# FORM 10-K/A Amendment No. 1

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

# [X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 2003

OR

OR	
[ ] TRANSITION REPORT PURSUANT TO SECTION SECURITIES EXCHANGE ACT OF 1934	I 13 OR 15(d) OF THE
For the transition period fromCommission file number 1-44	_ to
ARCHER-DANIELS-MIDLAND CO (Exact name of registrant as specified in	
Delaware (State or other jurisdiction of incorporation or organization)	41-0129150 (I. R. S. Employer Identification No.)
4666 Faries Parkway Box 1470 Decatur, Illinois (Address of principal executive offices)	62525 (Zip Code)
Registrant's telephone number, including area code	217-424-5200
Securities registered pursuant to Section 12(b) of the Act:	
Title of each class	Name of each exchange on which registered
Common Stock, no par value	New York Stock Exchange Chicago Stock Exchange Swiss Stock Exchange Frankfurt Stock Exchange
Securities registered pursuant to Section 12(g) of the Act:	None
Indicate by check mark whether the registrant (1) has filed by Section 13 or 15(d) of the Securities Exchange Act o months (or for such shorter period that the registrant was re (2) has been subject to such filing requirements for the past	f 1934 during the preceding 12 equired to file such reports), and

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes X No \_\_\_\_

State the aggregate market value of the voting stock held by non-affiliates of the registrant.

Common Stock, no par value--\$7.6 billion (Based on the closing sale price of Common Stock as reported on the New York Stock Exchange on July 31, 2003)

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock, no par value—644,805,839 shares (July 31, 2003)

# DOCUMENTS INCORPORATED BY REFERENCE

None

# SAFE HARBOR STATEMENT

This Form 10-K/A contains forward-looking information that is subject to certain risks and uncertainties that could cause actual results to differ materially from those projected, expressed, or implied by such forward-looking information. In some cases, you can identify forward-looking statements by our use of words such as "may, will, should, anticipates, believes, expects, plans, future, intends, could, estimate, predict, potential or contingent," the negative of these terms or other similar expressions. The Company's actual results could differ materially from those discussed or implied herein. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in this Form 10-K/A for the fiscal year ended June 30, 2003. Among these risks are legislative acts, changes in the prices of food, feed and other commodities, including gasoline, and macroeconomic conditions in various parts of the world. To the extent permitted under applicable law, the Company assumes no obligation to update any forward-looking statements as a result of new information or future events.

### **EXPLANATORY NOTE**

This Amendment No. 1 on Form 10-K/A is being filed to amend and restate Exhibits 13 and 21 to the Registrant's Annual Report on Form 10-K for the fiscal year ended June 30, 2003, filed on September 3, 2003 (the "Original 10-K"). Draft versions of Exhibits 13 and 21 were inadvertently filed as exhibits to the Original 10-K due to a clerical error.

As compared to Exhibit 13 to the Original 10-K, Exhibit 13 filed with this report contains grammatical, punctuation, and format revisions as well as several additional sentences further describing the Company's accounting treatment of recent acquisitions. There were no changes to the financial position or results of operations in Exhibit 13 to this report as compared to Exhibit 13 to the Original 10-K. For convenience, Exhibit 13 is being filed in its entirety.

Exhibit 21 filed with this report contains format revisions to Exhibit 21 to the Original 10-K in order to more clearly reflect the legal organization of the Registrant. For convenience, Exhibit 21 is being filed in its entirety.

This report continues to speak as of the date of the Original 10-K, and the Registrant has not updated the disclosures in this report to speak as of a later date.

#### PART IV

- Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K
  - (a)(1) There were no amendments to Item 15(a)(1) of the Original 10-K.
  - (a)(2) Financial Statement Schedules There are no amendments to Item 15 (a)(2) of the Original 10-K.
  - (a)(3) LIST OF EXHIBITS The following amended exhibits are filed herewith.
    - (13) Portions of annual report to shareholders incorporated by reference
    - (21) Subsidiaries of the registrant
    - (23) Consent of independent auditors
    - (31.1) Certificate of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
    - (31.2) Certificate of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
    - (32.1) Certificate of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

(32.2) Certificate of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

# (b) Reports on Form 8-K

There are no amendments to Item 15(b) of the Original 10-K.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: September 10, 2003

ARCHER-DANIELS-MIDLAND COMPANY

By: /s/ D. J. Smith D. J. Smith Executive Vice President, Secretary and General Counsel

# MANAGEMENT'S DISCUSSION OF OPERATIONS AND FINANCIAL CONDITION - JUNE 30, 2003

# **Operations**

Net earnings for fiscal 2003 decreased due principally to reduced North American and European oilseed crush volumes and margins, reduced operating results of Agricultural Services and Wheat Processing operations due to poor crop conditions in North America, and a reduction in the gain from the settlement of vitamin antitrust litigation. The Company recognized a \$28 million gain from the vitamin settlements in 2003 as compared to a gain of \$147 million in 2002. In addition, last year's results included a \$37 million gain on marketable securities transactions. These decreases were partially offset by improved Corn Processing, Cocoa and Bioproducts operating results. Net earnings include a charge of \$13 million and \$83 million for abandonment and write-down of long-lived assets in 2003 and 2002, respectively.

The \$13 million and \$83 million charge in 2003 and 2002, respectively, for abandonment and write-down of long-lived assets primarily represents the write-down of abandoned idle assets to their estimated salvage values. In addition, the 2002 impairment charge included a write-down to fair value of assets that were intended for use in a new product line.

The Company completed its acquisition of Minnesota Corn Processors LLC (MCP), an operator of corn wet-milling plants in Minnesota and Nebraska, on September 6, 2002. Prior to September 6, 2002, the Company had a 30% ownership interest in MCP through its ownership of non-voting Class B units. The Company paid MCP shareholders \$382 million in cash, or \$2.90 for each outstanding Class A unit, to acquire all of the outstanding Class A units and assumed \$233 million of MCP debt. The operating results of MCP are consolidated in the Company's Corn Processing segment from September 6, 2002. Prior to September 6, 2002, the Company accounted for its investment in MCP on the equity method of accounting.

The Company acquired six flour mills located in the United Kingdom from Associated British Foods plc (ABF) on February 24, 2003. The Company acquired the assets and inventories of the ABF mills for cash of approximately \$96 million and assumed no liabilities in connection with the acquisition. The operating results of the ABF mills are included in the Company's Wheat Processing segment from February 24, 2003.

During February 2003, the Company tendered an offer to acquire all of the outstanding shares of Pura plc (Pura), a United Kingdom based company that processes and markets edible oil, for cash of approximately \$1.78 per share. These shares represented 72% of the outstanding equity of Pura. Prior to the offer, the Company owned 28% of the outstanding equity of Pura. The Company purchased a sufficient rumber of shares to obtain majority ownership of Pura on April 7, 2003, and the results of Pura's operations are consolidated in the Company's Oilseeds Processing segment from April 7, 2003. Prior to April 7, 2003, the Company accounted for its investment in Pura on the equity method of accounting. As of June 30, 2003, the Company had acquired all of the outstanding shares of Pura for cash of \$58 million.

As of the fourth quarter of fiscal 2002, the Company acquired control of A.C. Toepfer International (ACTI), a global merchandiser of agricultural commodities and processed products, by increasing its ownership to 80%. Prior to the fourth quarter of fiscal 2002, the Company accounted for ACTI on the equity method of accounting. The operating results of ACTI are consolidated in the Company's Agricultural Services segment from April 1, 2002.

On July 1, 2002, the Company adopted Statement of Financial Accounting Standards Number 142 (SFAS 142), "Goodwill and Other Intangible Assets". Under the standard, goodwill is no longer amortized but is subject to annual impairment tests. Goodwill amortization included in the 2002 and 2001 results was \$28 million and \$33 million, respectively.

### 2003 Compared to 2002

**Net sales and other operating income** increased 36 percent to \$30.7 billion principally due to recently-acquired Corn Processing and Agricultural Services operations and, to a lesser extent, increased sales volumes and higher average selling prices.

**Cost of products sold** increased \$8.1 billion to \$29.0 billion principally due to recently-acquired businesses and, to a lesser extent, higher commodity price levels. Excluding the impact of recently-acquired businesses, manufacturing costs were relatively unchanged from prior year levels.

**Selling, general and administrative expenses** increased \$121 million to \$948 million due principally to recently-acquired Corn Processing and Agricultural Services operations and, to a lesser extent, increased personnel-related expenses, penalties and supplemental environmental projects associated with the Company's EPA settlement, and general cost increases.

**Other expense** increased \$11 million to \$148 million principally due to a reduction in realized gains on securities transactions, partially offset by a gain on the sale of redundant assets. Gains on securities transactions in the prior year consisted of a \$56 million gain from the sale of IBP, Inc. shares, partially offset by the write-off of the Company's investments in the Rooster and Pradium e-commerce ventures.

**Income taxes** decreased due to lower pretax earnings and a reduction in the Company's effective tax rate. The Company's effective tax rate was 28.5 percent in the current year as compared to 28.9 percent in the prior year. The prior year effective tax rate includes a \$26 million reduction in taxes resulting from the resolution of various outstanding state and federal tax issues. The Company's effective tax rate, excluding the effect of the aforementioned tax credit, was approximately 33 percent in 2002. The reduction in the Company's effective tax rate for 2003 is due to foreign tax benefits realized as a result of foreign tax planning initiatives implemented at the beginning of 2003. In addition, the Company's effective tax rate for 2003 reflects the impact of no goodwill amortization, which was not deductible for tax purposes.

# **Segment Information**

The Company is principally engaged in procuring, transporting, storing, processing, and merchandising agricultural commodities and products. The Company's operations are classified into four reportable business segments: Oilseeds Processing, Corn Processing, Wheat Processing, and Agricultural Services. The Company's remaining operations are aggregated and classified as Other.

Oilseeds Processing segment includes activities related to processing oilseeds such as soybeans, cottonseed, sunflower seeds, canola, peanuts, flaxseed and corn germ into vegetable oils and meals principally for the food and feed industries. Crude vegetable oil is sold "as is" or is further processed by refining, bleaching and deodorizing into salad oils. Salad oils can be further processed by hydrogenating and/or interesterifying into margarine, shortening and other food products. Partially refined oil is also sold for use in chemicals, paints and other industrial products. Oilseed meals are primary ingredients used in the manufacture of commercial livestock and poultry feeds. The results of Pura from April 7, 2003, are consolidated in the Oilseeds Processing segment. Prior to April 7, 2003, the Company accounted for its investment in Pura on the equity method of accounting.

**Corn Processing** segment includes activities related to the production of products for use in the food and beverage industry. These products include syrup, starch, glucose, dextrose and sweeteners. Corn gluten feed and meal as well as distillers grains are produced for use as feed ingredients. Ethyl alcohol is produced to beverage grade or for industrial use as ethanol. The results of MCP from September 6, 2002, are consolidated in the Corn Processing segment. Prior to September 6, 2002, the Company accounted for its investment in MCP on the equity method of accounting.

**Wheat Processing** segment includes activities related to the production of wheat flour for use primarily by commercial bakeries, food companies, food service companies and retailers. The results of the ABF mills from February 24, 2003, are included in the Wheat Processing segment.

Agricultural Services segment utilizes the Company's extensive grain elevator and transportation network to buy, store, clean and transport agricultural commodities, such as oilseeds, corn, wheat, milo, oats and barley, and resells these commodities primarily as feed ingredients and as raw materials for the agricultural processing industry. Agricultural Services' grain sourcing and transportation network provides reliable and efficient services to the Company's agricultural processing operations. The activities of A.C. Toepfer International, a global merchandiser of agricultural commodities and processed products, are consolidated in the Agricultural Services segment from April 1, 2002. Prior to April 1, 2002, the Company accounted for its investment in A.C. Toepfer International on the equity method of accounting.

Sales to external customers	2003	2002	Change	
		(In thousands)		
Oilseeds Processing	\$ 9,773,379	\$ 8,155,530	\$ 1,617,849	
Corn Processing	2,550,108	1,939,100	611,008	
Wheat Processing	1,589,116	1,360,895	228,221	
Agricultural Services	13,441,193	8,280,078	5,161,115	
Other	3,354,237	2,876,291	477,946	
Total	\$ 30,708,033	\$ 22,611,894	\$ 8,096,139	
Operating profit	2003	2002	Change	
		(In thousands)		
Oilseeds Processing	\$ 337,089	(In thousands) \$ 387,960	\$ (50,871)	
Oilseeds Processing Corn Processing	\$ 337,089 326,380	,	\$ (50,871) 111,505	
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Corn Processing	326,380	\$ 387,960 214,875	111,505	
Corn Processing Wheat Processing	326,380 59,222	\$ 387,960 214,875 78,800	111,505 (19,578)	

Oilseeds Processing sales increased 20 percent to \$9.8 billion principally due to increased sales volumes and higher average selling prices. These increases were primarily due to increased South American exports of oilseeds and oilseed products, and overall higher average vegetable oil and protein meal selling prices resulting from good demand and higher commodity price levels. Oilseeds Processing operating profits decreased 13 percent to \$337 million due primarily to lower North American and European oilseed crush volumes and margins partially offset by improved operating results of the Company's South American and Asian oilseed operations. Although average selling prices for vegetable oil have increased and protein meal average prices and demand improved, oilseed crush margins in North America and Europe were negatively impacted by higher oilseed costs. Operating profits include a charge of \$7 million and \$23 million for abandonment and write-down of long-lived assets in 2003 and 2002, respectively.

**Corn Processing** sales increased 32 percent to \$2.6 billion primarily due to the recently-acquired MCP operations and increased ethanol sales volumes. Ethanol sales volume increases were principally due to increased demand from California gasoline refiners. Operating profits increased 52 percent to \$326 million primarily due to increased ethanol and sweetener sales volumes. Prior year operating profits include a \$10 million charge for abandonment and writedown of long-lived assets.

Wheat Processing sales increased 17 percent to \$1.6 billion primarily due to increased average selling prices and, to a lesser extent, higher sales volumes of wheat flour products. The increase in average selling prices was principally due to higher commodity price levels resulting from the drought conditions in the midwestern United States. Operating profit decreased \$20 million to \$59 million primarily due to lower flour milling yields due to a lower quality wheat crop resulting from the drought conditions in the United States. In addition, last year's results included increased export volumes and profits from government food donation programs and a \$6 million charge for abandonment and writedown of long-lived assets.

**Agricultural Services** sales increased \$5.2 billion to \$13.4 billion due principally to the recently-acquired operations of A.C. Toepfer International and to increased commodity price levels. Operating profits decreased \$77 million to \$92 million due to reduced operating results of the Company's international trading operations, domestic grain origination operations, and barge transportation operations. Grain origination and trading operating results declined as a result of the reduced crop size caused by the drought conditions in the midwestern United States. In addition, lower freight rates, higher fuel costs, and low river water conditions in the midwestern United States resulted in reduced operating results of the Company's barge transportation operations.

Other sales increased 17 percent to \$3.4 billion primarily due to higher average selling prices of cocoa products and, to a lesser extent, increased sales volumes and higher average selling prices of bioproducts. Operating profits increased 3 percent to \$195 million principally due to improved results of cocoa operations as improved demand for butter and powder resulted in increased margins. Bioproducts operating results also improved as a result of increased lysine selling prices and demand. In addition, improved results of the Company's Eastern European starch and Gruma corn flour ventures contributed to the increase in profits. These increases were partially offset by a reduction in the gain from the partial settlement of vitamin antitrust litigation and reduced operating results of the Company's citric acid and protein specialties operations. The Company recognized a \$28 million gain from the vitamin settlements in the current year as compared to a \$147 million gain during the prior year. In addition, operating profits include a charge of \$6 million and \$44 million for abandonment and write-down of long-lived assets in 2003 and 2002, respectively.

### 2002 Compared to 2001

**Net sales and other operating income** increased 16 percent to \$22.6 billion due to recently-acquired grain, feed, oilseeds, and cocoa operations, and, to a lesser extent, increased sales volumes and prices.

**Cost of products sold** increased \$2.9 billion to \$20.9 billion due primarily to recently-acquired businesses and, to a lesser extent, to the aforementioned \$83 million charge for abandonment and write-down of long-lived assets. Manufacturing costs were relatively unchanged from the prior year.

**Selling, general and administrative expenses** increased \$96 million to \$827 million due principally to recently-acquired grain, feed, oilseeds, and cocoa operations, and, to a lesser extent, increased personnel-related expenses.

Other expense decreased \$41 million to \$138 million due principally to increased gains on securities transactions partially offset by decreased equity in earnings of unconsolidated affiliates. Realized gains on securities transactions were \$38 million in 2002 compared to realized losses on securities transactions of \$56 million for the prior year. The decrease in equity in earnings of unconsolidated affiliates is principally due to a \$50 million decline in the Company's private equity fund investments due to lower valuations and to last year's gain of \$95 million representing the Company's equity share of the gain reported by the Company's unconsolidated affiliate, Compagnie Industrielle et Financiere des Produits Amylaces SA ("CIP"), upon the sale of its interest in wet corn milling and wheat starch production businesses (the "CIP Gain").

**Income taxes** increased primarily due to higher pretax earnings and to no taxes being provided in the prior year on the CIP Gain. The Company's effective tax rate was 28.9 percent in the current year as compared to 26.6 percent in the prior year. The current year effective tax rate includes a \$26 million reduction in taxes resulting from the resolution of various outstanding state and federal tax issues. CIP is a foreign corporate joint venture and CIP intends to permanently reinvest the proceeds from the sale transaction. The Company's effective tax rate, excluding the effect of the aforementioned tax credit and the CIP Gain, was approximately 33 percent for both 2002 and 2001.

### Segment Information

Sales to external customers	2002	2001	Change
		(In thousands)	
Oilseeds Processing	\$ 8,155,530	\$ 7,778,440	\$ 377,090
Corn Processing	1,939,100	2,117,098	(177,998)
Wheat Processing	1,360,895	1,308,692	52,203
Agricultural Services	8,280,078	5,644,237	2,635,841
Other	2,876,291	2,634,744	241,547
Total	\$ 22,611,894	\$ 19,483,211	\$ 3,128,683
	•		
Operating profit	2002	2001	Change
Operating profit	2002	2001 (In thousands)	Change
Operating profit Oilseeds Processing	<b>2002</b> \$ 387,960		<b>Change</b> \$ 127,844
		(In thousands)	
Oilseeds Processing	\$ 387,960	(In thousands) \$ 260,116	\$ 127,844
Oilseeds Processing Corn Processing	\$ 387,960 214,875	(In thousands) \$ 260,116 242,211	\$ 127,844 (27,336)
Oilseeds Processing Corn Processing Wheat Processing	\$ 387,960 214,875 78,800	(In thousands) \$ 260,116 242,211 71,519	\$ 127,844 (27,336) 7,281

**Oilseeds Processing** sales increased 5 percent to \$8.2 billion primarily due to increased sales volumes and higher average selling prices. These increases were principally due to continued strong, worldwide demand for protein meal and fiber and higher average vegetable oil selling prices rebounding from historic low levels. Oilseeds Processing operating profits increased 49 percent to \$388 million due to improved oilseed crush margins resulting from increased protein meal demand and improved plant capacity utilization. These increases were partially offset by a \$23 million charge related to abandonment and write-down of long-lived assets.

**Corn Processing** sales decreased 8 percent to \$1.9 billion due principally to lower ethanol sales volumes. Operating profits decreased 11 percent to \$215 million also due to the lower ethanol sales volumes and a \$10 million charge related to abandonment and write-down of long-lived assets.

Wheat Processing sales increased slightly due principally to increased selling prices for wheat flour products. Operating profits increased 10 percent to \$79 million primarily due to improved processing margins as a result of improvements in plant capacity utilization resulting from industry production capacity rationalization and increased export volumes from food donation programs, partially offset by a \$6 million charge for abandonment and write-down of long-lived assets.

**Agricultural Services** sales increased 47 percent to \$8.3 billion due principally to recently acquired trading operations. Operating profits increased 42 percent to \$170 million due primarily to increased trading volumes and improved results of international trading operations.

Other sales increased 9 percent to \$2.9 billion due primarily to recently-acquired feed and cocoa operations. This increase was partially offset by decreased average selling prices of food additives and amino acid products, and decreased sales volumes of cocoa products and edible beans. Operating profits of the Other segment decreased 10 percent to \$189 million due to last year's \$95 million CIP Gain, a \$44 million charge related to abandonment and write-down of long-lived assets, and a decline in private equity fund results due to lower valuations. Additionally, the Company's cocoa operations declined from prior year levels due principally to reduced grinding margins created by excess butter stocks and higher cocoa bean prices. These declines were partially offset by a \$147 million gain from the partial settlement of vitamin antitrust litigation and improved results of the Company's protein specialties operations.

# **Liquidity and Capital Resources**

At June 30, 2003, the Company continued to show substantial liquidity with working capital of \$3.3 billion and a current ratio, defined as current assets divided by current liabilities, of 1.6. Included in this \$3.3 billion of working capital is \$787 million of cash, cash equivalents and short-term marketable securities as well as \$2 billion of readily marketable commodity inventories. Cash generated from operating activities totaled \$1.1 billion for the year compared to \$1.3 billion last year. This decrease was primarily due to an increase in working capital requirements. Cash used in investing activities increased \$651 million for the year to \$1.1 billion due primarily to increased investment in net assets of businesses acquired. Cash generated from financing activities was \$227 million. \$500 million of 5.935% debentures were issued in fiscal 2003. Purchases of the Company's common stock decreased \$83 million to \$101 million. Borrowings under line-of-credit agreements were \$282 million in 2003 compared to repayments of \$174 million in 2002.

Capital resources were strengthened as shown by the increase in the Company's net worth to \$7.1 billion. The Company's ratio of long-term debt to total capital (the sum of the Company's long-term debt and shareholders' equity) increased to 35% at June 30, 2003 from 32% at June 30, 2002. This ratio is a measure of the Company's long-term liquidity and is an indicator of financial flexibility. Commercial paper and commercial bank lines of credit are available to meet seasonal cash requirements. At June 30, 2003, the Company had \$1.3 billion outstanding and an additional \$1.8 billion available under its commercial paper and bank lines of credit programs. Standard & Poor's and Moody's rate the Company's commercial paper as A-1 and P-1, respectively, and rate the Company's long-term debt as A+ and A1, respectively. In addition to the cash flow generated from operations, the Company has access to equity and debt capital through numerous alternatives from public and private sources in domestic and international markets.

# **Contractual Obligations and Commercial Commitments**

In the normal course of business, the Company enters into contracts and commitments which obligate the Company to make payments in the future. The table below sets forth the Company's significant future obligations by time period. Excluded from this table are commodity-based contracts entered into in the normal course of business which are further described in the "Market Risk Sensitive Instruments and Positions" section of "Management's Discussion of Operations and Financial Condition" and energy-related purchase contracts entered into in the normal course of business. Where applicable, information included in the Company's consolidated financial statements and notes is cross-referenced in this table.

			Payments Due by Period			
Long-Term Contractual	Note		Less than	1 – 3	4 – 5	Over
Obligations	Reference	Total	1 Year	Years	Years	5 Years
			(in	thousands)		
Short-term debt		\$ 1,279,483	\$ 1,279,483			
Long-term debt	Note 6	3,831,564	20,102	\$299,117	\$ 111,341	\$ 3,401,004
Capital leases	Note 6	71,611	10,786	23,725	26,450	10,650
Operating leases	Note 11	268,453	58,716	85,292	51,107	73,338
Total		\$5,451,111	\$ 1,369,087	\$408,134	\$ 188,898	\$ 3,484,992

At June 30, 2003, the Company estimates it will cost approximately \$481 million to complete construction in progress and other commitments to purchase or construct property, plant and equipment. The Company is a limited partner in various private equity funds which invest primarily in emerging markets that have agri-processing potential. At June

30, 2003, the Company's carrying value of these limited partnership investments was \$441 million. The Company has future capital commitments related to these partnerships of \$169 million and expects the majority of these additional capital commitments, if called for, to be funded by cash flows generated by the partnerships.

In addition, the Company has also entered into debt guarantee agreements, primarily related to equity-method investees, which could obligate the Company to make future payments under contingent commitments. The Company's liability under these agreements arises only if the primary entity fails to perform its contractual obligation. If the Company is called upon to make payments pursuant to these guarantees, the Company has, for a majority of these agreements, a security interest in the underlying assets of the primary entity. At June 30, 2003, these debt guarantees total approximately \$631 million.

### **Critical Accounting Policies**

The process of preparing financial statements requires management to make estimates and judgments that affect the carrying values of the Company's assets and liabilities as well as the recognition of revenues and expenses. These estimates and judgments are based on the Company's historical experience and management's knowledge and understanding of current facts and circumstances. Certain of the Company's accounting policies are considered critical, as these policies are important to the depiction of the Company's financial statements and require significant or complex judgment by management. There have been no significant changes in critical accounting policies in the past year. Following are accounting policies management considers critical to the Company's financial statements.

#### **Inventories and Derivatives**

Certain of the Company's merchandisable agricultural commodity inventories, forward fixed-price purchase and sale contracts, and exchange-traded futures and options contracts are valued at estimated market values. These merchandisable agricultural commodities are freely traded, have quoted market prices, and may be sold without significant, additional processing. Management estimates market value based on exchange-quoted prices, adjusted for differences in local markets. Changes in the market values of these inventories and contracts are recognized in the statement of earnings as a component of cost of products sold. If management used different methods or factors to estimate market value, amounts reported as inventories and cost of products sold could differ. Additionally, if market conditions change subsequent to year-end, amounts reported in future periods as inventories and cost of products sold could differ.

The Company, from time-to-time, uses derivative contracts to fix the purchase price of anticipated volumes of commodities to be purchased and processed in a future month. These derivative contracts are designated as cash flow hedges. The change in the market value of such derivative contracts has historically been, and is expected to continue to be, highly effective at offsetting changes in price movements of the hedged item. Gains and losses arising from open and closed hedging transactions are deferred in other comprehensive income, net of applicable income taxes, and recognized as a component of cost of products sold in the statement of earnings when the hedged item is recognized. If it is determined that the derivative instruments used are no longer effective at offsetting changes in the price of the hedged item, then the changes in the market value of these exchange-traded futures contracts would be recorded in the statement of earnings as a component of cost of products sold.

# **Employee Benefit Plans**

The Company provides substantially all domestic employees and employees at certain international subsidiaries with pension benefits. The Company also provides substantially all domestic salaried employees with postretirement health care and life insurance benefits. In order to measure the expense and funded status of these employee benefit plans, management makes several estimates and assumptions, including interest rates used to discount certain liabilities, rates of return on assets set aside to fund these plans, rates of compensation increases, employee turnover rates, anticipated mortality rates, and anticipated future health care costs. These estimates and assumptions are based on the Company's historical experience combined with management's knowledge and understanding of current facts and circumstances. The Company uses third-party specialists to assist management in measuring the expense and funded status of these employee benefit plans. If management used different estimates and assumptions regarding these plans, the funded status of the plans could vary significantly, and the Company could recognize different amounts of expense over future periods.

### **Tax and Litigation Contingencies**

The Company frequently faces challenges from domestic and foreign tax authorities regarding the amount of taxes due. These challenges include questions regarding the timing and amount of deductions and the allocation of income among various tax jurisdictions. In evaluating the exposure associated with various tax filing positions, the Company records reserves for probable exposures. Based on management's evaluation of the Company's tax position, it is believed the amounts related to these tax exposures are appropriately accrued. To the extent the Company were to

prevail in matters for which accruais have been established or be required to pay amounts in excess of the aforementioned reserves, the Company's effective tax rate in a given financial statement period may be impacted.

As described in Note 14 to the Company's consolidated financial statements, the Company has made provisions to cover fines, litigation settlements and costs related to certain putative class action antitrust suits and other proceedings involving the sale of lysine, citric acid, sodium gluconate and monosodium glutamate. As to certain other suits and proceedings, including those related to high fructose corn syrup, where the ultimate outcome and materiality cannot presently be determined, no provision for any liability that may result therefrom has been made in the consolidated financial statements. The Company intends to vigorously defend these actions and proceedings unless they can be settled on terms deemed acceptable by the parties. To the extent additional information arises regarding these actions and proceedings or the Company's strategies change, it is possible that management's best estimate of the Company's liability may change.

#### **Asset Abandonments and Write-downs**

The Company is principally engaged in the business of procuring, transporting, storing, processing and merchandising agricultural commodities and products. This business is global in nature and is highly capital intensive. Both the availability of the Company's raw materials and the demand for the Company's finished products are driven by unpredictable factors such as weather, plantings, government (domestic and foreign) farm programs and policies, changes in population growth, changes in standards of living, and production of similar and competitive crops. These aforementioned unpredictable factors, therefore, may cause a shift in the supply/demand dynamics for the Company's products. This shift will cause management to evaluate the efficiency and profitability of the Company's fixed asset base in terms of geographic location, size, and age of its factories. The Company, from time-to-time, will also invest in equipment and technology related to new, value-added products produced from agricultural commodities and products. These new products are not always successful from either a commercial production or marketing perspective. Management evaluates the Company's property, plant and equipment for impairment whenever indicators of impairment exist. Assets are abandoned after consideration of the ability to utilize the assets for their intended purpose, or to employ the assets in alternative uses, or sell the assets to recover the carrying value. If management used different estimates and assumptions in its evaluation of this fixed asset base, then the Company could recognize different amounts of expense over future periods.

#### Valuation of Marketable Securities and Investments in Affiliates

In determining if and when a decline in market value below carrying value of the Company's marketable securities or the recorded value of an investment accounted for on the equity method is "other-than-temporary," management evaluates the market conditions, trends of earnings, price multiples, trading volumes and other key measures of these investments. When such a decline in value is deemed to be "other-than-temporary," an impairment loss is recognized in the current period operating results to the extent of the decline. See Notes 2 and 4 to the Company's consolidated financial statements for information regarding the Company's marketable securities and investments in affiliates. If management used different estimates and assumptions in its evaluation of these marketable securities, then the Company could recognize different amounts of expense over future periods

The Company is a limited partner in various private equity funds which invest primarily in emerging markets that have agri-processing potential. The Company accounts for these limited partnerships using the equity method of accounting. Therefore, the Company is recording in the consolidated statement of earnings its proportional share of the limited partnerships' net income or loss. The limited partnerships value their investments at fair value. Thus, unrealized gains and losses related to the change in fair value of these investments are recorded in the limited partnerships' statements of earnings. The valuation of these investments, as determined by the general partner, can be subjective, and the values may vary significantly in a short period of time. Some of the factors causing the subjectivity and volatility of these valuations include the illiquidity and minority positions of these investments, currency exchange rate fluctuations, less regulated securities exchanges, and the inherent business risks and limitations present in the emerging market countries. The Company records the results of these limited partnerships based on the information provided to the Company by the general partner. Due to the subjectivity and volatility in valuing these investments, the fair value of these investments, and thus the Company's results, could vary significantly over future periods.

### **Market Risk Sensitive Instruments and Positions**

The market risk inherent in the Company's market risk sensitive instruments and positions is the potential loss arising from adverse changes in commodity prices, marketable equity security prices, market prices of limited partnerships' investments, foreign currency exchange rates and interest rates as described below.

### Commodities

The availability and price of agricultural commodities are subject to wide fluctuations due to unpredictable factors such as weather, plantings, government (domestic and foreign) farm programs and policies, changes in global demand

resulting from population growth and changes in standards of living, and global production of similar and competitive crops. To reduce price risk caused by market fluctuations, the Company generally follows a policy of using exchange-traded futures and options contracts to minimize its net position of merchandisable agricultural commodity inventories and forward cash purchase and sales contracts. In addition, the Company from time-to-time enters into futures contracts which are designated as hedges of specific volumes of commodities that will be purchased and processed in a future month. The changes in the market value of such futures contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged item. Gains and losses arising from open and closed hedging transactions are deferred in other comprehensive income, net of applicable taxes, and recognized as a component of cost of products sold in the statement of earnings when the hedged item is recognized.

A sensitivity analysis has been prepared to estimate the Company's exposure to market risk of its commodity position. The Company's daily net commodity position consists of inventories, related purchase and sale contracts, and exchange-traded futures contracts, including those to hedge portions of production requirements. The fair value of such position is a summation of the fair values calculated for each commodity by valuing each net position at quoted futures prices. Market risk is estimated as the potential loss in fair value resulting from a hypothetical 10 percent adverse change in such prices. Actual results may differ.

	2003		2	002
	Fair Value	Market Risk	Fair Value	Market Risk
		(in mi	llions)	
Highest long position	\$ 611	\$ 61	\$ 373	\$ 37
Highest short position	485	49	315	32
Average position long (short)	51	5	128	13

The decrease in fair value of the average position for 2003 compared to 2002 was principally a result of a decrease in the daily net commodity position partially offset by an increase in quoted futures prices.

# **Marketable Equity Securities**

Marketable equity securities, which are recorded at fair value, have exposure to price risk. The fair value of marketable equity securities is based on quoted market prices. Risk is estimated as the potential loss in fair value resulting from a hypothetical 10 percent adverse change in quoted market prices. Actual results may differ.

	2003	2002	
		(in millions)	
Fair value	\$ 519	\$ 658	
Market risk	52	66	

The decrease in fair value for 2003 compared to 2002 resulted primarily from the decrease in fair market value of the securities, disposals of securities, and increased investment in a security causing it to be categorized as an "Investment in Affiliate".

# **Limited Partnerships**

The Company is a limited partner in various private equity funds which invest primarily in emerging markets that have agriprocessing potential. The Company accounts for these limited partnerships using the equity method of accounting. Therefore, the Company is recording in the consolidated statement of earnings its proportional share of the limited partnerships' net income or loss. The limited partnerships value their investments at fair value. Risk is estimated as the potential loss in fair value resulting from a hypothetical 10 percent adverse change in market prices of the limited partnerships' investments. Actual results may differ.

_	2003	2002
	(in m	nillions)
Fair value of partnerships' investments	\$ 429	\$ 462
Market risk	43	46

The decrease in fair value for 2003 compared to 2002 resulted primarily from the lower fair market value of the limited partnerships' investments.

#### Currencies

In order to reduce the risk of foreign currency exchange rate fluctuations, except for amounts permanently invested as described below, the Company follows a policy of hedging substantially all transactions denominated in a currency

other than the functional currencies applicable to each of its various entities. The instruments used for nedging are readily marketable exchange-traded futures contracts and forward contracts with banks. The changes in market value of such contracts have a high correlation to the price changes in the currency of the related hedged transactions. The potential loss in fair value for such net currency position resulting from a hypothetical 10 percent adverse change in foreign currency exchange rates is not material.

The amount the Company considers permanently invested in foreign subsidiaries and affiliates and translated into dollars using the year-end exchange rates is \$3.3 billion at June 30, 2003 and \$2.7 billion at June 30, 2002. This increase is principally due to the strengthening of the Euro and British Pound currencies versus the U.S. dollar. The potential loss in fair value resulting from a hypothetical 10 percent adverse change in quoted foreign currency exchange rates amounts to \$331 million and \$272 million for 2003 and 2002, respectively. Actual results may differ.

#### Interest

The fair value of the Company's long-term debt is estimated below using quoted market prices, where available, and discounted future cash flows based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. Such fair value exceeded the long-term debt carrying value. Market risk is estimated as the potential increase in fair value resulting from a hypothetical one-half percent decrease in interest rates. Actual results may differ.

	2003	2002
	(in m	illions)
Fair value of long-term debt	\$ 4,753	\$ 3,530
Excess of fair value over carrying value	881	419
Market risk	232	160

The increase in fair value for the current year resulted from a decrease in quoted interest rates, long-term debt assumed in an acquisition, and a net increase in long-term borrowings.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business**

The Company is principally engaged in procuring, transporting, storing, processing, and merchandising agricultural commodities and products.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. Investments in affiliates are carried at cost plus equity in undistributed earnings since acquisition.

#### **Use of Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect amounts reported in its consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

# **Cash Equivalents**

The Company considers all non-segregated, highly-liquid investments with a maturity of three months or less at the time of purchase to be cash equivalents.

#### Marketable Securities

The Company classifies its marketable securities as available-for-sale, except for certain designated securities which are classified as trading securities. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of income taxes, reported as a component of other comprehensive income (loss). Unrealized gains and losses related to trading securities are included in income on a current basis. The Company uses the specific identification method when securities are sold or classified out of accumulated other comprehensive income (loss) into earnings.

### **Segregated Cash and Investments**

The Company segregates certain cash and investment balances in accordance with certain regulatory requirements, commodity exchange requirements, and insurance arrangements. These segregated balances represent deposits received from customers trading in exchange-traded commodity instruments, securities pledged to commodity exchange clearing houses, and cash and securities pledged as security under certain insurance arrangements. Segregated cash and investments primarily consist of cash, U.S. government securities, and money-market funds.

### **Inventories**

Inventories of certain merchandisable agricultural commodities, which include amounts acquired under deferred pricing contracts, are stated at market value. In addition, the Company values certain inventories using the lower of cost, determined by either the last-in, first-out (LIFO) or first-in, first-out (FIFO) methods, or market.

### Property, Plant and Equipment

Property, plant and equipment are recorded at cost. The Company generally uses the straight-line method in computing depreciation for financial reporting purposes and generally uses accelerated methods for income tax purposes. The annual provisions for depreciation have been computed principally in accordance with the following ranges of asset lives: buildings - 10 to 50 years; machinery and equipment - 3 to 30 years.

#### **Asset Abandonments and Write-downs**

The Company recorded a \$13 million and an \$83 million charge in cost of products sold during the fourth quarter of 2003 and 2002, respectively, principally related to the abandonment and write-down of certain long-lived assets. The majority of these assets were idle, and the decision to abandon was finalized after consideration of the ability to utilize the assets for their intended purpose, employ the assets in alternative uses, or sell the assets to recover the carrying value. After the write-downs, the carrying value of these assets is immaterial. In addition, the 2002 impairment charge included a write-down to fair value of assets that were intended for use in a new product line.

#### **Net Sales**

The Company follows a policy of recognizing sales revenue at the tme of delivery of the product. Included as a component of net sales are freight costs and handling charges related to the sales. Credit risk on trade receivables arising from the Company's net sales is minimized as a result of the large and diversified nature of the Company's worldwide customer base. The Company controls its exposure to credit risk through credit approvals, credit limits and monitoring procedures. Collateral is generally not required for the Company's trade receivables.

As of the fourth quarter of 2002, when the Company acquired control of A.C. Toepfer International ("ACTI") by increasing its ownership to 80%, the Company began consolidating the operations of ACTI. Prior to the fourth quarter of 2002, the Company accounted for ACTI, a global merchandiser and supplier of agricultural commodities and products, on the equity method of accounting. ACTI's net sales revenues were approximately \$1.3 billion for the fourth quarter of 2002 and were approximately \$5.8 billion for fiscal year 2003.

#### Per Share Data

Basic earnings per common share is determined by dividing net earnings by the weighted average number of common shares outstanding. In computing diluted earnings per share, the weighted average number of common shares outstanding is increased by common stock options outstanding with exercise prices lower than the average market prices of common shares during each year. The number of common stock options outstanding excluded from the diluted earnings per share computation is not material.

### **New Accounting Standards**

Effective December 31, 2002, the Company adopted Financial Accounting Standards Board Interpretation Number 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." The interpretation requires disclosure of all guarantee arrangements and requires guarantees issued or revised after December 31, 2002, to be recognized at fair value in the financial statements.

The Company has entered into debt guarantee agreements, primarily related to equity-method investees, which could obligate the Company to make future payments if the primary entity fails to perform under its contractual obligation. Should the Company be required to make any payments pursuant to these guarantees, the Company has, for a majority of these agreements, a security interest in the underlying assets of the primary entity. At June 30, 2003, these debt guarantees total approximately \$631 million.

In January 2003, the Financial Accounting Standards Board issued Interpretation Number 46, "Consolidation of Variable Interest Entities" (FIN 46). A variable interest entity is a corporation, partnership, trust, or any other legal structure used for business purposes that does not have equity investors with voting rights, or has equity investors that do not provide sufficient financial resources for the entity to support its activities. FIN 46 requires a variable interest entity to be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns, or both. The Company will adopt FIN 46 in the first quarter of fiscal 2004 and believes the impact of adopting this standard will not have a material impact on the Company's financial statements.

# **Stock Compensation**

Effective January 1, 2003, the Company adopted Statement of Financial Accounting Standards Number 148 (SFAS 148) "Accounting for Stock-Based Compensation – Transition and Disclosure." SFAS 148 amends Statement of Financial Accounting Standards Number 123 (SFAS 123), "Accounting for Stock-Based Compensation," to provide alternative methods for those companies choosing to transition to SFAS 123's fair value method of accounting for stock-based compensation. SFAS 148 also amends the disclosure provisions of SFAS 123 and Accounting Principles Board Opinion Number 28, "Interim Reporting," to require disclosure of the effects of an entity's accounting policy with respect to stock-based compensation on reported net earnings and earnings per share in annual and interim financial statements.

The Company accounts for its stock-based compensation in accordance with Accounting Principles Board Opinion Number 25 (APB 25), "Accounting for Stock Issued to Employees." Under APB 25, compensation expense is recognized if the exercise price of the employee stock option is less than the market price on the grant date. The following table illustrates the effect on net earnings and earnings per share as if the fair value method had been applied to all outstanding and unvested employee stock options and awards in each period.

	2003	2002	2001
	(In thousan	nds, except per share	amounts)
Net earnings, as reported Add: stock-based compensation expense	\$ 451,145	\$511,093	\$ 383,284
reported in net income, net of related tax  Deduct: stock-based compensation expense determined under fair value method, net of	2,706	464	99
related tax	8,125	6,018	3,720
Pro forma net earnings	\$ 445,726	\$ 505,539	\$ 379,663
Earnings per share:	Φ 70	Φ 70	Φ. 50
Basic and diluted – as reported Basic and diluted – pro forma	\$ .70 \$ .69	\$ .78 \$ .77	\$ .58 \$ .57

The fair value of each option grant is estimated as of the date of grant using the Black-Scholes single option pricing model for pro forma net earnings purposes. The assumptions used in the Black-Scholes single option pricing model are as follows.

	2003	2002	2001
Dividend yield	2%	2%	1%
Risk-free interest rate	4%	5%	7%
Stock volatility	30%	37%	36%
Average expected life (years)	6	5	4

# Reclassifications

Certain amounts included in the Company's consolidated statements of earnings for the fiscal years ended June 30, 2002 and 2001, have been reclassified due to certain intercompany sale transactions being misclassified as trade sales. These reclassifications had no effect on the Company's financial condition, changes in financial condition, and results of operations including no effect on reported gross profit, net earnings or earnings per common share for the fiscal years ended June 30, 2002 and 2001. A summary of these reclassifications is as follows:

	2002	2001
	(In thous	ands)
Net sales and other operating income as reported Reclassification	\$ 23,453,561 841,667	\$ 20,051,421 568,210
Net sales and other operating income as adjusted	22,611,894	19,483,211
Cost of products sold as reported	21,770,105	18,619,623
Reclassification	841,667	568,210
Cost of products sold as adjusted	20,928,438	18,051,413
Gross profit as reported	\$ 1,683,456	\$ 1,431,798

For segment reporting purposes, the reclassifications shown above reduced sales to external customers for the Oilseeds Processing segment during the periods indicated. In addition to those items described above, certain other items in the prior year financial statements have been reclassified to conform to the current year's presentation.

# **CONSOLIDATED STATEMENTS OF EARNINGS**

# **Archer Daniels Midland Company**

	Year Ended June 30			
	2003	2002	2001	
	(In thousands, except per share amoun			
Net sales and other operating income	\$30,708,033	\$22,611,894	\$19,483,211	
Cost of products sold	28,980,895	20,928,438	18,051,413	
Gross Profit	1,727,138	1,683,456	1,431,798	
Selling, general and administrative expenses	947,694	826,922	731,029	
Other expense - net	148,471	137,597	178,870	
Earnings Before Income Taxes	630,973	718,937	521,899	
Income taxes	179,828	207,844	138,615	
Net Earnings	<b>\$ 451,145</b>	\$ 511,093	\$ 383,284	
Basic and diluted earnings per common share	\$ .70	\$ .78	\$ .58	
Average number of shares outstanding	646,086	656,955	664,507	

# **CONSOLIDATED BALANCE SHEETS**

# **Archer Daniels Midland Company**

	June 30		
ASSETS	2003	2002	
	(In thou	sands)	
Current Assets			
Cash and cash equivalents	\$ 764,959	\$ 526,115	
Segregated cash and investments	544,669	404,674	
Receivables	3,320,336	2,846,425	
Inventories	3,550,225	3,255,412	
Other assets	241,668	293,919	
<b>Total Current Assets</b>	8,421,857	7,326,545	
Investments and Other Assets			
Investments in and advances to affiliates	1,763,453	1,653,895	
Long-term marketable securities	818,016	876,550	
Goodwill	344,720	223,598	
Other assets	366,117	408,506	
	3,292,306	3,162,549	
Property, Plant and Equipment			
Land	186,652	172,279	
Buildings	2,606,707	2,247,112	
Machinery and equipment	10,067,834	9,250,880	
Construction in progress	406,587	351,803	
	13,267,780	12,022,074	
Allowances for depreciation	(7,799,064)	(7,131,833)	
	5,468,716	4,890,241	
	\$17,182,879	\$15,379,335	

# **CONSOLIDATED BALANCE SHEETS**

# **Archer Daniels Midland Company**

	June 30
2003	2002
(In thou	usands)
\$ 1,279,483	\$ 967,473
2,848,926	2,330,992
988,175	951,770
30,888	305,790
5,147,472	4,556,025
3,872,287	3,111,294
543,555	594,985
550,368	362,210
4,966,210	4,068,489
5,373,005	5,436,151
1,863,150	1,567,570
(166,958)	(248,900)
7,069,197	6,754,821
\$17,182,879	\$15,379,335
	\$ 1,279,483 2,848,926 988,175 30,888 5,147,472  3,872,287 543,555 550,368 4,966,210  5,373,005 1,863,150 (166,958) 7,069,197

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

# **Archer Daniels Midland Company**

	Year Ended June 30		
	2003	2002	2001
		(In thousands)	
Operating Activities			
Net earnings	\$ 451,145	\$ 511,093	\$ 383,284
Adjustments to reconcile to net cash provided by operations			
Depreciation and amortization	643,615	566,576	572,390
Asset abandonments	13,221	82,927	-
Deferred income taxes	105,086	(4,972)	3,919
Amortization of long-term debt discount	5,111	47,494	49,584
(Gain) loss on marketable securities transactions	363	(38,588)	56,160
Stock contributed to employee benefit plans	23,591	23,263	40,425
Other – net	58,576	86,138	30,886
Changes in operating assets and liabilities			
Segregated cash and investments	(134,434)	(134,317)	70,895
Receivables	(112,460)	(119,176)	(27,311)
Inventories	(200,392)	(72,508)	229,289
Other assets	(39,061)	(44,197)	1,557
Accounts payable and accrued expenses	266,676	397,483	(407,921)
Total Operating Activities	1,081,037	1,301,216	1,003,157
Investing Activities			
Purchases of property, plant and equipment	(419,876)	(349,637)	(273,168)
Net assets of businesses acquired	(526,970)	(40,012)	(124,639)
Investments in and advances to affiliates, net	(89,983)	2,963	(147,735)
Purchases of marketable securities	(328,852)	(384,149)	(269,755)
Proceeds from sales of marketable securities	271,340	347,296	530,936
Other – net	25,353	404	(30,922)
Total Investing Activities	(1,068,988)	(423,135)	(315,283)
Financing Activities			
Long-term debt borrowings	517,222	7,621	429,124
Long-term debt payments	(315,319)	(459,826)	(41,702)
Net borrowings (payments) under lines of credit agreements	281,669	(174,399)	(674,350)
Purchases of treasury stock	(101,212)	(184,519)	(62,932)
Cash dividends	(155,565)	(130,000)	(125,053)
Total Financing Activities	226,795	(941,123)	(474,913)
Increase (Decrease) in Cash and Cash Equivalents	238,844	(63,042)	212,961
Cash and Cash Equivalents Beginning of Year	526,115	589,157	376,196
Cash and Cash Equivalents End of Year	\$ 764,959	\$ 526,115	\$ 589,157
•			<del></del>

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

# **Archer Daniels Midland Company**

				Accumulated	
				Other	Total
<u>-</u>		n Stock	Reinvested	Comprehensive	Shareholders'
-	Shares	Amount	Earnings	Loss	Equity
			(In thousands)		
Balance July 1, 2000	632,296	\$ 5,232,597	\$ 1,325,323	\$ (447,677)	\$ 6,110,243
Comprehensive income					
Net earnings			383,284		
Other comprehensive loss				(16,738)	
Total comprehensive income					366,546
Cash dividends paid-\$.19 per share			(125,053)		(125,053)
5% stock dividend	31,542	395,923	(395,923)		
Treasury stock purchases	(5,525)	(62,932)			(62,932)
Other	4,065	43,153	(274)		42,879
Balance June 30, 2001	662,378	5,608,741	1,187,357	(464,415)	6,331,683
Comprehensive income					
Net earnings			511,093		
Other comprehensive income				215,515	
Total comprehensive income					726,608
Cash dividends paid-\$.20 per share			(130,000)		(130,000)
Treasury stock purchases	(12,818)	(184,519)			(184,519)
Other	433	11,929	(880)		11,049
Balance June 30, 2002	649,993	5,436,151	1,567,570	(248,900)	6,754,821
Comprehensive income					
Net earnings			451,145		
Other comprehensive income				81,942	
Total comprehensive income					533,087
Cash dividends paid-\$.24 per share			(155,565)		(155,565)
Treasury stock purchases	(8,410)	(101,212)			(101,212)
Other	3,272	38,066			38,066
Balance June 30, 2003	644,855	\$ 5,373,005	\$ 1,863,150	<u>\$ (166,958)</u>	\$ 7,069,197

### **Archer Daniels Midland Company**

# **Note 1-Acquisitions**

On September 6, 2002, the Company acquired all of the outstanding Class A units of Minnesota Corn Processors, LLC (MCP), an operator of corn wet-milling plants in Minnesota and Nebraska. These Class A units represented 70% of the outstanding equity of MCP. Prior to September 6, 2002, the Company owned non-voting Class B units, which represented the remaining 30% of the outstanding equity of MCP. The acquisition was structured as a cash-for-stock transaction whereby the Company paid MCP shareholders a price of \$2.90 for each outstanding Class A unit. The Company paid \$382 million for the outstanding Class A units and assumed \$233 million of MCP long-term debt. At the date of the MCP acquisition, the Company recognized \$36 million in liabilities for the costs of closing MCP's administrative offices and terminating MCP's corn sweetener marketing joint venture. As of June 30, 2003, the Company has paid substantially all of the costs related to these activities. The operating results of MCP are consolidated in the Company's net earnings from September 6, 2002. Prior to September 6, 2002, the Company accounted for its investment in MCP on the equity method of accounting.

On February 24, 2003, the Company acquired six wheat flour mills located in the United Kingdom from Associated British Foods plc (ABF). The Company acquired the assets and inventories of the ABF mills for cash of approximately \$96 million and assumed no liabilities in connection with the acquisition. The operating results of the ABF mills are included in the Company's net earnings from February 24, 2003.

During February 2003, the Company tendered an offer to acquire all of the outstanding shares of Pura plc (Pura), a United Kingdom based company that processes and markets edible oil, for cash of approximately \$1.78 per share. These shares represented 72% of the outstanding equity of Pura. Prior to the offer, the Company owned 28% of the outstanding equity of Pura. The Company purchased a sufficient number of shares to obtain majority ownership of Pura on April 7, 2003, and the results of Pura's operations are consolidated in the Company's net earnings from April 7, 2003. Prior to April 7, 2003, the Company accounted for its investment in Pura on the equity method of accounting. As of June 30, 2003, the Company had acquired all of the outstanding shares of Pura for cash of \$58 million.

These acquisitions were accounted for as purchases in accordance with Statement of Financial Accounting Standards Number 141, "Business Combinations." Accordingly, the tangible assets and liabilities have been adjusted to fair values with the remainder of the purchase price recorded as goodwill. The identifiable intangible assets acquired as part of these acquisitions are not material. The Company has completed the allocation of the purchase price for the MCP acquisition. The Company has recorded a preliminary allocation of the purchase price for the ABF mills and Pura acquisitions as of June 30, 2003, as the valuation of the long-lived assets acquired and certain other transaction costs have not been finalized.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed, pertaining to the acquisitions described above, as of the acquisition dates.

	(In thousands)
Current assets Property, plant and equipment Goodwill Investments in unconsolidated affiliates Other assets Total assets acquired	\$ 198,709 695,874 124,586 47,879 7,397 1,074,445
Current liabilities Long-term debt Deferred income taxes Other liabilities Total liabilities assumed Net assets acquired Less equity method investments in MCP and Pura (including goodwill of \$16,867) at date of acquisition, net	121,639 255,772 34,773 21,269 433,453 640,992
of deferred taxes Total purchase price	105,146 \$ 535,846

Acquired goodwill related to these acquisitions of \$12 million, \$74 million, and \$39 million was assigned to the Oilseeds Processing, Corn Processing, and Wheat Processing segments, respectively. The Company estimates approximately \$106 million of the acquired goodwill will be deductible for tax purposes.

# **Archer Daniels Midland Company**

# Note 2-Marketable Securities and Cash Equivalents

Cost	Gai	ns	Loss	es	Fai	r Value
		(In thousa	ands)			
\$ 265,993	\$	172	\$	(119)	\$	266,046
242,225		31		-		242,256
170,561		2,947		-		173,508
124,735		1,193		-		125,928
443,551		67,560		(149)		510,962
7,618		-		-		7,618
\$ 1,254,683	\$	71,903	\$	(268)	\$ '	1,326,318
	242,225 170,561 124,735 443,551	242,225 170,561 124,735 443,551 7,618	\$ 265,993 \$ 172 242,225 31 170,561 2,947 124,735 1,193 443,551 67,560 7,618 -	242,225 31 170,561 2,947 124,735 1,193 443,551 67,560 7,618 -	\$ 265,993 \$ 172 \$ (119)  242,225 31 - 170,561 2,947 - 124,735 1,193 -  443,551 67,560 (149) 7,618 -	\$ 265,993 \$ 172 \$ (119) \$  242,225 31 - 170,561 2,947 - 124,735 1,193 -  443,551 67,560 (149) 7,618 -

			Unreal	ized	Unrea	lized		
	Cos	st	Gain	IS	Loss	ses	Fai	r Value
2002				(In thousa	ands)			
United States government obligations								
Maturity less than 1 year	\$ 2	284,133	\$	85	\$	(168)	\$	284,050
Other debt securities								
Maturity less than 1 year	2	204,034		144		(7)		204,171
Maturity 1 to 5 years		30,000		428		-		30,428
Maturity 5 to 10 years	1	128,599		3,771		-		132,370
Maturity greater than 10 years		54,967		795		-		55,762
Equity securities								
Available-for-sale	5	541,402	1	44,534	(	31,043)		654,893
Trading		3,097		-		-		3,097
-	\$ 1,2	246,232	\$ 1	49,757	\$ (	31,218)	\$	1,364,771

# **Archer Daniels Midland Company**

#### **Note 3-Inventories and Derivatives**

To reduce price risk caused by market fluctuations, the Company generally follows a policy of using exchange-traded futures and options contracts to minimize its net position of merchandisable agricultural commodity inventories and forward cash purchase and sales contracts. Inventories of certain merchandisable agricultural commodities, which include amounts acquired under deferred pricing contracts, are stated at market value. Exchange-traded futures and options contracts, forward cash purchase contracts and forward cash sales contracts, which have not been designated as fair value hedges, are valued at market price. Changes in the market value of inventories of merchandisable agricultural commodities, forward cash purchase and sales contracts and exchange-traded futures contracts are recognized in earnings immediately, resulting in cost of goods sold approximating first-in, first out (FIFO) cost. Unrealized gains on forward cash purchase contracts, forward cash sales contracts and exchange-traded futures contracts represent the fair value of such instruments and are classified on the Company's balance sheet as receivables. Unrealized losses on forward cash purchase contracts, forward cash sales contracts and exchange-traded futures contracts represent the fair value of such instruments and are classified on the Company's balance sheet as accounts payable.

The Company also values certain inventories using the lower of cost, determined by either the last-in, first out (LIFO) or FIFO method, or market.

	2003	2002
	(In thousar	nds)
LIFO inventories		
FIFO value	\$ 343,552	\$ 352,365
LIFO valuation reserve	(15,975)	(1,678)
LIFO carrying value	327,577	350,687
FIFO inventories	1,257,655	1,312,250
Market inventories	1,964,993	1,592,475
	\$3,550,225	\$3,255,412

The Company, from time to time, uses futures contracts to fix the purchase price of anticipated volumes of commodities to be purchased and processed in a future month. The Company also uses futures, options, and swaps to fix the purchase price of the Company's anticipated natural gas requirements for certain production facilities. These derivatives are designated as cash flow hedges. The changes in the market value of such derivative contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged item. The amounts representing the ineffectiveness of these cash flow hedges are immaterial. Gains and losses arising from open and closed hedging transactions are deferred in other comprehensive income, net of applicable income taxes, and recognized as a component of cost of products sold in the statement of earnings when the hedged item is recognized. The gains and losses arising from these cash flow hedges will be recognized in the statement of earnings within the next 12 months.

# **Archer Daniels Midland Company**

#### Note 4-Investments in and Advances to Affiliates

The Company has ownership interests in non-majority owned affiliates accounted for under the equity method. The Company had 82 and 83 unconsolidated affiliates as of June 30, 2003 and 2002, respectively, located in North and South America, Africa, Europe and Asia. During fiscal 2003, the Company acquired controlling interests in 3 previously unconsolidated affiliates, made initial investments in 8 unconsolidated affiliates, disposed of its investments in 6 affiliates and diluted its ownership in 1 affiliate. In addition, the Company increased its ownership interest and influence in 1 affiliate. The following table summarizes the balance sheets as of June 30, 2003 and 2002, and the statements of earnings for each of the three years ended June 30, 2003 of the Company's unconsolidated affiliates.

	2003	2002	2001
		(In thousands)	
Current assets	\$ 4,215,810	\$ 2,790,239	
Non-current assets	8,279,207	7,557,131	
Current liabilities	2,721,111	1,624,651	
Non-current liabilities	1,961,009	1,439,162	
Minority interests	342,411	280,283	
Net assets	\$ 7,470,486	\$ 7,003,274	
Net sales	\$ 17,181,800	\$ 9,853,370	\$ 16,447,274
Gross profit	2,037,875	1,276,901	1,550,299
Net income (loss)	(62,707)	21,627	137,299

Two foreign affiliates for which the Company has a carrying value of \$364 million have a market value of \$185 million based on quoted market prices and exchange rates at June 30, 2003.

### **Archer Daniels Midland Company**

# Note 5-Goodwill and Other Intangible Assets

Effective July 1, 2002, the Company adopted Statement of Financial Accounting Standards Number 142 (SFAS 142), "Goodwill and Other Intangible Assets." Under the standard, goodwill and intangible assets deemed to have indefinite lives are no longer amortized but are subject to annual impairment tests. Other intangible assets will continue to be amortized over their useful lives. The Company performed the transitional impairment tests prescribed in SFAS 142. These tests resulted in an immaterial impairment charge which was recorded upon adoption of SFAS 142. Reported net earnings, adjusted to exclude amortization expense related to goodwill for the periods indicated, are as follows:

	2003	2002	2001
	(In thousands	, except per sha	re amounts)
Reported net earnings	\$ 451,145	\$ 511,093	\$ 383,284
Goodwill amortization		28,415	32,799
Adjusted net earnings	\$ 451,145	\$ 539,508	\$ 416,083
Basic and diluted earnings per common share Reported net earnings Goodwill amortization Adjusted net earnings	\$.70 	\$.78 .04 \$.82	\$.58 .05 \$.63

Remaining goodwill balances, for acquired goodwill and goodwill associated with investments in unconsolidated affiliates, by segment, are set forth in the table below.

		2003			2002	
	Acquired	Affiliate		Acquired	Affiliate	_
	Goodwill	Goodwill	Total	Goodwill	Goodwill	Total
		(In thousands)			(In thousands)	
Oilseeds Processing	\$ 15,146	\$ 6,618	\$ 21,764	\$ 1,426	\$ 12,239	\$ 13,665
Corn Processing	73,603	-	73,603	-	10,397	10,397
Wheat Processing	41,792	-	41,792	1,506	-	1,506
Agricultural Services	17,574	7,882	25,456	6,669	-	6,669
Other	96,175	85,930	182,105	105,956	85,405	191,361
Total	\$ 244,290	\$ 100,430	\$ 344,720	\$ 115,557	\$ 108,041	\$223,598

As described in Note 1, "Acquisitions," the 2003 acquisitions increased acquired goodwill by \$12 million, \$74 million, and \$39 million in the Oilseeds Processing, Corn Processing, and Wheat Processing segments, respectively. In 2002, the Oilseeds Processing and Corn Processing segments included the goodwill amounts related to the Company's equity investments in MCP and Pura prior to the acquisition of their remaining outstanding equity in 2003. Other changes in acquired and affiliate goodwill during 2003 are principally related to goodwill recorded for an affiliate moved from the cost method to the equity method of accounting as a result of the Company's ownership increasing and foreign currency translation gains and losses.

The Company's other intangible assets are not material.

### **Archer Daniels Midland Company**

### **Note 6-Debt and Financing Arrangements**

	2003	2002
	(In thou	ısands)
5.935% Debentures \$500 million face amount, due in 2032	\$ 493,013	\$ -
7.0% Debentures \$400 million face amount, due in 2031	397,380	397,285
7.5% Debentures \$350 million face amount, due in 2027	348,009	347,980
8.875% Debentures \$300 million face amount, due in 2011	298,823	298,722
6.625% Debentures \$300 million face amount, due in 2029	298,634	298,614
8.125% Debentures \$300 million face amount, due in 2012	298,593	298,489
8.375% Debentures \$300 million face amount, due in 2017	295,162	294,984
7.125% Debentures \$250 million face amount, due in 2013	249,569	249,539
6.95% Debentures \$250 million face amount, due in 2097	246,212	246,183
6.75% Debentures \$200 million face amount, due in 2027	196,001	195,890
6.25% Notes \$250 million face amount, paid in 2003	-	249,793
Other	781,779	539,605
Total long-term debt Current maturities	3,903,175 (30,888)	3,417,084 (305,790)
	\$3,872,287	\$ 3,111,294

At June 30, 2003, the fair value of the Company's long-term debt exceeded the carrying value by \$881 million, as estimated by using quoted market prices or discounted future cash flows based on the Company's current incremental borrowing rates for similar types of borrowing arrangements.

The aggregate maturities of long-term debt for the five years after June 30, 2003 are \$31 million, \$152 million, \$170 million, \$59 million, and \$79 million, respectively.

At June 30, 2003, the Company had lines of credit totaling \$3.1 billion, of which \$1.8 billion was unused. The weighted average interest rates on short-term borrowings outstanding at June 30, 2003 and 2002, were 1.41% and 1.96%, respectively.

# **Archer Daniels Midland Company**

# Note 7-Shareholders' Equity

The Company has authorized one billion shares of common stock and 500 thousand shares of preferred stock, each without par value. No preferred stock has been issued. At June 30, 2003 and 2002, the Company had approximately 27.1 million and 21.9 million shares, respectively, in treasury. Treasury stock is recorded at cost, \$330 million at June 30, 2003 and \$269 million at June 30, 2002, as a reduction of common stock.

Stock option plans provide for the granting of options to employees to purchase common stock of the Company at market value on the date of grant. Options expire five to ten years after the date of grant. At June 30, 2003, there were 26 million shares available for future grant. Stock option activity during the years indicated is as follows:

		Weighted Average
	Number of	Exercise Price
	Shares	Per Share
	(In thousands, ex	cept per share amounts)
Shares under option at June 30, 2000	10,965	\$11.56
Granted	41	10.94
Exercised	(34)	9.27
Cancelled	(392)	12.23
Shares under option at June 30, 2001	10,580	11.54
Granted	2,632	12.54
Exercised	(724)	12.01
Cancelled	(1,907)	12.27
Shares under option at June 30, 2002	10,581	11.62
Granted	4,439	11.30
Exercised	(228)	9.32
Cancelled	(329)	12.75
Shares under option at June 30, 2003	14,463	\$11.54
Shares exercisable at June 30, 2003	5,445	\$11.40
Shares exercisable at June 30, 2002	3,705	\$11.55
Shares exercisable at June 30, 2001	3,311	\$12.35

At June 30, 2003, the range of exercise prices and weighted average remaining contractual life of outstanding options was \$8.33 to \$14.84 and four years, respectively. The weighted average fair values of options granted during 2003, 2002, and 2001 are \$3.20, \$4.31, and \$3.79, respectively.

# **Archer Daniels Midland Company**

# **Note 8-Accumulated Other Comprehensive Loss**

The following table sets forth information with respect to accumulated other comprehensive income (loss):

	Foreign	Deferred	Minimum	Unrealized	Accumulated
	Currency	Gain (Loss)	Pension	Gain (Loss)	Other
	Translation	on Hedging	Liability	on	Comprehensive
	Adjustment	Activities	Adjustment	Investments	Income (Loss)
			(In thousands)		
Balance at June 30, 2000	\$ (396,857)			\$ (50,820)	\$ (447,677)
Adoption of SFAS 133 - net of tax		\$ (32,076)			(32,076)
Unrealized gains (losses) (Gains) losses reclassified to	(101,991)	(35,648)	\$ (22,424)	147,520	(12,543)
net earnings		51,672		53,385	105,057
Tax effect		(6,076)	8,504	(79,604)	(77,176)
Net of tax amount	(101,991)	(22,128)	(13,920)	121,301	(16,738)
Balance at June 30, 2001	(498,848)	(22,128)	(13,920)	70,481	(464,415)
Unrealized gains (losses) (Gains) losses reclassified to	125,636	66,391	(17,392)	65,978	240,613
net earnings		35,648		(35,937)	(289)
Tax effect		(38,699)	6,596	7,294	(24,809)
Net of tax amount	125,636	63,340	(10,796)	37,335	215,515
Balance at June 30, 2002	(373,212)	41,212	(24,716)	107,816	(248,900)
Unrealized gains (losses) (Gains) losses reclassified to	250,211	22,834	(188,080)	(34,513)	50,452
net earnings		(66,391)		(7,892)	(74,283)
Tax effect		16,519	71,333	17,921	105,773
Net of tax amount	250,211	(27,038)	(116,747)	(24,484)	81,942
Balance at June 30, 2003	\$ (123,001)	\$ 14,174	\$ (141,463)	\$ 83,332	\$ (166,958)

# **Archer Daniels Midland Company**

# Note 9-Other Expense – Net

	2003	2002	2001
		(In thousands)	
Interest expense	\$ 359,971	\$ 355,956	\$ 398,131
Investment income	(121,887)	(114,032)	(149,401)
Net (gain) loss on marketable securities transactions	(2,619)	(38,296)	56,311
Equity in (earnings) losses of unconsolidated affiliates	(65,991)	(61,532)	(104,909)
Other - net	(21,003)	(4,499)	(21,262)
	\$ 148,471	\$ 137,597	\$ 178,870

Interest expense is net of interest capitalized of \$4 million, \$6 million and \$16 million in 2003, 2002 and 2001, respectively.

The Company made interest payments of \$345 million, \$308 million and \$348 million in 2003, 2002 and 2001, respectively.

Realized gains on sales of available-for-sale marketable securities totaled \$7 million, \$61 million and \$3 million in 2003, 2002 and 2001, respectively. Realized losses totaled \$4 million, \$23 million and \$59 million in 2003, 2002 and 2001, respectively.

# **Archer Daniels Midland Company**

# **Note 10-Income Taxes**

For financial reporting purposes, earnings before income taxes include the following components:

	2003	2002	2001
		(In thousands)	
United States	\$ 356,654	\$ 440,517	\$ 242,772
Foreign	274,319	278,420	279,127
	\$ 630,973	\$ 718,937	\$ 521,899

Significant components of income taxes are as follows:

	2003	2002	2001
		(In thousands)	_
Current			
Federal	\$ 13,653	\$ 169,802	\$ 48,578
State	1,229	12,214	7,890
Foreign	60,881	102,570	64,009
Deferred			
Federal	92,518	(71,547)	15,122
State	9,125	(2,522)	4,599
Foreign	2,422	(2,673)	(1,583)
	\$ 179,828	\$ 207,844	\$ 138,615

Significant components of the Company's deferred tax liabilities and assets are as follows:

	2003	2002			
	(In thousands)				
Deferred tax liabilities					
Depreciation	\$ 663,498	\$ 602,834			
Bond discount amortization	27,695	29,728			
Unrealized gain on marketable securities	17,054	35,933			
Equity in earnings of affiliates	53,831	92,405			
Other	58,805	52,074			
	820,883	812,974			
Deferred tax assets					
Pension and postretirement benefits	156,084	80,213			
Reserves and other accruals	15,147	96,808			
Other	93,989	117,624			
	265,220	294,645			
Net deferred tax liabilities	555,663	518,329			
Current net deferred tax assets (liabilities) included					
in other assets and accrued expenses	(12,108)	76,656			
Non-current net deferred tax liabilities	\$ 543,555	\$ 594,985			

Reconciliation of the statutory federal income tax rate to the Company's effective tax rate on earnings is as follows:

_	2003	2002	2001
Statutory rate	35.0%	35.0%	35.0%
Prior years tax redetermination	-	(3.6)	-
Foreign sales corporation	(4.2)	(3.6)	(4.9)
State income taxes, net of			
federal tax benefit	0.8	0.8	1.6
Foreign gain permanently reinvested	-	-	(6.4)
Foreign earnings taxed at rates			
other than the U.S. statutory rate	(5.5)	(0.3)	(2.0)
Other	2.4	0.6	3.3
Effective rate	28.5%	28.9%	26.6%

The Company made income tax payments of \$124 million, \$162 million and \$104 million in 2003, 2002 and 2001, respectively.

During the fourth quarter of 2002, the Company recognized a reduction in income tax of \$26 million, or \$.04 per share, as taxes were relieved upon resolution of various outstanding state and federal tax issues.

The Company has \$59 million of tax assets for net operating loss carry-forwards related to certain international subsidiaries. Approximately \$47 million of these assets have no expiration date and the remaining \$12 million expire at various times through fiscal 2010. The annual usage of certain of these assets is limited to a percentage of the taxable income of the respective international subsidiary for the year. The Company has recorded a valuation allowance of \$41 million against these tax assets at June 30, 2003, due to the uncertainty of their realization. The Company also has \$30 million of tax assets related to excess foreign tax credits which expire in fiscal 2008.

Undistributed earnings of the Company's foreign subsidiaries and affiliated corporate joint venture companies accounted for on the equity method amounting to approximately \$810 million at June 30, 2003, are considered to be permanently reinvested, and accordingly, no provision for U.S. income taxes has been provided thereon. It is not practicable to determine the deferred tax liability for temporary differences related to these undistributed earnings.

# **Archer Daniels Midland Company**

# **Note 11-Leases**

The Company leases manufacturing and warehouse facilities, real estate, transportation and other equipment under operating leases which expire at various dates through the year 2076. Rent expense for 2003, 2002 and 2001 was \$98 million, \$88 million and \$81 million, respectively. Future minimum rental payments for non-cancelable operating leases with initial or remaining terms in excess of one year are as follows:

Fiscal years	(In thousands)
2004	\$ 58,716
2005	46,740
2006	38,552
2007	28,495
2008	22,612
Thereafter	73,338
Total minimum lease payments	\$ 268,453

# **Archer Daniels Midland Company**

# Note 12-Employee Benefit Plans

The Company provides substantially all domestic employees and employees at certain international subsidiaries with pension benefits. The Company also provides substantially all domestic salaried employees with postretirement health care and life insurance benefits. Assets of the Company's pension plans consist primarily of listed common stocks and pooled funds. The Company's pension plans held 3.3 million shares of Company common stock at June 30, 2003, with a market value of \$43 million. Cash dividends received on shares of Company common stock by these plans during the year ended June 30, 2003, were \$1 million.

The Company has savings and investment plans available to employees. The Company also maintains stock ownership plans for qualifying employees. The Company contributes shares of its stock to the plans to match qualifying employee contributions. Employees have the choice of retaining Company stock in their accounts or diversifying the shares into other investment options. Expense is measured and recorded based upon the fair value of the stock contributed to the plans each month. The number of shares designated for use in the plans is not significant compared to the shares outstanding for the periods presented. Assets of the Company's defined contribution plans consist primarily of listed common stocks and pooled funds. The Company's defined contribution plans held 24.7 million shares of Company common stock at June 30, 2003, with a market value of \$317 million. Cash dividends received on shares of Company common stock by these plans during the year ended June 30, 2003, were \$6 million

Pension Benefits				Postretirement Benefits					its	
<b>2003</b> 2002 2001			2001	<b>2003</b> 2002			2001			
	(lı	า th	ousands)			(lı	n th	ousands	)	
\$	33,414	\$	32,727	\$ 29,120	\$	7,135	\$	5,888	\$	5,892
	64,287		56,404	50,163		8,449		7,863		6,922
	(63,268)		(55,907)	(54,625)		-		-		-
	5,721		1,767	407		(2)		-		(12)
	2,193		1,725	1,160		539		436		165
	42,347		36,716	26,225		16,121		14,187		12,967
	22,833		20,784	19,114		-		-		-
\$	65,180	\$	57,500	\$ 45,339	\$	16,121	\$	14,187	\$	12,967
		\$ 33,414 64,287 (63,268) 5,721 2,193 42,347 22,833	\$ 33,414 \$ 64,287 (63,268) 5,721 2,193 42,347 22,833	\$ 33,414 \$ 32,727 64,287 56,404 (63,268) (55,907) 5,721 1,767 2,193 1,725 42,347 36,716 22,833 20,784	2003 2002 2001 (In thousands)  \$ 33,414 \$ 32,727 \$ 29,120   64,287 56,404 50,163   (63,268) (55,907) (54,625)   5,721 1,767 407   2,193 1,725 1,160   42,347 36,716 26,225   22,833 20,784 19,114	\$ 33,414 \$ 32,727 \$ 29,120 \$ 64,287 56,404 50,163 (63,268) (55,907) (54,625) 5,721 1,767 407 2,193 1,725 1,160 42,347 36,716 26,225 22,833 20,784 19,114	2003     2002     2001     2003       (In thousands)     (In thousands)       \$ 33,414     \$ 32,727     \$ 29,120     \$ 7,135       64,287     56,404     50,163     8,449       (63,268)     (55,907)     (54,625)     -       5,721     1,767     407     (2)       2,193     1,725     1,160     539       42,347     36,716     26,225     16,121       22,833     20,784     19,114     -	2003     2002     2001     2003     2003       (In thousands)     (In th       \$ 33,414     \$ 32,727     \$ 29,120     \$ 7,135     \$ 64,287     \$ 56,404     50,163     8,449       (63,268)     (55,907)     (54,625)     -     -       5,721     1,767     407     (2)       2,193     1,725     1,160     539       42,347     36,716     26,225     16,121       22,833     20,784     19,114     -	2003         2002         2001         2003         2002           (In thousands)         (In thousands)         (In thousands)           \$ 33,414         \$ 32,727         \$ 29,120         \$ 7,135         \$ 5,888           64,287         56,404         50,163         8,449         7,863           (63,268)         (55,907)         (54,625)         -         -           5,721         1,767         407         (2)         -           2,193         1,725         1,160         539         436           42,347         36,716         26,225         16,121         14,187           22,833         20,784         19,114         -         -	2003     2002     2001     2003     2002       (In thousands)     (In thousands)       \$ 33,414     \$ 32,727     \$ 29,120     \$ 7,135     \$ 5,888       64,287     56,404     50,163     8,449     7,863       (63,268)     (55,907)     (54,625)     -     -       5,721     1,767     407     (2)     -       2,193     1,725     1,160     539     436       42,347     36,716     26,225     16,121     14,187       22,833     20,784     19,114     -     -

The following tables set forth changes in the defined benefit obligation and the fair value of defined benefit plan assets:

	Pension Benefits			Postretirement Benefits				
-	2	003	- :	2002		2003 2		002
-		(In thousand	ds)			(In thousa	nds)	
								\$
Benefit obligation, beginning	\$	912,503	\$	783,869	\$	116,505	1	08,459
Service cost		33,414		32,727		7,135		5,888
Interest cost		64,287		56,404		8,449		7,863
Actuarial loss (gain)		111,525		(7,406)		21,156		(2,483)
Benefits paid		(42,059)		(35,900)		(4,617)		(4,358)
Plan amendments		2,145		2,063		(23,047)		_
Acquisitions		13,606		58,397		156		1,137
Foreign currency effects		36,111		22,349		28		(1)
-								\$
Benefit obligation, ending	\$	1,131,532	\$	912,503	\$	125,765	1	16,505
Fair value of plan assets, beginning	\$	699,006	\$	618,532	\$	-	\$	_
Actual return on plan assets	•	(81,971)	-	12,595		-	•	-
Employer contributions		26,740		46,418		4,617		4,358
Benefits paid		(42,059)		(35,900)		(4,617)		(4,358)
Acquisitions		2,012		`31,418 <sup>′</sup>		-		-
Foreign currency effects		33,393		25,943		_		-
Fair value of plan assets, ending	\$	637,121	\$	699,006	\$	-	\$	-

Funded status Unamortized transition amount Unrecognized net loss (gain) Unrecognized prior service costs Adjustment for fourth quarter contributions	\$ (494,411) (9,438) 414,427 43,081 5,241	\$ (213,497) (9,023) 157,208 43,861 762	\$ (125,765) - 13,250 (13,399) -	\$ (116,505) - (7,903) 10,031 -
Pension liability recognized in the balance sheet	\$ (41,100)	\$ (20,689)	\$ (125,914)	\$ (114,377)
Prepaid benefit cost Accrued benefit liability - current Accrued benefit liability - long-term Intangible asset Accumulated other comprehensive loss	\$ 72,411 (73,337) (309,864) 41,794 227,896	\$ 64,342 (18,330) (146,185) 39,668 39,816	\$ - - (125,914) - -	\$ - (114,377) - -
Net amount recognized, June 30	\$ (41,100)	\$ (20,689)	\$ (125,914)	\$ (114,377)

The following table sets forth the principal assumptions used in developing the benefit obligation and the net periodic pension expense:

	Pension I	Pension Benefits		ent Benefits
	2003	2002	2003	2002
Discount rate	6.0%	6.7%	6.3%	7.3%
Expected return on plan assets	7.5%	8.3%	N/A	N/A
Rate of compensation increase	4.1%	4.1%	N/A	N/A

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the U.S. retirement plans with accumulated benefit obligations in excess of plan assets were \$786 million, \$710 million, and \$391 million, respectively, as of June 30, 2003, and \$657 million, \$591 million, and \$455 million, respectively, as of June 30, 2002.

For postretirement benefit measurement purposes, a 9.5% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2004. The rate was assumed to decrease gradually to 5.0% for 2013 and remain at that level thereafter.

Assumed health care cost trend rates have a significant impact on the amounts reported for the health care plans. A 1% change in assumed health care cost trend rates would have the following effect:

	1% Increase		1% Decrease		
		(In thousan		nds)	
Effect on combined service and interest cost components	\$	1,846	\$	(1,639)	
Effect on accumulated postretirement benefit obligations	\$	11,802	\$	(10,819)	

# **Archer Daniels Midland Company**

# Note 13-Segment and Geographic Information

The Company is principally engaged in procuring, transporting, storing, processing and merchandising agricultural commodities and products. The Company's operations are classified into four reportable business segments: Oilseeds Processing, Corn Processing, Wheat Processing and Agricultural Services. Each of these segments is organized based upon the nature of products and services offered. The Company's remaining operations are aggregated and classified as Other. Prior years' information has been reclassified to conform to the current year's presentation.

The Oilseeds Processing segment includes activities related to processing oilseeds such as soybeans, cottonseed, sunflower seeds, canola, peanuts, flaxseed and corn germ into vegetable oils and meals principally for the food and feed industries. Crude vegetable oil is sold "as is" or is further processed by refining, bleaching and deodorizing into salad oils. Salad oils can be further processed by hydrogenating and/or interesterifying into margarine, shortening and other food products. Partially refined oil is also sold for use in chemicals, paints and other industrial products. Oilseed meals are primary ingredients used in the manufacture of commercial livestock and poultry feeds.

The Corn Processing segment includes activities related to the production of products for use in the food and beverage industry. These products include syrup, starch, glucose, dextrose and sweeteners. Corn gluten feed and meal as well as distillers grains are produced for use as feed ingredients. Ethyl alcohol is produced to beverage grade or for industrial use as ethanol.

The Wheat Processing segment includes activities related to the production of wheat flour for use primarily by commercial bakeries, food companies, food service companies and retailers.

The Agricultural Services segment utilizes the Company's extensive grain elevator and transportation network to buy, store, clean and transport agricultural commodities, such as oilseeds, corn, wheat, milo, oats and barley, and resells these commodities primarily as feed ingredients and as raw materials for the agricultural processing industry. Agricultural Services' grain sourcing and transportation network provides reliable and efficient services to the Company's agricultural processing operations. Also included in Agricultural Services are the activities of A.C. Toepfer International, a global merchandiser of agricultural commodities and processed products.

Intersegment sales have been recorded at amounts approximating market. Operating profit for each segment is based on net sales less identifiable operating expenses, including an interest charge related to working capital usage. Also included in operating profit are the related equity in earnings (losses) of affiliates based on the equity method of accounting. General corporate expenses, investment income, unallocated interest expense, marketable securities transactions and FIFO to LIFO inventory adjustments have been excluded from segment operations and classified as Corporate. All assets, other than cash, marketable securities and those assets related to the corporate office, have been identified with the segments to which they relate.

#### Segment Information

	 2003		2002		2001	
	(In thousands)					
Sales to external customers						
Oilseeds Processing	\$ 9,773,379	\$	8,155,530	\$	7,778,440	
Corn Processing	2,550,108		1,939,100		2,117,098	
Wheat Processing	1,589,116		1,360,895		1,308,692	
Agricultural Services	13,441,193		8,280,078		5,644,237	
Other	 3,354,237		2,876,291		2,634,744	
Total	\$ 30,708,033	\$	22,611,894	\$	19,483,211	

Intersegment sales						
Oilseeds Processing	\$	123,243	\$	123,794	\$	136,276
Corn Processing		337,375		177,520		172,369
Wheat Processing		39,229		25,895		26,160
Agricultural Services		1,425,883		1,694,831		1,525,030
Other		103,770		98,124		105,731
Total	\$	2,029,500	\$	2,120,164	\$	1,965,566
		<del></del>		<u> </u>		
Net sales						
Oilseeds Processing	\$	9,896,622	\$	8,279,324	\$	7,914,716
Corn Processing	Ψ	2,887,483	Ψ	2,116,620	Ψ	2,289,467
Wheat Processing		1,628,345		1,386,790		1,334,852
Agricultural Services		14,867,076		9,974,909		7,169,267
Other		3,458,007		2,974,415		2,740,475
Intersegment elimination		(2,029,500)		(2,120,164)		(1,965,566)
Total	\$	30,708,033	\$	22,611,894	\$	19,483,211
						,,
Interest expense						
Oilseeds Processing	\$	35,433	\$	44,360	\$	75,588
Corn Processing		11,282		10,266		21,039
Wheat Processing		7,239		8,831		12,984
Agricultural Services		50,024		35,944		44,214
Other		58,362		62,460		78,753
Total	\$	162,340	\$	161,861	\$	232,578
Depreciation and amortization						
Oilseeds Processing	\$	153,519	\$	154,526	\$	155,736
Corn Processing	•	163,953		120,478		124,071
Wheat Processing		41,913		41,356		45,452
Agricultural Services		77,516		71,788		71,445
Other		184,496		163,320		153,263
Total	\$	621,397	\$	551,468	\$	549,967
Equity in earnings (losses) of affiliates						
Oilseeds Processing	\$	51,411	\$	17,974	\$	13,883
Corn Processing	•	15,531		17,204		8,854
Wheat Processing		(1,399)		2,219		305
Agricultural Services		953		29,036		11,797
Other		(10,358)		(25,659)		70,070
Total	\$	56,138	\$	40,774	\$	104,909
Operating profit	٠	227 000	Φ.	207.000	Φ.	200 440
Oilseeds Processing	\$	337,089	\$	387,960	\$	260,116
Corn Processing		326,380		214,875		242,211
Wheat Processing		59,222 92,124		78,800		71,519
Agricultural Services Other		92,124		169,593		119,548
		195,097		188,592		210,005
Total operating profit		1,009,912		1,039,820		903,399
Corporate	Ф.	(378,939)		(320,883)	Ф.	(381,500)
Income before income taxes	\$	630,973	\$	718,937	\$	521,899

Investments in and advances to affiliates			
Oilseeds Processing	\$ 300,241	\$ 219,757	\$ 219,117
Corn Processing	67,414	155,408	139,555
Wheat Processing	13,759	16,422	16,027
Agricultural Services	157,085	39,660	253,740
Other	954,406	 971,963	 1,301,444
Total	\$ 1,492,905	\$ 1,403,210	\$ 1,929,883
Identifiable assets			
Oilseeds Processing	\$ 4,071,567	\$ 3,439,449	\$ 3,166,280
Corn Processing	2,129,682	1,362,012	1,425,622
Wheat Processing	767,703	774,817	752,649
Agricultural Services	2,384,590	2,507,722	1,946,320
Other	5,904,833	4,923,006	5,208,809
Corporate	 1,924,504	 2,372,329	 1,840,251
Total	\$ 17,182,879	\$ 15,379,335	\$ 14,339,931
Gross additions to property, plant & equipment			
Oilseeds Processing	\$ 191,843	\$ 75,077	\$ 109,402
Corn Processing	509,668	152,690	75,116
Wheat Processing	291,471	11,194	29,145
Agricultural Services	50,486	111,043	61,824
Other	 99,466	 235,936	 26,594
Total	\$ 1,142,934	\$ 585,940	\$ 302,081

Geographic Information: The following geographic area data include net sales and other operating income attributed to the countries based on the location of the subsidiary making the sale and long-lived assets based on physical location.

	2	003	20	002	2	001
			(In m	illions)		
Net sales and other operating income:						
United States	\$	16,140	\$	14,695	\$	13,114
Germany		4,519		2,481		1,381
Other foreign		10,049		5,436		4,988
	\$	30,708	\$	22,612	\$	19,483
Long-lived assets						
United States	\$	4,408	\$	3,838	\$	3,987
Foreign		1,442		1,188		1,052
	\$	5,850	\$	5,026	\$	5,039

#### **Notes to Consolidated Financial Statements**

#### **Archer Daniels Midland Company**

## Note 14-Antitrust Investigation and Related Litigation

The Company, along with other domestic and foreign companies, was named as a defendant in a number of putative class action antitrust suits and other proceedings involving the sale of lysine, citric acid, sodium gluconate, monosodium glutamate and high fructose corn syrup. These actions and proceedings generally involve daims for unspecified compensatory damages, fines, costs, expenses and unspecified relief. The Company intends to vigorously defend these actions and proceedings unless they can be settled on terms deemed acceptable by the parties. These matters have resulted and could result in the Company being subject to monetary damages, other sanctions and expenses.

The Company has made provisions to cover the fines, litigation settlements and costs related to certain of the aforementioned suits and proceedings. The ultimate outcome and materiality of other putative class actions and proceedings, including those related to high fructose corn syrup, cannot presently be determined. Accordingly, no provision for any liability that may result therefrom has been made in the consolidated financial statements.

**REPORT OF INDEPENDENT AUDITORS** 

Board of Directors and Shareholders

Archer Daniels Midland Company

Decatur, Illinois

We have audited the accompanying consolidated balance sheets of Archer Daniels Midland Company and

subsidiaries as of June 30, 2003 and 2002, and the related consolidated statements of earnings, shareholders' equity and

cash flows for each of the three years in the period ended June 30, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements

based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those

standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial

statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the

amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and

significant estimates made by management, as well as evaluating the overall financial statement presentation. We

believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the

consolidated financial position of Archer Daniels Midland Company and its subsidiaries at June 30, 2003 and 2002,

and the consolidated results of their operations and their cash flows for each of the three years in the period ended

June 30, 2003, in conformity with accounting principles generally accepted in the United States.

/s/ Ernst & Young LLP

St. Louis, Missouri

August 1, 2003

### **Quarterly Financial Data (Unaudited)**

## **Archer Daniels Midland Company**

	First	Second	Third	Fourth	Total
Fiscal 2003					
Net Sales	\$6,943,895	\$7,807,382	\$7,908,530	\$8,048,226	\$30,708,033
Gross Profit	419,983	490,887	414,348	401,920	1,727,138
Net Earnings	108,075	131,245	116,805	95,020	451,145
Per Common Share	.17	.20	.18	.15	.70
Fiscal 2002					
Net Sales	\$5,203,683	\$5,463,996	\$5,189,165	\$6,755,050	\$22,611,894
Gross Profit	405,497	507,288	390,243	380,428	1,683,456
Net Earnings	131,618	150,025	117,184	112,266	511,093
Per Common Share	.20	.23	.18	.17	.78

Net earnings for the three months and year ended June 30, 2003 include a charge to cost of products sold of \$13 million (\$8 million after tax, equal to \$.01 per share) related to the abandonment and write-down of certain long-lived assets. Net earnings for the three months and year ended June 30, 2002 include a charge to cost of products sold of \$83 million (\$51 million after tax, equal to \$.08 per share) principally related to the abandonment and write-down of certain long-lived assets, and a \$26 million tax credit, equal to \$.04 per share, related to the resolution of various outstanding state and federal tax issues, and a gain of \$93 million (\$58 million after tax, equal to \$.09 per share) related to a partial settlement of the Company's claims related to vitamin antitrust litigation. For the years ended June 30, 2003 and 2002, gains related to this vitamin antitrust litigation totaled \$28 million (\$17 million after tax, equal to \$.03 per share) and \$147 million (\$91 million after tax, equal to \$.14 per share), respectively.

#### **Common Stock Market Prices and Dividends**

## **Archer Daniels Midland Company**

The Company's common stock is listed and traded on the New York Stock Exchange, Chicago Stock Exchange, Frankfurt Stock Exchange, and Swiss Stock Exchange. The following table sets forth, for the periods indicated, the high and low market prices of the common stock as reported on the New York Stock Exchange and common stock cash dividends.

		Mark	et Pric	D	Cash Dividends	
	High Low		F	er Share		
Fiscal 2003Quarter Ende	d					
June 30	\$	13. 17	\$	10. 68	\$	0.06
March 31		12. 94		10. 50		0.06
December 31		14. 45		11. 95		0.06
September 30		12. 89		10. 00		0.06
Fiscal 2002-Quarter Ended						
June 30	\$	14. 67	\$	12. 47	\$	0.05
March 31		14. 85		12. 95		0.05
December 31		15. 80		11. 80		0.05
September 30		14. 10		11.60		0.048

The number of registered shareholders of the Company's common stock at June 30, 2003 was 25,539. The Company expects to continue its policy of paying regular cash dividends, although there is no assurance as to future dividends because they are dependent on future earnings, capital requirements and financial condition.

## TEN YEAR SUMMARY

## **Archer Daniels Midland Company**

## Operating, Financial and Other Data (Dollars in thousands, except per share data)

	2003	2002	2001	2000
Operating				
Net sales and other operating income	\$30,708,033	\$22,611,894	\$19,483,211	\$18,612,423
Depreciation and amortization	643,615	566,576	572,390	604,229
Net earnings	451,145	511,093	383,284	300,903
Per common share	0.70	0.78	0.58	0.45
Cash dividends	155,565	130,000	125,053	120,001
Per common share	0.24	0.20	0.19	0.18
Financial				
Working capital	\$3,274,385	\$2,770,520	\$2,283,320	\$1,829,422
Per common share	5.08	4.26	3.45	2.76
Current ratio	1.6	1.6	1.6	1.4
Inventories	3,550,225	3,255,412	2,631,885	2,822,712
Net property, plant and equipment	5,468,716	4,890,241	4,920,425	5,277,081
Gross additions to property, plant and equipment	1,245,910	596,559	318,168	475,396
Total assets	17,182,879	15,379,335	14,339,931	14,471,936
Long-term debt	3,872,287	3,111,294	3,351,067	3,277,218
Shareholders' equity	7,069,197	6,754,821	6,331,683	6,110,243
Per common share	10.96	10.39	9.56	9.20
Other Weighted average shares outstanding (000s)	646,086	656,955	664,507	669,279
Number of shareholders	25,539	26,715	27,918	29,911
Number of employees	26,197	24,746	22,834	29,911
Transpor or omproyood	20,197	24,740	22,034	22,133

Share and per share data have been adjusted for a three-for-two stock split in December 1994 and annual 5% stock dividends from September 1995 through September 2001.

Net earnings for 1999 include an extraordinary charge of \$15 million, or \$.02 per share, from the repurchase of debt.

1999	1998	1997	1996	1995	1994
\$18,509,903	\$19,832,594	\$18,104,827	\$17,981,264	\$15,576,471	\$13,863,065
584,965	526,813	446,412	393,605	384,872	354,463
265,964	403,609	377,309	695,912	795,915	484,069
0.39	0.59	0.55	0.99	1.10	0.66
117,089	111,551	106,990	90,860	46,825	32,586
0.17	0.16	0.15	0.13	0.06	0.04
\$1,949,323	\$1,734,411	\$2,035,580	\$2,751,132	\$2,540,260	\$2,783,817
2.89	2.50	3.00	3.95	3.56	3.84
1.5	1.5	1.9	2.7	3.2	3.5
2,732,694	2,562,650	2,094,092	1,790,636	1,473,896	1,422,147
5,567,161	5,322,704	4,708,595	4,114,301	3,762,281	3,538,575
825,676	1,228,553	1,127,360	801,426	657,915	682,485
14,029,881	13,833,534	11,354,367	10,449,869	9,756,887	8,746,853
3,191,883	2,847,130	2,344,949	2,002,979	2,070,095	2,021,417
6,240,640	6,504,912	6,050,129	6,144,812	5,854,165	5,045,421
9.24	9.38	8.92	8.82	8.20	6.96
685,328	686,047	690,352	702,012	724,610	732,108
31,764	32,539	33,834	35,431	34,385	33,940
23,603	23,132	17,160	14,811	14,833	16,013

#### EXHIBIT 21--SUBSIDIARIES OF THE REGISTRANT

#### ARCHER DANIELS MIDLAND COMPANY

June 30, 2003

Following is a list of the Registrant's subsidiaries showing the percentage of voting securities owned:

	Organized Under		
	Laws of	Ownership	
ADM Worldwide Holdings LP (A)	Cayman Islands	100	
ADM Europe BV (B)	Netherlands	100	
ADM Canadian Holdings BV (C)	Netherlands	100	
ADM Agri-Industries Company (D)	Canada	100	
ADM International Ltd. (E)	United Kingdom	100	
ADM Ireland Holdings Ltd. (F)	Ireland	100	
ADM Ringaskiddy Unlimited Liability Co. (G)	Ireland	100	
ADM German Holdings BV (H)	Netherlands	100	
ADM European Management Holding GmbH & Co. KG (I)	Germany	100	

- (A) ADM Worldwide Holdings LP owns ADM Europe BV and twelve subsidiary companies whose names have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.
- (B) ADM Europe BV owns ADM Canadian Holdings BV, ADM International Ltd., and ADM Ireland Holdings Ltd. and forty-five subsidiary companies whose names have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.
- (C) ADM Canadian Holdings BV has one subsidiary company, ADM Agri-Industries Company.
- (D) ADM Agri-Industries Company has fifteen subsidiary companies whose names have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.
- (E) ADM International Ltd. has forty-three subsidiary companies whose names have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.
- (F) ADM Ireland Holdings Ltd. has one subsidiary company, ADM Ringaskiddy Unlimited Liability Co.
- (G) ADM Ringaskiddy Unlimited Liability Co. owns ADM German Holdings BV and one subsidiary company whose name has been omitted because it is not a significant subsidiary.
- (H) ADM German Holdings BV owns ADM European Management Holding GMBH & Co. KG and one subsidiary company whose name has been omitted because it is not a significant subsidiary.
- (I) ADM European Management Holding GMBH & Co. KG owns forty-three subsidiary companies whose names have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.

The names of fifty-nine domestic subsidiaries and sixty international subsidiaries have been omitted because, considered in the aggregate as a single subsidiary, they would not constitute a significant subsidiary.

#### CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in this Annual Report (Form 10-K/A Amendment No. 1) of Archer Daniels Midland Company of our report dated August 1, 2003 included in the 2003 Annual Report to Shareholders of Archer Daniels Midland Company.

Our audits also included the financial statement schedule of Archer Daniels Midland Company listed in Item 15(a). This schedule is the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits. In our opinion, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also consent to the incorporation by reference in the following Registration Statements of our report dated August 1, 2003, with respect to the consolidated financial statements of Archer Daniels Midland Company incorporated by reference and our report in the preceding paragraph with respect to the financial statement schedule included in this Annual Report (Form 10-K/A Amendment No. 1) for the year ended June 30, 2003.

Registration Statement No. 33-49409 on Form S8 dated March 15, 1993 relating to the Archer-Daniels-Midland 1991 Incentive Stock Option Plan and Archer Daniels Midland Company Savings and Investment Plan.

Registration Statement No. 33-55301 on Form S-3 dated August 31, 1994 as amended by Amendment No. 1 dated October 7, 1994 (definitive Prospectus dated October 11, 1994) relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 33-56223 on Form S-3 dated October 28, 1994 as amended by Amendment No. 1 dated December 27, 1994 (definitive Prospectus dated December 30, 1994) relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 333-13233 on Form S-3 dated October 1, 1996 as amended by Amendment No. 1 dated November 8, 1996, Amendment No. 2 dated March 20, 1997 and Amendment No. 3 dated March 31, 1997 (definitive Prospectus dated April 1, 1997) relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 333-31623 on Form S-3 dated July 18, 1997 as amended by Amendment No. 1 dated July 29, 1997, (definitive Prospectus dated August 5, 1997) relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 333-51381 on Form S-8 dated April 30, 1998 relating to the Archer-Daniels-Midland Company 1996 Stock Option Plan.

Registration Statement No. 333-68339 on Form S-3 dated December 3, 1998 as amended by Amendment No. 1 dated December 10, 1998 relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 333-75073 on Form S-8 dated March 26, 1999 relating to the ADM Employee Stock Ownership Plan for Salaried Employees and the ADM Employee Stock Ownership Plan for Hourly Employees.

Registration Statement No. 333-37690 on Form S-8 dated May 24, 2000 relating to the Archer Daniels Midland Company Incentive Compensation Plan.

Registration Statement No. 333-37694 on Form S-8 dated May 24, 2000 relating to the ADM Employee Stock Ownership Plan for Salaried Employees and the ADM Employee Stock Ownership Plan for Hourly Employees.

Registration Statement No. 333-42612 on Form S-8 dated July 31, 2000 as amended by Post-Effective Amendment No. 1 dated August 8, 2000, relating to the ADM 401(k) Plan for Salaried Employees and the ADM 401(k) Plan for Hourly Employees.

Registration Statement No. 333-64524 on Form S-3 dated July 3, 2001 relating to secondary offering of the Common Stock of Archer Daniels Midland Company.

Registration Statement No. 333-67962 on Form S-8 dated August 20, 2001 relating to the ADM Deferred Compensation Plan for Selected Management Employees.

Registration Statement No. 333-86344 on Form S-8 dated April 16, 2002 relating to the ADM Voluntary Employee Payroll Deduction Stock Purchase Plan.

Registration Statement No. 333-103291 on Form S-3 dated February 18, 2003 relating to Debt Securities and Warrants to purchase Debt Securities of Archer Daniels Midland Company.

/s/ Ernst & Young LLP

St. Louis, Missouri September 9, 2003

# <u>CERTIFICATION PURSUANT TO SECTION 302</u> OF THE SARBANES-OXLEY ACT OF 2002

## I, G. A. Andreas, certify that:

- 1. I have reviewed this annual report on Form 10-K/A of Archer-Daniels-Midland Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
     and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 10, 2003

/s/ G. A. Andreas

G. A. Andreas

Chairman and Chief Executive

# <u>CERTIFICATION PURSUANT TO SECTION 302</u> <u>OF THE SARBANES-OXLEY ACT OF 2002</u>

## I, D. J. Schmalz, certify that:

- 1. I have reviewed this annual report on Form 10-K/A of Archer-Daniels-Midland Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
     and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 10, 2003

/s/ D. J. Schmalz

D. J. Schmalz
Senior Vice President and
Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Archer-Daniels-Midland Company (the "Company") on Form 10-K/A for the fiscal year ended June 30, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, G. A. Andreas, Chairman and Chief Executive of the Company, certify that:

- (i) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ G. A. Andreas
G. A. Andreas
Chairman and Chief Executive
September 10, 2003

# CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Archer-Daniels-Midland Company (the "Company") on Form 10-K/A for the fiscal year ended June 30, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. J. Schmalz, Senior Vice President and Chief Financial Officer of the Company, certify that:

- (i) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ D. J. Schmalz
D. J. Schmalz
Senior Vice President and
Chief Financial Officer
September 10, 2003