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INVESTOR MEETING 2014
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Senior VP, GM PC Client Group

## Key Messages: PC Computing

## "PC"=Personal Computer <br> Strategies and Innovation to Transform the PC are Paying Off

Performance Requirements Growing Again In Broad \# of Segments

New User Experiences Will Accelerate PC Refresh

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## Investor Meeting 2013

## 2014 Forecast*

## PC Client Group <br> Looking Forward to 2014

## PC Client Group



Revenue down mid-single digits Operating profit ~flat

## Revenue $\rightarrow$ Up Single Digits

## Operating Margin $\rightarrow$ Up Double Digits

## The PC Market Landscape



Intel Unit Growth


## Installed Base = Opportunity $\sim 600 \mathrm{Mu}$ PCs $4+$ Years Old are Ripe for Refresh <br> PC Installed Base and Age Profiles



## Client Platform \& OS Innovation <br> The Best We Have Seen



## Client Platform \& OS Innovation The Best We Have Seen



## A Multi-Year Journey to Re-invent the Notebook



## 2 in 1 Momentum



2 in 1 Buyers Refresh Their PC ~1 Year Earlier
Than Notebook Buyers

of 2 in 1 Buyers Had Considered Buying a Tablet Instead ${ }^{1}$

## Intel ${ }^{\oplus}$ Core ${ }^{\text {mw }}$ M vs. 4 Year Old Laptop



## Innovation at Entry Price Points

IA Chrome MSS*


Bay Trail \% of Celeron ${ }^{\ominus} /$ Pentium ${ }^{\oplus}$


## Business Client Innovation



## Coming in 1H 2015:



## Strategy for Notebook and 2 in 1: 2015



## Strategy for Desktops: 2015



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# Performance Important to Both Value and Enthusiasts 

## Chromebooks ... Up to 2.4x* Better with IA

Core ${ }^{\text {Tw }}$ M Delivering Up to $3 x^{*}$ Performance vs. ARM*

New Usages with 3D Cameras

Enthusiast Gamers Also Going Mobile

## Performance IA vs. ARM



Acer Chromebook 13
(With Nvidia Tegra K1)

Acer C720 (With Intel Core i34005U Processor)

Intel ${ }^{\circ}$ Core ${ }^{\text {m }}$ M Processor Performance


Qualcomm S801 \& S800

- Qualcomm S801 \& S800

Intel Core M 5Y10 - Intel Core M 5Y10


## Enthusiast Segment What a Difference a Year Makes...



Launched Intel ${ }^{\circledR}$ Core ${ }^{\text {T" }}$ i7-4790K Processor "Devil's Canyon" at Computex 2014

- Intel's first 4GHz 4C processor
- Completely over-clockable

Launched Intel ${ }^{\oplus}$ Core ${ }^{T M}$ i7-5960X Processor Extreme Edition "Haswell-E" at PAX 2014

- Intel's first 8-Core, 16-Thread processor
- Up to 40 lanes of PCle 3.0, enabling up to 4 discrete gfx cards


## Increasing Intel Graphics Performance



## Leadership Products Continuing on Track

| Intel ${ }^{[0}$ Core $^{\text {m" }}$ M Processor |
| :---: |
| Razor-thin Laptop Meets Ultra-fast Tablet |
| intel inside Core $m$ |
| Holiday'14 |

$5^{\text {th }}$ Generation
Core
Great
Multi-tasking
for Notebooks
and 2 in 1 PCs

| Next Generation Celeron/Pentium | $6^{\text {th }}$ Gen Intel Core Processors |
| :---: | :---: |
| Delivering Leading Value at Entry Price Points (Braswell) | New Microarchitecture on 14 nm (Skylake) |
|  | $\begin{gathered} \text { intelde } \\ \text { inside } \\ \text { core } \end{gathered}$ |
| 2H '15 | 2H '15 |

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## Why Focus on User Experience?

## PC Refresh

## Intel Tablet Innovation

## ASP Uplift

## Brand Relevance

## Improving the Client User Experience



NATURAL USER INTERFACE


## Delivering a No Wires Experience



Wireless
Wireless Display Charging


Wireless Wireless Docking Data

ninte REALPENSE: 3D Camera Usages


Collaborate (Background Removal)


Enhanced Photo
(Focus)


Great Hardware + Great Software

## Intel ${ }^{\bullet}$ RealSense ${ }^{\text {™ }}$ 3D Camera ISV Momentum



Strong ISV Momentum, Tracking ~65 Applications and More Coming

## Summary: PC Computing

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## Risk Factors

 risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking

 following to be important factors that could cause actual results to differ materially from the company's expectations.

 customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers.



 restructuring and asset impairment charges.

- Intel operates in highly competitive industries and its operations have high costs that are either fixed or difficult to reduce in the short term.

 and changes in tax laws.

 tax assets.
 equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.
 and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates.
- Intel's results could be affected by the timing of closing of acquisitions, divestitures and other significant transactions.




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