# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington，D．C． 20549

FORM 10－Q

## 囚 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15（d）OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 28， 2012
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15（d）OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from<br>to

Commission file number 1－8344

## LIMITED BRANDS，INC． <br> （Exact name of registrant as specified in its charter）


#### Abstract

Delaware （State or other jurisdiction of incorporation or organization）

31－1029810 （I．R．S．Employer Identification No．）

Three Limited Parkway，P．O．Box 16000， Columbus，Ohio （Address of principal executive offices）

43216 （Zip Code）


Registrant＇s telephone number，including area code（614）415－7000

Indicate by check mark whether the registrant（1）has filed all reports required to be filed by Section 13 or 15 （d）of the Securities Exchange Act of 1934 during the preceding 12 months（or for such shorter period that the registrant was required to file such reports），and （2）has been subject to such filing requirements for the past 90 days．Yes $\boldsymbol{x}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website，if any，every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S－T（ $\$ 232.405$ of this chapter）during the preceding 12 months（or for such shorter period that the registrant was required to submit and post such files）．Yes $\boldsymbol{x}$ No

Indicate by check mark whether the registrant is a large accelerated filer，an accelerated filer，a non－accelerated filer or a smaller reporting company．See the definitions of＂large accelerated filer＂，＂accelerated filer＂and＂smaller reporting company＂in Rule 12b－2 of the Exchange Act．

| Large accelerated filer | 区 | Accelerated filer | $\square$ |
| :--- | :--- | :--- | :--- |
| Non－accelerated filer | $\square$（Do not check if a smaller reporting company） | Smaller reporting company | $\square$ |

Indicate by check mark whether the registrant is a shell company（as defined in Rule 12b－2 of the Exchange Act．）：Yes $\square$ No 区
Indicate the number of shares outstanding of each of the issuer＇s classes of common stock，as of the latest practicable date．
Outstanding at August
24， 2012
287，414，106 Shares

## LIMITED BRANDS, INC.

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* The Company's fiscal year ends on the Saturday nearest to January 31. As used herein, "second quarter of 2012" and "second quarter of 2011" refer to the thirteen week periods ending July 28, 2012 and July 30, 2011, respectively. "Year-to-date 2012" and "year-to-date 2011" refer to the twenty-six week periods ending July 28, 2012 and July 30, 2011, respectively.


## PART I-FINANCIAL INFORMATION

## Item 1.

## FINANCIAL STATEMENTS

## LIMITED BRANDS, INC.

CONSOLIDATED STATEMENTS OF INCOME (in millions except per share amounts) (Unaudited)

|  | Second Quarter |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net Sales | \$ | 2,399 | \$ | 2,458 | \$ | 4,553 | \$ | 4,675 |
| Costs of Goods Sold, Buying and Occupancy |  | $(1,457)$ |  | $(1,556)$ |  | $(2,709)$ |  | $(2,931)$ |
| Gross Profit |  | 942 |  | 902 |  | 1,844 |  | 1,744 |
| General, Administrative and Store Operating Expenses |  | (637) |  | (708) |  | $(1,246)$ |  | $(1,334)$ |
| Operating Income |  | 305 |  | 194 |  | 598 |  | 410 |
| Interest Expense |  | (79) |  | (64) |  | (157) |  | (119) |
| Other Income |  | 3 |  | 146 |  | 1 |  | 234 |
| Income Before Income Taxes |  | 229 |  | 276 |  | 442 |  | 525 |
| Provision for Income Taxes |  | 86 |  | 45 |  | 174 |  | 129 |
| Net Income | \$ | 143 | \$ | 231 | \$ | 268 | \$ | 396 |
| Net Income Per Basic Share | \$ | 0.50 | \$ | 0.76 | \$ | 0.92 | \$ | 1.27 |
| Net Income Per Diluted Share | \$ | 0.49 | \$ | 0.73 | \$ | 0.90 | \$ | 1.23 |
| Dividends Per Share | \$ | 0.25 | \$ | 1.20 | \$ | 0.50 | \$ | 1.40 |

## LIMITED BRANDS, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

## (in millions)

(Unaudited)

|  | Second Quarter |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net Income | \$ | 143 | \$ | 231 | \$ | 268 | \$ | 396 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |
| Reclassification of Cash Flow Hedges to Earnings |  | (11) |  | (5) |  | 1 |  | 24 |
| Foreign Currency Translation |  | 5 |  | 1 |  | 1 |  | (1) |
| Unrealized Gain (Loss) on Cash Flow Hedges |  | 10 |  | 2 |  | 7 |  | (26) |
| Total Other Comprehensive Income (Loss), Net of Tax |  | 4 |  | (2) |  | 9 |  | (3) |
| Total Comprehensive Income | \$ | 147 | \$ | 229 | \$ | 277 | \$ | 393 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

## LIMITED BRANDS, INC.

## CONSOLIDATED BALANCE SHEETS (in millions except per share amounts)

|  | $\begin{gathered} \text { July 28, } \\ 2012 \end{gathered}$ |  | $\underset{2012}{\text { January } 28,}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |  | (Unaudited) |  |
| ASSETS |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | 1,193 | \$ | 935 | \$ | 1,035 |
| Accounts Receivable, Net |  | 175 |  | 218 |  | 241 |
| Inventories |  | 1,057 |  | 997 |  | 1,104 |
| Deferred Income Taxes |  | 51 |  | 51 |  | 30 |
| Other |  | 240 |  | 167 |  | 242 |
| Total Current Assets |  | 2,716 |  | 2,368 |  | 2,652 |
| Property and Equipment, Net |  | 1,775 |  | 1,644 |  | 1,583 |
| Goodwill |  | 1,330 |  | 1,330 |  | 1,457 |
| Trade Names and Other Intangible Assets, Net |  | 494 |  | 495 |  | 598 |
| Other Assets |  | 274 |  | 271 |  | 210 |
| Total Assets | \$ | 6,589 | \$ | 6,108 | \$ | 6,500 |
| LIABILITIES AND EQUITY (DEFICIT) |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |
| Accounts Payable | \$ | 624 | \$ | 540 | \$ | 646 |
| Accrued Expenses and Other |  | 712 |  | 770 |  | 696 |
| Current Portion of Long-term Debt |  | 57 |  | 57 |  | - |
| Income Taxes |  | 7 |  | 159 |  | 5 |
| Total Current Liabilities |  | 1,400 |  | 1,526 |  | 1,347 |
| Deferred Income Taxes |  | 188 |  | 183 |  | 224 |
| Long-term Debt |  | 4,480 |  | 3,481 |  | 3,524 |
| Other Long-term Liabilities |  | 766 |  | 780 |  | 780 |
| Shareholders' Equity (Deficit): |  |  |  |  |  |  |
| Preferred Stock - \$1.00 par value; 10 shares authorized; none issued |  | - |  | - |  | - |
| Common Stock - $\$ 0.50$ par value; 1,000 shares authorized; 303, 296 and 334 shares issued; 288, 295 and 301 shares outstanding, respectively |  | 151 |  | 148 |  | 167 |
| Paid-in Capital |  | 112 |  | 25 |  | 252 |
| Accumulated Other Comprehensive Income (Loss) |  | 9 |  | - |  | (2) |
| Retained Earnings |  | 146 |  | 24 |  | 1,320 |
| Less: Treasury Stock, at Average Cost; 15, 1 and 33 shares, respectively |  | (663) |  | (60) |  | $(1,112)$ |
| Total Limited Brands, Inc. Shareholders' Equity (Deficit) |  | (245) |  | 137 |  | 625 |
| Noncontrolling Interest |  | - |  | 1 |  | - |
| Total Equity (Deficit) |  | (245) |  | 138 |  | 625 |
| Total Liabilities and Equity (Deficit) | \$ | 6,589 | \$ | 6,108 | \$ | 6,500 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# LIMITED BRANDS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions) (Unaudited) 

|  | Year-to-Da |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Operating Activities: |  |  |  |  |
| Net Income | \$ | 268 | \$ | 396 |
| Adjustments to Reconcile Net Income to Net Cash Provided by (Used for) Operating Activities: |  |  |  |  |
| Depreciation and Amortization of Long-lived Assets |  | 191 |  | 196 |
| Amortization of Landlord Allowances |  | (17) |  | (16) |
| Deferred Income Taxes |  | 3 |  | 23 |
| Share-based Compensation Expense |  | 33 |  | 24 |
| Excess Tax Benefits from Share-based Compensation |  | (100) |  | (34) |
| Gain on Sale of Express Common Stock |  | - |  | (86) |
| Contribution of Express Common Stock to The Limited Brands Foundation |  | - |  | 163 |
| Gain on Contribution of Express Common Stock to The Limited Brands Foundation |  | - |  | (147) |
| Changes in Assets and Liabilities: |  |  |  |  |
| Accounts Receivable |  | 32 |  | (7) |
| Inventories |  | (60) |  | (69) |
| Accounts Payable, Accrued Expenses and Other |  | (53) |  | (12) |
| Income Taxes Payable |  | (112) |  | (155) |
| Other Assets and Liabilities |  | 20 |  | (53) |
| Net Cash Provided by Operating Activities |  | 205 |  | 223 |
| Investing Activities: |  |  |  |  |
| Capital Expenditures |  | (329) |  | (162) |
| Proceeds from Sale of Express Common Stock |  | - |  | 99 |
| Other Investing Activities |  | 11 |  | - |
| Net Cash Used for Investing Activities |  | (318) |  | (63) |
| Financing Activities: |  |  |  |  |
| Proceeds from Long-term Debt, Net of Issuance Costs |  | 985 |  | 981 |
| Repurchase of Common Stock |  | (604) |  | (890) |
| Dividends Paid |  | (146) |  | (431) |
| Excess Tax Benefits from Share-based Compensation |  | 100 |  | 34 |
| Proceeds from Exercise of Stock Options and Other |  | 36 |  | 55 |
| Financing Costs |  | - |  | (7) |
| Net Cash Provided by (Used for) Financing Activities |  | 371 |  | (258) |
| Effects of Exchange Rate Changes on Cash |  | - |  | 3 |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | 258 |  | (95) |
| Cash and Cash Equivalents, Beginning of Period |  | 935 |  | 1,130 |
| Cash and Cash Equivalents, End of Period | \$ | 1,193 | \$ | 1,035 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# LIMITED BRANDS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) 

## 1. Description of Business and Basis of Presentation

## Description of Business

Limited Brands, Inc. ("the Company") operates in the highly competitive specialty retail business. The Company is a specialty retailer of women's intimate and other apparel, beauty and personal care products and accessories. The Company sells its merchandise through company-owned specialty retail stores in the United States ("U.S.") and Canada, which are primarily mall-based, and through its websites, catalogue and other channels. The Company's international operations outside of Canada are primarily through franchise, license and wholesale partners. The Company currently operates the following retail brands:

- Victoria's Secret
- Victoria's Secret Pink
- Bath \& Body Works
- La Senza
- Henri Bendel


## Fiscal Year

The Company's fiscal year ends on the Saturday nearest to January 31. As used herein, "second quarter of 2012" and "second quarter of 2011" refer to the thirteen week periods ending July 28, 2012 and July 30, 2011, respectively. "Year-to-date 2012" and "year-to-date 2011" refer to the twenty-six week periods ending July 28, 2012 and July 30, 2011, respectively.

## Basis of Consolidation

The Consolidated Financial Statements include the accounts of the Company and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company accounts for investments in unconsolidated entities where it exercises significant influence, but does not have control, using the equity method. Under the equity method of accounting, the Company recognizes its share of the investee net income or loss. Losses are only recognized to the extent the Company has positive carrying value related to the investee. Carrying values are only reduced below zero if the Company has an obligation to provide funding to the investee. The Company's share of net income or loss of unconsolidated entities from which the Company purchases merchandise or merchandise components is included in Costs of Goods Sold, Buying and Occupancy on the Consolidated Statements of Income. The Company's share of net income or loss of all other unconsolidated entities is included in Other Income on the Consolidated Statements of Income. The Company's equity investments are required to be tested for impairment when it is determined there may be an other than temporary loss in value.

## Third-party Apparel Sourcing Business

On October 31, 2011, the Company divested $51 \%$ of its ownership interest in its third-party apparel sourcing business to affiliates of Sycamore Partners. The Company is accounting for its continuing investment under the equity method of accounting. For additional information, see Note 8, "Equity Investments and Other."

## Express

In April 2011, the Company sold a portion of its remaining shares of common stock in Express in an Express secondary offering, which reduced the Company's ownership in Express to 8\%. A gain was recognized upon the disposition of the shares. In April 2011, the Company also formally renounced its rights to its Express Board of Directors' seat. As a result, the Company changed its accounting for its investment in Express from the cost method to the available-for-sale method of accounting in the first quarter of 2011.

In July 2011, the Company contributed all of its remaining shares of common stock in Express to The Limited Brands Foundation. For additional information, see Note 8, "Equity Investments and Other."

## Interim Financial Statements

The Consolidated Financial Statements as of and for the periods ended July 28, 2012 and July 30, 2011 are unaudited and are presented pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto contained in the Company's 2011 Annual Report on Form 10-K.

In the opinion of management, the accompanying Consolidated Financial Statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the results for the interim periods.

## Seasonality of Business

Due to seasonal variations in the retail industry, the results of operations for any interim period are not necessarily indicative of the results expected for the full fiscal year.

## Concentration of Credit Risk

The Company maintains cash and cash equivalents and derivative contracts with various major financial institutions. The Company monitors the relative credit standing of financial institutions with whom the Company transacts and limits the amount of credit exposure with any one entity. Currently, the Company's investment portfolio is comprised of U.S. and Canadian government obligations, U.S. Treasury and AAA-rated money market funds, bank time deposits and highly rated commercial paper.

The Company also periodically reviews the relative credit standing of franchise, license and wholesale partners and other entities to which the Company grants credit terms in the normal course of business.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates and the Company revises its estimates and assumptions as new information becomes available.

## 2. New Accounting Pronouncements

## Indefinite-Lived Intangible Assets

In July 2012, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment, which gives companies the option to perform a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. If a company determines that it is more likely than not that the fair value of such an asset exceeds its carrying amount, it would not need to calculate the fair value of the asset in that year. However, if a company concludes otherwise, it must calculate the fair value of the asset, compare that value with its carrying amount and record an impairment charge, if any. This guidance will be effective beginning in fiscal 2013, however, early adoption is permitted. ASU 2012-02 will not have an impact on the Company's consolidated results of operations, financial position or cash flows. The Company is currently evaluating the provisions of this ASU.

## 3. Earnings Per Share and Shareholders' Equity

## Earnings Per Share

Earnings per basic share are computed based on the weighted-average number of outstanding common shares. Earnings per diluted share include the weighted-average effect of dilutive options and restricted stock on the weighted-average shares outstanding.

The following table provides shares utilized for the calculation of basic and diluted earnings per share for the second quarter of and year-to-date 2012 and 2011:

|  | Second Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
|  | (in millions) |  |  |  |
| Weighted-average Common Shares: |  |  |  |  |
| Issued Shares | 302 | 334 | 300 | 332 |
| Treasury Shares | (12) | (29) | (9) | (21) |
| Basic Shares | 290 | 305 | 291 | 311 |
| Effect of Dilutive Options and Restricted Stock | 6 | 10 | 8 | 10 |
| Diluted Shares | 296 | 315 | 299 | 321 |
| Anti-dilutive Options and Awards (a) | 1 | 1 | 1 | 1 |

(a) These options and awards were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

## Shareholders'Equity

## Common Stock Repurchases

Under the authority of the Company's Board of Directors, the Company repurchased shares of its common stock under the following repurchase programs during year-to-date 2012 and 2011:

| Repurchase Program | Amount Authorized |  | Shares Repurchased |  | Amount Repurchased |  |  |  | Average Stock Price of Shares Repurchased within Program |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 | 2011 | 2012 |  | 2011 |  |  |  |
|  | (in millions) |  | (in thousands) |  | (in millions) |  |  |  |  |  |
| February 2012 (a) | \$ | 500 | 9,645 | NA | \$ | 439 |  | NA | \$ | 45.54 |
| November 2011 |  | 250 | 3,657 | NA |  | 164 |  | NA |  | 44.90 |
| May 2011 |  | 500 | NA | 7,750 |  | NA | \$ | 296 |  | 38.13 |
| March 2011 |  | 500 | NA | 13,695 |  | NA |  | 500 |  | 36.49 |
| November 2010 (b) |  | 200 | NA | 3,431 |  | NA |  | 109 |  | 31.65 |
| Total |  |  | 13,302 | 24,876 | \$ | 603 | \$ | 905 |  |  |

(a) The February 2012 repurchase program had $\$ 61$ million remaining as of July 28, 2012.
(b) The November 2010 repurchase program had $\$ 31$ million remaining at the time it was cancelled in conjunction with the approval of the March 2011 repurchase program.
NA Not applicable
For the February 2012 repurchase program, $\$ 3$ million of share repurchases were reflected in Accounts Payable on the July 28, 2012 Consolidated Balance Sheet and were settled in August 2012.

Subsequent to July 28, 2012, the Company repurchased an additional 0.2 million shares of common stock for $\$ 8$ million under the February 2012 repurchase program.

## Dividends

Under the authority and declaration of the Board of Directors, the Company paid the following dividends during 2012 and 2011:

|  | Ordinary Dividends |  | Special Dividends |  | Total Dividends |  | Total Paid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | share) |  |  |  |  |
| 2012 |  |  |  |  |  |  |  |  |
| Second Quarter | \$ | 0.25 | \$ | - | \$ | 0.25 | \$ | 73 |
| First Quarter |  | 0.25 |  | - |  | 0.25 |  | 73 |
| 2012 Total | \$ | 0.50 | \$ | - | \$ | 0.50 | \$ | 146 |
| 2011 |  |  |  |  |  |  |  |  |
| Second Quarter | \$ | 0.20 | \$ | 1.00 | \$ | 1.20 | \$ | 367 |
| First Quarter |  | 0.20 |  | - |  | 0.20 |  | 64 |
| 2011 Total | \$ | 0.40 | \$ | 1.00 | \$ | 1.40 | \$ | 431 |

Subsequent to July 28, 2012, the Board of Directors declared the third quarter ordinary dividend of $\$ 0.25$ per share and a special dividend of $\$ 1$ per share. The special dividend, estimated to total $\$ 290$ million, will be distributed on September 7, 2012 to shareholders of record at the close of business on August 23, 2012. In accordance with the anti-dilutive provisions of the 2011 Stock Option and Performance Incentive Plan, the Company will adjust both the exercise price and the number of share-based awards outstanding as of the record date of the special dividend. The aggregate fair value, the aggregate intrinsic value and the ratio of the exercise price to the market price will be approximately equal immediately before and after the adjustment. Therefore, no compensation expense will be recognized.

## 4. Restructuring Activities

During the fourth quarter of 2011, the Company initiated a restructuring program designed to resize a portion of La Senza's store fleet and relocate its home office from Montreal, Canada to Columbus, Ohio. The Company recognized a pre-tax charge consisting of contract termination costs, severance and other costs of $\$ 24$ million, including non-cash charges of $\$ 5$ million, in the fourth quarter of 2011. Through the second quarter of 2012, the Company made cash payments of $\$ 6$ million related to this restructuring program. The remaining balance of $\$ 13$ million is included in Accrued Expenses and Other on the July 28, 2012 Consolidated Balance Sheet.

During the second quarter of 2012, the Company initiated a second restructuring program designed to further resize the La Senza store fleet by announcing the closure of 39 additional store locations. The Company recognized a pre-tax charge of $\$ 4$ million, including non-cash charges of $\$ 3$ million, in the second quarter of 2012. Restructuring charges of $\$ 3$ million and $\$ 1$ million are included in Cost of Goods Sold, Buying and Occupancy and General, Administrative and Store Operating Expenses, respectively, on the second quarter 2012 Consolidated Statement of Income. The Company expects to incur an additional $\$ 13$ million in charges consisting of contract termination costs, accelerated depreciation and other costs in the third quarter of 2012 which is when the majority of stores are expected to close.

## 5. Inventories

The following table provides details of inventories as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July 28, } \\ 2012 \end{gathered}$ |  | $\underset{2012}{\text { January } 28, ~}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Finished Goods Merchandise | \$ | 950 | \$ | 926 | \$ | 999 |
| Raw Materials and Merchandise Components |  | 107 |  | 71 |  | 105 |
| Total Inventories | \$ | 1,057 | \$ | 997 | \$ | 1,104 |

Inventories are principally valued at the lower of cost, as determined by the weighted-average cost method, or market.

## 6. Property and Equipment, Net

The following table provides details of property and equipment, net as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July } 28, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { January 28, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Property and Equipment, at Cost | \$ | 4,612 | \$ | 4,387 | \$ | 4,227 |
| Accumulated Depreciation and Amortization |  | $(2,837)$ |  | $(2,743)$ |  | $(2,644)$ |
| Property and Equipment, Net | \$ | 1,775 | \$ | 1,644 | \$ | 1,583 |

Depreciation expense was $\$ 96$ million and $\$ 97$ million for the second quarter of 2012 and 2011, respectively. Depreciation expense was $\$ 190$ million and $\$ 194$ million for year-to-date 2012 and 2011, respectively.

## 7. Goodwill, Trade Names and Other Intangible Assets, Net

## Goodwill

The following table provides the rollforward of goodwill for year-to-date 2012:

(a) Balance is presented net of a $\$ 189$ million and $\$ 119$ million La Senza impairment recognized in the fourth quarter of 2008 and the fourth quarter of 2011, respectively.

The following table provides the rollforward of goodwill for year-to-date 2011:

|  | Victoria's Secret |  | Bath \& Body Works |  | Other (a) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |  |  |
| Balance as of January 29, 2011 | \$ | 690 | \$ | 628 | \$ | 133 | \$ | 1,451 |
| Foreign Currency Translation |  | - |  | - |  | 6 |  | 6 |
| Balance as of July 30, 2011 | \$ | 690 | \$ | 628 | \$ | 139 | \$ | 1,457 |

(a) Balance is presented net of a $\$ 189$ million La Senza impairment recognized in the fourth quarter of 2008.

## Intangible Assets - Indefinite Lives

Intangible assets with indefinite lives represent the Victoria's Secret, Bath \& Body Works and La Senza trade names and are included in Trade Names and Other Intangible Assets, Net on the Consolidated Balance Sheets. The following table provides additional detail regarding the composition of trade names as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | July 28, 2012 |  | January 28, 2012 |  | July 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Victoria's Secret | \$ | 246 | \$ | 246 | \$ | 246 |
| Bath \& Body Works |  | 165 |  | 165 |  | 165 |
| La Senza |  | 75 |  | 75 |  | 173 |
| Intangible Assets - Trade Names | \$ | 486 | \$ | 486 | \$ | 584 |

## Intangible Assets - Finite Lives

Intangible assets with finite lives represent certain trademarks and customer relationships. These assets totaled $\$ 8$ million as of July 28, 2012, \$9 million as of January 28, 2012 and $\$ 14$ million as of July 30, 2011 and are included in Trade Names and

Other Intangible Assets, Net on the Consolidated Balance Sheets. Amortization expense was $\$ 0$ million and $\$ 1$ million for the second quarter of 2012 and 2011, respectively. Amortization expense was $\$ 1$ million and $\$ 2$ million for year-to-date 2012 and 2011, respectively. Estimated future annual amortization expense will be approximately $\$ 1$ million for the remainder of 2012, $\$ 3$ million in 2013 and $\$ 2$ million in both 2014 and 2015.

## 8. Equity Investments and Other

## Third-party Apparel Sourcing Business

On October 31, 2011, the Company divested $51 \%$ of its ownership interest in its third-party apparel sourcing business to affiliates of Sycamore Partners for pre-tax cash proceeds of $\$ 124$ million. The Company's remaining ownership interest is accounted for under the equity method of accounting. The Company recorded a pre-tax gain on the divestiture of $\$ 111$ million in the fourth quarter of 2011. In the first quarter of 2012, the Company received additional pre-tax cash proceeds of $\$ 11$ million as settlement of a working capital adjustment. The proceeds are included in Other Investing Activities within the Investing Activities section of the 2012 Consolidated Statement of Cash Flows.
In conjunction with the transaction, the Company entered into transition services agreements whereby the Company is providing support in various operational areas including logistics, technology and finance. The terms of these transition services arrangements vary and range from two months to three years.

The Company's carrying value for this investment was $\$ 72$ million as of July 28, 2012 and January 28, 2012 and is included in Other Assets on the July 28, 2012 and January 28, 2012 Consolidated Balance Sheets. The Company's share of net income (loss) from this investment is included in Other Income on the 2012 Consolidated Statements of Income.

## Express

On April 12, 2011, the Company sold 5.5 million shares of its common stock in Express for $\$ 99$ million. As a result, the Company's ownership interest was reduced to $8 \%$ and the Company recognized a pre-tax gain of $\$ 86$ million, which is included in Other Income on the 2011 Consolidated Statements of Income. On April 21, 2011, the Company formally renounced its rights to its Express Board of Directors' seat. As a result, the Company commenced accounting for its investment in Express using the available-for-sale method of accounting in the first quarter of 2011.

In July 2011, the Company contributed all of its remaining 7.2 million shares of Express, valued at $\$ 163$ million, to The Limited Brands Foundation. This charitable contribution funded the Company's April $2011 \$ 50$ million pledge to The Limited Brands Foundation and provided additional funding for their charitable activities. As a result, the Company recognized contribution expense in the second quarter of 2011 of $\$ 113$ million equal to the difference between the market value of the Express shares on the date of the contribution and the amount of the pledge made in the first quarter of 2011. These amounts are included in General, Administrative and Store Operating Expenses on the 2011 Consolidated Statements of Income. The Company also recognized a non-taxable gain of $\$ 147$ million representing the difference between the market value of the Express shares on the date of the contribution and the Company's net carrying value. The gain is included in Other Income on the 2011 Consolidated Statements of Income.

The Company maintains agreements with Express whereby the Company continues to provide logistics services and lease office space. The Company's third-party apparel sourcing business, which the Company divested in the fourth quarter of 2011, also continues to provide merchandise sourcing services to Express. The Company recognized merchandise sourcing revenue from Express of $\$ 108$ million and $\$ 192$ million in the second quarter of 2011 and year-to-date 2011, respectively. The Company's accounts receivable from Express for merchandise sourcing and other services provided totaled $\$ 78$ million as of July 30, 2011.

## Easton Investment

The Company has land and other investments in Easton, a 1,300 acre planned community in Columbus, Ohio that integrates office, hotel, retail, residential and recreational space. These investments, at cost, totaled $\$ 73$ million as of July 28, 2012, $\$ 70$ million as of January 28, 2012 and $\$ 68$ million as of July 30, 2011 and are recorded in Other Assets on the Consolidated Balance Sheets.

Included in the Company's Easton investments is an equity interest in Easton Town Center, LLC ("ETC"), an entity that owns and has developed a commercial entertainment and shopping center. The Company's investment in ETC is accounted for using the equity method of accounting. The Company has a majority financial interest in ETC, but another unaffiliated member manages ETC. Certain significant decisions regarding ETC require the consent of unaffiliated members in addition to the Company.

## 9. Income Taxes

The provision for income taxes is based on the current estimate of the annual effective tax rate and is adjusted as necessary for quarterly events. The Company's quarterly effective tax rate does not reflect a benefit associated with losses related to certain foreign subsidiaries.

For the second quarter of 2012 and year-to-date 2012, the Company's effective tax rates were $37.4 \%$ and $39.4 \%$, respectively. The 2012 second quarter rate was lower than the Company's combined estimated federal and state rate of $39.0 \%$ primarily due to the resolution of certain tax matters. The 2012 year-to-date rate was higher than the Company's combined estimated federal and state rate of $39.0 \%$ primarily due to losses related to certain foreign subsidiaries.

For the second quarter of 2011 and year-to-date 2011, the Company's effective tax rates were $16.2 \%$ and $24.5 \%$, respectively. The 2011 rates were lower than the Company's combined estimated federal and state rate primarily due to tax benefits associated with the Company's charitable contribution of Express shares to The Limited Brands Foundation.

Income taxes paid were approximately $\$ 100$ million and $\$ 138$ million for the second quarter of 2012 and 2011, respectively. Income taxes paid approximated $\$ 288$ million and $\$ 353$ million for year-to-date 2012 and 2011, respectively.

## 10. Long-term Debt

The following table provides the Company's long-term debt balance as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{aligned} & \text { July 28, } \\ & 2012 \end{aligned}$ |  | $\underset{2012}{\text { January } 28, ~}$ |  | $\begin{aligned} & \text { July 30, } \\ & \text { 20111 } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Senior Unsecured Debt with Subsidiary Guarantee |  |  |  |  |  |  |
| $\$ 1$ billion, $5.625 \%$ Fixed Interest Rate Notes due February 2022 ("2022 Notes") | \$ | 1,000 | \$ | - | \$ | - |
| \$1 billion, 6.625\% Fixed Interest Rate Notes due April 2021 ("2021 Notes") |  | 1,000 |  | 1,000 |  | 1,000 |
| $\$ 500$ million, $8.50 \%$ Fixed Interest Rate Notes due June 2019, Less Unamortized Discount ("2019 Notes") |  | 489 |  | 488 |  | 487 |
| $\$ 400$ million, $7.00 \%$ Fixed Interest Rate Notes due May 2020 ("2020 Notes") |  | 400 |  | 400 |  | 400 |
| Total Senior Unsecured Debt with Subsidiary Guarantee | \$ | 2,889 | \$ | 1,888 | \$ | 1,887 |
| Senior Unsecured Debt |  |  |  |  |  |  |
| $\$ 700$ million, $6.90 \%$ Fixed Interest Rate Notes due July 2017, Less Unamortized Discount ("2017 Notes")(a) | \$ | 723 | \$ | 724 | \$ | 711 |
| $\$ 350$ million, $6.95 \%$ Fixed Interest Rate Debentures due March 2033, Less Unamortized Discount ("2033 Notes") |  | 350 |  | 350 |  | 350 |
| $\$ 300$ million, 7.60\% Fixed Interest Rate Notes due July 2037, Less Unamortized Discount ("2037 Notes") |  | 299 |  | 299 |  | 299 |
| 5.25\% Fixed Interest Rate Notes due November 2014, Less Unamortized Discount ("2014 Notes")(b) |  | 219 |  | 220 |  | 219 |
| 6.125\% Fixed Interest Rate Notes due December 2012, Less Unamortized Discount ("2012 Notes")(c) |  | 57 |  | 57 |  | 58 |
| Total Senior Unsecured Debt | \$ | 1,648 | \$ | 1,650 | \$ | 1,637 |
| Total | \$ | 4,537 | \$ | 3,538 | \$ | 3,524 |
| Current Portion of Long-term Debt |  | (57) |  | (57) |  | - |
| Total Long-term Debt, Net of Current Portion | \$ | 4,480 | \$ | 3,481 | \$ | 3,524 |

(a) The balances include a fair value interest rate hedge adjustment which increased the debt balance by $\$ 24$ million as of July 28, 2012, \$25 million as of January 28, 2012 and \$12 million as of July 30, 2011.
(b) The principal balance outstanding was $\$ 213$ million as of July 28, 2012, January 28, 2012 and July 30, 2011. The balances include a fair value interest rate hedge adjustment which increased the debt balance by $\$ 6$ million as of July 28, 2012, \$7 million as of January 28, 2012 and $\$ 7$ million as of July 30, 2011.
(c) The principal balance outstanding was $\$ 57$ million as of July 28, 2012, January 28, 2012 and July 30, 2011. The July 30, 2011 balance includes a fair value interest rate hedge adjustment which increased the debt balance by $\$ 1$ million.

## Issuance of Notes

In February 2012, the Company issued $\$ 1$ billion of $5.625 \%$ notes due in February 2022 utilizing an existing shelf registration under which debt securities, common and preferred stock and other securities can be issued. The 2022 Notes are jointly and severally guaranteed on a full and unconditional basis by certain of the Company's $100 \%$ owned subsidiaries (such subsidiaries, the "Guarantors"). The proceeds from the issuance were $\$ 985$ million, which were net of issuance costs of $\$ 15$ million. These issuance costs are being amortized through the maturity date of February 2022 and are included within Other Assets on the July 28, 2012 Consolidated Balance Sheet.

In March 2011, the Company issued $\$ 1$ billion of $6.625 \%$ notes due in April 2021 utilizing an existing shelf registration under which debt securities, common and preferred stock and other securities can be issued. The 2021 Notes are jointly and severally guaranteed on a full and unconditional basis by the Guarantors. The proceeds from the issuance were $\$ 981$ million, which were net of issuance costs of $\$ 19$ million. These issuance costs are being amortized through the maturity date of April 2021 and are included within Other Assets on the Consolidated Balance Sheets.

## Revolving Facility

On July 15, 2011, the Company entered into an amendment and restatement ("Amendment") of its secured revolving credit facility ("Revolving Facility"). The Amendment increased the aggregate amount of the commitments of the lenders under the Revolving Facility from $\$ 800$ million to $\$ 1$ billion and extended the termination date from August 1, 2014 to July 15, 2016. In addition, the Amendment reduced fees payable under the Revolving Facility which are based on the Company's long-term credit ratings. The fees related to committed and unutilized amounts per year were reduced from $0.50 \%$ to $0.325 \%$ per annum and the fees related to outstanding letters of credit were reduced from $3.00 \%$ to $1.75 \%$ per annum. In addition, the interest rate on outstanding borrowings was reduced from the London Interbank Offered Rate ("LIBOR") plus $3.00 \%$ to LIBOR plus 1.75\%.

The Company incurred fees related to the Amendment of the Revolving Facility of $\$ 7$ million, which were capitalized and are being amortized over the remaining term of the Revolving Facility.

The Revolving Facility contains fixed charge coverage and debt to EBITDA financial covenants. The Company is required to maintain a fixed charge coverage ratio of not less than 1.75 to 1.00 and a consolidated debt to consolidated EBITDA ratio not exceeding 4.00 to 1.00 for the most recent four-quarter period. In addition, the Revolving Facility provides that investments and restricted payments may be made, without limitation on amount, if (a) at the time of and after giving effect to such investment or restricted payment the ratio of consolidated debt to consolidated EBITDA for the most recent four-quarter period is less than 3.00 to 1.00 and (b) no default or event of default exists. As of July 28, 2012, the Company was in compliance with both of its financial covenants and the ratio of consolidated debt to consolidated EBITDA was less than 3.00 to 1.00.

As of July 28, 2012, there were no borrowings outstanding under the Revolving Facility.

## Letters of Credit

The Revolving Facility supports the Company's letter of credit program. The Company had $\$ 15$ million of outstanding letters of credit as of July 28, 2012 that reduce its remaining availability under its Revolving Facility.

## Fair Value Interest Rate Swap Arrangements

For information related to the Company's fair value interest rate swap arrangements, see Note 11, "Derivative Instruments."

## 11. Derivative Instruments

## Foreign Exchange Risk

In January 2007, the Company entered into a series of cross-currency swaps related to approximately CAD $\$ 470$ million of Canadian dollar denominated intercompany loans. These cross-currency swaps mitigate the exposure to fluctuations in the U.S. dollar-Canadian dollar exchange rate related to the Company's La Senza operations. The cross-currency swaps require the periodic exchange of fixed rate Canadian dollar interest payments for fixed rate U.S. dollar interest payments as well as exchange of Canadian dollar and U.S. dollar principal payments upon maturity. The cross-currency swaps mature between 2015 and 2018 at the same time as the related loans and are designated as cash flow hedges of foreign currency exchange risk. Changes in the U.S. dollar-Canadian dollar exchange rate and the related swap settlements result in reclassification of amounts from accumulated other comprehensive income (loss) to earnings to completely offset foreign currency transaction gains and losses recognized on the intercompany loans.

The following table provides a summary of the fair value and balance sheet classification of the derivative financial instruments designated as foreign exchange cash flow hedges as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July 28, } \\ 2012 \end{gathered}$ |  | $\underset{2012}{\text { January } 28, ~}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Other Long-term Liabilities | \$ | 53 | \$ | 60 | \$ | 83 |

The following table provides a summary of the pre-tax financial statement effect of the gains and losses on the Company's derivative instruments designated as foreign exchange cash flow hedges for the second quarter and year-to-date 2012 and 2011:

|  | Location | Second Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2011 | 2012 | 2011 |
|  |  | (in millions) |  |  |  |
| Gain (Loss) Recognized in Other Comprehensive Income (Loss) | Other Comprehensive Income (Loss) | \$ 10 | \$ 2 | \$ 7 | \$ (26) |
| (Gain) Loss Reclassified from Accumulated Other Comprehensive Income (Loss) into Other Income (a) | Other Income | (11) | (5) | 1 | 23 |

(a) Represents reclassification of amounts from accumulated other comprehensive income to earnings to completely offset foreign currency transaction gains and losses recognized on the intercompany loans. No ineffectiveness was associated with these foreign exchange cash flow hedges.

## Interest Rate Risk

## Interest Rate Designated Fair Value Hedges

The Company had the following interest rate swap arrangements related to certain outstanding debt as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | Notional Amount |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 28, 2012 |  | January 28, 2012 |  | July 30, 2011 |  |
|  | (in millions) |  |  |  |  |  |
| 2014 Notes | \$ | - | \$ | - | \$ | 213 |
| 2017 Notes |  | - |  | 175 |  | 325 |
| Total | \$ | - | \$ | 175 | \$ | 538 |

The interest rate swap arrangements effectively converted the fixed interest rate on the related debt to a variable interest rate based on LIBOR plus a fixed interest rate.

The swap arrangements were designated as fair value hedges. The changes in the fair value of the interest rate swaps had an equal and offsetting impact to the carrying value of the debt on the balance sheet. The differential to be paid or received on the interest rate swap arrangements was accrued and recognized as an adjustment to interest expense.

In August 2011, the Company terminated interest rate designated fair value hedges related to the 2014 Notes with a notional amount of $\$ 213$ million. In settlement of these hedges, the Company received $\$ 9$ million. In September 2011, the Company terminated interest rate designated fair value hedges related to the 2017 Notes with a notional amount of $\$ 150$ million. In settlement of these hedges, the Company received $\$ 12$ million. In June 2012, the Company terminated the remaining interest rate designated fair value hedges related to the 2017 Notes with a notional amount of $\$ 175$ million. In settlement of these hedges, the Company received $\$ 14$ million. The carrying values of the respective Notes include the settlement amounts received upon termination of the hedges. The settlement amounts are amortized as a reduction to interest expense through the maturity date of the respective Notes.

The following table provides a summary of the fair value and balance sheet classification of the derivative financial instruments designated as interest rate fair value hedges as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July 28, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { January 28, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Other Assets | \$ | - | \$ | 14 | \$ | 19 |

## 12. Fair Value Measurements

The following table provides a summary of the carrying value and fair value of long-term debt as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July 28, } \\ 2012 \end{gathered}$ |  | $\underset{2012}{\substack{\text { January } \\ 28,}}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Carrying Value | \$ | 4,537 | \$ | 3,538 | \$ | 3,524 |
| Fair Value (a) |  | 4,927 |  | 3,849 |  | 3,704 |

(a) The estimated fair value of the Company's publicly traded debt is based on reported transaction prices which are considered Level 2 inputs in accordance with ASC Topic 820, Fair Value Measurements and Disclosure. The estimates presented are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

The authoritative guidance included in ASC Topic 820, establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 - Quoted market prices in active markets for identical assets or liabilities.
- Level 2 - Observable inputs other than quoted market prices included in Level 1, such as quoted prices of similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The following table provides a summary of assets and liabilities measured in the consolidated financial statements at fair value on a recurring basis as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |  |  |
| As of July 28, 2012 |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | 1,193 | \$ | - | \$ | - | \$ | 1,193 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Cross-currency Cash Flow Hedges |  | - |  | 53 |  | - |  | 53 |
| Lease Guarantees |  | - |  | - |  | 3 |  | 3 |

As of January 28, 2012

| Assets: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | \$ | 935 | \$ | - | \$ | - | \$ | 935 |
| Interest Rate Designated Fair Value Hedges |  | - |  | 14 |  | - |  | 14 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Cross-currency Cash Flow Hedges |  | - |  | 60 |  | - |  | 60 |
| Lease Guarantees |  | - |  | - |  | 4 |  | 4 |
| As of July 30, 2011 |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | 1,035 | \$ | - | \$ | - | \$ | 1,035 |
| Interest Rate Designated Fair Value Hedges |  | - |  | 19 |  | - |  | 19 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Cross-currency Cash Flow Hedges |  | - |  | 83 |  | - |  | 83 |
| Lease Guarantees |  | - |  | - |  | 5 |  | 5 |

The Company's Level 2 fair value measurements are measured using market approach valuation techniques. The primary inputs to these techniques include benchmark interest rates and foreign currency exchange rates, as applicable to the underlying instruments.

The Company's Level 3 fair value measurements are measured using income approach valuation techniques. The primary inputs to these techniques include the guaranteed lease payments, discount rates, as well as the Company's assessment of the risk of default on guaranteed leases.

Management believes that the carrying values of accounts receivable, accounts payable and accrued expenses approximate fair value because of their short maturity.

The following table provides a reconciliation of the Company's lease guarantees measured at fair value on a recurring basis using unobservable inputs (Level 3) for the second quarter and year-to-date 2012 and 2011:

|  | Second Quarter |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
|  | (in millions) |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 4 | \$ | 6 | \$ | 4 | \$ | 6 |
| Change in Estimated Fair Value Reported in Earnings |  | (1) |  | (1) |  | (1) |  | (1) |
| Ending Balance | \$ | 3 | \$ | 5 | \$ | 3 | \$ | 5 |

The Company's lease guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of certain businesses. The fair value of these lease guarantees is impacted by economic conditions, probability of rent obligation payments, period of obligation as well as the discount rate utilized. For additional information, see Note 14, "Commitments and Contingencies."

## 13. Comprehensive Income

The following table provides the rollforward of additional detail regarding the composition of accumulated other comprehensive income (loss) for year-to-date 2012:

|  | Foreign Currency Translation |  | Cash Flow Hedges |  | Accumulated <br> Other <br> Comprehensive <br> Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Balance as of January 28, 2012 | \$ | (8) | \$ | 8 | \$ | - |
| Current-period Other Comprehensive Income |  | 1 |  | 8 |  | 9 |
| Balance as of July 28, 2012 | \$ | (7) | \$ | 16 | \$ | 9 |

The following table provides the rollforward of additional detail regarding the composition of accumulated other comprehensive income (loss) for year-to-date 2011:


The components of accumulated other comprehensive income (loss) above are presented net of tax as applicable.

## 14. Commitments and Contingencies

The Company is subject to various claims and contingencies related to lawsuits, taxes, insurance, regulatory and other matters arising out of the normal course of business. Actions filed against the Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Company's results of operations, financial condition or cash flows.

In July 2009, a complaint was filed against the Company for patent infringement in the United States District Court for the Eastern District of Texas. The complaint sought monetary damages, costs, attorneys' fees, and injunctive relief. A jury found in favor of the plaintiff and awarded damages of $\$ 9$ million for infringement from 2007 through 2011. The Company is unable to estimate the range of possible losses related to future infringement through the patents' expiration in 2015. The Company intends to appeal the judgment and to vigorously defend against this action.

## Guarantees

In connection with the disposition of certain businesses, the Company has remaining guarantees of approximately $\$ 66$ million related to lease payments of Express, Limited Stores, Abercrombie \& Fitch, Dick's Sporting Goods and New York \& Company under the current terms of noncancelable leases expiring at various dates through 2017. These guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the businesses. In certain instances, the Company's guarantee may remain in effect if the term of a lease is extended.

The Company's guarantees related to Express, Limited Stores and New York \& Company require fair value accounting in accordance with generally accepted accounting principles ("GAAP") in effect at the time of these divestitures. The guaranteed lease payments related to Express, Limited Stores and New York \& Company totaled $\$ 42$ million as of July 28, 2012, $\$ 49$ million as of January 28, 2012 and $\$ 57$ million as of July 30, 2011. The estimated fair value of these guarantee obligations was $\$ 3$ million as of July 28, 2012, $\$ 4$ million as of January 28, 2012 and $\$ 5$ million as of July 30, 2011, and is included in Other Long-term Liabilities on the Consolidated Balance Sheets.

The Company's guarantees related to Abercrombie \& Fitch and Dick's Sporting Goods are not subject to fair value accounting, but require that a loss be accrued when probable and reasonably estimable based on GAAP in effect at the time of these divestitures. The Company had no liability recorded with respect to any of the guarantee obligations as it concluded that payments under these guarantees were not probable as of July 28, 2012, January 28, 2012 and July 30, 2011.

## 15. Retirement Benefits

The Company sponsors a tax-qualified defined contribution retirement plan and a non-qualified supplemental retirement plan for substantially all of its associates within the United States of America. Participation in the tax-qualified plan is available to associates who meet certain age and service requirements. Participation in the non-qualified plan is available to associates who meet certain age, service, job level and compensation requirements.

The qualified plan permits participating associates to elect contributions up to the maximum limits allowable under the Internal Revenue Code. The Company matches associate contributions according to a predetermined formula and contributes additional amounts based on a percentage of the associates' eligible annual compensation and years of service. Associate contributions and Company matching contributions vest immediately. Additional Company contributions and the related investment earnings are subject to vesting based on years of service. Total expense recognized related to the qualified plan was $\$ 13$ million for both the second quarter of 2012 and 2011. Total expense recognized related to the qualified plan was $\$ 27$ million for both year-todate 2012 and 2011.

The non-qualified plan is an unfunded plan which provides benefits beyond the Internal Revenue Code limits for qualified defined contribution plans. The plan permits participating associates to elect contributions up to a maximum percentage of eligible compensation. The Company matches associate contributions according to a predetermined formula and contributes additional amounts based on a percentage of the associates' eligible compensation and years of service. The plan also permits participating associates to defer additional compensation up to a maximum amount which the Company does not match. Associates' accounts are credited with interest using a rate determined by the Company. Associate contributions and the related interest vest immediately. Company contributions, along with related interest, are subject to vesting based on years of service. Associates may elect in-service distributions for the unmatched additional deferred compensation component only. The remaining vested portion of associates' accounts in the plan will be distributed upon termination of employment in either a lump sum or in annual installments over a specified period of up to 10 years. Total expense recognized related to the nonqualified plan was $\$ 6$ million for both the second quarter of 2012 and 2011. Total expense recognized related to the nonqualified plan was $\$ 12$ million for both year-to-date 2012 and 2011.

## 16. Segment Information

The Company has two reportable segments: Victoria's Secret and Bath \& Body Works. Prior to the fourth quarter of 2011, the Victoria's Secret reportable segment consisted of the Victoria's Secret and La Senza operating segments which were aggregated in accordance with the authoritative guidance included in ASC Topic 280, Segment Reporting. In the fourth quarter of 2011, the Company ceased aggregating La Senza with Victoria's Secret. While this reporting change did not impact the Company's consolidated results, segment data for previous years has been recast to be consistent with the current year presentation throughout the financial statements and the accompanying notes.

The Victoria's Secret segment sells women's intimate and other apparel, personal care and beauty products under the Victoria's Secret and Victoria's Secret Pink brand names. Victoria's Secret merchandise is sold through retail stores, its website, www.VictoriasSecret.com, and its catalogue.

The Bath \& Body Works segment sells personal care, beauty and home fragrance products under the Bath \& Body Works, C.O. Bigelow, White Barn Candle Company and other brand names. Bath \& Body Works merchandise is sold at retail stores and through its website, www.BathandBodyWorks.com.

Other consists of the following:

- Mast Global, a merchandise sourcing and production function serving the Company and its international partners;
- International retail, franchise, license and wholesale operations, which include the company-owned La Senza, Bath \& Body Works and Victoria's Secret stores in Canada;
- Henri Bendel, a chain of specialty stores which feature accessories and personal care products; and
- Corporate functions including non-core real estate, equity investments and other governance functions such as treasury and tax.

The following table provides the Company's segment information for the second quarter and year-to-date 2012 and 2011. As discussed above, certain reclassifications have been made to amounts for prior periods to conform to the current year's presentation.

|  | Victoria's Secret |  | Bath \& Body Works |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |  |  |
| $\underline{2012}$ |  |  |  |  |  |  |  |  |
| Second Quarter: |  |  |  |  |  |  |  |  |
| Net Sales | \$ | 1,577 | \$ | 609 | \$ | 213 | \$ | 2,399 |
| Operating Income (Loss) |  | 256 |  | 88 |  | (39) |  | 305 |
| Year-to-Date: |  |  |  |  |  |  |  |  |
| Net Sales | \$ | 3,047 | \$ | 1,114 | \$ | 392 | \$ | 4,553 |
| Operating Income (Loss) |  | 534 |  | 148 |  | (84) |  | 598 |
| $\underline{2011}$ |  |  |  |  |  |  |  |  |
| Second Quarter: |  |  |  |  |  |  |  |  |
| Net Sales | \$ | 1,457 | \$ | 563 | \$ | 438 | \$ | 2,458 |
| Operating Income (Loss) |  | 239 |  | 70 |  | (115) |  | 194 |
| Year-to-Date: |  |  |  |  |  |  |  |  |
| Net Sales | \$ | 2,812 | \$ | 1,043 | \$ | 820 | \$ | 4,675 |
| Operating Income (Loss) |  | 484 |  | 124 |  | (198) |  | 410 |

In the fourth quarter of 2011 , we divested $51 \%$ of our third-party apparel sourcing business, which was included in Other in the table above. For additional information, see Note 8, "Equity Investments and Other."

The Company's international sales, consisting of La Senza, Victoria's Secret Canada and Bath \& Body Works Canada retail sales; non-U.S. franchise, license and wholesale operations; and direct sales shipped internationally, totaled $\$ 239$ million and $\$ 245$ million for the second quarter of 2012 and 2011, respectively. The Company's international sales totaled $\$ 442$ million and $\$ 435$ million for year-to-date 2012 and 2011, respectively.

## 17. Subsequent Events

Subsequent to July 28, 2012, the Company repurchased an additional 0.2 million shares of common stock for $\$ 8$ million under the February 2012 repurchase program. In addition, on August 2, 2012, the Company declared the third quarter ordinary dividend of $\$ 0.25$ per share and a special dividend of $\$ 1$ per share. The special dividend is estimated to total $\$ 290$ million. For additional information, see Note 3, "Earnings Per Share and Shareholders' Equity."

## 18. Supplemental Guarantor Financial Information

The Company's 2019 Notes, 2020 Notes, 2021 Notes and 2022 Notes are jointly and severally guaranteed on a full and unconditional basis by certain of the Company's $100 \%$ owned subsidiaries. The Company is a holding company and its most significant assets are the stock of its subsidiaries. The Guarantors represent: (a) substantially all of the sales of the Company's domestic subsidiaries, (b) more than $90 \%$ of the assets owned by the Company's domestic subsidiaries, other than real property, certain other assets and intercompany investments and balances and (c) more than $95 \%$ of the accounts receivable and inventory directly owned by the Company's domestic subsidiaries.

The following supplemental financial information sets forth for the Company and its guarantor and non-guarantor subsidiaries: the Condensed Consolidating Balance Sheets as of July 28, 2012, January 28, 2012 and July 30, 2011; and the Condensed Consolidating Statements of Income, Comprehensive Income and Cash Flows for the periods ended July 28, 2012 and July 30, 2011.

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING BALANCE SHEETS (in millions) (Unaudited)

|  | July 28, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | - | \$ | 623 | \$ | 570 | \$ | - | \$ | 1,193 |
| Accounts Receivable, Net |  | - |  | 113 |  | 62 |  | - |  | 175 |
| Inventories |  | - |  | 886 |  | 171 |  | - |  | 1,057 |
| Deferred Income Taxes |  | - |  | 33 |  | 18 |  | - |  | 51 |
| Other |  | - |  | 179 |  | 61 |  | - |  | 240 |
| Total Current Assets |  | - |  | 1,834 |  | 882 |  | - |  | 2,716 |
| Property and Equipment, Net |  | - |  | 971 |  | 804 |  | - |  | 1,775 |
| Goodwill |  | - |  | 1,318 |  | 12 |  | - |  | 1,330 |
| Trade Names and Other Intangible Assets, Net |  | - |  | 410 |  | 84 |  | - |  | 494 |
| Net Investments in and Advances to/from Consolidated Affiliates |  | 4,169 |  | 13,874 |  | 557 |  | $(18,600)$ |  | - |
| Other Assets |  | 194 |  | 44 |  | 684 |  | (648) |  | 274 |
| Total Assets | \$ | 4,363 | \$ | 18,451 | \$ | 3,023 | \$ | $(19,248)$ | \$ | 6,589 |
| LIABILITIES AND EQUITY (DEFICIT) |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | \$ | 4 | \$ | 366 | \$ | 254 | \$ | - | \$ | 624 |
| Accrued Expenses and Other |  | 77 |  | 392 |  | 243 |  | - |  | 712 |
| Current Portion of Long-term Debt |  | 57 |  | - |  | - |  | - |  | 57 |
| Income Taxes |  | - |  | - |  | 7 |  | - |  | 7 |
| Total Current Liabilities |  | 138 |  | 758 |  | 504 |  | - |  | 1,400 |
| Deferred Income Taxes |  | (5) |  | 12 |  | 181 |  | - |  | 188 |
| Long-term Debt |  | 4,480 |  | 596 |  | 37 |  | (633) |  | 4,480 |
| Other Long-term Liabilities |  | 4 |  | 583 |  | 193 |  | (14) |  | 766 |
| Total Equity (Deficit) |  | (254) |  | 16,502 |  | 2,108 |  | $(18,601)$ |  | (245) |
| Total Liabilities and Equity (Deficit) | \$ | 4,363 | \$ | 18,451 | \$ | 3,023 | \$ | $(19,248)$ | \$ | 6,589 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING BALANCE SHEETS (in millions)

|  | January 28, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | $\begin{gathered} \text { Non- } \\ \text { guarantor } \\ \text { Subsidiaries } \end{gathered}$ |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | - | \$ | 371 | \$ | 564 | \$ | - | \$ | 935 |
| Accounts Receivable, Net |  | - |  | 142 |  | 76 |  | - |  | 218 |
| Inventories |  |  |  | 822 |  | 175 |  | - |  | 997 |
| Deferred Income Taxes |  | - |  | 33 |  | 18 |  | - |  | 51 |
| Other |  | - |  | 109 |  | 58 |  | - |  | 167 |
| Total Current Assets |  | - |  | 1,477 |  | 891 |  | - |  | 2,368 |
| Property and Equipment, Net |  | - |  | 911 |  | 733 |  | - |  | 1,644 |
| Goodwill |  | - |  | 1,318 |  | 12 |  | - |  | 1,330 |
| Trade Names and Other Intangible Assets, Net |  | - |  | 410 |  | 85 |  | - |  | 495 |
| Net Investments in and Advances to/from Consolidated Affiliates |  | 3,531 |  | 13,928 |  | 518 |  | $(17,977)$ |  | - |
| Other Assets |  | 199 |  | 43 |  | 677 |  | (648) |  | 271 |
| Total Assets | \$ | 3,730 | \$ | 18,087 | \$ | 2,916 | \$ | $(18,625)$ | \$ | 6,108 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | \$ | 4 | \$ | 312 | \$ | 224 | \$ | - | \$ | 540 |
| Accrued Expenses and Other |  | 51 |  | 412 |  | 307 |  | - |  | 770 |
| Current Portion of Long-term Debt |  | 57 |  | - |  | - |  | - |  | 57 |
| Income Taxes |  | 1 |  | 150 |  | 8 |  | - |  | 159 |
| Total Current Liabilities |  | 113 |  | 874 |  | 539 |  | - |  | 1,526 |
| Deferred Income Taxes |  | (6) |  | 10 |  | 179 |  | - |  | 183 |
| Long-term Debt |  | 3,481 |  | 597 |  | 36 |  | (633) |  | 3,481 |
| Other Long-term Liabilities |  | 6 |  | 582 |  | 207 |  | (15) |  | 780 |
| Total Equity |  | 136 |  | 16,024 |  | 1,955 |  | $(17,977)$ |  | 138 |
| Total Liabilities and Equity | \$ | 3,730 | \$ | 18,087 | \$ | 2,916 | \$ | $(18,625)$ | \$ | 6,108 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING BALANCE SHEETS (in millions) (Unaudited)

|  | July 30, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | \$ | - | \$ | 565 | \$ | 470 | \$ | - | \$ | 1,035 |
| Accounts Receivable, Net |  | 2 |  | 194 |  | 45 |  | - |  | 241 |
| Inventories |  | - |  | 911 |  | 193 |  | - |  | 1,104 |
| Deferred Income Taxes |  | - |  | 31 |  | (1) |  | - |  | 30 |
| Other |  | (2) |  | 160 |  | 84 |  | - |  | 242 |
| Total Current Assets |  | - |  | 1,861 |  | 791 |  | - |  | 2,652 |
| Property and Equipment, Net |  | - |  | 903 |  | 680 |  | - |  | 1,583 |
| Goodwill |  | - |  | 1,318 |  | 139 |  | - |  | 1,457 |
| Trade Names and Other Intangible Assets, Net |  | - |  | 411 |  | 187 |  | - |  | 598 |
| Net Investments in and Advances to/ from Consolidated Affiliates |  | 4,011 |  | 16,110 |  | 3,205 |  | $(23,326)$ |  | - |
| Other Assets |  | 210 |  | 45 |  | 602 |  | (647) |  | 210 |
| Total Assets | \$ | 4,221 | \$ | 20,648 | \$ | 5,604 | \$ | $(23,973)$ | \$ | 6,500 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | \$ | 15 | \$ | 321 | \$ | 310 | \$ | - | \$ | 646 |
| Accrued Expenses and Other |  | 52 |  | 384 |  | 260 |  | - |  | 696 |
| Income Taxes |  | - |  | - |  | 5 |  | - |  | 5 |
| Total Current Liabilities |  | 67 |  | 705 |  | 575 |  | - |  | 1,347 |
| Deferred Income Taxes |  | (5) |  | 41 |  | 188 |  | - |  | 224 |
| Long-term Debt |  | 3,524 |  | 597 |  | 36 |  | (633) |  | 3,524 |
| Other Long-term Liabilities |  | 10 |  | 564 |  | 218 |  | (12) |  | 780 |
| Total Equity |  | 625 |  | 18,741 |  | 4,587 |  | $(23,328)$ |  | 625 |
| Total Liabilities and Equity | \$ | 4,221 | \$ | 20,648 | \$ | 5,604 | \$ | $(23,973)$ | \$ | 6,500 |

LIMITED BRANDS, INC.
CONDENSED CONSOLIDATING STATEMENTS OF INCOME
(in millions)
(Unaudited)

|  | Second Quarter 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non- <br> guarantor <br> Subsidiaries <br> 678 |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Sales | \$ | - | \$ | 2,190 | \$ | 678 | \$ | (469) | \$ | 2,399 |
| Costs of Goods Sold, Buying and Occupancy |  | - |  | $(1,335)$ |  | (582) |  | 460 |  | $(1,457)$ |
| Gross Profit |  | - |  | 855 |  | 96 |  | (9) |  | 942 |
| General, Administrative and Store Operating Expenses |  | (1) |  | (556) |  | (92) |  | 12 |  | (637) |
| Operating Income (Loss) |  | (1) |  | 299 |  | 4 |  | 3 |  | 305 |
| Interest Expense |  | (79) |  | (3) |  | (3) |  | 6 |  | (79) |
| Other Income (Expense) |  | - |  | 2 |  | 4 |  | (3) |  | 3 |
| Income (Loss) Before Income Taxes |  | (80) |  | 298 |  | 5 |  | 6 |  | 229 |
| Provision (Benefit) for Income Taxes |  | - |  | 46 |  | 40 |  | - |  | 86 |
| Equity in Earnings (Loss), Net of Tax |  | 223 |  | 37 |  | (29) |  | (231) |  | - |
| Net Income (Loss) | \$ | 143 | \$ | 289 | \$ | (64) | \$ | (225) | \$ | 143 |

LIMITED BRANDS, INC. CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME (in millions)
(Unaudited)

|  | Second Quarter 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | $\begin{gathered} \text { Non- } \\ \text { guarantor } \\ \text { Subsidiaries } \end{gathered}$ |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Income | \$ | 143 | \$ | 289 | \$ | (64) | \$ | (225) | \$ | 143 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Reclassification of Cash Flow Hedges to Earnings |  | 1 |  | - |  | (12) |  | - |  | (11) |
| Foreign Currency Translation |  | - |  | - |  | 5 |  | - |  | 5 |
| Unrealized Gain (Loss) on Cash Flow Hedges |  | - |  | - |  | 10 |  | - |  | 10 |
| Total Other Comprehensive Income (Loss), Net of Tax |  | 1 |  | - |  | 3 |  | - |  | 4 |
| Total Comprehensive Income | \$ | 144 | \$ | 289 | \$ | (61) | \$ | (225) | \$ | 147 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME (in millions) (Unaudited)

|  | Second Quarter 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non- <br> guarantor <br> Subsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Sales | \$ | - | \$ | 2,254 | \$ | 842 | \$ | (638) | \$ | 2,458 |
| Costs of Goods Sold, Buying and Occupancy |  | - |  | $(1,446)$ |  | (724) |  | 614 |  | $(1,556)$ |
| Gross Profit |  | - |  | 808 |  | 118 |  | (24) |  | 902 |
| General, Administrative and Store Operating Expenses |  | (2) |  | (486) |  | (250) |  | 30 |  | (708) |
| Operating Income (Loss) |  | (2) |  | 322 |  | (132) |  | 6 |  | 194 |
| Interest Expense |  | (64) |  | - |  | (3) |  | 3 |  | (64) |
| Other Income (Expense) |  | - |  | 3 |  | 146 |  | (3) |  | 146 |
| Income (Loss) Before Income Taxes |  | (66) |  | 325 |  | 11 |  | 6 |  | 276 |
| Provision (Benefit) for Income Taxes |  | - |  | 43 |  | 2 |  | - |  | 45 |
| Equity in Earnings (Loss), Net of Tax |  | 297 |  | 94 |  | (157) |  | (234) |  | - |
| Net Income (Loss) | \$ | 231 | \$ | 376 | \$ | (148) | \$ | (228) | \$ | 231 |

LIMITED BRANDS, INC.
CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME (in millions)
(Unaudited)

|  | Second Quarter 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non- <br> guarantor <br> Subsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Income | \$ | 231 | \$ | 376 | \$ | (148) | \$ | (228) | \$ | 231 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Reclassification of Cash Flow Hedges to Earnings |  | 1 |  | - |  | (6) |  | - |  | (5) |
| Foreign Currency Translation |  | - |  | - |  | 1 |  | - |  | 1 |
| Unrealized Gain (Loss) on Cash Flow Hedges |  | - |  | - |  | 2 |  | - |  | 2 |
| Total Other Comprehensive Income (Loss), Net of Tax |  | 1 |  | - |  | (3) |  | - |  | (2) |
| Total Comprehensive Income | \$ | 232 | \$ | 376 | \$ | (151) | \$ | (228) | \$ | 229 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME (in millions) (Unaudited)

|  | Year-To-Date 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | $\begin{gathered} \text { Non- } \\ \text { guarantor } \\ \text { Subsidiaries } \end{gathered}$ |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Sales | \$ | - | \$ | 4,184 | \$ | 1,307 | \$ | (938) | \$ | 4,553 |
| Costs of Goods Sold, Buying and Occupancy |  | - |  | $(2,504)$ |  | $(1,108)$ |  | 903 |  | $(2,709)$ |
| Gross Profit |  | - |  | 1,680 |  | 199 |  | (35) |  | 1,844 |
| General, Administrative and Store Operating Expenses |  | (3) |  | $(1,100)$ |  | (179) |  | 36 |  | $(1,246)$ |
| Operating Income (Loss) |  | (3) |  | 580 |  | 20 |  | 1 |  | 598 |
| Interest Expense |  | (157) |  | (10) |  | (5) |  | 15 |  | (157) |
| Other Income (Expense) |  | 1 |  | 4 |  | 2 |  | (6) |  | 1 |
| Income (Loss) Before Income Taxes |  | (159) |  | 574 |  | 17 |  | 10 |  | 442 |
| Provision (Benefit) for Income Taxes |  | - |  | 112 |  | 62 |  | - |  | 174 |
| Equity in Earnings (Loss), Net of Tax |  | 427 |  | (33) |  | 62 |  | (456) |  | - |
| Net Income (Loss) | \$ | 268 | \$ | 429 | \$ | 17 | \$ | (446) | \$ | 268 |

LIMITED BRANDS, INC.
CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME (in millions) (Unaudited)

|  | Year-To-Date 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Income | \$ | 268 | \$ | 429 | \$ | 17 | \$ | (446) | \$ | 268 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Reclassification of Cash Flow Hedges to Earnings |  | 2 |  | - |  | (1) |  | - |  | 1 |
| Foreign Currency Translation |  | - |  | - |  | 1 |  | - |  | 1 |
| Unrealized Gain (Loss) on Cash Flow Hedges |  | - |  | - |  | 7 |  | - |  | 7 |
| Total Other Comprehensive Income (Loss), Net of Tax |  | 2 |  | - |  | 7 |  | - |  | 9 |
| Total Comprehensive Income | \$ | 270 | \$ | 429 | \$ | 24 | \$ | (446) | \$ | 277 |

LIMITED BRANDS, INC.
CONDENSED CONSOLIDATING STATEMENTS OF INCOME
(in millions)
(Unaudited)

|  | Year-To-Date 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Sales | \$ | - | \$ | 4,315 | \$ | 1,567 | \$ | $(1,207)$ | \$ | 4,675 |
| Costs of Goods Sold, Buying and Occupancy |  | - |  | $(2,731)$ |  | $(1,350)$ |  | 1,150 |  | $(2,931)$ |
| Gross Profit |  | - |  | 1,584 |  | 217 |  | (57) |  | 1,744 |
| General, Administrative and Store Operating Expenses |  | (4) |  | $(1,065)$ |  | (326) |  | 61 |  | $(1,334)$ |
| Operating Income (Loss) |  | (4) |  | 519 |  | (109) |  | 4 |  | 410 |
| Interest Expense |  | (118) |  | (9) |  | (6) |  | 14 |  | (119) |
| Other Income (Expense) |  | - |  | 7 |  | 231 |  | (4) |  | 234 |
| Income (Loss) Before Income Taxes |  | (122) |  | 517 |  | 116 |  | 14 |  | 525 |
| Provision (Benefit) for Income Taxes |  | - |  | 82 |  | 47 |  | - |  | 129 |
| Equity in Earnings (Loss), Net of Tax |  | 518 |  | 408 |  | 149 |  | $(1,075)$ |  | - |
| Net Income (Loss) | \$ | 396 | \$ | 843 | \$ | 218 | \$ | $(1,061)$ | \$ | 396 |

## LIMITED BRANDS, INC. CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME (in millions) (Unaudited)

|  | Year-To-Date 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Income | \$ | 396 | \$ | 843 | \$ | 218 | \$ | $(1,061)$ | \$ | 396 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Reclassification of Cash Flow Hedges to Earnings |  | 2 |  | - |  | 22 |  | - |  | 24 |
| Foreign Currency Translation |  | - |  | - |  | (1) |  | - |  | (1) |
| Unrealized Gain (Loss) on Cash Flow Hedges |  | - |  | - |  | (26) |  | - |  | (26) |
| Total Other Comprehensive Income (Loss), Net of Tax |  | 2 |  | - |  | (5) |  | - |  | (3) |
| Total Comprehensive Income | \$ | 398 | \$ | 843 | \$ | 213 | \$ | $(1,061)$ | \$ | 393 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (in millions) (Unaudited)

|  | Year-To-Date 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Cash Provided by (Used for) Operating Activities | \$ | (204) | \$ | 293 | \$ | 116 | \$ | - | \$ | 205 |
| Investing Activities: |  |  |  |  |  |  |  |  |  |  |
| Capital Expenditures |  | - |  | (184) |  | (145) |  | - |  | (329) |
| Other Investing Activities |  | - |  | 8 |  | 3 |  | - |  | 11 |
| Net Cash Provided by (Used for) Investing Activities |  | - |  | (176) |  | (142) |  | - |  | (318) |
| Financing Activities: |  |  |  |  |  |  |  |  |  |  |
| Proceeds from Long-term Debt, Net of Issuance Costs |  | 985 |  | - |  | - |  | - |  | 985 |
| Repurchase of Common Stock |  | (604) |  | - |  | - |  | - |  | (604) |
| Dividends Paid |  | (146) |  | - |  | - |  | - |  | (146) |
| Excess Tax Benefits from Share-based Compensation |  | - |  | 81 |  | 19 |  | - |  | 100 |
| Net Financing Activities and Advances to/from Consolidated Affiliates |  | (67) |  | 54 |  | 13 |  | - |  | - |
| Proceeds from Exercise of Stock Options and Other |  | 36 |  | - |  | - |  | - |  | 36 |
| Net Cash Provided by (Used for) Financing Activities |  | 204 |  | 135 |  | 32 |  | - |  | 371 |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents |  | - |  | - |  | - |  | - |  | - |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | - |  | 252 |  | 6 |  | - |  | 258 |
| Cash and Cash Equivalents, Beginning of Period |  | - |  | 371 |  | 564 |  | - |  | 935 |
| Cash and Cash Equivalents, End of Period | \$ | - | \$ | 623 | \$ | 570 | \$ | - | \$ | 1,193 |

## LIMITED BRANDS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (in millions) (Unaudited)

|  | Year-To-Date 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited Brands, Inc. |  | Guarantor Subsidiaries |  | Non-guarantorSubsidiaries |  | Eliminations |  | Consolidated Limited Brands, Inc. |  |
| Net Cash Provided by (Used for) Operating Activities | \$ | (94) | \$ | 205 | \$ | 112 | \$ | - | \$ | 223 |
| Investing Activities: |  |  |  |  |  |  |  |  |  |  |
| Capital Expenditures |  | - |  | (88) |  | (74) |  | - |  | (162) |
| Proceeds from Sale of Express Common Stock |  | - |  | - |  | 99 |  | - |  | 99 |
| Net Cash Provided by (Used for) Investing Activities |  | - |  | (88) |  | 25 |  | - |  | (63) |
| Financing Activities: |  |  |  |  |  |  |  |  |  |  |
| Proceeds from Long-term Debt, Net of Issuance Costs |  | 981 |  | - |  | - |  | - |  | 981 |
| Financing Costs |  | (7) |  | - |  | - |  | - |  | (7) |
| Repurchase of Common Stock |  | (890) |  | - |  | - |  | - |  | (890) |
| Dividends Paid |  | (431) |  | - |  | - |  | - |  | (431) |
| Excess Tax Benefits from Share-based Compensation |  | - |  | 28 |  | 6 |  | - |  | 34 |
| Net Financing Activities and Advances to/from Consolidated Affiliates |  | 386 |  | (281) |  | (105) |  | - |  | - |
| Proceeds from Exercise of Stock Options and Other |  | 55 |  | - |  | - |  | - |  | 55 |
| Net Cash Provided by (Used for) Financing Activities |  | 94 |  | (253) |  | (99) |  | - |  | (258) |
| Effects of Exchange Rate Changes on Cash and Cash Equivalents |  | - |  | - |  | 3 |  | - |  | 3 |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | - |  | (136) |  | 41 |  | - |  | (95) |
| Cash and Cash Equivalents, Beginning of Period |  | - |  | 701 |  | 429 |  | - |  | 1,130 |
| Cash and Cash Equivalents, End of Period | \$ | - | \$ | 565 | \$ | 470 | \$ | - | \$ | 1,035 |

To the Board of Directors and Shareholders of Limited Brands, Inc.:

We have reviewed the consolidated balance sheets of Limited Brands, Inc. and subsidiaries (the "Company") as of July 28, 2012 and July 30, 2011, and the related consolidated statements of income and comprehensive income for the thirteen and twenty-six week periods ended July 28, 2012 and July 30, 2011, and the consolidated statements of cash flows for the twentysix week periods ended July 28, 2012 and July 30, 2011. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Limited Brands, Inc. and subsidiaries as of January 28, 2012, and the related consolidated statements of income, comprehensive income, total equity, and cash flows for the year then ended (not presented herein), and in our report dated March 23, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of January 28, 2012, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
/s/ Ernst \& Young LLP
Columbus, Ohio
August 31, 2012

## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION ACT OF 1995

## Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

Limited Brands, Inc. cautions any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this report or made by our company or our management involve risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Words such as "estimate," "project," "plan," "believe," "expect," "anticipate," "intend," "planned," "potential" and any similar expressions may identify forward-looking statements. Risks associated with the following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our company or our management:

- general economic conditions, consumer confidence, consumer spending patterns and market disruptions including severe weather conditions, natural disasters, health hazards, terrorist activities, financial crises, political crises or other major events, or the prospect of these events;
- the seasonality of our business;
- the dependence on a high volume of mall traffic and the possible lack of availability of suitable store locations on appropriate terms;
- our ability to grow through new store openings and existing store remodels and expansions;
- our ability to successfully expand into international markets and related risks;
- our independent licensees and franchisees;
- our direct channel business;
- our failure to protect our reputation and our brand images;
- our failure to protect our trade names, trademarks and patents;
- the highly competitive nature of the retail industry generally and the segments in which we operate particularly;
- consumer acceptance of our products and our ability to keep up with fashion trends, develop new merchandise and launch new product lines successfully;
- our reliance on foreign sources of production, including risks related to:
- political instability;
- duties, taxes, other charges on imports;
- legal and regulatory matters;
- volatility in currency exchange rates;
- local business practices and political issues;
- potential delays or disruptions in shipping and related pricing impacts;
- the disruption of imports by labor disputes; and
- changing expectations regarding product safety due to new legislation;
- stock price volatility;
- our failure to maintain our credit rating;
- our ability to service our debt;
- our ability to retain key personnel;
- our ability to attract, develop and retain qualified employees and manage labor costs;
- the inability of our manufacturers to deliver products in a timely manner and meet quality standards;
- fluctuations in product input costs;
- fluctuations in energy costs;
- increases in the costs of mailing, paper and printing;
- claims arising from our self-insurance;
- our ability to implement and maintain information technology systems;
- our failure to comply with regulatory requirements;
- tax matters; and
- legal and compliance matters.

We are not under any obligation and do not intend to make publicly available any update or other revisions to any of the forward-looking statements contained in this report to reflect circumstances existing after the date of this report or to reflect the occurrence of future events even if experience or future events make it clear that any expected results expressed or implied by those forward-looking statements will not be realized. Additional information regarding these and other factors can be found in "Item 1A. Risk Factors" in our 2011 Annual Report on Form 10-K.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of financial condition and results of operations are based upon our Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The following information should be read in conjunction with our financial statements and the related notes included in Item 1. Financial Statements.

## Executive Overview

We had strong performance in the second quarter of 2012. Our operating income increased $\$ 111$ million to $\$ 305$ million and our operating income rate improved to $12.7 \%$ from $7.9 \%$. Our second quarter 2012 operating income included $\$ 4$ million of expense associated with the store closure initiative at La Senza. Our 2011 operating income included $\$ 113$ million of expense associated with the charitable contribution of all of our remaining shares of Express common stock to The Limited Brands Foundation. Comparable store sales increased $8 \%$, and net sales were $\$ 2.399$ billion compared to $\$ 2.458$ billion last year. Second quarter 2011 sales included $\$ 217$ million attributable to the third-party apparel sourcing business which was sold in November 2011. At Victoria's Secret, sales increased $8 \%$ and operating income increased $8 \%$. At Bath \& Body Works, sales increased $8 \%$ and operating income increased $25 \%$. For additional information related to our second quarter 2012 financial performance, see "Results of Operations."

The global retail sector and our business continue to face an uncertain environment and, as a result, we continue to take a conservative stance with respect to the financial management of our business. We will continue to manage our business carefully and we will focus on the execution of the retail fundamentals.

At the same time, we are aggressively focusing on bringing compelling merchandise assortments and marketing, store and online experiences to our customers. We will look for, and capitalize on, those opportunities available to us in this uncertain environment. We believe that our brands, which lead their categories and offer high emotional content to customers at accessible prices, are well positioned.

## Store Data

The following table compares the second quarter of 2012 store data to the second quarter of 2011 and the year-to-date 2012 store data to year-to-date 2011:

|  | Second Quarter |  |  |  |  | Year-to-date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ | 2012 |  | 2011 |  | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ |
| Sales per Average Selling Square Foot |  |  |  |  |  |  |  |  |  |  |
| Victoria's Secret Stores (a) | \$ | 194 | \$ | 177 | $10 \%$ | \$ | 373 | \$ | 340 | 10\% |
| Bath \& Body Works (a) |  | 149 |  | 138 | 8 \% |  | 275 |  | 256 | 7\% |
| La Senza (b) |  | 114 |  | 107 | 6 \% |  | 193 |  | 189 | 2\% |

## Sales per Average Store (in thousands)

| Victoria's Secret Stores (a) | $\$ 1,156$ | $\$ 1,043$ | $11 \%$ | $\$ 2,222$ | $\$ 2,004$ | $11 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bath \& Body Works (a) | 354 | 328 | $8 \%$ | 651 | 607 | $7 \%$ |
| La Senza (b) | 377 | 356 | $6 \%$ | 637 | 630 | $1 \%$ |

## Average Store Size (selling square feet)

| Victoria's Secret Stores (a) | 5,968 | 5,913 | $1 \%$ |
| :--- | :--- | :--- | :--- |
| Bath \& Body Works (a) | 2,369 | 2,375 | $-\%$ |
| La Senza | 3,288 | 3,319 | $(1) \%$ |

## Total Selling Square Feet (in thousands)

| Victoria's Secret Stores (a) | 6,058 | 6,019 | $1 \%$ |
| :--- | ---: | ---: | ---: |
| Bath \& Body Works (a) | 3,745 | 3,790 | $(1) \%$ |
| La Senza (c) | 648 | 826 | $(22) \%$ |

(a) Metric relates to company-owned stores in the U.S.
(b) Metric is presented in Canadian dollars to eliminate the impact of foreign currency fluctuations.
(c) During the fourth quarter of 2011, we initiated a restructuring program designed to resize a portion of La Senza's store fleet. Under this program, we closed 38 underperforming stores. Of these stores, 12 were closed as of January 28, 2012. The remainder were closed during the first quarter of 2012. During the second quarter of 2012, we initiated a second restructuring program by announcing the closure of an additional 39 underperforming stores. Of these stores, 2 were closed as of July 28, 2012 with the remainder expected to close during the third quarter of 2012. For additional information, see Note 4 to the Consolidated Financial Statements included in Item 1. Financial Statements.

The following table compares second quarter of 2012 store data to the second quarter of 2011 and year-to-date 2012 store data to the year-to-date 2011:

|  | Second Quarter |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of Stores (a) | 2012 | 2011 | 2012 | 2011 |
| Victoria's Secret U.S. |  |  |  |  |
| Beginning of Period | 1,010 | 1,021 | 1,017 | 1,028 |
| Opened | 12 | - | 12 | 1 |
| Closed | (7) | (3) | (14) | (11) |
| End of Period | 1,015 | 1,018 | 1,015 | 1,018 |
| Bath \& Body Works U.S. |  |  |  |  |
| Beginning of Period | 1,583 | 1,603 | 1,587 | 1,606 |
| Opened | 1 | 1 | 3 | 1 |
| Closed | (3) | (8) | (9) | (11) |
| End of Period | 1,581 | 1,596 | 1,581 | 1,596 |
| La Senza |  |  |  |  |
| Beginning of Period | 199 | 250 | 230 | 252 |
| Opened | - | - | - | - |
| Closed (b) | (2) | (1) | (33) | (3) |
| End of Period | 197 | 249 | 197 | 249 |
| Bath \& Body Works Canada |  |  |  |  |
| Beginning of Period | 68 | 59 | 69 | 59 |
| Opened | 1 | 3 | 1 | 3 |
| Closed | - | - | (1) | - |
| End of Period | 69 | 62 | 69 | 62 |
| Victoria's Secret Canada |  |  |  |  |
| Beginning of Period | 20 | 12 | 19 | 12 |
| Opened | - | 2 | 1 | 2 |
| Closed | - | - | - | - |
| End of Period | 20 | 14 | 20 | 14 |
| Henri Bendel |  |  |  |  |
| Beginning of Period | 19 | 11 | 19 | 11 |
| Opened | 4 | 1 | 4 | 1 |
| Closed | - | - | - | - |
| End of Period | 23 | 12 | 23 | 12 |
| Victoria's Secret UK |  |  |  |  |
| Beginning of Period | - | - | - | - |
| Opened | 1 | - | 1 | - |
| Closed | - | - | - | - |
| End of Period | 1 | - | 1 | - |
| Total |  |  |  |  |
| Beginning of Period | 2,899 | 2,956 | 2,941 | 2,968 |
| Opened | 19 | 7 | 22 | 8 |
| Closed | (12) | (12) | (57) | (25) |
| End of Period | 2,906 | 2,951 | 2,906 | 2,951 |

(a) Number of stores excludes independently owned La Senza, Bath \& Body Works and Victoria's Secret stores operated by licensees and franchisees.
(b) During the fourth quarter of 2011, we initiated a restructuring program designed to resize a portion of La Senza's store fleet. Under this program, we closed 38 underperforming stores. Of these stores, 12 were closed as of January 28, 2012. The remainder were closed during the first quarter of 2012. During the second quarter of 2012, we initiated a second restructuring program by announcing the closure of an additional 39 underperforming stores. Of these stores, 2 were closed as of July 28, 2012 with the remainder expected to close during the third quarter of 2012. For additional information, see Note 4 to the Consolidated Financial Statements included in Item 1. Financial Statements.

## Segment Reporting Change

In the fourth quarter of 2011, we ceased aggregating La Senza with Victoria's Secret. While this reporting change did not impact our consolidated results, segment data for previous years has been recast to be consistent with the current year presentation throughout.

## Results of Operations

## Second Quarter of 2012 Compared to Second Quarter of 2011

## Operating Income

The following table provides our segment operating income (loss) and operating income rates (expressed as a percentage of net sales) for the second quarter of 2012 in comparison to the second quarter of 2011:

|  | 2012 |  | 2011 |  | Operating Income Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 | 2011 |
| Second Quarter | (in millions) |  |  |  |  |  |
| Victoria's Secret | \$ | 256 |  |  | \$ | 239 | 16.3 \% | 16.4 \% |
| Bath \& Body Works |  | 88 |  | 70 | 14.4 \% | 12.5 \% |
| Other (a) (b) (c) |  | (39) |  | (115) | (18.3)\% | (26.2)\% |
| Total Operating Income | \$ | 305 | \$ | 194 | 12.7 \% | 7.9 \% |

(a) Includes Corporate, Mast Global, Henri Bendel and our international operations including La Senza. In the fourth quarter of 2011, we divested $51 \%$ of our third-party apparel sourcing business. As such, results of this business are included in the second quarter of 2011 but not the second quarter of 2012. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.
(b) 2011 includes $\$ 113$ million of expense associated with the charitable contribution of shares of Express to The Limited Brands Foundation. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.
(c) 2012 includes $\$ 4$ million of expense associated with the store closure initiative at La Senza. For additional information, see Note 4 to the Consolidated Financial Statements included in Item 1. Financial Statements.

For the second quarter of 2012, operating income increased $\$ 111$ million to $\$ 305$ million and the operating income rate increased to $12.7 \%$ from $7.9 \%$. The drivers of the operating income results are discussed in the following sections.

## Net Sales

The following table provides net sales for the second quarter of 2012 in comparison to the second quarter of 2011:

| Second Quarter | 2012 |  | 2011 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |
| Victoria's Secret Stores | \$ | 1,170 | \$ | 1,064 | 10 \% |
| Victoria's Secret Direct |  | 407 |  | 393 | 4 \% |
| Total Victoria's Secret |  | 1,577 |  | 1,457 | 8 \% |
| Bath \& Body Works |  | 609 |  | 563 | 8 \% |
| Other (a) |  | 213 |  | 438 | (51)\% |
| Total Net Sales | \$ | 2,399 | \$ | 2,458 | (2)\% |

(a) Includes Corporate, Mast Global, Henri Bendel and our international operations including La Senza. In the fourth quarter of 2011, we divested $51 \%$ of our third-party apparel sourcing business. Second quarter 2011 sales included $\$ 217$ million attributable to the third-party apparel sourcing business. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.

The following table provides a reconciliation of net sales for the second quarter of 2012 to the second quarter of 2011:

| Second Quarter | Victoria's Secret |  | Bath \& Body Works |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |  |  |
| 2011 Net Sales | \$ | 1,457 | \$ | 563 | \$ | 438 | \$ | 2,458 |
| Comparable Store Sales |  | 99 |  | 36 |  | (5) |  | 130 |
| Sales Associated with New, Closed, and Noncomparable Remodeled Stores, Net |  | 8 |  | (1) |  | 7 |  | 14 |
| Foreign Currency Translation |  | - |  | - |  | (8) |  | (8) |
| Direct Channels |  | 13 |  | 11 |  | - |  | 24 |
| Mast Global and Other |  | - |  | - |  | (2) |  | (2) |
| Divestiture of Third-party Apparel Sourcing Business |  | - |  | - |  | (217) |  | (217) |
| 2012 Net Sales | \$ | 1,577 | \$ | 609 | \$ | 213 | \$ | 2,399 |

The following table compares the second quarter of 2012 comparable store sales to the second quarter of 2011:

| Second Quarter | 2012 | 2011 |
| :---: | :---: | :---: |
| Victoria's Secret Stores | 10\% | 12\% |
| Bath \& Body Works | 7\% | 4\% |
| Total Comparable Store Sales (a) | 8\% | 9\% |

(a) Includes La Senza, Bath \& Body Works Canada, Victoria's Secret Canada and Henri Bendel.

For the second quarter of 2012, our net sales decreased $\$ 59$ million to $\$ 2.399$ billion and comparable store sales increased $8 \%$. Second quarter 2011 sales included $\$ 217$ million attributable to the third-party apparel sourcing business which was sold in November 2011. The change in our net sales was driven by the following:

## Victoria's Secret

For the second quarter of 2012, net sales increased $\$ 120$ million to $\$ 1.577$ billion and comparable store sales increased $10 \%$. The increase in net sales was primarily driven by the following:

- At Victoria's Secret Stores, net sales increased across most categories including core lingerie, Pink, swimwear and beauty, driven by a compelling merchandise assortment that incorporated newness, innovation and fashion as well as in-store execution; and
- At Victoria's Secret Direct, net sales increased 4\% related to increases in core lingerie, swimwear, Pink, sleepwear and beauty partially offset by a decrease in apparel.

The increase in comparable store sales was primarily driven by an increase in total transactions and higher average dollar sales at Victoria's Secret Stores.

## Bath \& Body Works

For the second quarter of 2012 , net sales increased $\$ 46$ million to $\$ 609$ million and comparable store sales increased $7 \%$. From a merchandise category perspective, net sales were driven by growth in the Signature Collection, home fragrance and antibacterial categories which all incorporated newness and innovation. The increase in comparable store sales was driven primarily by an increase in average dollar sales.

## Other

For the second quarter of 2012, net sales decreased $\$ 225$ million to $\$ 213$ million primarily related to the divestiture of the third-party sourcing business in the fourth quarter of 2011 and a decrease in sales at La Senza due to store closures. This decrease was partially offset by growth in Victoria's Secret and Bath \& Body Works sales in Canada and Henri Bendel sales.

## Gross Profit

For the second quarter of 2012, our gross profit increased $\$ 40$ million to $\$ 942$ million and our gross profit rate (expressed as a percentage of net sales) increased to $39.3 \%$ from $36.7 \%$, primarily driven by the following:

## Victoria's Secret

For the second quarter of 2012, the gross profit increase was primarily driven by the following:

- At Victoria's Secret Stores, gross profit increased due to higher merchandise margin dollars as a result of the increase in net sales. The increase in merchandise margin dollars was partially offset by higher buying and occupancy expenses due to an increase in occupancy expense driven by higher net sales and store related activity; and
- At Victoria's Secret Direct, gross profit increased slightly primarily due to lower buying and occupancy expenses driven by a gain on the sale of a call center facility partially offset by higher website expenses.

The gross profit rate decrease was driven by a decrease in the merchandise margin rate due to increased promotional activities partially offset by a decrease in buying and occupancy expense rate due to leverage associated with higher sales.

## Bath \& Body Works

For the second quarter of 2012, the gross profit increase was driven by higher merchandise margin dollars related to the increase in net sales. The increase in merchandise margin dollars was partially offset by an increase in buying and occupancy expenses driven by higher occupancy costs related to the increase in net sales and store related activity. The gross profit rate increased driven primarily by a slight increase in the merchandise margin rate due to less promotional activities offset by increased costs and a decrease in buying and occupancy expense rate due to leverage associated with higher sales.

## Other

For the second quarter of 2012, the gross profit decrease was primarily driven by the divestiture of the third-party apparel sourcing business, lower merchandise margin dollars related to net sales decreases at La Senza and $\$ 3$ million in store closure restructuring charges related to our La Senza business. The decrease was partially offset by higher merchandise margin dollars at Mast Global related to net sales increases to our internal brands and higher merchandise margin dollars related to net sales increases in our Canadian Bath \& Body Works stores and Henri Bendel stores. The gross profit rate increased significantly primarily driven by the divestiture of the third-party apparel sourcing business in the fourth quarter of 2011 which removed lower margin sales.

## General, Administrative and Store Operating Expenses

For the second quarter of 2012, our general, administrative and store operating expenses decreased $\$ 71$ million to $\$ 637$ million primarily driven by $\$ 113$ million of expense associated with the charitable contribution of shares of Express to The Limited Brands Foundation in the second quarter of 2011. This decrease was partially offset by:

- An increase in store selling expenses related to higher sales and other investments to improve the customer experience, including investments in training and technology;
- An increase in expenses resulting from increased international expansion;
- An increase in marketing expenses at Victoria's Secret Stores primarily driven by various marketing campaigns and digital/mobile development expenses; and
- $\quad \$ 1$ million in store closure restructuring charges related to our La Senza business.

The general, administrative and store operating expense rate decreased to $26.6 \%$ from $28.8 \%$ primarily due to the factors mentioned above partially offset by the divestiture of the third-party apparel sourcing business in the fourth quarter of 2011.

## Other Income and Expense

## Interest Expense

The following table provides the average daily borrowings and average borrowing rates for the second quarter of 2012 and 2011:

| Second Quarter | $\mathbf{2 0 1 2}$ |  |  | $\mathbf{2 0 1 1}$ |
| :--- | :---: | :---: | :---: | :---: |
|  | $\$ v e r a g e ~ d a i l y ~ b o r r o w i n g s ~(i n ~ m i l l i o n s) ~$ | 4,520 | $\$$ | 3,520 |
| Average borrowing rate (in percentages) | $7.04 \%$ |  | $7.22 \%$ |  |

For the second quarter of 2012, our interest expense increased $\$ 15$ million to $\$ 79$ million primarily driven by an increase in average borrowings related to the February $2012 \$ 1$ billion note issuance partially offset by a decrease in the average borrowing rate.

## Other Income

For the second quarter of 2012, our other income decreased $\$ 143$ million to $\$ 3$ million primarily driven by the $\$ 147$ million gain on the contribution of our remaining shares of Express to The Limited Brands Foundation in the second quarter of 2011.

## Provision for Income Taxes

For the second quarter of 2012, our effective tax rate was $37.4 \%$ as compared to $16.2 \%$ in the second quarter of 2011. The 2012 rate was lower than our combined estimated federal and state rate of $39.0 \%$ primarily due to the resolution of certain tax matters. The 2011 rate was lower than our combined estimated federal and state rate primarily due to tax benefits associated with the charitable contribution of Express shares to The Limited Brands Foundation.

## Results of Operations

Year-to-Date 2012 Compared to Year-to-Date 2011

## Operating Income

The following table provides our segment operating income (loss) and operating income rates (expressed as a percentage of net sales) for year-to-date 2012 in comparison to year-to-date 2011:

|  | 2012 |  | 2011 |  | Operating Income Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 | 2011 |
| Year-To-Date | (in millions) |  |  |  |  |  |
| Victoria's Secret | \$ | 534 |  |  | \$ | 484 | 17.5 \% | 17.2 \% |
| Bath \& Body Works |  | 148 |  | 124 | 13.3 \% | 11.9 \% |
| Other (a) (b) (c) |  | (84) |  | (198) | (21.4)\% | (24.1)\% |
| Total Operating Income | \$ | 598 | \$ | 410 | 13.1 \% | 8.8 \% |

(a) Includes Corporate, Mast Global, Henri Bendel and our international operations including La Senza. In the fourth quarter of 2011 , we divested $51 \%$ of our third-party apparel sourcing business. As such, results of this business are included in 2011 but not 2012. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.
(b) 2011 includes $\$ 163$ million of expense associated with the charitable contribution of all of our remaining shares of Express to The Limited Brands Foundation. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.
(c) 2012 includes $\$ 4$ million of expense associated with the store closure initiative at La Senza. For additional information, see Note 4 to the Consolidated Financial Statements included in Item 1. Financial Statements.

For year-to-date 2012, operating income increased $\$ 188$ million to $\$ 598$ million and the operating income rate increased to $13.1 \%$ from $8.8 \%$. The drivers of the operating income results are discussed in the following sections.

## Net Sales

The following table provides net sales for year-to-date 2012 in comparison to year-to-date 2011:

|  | 2012 |  | 2011 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year-To-Date | (in millions) |  |  |  |  |
| Victoria's Secret Stores | \$ | 2,258 | \$ | 2,050 | 10 \% |
| Victoria's Secret Direct |  | 789 |  | 762 | 4 \% |
| Total Victoria's Secret |  | 3,047 |  | 2,812 | 8 \% |
| Bath \& Body Works |  | 1,114 |  | 1,043 | 7 \% |
| Other (a) |  | 392 |  | 820 | (52)\% |
| Total Net Sales | \$ | 4,553 | \$ | 4,675 | (3)\% |

(a) Includes Corporate, Mast Global, Henri Bendel and our international operations including La Senza. In the fourth quarter of 2011, we divested $51 \%$ of our third-party apparel sourcing business. Year-to-date 2011 sales included $\$ 431$ million attributable to the third-party apparel sourcing business. For additional information, see Note 8 to the Consolidated Financial Statements included in Item 1. Financial Statements.

The following table provides a reconciliation of net sales for year-to-date 2012 to year-to-date 2011:

|  | Victoria's Secret |  | Bath \& Body Works |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year-To-Date | (in millions) |  |  |  |  |  |  |  |
| 2011 Net Sales | \$ | 2,812 | \$ | 1,043 | \$ | 820 | \$ | 4,675 |
| Comparable Store Sales |  | 186 |  | 61 |  | (7) |  | 240 |
| Sales Associated with New, Closed, and Noncomparable Remodeled Stores, Net |  | 22 |  | (1) |  | 15 |  | 36 |
| Foreign Currency Translation |  | - |  | - |  | (10) |  | (10) |
| Direct Channels |  | 27 |  | 11 |  | - |  | 38 |
| Mast Global and Other |  | - |  | - |  | 5 |  | 5 |
| Divestiture of Third-party Apparel Sourcing Business |  | - |  | - |  | (431) |  | (431) |
| 2012 Net Sales | \$ | 3,047 | \$ | 1,114 | \$ | 392 | \$ | 4,553 |

The following table compares year-to-date 2012 comparable store sales to year-to-date 2011:

| Year-T0-Date | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: | ---: |
| Victoria's Secret Stores | $10 \%$ | $\mathbf{1 5 \%}$ |
| Bath \& Body Works | $7 \%$ | $7 \%$ |
| Total Comparable Store Sales (a) | $8 \%$ | $12 \%$ |

(a) Includes La Senza, Bath \& Body Works Canada, Victoria's Secret Canada and Henri Bendel.

For year-to-date 2012, our net sales decreased $\$ 122$ million to $\$ 4.553$ billion and comparable store sales increased $8 \%$. Year-to-date 2011 sales included $\$ 431$ million attributable to the third-party apparel sourcing business which was sold in November 2011. The change in our net sales was driven by the following:

## Victoria's Secret

For year-to-date 2012, net sales increased $\$ 235$ million to $\$ 3.047$ billion and comparable store sales increased $10 \%$. The increase in net sales was primarily driven by the following:

- At Victoria's Secret Stores, net sales increased across most categories including core lingerie, Pink, swimwear and beauty, driven by a compelling merchandise assortment that incorporated newness, innovation and fashion as well as in-store execution; and
- At Victoria's Secret Direct, net sales increased 4\% related to increases in core lingerie, swimwear, Pink, sleepwear and beauty partially offset by a decrease in apparel.

The increase in comparable store sales was primarily driven by an increase in total transactions and higher average dollar sales at Victoria's Secret Stores.

## Bath \& Body Works

For year-to-date 2012, net sales increased $\$ 71$ million to $\$ 1.114$ billion and comparable store sales increased $7 \%$. From a merchandise category perspective, net sales were driven by growth in the home fragrance, Signature Collection, and antibacterial categories which all incorporated newness and innovation. The increase in comparable store sales was driven by higher average dollar sales.

## Other

For year-to-date 2012, net sales decreased $\$ 428$ million to $\$ 392$ million primarily related to the divestiture of the thirdparty sourcing business in the fourth quarter of 2011 and a decrease in sales at La Senza due to store closures. This decrease was partially offset by growth in Victoria's Secret and Bath \& Body Works sales in Canada and Henri Bendel sales.

## Gross Profit

For year-to-date 2012, our gross profit increased $\$ 100$ million to $\$ 1.844$ billion and our gross profit rate (expressed as a percentage of net sales) increased to $40.5 \%$ from $37.3 \%$, primarily driven by the following:

## Victoria's Secret

For year-to-date 2012, the gross profit increase was primarily driven by the following:

- At Victoria's Secret Stores, gross profit increased due to higher merchandise margin dollars as a result of the increase in net sales. The increase in merchandise margin dollars was partially offset by higher buying and occupancy expenses due to an increase in occupancy expense driven by higher net sales and store related activity; and
- At Victoria's Secret Direct, gross profit increased primarily due to higher merchandise margin dollars as a result of the increase in net sales.

The gross profit rate decrease was driven by a decrease in the merchandise margin rate due to increased promotional activity partially offset by a decrease in buying and occupancy expense rate due to leverage associated with higher sales.

## Bath \& Body Works

For year-to-date 2012, the gross profit increase was driven by higher merchandise margin dollars related to the increase in net sales. The increase in merchandise margin dollars was partially offset by an increase in buying and occupancy expenses driven by higher occupancy costs related to the increase in net sales and store related activity. The gross profit rate was roughly flat driven primarily by a decrease in the buying and occupancy expense rate due to leverage associated with higher sales, partially offset by a decrease in the merchandise margin rate due to increased costs and promotional activities.

## Other

For year-to-date 2012, the gross profit decrease was primarily driven by the divestiture of the third-party apparel sourcing business, lower merchandise margin dollars related to net sales decreases at La Senza and $\$ 3$ million in store closure restructuring charges related to our La Senza business. The decrease was partially offset by higher merchandise margin dollars at Mast Global related to net sales increases to our internal brands and higher merchandise margin dollars related to net sales increases in our Canadian Bath \& Body Works and Victoria's Secret stores and Henri Bendel stores. The gross profit rate increased significantly primarily driven by the divestiture of the third-party apparel sourcing business in the fourth quarter of 2011 which removed lower margin sales.

## General, Administrative and Store Operating Expenses

For year-to-date 2012, our general, administrative and store operating expenses decreased $\$ 88$ million to $\$ 1.246$ billion primarily driven by $\$ 163$ million of expense associated with the charitable contribution to The Limited Brands Foundation in 2011. This decrease was partially offset by:

- An increase in store selling expenses related to higher sales and other investments to improve the customer experience, including investments in training and technology;
- An increase in expenses resulting from increased international expansion;
- An increase in severance expense;
- An increase in marketing expenses at Victoria's Secret Stores primarily driven by various marketing campaigns and digital/mobile development expenses; and
- $\quad \$ 1$ million in store closure restructuring charges related to our La Senza business.

The general, administrative and store operating expense rate decreased to $27.4 \%$ from $28.5 \%$ primarily due to the factors mentioned above partially offset by the divestiture of the third-party apparel sourcing business in the fourth quarter of 2011.

## Other Income and Expense

## Interest Expense

The following table provides the average daily borrowings and average borrowing rates for year-to-date 2012 and 2011:

| Year-T0-Date | $\mathbf{2 0 1 2}$ |  |  | $\mathbf{2 0 1 1}$ |
| :--- | :--- | :---: | :---: | :---: |
|  | $\$$ | 4,488 | $\$$ | 3,218 |
| Average daily borrowings (in millions) | $6.93 \%$ |  | $7.31 \%$ |  |

For year-to-date 2012, our interest expense increased $\$ 38$ million to $\$ 157$ million driven by an increase in average borrowings related to the February $2012 \$ 1$ billion note issuance partially offset by a decrease in the average borrowing rate.

## Other Income

For year-to-date 2012, our other income decreased $\$ 233$ million to $\$ 1$ million primarily driven by an $\$ 147$ million gain related to the charitable contribution of our remaining shares of Express to The Limited Brands Foundation in the second quarter of 2011 and an $\$ 86$ million gain related to the sale of a portion of our shares of Express, Inc. common stock in the first quarter of 2011.

## Provision for Income Taxes

For year-to-date 2012, our effective tax rate was $39.4 \%$ as compared to $24.5 \%$ in 2011 . The 2012 rate was higher than our combined estimated federal and state rate of $39.0 \%$ primarily due to losses related to certain foreign subsidiaries. The 2011 rate was lower than our combined estimated federal and state rate primarily due to tax benefits associated with the charitable contribution of Express shares to The Limited Brands Foundation.

## FINANCIAL CONDITION

## Liquidity and Capital Resources

Liquidity, or access to cash, is an important factor in determining our financial stability. We are committed to maintaining adequate liquidity. Cash generated from our operating activities provides the primary resources to support current operations, growth initiatives, seasonal funding requirements and capital expenditures. Our cash provided from operations is impacted by our net income and working capital changes. Our net income is impacted by, among other things, sales volume, seasonal sales patterns, success of new product introductions and profit margins. Historically, sales are higher during the fourth quarter of the fiscal year due to seasonal and holiday-related sales patterns. Generally, our need for working capital peaks during the summer and fall months as inventory builds in anticipation of the holiday period.
Our total cash and cash equivalents held by foreign subsidiaries were $\$ 550$ million as of July 28, 2012. Under current tax laws and regulations, if cash and cash equivalents held outside the U.S. are repatriated to the U.S., in certain circumstances we may be subject to additional U.S. income taxes and foreign withholding taxes.

The following table provides our long-term debt balance as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | $\begin{gathered} \text { July } 28, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { January 28, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { July 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Senior Unsecured Debt with Subsidiary Guarantee |  |  |  |  |  |  |
| \$1 billion, 5.625\% Fixed Interest Rate Notes due February 2022 ("2022 Notes") | \$ | 1,000 | \$ | - | \$ | - |
| \$1 billion, 6.625\% Fixed Interest Rate Notes due April 2021 ("2021 Notes") |  | 1,000 |  | 1,000 |  | 1,000 |
| $\$ 500$ million, $8.50 \%$ Fixed Interest Rate Notes due June 2019, Less Unamortized Discount ("2019 Notes") |  | 489 |  | 488 |  | 487 |
| \$400 million, 7.00\% Fixed Interest Rate Notes due May 2020 ("2020 Notes") |  | 400 |  | 400 |  | 400 |
| Total Senior Unsecured Debt with Subsidiary Guarantee | \$ | 2,889 | \$ | 1,888 | \$ | 1,887 |
| Senior Unsecured Debt |  |  |  |  |  |  |
| $\$ 700$ million, $6.90 \%$ Fixed Interest Rate Notes due July 2017, Less Unamortized Discount ("2017 Notes")(a) | \$ | 723 | \$ | 724 | \$ | 711 |
| $\$ 350$ million, 6.95\% Fixed Interest Rate Debentures due March 2033, Less Unamortized Discount ("2033 Notes") |  | 350 |  | 350 |  | 350 |
| $\$ 300$ million, $7.60 \%$ Fixed Interest Rate Notes due July 2037, Less Unamortized Discount ("2037 Notes") |  | 299 |  | 299 |  | 299 |
| $5.25 \%$ Fixed Interest Rate Notes due November 2014, Less Unamortized Discount ("2014 Notes")(b) |  | 219 |  | 220 |  | 219 |
| 6.125\% Fixed Interest Rate Notes due December 2012, Less Unamortized Discount ("2012 Notes")(c) |  | 57 |  | 57 |  | 58 |
| Total Senior Unsecured Debt | \$ | 1,648 | \$ | 1,650 | \$ | 1,637 |
| Total | \$ | 4,537 | \$ | 3,538 | \$ | 3,524 |
| Current Portion of Long-term Debt |  | (57) |  | (57) |  | - |
| Total Long-term Debt | \$ | 4,480 | \$ | 3,481 | \$ | 3,524 |

(a) The balances include a fair value interest rate hedge adjustment which increased the debt balance by $\$ 24$ million as of July 28, 2012, \$25 million as of January 28, 2012 and $\$ 12$ million as of July 30, 2011.
(b) The principal balance outstanding was $\$ 213$ million as of July 28, 2012, January 28, 2012 and July 30, 2011. The balances include a fair value interest rate hedge adjustment which increased the debt balance by $\$ 6$ million as of July 28, 2012, \$7 million as of January 28, 2012 and $\$ 7$ million as of July 30, 2011.
(c) The principal balance outstanding was $\$ 57$ million as of July 28, 2012, January 28, 2012 and July 30, 2011. The July 30, 2011 balance includes a fair value interest rate hedge adjustment which increased the debt balance by $\$ 1$ million.

## Issuance of Notes

In February 2012, we issued $\$ 1$ billion of $5.625 \%$ notes due in February 2022 utilizing an existing shelf registration under which debt securities, common and preferred stock and other securities can be issued. The 2022 Notes are jointly and severally guaranteed on a full and unconditional basis by the Guarantors. The proceeds from the issuance were $\$ 985$ million, which were net of issuance costs of $\$ 15$ million.

In March 2011, we issued $\$ 1$ billion of $6.625 \%$ notes due in April 2021 utilizing an existing shelf registration under which debt securities, common and preferred stock and other securities can be issued. The 2021 Notes are jointly and severally guaranteed on a full and unconditional basis by the Guarantors. The proceeds from the issuance were $\$ 981$ million, which were net of issuance costs of $\$ 19$ million.

## Revolving Facility

On July 15, 2011, we entered into an amendment and restatement ("Amendment") of our secured revolving credit facility ("Revolving Facility"). The Amendment increased the aggregate amount of the commitments of the lenders under the Revolving Facility from $\$ 800$ million to $\$ 1$ billion and extended the termination date from August 1, 2014 to July 15, 2016. In addition, the Amendment reduced fees payable under the Revolving Facility which are based on our long-term credit ratings. The fees related to committed and unutilized amounts per year were reduced from $0.50 \%$ to $0.325 \%$ per annum and the fees related to outstanding letters of credit were reduced from $3.00 \%$ to $1.75 \%$ per annum. In addition, the interest rate on
outstanding borrowings was reduced from the London Interbank Offered Rate ("LIBOR") plus $3.00 \%$ to LIBOR plus $1.75 \%$.
We incurred fees related to the Amendment of the Revolving Facility of $\$ 7$ million, which were capitalized and are being amortized over the remaining term of the Revolving Facility.

The Revolving Facility contains fixed charge coverage and debt to EBITDA financial covenants. We are required to maintain a fixed charge coverage ratio of not less than 1.75 to 1.00 and a consolidated debt to consolidated EBITDA ratio not exceeding 4.00 to 1.00 for the most recent four-quarter period. In addition, the Revolving Facility provides that investments outside of the Guarantors and restricted payments may be made, without limitation on amount, if (a) at the time of and after giving effect to such investment or restricted payment the ratio of consolidated debt to consolidated EBITDA for the most recent four-quarter period is less than 3.00 to 1.00 and (b) no default or event of default exists. As of July 28, 2012, we were in compliance with both of our financial covenants and the ratio of consolidated debt to consolidated EBITDA was less than 3.00 to 1.00 .

As of July 28, 2012, there were no borrowings outstanding under the Revolving Facility.

## Letters of Credit

The Revolving Facility supports our letter of credit program. We had $\$ 15$ million of outstanding letters of credit as of July 28, 2012 that reduces our remaining availability under our Revolving Facility.

## Fair Value Interest Rate Swap Arrangements

We had the following interest rate swap arrangements related to certain outstanding debt as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | Notional Amount |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 28, 2012 |  | January 28, 2012 |  | July 30, 2011 |  |
|  | (in millions) |  |  |  |  |  |
| 2014 Notes | \$ | - | \$ | - | \$ | 213 |
| 2017 Notes |  | - |  | 175 |  | 325 |
| Total | \$ | - | \$ | 175 | \$ | 538 |

The interest rate swap arrangements effectively converted the fixed interest rate on the related debt to a variable interest rate based on LIBOR plus a fixed interest rate.

The swap arrangements were designated as fair value hedges. The changes in the fair value of the interest rate swaps had an equal and offsetting impact to the carrying value of the debt on the balance sheet. The differential to be paid or received on the interest rate swap arrangements was accrued and recognized as an adjustment to interest expense.

In August 2011, we terminated interest rate designated fair value hedges related to the 2014 Notes with a notional amount of $\$ 213$ million. In settlement of these hedges, we received $\$ 9$ million. In September 2011, we terminated interest rate designated fair value hedges related to the 2017 Notes with a notional amount of $\$ 150$ million. In settlement of these hedges, we received $\$ 12$ million. In June 2012, we terminated the remaining interest rate designated fair value hedges related to the 2017 Notes with a notional amount of $\$ 175$ million. In settlement of these hedges, we received $\$ 14$ million. The carrying values of the respective Notes include the settlement amounts received upon termination of the hedges. The settlement amounts are amortized as a reduction to interest expense through the maturity date of the respective Notes.

## Working Capital and Capitalization

We believe that our available short-term and long-term capital resources are sufficient to fund foreseeable requirements.

The following table provides a summary of our working capital position and capitalization as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | July 28, 2012 |  |  | January 28, 2012 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | July 30, 2011 |  |  |  |
| (in millions) |  |  |  |  |  |
| Cash Provided by Operating Activities (a) | $\$$ | 205 | $\$$ | 1,266 | $\$$ |
| Capital Expenditures (a) | 329 | 426 | 223 |  |  |
| Working Capital | 1,316 | 842 | 162 |  |  |
| Capitalization: |  |  |  |  |  |
| $\quad$ Long-term Debt | 4,480 | 3,481 | 3,524 |  |  |
| $\quad$ Shareholders' Equity (Deficit) | $(245)$ | 137 | 625 |  |  |
| Total Capitalization | 4,235 | 3,618 | 4,149 |  |  |
| Remaining Amounts Available Under Credit Agreements (b) | 985 | 987 | 970 |  |  |

(a) The January 28, 2012 amounts represent a twelve-month period and the July 28, 2012 and July 30, 2011 amounts represent six-month periods.
(b) Letters of credit issued reduce our remaining availability under the Revolving Facility. We have outstanding letters of credit that reduce our remaining availability under the Revolving Facility of $\$ 15$ million as of July 28, 2012, \$13 million as of January 28, 2012 and \$30 million as of July 30, 2011.

## Credit Ratings

The following table provides our credit ratings as of July 28, 2012:

|  | Moody's |  | S\&P |  |
| :--- | :---: | :---: | :---: | :---: |
| Corporate | Ba 1 |  | Fitch |  |
| Senior Unsecured Debt with Subsidiary Guarantee | Ba 1 |  | $\mathrm{BB}+$ | $\mathrm{BB}+$ |
| Senior Unsecured Debt | Ba 2 |  | $\mathrm{BB}-$ | $\mathrm{BB}+$ |
| Outlook | Stable | Stable | Stable |  |

Our borrowing costs under our Revolving Facility are linked to our credit ratings at S\&P, Moody's and Fitch. If we receive an upgrade or downgrade to our corporate credit ratings by S\&P, Moody's or Fitch, the borrowing costs could decrease or increase, respectively. The guarantees of our obligations under the Revolving Facility by certain of our 100\% owned subsidiaries (such subsidiaries, the "Guarantors") and the security interests granted in our and the Guarantors' collateral securing such obligations are released if our credit ratings are higher than a certain level. Additionally, the restrictions imposed under the Revolving Facility on our ability to make investments and to make restricted payments cease to apply if our credit ratings are higher than certain levels. Credit rating downgrades by any of the agencies do not accelerate the repayment of any of our debt.

## Common Stock Share Repurchases

Under the authority of our Board of Directors, we repurchased shares of our common stock under the following repurchase programs during year-to-date 2012 and 2011:

| Repurchase Program | Amount Authorized |  | Shares Repurchased |  | Amount Repurchased |  |  |  | Average Stock Price of Shares Repurchased within Program |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 | 2011 | 2012 |  | 2011 |  |  |  |
|  | (in millions) |  | (in thousands) |  | (in millions) |  |  |  |  |  |
| February 2012 (a) | \$ | 500 | 9,645 | NA | \$ | 439 |  | NA | \$ | 45.54 |
| November 2011 |  | 250 | 3,657 | NA |  | 164 |  | NA |  | 44.90 |
| May 2011 |  | 500 | NA | 7,750 |  | NA | \$ | 296 |  | 38.13 |
| March 2011 |  | 500 | NA | 13,695 |  | NA |  | 500 |  | 36.49 |
| November 2010 (b) |  | 200 | NA | 3,431 |  | NA |  | 109 |  | 31.65 |
| Total |  |  | 13,302 | 24,876 | \$ | 603 | \$ | 905 |  |  |

(a) The February 2012 repurchase program had $\$ 61$ million remaining as of July 28, 2012.
(b) The November 2010 repurchase program had $\$ 31$ million remaining at the time it was cancelled in conjunction with the approval of the March 2011 repurchase program.

## NA Not applicable

For the February 2012 repurchase program, $\$ 3$ million of share repurchases were reflected in Accounts Payable on the July 28, 2012 Consolidated Balance Sheet and were settled in August 2012.

Subsequent to July 28, 2012, we repurchased an additional 0.2 million shares of common stock for $\$ 8$ million under the February 2012 repurchase program.

## Dividends

Under the authority and declaration of our Board of Directors, we paid the following dividends during the second quarter and year-to-date of 2012 and 2011:


Our Board of Directors will determine future dividends after giving consideration to the Company's levels of profit and cash flow, capital requirements, current and forecasted liquidity, the restrictions placed upon us by our borrowing arrangements as well as financial and other conditions existing at the time.

Subsequent to July 28, 2012, our Board of Directors declared the third quarter ordinary dividend of $\$ 0.25$ per share and a special dividend of $\$ 1$ per share. The special dividend, estimated to total $\$ 290$ million, will be distributed on September 7, 2012 to shareholders of record at the close of business on August 23, 2012.

## Cash Flow

The following table provides a summary of our cash flow activity for year-to-date 2012 and 2011:

|  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (in millions) |  |  |  |
| Cash and Cash Equivalents, Beginning of Period | \$ | 935 | \$ | 1,130 |
| Net Cash Flows Provided by Operating Activities |  | 205 |  | 223 |
| Net Cash Flows Used for Investing Activities |  | (318) |  | (63) |
| Net Cash Flows Provided by (Used for) Financing Activities |  | 371 |  | (258) |
| Effect of Exchange Rate Changes on Cash |  | - |  | 3 |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | 258 |  | (95) |
| Cash and Cash Equivalents, End of Period | \$ | 1,193 | \$ | 1,035 |

## Operating Activities

Net cash provided by operating activities in 2012 was $\$ 205$ million, including net income of $\$ 268$ million. Net income included depreciation and amortization of $\$ 191$ million and excess tax benefits from share-based compensation of $\$ 100$ million. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant items in working capital were seasonal changes in Inventories, Accounts Payable, Accrued Expenses and Other, and Income Taxes Payable.

Net cash provided by operating activities in 2011 was $\$ 223$ million, including net income of $\$ 396$ million. Net income
included depreciation and amortization of $\$ 196$ million, expense associated with a contribution of our remaining shares of Express to The Limited Brands Foundation of $\$ 163$ million, a gain related to The Limited Brands Foundation contribution of $\$ 147$ million and pre-tax gain on the sale of Express common stock of $\$ 86$ million. Other changes in assets and liabilities represent items that had a current period cash flow impact, such as changes in working capital. The most significant item in working capital was a decrease in Income Taxes Payable due to seasonal tax payments and the charitable contribution to The Limited Brands Foundation.

## Investing Activities

Net cash used for investing activities in 2012 was $\$ 318$ million consisting primarily of capital expenditures of $\$ 329$ million. The capital expenditures included $\$ 229$ million for opening new stores and remodeling and improving existing stores. Remaining capital expenditures were primarily related to spending on technology and infrastructure to support growth.

Net cash used for investing activities in 2011 was $\$ 63$ million consisting of capital expenditures of $\$ 162$ million partially offset by cash proceeds from the sale of Express common stock of $\$ 99$ million. The capital expenditures included $\$ 96$ million for opening new stores and remodeling and improving existing stores. Remaining capital expenditures were primarily related to spending on technology and infrastructure to support growth.

## Financing Activities

Net cash provided by financing activities in 2012 was $\$ 371$ million consisting primarily of proceeds from the issuance of longterm debt of $\$ 985$ million (net of issuance costs), excess tax benefits from share-based compensation of $\$ 100$ million and proceeds from the exercise of stock options of $\$ 36$ million, partially offset by repurchases of common stock of $\$ 604$ million and quarterly dividend payments of $\$ 0.25$ per share, or $\$ 146$ million.

Net cash used for financing activities in 2011 was $\$ 258$ million consisting primarily of repurchase of common stock of $\$ 890$ million and quarterly and special dividend payments aggregating to $\$ 1.40$ per share, or $\$ 431$ million, partially offset by proceeds from the issuance of long-term debt of $\$ 981$ million (net of issuance costs) and proceeds from the exercise of stock options.

## Contingent Liabilities and Contractual Obligations

In connection with the disposition of certain businesses, we have remaining guarantees of approximately $\$ 66$ million related to lease payments of Express, Limited Stores, Abercrombie \& Fitch, Dick's Sporting Goods, and New York \& Company under the current terms of noncancelable leases expiring at various dates through 2017. These guarantees include minimum rent and additional payments covering taxes, common area costs and certain other expenses and relate to leases that commenced prior to the disposition of the businesses. In certain instances, our guarantee may remain in effect if the term of a lease is extended.

Our guarantees related to Express, Limited Stores and New York \& Company require fair value accounting in accordance with GAAP in effect at the time of these divestitures. The guaranteed lease payments related to Express, Limited Stores and New York \& Company totaled $\$ 42$ million as of July 28, 2012, $\$ 49$ million as of January 28, 2012 and $\$ 57$ million as of July 30, 2011. The estimated fair value of these guarantee obligations was $\$ 3$ million as of July $28,2012, \$ 4$ million as of January 28, 2012 and $\$ 5$ million as of July 30, 2011, and is included in Other Long-term Liabilities on the Consolidated Balance Sheets.

Our guarantees related to Abercrombie \& Fitch and Dick's Sporting Goods are not subject to fair value accounting, but require that a loss be accrued when probable and reasonably estimable based on GAAP in effect at the time of these divestitures. We had no liability recorded with respect to any of the guarantee obligations as we concluded that payments under these guarantees were not probable as of July 28, 2012, January 28, 2012 and July 30, 2011.

Our contractual obligations primarily consist of long-term debt and the related interest payments, operating leases, purchase orders for merchandise inventory and other long-term obligations. These contractual obligations impact our short-term and long-term liquidity and capital resource needs. There have been no material changes in our contractual obligations since January 28, 2012, other than the issuance of the 2022 Notes. Additionally, certain of our contractual obligations may fluctuate during the normal course of business (primarily changes in our merchandise inventory-related purchase obligations which fluctuate throughout the year as a result of the seasonal nature of our operations).

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

## Indefinite-Lived Intangible Assets

In July 2012, the FASB issued ASU No. 2012-02, Testing Indefinite-Lived Intangible Assets for Impairment, which gives companies the option to perform a qualitative impairment assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. If a company determines that it is more likely than not that the fair value of such
an asset exceeds its carrying amount, it would not need to calculate the fair value of the asset in that year. However, if a company concludes otherwise, it must calculate the fair value of the asset, compare that value with its carrying amount and record an impairment charge, if any. This guidance will be effective beginning in fiscal 2013, however, early adoption is permitted. ASU 2012-02 will not have an impact on our consolidated results of operations, financial position or cash flows. We are currently evaluating the provisions of this ASU.

## IMPACT OF INFLATION

While it is difficult to accurately measure the impact of inflation due to the imprecise nature of the estimates required, we believe the effects of inflation, if any, on the results of operations and financial condition have been minor.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to adopt accounting policies related to estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, as well as the related disclosure of contingent assets and liabilities at the date of the financial statements. On an ongoing basis, management evaluates its accounting policies, estimates and judgments, including those related to inventories, long-lived assets, claims and contingencies, and revenue recognition. Management bases our estimates and judgments on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

There have been no material changes to the critical accounting policies and estimates disclosed in our 2011 Annual Report on Form 10-K.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Market Risk

The market risk inherent in our financial instruments represents the potential loss in fair value, earnings or cash flows arising from adverse changes in foreign currency exchange rates or interest rates. We use derivative financial instruments like the cross-currency swaps and interest rate swap arrangements to manage exposure to market risks. We do not use derivative financial instruments for trading purposes.

## Foreign Exchange Rate Risk

To mitigate the translation risk to our earnings and the fair value of our investment in La Senza associated with fluctuations in the U.S. dollar-Canadian dollar exchange rate, we entered into a series of cross-currency swaps related to Canadian dollar denominated intercompany loans. These cross-currency swaps require the periodic exchange of fixed rate Canadian dollar interest payments for fixed rate U.S. dollar interest payments as well as exchange of Canadian dollar and U.S. dollar principal payments upon maturity. The swap arrangements mature between 2015 and 2018 at the same time as the related loans. As a result of the Canadian dollar denominated intercompany loans and the related cross-currency swaps, we do not believe there is any material translation risk to La Senza's net earnings associated with fluctuations in the U.S. dollar-Canadian dollar exchange rate.

In addition, our Canadian dollar denominated earnings are subject to U.S. dollar-Canadian dollar exchange rate risk as substantially all of our merchandise sold in Canada is sourced through U.S. dollar transactions.

## Interest Rate Risk

Our investment portfolio primarily consists of interest-bearing instruments that are classified as cash and cash equivalents based on their original maturities. Our investment portfolio is maintained in accordance with our investment policy, which specifies permitted types of investments, specifies credit quality standards and maturity profiles and limits credit exposure to any single issuer. The primary objective of our investment activities are the preservation of principal, the maintenance of liquidity and the maximization of interest income while minimizing risk. Currently, our investment portfolio is comprised of U.S. and Canadian government obligations, U.S. Treasury and AAA-rated money market funds, bank time deposits and highlyrated commercial paper. Given the short-term nature and quality of investments in our portfolio, we do not believe there is any material risk to principal associated with increases or decreases in interest rates.

All of our long-term debt as of July 28, 2012 has fixed interest rates. Our exposure to interest rate changes is limited to the fair value of the debt issued, which would not have a material impact on our earnings or cash flows.

We will from time to time adjust our exposure to interest rate risk by entering into interest rate swap arrangements. The effect
of the interest rate swap arrangements is to convert the respective amount of debt from a fixed interest rate to a variable interest rate. As of July 28, 2012, we have no outstanding interest rate swap arrangements related to our long-term debt.

## Fair Value of Financial Instruments

As of July 28, 2012, management believes that the carrying values of cash and cash equivalents, receivables and payables approximate fair value because of the short maturity of these financial instruments.

The following table provides a summary of the carrying value and fair value of long-term debt and swap arrangements as of July 28, 2012, January 28, 2012 and July 30, 2011:

|  | July 28, 2012 |  | January 28, 2012 |  | July 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |  |  |
| Long-term Debt: (a) |  |  |  |  |  |  |
| Carrying Value | \$ | 4,537 | \$ | 3,538 | \$ | 3,524 |
| Fair Value, Estimated (b) |  | 4,927 |  | 3,849 |  | 3,704 |
| Cross-currency Swap Arrangements (c) |  | 53 |  | 60 |  | 83 |
| Fixed-to-Floating Interest Rate Swap Arrangements (c) |  | - |  | (14) |  | (19) |

(a) The increase in long-term debt is related to the issuance of the February 2022 Notes.
(b) The estimated fair value is based on reported transaction prices. The estimates presented are not necessarily indicative of the amounts that we could realize in a current market exchange.
(c) Swap arrangements are in an (asset) liability position.

We maintain cash and cash equivalents with various major financial institutions, as well as a Revolving Facility that supports our letter of credit program. We monitor the relative credit standing of these financial institutions and other entities and limit the amount of credit exposure with any one entity. We also monitor the creditworthiness of entities to which we grant credit terms in the normal course of business and counterparties to derivative instruments.

## Item 4. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report, our disclosure controls and procedures were adequate and effective and designed to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Changes in internal control over financial reporting. There were no changes in our internal control over financial reporting that occurred in the second quarter 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II-OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

We are a defendant in a variety of lawsuits arising in the ordinary course of business. Actions filed against our Company from time to time include commercial, tort, intellectual property, customer, employment, data privacy, securities and other claims, including purported class action lawsuits. Although it is not possible to predict with certainty the eventual outcome of any litigation, in the opinion of management, our current legal proceedings are not expected to have a material adverse effect on our financial position or results of operations.

In July 2009, a complaint was filed against our Company for patent infringement in the United States District Court for the Eastern District of Texas. The complaint sought monetary damages, costs, attorneys' fees, and injunctive relief. A jury found in favor of the plaintiff and awarded damages of $\$ 9$ million for infringement from 2007 through 2011. We are unable to estimate the range of possible losses related to future infringement through the patents' expiration in 2015 . We intend to appeal the judgment and to vigorously defend against this action.

## Item 1A. RISK FACTORS

The risk factors that affect our business and financial results are discussed in "Item 1A: Risk Factors" in the 2011 Annual Report on Form 10-K. We wish to caution the reader that the risk factors discussed in "Item 1A: Risk Factors" in our 2011 Annual Report on Form 10-K, and those described elsewhere in this report or other Securities and Exchange Commission filings, could cause actual results to differ materially from those stated in any forward-looking statements.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides our repurchases of our common stock during the second quarter of 2012:

| Period | $\begin{gathered} \text { Total } \\ \text { Number of } \\ \text { Shares } \\ \text { Purchased (a) } \end{gathered}$ | Average Price Paid Per Share (b) |  | Total Number of Shares Purchased as Part of Publicly Announced Programs (c) | Maximum Number of Shares (or Approximate Dollar Value) that May Yet be Purchased Under the Programs (c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) | (in thousands) |  |  |  |  |
| May 2012 | 1,242 | \$ | 47.49 | 1,234 | \$ | 224,851 |
| June 2012 | 3,112 |  | 42.49 | 3,108 |  | 92,781 |
| July 2012 | 711 |  | 45.43 | 709 |  | 60,579 |
| Total | 5,065 |  |  | 5,051 |  |  |

(a) The total number of shares repurchased includes shares repurchased as part of publicly announced programs, with the remainder relating to shares repurchased in connection with tax payments due upon vesting of employee restricted stock awards and the use of our stock to pay the exercise price on employee stock options.
(b) The average price paid per share includes any broker commissions.
(c) For additional share repurchase program information, see Note 3 to the Consolidated Financial Statements included in Item 1. Financial Statements.

## Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## Item 4. MINE SAFETY DISCLOSURES

Not applicable.

## Item 5. OTHER INFORMATION

Not applicable.

## Item 6. EXHIBITS

## Exhibits

15
31.1
31.2

32
101.INS
101.SCH
101.CAL
101.DEF
101.LAB
101.PRE

Letter re: Unaudited Interim Financial Information re: Incorporation of Report of Independent Registered Public Accounting Firm.

Section 302 Certification of CEO.
Section 302 Certification of CFO
Section 906 Certification (by CEO and CFO),
XBRL Instance Document
XBRL Taxonomy Extension Schema Document
XBRL Taxonomy Extension Calculation Linkbase Document
XBRL Taxonomy Definition Linkbase Document
XBRL Taxonomy Extension Label Linkbase Document
XBRL Taxonomy Extension Presentation Linkbase Document

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Limited Brands, Inc.
(Registrant)

By: /s/ STUART B. BURGDOERFER
Stuart B. Burgdoerfer
Executive Vice President and Chief Financial Officer *

Date: August 31, 2012

* Mr. Burgdoerfer is the principal financial officer and the principal accounting officer and has been duly authorized to sign on behalf of the Registrant.


## Exhibit 15

August 31, 2012

To the Board of Directors and Shareholders
of Limited Brands, Inc.:

We are aware of the incorporation by reference in the following Registration Statements of Limited Brands, Inc. and, with respect to the Registration Statement on Form S-3, in the related Prospectus of Limited Brands, Inc.:

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Registration Statement (Form S-3 ASR No. 333-170406)
Registration Statement (Form S-4 No. 333-163026)
Registration Statement (Form S-8 No. 33-49871)
Registration Statement (Form S-8 No. 333-110465)
Registration Statement (Form S-8 No. 333-04927)
Registration Statement (Form S-8 No. 333-04941)
Registration Statement (Form S-8 No. 333-118407)
Registration Statement (Form S-8 No. 333-161841)
Registration Statement (Form S-8 No. 333-176588);
```

of our report dated August 31, 2012 relating to the unaudited consolidated interim financial statements of Limited Brands, Inc. and its subsidiaries that are included in its Form 10-Q for the quarter ended July 28, 2012.
/s/ Ernst \& Young LLP
Columbus, Ohio

## Section 302 Certification

I, Leslie H. Wexner, certify that:

1. I have reviewed this report on Form 10-Q of Limited Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

# /s/ LESLIE H. WEXNER 

Leslie H. Wexner
Chairman and Chief Executive Officer

## Section 302 Certification

I, Stuart B. Burgdoerfer, certify that:

1. I have reviewed this report on Form 10-Q of Limited Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ STUART B. BURGDOERFER
Stuart B. Burgdoerfer
Executive Vice President and Chief Financial Officer

## Section 906 Certification

Leslie H. Wexner, the Chairman and Chief Executive Officer, and Stuart B. Burgdoerfer, the Executive Vice President and Chief Financial Officer, of Limited Brands, Inc. (the "Company"), each certifies that, to the best of his knowledge:
(i) the Quarterly Report of the Company on Form 10-Q dated August 31, 2012 for the period ending July 28, 2012 (the "Form 10-Q"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ LESLIE H. WEXNER
Leslie H. Wexner
Chairman and Chief Executive Officer
/s/ STUART B. BURGDOERFER
Stuart B. Burgdoerfer
Executive Vice President and Chief Financial Officer

Date: August 31, 2012

