







INVESTOR MEETING 2014

SANTA CLARA NOVEMBER 20













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Renée James

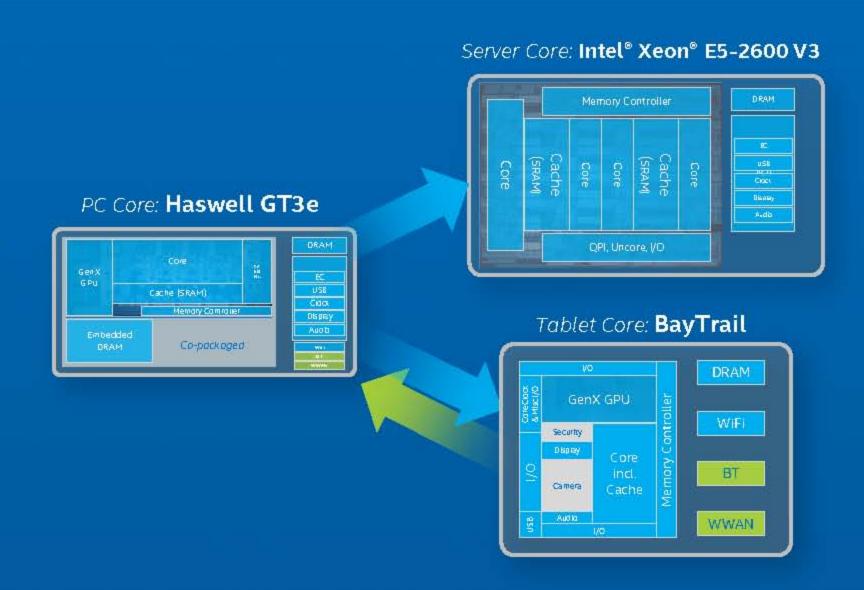
President





Intel Growth & Technology Investments

- Utilizing Intel IP in adjacent segments of computing & enabling new businesses
- Invest in Intel platform value to maintain differentiation & leadership
- Extend the Intel Architecture into emerging and growth segments of computing & devices



Key Areas of Strategic Platform Investments



Mobile & Communications: Computing and devices will all be connected as will IOT. Key area of platform investment for communications as well as growing Mobile Intel Architecture footprint in tablets and phones



Security & Privacy: Central to the cloud and network computing platforms. Accelerated and made more secure with the Intel Architecture extensions to our platforms and a growing business opportunity



Internet-of-Things: Connected and intelligent embedded represents a growth business opportunity extending from a strong base of IA architecture into new segments and emerging IOT businesses



Wearables: Inspiring the next generation of connected devices to develop and emerge on Intel Architecture



Storage & Memory: Growing portion of the balanced computing system and overall platform representing another growth opportunity for Intel

Today's Detailed Discussions

Communications Platform & Mobile Technologies

The Internet of Things and Connected Embedded

Storage and Memory

Agenda

Communications Platform & Mobile Technologies

The Internet of Things and Connected Embedded

Storage and Memory

Mobile and Communications Platform Strategy

- Leadership communications and connectivity development scaling across multiple segments:
 - IOT, Tablet, PC, Datacenter and Phone
 - Communications including WiFi and Cellular, BT, BLE, NFC, etc,
- Mobile platform investments lead innovation in low power and integration for all platforms
- Mobile platform designs lead Intel in new development methodology for faster derivatives and partner platform expansion

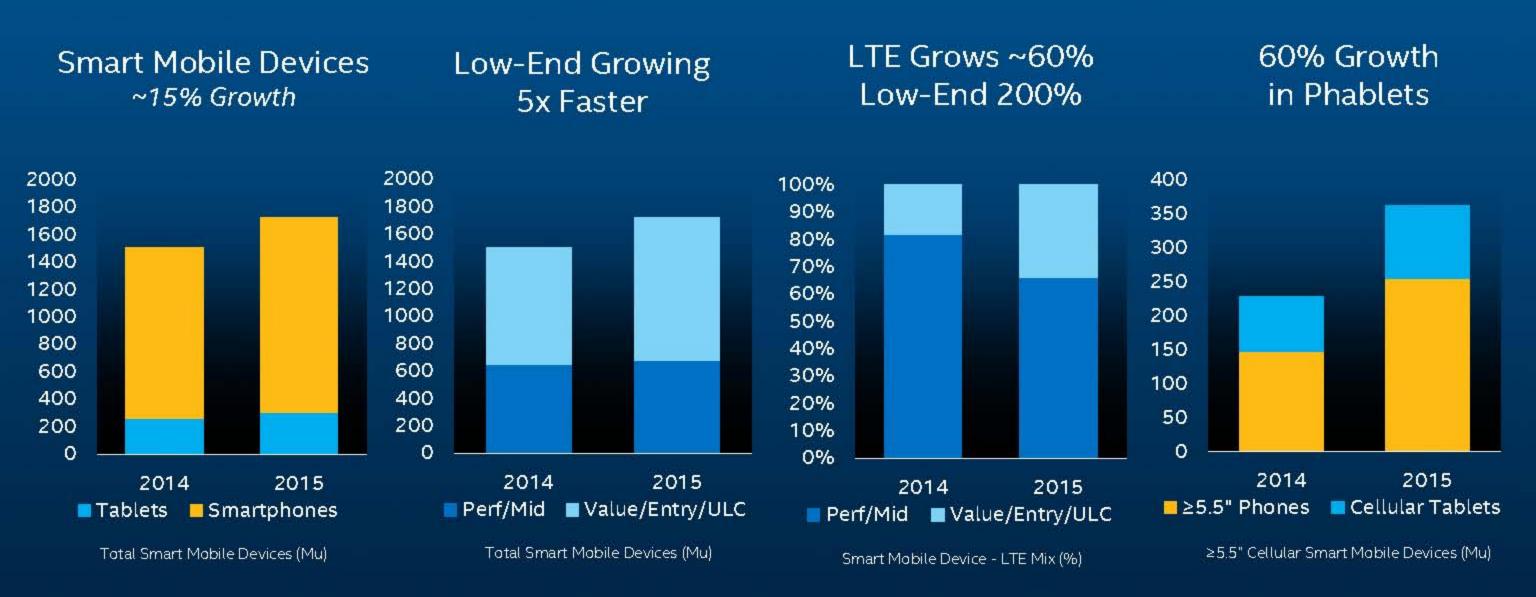
Investing for leadership in multi-comms and mobility

Intel's Strategic Investment in Mobile & Comms



Hermann Eul Vice President, General Manager Mobile and Communications Group

Mobile Market Trends



Our Focused Strategy to Win in 2014

Grow IA Mobile Footprint

Tablets, Cost Reduce, Differentiate

Global Leadership In Communications & Connectivity

Full IP Portfolio that Benefits All Intel Platforms

Capture and Lead Growing Value and Entry Segment

Leadership Products, CTE, Partners

Mobile Strategy is Paying Off

Application Processors, Communications & Connectivity Solutions

40M Tablet Volume On Track

#1 Merchant Tablet Supplier, #2 Tablet Supplier Overall*

Delivered World Class Advanced LTE

Globally Competitive, Accelerated Rate of New Product Development

First Integrated IA + Comms (SoFIA) On Track

SoFIA for the High Growth Value and Entry Market

40M Tablets

~100 OEM ~350 ODM Designs

in Market or Coming to Market

Long Term Customer Partnerships

~20% WWAN Connected

Channel & Marketing Campaigns

Platform & eBOM Cost Reduction

2014 Designs



Source: intel Internal



Showcase Designs





Dell Venue 8 with Intel® Realsense™ Snapshot

Great for Education and Kids



FUHU DreamTab



Innovative Designs: Sleek, Unique and 2 in 1s



Lenovo Yoga 2 Pro Tablet



Turnkey Program for OEM/ODM's

Master Reference Design



Tools & Support



and Channel
Match-making

>350 Global Designs

>30 ODM, PCBA Partners

45% of Intel Powered Tablets Sold In '14*

YIFANG Digital

Performance & Experience Matters

At All Price Points

Web Browsing Loading your web content

On Intel® Atom™ Processor Z3580 vs.
Octa-core MediaTek* MT8392

Up to

53%

Faster⁽¹⁾

As measured by web page content load test

Create & Edit Content Edit pictures and videos

On Intel® Atom™ Processor Z3580 vs. Octa-core MediaTek* MT8392

Up to

150%

Better(2)

2) As measured by MobileXPRT* 2013
Performance Score

Online Activities Stock Dashboard Updates

On Intel® Atom™ Processor Z3580 vs. Octa-core MediaTek* MT8392

Up to

200%

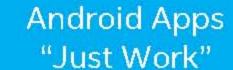
Faster⁽³⁾

3) As measured "Stocks Dashboard" subtest of WebXPRT* 2013

Intel Inside Delivers A Better User Experience

Applications Run Great On Intel

Windows & Android





Top 2K Applications
≥ Performance

Top Apps Native



Better Performance vs. Competitive Platforms

Full Developer Support



SDKs & Tools
Windows & Android

Intel and Android Momentum

Intel Inside Android TV Nexus Player



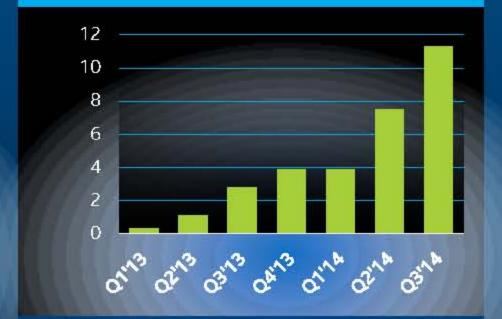
Expanding Our Mobile Platform

Intel Reference Design for Android



Scale More Android Devices for Value Segment

Shipments on Android (Mu)



Steady Increase of Android
Shipments on IA

Smartphones

New Family of Asus Smartphones



ASUS MeMo Pad 7





ASUS Fonepad 7 ME372CL

Communications for Smartphones



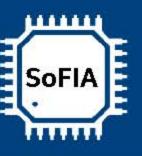


Intel LTE
Advanced
Samsung Galaxy
Note 4 & Alpha
LG G3

New Products & Partners







LTE Ramp

Shipping Today with Carriers in U.S., Latin America, Europe, SE Asia

LTE Advanced Launch Global 5 Mode

Intel® XMM™ 726x







T·Mobile









> 25 Designs In Market

Intel® XMM™ 7160 and 7260







Modules

Tablets, 2 in 1s & Ultrabooks™







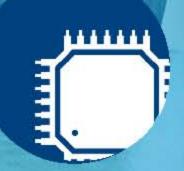
Solid Foundation to Fuel Growth



Strong Partners



Design Pipeline



Products



Ecosystem

2015: Focused Expansion

SoFIA Family On Track for 2015 Ramp

First Integrated Intel Architecture & Intel Communications Solutions

Cost Optimized for Value & Entry

SoFIA 3G

SoFIA 3G-R

SoFIA LTE

Single Platform



Phablets



Tablets



Phones

Scale Partners





Communications and Connectivity Advantage

Key for Platform & Industry Innovation

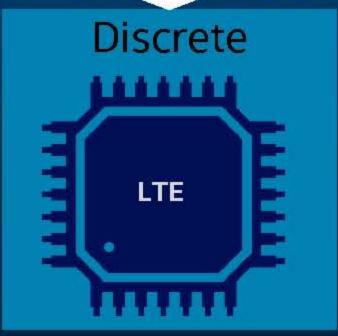
Complete IP Portfolio



2015 Platforms







Communications and Connectivity For All Platforms

Broad Portfolio Enables Integration for Cost & Performance

Standards & Industry Leadership













































Performance & Mid Mobile Platform Portfolio

2016 2015 **Bay Trail** Moorefield SoFIA MID LTE Cherry Broxton Advanced Trail Performance XMM 7260 ramp, **Quad Core** Quad Core Quad Core **Quad Core** Quad Core XMM 7360 Silvermont Silvermont LTE Airmont Goldmont Next-Gen: Cat 10, 3 22m 14nm, Intel Mfg 22nm 14nm 14nm CA, up to 450 Mbps D/L

Value & Entry Mobile Platform Portfolio

2015

2016

Bay Trail Entry

Quad Core Intel® Atom™

SoFIA 3G

Integrated 3G Dual Core Atom™ Q4'14

SoFIA 3G-R

Integrated 3G Quad Core Atom™ 1H'15

SoFIA LTE

Integrated LTE Quad Core Atom™

Starting Mid 2015

SoFIA LTE 2

Quad Core 14nm, Intel Mfg

Derivative Products & Reselling





Our Focused Strategy To Win

Grow IA Mobile Footprint

Best Experience on IA

Global Leadership In Communications & Connectivity

Expanding IP Portfolio to All Intel Platforms

Capture and Lead Growing Value and Entry Segment

SoFIA, CTE, Partners

Agenda

Communications Platform & Mobile Technologies

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IOT Platform Strategy

- Leadership Intel products for connected, intelligent IOT solutions utilizing low power IA investments as well as communications
- Combined software and hardware to create solutions approach to the market and enabling selected verticals like Retail, Automotive, etc. (combined WindRiver into IOT group)
- Deep knowledge and experience with design and life cycles of embedded devices and markets provides leadership opportunity
- Provides current and future adjacent growth opportunity, utilizing assets of other communication and mobile investments

Extending Core IP to New Markets



Doug Davis
Vice President, General Manager
Internet of Things Group

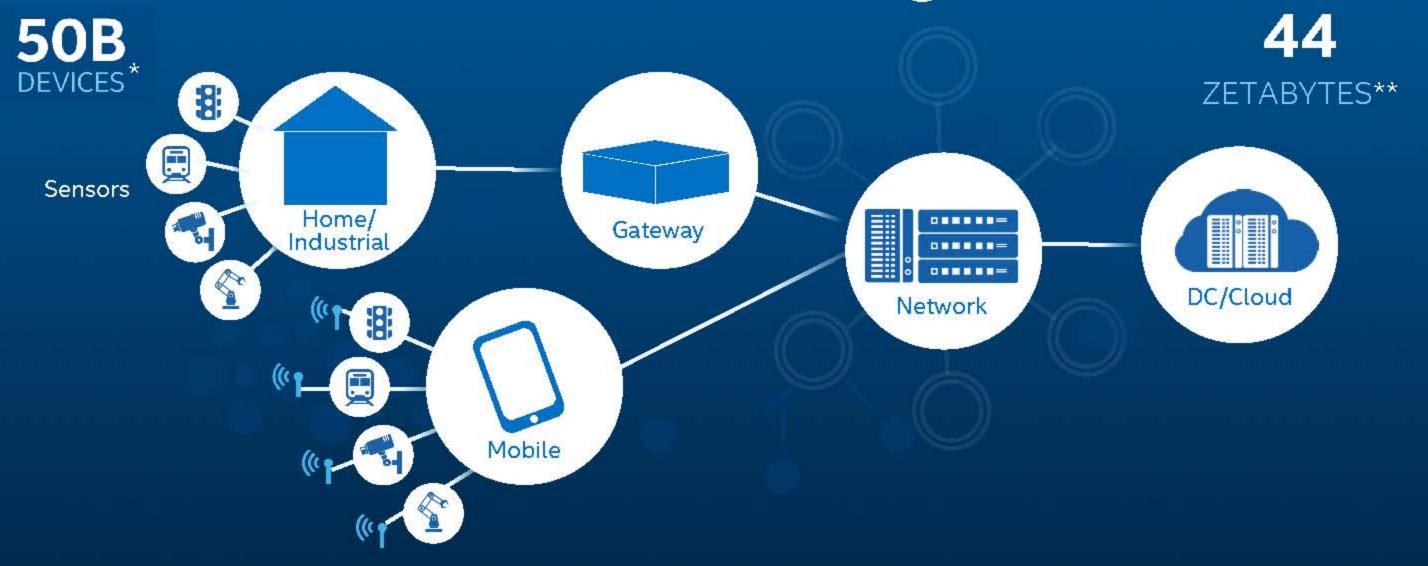
Key Messages

Big opportunity evolving from a market footprint we've been in for 30+ years.

Leading with solutions and technology across Intel.

Well positioned with end-end capabilities necessary to deliver the value of the IOT.

The Internet of Things is...









Internet of Things Group

>20% CAGR ~40% MSS

Retail



Transactional Retail



Visual Retail

>30% CAGR <10% MSS

Transportation





Cockpit

Autonomous Vehicles

>10% CAGR <10% MSS

Mfg/Indu/ Energy







Energy

>10% CAGR ~20% MSS

Segments* & Broad Market









Market Sector

New IOTG

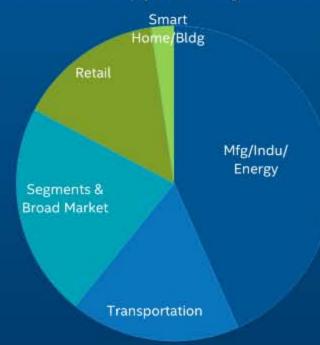
Smart Home & Buildings



Bldg Automation



IOTG Market Segment Opportunity



15 SAM = \$11-\$13B*

- \$2.1B in 2014*
- IOTG ~17% MSS
- 18% YoY growth

WIND RIVER





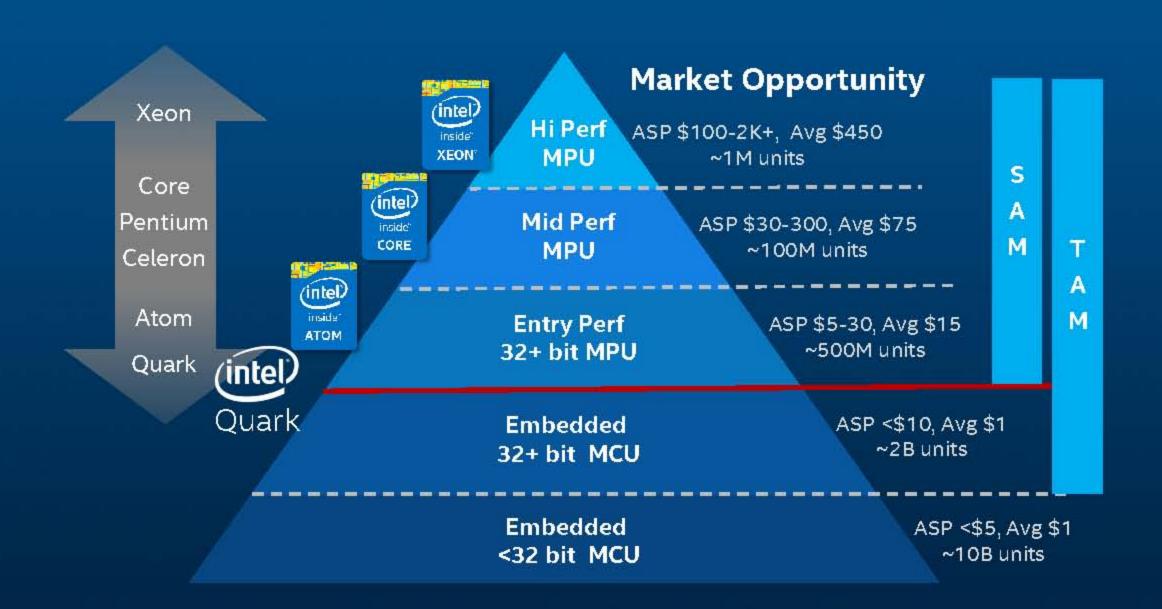




CAGR is '09-13 SOM revenue; MSS is calculated with silicon revenue SAM; SAM is 32bit+ MPU/ASSP/ASIC with non-focused MPU/ASSP/ASIC devices removed; based on IDC 2013 eMPU report. Includes other embedded vertical investments.

* 2014 Intel forecast

IOTG Benefits from Shared IP



Internet of Things Group



Performance

Design win momentum continues across all segments

2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

Forecast

IOT Challenges



Essential Tenets of Edge to Cloud IoT Solutions







Industry Alignment is Critical





IOT Delivers Results



NCR POS w/ Intel® DPT and vPro for Transactions:
Reducing fraud through e2e encryption.

Potential US Benefits: 100M credit card numbers stolen in 2013



Intel's Assembly / Test – sensors and analytics help maintain productivity.

Measured Benefits: \$9M/ year



Vnomics solution: 6% increase in fuel economy across 100% of fleet = \$15M / Year

Potential US Benefits: **38 Million Tons** of CO₂



Di-BOSS (Digital Building Operating System) + Cisco Energy Management: Electrical, Steam and Water

Saved \$1M in 1 Building / Year \$.50/sq ft.



Solutions for IOT and Developers

Service Management

- API Management
- API Orchestration
- Intel Express Gateway & Tokenization
- Intel Security Solutions
- Wind River Systems









Comms: 3G, LTE, Wifi, Bluetooth, NFC, GPS...

Things

- Personal devices incl wearables
- Cars, Home automation
- Manufacturing equip



Gateways

- Home: Puma Gateway
- Industrial: Moon Island Gateway



Network

- SDN: Software Defined Networks
- ONP: Open Networking Platform
- NFV: Network Function Virtualization



Datacenter

- Intel Data Center Manager
- Intel Data Platform
- Software Defined Infrastructure













Optimized on Intel Architecture









Summary

Big opportunity evolving from a market footprint we've been in for 30+ years.

Leading with solutions and technology across Intel.

Well positioned with end-end capabilities necessary to deliver the value of the IOT.

Memory as Platform

- As computing architectures continue to scale, memory continues to be a critical piece of the platform architecture, especially in the datacenter
 - Intel continues to drive innovation in memory technology
- Solid-state drives are only at the beginning of the adoption curve providing a significant business growth opportunity

CPU and Data: Better Together



Rob Crooke Vice President, General Manager Non-Volatile Memory Solutions Group

Key Messages

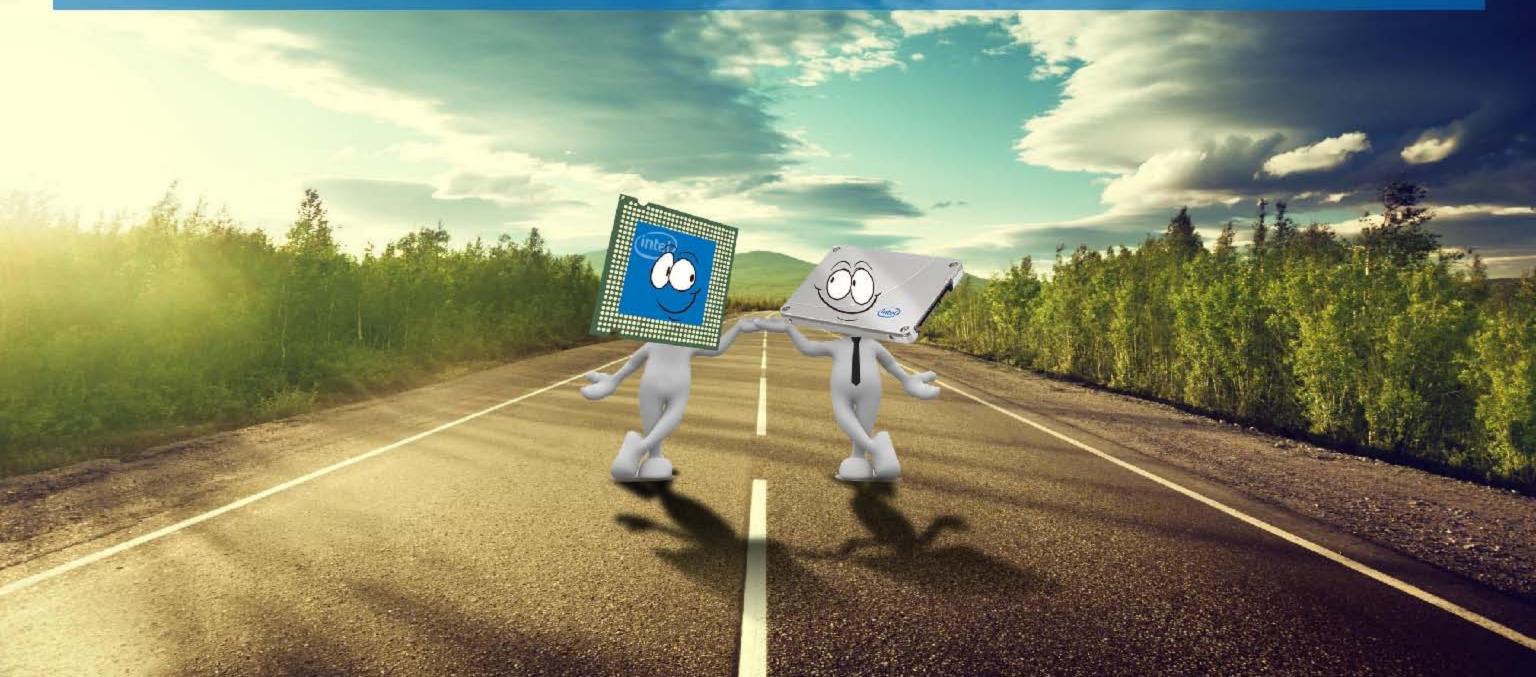
Sustained innovation has delivered profitable growth

Key IT challenges can be addressed with CPU + storage together

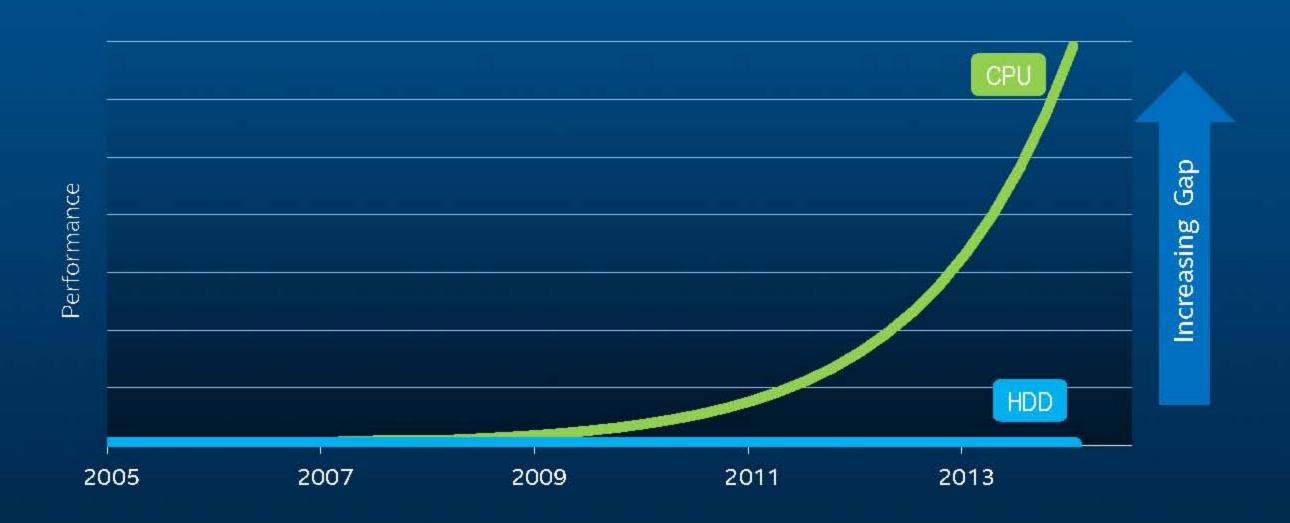
Computing insight and platform optimization are a unique advantage

Our Strategy: Technology Driven. Customer Inspired. Platform Connected.

Data wants to be close to the CPU... Economics keeps them apart

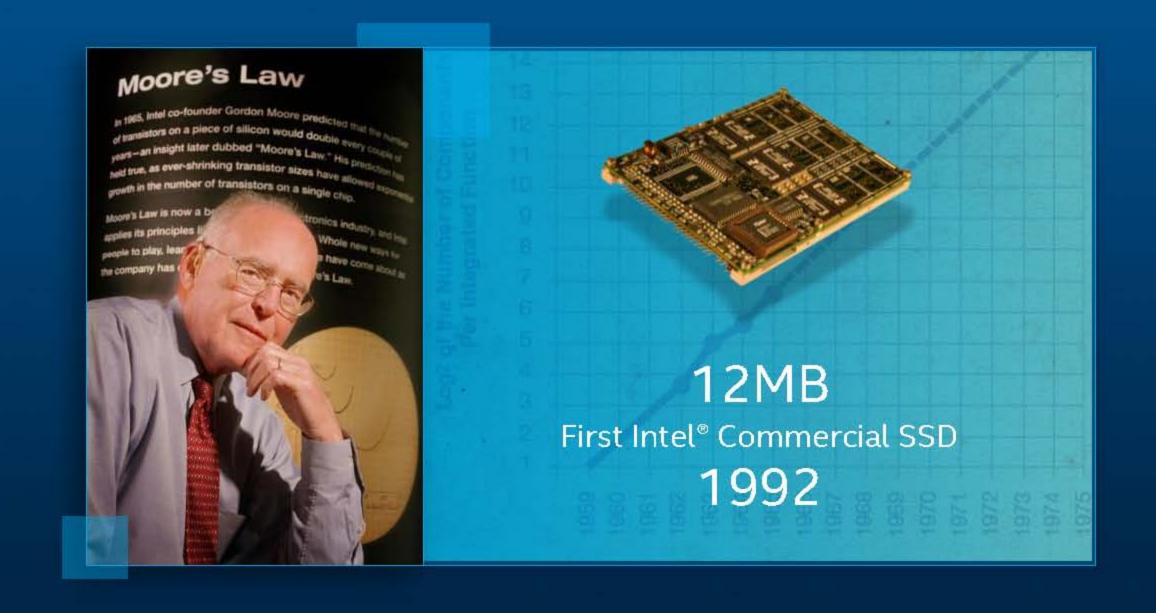


The Increasing Gap

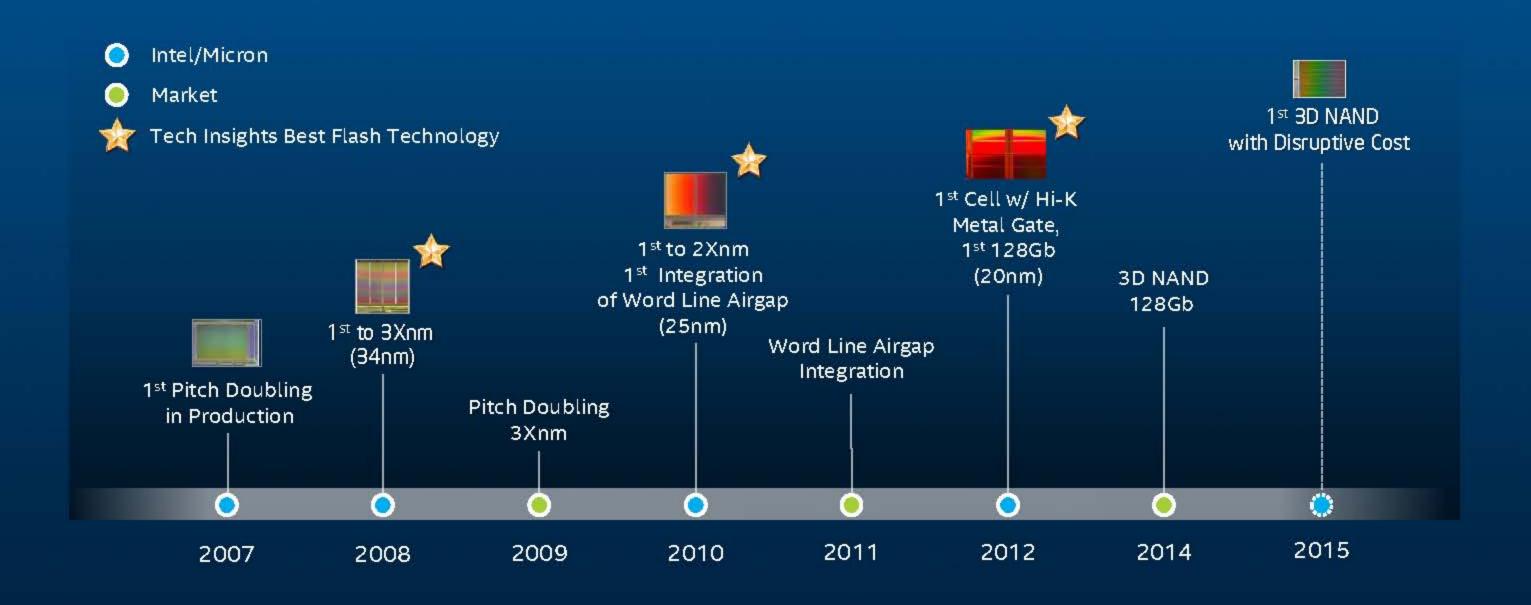


Memory & storage critical to scaling computing

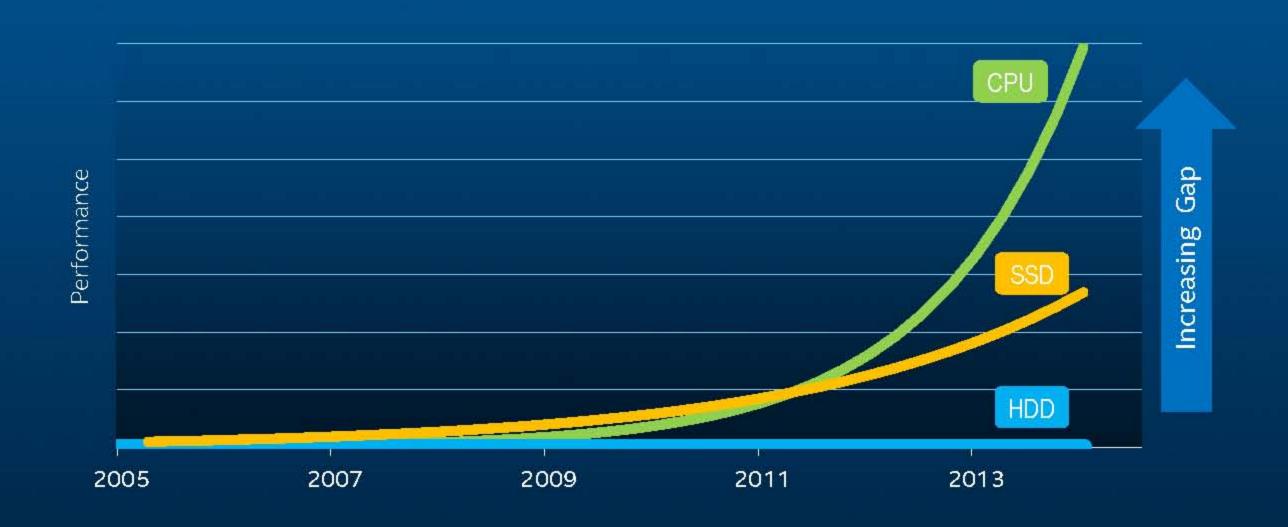
Intel® Solid-State Drive a Multi-Decade Journey



Technology Leadership Through the Years



The Increasing Gap



SSDs address the performance gap

Intel Creates an Industry

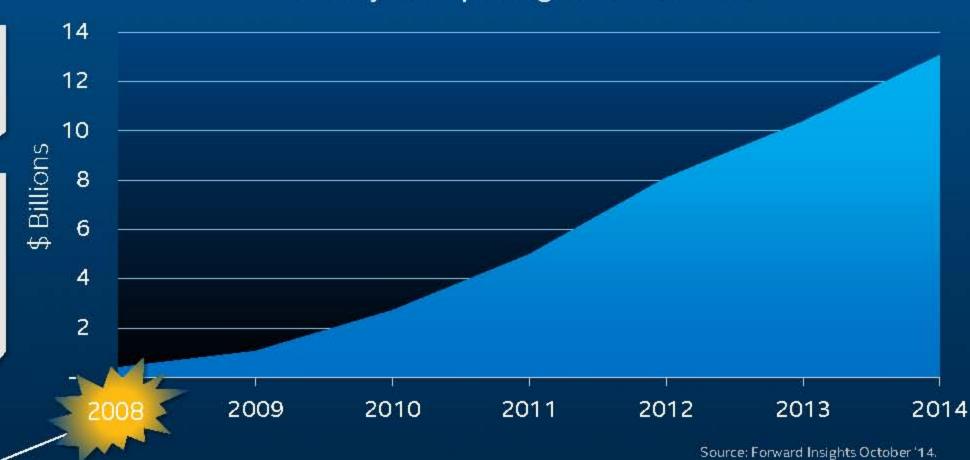
Industry Computing SSD Revenue



"The Intel X25-M 80GB SSD is screaming fast and blows away all of the previous best storage options!" - 2008

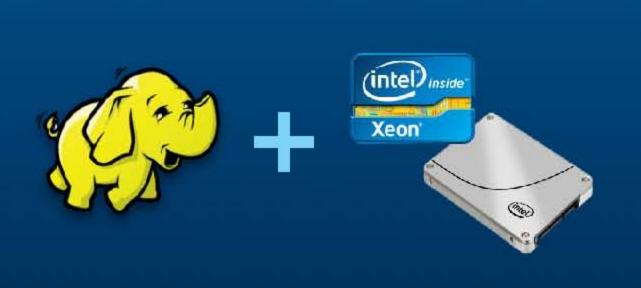


"This, ladies and gentlemen, is absolute domination. The X25-M thoroughly outclasses the competition here, wiping the floor with not only every mechanical hard drive in the field, but the other SSDs, as well." - 2008



2008 Intel Re-invents the SSD

The SSD Difference – Accelerating Big Data





Results have been estimated or simulated using internal Intel analysis or architecture simulation or modeling, and provided to you for informational purposes. Any differences in your system hardware, software or configuration may affect your actual performance.

Other names and brands may be claimed as the property of others.

Intel SSDs improve Hadoop performance by over 3x

Innovation and SSD Disruption

SSD: 4 inches of storage Performance: 11M I/O per sec



VS

HDD: 500 feet of storage Performance: 11M I/O per sec



Results have been estimated or simulated using internal Intel analysis or architecture simulation or modeling, and provided to you for informational purposes. Any differences in your system hardware, software or configuration may affect your actual performance.

Bringing data closer: same performance, smaller footprint



Platform Optimization Delivers Enhanced Capability



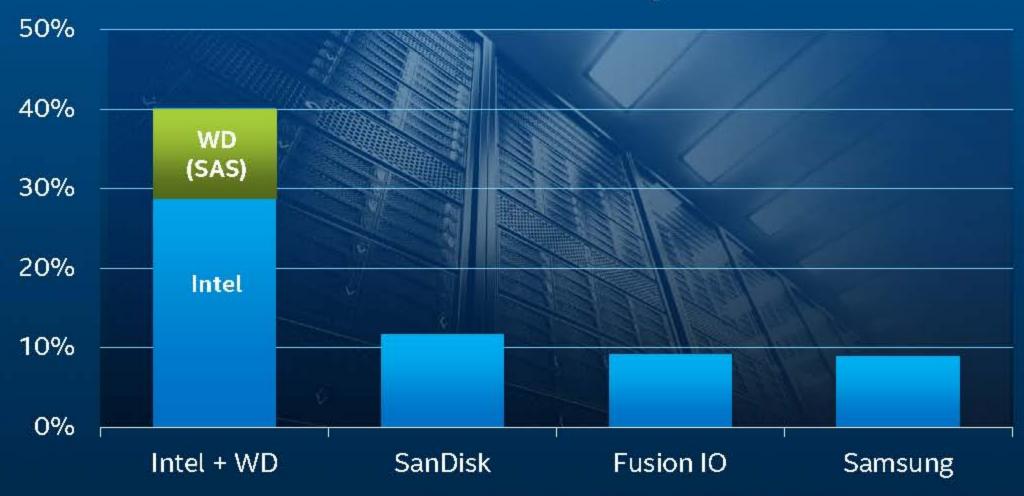






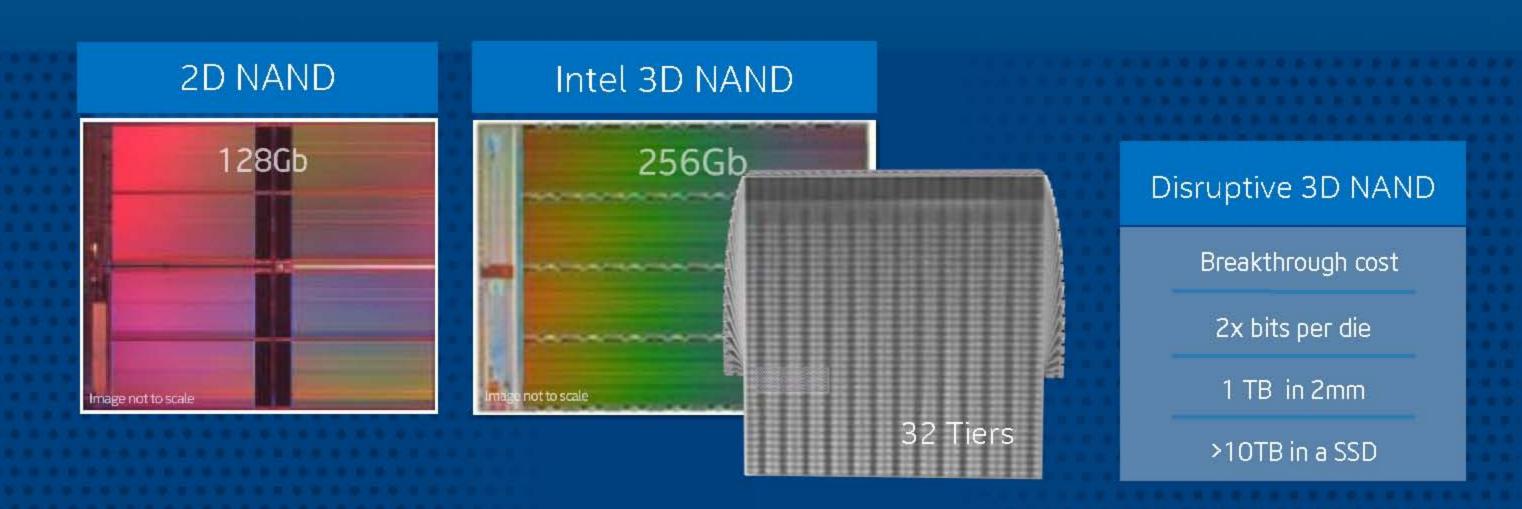
Data Center Leadership

Q2 2014 Data Center Market Segment Share: IDC



Source: IDC, Worldwide Solid State Drive Quarterly Update: 2Q14, doc #251237, September 2014.

NAND Leadership



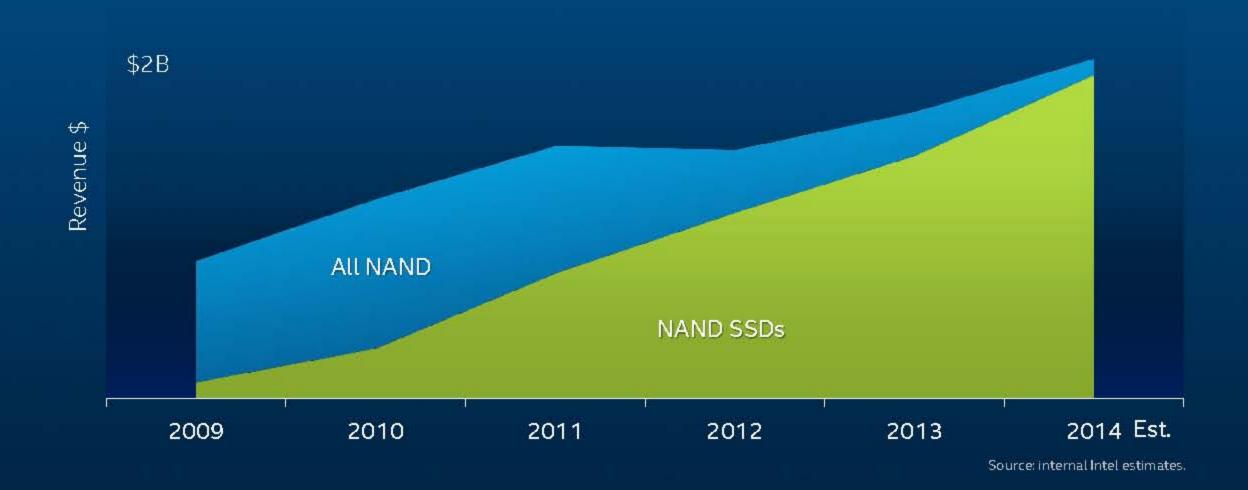
Tremendous Opportunity



Sources: Intel internal research, and Geoffrey Moore, Crossing the Chasm.

Growing Revenue in Compute NVM

Intel NAND Revenue and SSD Revenue



Compute Data: A Growth Opportunity



Technology Driven. Customer Inspired. Platform Connected.









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Q&A





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- Demand for Intel's products is highly variable and could differ from Intel's expectations due to factors including changes in the business and economic conditions; consumer confidence or income levels; customer acceptance of Intel's and competitors' products; competitive and pricing pressures, including actions taken by competitors; supply constraints and other disruptions affecting customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers.
- Intel's gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; and product manufacturing quality/yields. Variations in gross margin may also be caused by the timing of Intel product introductions and related expenses, including marketing expenses, and Intel's ability to respond quickly to technological developments and to introduce new features into existing products, which may result in restructuring and asset impairment charges.
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 stock buy backs and could be affected by changes in Intel's priorities for the use of cash, such as operational spending, capital spending, acquisitions, and because of changes to Intel's cash flows
 and changes in tax laws.
- Intel's expected tax rate is based on current tax law and current expected income and may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the
 estimates of credits, benefits and deductions; the resolution of issues arising from tax audits with various authorities, including payment of interest and penalties; and the ability to realize deferred
 tax assets.
- Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.
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- Intel's results could be affected by the timing of closing of acquisitions, divestitures and other significant transactions.
- Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving
 intellectual property, stockholder, consumer, antitrust, disclosure and other issues. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or
 selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual
 property.

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