



FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME
For the Years Ended December 31, 2006, 2005 and 2004
(in millions, except per share amounts)

| | 2006 | 2005 | 2004 |
|--|-------------|------------|------------|
| Sales and revenues | | | |
| Automotive sales | \$ 143,307 | \$ 153,474 | \$ 147,119 |
| Financial Services revenues | 16,816 | 23,422 | 25,197 |
| Total sales and revenues | 160,123 | 176,896 | 172,316 |
| Costs and expenses | | | |
| Automotive cost of sales | 148,869 | 144,924 | 135,755 |
| Selling, administrative and other expenses | 19,180 | 24,622 | 24,012 |
| Interest expense | 8,783 | 8,417 | 8,471 |
| Financial Services provision for credit and insurance losses | 241 | 483 | 1,212 |
| Total costs and expenses | 177,073 | 178,446 | 169,450 |
| Automotive interest income and other non-operating income/(expense), net | 1,478 | 1,249 | 988 |
| Automotive equity in net income/(loss) of affiliated companies | 421 | 285 | 255 |
| Gain on sale of The Hertz Corporation | - | 1,095 | - |
| Income/(loss) before income taxes | (15,051) | 1,079 | 4,109 |
| Provision for/(benefit from) income taxes | (2,646) | (845) | 643 |
| Income/(loss) before minority interests | (12,405) | 1,924 | 3,466 |
| Minority interests in net income/(loss) of subsidiaries | 210 | 280 | 282 |
| Income/(loss) from continuing operations | (12,615) | 1,644 | 3,184 |
| Income/(loss) from discontinued operations | 2 | 47 | (146) |
| Income/(loss) before cumulative effects of changes in accounting principles | (12,613) | 1,691 | 3,038 |
| Cumulative effects of changes in accounting principles | - | (251) | - |
| Net income/(loss) | \$ (12,613) | \$ 1,440 | \$ 3,038 |
| Average number of shares of Common and Class B Stock outstanding | 1,879 | 1,846 | 1,830 |
| AMOUNTS PER SHARE OF COMMON AND CLASS B STOCK | | | |
| Basic income/(loss) | | | |
| Income/(loss) from continuing operations | \$ (6.72) | \$ 0.89 | \$ 1.74 |
| Income/(loss) from discontinued operations | - | 0.03 | (0.08) |
| Cumulative effects of changes in accounting principles | - | (0.14) | - |
| Net income/(loss) | \$ (6.72) | \$ 0.78 | \$ 1.66 |
| Diluted income/(loss) | | | |
| Income/(loss) from continuing operations | \$ (6.72) | \$ 0.87 | \$ 1.59 |
| Income/(loss) from discontinued operations | - | 0.02 | (0.07) |
| Cumulative effects of changes in accounting principles | - | (0.12) | - |
| Net income/(loss) | \$ (6.72) | \$ 0.77 | \$ 1.52 |
| Cash dividends | \$ 0.25 | \$ 0.40 | \$ 0.40 |

The Notes to the Financial Statements in the Form 10-K Report are an integral part of the Financial Statements.



FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
(in millions)

| | <u>December 31,</u> <u>2006</u> | <u>December 31,</u> <u>2005</u> |
|--|------------------------------------|------------------------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 28,894 | \$ 28,406 |
| Marketable securities | 21,472 | 10,672 |
| Loaned securities | 5,256 | 3,461 |
| Finance receivables, net | 106,863 | 105,975 |
| Other receivables, net | 7,782 | 8,536 |
| Net investment in operating leases | 29,834 | 27,099 |
| Retained interest in sold receivables | 990 | 1,420 |
| Inventories | 11,578 | 10,271 |
| Equity in net assets of affiliated companies | 2,787 | 2,579 |
| Net property | 38,505 | 40,676 |
| Deferred income taxes | 4,950 | 5,880 |
| Goodwill and other net intangible assets | 6,937 | 5,945 |
| Assets of discontinued/held-for-sale operations | - | 5 |
| Other assets | 12,706 | 18,534 |
| Total assets | <u>\$ 278,554</u> | <u>\$ 269,459</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Payables | \$ 23,549 | \$ 22,910 |
| Accrued liabilities and deferred revenue | 82,518 | 73,047 |
| Debt | 172,049 | 153,278 |
| Deferred income taxes | 2,744 | 5,660 |
| Total liabilities | <u>280,860</u> | <u>254,895</u> |
| Minority interests | 1,159 | 1,122 |
| Stockholders' equity | | |
| Capital stock | | |
| Common Stock, par value \$0.01 per share (1,837 million shares issued; 6,000 million shares authorized) | 18 | 18 |
| Class B Stock, par value \$0.01 per share (71 million shares issued; 530 million shares authorized) | 1 | 1 |
| Capital in excess of par value of stock | 4,562 | 4,872 |
| Accumulated other comprehensive income/(loss) | (7,846) | (3,680) |
| Treasury stock | (183) | (833) |
| Retained earnings/(Accumulated deficit) | (17) | 13,064 |
| Total stockholders' equity | <u>(3,465)</u> | <u>13,442</u> |
| Total liabilities and stockholders' equity | <u>\$ 278,554</u> | <u>\$ 269,459</u> |

The Notes to the Financial Statements in the Form 10-K Report are an integral part of the Financial Statements.



FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS
For the Years Ended December 31, 2006, 2005 and 2004
(in millions)

| | 2006 | 2005 | 2004 |
|---|-----------|-----------|-----------|
| Cash flows from operating activities of continuing operations | | | |
| Net cash flows from operating activities | \$ 9,609 | \$ 20,387 | \$ 21,683 |
| Cash flows from investing activities of continuing operations | | | |
| Capital expenditures | (6,848) | (7,517) | (6,738) |
| Acquisitions of retail and other finance receivables and operating leases | (59,793) | (54,024) | (63,284) |
| Collections of retail and other finance receivables and operating leases | 41,502 | 48,257 | 51,002 |
| Net acquisitions of daily rental vehicles | - | (1,552) | (2,192) |
| Purchases of securities | (23,678) | (11,883) | (11,767) |
| Sales and maturities of securities | 18,456 | 8,735 | 16,648 |
| Proceeds from sales of retail and other finance receivables and operating leases | 5,120 | 17,288 | 6,481 |
| Proceeds from sale of businesses | 56 | 7,937 | 537 |
| Cash paid for acquisitions | - | (2,031) | (30) |
| Transfer of cash balances upon disposition of discontinued/held-for-sale operations | (4) | (1,255) | (39) |
| Other | 325 | 1,849 | 2,292 |
| Net cash (used in)/provided by investing activities | (24,864) | 5,804 | (7,090) |
| Cash flows from financing activities of continuing operations | | | |
| Cash dividends | (468) | (738) | (733) |
| Sales of Common Stock | 431 | 895 | 21 |
| Purchases of Common Stock | (183) | (570) | (172) |
| Changes in short-term debt | (5,825) | (8,713) | 4,885 |
| Proceeds from issuance of other debt | 58,258 | 24,559 | 22,223 |
| Principal payments on other debt | (36,601) | (36,080) | (36,000) |
| Other | (339) | (153) | (136) |
| Net cash (used in)/provided by financing activities | 15,273 | (20,800) | (9,912) |
| Effect of exchange rate changes on cash | 464 | (496) | 505 |
| Net increase/(decrease) in cash and cash equivalents from continuing operations | 482 | 4,895 | 5,186 |
| Cash from discontinued operations | | | |
| Cash flows from operating activities of discontinued operations | 2 | 55 | 315 |
| Cash flows from investing activities of discontinued operations | - | (49) | (320) |
| Cash flows from financing activities of discontinued operations | - | - | - |
| Net increase/(decrease) in cash and cash equivalents | \$ 484 | \$ 4,901 | \$ 5,181 |
| Cash and cash equivalents at January 1 | \$ 28,406 | \$ 22,828 | \$ 17,672 |
| Cash and cash equivalents of discontinued/held-for-sale operations at January 1 | 4 | 681 | 656 |
| Net increase/(decrease) in cash and cash equivalents | 484 | 4,901 | 5,181 |
| Less: cash and cash equivalents of discontinued/held-for-sale operations at December 31 | - | (4) | (681) |
| Cash and cash equivalents at December 31 | \$ 28,894 | \$ 28,406 | \$ 22,828 |

The Notes to the Financial Statements in the Form 10-K Report are an integral part of the Financial Statements.



FORD MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
For the Years Ended December 31, 2006, 2005 and 2004
(In millions)

| | Capital Stock | Capital in Excess of Par Value of Stock | Retained Earnings/ (Accumulated Deficit) | Accumulated Other Comprehensive Income/(Loss) | | | Other | Total |
|---|---------------|---|--|---|--------------------------|----------------------------------|------------------|-------------------|
| | | | | Foreign Currency Translation | Employee Benefit Related | Derivative Instruments and Other | | |
| YEAR ENDED DECEMBER 31, 2004 | | | | | | | | |
| Balance at beginning of year | \$ 19 | \$ 5,374 | \$ 10,057 | \$ 1,816 | \$ (3,520) | \$ 1,462 | \$(1,749) | \$13,459 |
| Comprehensive income/(loss) | | | | | | | | |
| Net income/(loss) | - | - | 3,038 | - | - | - | - | 3,038 |
| Foreign currency translation | - | - | - | 2,321 | - | - | - | 2,321 |
| Net gain/(loss) on derivative instruments (net of \$76 of tax) | - | - | - | (125) | - | (16) | - | (141) |
| Minimum pension liability (net of \$243 of tax) | - | - | - | - | (451) | - | - | (451) |
| Net holding gain/(loss) (net of \$13 of tax) | - | - | - | - | - | (24) | - | (24) |
| Comprehensive income/(loss) | | | | | | | | 4,743 |
| Common Stock issued for employee benefit plans and other | - | (53) | - | - | - | - | - | (53) |
| ESOP loan and treasury stock | - | - | - | - | - | - | 21 | 21 |
| Cash dividends | - | - | (733) | - | - | - | - | (733) |
| Balance at end of year | <u>\$ 19</u> | <u>\$ 5,321</u> | <u>\$ 12,362</u> | <u>\$ 4,012</u> | <u>\$ (3,971)</u> | <u>\$ 1,422</u> | <u>\$(1,728)</u> | <u>\$17,437</u> |
| YEAR ENDED DECEMBER 31, 2005 | | | | | | | | |
| Balance at beginning of year | \$ 19 | \$ 5,321 | \$ 12,362 | \$ 4,012 | \$ (3,971) | \$ 1,422 | \$(1,728) | \$17,437 |
| Comprehensive income/(loss) | | | | | | | | |
| Net income/(loss) | - | - | 1,440 | - | - | - | - | 1,440 |
| Foreign currency translation | - | - | - | (3,684) | - | - | - | (3,684) |
| Net gain/(loss) on derivative instruments (net of \$527 of tax) | - | - | - | 285 | - | (1,264) | - | (979) |
| Minimum pension liability (net of \$229 of tax) | - | - | - | - | (425) | - | - | (425) |
| Net holding gain/(loss) (net of \$30 of tax) | - | - | - | - | - | (55) | - | (55) |
| Comprehensive income/(loss) | | | | | | | | (3,703) |
| Common Stock issued for employee benefit plans and other | - | (449) | - | - | - | - | - | (449) |
| ESOP loan and treasury stock | - | - | - | - | - | - | 895 | 895 |
| Cash dividends | - | - | (738) | - | - | - | - | (738) |
| Balance at end of year | <u>\$ 19</u> | <u>\$ 4,872</u> | <u>\$ 13,064</u> | <u>\$ 613</u> | <u>\$ (4,396)</u> | <u>\$ 103</u> | <u>\$(833)</u> | <u>\$13,442</u> |
| YEAR ENDED DECEMBER 31, 2006 | | | | | | | | |
| Balance at beginning of year | \$ 19 | \$ 4,872 | \$ 13,064 | \$ 613 | \$ (4,396) | \$ 103 | \$(833) | \$13,442 |
| Comprehensive income/(loss) | | | | | | | | |
| Net income/(loss) | - | - | (12,613) | - | - | - | - | (12,613) |
| Foreign currency translation | - | - | - | 2,585 | - | - | - | 2,585 |
| Net gain/(loss) on derivative instruments (net of \$266 of tax) | - | - | - | 17 | - | 477 | - | 494 |
| Minimum pension liability (net of \$819 of tax) | - | - | - | - | 1,542 | - | - | 1,542 |
| Net holding gain/(loss) (net of \$31 of tax) | - | - | - | - | - | (59) | - | (59) |
| Comprehensive income/(loss) | | | | | | | | (8,051) |
| Adoption of Statement of Financial Accounting Standards Statement No. 158 (net of \$646 of tax) | - | - | - | - | (8,728) | - | - | (8,728) |
| Common Stock issued for employee benefit plans and other | - | (310) | - | - | - | - | - | (310) |
| ESOP loan and treasury stock | - | - | - | - | - | - | 650 | 650 |
| Cash dividends | - | - | (468) | - | - | - | - | (468) |
| Balance at end of year | <u>\$ 19</u> | <u>\$ 4,562</u> | <u>\$ (17)</u> | <u>\$ 3,215</u> | <u>\$ (11,582)</u> | <u>\$ 521</u> | <u>\$(183)</u> | <u>\$ (3,465)</u> |

The Notes to the Financial Statements in the Form 10-K Report are an integral part of the Financial Statements.



This is an Intelligent Financial Statement™ by CoreFiling. The Intelligent Financial Statement™ embeds XBRL financial data in a viewable and printable document. By moving your mouse over the displayed data, pop-up CoreFiling TagTips™ will show you how the data is internally expressed as XBRL. (Please note that TagTips™ require Adobe® Reader® 7.0 or later.)

To obtain the embedded XBRL report and any XBRL extension taxonomies, double-click or right-click the paperclip icon or icons below.

For more information on the Intelligent Financial Statement™ or XBRL, please see <http://www.corefiling.com>.

| | |
|------------------------|----------------------|
| XBRL report | fmc-20061231.xml |
| XBRL taxonomy schema | fmc-20061231.xsd |
| XBRL taxonomy linkbase | fmc-20061231_lab.xml |
| XBRL taxonomy linkbase | fmc-20061231_pre.xml |
| XBRL taxonomy linkbase | fmc-20061231_cal.xml |