

January 27, 2009

#### **Electronically Filed**

Securities and Exchange Commission Judiciary Plaza 450 Fifth Street, N.W. Washington, DC 20549

Re:

Graco Inc.

File No. 001-09249

Gentlemen/Ladies:

Enclosed is a Form 8-K for Graco Inc. furnished in connection with its Earnings Release of January 26, 2009.

Very truly yours,

(WWW)

Karen Park Gallivan

Vice President, General Counsel

and Secretary

KPG:dmw

**Enclosures** 

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 26, 2009

# Graco Inc.

(Exact name of registrant as specified in its charter)

001-09249	41-0285640
(Commission	(I.R.S. Employer
File Number)	Identification No.)
	55413
	(Zip Code)
	(Commission

Registrant's telephone number, including area code: (612) 623-6000

Not Applicable	
(Former name or former address, if changed since last	report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

• • •	9	obligation of the regionant and any of the following previolence.
[	]	Written communications pursuant to Rule-425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[	]	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)
[	]	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On January 26, 2009, Graco Inc. issued a press release to report the Company's results of operations and financial condition for the year ended December 26, 2008. A copy of this press release is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits

(c) Exhibits

99.1 Press Release dated January 26, 2009.

### **Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRACO INC.

Date: January 27, 2009

Karen Park Gallivan

Its: Vice President, General Counsel and Secretary

# News Release

Exhibit 99.1 GRACO INC. P.O. Box 1441 Minneapolis, MN 55440-1441 NYSE: GGG



FOR IMMEDIATE RELEASE:

Monday, January 26, 2009

#### FOR FURTHER INFORMATION:

James A. Graner (612) 623-6635

#### GRACO REPORTS FOURTH QUARTER AND ANNUAL SALES AND EARNINGS

MINNEAPOLIS, MN (January 26, 2009) - Graco Inc. (NYSE: GGG) today announced results for the quarter and year ended December 26, 2008.

#### **Summary**

\$ in millions except per share amounts

Fourth Quarter Ended							Year Ended						
	Dec 26, 2008		Dec 28, 2007		% Change	Dec 26, 2008		Dec 28, 2007		% Change			
Net Sales Net Earnings	\$	166.7 10.1	\$	205.2 35.7	(19)% (72)%	\$	817.3 120.9	\$	841.3 152.8	(3)% (21)%			
Diluted Net Earnings per Common Share	\$	0.17	\$	0.56	(70)%	\$	1.99	\$	2.32	(14)%			

- Sales and order rates for the quarter decreased in all segments and regions.
- Actions were taken in the fourth quarter to better align operations and assets with expected economic conditions.
- Costs of workforce reductions and impairment charges reduced diluted earnings by approximately \$0.08 per share.
- Costs related to the rollout of entry-level paint sprayers to additional paint and home center stores are expected to provide future returns in the form of market share growth. Such costs totaled \$6 million in the fourth quarter and reduced diluted earnings by approximately \$0.06 per share.
- Currency translation had a favorable effect of \$4 million on net earnings for the year, but had an unfavorable effect of \$3 million in the fourth quarter.
- Positive cash flow from operations for the year was \$162 million, down 8 percent compared to last year.
- We continued to implement long-term growth strategies including acquisitions (Airlessco<sup>®</sup> and LubeSci<sup>™</sup>) and expanded product and market development.

"We are confident that our business model, strong management and long-term growth strategies are positioning the Company for future profitable growth. Our solid balance sheet and strong cash flow allow us to continue to strategically fund growth initiatives for new products and international expansion," said Patrick J. McHale, President and Chief Executive Officer.

#### **Consolidated Results**

Sales for the quarter were lower than the comparable period last year in all regions, decreasing 17 percent in the Americas, 21 percent in Europe and 22 percent in Asia Pacific. Translation rates had an adverse impact on sales, contributing approximately 3 percentage points of the 19 percent decrease for the quarter.

Sales for the year were 3 percent lower than last year, with a 9 percent decrease in the Americas, an 8 percent increase in Europe and a 3 percent increase in Asia Pacific. Approximately 5 percentage points of the growth in Europe was from currency translation.

Sales include a total of \$4 million for the quarter and \$12 million for the year from GlasCraft® and Airlessco® operations acquired in 2008.

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year, sales were down 3 percent. Solid growth in Europe and Asia Pacific was not enough to offset the 7 percent decrease in the Americas. Improvement in year-to-date operating profitability is related to the integration and consolidation of Lubrication operations in 2007, although segment profitability has also been affected by a sales decline in the higher-margin vehicle services product line.

#### Outlook

"We expect that economic conditions will continue to present a challenging operating environment in the coming year" said Patrick J. McHale, President and Chief Executive Officer. "We have taken steps to better align our operations with market conditions. Workforce reductions are expected to yield savings of \$9 million in 2009. We are also selectively reducing capital expenditures and discretionary spending to further control costs. We expect headwinds from less favorable currency translation and an \$18 million increase in pension cost in 2009. We believe that a cash contribution to the plan will not be required in 2009, however we will consider possible contributions later in the year. We intend to continue making targeted investments in key operating and growth strategies including expenditures for improving manufacturing efficiencies, new product development, expanding distribution, entering new markets and pursuing acquisitions. We believe that by doing so, we are placing the Company and its shareholders in a position to benefit from the economic recovery when it comes."

#### Cautionary Statement Regarding Forward-Looking Statements

A forward-looking statement is any statement made in this earnings release and other reports that the Company files periodically with the Securities and Exchange Commission, as well as in press releases, analyst briefings, conference calls and the Company's Annual Report to shareholders, which reflects the Company's current thinking on market trends and the Company's future financial performance at the time they are made. All forecasts and projections are forward-looking statements. The Company undertakes no obligation to update these statements in light of new information or future events.

The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 by making cautionary statements concerning any forward-looking statements made by or on behalf of the Company. The Company cannot give any assurance that the results forecasted in any forward-looking statement will actually be achieved. Future results could differ materially from those expressed, due to the impact of changes in various factors. These risk factors include, but are not limited to: economic conditions in the United States and other major world economies, currency fluctuations, political instability, changes in laws and regulations, and changes in product demand. Please refer to Item 1A of, and Exhibit 99 to, the Company's Annual Report on Form 10-K for fiscal year 2007 (and most recent Form 10-Q, if applicable) for a more comprehensive discussion of these and other risk factors. These reports are available on the Company's website at www.graco.com and the Securities and Exchange Commission's website at www.sec.gov.

#### **Conference Call**

A conference call, including slides via webcast, with analysts and institutional investors will be held Tuesday, January 27, 2009, at 11:00 a.m. ET to discuss Graco's fourth quarter and year-end results. Graco management will host the call.

A real-time webcast of the conference call will be broadcast live over the Internet. Individuals wanting to listen and view slides can access the call at the Company's website at <a href="www.graco.com">www.graco.com</a> under Investor Relations. Slides will be available on January 27 at 9 a.m. ET. Listeners should go to the website at least 15 minutes prior to the live conference call to install any necessary audio software.

For those unable to listen to the live event, a replay will be available soon after the conference call at Graco's website, or by telephone beginning at approximately 2:00 p.m. ET on January 27, 2009, by dialing 800.405.2236, Conference ID #11124982, if calling within the U.S. or Canada. The dial-in number for international participants is 303.590.3000, with the same Conference ID #. The replay by telephone will be available through January 30, 2009.

Graco Inc. supplies technology and expertise for the management of fluids in both industrial and commercial applications. It designs, manufactures and markets systems and equipment to move, measure, control, dispense and spray fluid materials. A recognized leader in its specialties, Minneapolis-based Graco serves customers around the world in the manufacturing, processing, construction and maintenance industries. For additional information about Graco Inc., please visit us at <a href="https://www.graco.com">www.graco.com</a>.

### GRACO INC. AND SUBSIDIARIES

# Consolidated Statements of Earnings (Unaudited)

	Fourth Quarter Ended				Year Ended				
	Ι	Dec 26,	I	Dec 28,	I	Dec 26,		Dec 28,	
(in thousands, except per share amounts)	<del></del>	2008		2007		2008		2007	
Net Sales	\$	166,689	\$	205,190	\$	817,270	\$	841,339	
Cost of products sold		85,288		95,504		385,093		393,913	
Gross Profit		81,401		109,686		432,177		447,426	
Product development		9,953		7,374		36,558		30,277	
Selling, marketing and distribution		36,582		32,946		138,665		124,508	
General and administrative		19,447		15,223		69,589		60,161	
Operating Earnings		15,419		54,143		187,365		232,480	
Interest expense		2,190		1,499		7,633		3,433	
Other expense, net		547		186		1,153		211	
Earnings Before Income Taxes	•	12,682		52,458		178,579		228,836	
Income taxes		2,600		16,800		57,700		76,000	
Net Earnings		10,082	\$	35,658	\$	120,879	\$	152,836	
Net Earnings per Common Share									
Basic	\$	0.17	\$	0.57	\$	2.01	\$	2.35	
Diluted		0.17	\$	0.56	\$	1.99	\$	2.32	
Weighted Average Number of Shares									
Basic		59,493		62,663		60,264		65,043	
Diluted		59,837		63,434		60,835		65,984	

# **Segment Information (Unaudited)**

	Fourth Quarter Ended			Year Ended				
	Dec 26,		]	Dec 28,		Dec 26,		Dec 28,
		2008 2007		2007	2008		2007	
Net Sales								
Industrial	\$	97,913	\$	117,588	\$	462,941	\$	444,725
Contractor		50,780		66,072		266,772		306,703
Lubrication		17,996		21,530		87,557		89,911
Consolidated	\$	166,689	\$	205,190	\$	817,270	\$	841,339
Operating Earnings	***************************************							
Industrial	\$	20,393	\$	40,708	\$	138,240	\$	152,278
Contractor		(2,507)		14,866		47,156		81,528
Lubrication		142		1,408		12,475		9,252
Unallocated corporate		(2,609)		(2,839)		(10,506)		(10,578)
Consolidated	\$	15,419	\$	54,143	\$	187,365	\$	232,480

# GRACO INC. AND SUBSIDIARIES Consolidated Balance Sheets (Unaudited)

(In thousands)

	De	Dec 26, 2008		c 28, 2007
ASSETS				
Current Assets				
Cash and cash equivalents	\$	12,119	\$	4,922
Accounts receivable, less allowances of				
\$6,600 and \$6,500		127,505		140,489
Inventories		91,604		74,737
Deferred income taxes		23,007		21,650
Other current assets		6,360		7,034
Total current assets		260,595		248,832
Property, Plant and Equipment				
Cost		326,729		306,073
Accumulated depreciation		(176,975)		(165,479)
Property, plant and equipment, net		149,754		140,594
Prepaid Pension		-		31,823
Goodwill		91,740		67,204
Other Intangible Assets, net		52,231		41,889
Deferred Income Taxes		18,919		_
Other Assets		6,611		6,382
Total Assets	\$	579,850	\$	536,724
LIABILITIES AND SHAREHOLDERS' EQUITY	<del> </del>			
Current Liabilities				
Notes payable to banks	\$	18,311	\$	18,991
Trade accounts payable		18,834		27,379
Salaries, wages and commissions		17,179		20,470
Dividends payable		11,312		11,476
Other current liabilities		55,524		47,561
Total current liabilities	<del></del>	121,160	***************************************	125,877
Long-term Debt		180,000		107,060
Retirement Benefits and Deferred Compensation		108,656		40,639
Uncertain Tax Positions		2,400		5,400
Deferred Income Taxes		_,		13,074
Shareholders' Equity				ŕ
Common stock		59,516		61,964
Additional paid-in-capital		174,161		156,420
Retained earnings		8,445		32,986
Accumulated other comprehensive income (loss)		(74,488)		(6,696)
Total shareholders' equity		167,634	-	244,674
Total Liabilities and Shareholders' Equity	\$	579,850	\$	536,724
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### GRACO INC. AND SUBSIDIARIES

# Consolidated Statements of Cash Flows (Unaudited)

(In thousands)

		Year Ended						
	De	c 26, 2008	De	c 28, 2007				
Cash Flows From Operating Activities								
Net Earnings	\$	120,879	\$	152,836				
Adjustments to reconcile net earnings to								
net cash provided by operating activities								
Depreciation and amortization		35,495		28,665				
Deferred income taxes		(160)		(1,590)				
Share-based compensation		9,051		8,583				
Excess tax benefit related to share-based								
payment arrangements		(2,873)		(4,508)				
Change in								
Accounts receivable		14,965		(1,844)				
Inventories		(9,937)		2,045				
Trade accounts payable		(6,806)		(2,314)				
Salaries, wages and commissions		(3,169)		(6,527)				
Retirement benefits and deferred compensation		(2,672)		(2,290)				
Other accrued liabilities		5,658		4,666				
Other		2,047		(625)				
Net cash provided by operating activities	***************************************	162,478		177,097				
Cash Flows From Investing Activities			***************************************					
Property, plant and equipment additions		(29,102)		(36,869)				
Proceeds from sale of property, plant and equipment		1,768		296				
Investment in life insurance		(1,499)		(1,499)				
Capitalized software and other intangible asset additions		(1,327)		(85)				
Acquisitions of businesses, net of cash acquired		(55,186)		(03)				
Net cash used in investing activities	•	(85,346)		(38,157)				
Cash Flows From Financing Activities		(00,000)		(50,151)				
Net borrowings (payments) on short-term lines of credit		(1,329)		(212)				
Borrowings on long-term line of credit		242,849		(312) 158,351				
Payments on long-term line of credit		(169,909)		(51,295)				
Excess tax benefit related to share-based		(109,909)		(31,293)				
payment arrangements		2,873		4,508				
Common stock issued		13,701		24,055				
Common stock retired		(114,836)		(230,412)				
Cash dividends paid		(44,702)		(43,188)				
Net cash provided by (used in) financing activities	***************************************	(71,353)		(138,293)				
Effect of exchange rate changes on cash	***************************************	1,418		(1,596)				
Net increase (decrease) in cash and cash equivalents		7,197	***************************************	(949)				
Cash and cash equivalents		1,171		(242)				
Beginning of year		4,922		5,871				
End of period	\$	12,119	\$	4,922				
	<u> </u>	12,117	Ψ	7,744				