



FORD MOTOR COMPANY AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME

For the Periods Ended September 30, 2008 and 2007 (in millions, except per share amounts)

(III millions, except per share amo	Third C	Quarter	First Nine Months	
	2008	2007	2008	2007
	(unaudited)		(unaudited)	
Sales and revenues				
Automotive sales	\$ 27,733	\$ 36,270	\$ 103,907	\$ 115,006
Financial Services revenues	4,312	4,808	13,178	13,333
Total sales and revenues	32,045	41,078	117,085	128,339
Costs and expenses				
Automotive cost of sales	24,999	33,238	100,450	104,135
Selling, administrative and other expenses	4,574	4,904	16,974	15,828
Interest expense	2,382	2,733	7,339	8,210
Financial Services provision for credit and insurance losses	399	194	1,341	374
Total costs and expenses	32,354	41,069	126,104	128,547
Automotive interest income and other non-operating income/(expense), net	(244)	(216)	(344)	672
Automotive equity in net income/(loss) of affiliated companies	13	51	109	262
Income/(Loss) before income taxes	(540)	(156)	(9,254)	726
Provision for/(Benefit from) income taxes	(462)	162	(811)	467
Income/(Loss) before minority interests	(78)	(318)	(8,443)	259
Minority interests in net income/(loss) of subsidiaries	51	62	262	205
Income/(Loss) from continuing operations	(129)	(380)	(8,705)	54
Income/(Loss) from discontinued operations			9	34
Net income/(loss)	<u>\$ (129</u>)	<u>\$ (380</u>)	<u>\$ (8,696</u>)	\$ 88
AMOUNTS PER SHARE OF COMMON AND CLASS B STOCK				
Basic income/(loss)				
Income/(Loss) from continuing operations	\$ (0.06)	\$ (0.19)	\$ (3.89)	\$ 0.03
Income/(Loss) from discontinued operations	<u>-</u>	_	<u>=</u>	0.02
Net income/(loss)	<u>\$ (0.06)</u>	<u>\$ (0.19</u>)	<u>\$ (3.89</u>)	\$ 0.05
Diluted income/(loss)				
Income/(Loss) from continuing operations	\$ (0.06)	\$ (0.19)	\$ (3.89)	\$ 0.03
Income/(Loss) from discontinued operations				0.02
Net income/(loss)	<u>\$ (0.06)</u>	<u>\$ (0.19</u>)	<u>\$ (3.89</u>)	\$ 0.05

The Notes to the Financial Statements in the Form 10-Q Report are an integral part of the Financial Statements.







FORD MOTOR COMPANY AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET (in millions)

	2	September 30, 2008		December 31, 2007	
400570	(una	udited)			
ASSETS Cook and each aguityalanta	\$	24.904	\$	25 202	
Cash and cash equivalents Marketable securities	Φ	24,894 16,907	Ф	35,283 5,248	
Loaned securities		10,907		5,246 10,267	
Finance receivables, net		100,883		10,267	
Other receivables, net		7,529		8,210	
Net investment in operating leases		29,179		33,255	
Retained interest in sold receivables		154		653	
Inventories		12,048		10,121	
Equity in net assets of affiliated companies		3,065		2,853	
Net property		30,253		36,239	
Deferred income taxes		3,032		3,500	
Goodwill and other net intangible assets		1,805		2,069	
Assets of discontinued/held-for-sale operations		, -		7,537	
Other assets		12,316		14,976	
Total assets	\$	242,065	\$	279,264	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Payables	\$	20,358	\$	20,832	
Accrued liabilities and deferred revenue		62,931		74,738	
Debt		156,793		168,787	
Deferred income taxes		2,514		3,034	
Liabilities of discontinued/held-for-sale operations		<u>-</u>		4,824	
Total liabilities		242,596		272,215	
Minority interests		1,458		1,421	
Stockholders' equity					
Capital stock					
Common Stock, par value \$0.01 per share (2,304 million shares issued)		23		21	
Class B Stock, par value \$0.01 per share (71 million shares issued)		1		1	
Capital in excess of par value of stock		8,910		7,834	
Accumulated other comprehensive income/(loss)		(571)		(558)	
Treasury stock		(183)		(185)	
Retained earnings/(Accumulated deficit)		(10,169)		(1,485)	
Total stockholders' equity		(1,989)		5,628	
Total liabilities and stockholders' equity	<u>\$</u>	242,065	_\$	279,264	

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FORD MOTOR COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the Periods Ended September 30, 2008 and 2007 (in millions)

	First Nine Months				
	2008			2007	
	(unaudited)				
Cash flows from operating activities of continuing operations					
Net cash (used in)/provided by operating activities	\$	3,269	\$	13,242	
Cash flows from investing activities of continuing operations					
Capital expenditures		(4,875)		(4,215)	
Acquisitions of retail and other finance receivables and operating leases		(36,932)		(42,827)	
Collections of retail and other finance receivables and operating leases		32,278		34,509	
Purchases of securities		(49,881)		(9,085)	
Sales and maturities of securities		47,852		14,805	
Settlements of derivatives		1,753		716	
Proceeds from sales of retail and other finance receivables and operating leases		-		705	
Proceeds from sale of businesses		6,293		1,236	
Cash paid for acquisitions		(13)		-	
Transfer of cash balances upon disposition of discontinued/held-for-sale operations		(925)		(83)	
Other		421		185	
Net cash (used in)/provided by investing activities		(4,029)		(4,054)	
Cash flows from financing activities of continuing operations					
Sales of Common Stock		663		152	
Purchases of Common Stock		-		(31)	
Changes in short-term debt		(4,422)		(2,558)	
Proceeds from issuance of other debt		27,565		24,018	
Principal payments on other debt		(32,768)		(32,457)	
Other		(531)		151	
Net cash (used in)/provided by financing activities		(9,493)		(10,725)	
Effect of exchange rate changes on cash		(136)		64	
Net increase/(decrease) in cash and cash equivalents from continuing operations		(10,389)		(1,473)	
Cash flows from discontinued operations					
Cash flows from operating activities of discontinued operations		-		16	
Cash flows from investing activities of discontinued operations		-		-	
Cash flows from financing activities of discontinued operations					
Net increase/(decrease) in cash and cash equivalents	\$	(10,389)	_\$	(1,457)	
Cash and cash equivalents at January 1	\$	35,283	\$	28,896	
Cash and cash equivalents of discontinued/held-for-sale operations at January 1		-		(2)	
Net increase/(decrease) in cash and cash equivalents		(10,389)		(1,457)	
Less: cash and cash equivalents of discontinued/held-for-sale operations at September 30		_			
Cash and cash equivalents at September 30	\$	24,894	\$	27,437	

The Notes to the Financial Statements in the Form 10-Q Report are an integral part of the Financial Statements.







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