# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 22, 2009

# Graco Inc.

(Exact name of registrant as specified in its charter)

	Minnesota	001-09249	41-0285640							
	(State or other jurisdiction	(Commission	(I.R.S. Employer							
	of incorporation)	File Number)	Identification No.)							
	88-11 <sup>th</sup> Avenue Northeast Minneapolis, Minnesota		55413							
	(Address of principal executive offices)		(Zip Code)							
Registrant's telephone number, including area code: (612) 623-6000  Not Applicable  (Former name or former address, if changed since last report)										
	ck the appropriate box below if the Form ation of the registrant under any of the fo		ultaneously satisfy the filing							
	Written communications pursuant to Rule-425 un Soliciting material pursuant to Rule 14a-12 unde Pre-commencement communications pursuant to Pre-commencement communications pursuant to	er the Exchange Act (17 CFR 240.1 to Rule 14d-2(b) under the Exchan	4a-12) ge Act (17 CFR 240.14d-2(b))							

# Item 2.02. Results of Operations and Financial Condition

On July 22, 2009, Graco Inc. issued a press release to report the Company's results of operations and financial condition for the quarter ended June 26, 2009. A copy of this press release is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

# Item 9.01. Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release dated July 22, 2009.

# **Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRACO INC.

Date: July 23, 2009

Karen Park Gallivan

Its: Vice President, General Counsel and

Secretary

# News Release

GRACO INC. P.O. Box 1441 Minneapolis, MN 55440-1441 NYSE: GGG



#### FOR IMMEDIATE RELEASE:

Wednesday, July 22, 2009

# FOR FURTHER INFORMATION:

James A. Graner (612) 623-6635

# GRACO REPORTS SECOND QUARTER SALES AND EARNINGS

MINNEAPOLIS, MN (July 22, 2009) - Graco Inc. (NYSE: GGG) today announced results for the quarter and six months ended June 26, 2009.

#### **Summary**

\$ in millions except per share amounts

		Thirt	Veeks Er	ıded	Twenty-six Weeks Ended							
	June 26, 2009		June 27, 2008		% Change	June 26, 2009		June 27, 2008		% Change		
Net Sales	\$	147.7	\$	239.2	(38)%	\$	285.6	\$	443.4	(36)%		
Net Earnings		11.6		42.5	(73)%		14.4		78.0	(82)%		
Diluted Net Earnings												
per Common Share	\$	0.19	\$	0.69	(72)%	\$	0.24	\$	1.27	(81)%		

- Net earnings of \$11.6 million in the second quarter, on sales of \$148 million.
- Sales and orders decreased in all segments and regions.
- Low volume caused decreases in profit margin rates.
- Currency translation had an unfavorable effect on sales (\$5 million for the quarter and \$11 million year-to-date) and net earnings (\$2 million for the quarter and \$4 million year-to-date).
- Cash flow from operations was \$69 million, up 26 percent compared to last year.
- Management continues to focus on working capital management. Inventories decreased \$23 million and receivables decreased \$15 million so far this year.

"While weak economic conditions continued to affect our business, profitability improved from the first quarter" said Patrick J. McHale, President and Chief Executive Officer. "We are resolved to continue investing in growth initiatives including product development, international expansion and entering new markets. At the same time, we remain flexible and ready to adapt to the economic environment as appropriate."

### **Consolidated Results**

Sales are down 38 percent for the quarter and 36 percent year-to-date. For the quarter, sales decreased 33 percent in the Americas, 52 percent in Europe (46 percent at consistent translation rates) and 29 percent in Asia Pacific. Year-to-date sales decreased 32 percent in the Americas, 47 percent in Europe (40 percent at consistent translation rates) and 27 percent in Asia Pacific.

Gross profit margin, expressed as a percentage of sales, was 49.4 percent for the quarter and 48.1 percent year-to-date, down from 53.8 percent and 54.3 percent, respectively, for the comparable periods last year. Decreases in both the quarter and year-to-date are due to lower production volumes (approximately 4 percentage points), unfavorable currency translation rates (approximately 1½ percentage points) and increased pension cost (approximately 1 percentage point). Decreases were offset somewhat by favorable material costs (approximately 1 percentage point). Workforce reduction costs in the first quarter affected the year-to-date margin rate by approximately 1 percentage point.

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Total operating expenses for the quarter and year-to-date are down 12 percent and 7 percent, respectively. Decreases from translation effects (\$2 million for the quarter, \$4 million year-to-date), lower incentive and bonus provisions and spending reductions are partially offset by higher product development and pension expenses. Sustained investment in product development reflects the Company's commitment to new and improved products as a key component of its strategy for future growth. Year-to-date operating expenses include approximately \$2 million related to workforce reductions made primarily in the first quarter.

#### **Segment Results**

Certain measurements of segment operations are summarized below:

		Thirteen Weeks					Twenty-six Weeks							
	Industrial (		Cor	ontractor Lub		Lubrication		Industrial		Contractor		Lubrication		
Net sales (in millions)	\$	73.3	\$	60.4	\$	14.0	\$	148.6	\$	107.8	\$	29.2		
Net sales percentage change														
from last year		(45)%		(26)%		(42)%		(40)%		(27)%		(39)%		
Operating earnings as a														
percentage of net sales														
2009		18 %		20 %		(12)%		17 %		12 %		(11)%		
2008		33 %		25 %		19 %		33 %		23 %		19 %		

All segments experienced double-digit percentage decreases in sales compared to last year for both the quarter and year-to-date. Second quarter operating earnings of all segments reflect the lower cost structure resulting from workforce and other spending reduction actions taken in the first quarter of 2009 and the fourth quarter of 2008. Year-to-date operating earnings of all segments reflect the impacts of low volume, workforce reduction costs and higher product development spending. Contractor operating results are affected by sales, costs and expenses related to the rollout of entry-level paint sprayers to additional paint and home center stores in both 2009 and 2008. Mix of product sold and costs related to discontinued products contributed to lower margin rates in the Lubrication segment.

#### Outlook

"We are hopeful that the worst of the economic crisis is behind us, but we expect that global economic conditions will continue to present a challenging operating environment for at least the rest of the year" said Patrick J. McHale, President and Chief Executive Officer. "We intend to continue making targeted investments in our strategic growth initiatives. We will continue to strengthen our competitive position, expand our product offering, build our global channel and enter new markets. We are working to position the Company to emerge from this recession with strong, profitable growth. The timing and shape of this recovery are highly uncertain, so we will remain flexible and have contingency plans in place to appropriately respond to conditions as they unfold."

#### **Cautionary Statement Regarding Forward-Looking Statements**

A forward-looking statement is any statement made in this earnings release and other reports that the Company files periodically with the Securities and Exchange Commission, as well as in press releases, analyst briefings, conference calls and the Company's Annual Report to shareholders, which reflects the Company's current thinking on market trends and the Company's future financial performance at the time they are made. All forecasts and projections are forward-looking statements. The Company undertakes no obligation to update these statements in light of new information or future events.

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The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 by making cautionary statements concerning any forward-looking statements made by or on behalf of the Company. The Company cannot give any assurance that the results forecasted in any forward-looking statement will actually be achieved. Future results could differ materially from those expressed, due to the impact of changes in various factors. These risk factors include, but are not limited to: economic conditions in the United States and other major world economies, currency fluctuations, political instability, changes in laws and regulations, and changes in product demand. Please refer to Item 1A of, and Exhibit 99 to, the Company's Annual Report on Form 10-K for fiscal year 2008 (and most recent Form 10-Q, if applicable) for a more comprehensive discussion of these and other risk factors. These reports are available on the Company's website at www.graco.com and the Securities and Exchange Commission's website at www.sec.gov.

#### **Conference Call**

Graco management will hold a conference call, including slides via webcast, with analysts and institutional investors on Thursday, July 23, 2009, at 11:00 a.m. ET to discuss Graco's second quarter results.

A real-time Webcast of the conference call will be broadcast live over the Internet. Individuals wanting to listen and view slides can access the call at the Company's website at <a href="www.graco.com">www.graco.com</a>. Listeners should go to the website at least 15 minutes prior to the live conference call to install any necessary audio software.

For those unable to listen to the live event, a replay will be available soon after the conference call at Graco's website, or by telephone beginning at approximately 2:00 p.m. ET on July 23, 2009, by dialing 800.406.7325, Conference ID #4114013, if calling within the U.S. or Canada. The dial-in number for international participants is 303.590.3030, with the same Conference ID #. The replay by telephone will be available through July 27, 2009.

Graco Inc. supplies technology and expertise for the management of fluids in both industrial and commercial applications. It designs, manufactures and markets systems and equipment to move, measure, control, dispense and spray fluid materials. A recognized leader in its specialties, Minneapolis-based Graco serves customers around the world in the manufacturing, processing, construction and maintenance industries. For additional information about Graco Inc., please visit us at <a href="https://www.graco.com">www.graco.com</a>.

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# GRACO INC. AND SUBSIDIARIES

# **Consolidated Statement of Earnings (Unaudited)**

	Thirteen Weeks Ended				Twenty-six Weeks Ended				
	June 26, June 27,		une 27,	June 26,		June 27,			
in thousands, except per share amounts)		2009		2008		2009		2008	
Net Sales	\$	147,712	\$	239,230	\$	285,592	\$	443,350	
Cost of products sold		74,704		110,467		148,256		202,734	
Gross Profit		73,008		128,763		137,336	240,616		
Product development		9,781		9,039		19,832		16,979	
Selling, marketing and distribution		28,292		35,842		60,225		69,663	
General and administrative		16,489		16,819		32,704		34,557	
Operating Earnings		18,446		67,063		24,575		119,417	
Interest expense		1,221		1,906		2,587		3,509	
Other expense (income), net		91		98		686		(17)	
<b>Earnings Before Income Taxes</b>		17,134		65,059		21,302		115,925	
Income taxes		5,500		22,600		6,900		37,900	
Net Earnings	\$	11,634	\$	42,459	\$	14,402	\$	78,025	
Net Earnings per Common Share									
Basic	\$	0.19	\$	0.70	\$	0.24	\$	1.28	
Diluted		0.19	\$	0.69	\$	0.24	\$	1.27	
Weighted Average Number of Shares									
Basic		59,903		60,540		59,770		60,897	
Diluted		60,183		61,222		60,043		61,569	

# **Segment Information (Unaudited)**

	Thirt	Thirteen Weeks Ended			Twenty-six Weeks Ended				
	June 26, 2009		June 27, 2008		June 26, 2009		une 27, 2008		
Net Sales									
Industrial	\$ 73	334 \$	133,092	\$	148,566	\$	247,343		
Contractor	60,	386	82,061		107,834		148,241		
Lubrication	13,	992	24,077		29,192		47,766		
Consolidated	\$ 147	712 \$	239,230	\$	285,592	\$	443,350		
Operating Earnings									
Industrial	\$ 13	435 \$	44,075	\$	24,930	\$	81,973		
Contractor	12	043	20,741		13,282		34,437		
Lubrication	(1,	745)	4,607		(3,181)		8,924		
Unallocated corporate	(5	287)	(2,360)		(10,456)		(5,917)		
Consolidated	\$ 18	446 \$	67,063	\$	24,575	\$	119,417		

All figures are subject to audit and adjustment at the end of the fiscal year.

The Consolidated Balance Sheets, Consolidated Statements of Cash Flows and Management's Discussion and Analysis are available in our Quarterly Report on Form 10-Q on our website at <a href="www.graco.com">www.graco.com</a>.



July 23, 2009

# **Electronically Filed**

Securities and Exchange Commission Judiciary Plaza 450 Fifth Street N.W. Washington DC 20549

Re: Graco Inc.

File No. 001-09249

Ladies/Gentlemen:

Enclosed is a Form 8-K for Graco Inc. furnished in connection with its Earnings Release of July 22, 2009.

Sincerely,

Karen Park Gallivan

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Vice President, General Counsel and Secretary

KPG/dw

**Enclosures**