Exhibit 99
NEWS RELEASE
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## FOR IMMEDIATE RELEASE

# Stage Stores Announces Third Quarter Results; Provides Updated Fourth Quarter and Full Year Guidance 

## --Results Include Non-Cash Goodwill Impairment Charge of \$2.47 per Diluted Share--

HOUSTON, TX, November 20, 2008 -- Stage Stores, Inc. (NYSE: SSI) today reported a loss for the third quarter ended November 1, 2008 of $\$ 102.8$ million, or $\$ 2.66$ per diluted share, compared to net income of $\$ 2.4$ million, or $\$ 0.06$ per diluted share, for the prior year third quarter ended November 3, 2007. This year’s third quarter results include a non-cash goodwill impairment charge of $\$ 95.4$ million, or $\$ 2.47$ per diluted share. Without the impairment charge, the Company's net loss was $\$ 7.4$ million, or $\$ 0.19$ per diluted share.

The Company's sales for the third quarter were $\$ 333.8$ million as compared to sales of $\$ 355.1$ million last year. Comparable store sales for the third quarter decreased $10.3 \%$, or $7.6 \%$ excluding the estimated impact of Hurricanes Gustav and Ike, versus a decrease of $1.0 \%$ in the prior year period.

Total sales for the nine-month period ended November 1, 2008 were $\$ 1,060.0$ million versus $\$ 1,072.5$ million for the prior year nine-month period. Comparable store sales decreased $5.6 \%$ versus a decrease of $0.1 \%$ in the prior year period. The Company reported a net loss for the nine-month period of $\$ 90.9$ million, or $\$ 2.37$ per diluted share, compared to net income of $\$ 21.4$ million, or $\$ 0.49$ per diluted share, last year. Without the impairment charge, the Company's net income for the nine-month period was $\$ 4.5$ million, or $\$ 0.12$ per diluted share.

Andy Hall, President and Chief Executive Officer, commented, "Our third quarter operating results reflect the current difficult retail environment combined with the loss of approximately $\$ 10$ million in sales due to the hurricanes. While we are disappointed with

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our financial results, we are pleased with our accomplishments regarding the management of our inventory levels and expenses. At quarter end, our inventories were down approximately $13.0 \%$ on a comparable store basis, and our SG\&A expenses for the third quarter were $\$ 2.2$ million below last year despite operating 44 more stores.
"Despite the challenging environment, our year-to-date cash flow from operating activities exceeded last year by $\$ 33.0$ million," Mr. Hall continued. "Additionally, we will end fiscal 2008 with less debt than we ended fiscal 2007 while opening 56 new stores and a new distribution center. Looking ahead to next year, we think it prudent in light of the current economic conditions to moderate our fiscal 2009 store opening program to between 30 and 40 stores. This will allow us to reduce next year's capital expenditures to $\$ 55.0$ million versus this year's expected capital spend of approximately $\$ 80.0$ million.
"For the fourth quarter, we will continue to focus on the things that we can control, such as providing our customers with exceptional service and trend-right merchandise assortments, re-ordering merchandise with strong sell-throughs, offering our customers compelling values, executing an aggressive marketing campaign, conservatively managing our inventory levels, and controlling our expenses," Mr. Hall concluded.

## Non-Cash Goodwill Impairment Charge

Under U.S. GAAP, goodwill is not amortized, but rather is tested for impairment at least annually. These tests are performed more frequently if there are triggering events. As a result of the decline in the market capitalization for the Company and other factors, the Company determined that an interim impairment test was necessary during the third quarter.

Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, prescribes a two-step method for determining goodwill impairment. The Company has historically employed various methodologies to determine fair value of the Peebles reporting unit. These tests rely on market valuation multiples, comparable transaction multiples, and the expected cash flows of the reporting unit. Given the recent reduction in market multiples, and the current challenging economic environment and its impact on the Peebles reporting unit's sales and earnings performance, the Company determined that a total write-off of the goodwill related to the Peebles and B.C. Moore acquisitions was warranted. This resulted in a goodwill impairment charge in the third quarter of $\$ 95.4$ million, or $\$ 2.47$ per diluted share. This is a non-cash charge which does not affect the company's revolving credit facility covenants or cash flows.

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Fiscal 2008 - Fourth Quarter and Updated Full Year Projections
Commenting on the Company's projections, Mr. Hall stated, "We are not forecasting an improvement in the current economic climate. As such, we are projecting that our fourth quarter comparable store sales will be down $8.0 \%$ to $10.0 \%$."
$4^{\text {th }}$ Quarter 2008:

Sales (\$mm)
Net Income (\$mm)
Diluted EPS
Diluted Shares (m)
FY 2008:

| Sales (\$mm) | FY 2008 OUTLOOK |  |  | FY 2007 ACTUAL |
| :---: | :---: | :---: | :---: | :---: |
|  | \$1,508 | - | \$1,517 | \$1,545.6 |
| Net Income (\$mm) | \$(66.4) | - | \$(64.1) | \$53.1 |
| Goodwill Impairment | 95.4 | - | 95.4 | - |
| Non-GAAP Net Income | \$29.0 | - | \$31.3 | - |
| Diluted EPS | \$(1.73) | - | \$(1.67) | \$1.24 |
| Goodwill Impairment | 2.48 | - | 2.48 | - |
| Non-GAAP Diluted EPS | \$0.75 | - | \$0.81 | - |
| Diluted Shares (m) |  | 38,40 |  | 42,720 |

- FY 2008 results include a non-cash goodwill impairment charge of \$95.4 million, or $\$ 2.48$ per diluted share. Without the impairment charge, the Company's net income outlook would be $\$ 29.0$ million to $\$ 31.3$ million, or $\$ 0.75$ to $\$ 0.81$ per diluted share.
- FY 2007 results include a non-comparable gain of $\$ 1.7$ million, or $\$ 0.04$ per diluted share, related to the March 2004 sale of the Peebles private label credit card portfolio.

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## Conference Call Information

The Company will host a conference call today at 8:30 a.m. Eastern Time to discuss its third quarter results. Interested parties can participate in the Company's conference call by dialing 703-639-1112. Alternatively, interested parties can listen to a live webcast of the conference call by logging on to the Company's web site at www.stagestores.com and then clicking on Investor Relations, then Webcasts, then the webcast link. A replay of the conference call will be available online until midnight on Friday, November 28, 2008.

## About Stage Stores

Stage Stores, Inc. brings nationally recognized brand name apparel, accessories, cosmetics and footwear for the entire family to small and mid-size towns and communities through 744 stores located in 38 states. The Company operates under the Bealls, Palais Royal and Stage names throughout the South Central, Southwestern and Northwestern states, and under the Peebles name throughout the Midwestern, Southeastern, Mid-Atlantic and New England states. For more information about Stage Stores, visit the Company's web site at www.stagestores.com.

## Caution Concerning Forward-Looking Statements

This document contains "forward-looking statements". Forward-looking statements reflect our expectations regarding future events and operating performance and often contain words such as "believe", "expect", "may", "will", "should", "could", "anticipate", "plan" or similar words. In this document, forward-looking statements include comments regarding the number of new stores that the Company plans to open in the 2009 fiscal year, as well as comments regarding the Company's sales and earnings projections for the fourth quarter of the 2008 fiscal year and full 2008 fiscal year. Forward-looking statements are subject to a number of risks and uncertainties which could cause actual results to differ materially from those anticipated by the forward-looking statements. These risks and uncertainties include, but are not limited to, those described in our Annual Report on Form 10-K as filed with the Securities and Exchange Commission (the "SEC") on April 1, 2008 and other factors as may periodically be described in our other filings with the SEC. Forward-looking statements speak only as of the date of this document. We do not undertake to update our forward-looking statements.

## (Tables to Follow)

## Stage Stores, Inc.

## Condensed Consolidated Statements of Operations

(in thousands, except earnings per share)
(Unaudited)

Net sales
Cost of sales and related buying, occupancy and distribution expenses
Gross profit
Selling, general and administrative expenses
Store opening costs
Goodwill impairment
Interest expense
(Loss) income before income tax
Income tax (benefit) expense
Net (loss) income

## Basic and diluted earnings per share data:

Basic (loss) earnings per share
Basic weighted average shares outstanding

Diluted (loss) earnings per share
Diluted weighted average shares outstanding

## Supplemental Information

Net (loss) income:
On a U.S. GAAP basis
Goodwill impairment
On a non-GAAP basis

Diluted (loss) earnings per share:
On a U.S. GAAP basis
Goodwill impairment
On a non-GAAP basis

| November 1, 2008 |  | November 3, 2007 |  |
| :---: | :---: | :---: | :---: |
| Amount | \% to Sales (1) | Amount | \% to Sales (1) |
| \$ 333,756 | 100.0\% | \$ 355,147 | 100.0\% |
| 259,036 | 77.6\% | 260,898 | 73.5\% |
| 74,720 | 22.4\% | 94,249 | 26.5\% |
| 84,417 | 25.3\% | 86,651 | 24.4\% |
| 2,340 | 0.7\% | 2,459 | 0.7\% |
| 95,374 | 28.6\% | - | 0.0\% |
| 1,365 | 0.4\% | 1,210 | 0.3\% |
| $(108,776)$ | -32.6\% | 3,929 | 1.1\% |
| $(5,980)$ | -1.8\% | 1,483 | 0.4\% |
| \$ (102,796) | -30.8\% | \$ 2,446 | 0.7\% |

$$
\begin{aligned}
& \underline{(2.66)} \\
& \hline \hline \underline{38,603} \\
& \hline \hline
\end{aligned}
$$


(1) Percentages may not foot due to rounding.

## Stage Stores, Inc.

## Condensed Consolidated Statements of Operations

(in thousands, except earnings per share)
(Unaudited)

|  | Thirty-Nine Weeks Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | November 1, 2008 |  |  | November 3, 2007 |  |
|  |  | Amount | \% to Sales (1) | Amount | \% to Sales (1) |
| Net sales | \$ | 1,059,999 | 100.0\% | \$ 1,072,596 | 100.0\% |
| Cost of sales and related buying, occupancy and distribution expenses |  | 783,123 | 73.9\% | 774,535 | 72.2\% |
| Gross profit |  | 276,876 | 26.1\% | 298,061 | 27.8\% |
| Selling, general and administrative expenses |  | 261,277 | 24.6\% | 256,889 | 24.0\% |
| Store opening costs |  | 5,879 | 0.6\% | 3,700 | 0.3\% |
| Goodwill impairment |  | 95,374 | 9.0\% | - | 0.0\% |
| Interest expense, net of income of \$11 and \$0, respectively |  | 3,887 | 0.4\% | 3,048 | 0.3\% |
| (Loss) income before income tax |  | $(89,541)$ | -8.4\% | 34,424 | 3.2\% |
| Income tax expense |  | 1,329 | 0.1\% | 12,995 | 1.2\% |
| Net (loss) income | \$ | $\underline{(90,870)}$ | $\xrightarrow{-8.6 \%}$ | \$ 21,429 | 2.0\% |

## Basic and diluted earnings per share data:

Basic (loss) earnings per share
Basic weighted average shares outstanding

Diluted (loss) earnings per share
Diluted weighted average shares outstanding


## Supplemental Information

Net (loss) income:
On a U.S. GAAP basis
Goodwill impairment
On a non-GAAP basis

| $\$$ | $(90,870)$ |
| :--- | ---: |
|  | 95,374 |
| $\$$ | 4,504 |


| $\$$ | 21,429 |
| :--- | ---: |
|  | - |
| $\$$ | 21,429 |

Diluted (loss) earnings per share:
On a U.S. GAAP basis
Goodwill impairment
On a non-GAAP basis

| $\$$ | $(2.37)$ <br> 2.48 |
| :---: | ---: |
| $\$$ | 0.12 |


| $\$$ | 0.49 |
| :--- | ---: |
|  | - |
| $\$$ | 0.49 |

(1) Percentages may not foot due to rounding.

## Stage Stores, Inc.

## Condensed Consolidated Balance Sheets

(in thousands, except par values)
(Unaudited)


## Stage Stores, Inc.

## Condensed Consolidated Statements of Cash Flows

(in thousands)
(Unaudited)


