First Midwest Bancorp, Inc. 25<sup>th</sup> Annual Stockholders Meeting

May 16, 2007

## First Midwest Bancorp, Inc. 25th Annual Meeting Of Stockholders

- **→** March 19, 2007 Record Date For Stockholders
- **→** Certified List Of Stockholders
  - **→** Since May 5, 2007
- → No Stockholder Nominations or Proposals Filed With The Company
- **→** Vote, Subchapter VII Delaware General Corporation Law and Article 2 of By-Laws



#### Introduction Of Directors

#### **Continuing Directors**

#### Serving Until 2008

#### Thomas M. Garvin

Retired President and CEO G.G. Products Company (Food Business Acquirer)

#### John M. O'Meara

President and CEO First Midwest Bancorp, Inc.

#### John E. (Jack) Rooney

President and CEO
U.S. Cellular Corporation
(Cellular Communications Provider)

#### Ellen A. Rudnick

Executive Director
Michael Polsky Center for Entrepreneurship
University of Chicago
Graduate School of Business

#### **Serving Until 2009**

#### Bruce S. Chelberg

Retired Chairman and CEO
Whitman Corporation
(Diversified Multinational Holding Company)

#### Joseph W. England

Retired Senior Vice President
Deere & Company
(Mobile Power Equipment Manufacturer)

#### Patrick J. McDonnell

President and CEO
The McDonnell Company LLC
(Business Consulting Company)

#### Robert P. O'Meara

Chairman of the Board First Midwest Bancorp, Inc.

### Director Nominees To Serve Until 2010

#### Vernon A. Brunner

President and CEO
Brunner Marketing Solutions, LLC
(Consultant in Marketing and Distribution of Pharmaceutical and Consumer Products)

**Director Since: 2006** 

**Committees: Compensation** 

#### Brother James Gaffney, FSC

President
Lewis University
(Independent Private Institution of Higher Education)

**Director Since: 1998** 

**Committees: Nominating And Corporate Governance** 

#### John L. Sterling

President and Owner
Sterling Lumber Company
(Lumber Distributor)

**Director Since: 1998** 

**Committees: Compensation** 

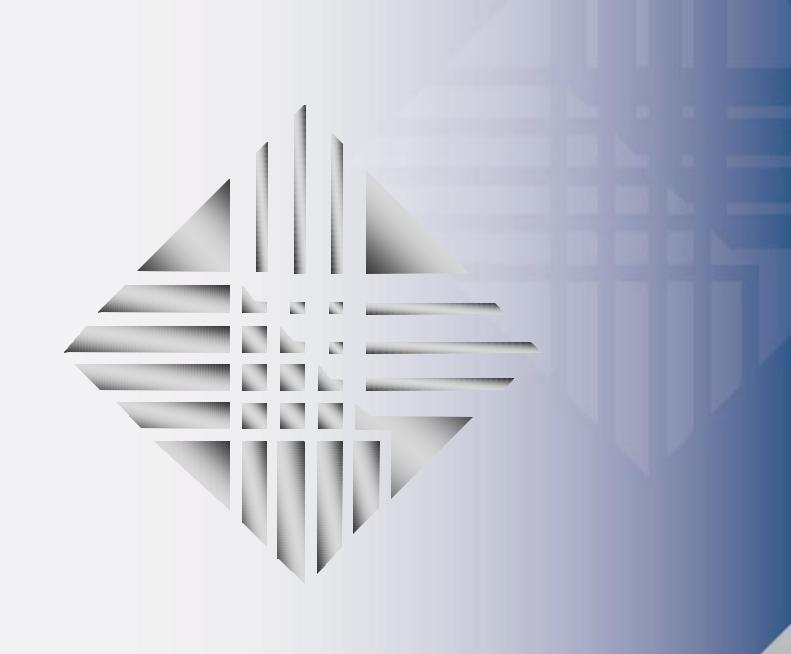
#### J. Stephen Vanderwoude

Chairman and CEO
Madison River Communications
(Operator of Rural Telephone Companies)

**Director Since: 1991** 

Committees: Audit and

Compensation



## Cautionary Statement under the Private Securities Litigation Reform Act of 1995

This presentation may contain, and during this presentation our management may make statements that may constitute "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not historical facts but instead represent only our beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside our control. Forward-looking statements include, among other things, statements regarding our financial performance, business prospects, future growth and operating strategies, objectives and results. Actual results, performance or developments could differ materially from those expressed or implied by these forward-looking statements. Important factors that could cause actual results to differ from those in the forward-looking statements include, among others, those discussed in our Annual Report on Form 10-K and other reports filed with the Securities and Exchange Commission, copies of which will be made available upon request. With the exception of fiscal year end information previously included in our Annual report on Form 10-K, the information contained herein is unaudited. Except as required by law, we undertake no duty to update the contents of this presentation after the date of this presentation.

# First Midwest Bancorp The First 25 Years



#### National Economy<sup>®</sup>

	12/31/1982	12/31/2006	Then and Now
<b>Unemployment Rate</b>	9.7%	4.6%	(52%)
Prime Rate	16.50%	8.25%	(50%)
30 Year Mortgage	13.62%	6.22%	(54%)
Inflation Rate	10.0%(2)	3.23%	(67%)
Gross Domestic Product	\$3.3 trillion	\$13.2 trillion	400%

<sup>(1)</sup> Source: Federal Financial Institutions Examination Council. www.st.louisfed.org, Board of Governors of the Federal Reserve System (2) CPI year-over-year by month 1980-1982 Bloomberg

#### United States Banking Environment®

	12/31/1982	12/31/2006	Then and Now
Banks	14,451	7,400	(49%)
Banking Offices	54,234	94,567	74%
Average ROA	0.70%	1.23%	75%
Average ROE	12.02%	12.17%	1%

(1) Source: FDIC and SNL Historical Data

#### Illinois Banking Environment®

	12/31/1982	12/31/2006	Then and Now
Banks	1,250	685	(45%)
Banking Offices	1,869	4,829	260%
Net Income	\$ 823 million	\$3.8 billion	461%
Average ROA	0.52%	1.19%	228%
Average ROE	9.30%	13.53%	45%

#### Illinois Banking Environment<sup>®</sup>

	12/31/1982	12/31/2006	Then And Now
Total Assets	\$158 billion	\$380 billion	240%
Total # of Employees	82,500	57,000	(31%)

#### First Midwest Bancorp

	12/31/1982	12/31/2006	Then and Now
Banks	20	1	(95%)
Banking Offices	41	103	251%
Net Income	\$6.5 million	\$117 million	1,800%
ROA	0.48%	1.42%	295%
ROE	7.3%	16.87%	231%

#### First Midwest Bancorp

	12/31/1982	12/31/2006	Then and Now
<b>Total Assets</b>	\$1.25 billion	\$8.4 billion	672%
<b>Total Deposits</b>	\$1 billion	\$6.2 billion	620%
Employees	1,157	2,035	76%

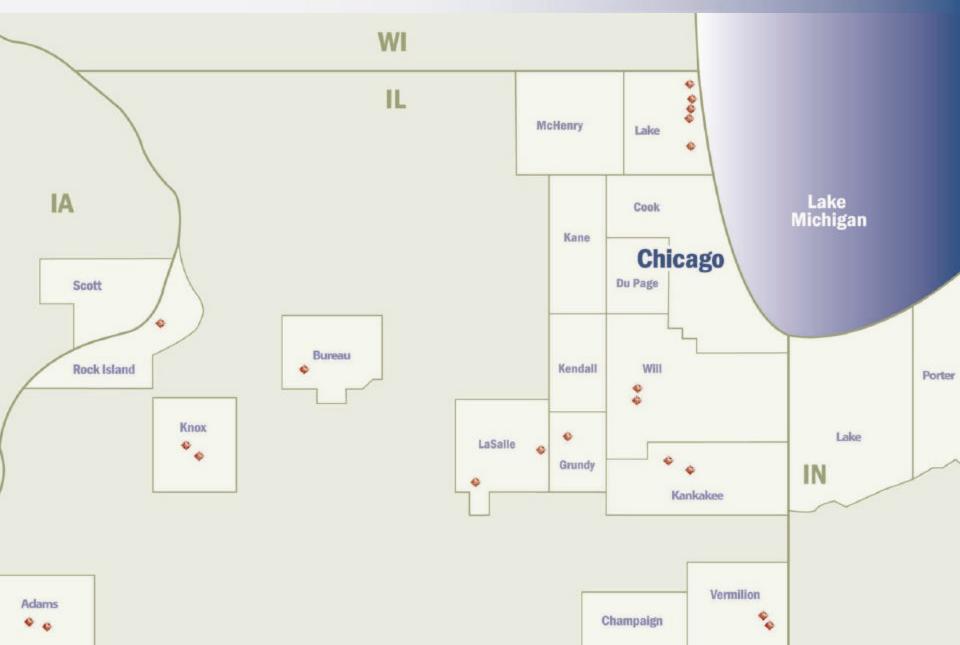
#### First Midwest Bancorp

	12/31/1982	12/31/2006	Then and Now
Diluted Earnings Per Share	\$0.25	\$2.37	948%
Share Price(1)	\$2.13	\$38.68	1,816%
Market Capitalization	\$58 million	\$1.9 billion	3,276%

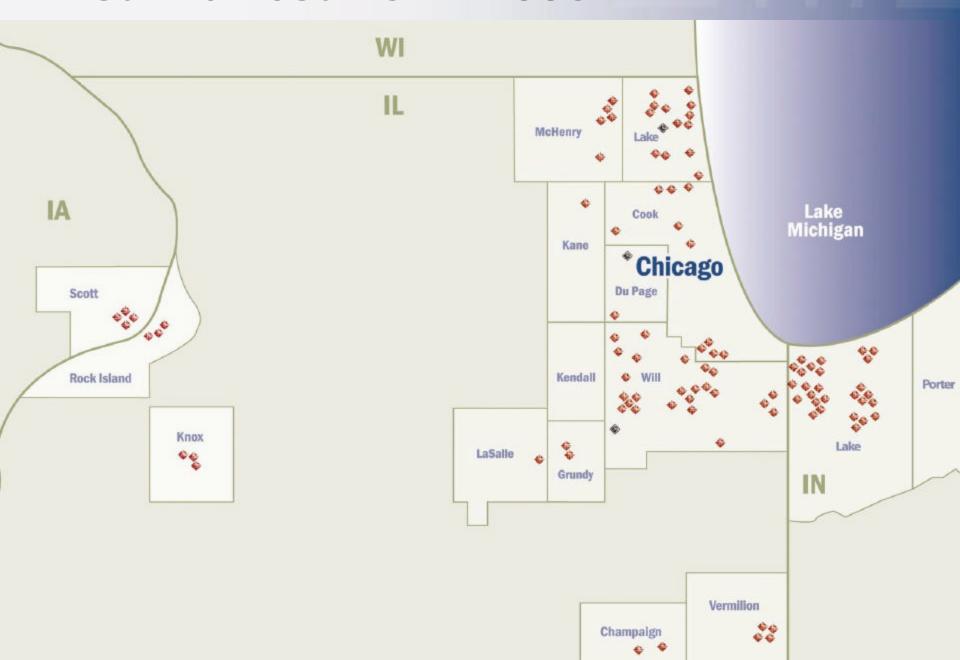
#### Mergers And Acquisitions 1983-2006

Mergers/Acquisitions	Acquired	Divested
Offices	67	<b>21</b> <sup>(1)</sup>
Assets	\$4.49 Billion	\$365 Million
Transactions	12	17

#### First Midwest Then...1983



#### First Midwest Now...2006





#### Financial Performance

#### 2006 Performance Highlights

Continued Strong Profitability	
<b>Earnings Per Share</b>	\$2.37
	<i>Up 7.2%</i>
ROA	1.42%
ROE	16.87%
Record Net Income	\$117.2 million

#### 2006 Performance Highlights

Down Payments on Future Performance		
Bank Calumet Transaction	\$1.4 billion assets	
Corporate Loan Growth	Up 9.0% <sup>(1)</sup>	
Securities Leverage	Down 8.7% <sup>(2)</sup>	
Restoration of Tangible Capital	Up \$63 million <sup>(3)</sup>	
Fee-Based Revenues	25% of total revenue	

<sup>(1)</sup> Excluding \$677 million in loans obtained as part of the acquisition of Bank Calumet

<sup>(2)</sup> Represents decrease in total securities from March 31, 2006 to December 31, 2006

<sup>(3)</sup> Represents increase in stockholders' equity from March 31, 2006 to December 31, 2006

#### 1st Quarter 2007 Performance Highlights

* Durong i romanmiy	<b>+</b>	<b>Strong</b>	<b>Profitability</b>
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<b>→</b> Earnings Per Share Growth	5.5%
→ ROA	1.42%

→ Margin Stabilizing 3.53%

#### **→** Asset Quality Solid

<b>→ Nonperforming Assets/Lns</b>	0.42%
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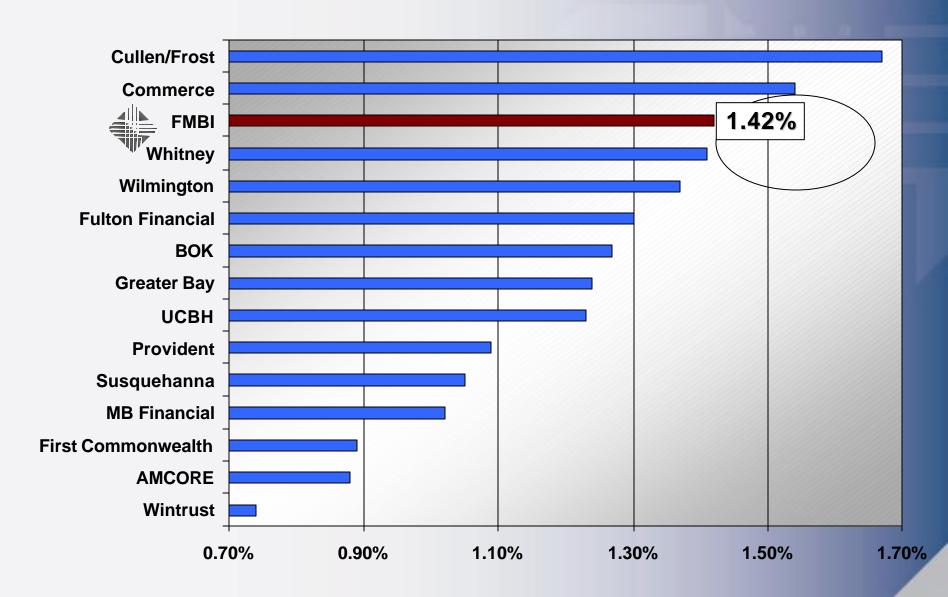
#### **→** Momentum Building<sup>®</sup>

<b>→</b> Corporate Lending Pipelines	Up 11%
<b>→</b> Trust and 3 <sup>rd</sup> Party Fees	Up 19.3%

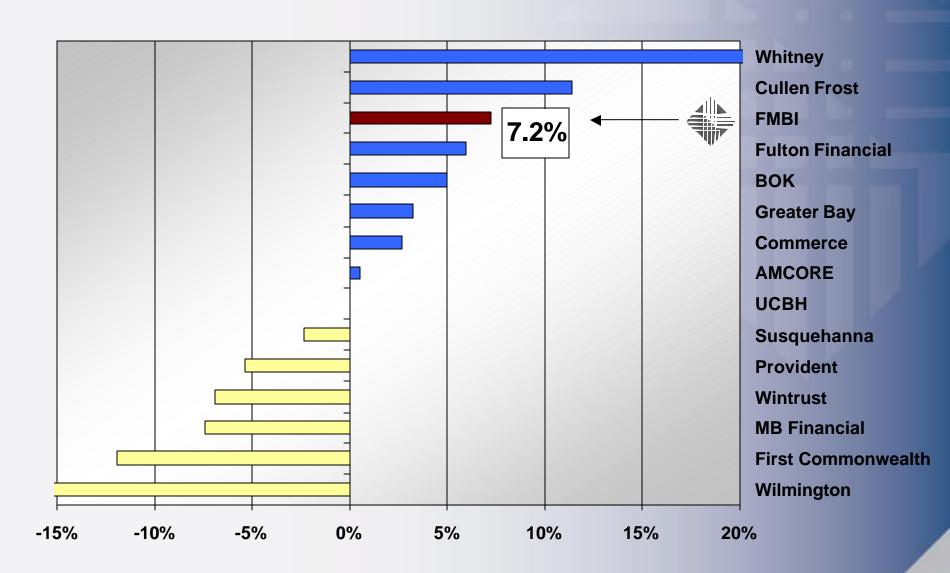


#### Performance vs. Peers

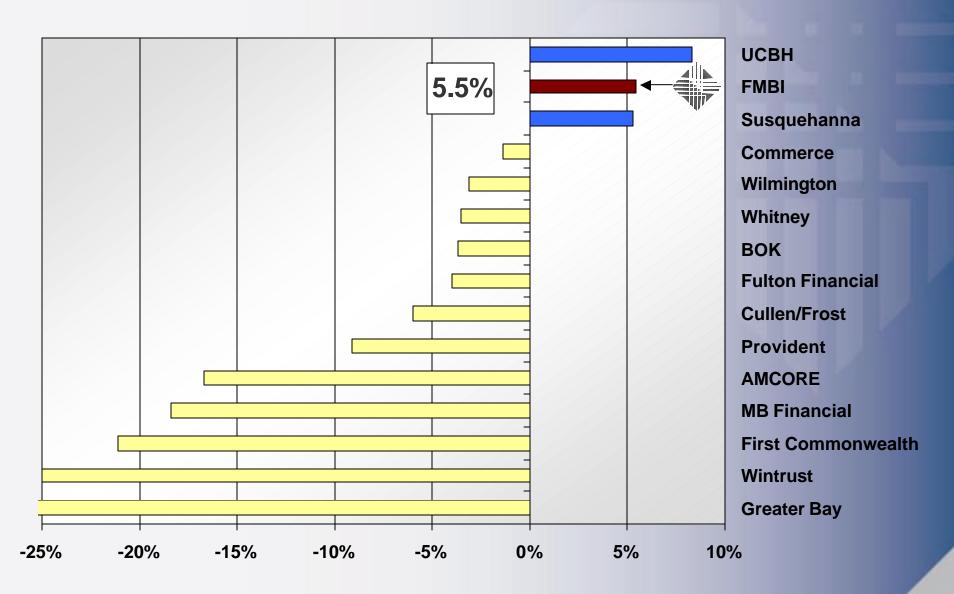
#### 2006 ROA



#### 2006 EPS Growth



#### First Quarter 2007 EPS Growth





#### Sales Performance

#### 2006 Sales Highlights<sup>®</sup>

- → \$703 Million Increase In Total Loans Outstanding: 16%
- **→** \$569 Million Expansion In Core Deposits: 19%
- → \$88.2 Million In Fee Revenues: 25% Improvement<sup>®</sup>
  - **→ \$40 Million In Deposit Service Charges**<sup>1</sup>: 33%
  - → \$14.3 Million Trust and Investment Fees: 13.3%
  - **→** \$13.8 Million Card-Based Fees: 35%

#### 1st Quarter 2007 Sales Above Budget

	% of Budget
Retail Core Deposits	101%
Investments	111%
Card Based Income	105%
Agricultural Loans	112%
Trust Revenue	104%
Commercial Real Estate Loans	100%
<b>Real Estate Construction Loans</b>	100%

#### Mature Retail Presence In Marketplace

- **→ 1,000 Retail Bankers**
- **→ 3,000,000 Direct Marketing Contacts**
- **→** 410,000 Client Contacts
- **→** 80,000 Referrals
- **→** 15,500 Marketplace Calls

#### Longstanding Commercial Presence In Marketplace®

- **→ Built From 1988 Forward**
- **→ 190 Relationship Managers**
- **→** 30,000 Calls Made In Marketplace Annually
- **→ 3,400 Referrals Annually**
- **→ 2,500 Client Relationship Plans Annually**

# A Proven and Experienced Sales Force Already In Place



#### NATIONAL ACCOMPLISHMENTS

#### 150 Largest Publicly Traded Banks

- **→** 109<sup>th</sup> In Resources
- **→** 51<sup>st</sup> In Market Capitalization
- **→ 21<sup>st</sup> Best Performing Bank In Country**
- **→ 15<sup>th</sup> Most Profitable Bank**<sup>®</sup>
- **→** American Bankers Award "Best of the Best" 2005 Marketing
- **→ Investment Graded: Moody's A3**

#### Local Marketplace Rankings

- **→** 2<sup>nd</sup> Largest Illinois Chartered Bank
- **→** 4<sup>th</sup> Largest in Assets Under Management In Illinois
- **→** Top 25 Best Places To Work In Chicagoland
- **→** Largest Agricultural Bank Lender In Illinois
- **→** Outstanding Community Reinvestment Act Designation
- **→** "Best of The Best" 2006 Chicagoland Financial Advertisers



# Do We Have A Sustainable Competitive Advantage Going Forward?

## First Midwest's Competitive Position

#### **Four Elements**

- 1. Strategic Client Approach
- 2. Organization Design
- 3. Businesses Mix
- 4. Marketplace Opportunity



#### 1. Strategic Client Approach

**→ Value Added Relationship Banking Framework** 

- → Business
- **✓ Middle Market**
- **✓** Micromarket
- **✓** Specialty: Construction, Agriculture

**→ Retail** 

- **✓** Loans, Deposits, Investments
- ✓ Affinity Groups: Mature, Hispanic, Employment, Taft-Hartley

→ Needs DrivenProduct Solutions

- ✓ Cash Management, Savings, Investment, Tax Management, Estate Management, Asset Protection
- **→** Long Term Process Of Creating Financial Independence

#### 2. Organization

- **→** Designed To Deliver Interrelated Client Solutions
- **→** Driven By Tenured, Aligned Relationship Managers
- **→** Disciplined Operations, Treasury and Credit Culture
- **→** Focused On Long Term Value Creation

#### 3. Business Mix

- **→** Our Arbitrage Businesses
  - **→** Asset Generation
  - **→** Funding
- **→** Our Fee Based Businesses

#### **Asset Generation Businesses**

- **→** Commercial and Industrial
- **→** Commercial Real Estate
- **→** Micro Business
- **→** Agriculture
- **→** Consumer

- **√\$5,000,000,000**
- **✓ Double Digit CAGR**
- **✓ Home Grown**
- **✓** Diversified
- **✓** Highest Risk Adjusted Spreads

#### **Funding Businesses**

#### **→** Retail Deposits

- **√\$3,900,000,000**
- √6% CAGR
- **√100% Proprietary Distribution Network**
- **✓** Lowest Cost Funding

#### **Funding Businesses**

**→** Wholesale Funding Sources

- **√\$3,300,000,000**
- √6% CAGR
- **✓** Mixed Local, Corporate and National
- **✓ Source of Fee Based Revenue**

#### Fee Based Businesses

- **→** Asset Management
- **→** Retail Investment

- **✓\$18,000,000 Revenue**
- **✓\$4,200,000,000 AUM**
- **✓ CAGR High Teens**

- **→** Cards: Debit, Credit, Other
- **→** Service Charges
- **→** Cash Management

- **√\$56,000,000** Revenue
- **√10-12% CAGR**

#### 4. The Marketplace (1)(2)

51 MSA's > 1,000,000 Population First Midwest Footprint Substituted For Chicago MSA

## 2006 Population

Rank	MSA	Population
1	NY-NJ-PA	18,812,000
2	Los Angeles-CA	13,155,000
3	FMB Chicago	6,085,000
4	Dallas-Texas	5,888,000
5	Philadelphia-PA	5,884,000
6	Miami-FL	5,454,000
7	Houston-TX	5,330,000
8	Washington-DC	5,269,000
9	Atlanta-GA	4,862,000
10	Detroit-MI	4,505,000

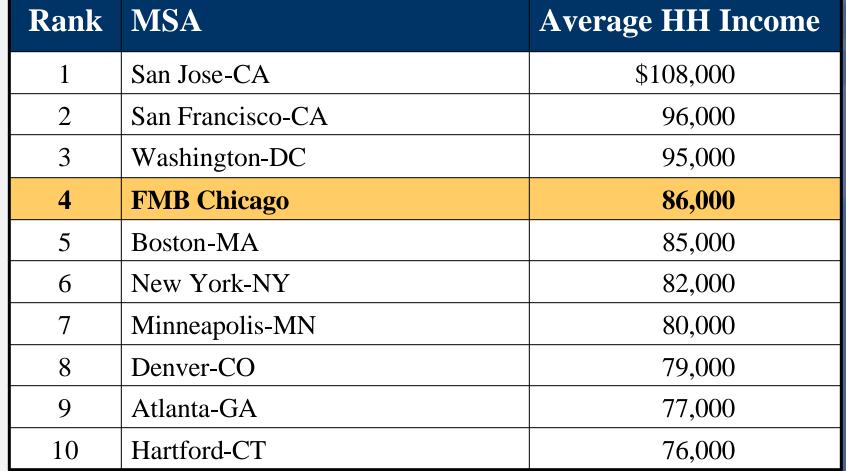


## 2006-2011 Population Growth

Rank	MSA	2006-2011 Growth
1	Los Angeles-CA	719,000
2	Dallas-Texas	631,000
3	Phoenix-AZ	529,000
4	Houston-TX	521,000
5	Atlanta-GA	520,000
6	Riverside-CA	502,000
7	Washington-DC	417,000
8	Miami-FL	388,000
9	New York-NY	382,000
10	Las Vegas	331,000
11	FMB Chicago	310,000



#### 2006 Average Household Income





#### 2006-2011 Gross IPA Growth

Rank	MSA	<b>Gross IPA Growth</b>
1	Washington-DC	\$34.4 billion
2	Los Angeles-CA	32.8 billion
3	Dallas-TX	31.2 billion
4	Atlanta-GA	30 billion
5	Phoenix-AZ	27.2 billion
6	FMB Chicago	24.4 billion
7	Houston-TX	24.4 billion
8	Riverside-CA	22.9 billion
9	New York-NY	21.2 billion
10	Miami-FL	18.3 billion



#### % Homeowners



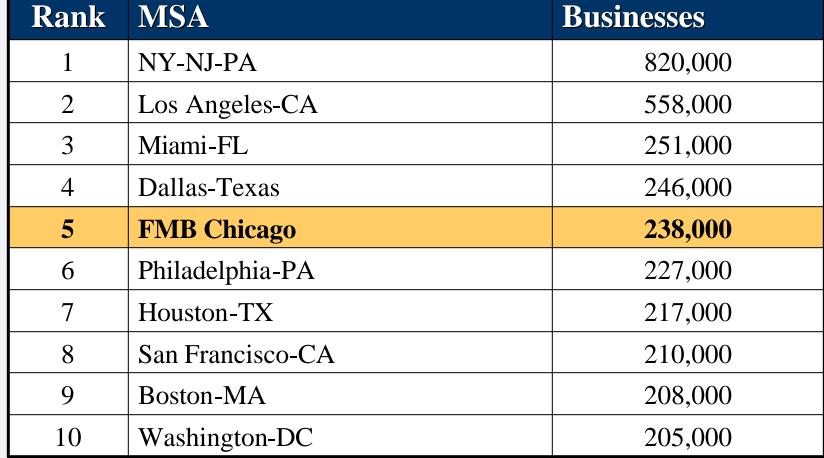
Rank	MSA	% Homeowners
1	FMB Chicago	76.3%
2	Minneapolis-MN	73.8%
3	Detroit-MI	73.3%
4	Birmingham-AL	72.9%
5	St. Louis-MO	72.3%
6	Pittsburgh, PA	71.9%
7	Tampa, FL	71.3%
8	Salt Lake City-UT	71.3%
9	Louisville-KY	70.7%
10	Philadelphia-PA	70.4%

## Consumer MSA Composite Scoring



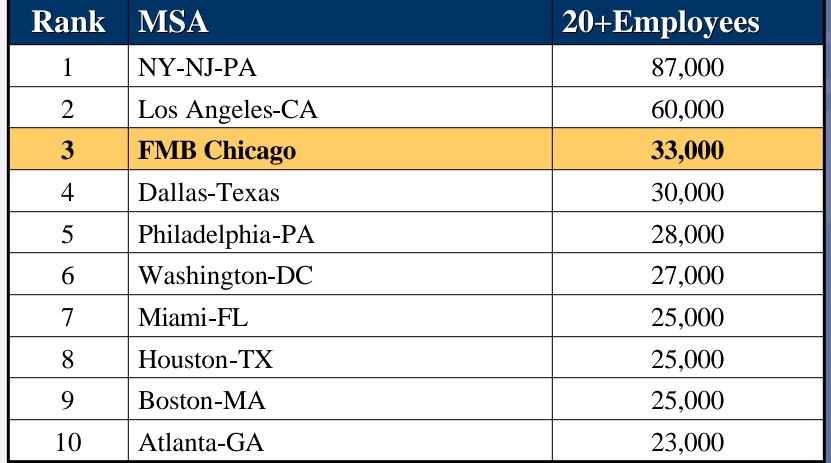
Rank	MSA	<b>Total Rank Score</b>
1	FMB Chicago	26
2	Atlanta-GA	45
3	Washington-DC	52
4	Minneapolis-MN	58
5	Phoenix-AZ	61
6	Dallas-TX	68
7	Los Angeles-CA	73
8	New York-NY	75
9	Philadelphia-PA	74
10	Houston-TX	80

#### **Total Businesses**



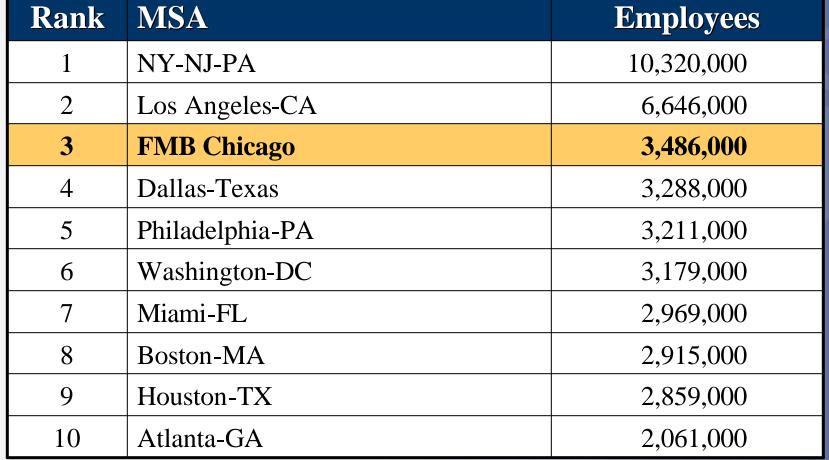


## Total Businesses with 20+ Employees



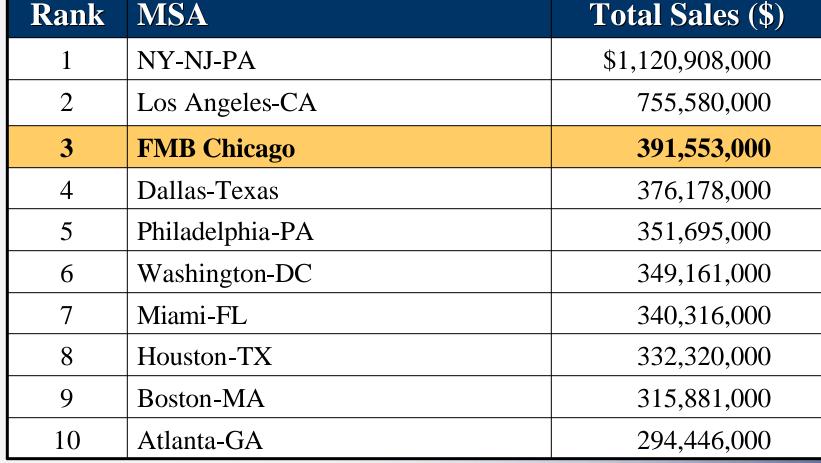


### **Total Employees**



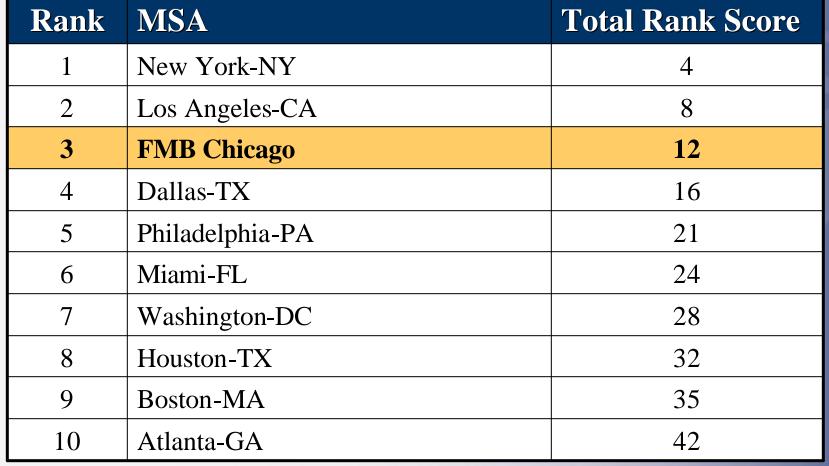


#### **Total Sales**





## **Business MSA Composite Scoring**







## Can We Take This Competitive Positioning To A New Level?

Approach, Organization, Business Mix, Marketplace

# Unequivocally... YES