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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-K/A  
(Amendment No. 1)

(Mark One)

- Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**For the fiscal year ended December 31, 2017**

or

- Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number 1-3950**

**Ford Motor Company**

*(Exact name of Registrant as specified in its charter)*

**Delaware**

*(State of incorporation)*

**38-0549190**

*(I.R.S. Employer Identification No.)*

**One American Road, Dearborn, Michigan**

*(Address of principal executive offices)*

**48126**

*(Zip Code)*

**313-322-3000**

*(Registrant's telephone number, including area code)*

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, par value \$.01 per share	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act:** None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
Yes  No

Indicate by check mark if the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

As of June 30, 2017, Ford had outstanding 3,900,795,510 shares of Common Stock and 70,852,076 shares of Class B Stock. Based on the New York Stock Exchange Composite Transaction closing price of the Common Stock on that date (\$11.19 per share), the aggregate market value of such Common Stock was \$43,649,901,757. Although there is no quoted market for our Class B Stock, shares of Class B Stock may be converted at any time into an equal number of shares of Common Stock for the purpose of effecting the sale or other disposition of such shares of Common Stock. The shares of Common Stock and Class B Stock outstanding at June 30, 2017 included shares owned by persons who may be deemed to be "affiliates" of Ford. We do not believe, however, that any such person should be considered to be an affiliate. For information concerning ownership of outstanding Common Stock and Class B Stock, see the Proxy Statement for Ford's Annual Meeting of Stockholders currently scheduled to be held on May 10, 2018 (our "Proxy Statement"), which is incorporated by reference under various Items of this Report as indicated below.

As of January 31, 2018, Ford had outstanding 3,902,499,580 shares of Common Stock and 70,852,076 shares of Class B Stock. Based on the New York Stock Exchange Composite Transaction closing price of the Common Stock on that date (\$10.97 per share), the aggregate market value of such Common Stock was \$42,810,420,393.

#### DOCUMENTS INCORPORATED BY REFERENCE

<b>Document</b>	<b>Where Incorporated</b>
Proxy Statement*	Part III (Items 10, 11, 12, 13, and 14)

\* As stated under various Items of this Report, only certain specified portions of such document are incorporated by reference in this Report.

Exhibit Index begins on page [2](#)

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## EXPLANATORY NOTE

Ford Motor Company is filing this Amendment No. 1 on Form 10-K/A (“Amended 10-K”) to its Annual Report on Form 10-K for the year ended December 31, 2017 (“Original 10-K”) filed with the U.S. Securities and Exchange Commission (“SEC”) on February 8, 2018 to include the financial statements and related notes of Changan Ford Automobile Corporation Limited (“CAF”), an unconsolidated joint venture incorporated in the People’s Republic of China.

We own a 50% non-controlling interest in CAF and account for CAF using the equity method of accounting. Rule 3-09 of Regulation S-X under the Securities Exchange Act of 1934, as amended, provides that if a 50 percent-or-less-owned person accounted for by the equity method meets the first or third condition of the significant subsidiary tests set forth in Rule 1-02(w) of Regulation S-X, substituting 20 percent for 10 percent, separate financial statements for such 50 percent-or-less-owned person shall be filed. CAF met the significant subsidiary test described above for fiscal year ended December 31, 2016. The Original 10-K is being amended by this Amended 10-K to include as exhibits: (i) the CAF audited financial statements for fiscal years ended December 31, 2015, 2016, and 2017 prepared in accordance with generally accepted accounting principles in the United States; (ii) the consent of the independent auditor of CAF; and (iii) certifications by our Chief Executive Officer and Chief Financial Officer. This Amended 10-K does not otherwise update any exhibits as originally filed and does not otherwise reflect events that occurred after the filing date of the Original 10-K.

## PART IV.

### ITEM 15. Exhibits and Financial Statement Schedules.

#### (a) 1. Financial Statements – Ford Motor Company and Subsidiaries

The following are contained in this 2017 Form 10-K Report:

- Report of Independent Registered Public Accounting Firm.
- Consolidated Income Statement for the years ended December 31, 2015, 2016, and 2017.
- Consolidated Statement of Comprehensive Income for the years ended December 31, 2015, 2016, and 2017.
- Consolidated Balance Sheet at December 31, 2016 and 2017.
- Consolidated Statement of Cash Flows for the years ended December 31, 2015, 2016, and 2017.
- Consolidated Statement of Equity for the years ended December 31, 2015, 2016, and 2017.
- Notes to the Financial Statements.

The Report of Independent Registered Public Accounting Firm, the Consolidated Financial Statements, and the Notes to the Financial Statements listed above are filed as part of this Report and are set forth beginning on page FS-1 immediately following the signature pages of this Report.

#### (a) 2. Financial Statement Schedules

<u>Designation</u>	<u>Description</u>
Schedule II	Valuation and Qualifying Accounts

Schedule II is filed as part of this Report and is set forth on page FSS-1 immediately following the Notes to the Financial Statements referred to above. The other schedules are omitted because they are not applicable, the information required to be contained in them is disclosed elsewhere on our Consolidated Financial Statements or the amounts involved are not sufficient to require submission.

#### (a) 3. Exhibits

<u>Designation</u>	<u>Description</u>	<u>Method of Filing</u>
<a href="#">Exhibit 3-A</a>	Restated Certificate of Incorporation, dated August 2, 2000.	Filed as Exhibit 3-A to our Annual Report on Form 10-K for the year ended December 31, 2000.*
<a href="#">Exhibit 3-A-1</a>	Certificate of Designation of Series A Junior Participating Preferred Stock filed on September 11, 2009.	Filed as Exhibit 3.1 to our Current Report on Form 8-K filed September 11, 2009.*
<a href="#">Exhibit 3-B</a>	By-laws.	Filed as Exhibit 3.2 to our Form 8-A/A filed on September 11, 2015.*
<a href="#">Exhibit 4-A</a>	Tax Benefit Preservation Plan ("TBPP") dated September 11, 2009 between Ford Motor Company and Computershare Trust Company, N.A.	Filed as Exhibit 4.1 to our Current Report on Form 8-K filed September 11, 2009.*
<a href="#">Exhibit 4-A-1</a>	Amendment No. 1 to TBPP dated September 11, 2012.	Filed as Exhibit 4 to our Current Report on Form 8-K filed September 12, 2012.*
<a href="#">Exhibit 4-A-2</a>	Amendment No. 2 to TBPP dated September 9, 2015.	Filed as Exhibit 4 to our Current Report on Form 8-K filed September 11, 2015.*
<a href="#">Exhibit 10-A</a>	Executive Separation Allowance Plan, as amended and restated effective as of January 1, 2018**	Filed as Exhibit 10.1 to our Current Report on Form 8-K filed February 7, 2018.*
<a href="#">Exhibit 10-B</a>	Deferred Compensation Plan for Non-Employee Directors, as amended and restated as of January 1, 2012.**	Filed as Exhibit 10-B to our Annual Report on Form 10-K for the year ended December 31, 2011.*
<a href="#">Exhibit 10-C</a>	2014 Stock Plan for Non-Employee Directors**	Filed as Exhibit 10-C to our Annual Report on Form 10-K for the year ended December 31, 2013.*
<a href="#">Exhibit 10-D</a>	Benefit Equalization Plan, as amended and restated effective as of January 1, 2018.**	Filed as Exhibit 10.2 to our Current Report on Form 8-K filed February 7, 2018.*
<a href="#">Exhibit 10-E</a>	Description of financial counseling services provided to certain executives.**	Filed as Exhibit 10-F to our Annual Report on Form 10-K for the year ended December 31, 2002.*

<b>Designation</b>	<b>Description</b>	<b>Method of Filing</b>
<a href="#">Exhibit 10-F</a>	Defined Benefit Supplemental Executive Retirement Plan, as amended and restated effective as of January 1, 2018.**	Filed as Exhibit 10.3 to our Current Report on Form 8-K filed February 7, 2018.*
<a href="#">Exhibit 10-F-1</a>	Defined Contribution Supplemental Executive Retirement Plan, as amended and restated effective as of January 1, 2017.**	Filed as Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2017.*
<a href="#">Exhibit 10-G</a>	Description of Director Compensation as of July 13, 2006.**	Filed as Exhibit 10-G-3 to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2006.*
<a href="#">Exhibit 10-G-1</a>	Amendment to Description of Director Compensation as of February 8, 2012.**	Filed as Exhibit 10-F-3 to our Annual Report on Form 10-K for the year ended December 31, 2011.*
<a href="#">Exhibit 10-G-2</a>	Amendment to Description of Director Compensation as of July 1, 2013.**	Filed as Exhibit 10-G-2 to our Annual Report on Form 10-K for the year ended December 31, 2013.*
<a href="#">Exhibit 10-G-3</a>	Amendment to Description of Director Compensation as of January 1, 2017.**	Filed as Exhibit 10-G-3 to our Annual Report on Form 10-K for the year ended December 31, 2016.*
<a href="#">Exhibit 10-H</a>	2008 Long-Term Incentive Plan.**	Filed as Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2008.*
<a href="#">Exhibit 10-I</a>	Description of Matching Gift Program and Vehicle Evaluation Program for Non-Employee Directors.**	Filed as Exhibit 10-I to our Annual Report on Form 10-K/A for the year ended December 31, 2005.*
<a href="#">Exhibit 10-J</a>	Non-Employee Directors Life Insurance and Optional Retirement Plan as amended and restated as of December 31, 2010.**	Filed as Exhibit 10-I to our Annual Report on Form 10-K for the year ended December 31, 2010.*
<a href="#">Exhibit 10-K</a>	Description of Non-Employee Directors Accidental Death, Dismemberment and Permanent Total Disablement Indemnity.**	Filed as Exhibit 10-S to our Annual Report on Form 10-K for the year ended December 31, 1992.*
<a href="#">Exhibit 10-K-1</a>	Description of Amendment to Basic Life Insurance and Accidental Death & Dismemberment Insurance.**	Filed as Exhibit 10-K-1 to our Annual Report on Form 10-K for the year ended December 31, 2013.*
<a href="#">Exhibit 10-L</a>	Description of Compensation Arrangements for Mark Fields.**	Filed as Exhibit 10-L to our Annual Report on Form 10-K for the year ended December 31, 2014.*
<a href="#">Exhibit 10-L-1</a>	Executive Separation Waiver and Release Agreement between Ford Motor Company and Mark Fields dated May 21, 2017.**	Filed as Exhibit 10 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2017.*
<a href="#">Exhibit 10-M</a>	Select Retirement Plan, as amended and restated effective as of January 1, 2018.**	Filed as Exhibit 10.4 to our Current Report on Form 8-K filed February 7, 2018.*
<a href="#">Exhibit 10-N</a>	Deferred Compensation Plan, as amended and restated as of December 31, 2010.**	Filed as Exhibit 10-M to our Annual Report on Form 10-K for the year ended December 31, 2010.*
<a href="#">Exhibit 10-N-1</a>	Suspension of Open Enrollment in Deferred Compensation Plan.**	Filed as Exhibit 10-M-1 to our Annual Report on Form 10-K for the year ended December 31, 2009.*
<a href="#">Exhibit 10-O</a>	Annual Incentive Compensation Plan, as amended and restated as of March 1, 2008.**	Filed as Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2008.*
<a href="#">Exhibit 10-O-1</a>	Amendment to the Ford Motor Company Annual Incentive Compensation Plan (effective as of December 31, 2008).**	Filed as Exhibit 10-N-1 to our Annual Report on Form 10-K for the year ended December 31, 2008.*
<a href="#">Exhibit 10-O-2</a>	Annual Incentive Compensation Plan, as amended and restated effective as of March 1, 2018.**	Filed with this Report.#
<a href="#">Exhibit 10-O-3</a>	Annual Incentive Compensation Plan Metrics for 2016.**	Filed as Exhibit 10-O-4 to our Annual Report on Form 10-K for the year ended December 31, 2015.*
<a href="#">Exhibit 10-O-4</a>	Annual Incentive Compensation Plan Metrics for 2017.**	Filed as Exhibit 10-O-4 to our Annual Report on Form 10-K for the year ended December 31, 2016.*
<a href="#">Exhibit 10-O-5</a>	Performance-Based Restricted Stock Unit Metrics for 2013.**	Filed as Exhibit 10-N-9 to our Annual Report on Form 10-K for the year ended December 31, 2012.*
<a href="#">Exhibit 10-O-6</a>	Performance-Based Restricted Stock Unit Metrics for 2014.**	Filed as Exhibit 10-O-9 to our Annual Report on Form 10-K for the year ended December 31, 2013.*
<a href="#">Exhibit 10-O-7</a>	Performance-Based Restricted Stock Unit Metrics for 2015.**	Filed as Exhibit 10-O-11 to our Annual Report on Form 10-K for the year ended December 31, 2014.*
<a href="#">Exhibit 10-O-8</a>	Performance-Based Restricted Stock Unit Metrics for 2016.**	Filed as Exhibit 10-O-9 to our Annual Report on Form 10-K for the year ended December 31, 2015.*
<a href="#">Exhibit 10-O-9</a>	Performance-Based Restricted Stock Unit Metrics for 2017.**	Filed as Exhibit 10-O-10 to our Annual Report on Form 10-K for the year ended December 31, 2016.*
<a href="#">Exhibit 10-O-10</a>	Executive Compensation Recoupment Policy.**	Filed as Exhibit 10-N-8 to our Annual Report on Form 10-K for the year ended December 31, 2010.*
<a href="#">Exhibit 10-O-11</a>	Incremental Bonus Description.**	Filed as Exhibit 10-N-9 to our Annual Report on Form 10-K for the year ended December 31, 2010.*
<a href="#">Exhibit 10-P</a>	1998 Long-Term Incentive Plan, as amended and restated effective as of January 1, 2003.**	Filed as Exhibit 10-R to our Annual Report on Form 10-K for the year ended December 31, 2002.*
<a href="#">Exhibit 10-P-1</a>	Amendment to Ford Motor Company 1998 Long-Term Incentive Plan (effective as of January 1, 2006).**	Filed as Exhibit 10-P-1 to our Annual Report on Form 10-K/A for the year ended December 31, 2005.*
<a href="#">Exhibit 10-P-2</a>	Form of Stock Option Terms and Conditions for Long-Term Incentive Plan.**	Filed with this Report.#

<b>Designation</b>	<b>Description</b>	<b>Method of Filing</b>
<a href="#">Exhibit 10-P-3</a>	Form of Stock Option Agreement for Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-4</a>	Form of Stock Option Agreement (ISO) for Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-5</a>	Form of Stock Option Agreement (U.K. NQO) for Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-6</a>	Form of Stock Option (U.K.) Terms and Conditions for Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-7</a>	Form of Restricted Stock Grant Letter.**	Filed with this Report.#
<a href="#">Exhibit 10-P-8</a>	Form of Final Award Notification Letter for Performance-Based Restricted Stock Units.**	Filed with this Report.#
<a href="#">Exhibit 10-P-9</a>	Form of Annual Equity Grant Letter V.1.**	Filed with this Report.#
<a href="#">Exhibit 10-P-10</a>	Form of Annual Equity Grant Letter V.2.**	Filed with this Report.#
<a href="#">Exhibit 10-P-11</a>	Long-Term Incentive Plan Restricted Stock Unit Agreement.**	Filed with this Report.#
<a href="#">Exhibit 10-P-12</a>	Long-Term Incentive Plan Restricted Stock Unit Terms and Conditions.**	Filed with this Report.#
<a href="#">Exhibit 10-P-13</a>	Form of Final Award Agreement for Performance-Based Restricted Stock Units under Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-14</a>	Form of Final Award Terms and Conditions for Performance-Based Restricted Stock Units under Long-Term Incentive Plan.**	Filed with this Report.#
<a href="#">Exhibit 10-P-15</a>	Form of Notification Letter for Time-Based Restricted Stock Units.**	Filed with this Report.#
<a href="#">Exhibit 10-Q</a>	Agreement dated January 13, 1999 between Ford Motor Company and Edsel B. Ford II.**	Filed as Exhibit 10-X to our Annual Report on Form 10-K for the year ended December 31, 1998.*
<a href="#">Exhibit 10-Q-1</a>	Amendment dated May 5, 2010 to the Consulting Agreement between Ford Motor Company and Edsel B. Ford II.**	Filed as Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2010.*
<a href="#">Exhibit 10-Q-2</a>	Amendment dated January 1, 2012 to the Consulting Agreement between Ford Motor Company and Edsel B. Ford II.**	Filed as Exhibit 10-P-2 to our Annual Report on Form 10-K for the year ended December 31, 2011.*
<a href="#">Exhibit 10-R</a>	Amended and Restated Relationship Agreement dated April 30, 2015 between Ford Motor Company and Ford Motor Credit Company LLC.	Filed as Exhibit 10.2 to our Current Report on Form 8-K filed May 1, 2015.*
<a href="#">Exhibit 10-S</a>	Form of Trade Secrets/Non-Compete Statement between Ford and certain of its Executive Officers.**	Filed as Exhibit 10-V to our Annual Report on Form 10-K for the year ended December 31, 2003.*
<a href="#">Exhibit 10-T</a>	Arrangement between Ford Motor Company and William C. Ford, Jr., dated February 24, 2009.**	Filed as Exhibit 10-V to our Annual Report on Form 10-K for the year ended December 31, 2008.*
<a href="#">Exhibit 10-U</a>	2015 Incentive Compensation Grants - Exclusion of Pension & OPEB Accounting Change.**	Filed as Exhibit 10-U to our Annual Report on Form 10-K for the year ended December 31, 2015.*
<a href="#">Exhibit 10-V</a>	Description of Company Practices regarding Club Memberships for Executives.**	Filed as Exhibit 10-BB to our Annual Report on Form 10-K for the year ended December 31, 2006.*
<a href="#">Exhibit 10-W</a>	Accession Agreement between Ford Motor Company and James D. Farley, Jr. as of October 9, 2007.**	Filed as Exhibit 10-W to our Annual Report on Form 10-K for the year ended December 31, 2012.*
<a href="#">Exhibit 10-W-1</a>	Form of James D. Farley, Jr. Agreement Amendment, effective as of October 12, 2008.**	Filed as Exhibit 10-W-1 to our Annual Report on Form 10-K for the year ended December 31, 2012.*
<a href="#">Exhibit 10-X</a>	Amended and Restated Credit Agreement dated as of November 24, 2009.	Filed as Exhibit 99.2 to our Current Report on Form 8-K filed November 25, 2009.*
<a href="#">Exhibit 10-X-1</a>	Seventh Amendment dated as of March 15, 2012 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, and as further amended.	Filed as Exhibit 99.2 to our Current Report on Form 8-K filed March 15, 2012.*
<a href="#">Exhibit 10-X-2</a>	Ninth Amendment dated as of April 30, 2013 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, and as further amended.	Filed as Exhibit 10 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013.*
<a href="#">Exhibit 10-X-3</a>	Tenth Amendment dated as of April 30, 2014 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, and as further amended.	Filed as Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2014.*
<a href="#">Exhibit 10-X-4</a>	Eleventh Amendment dated as of April 30, 2015 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, as amended and restated as of April 30, 2014, and as further amended, including the Third Amended and Restated Credit Agreement.	Filed as Exhibit 10.1 to our Current Report on Form 8-K filed May 1, 2015.*

<b>Designation</b>	<b>Description</b>	<b>Method of Filing</b>
<a href="#">Exhibit 10-X-5</a>	Twelfth Amendment dated as of April 29, 2016 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, as amended and restated as of April 30, 2014, and as further amended and restated as of April 30, 2015.	Filed as Exhibit 10 to our Current Report on Form 8-K filed April 29, 2016.*
<a href="#">Exhibit 10-X-6</a>	Thirteenth Amendment dated as of April 28, 2017 to our Credit Agreement dated as of December 15, 2006, as amended and restated as of November 24, 2009, as amended and restated as of April 30, 2014, and as further amended and restated as of April 30, 2015.	Filed as Exhibit 10 to our Current Report on Form 8-K filed April 28, 2017.*
<a href="#">Exhibit 10-Y</a>	Loan Arrangement and Reimbursement Agreement between Ford Motor Company and the U.S. Department of Energy dated as of September 16, 2009.	Filed as Exhibit 10.1 to our Current Report on Form 8-K filed September 22, 2009.*
<a href="#">Exhibit 10-Z</a>	Note Purchase Agreement dated as of September 16, 2009 among the Federal Financing Bank, Ford Motor Company, and the U.S. Secretary of Energy.	Filed as Exhibit 10.2 to our Current Report on Form 8-K filed September 22, 2009.*
<a href="#">Exhibit 12</a>	Calculation of Ratio of Earnings to Fixed Charges.	Filed with this Report.#
<a href="#">Exhibit 21</a>	List of Subsidiaries of Ford as of January 31, 2018.	Filed with this Report.#
<a href="#">Exhibit 23</a>	Consent of Independent Registered Public Accounting Firm.	Filed with this Report.#
<a href="#">Exhibit 23.1</a>	Consent of Independent Accountants regarding opinion in Exhibit 99.	Filed with this Report.##
<a href="#">Exhibit 24</a>	Powers of Attorney.	Filed with this Report.#
<a href="#">Exhibit 31.1</a>	Rule 15d-14(a) Certification of CEO.	Filed with this Report.#
<a href="#">Exhibit 31.2</a>	Rule 15d-14(a) Certification of CFO.	Filed with this Report.#
<a href="#">Exhibit 31.3</a>	Rule 15d-14(a) Certification of CEO.	Filed with this Report.##
<a href="#">Exhibit 31.4</a>	Rule 15d-14(a) Certification of CFO.	Filed with this Report.##
<a href="#">Exhibit 32.1</a>	Section 1350 Certification of CEO.	Furnished with this Report.#
<a href="#">Exhibit 32.2</a>	Section 1350 Certification of CFO.	Furnished with this Report.#
<a href="#">Exhibit 32.3</a>	Section 1350 Certification of CEO.	Furnished with this Report.##
<a href="#">Exhibit 32.4</a>	Section 1350 Certification of CFO.	Furnished with this Report.##
<a href="#">Exhibit 99</a>	Financial Statements of Changan Ford Automobile Corporation Limited.	Filed with this Report.##
Exhibit 101.INS	XBRL Instance Document.	***#
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document.	***#
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.	***#
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document.	***#
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.	***#
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.	***#

# Incorporated by reference to the corresponding exhibit to the Original 10-K.

## Filed or furnished with the Amended 10-K.

\* Incorporated by reference as an exhibit to this Report (file number reference 1-3950, unless otherwise indicated).

\*\* Management contract or compensatory plan or arrangement.

\*\*\* Submitted electronically with this Report in accordance with the provisions of Regulation S-T.

Instruments defining the rights of holders of certain issues of long-term debt of Ford and of certain consolidated subsidiaries and of any unconsolidated subsidiary, for which financial statements are required to be filed with this Report, have not been filed as exhibits to this Report because the authorized principal amount of any one of such issues does not exceed 10% of the total assets of Ford and our subsidiaries on a consolidated basis. Ford agrees to furnish a copy of each of such instrument to the Securities and Exchange Commission upon request.

**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, Ford has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

FORD MOTOR COMPANY

By: /s/ John Lawler  
John Lawler, Vice President and Controller  
(principal accounting officer)

Date: March 28, 2018



**CONSENT OF INDEPENDENT ACCOUNTANTS**

Ford Motor Company Registration Statement Nos. 33-62227, 333-02735, 333-20725, 333-31466, 333-47733, 333-56660, 333-57596, 333-65703, 333-71380, 333-74313, 333-85138, 333-87619, 333-104063, 333-113584, 333-123251, 333-138819, 333-138821, 333-149453, 333-149456, 333-153815, 333-153816, 333-156630, 333-156631, 333-157584, 333-162992, 333-162993, 333-165100, 333-172491, 333-179624, 333-186730, 333-193999, 333-194000, 333-203697, 333-210978, and 333-217494 on Form S-8 and 333-216126 on Form S-3.

We hereby consent to the incorporation by reference in the aforementioned Registration Statements of Ford Motor Company of our report dated March 28, 2018 relating to the financial statements of Changan Ford Automobile Corporation Limited, which appears in this Form 10-K/A of Ford Motor Company.

/s/ PricewaterhouseCoopers Zhong Tian LLP

PricewaterhouseCoopers Zhong Tian LLP  
Shanghai, the People's Republic of China  
March 28, 2018

**CERTIFICATION**

I, James P. Hackett, certify that:

1. I have reviewed this Annual Report on Form 10-K/A for the period ended December 31, 2017 of Ford Motor Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; and
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Dated: March 28, 2018

/s/ James P. Hackett

\_\_\_\_\_  
James P. Hackett

President and Chief Executive Officer

**CERTIFICATION**

I, Bob Shanks, certify that:

1. I have reviewed this Annual Report on Form 10-K/A for the period ended December 31, 2017 of Ford Motor Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; and
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Dated: March 28, 2018

/s/ Bob Shanks

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Bob Shanks  
Executive Vice President and  
Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, James P. Hackett, President and Chief Executive Officer of Ford Motor Company (the "Company"), hereby certify pursuant to Rule 13a-14(b) or 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code that to my knowledge:

1. The Company's Annual Report on Form 10-K/A for the period ended December 31, 2017, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in this Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: March 28, 2018

/s/ James P. Hackett

James P. Hackett

President and Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Bob Shanks, Executive Vice President and Chief Financial Officer of Ford Motor Company (the "Company"), hereby certify pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code that to my knowledge:

1. The Company's Annual Report on Form 10-K/A for the period ended December 31, 2017, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in this Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: March 28, 2018

/s/ Bob Shanks

\_\_\_\_\_  
Bob Shanks

Executive Vice President and  
Chief Financial Officer

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## **Report of Independent Auditors**

To the Board of Directors of  
Changan Ford Automobile Corporation Limited

We have audited the accompanying consolidated financial statements of Changan Ford Automobile Corporation Limited and its subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2017 and December 31, 2016, and the related consolidated statements of income, cash flows and equity for each of the three years in the period ended December 31, 2017.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Changan Ford Automobile Corporation Limited and its subsidiaries as of December 31, 2017 and December 31, 2016, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2017 in accordance with accounting principles generally accepted in the United States of America.

/s/ PricewaterhouseCoopers Zhong Tian LLP

PricewaterhouseCoopers Zhong Tian LLP  
Shanghai, the People's Republic of China  
March 28, 2018

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF INCOME**  
(in thousands RMB Yuan)

	<b>For the years ended December 31,</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Revenues</b>			
Revenues (Note 8)	115,469,704	124,504,387	<b>104,703,949</b>
Less: Revenue taxes (Note 2)	5,492,982	6,071,087	<b>4,967,077</b>
<b>Total revenues</b>	<b>109,976,722</b>	<b>118,433,300</b>	<b>99,736,872</b>
<b>Costs and expenses</b>			
Cost of sales (Note 8)	79,493,254	86,461,886	<b>75,399,928</b>
Selling expenses (Note 8)	5,153,385	6,293,107	<b>5,837,407</b>
General and administrative expense (Note 8)	5,288,964	6,149,214	<b>4,886,945</b>
Research and development costs (Notes 2 and 8)	1,968,925	1,794,410	<b>1,986,995</b>
Loss on disposal of property, plant, and equipment, net	3,037	20,310	<b>10,892</b>
<b>Total costs and expenses</b>	<b>91,907,565</b>	<b>100,718,927</b>	<b>88,122,167</b>
Interest Income, net	155,477	183,091	<b>165,884</b>
Foreign exchange gain/(loss), net	(179,226)	(174)	<b>(71,762)</b>
Government grant income (Note 2)	2,421,175	3,713,517	<b>2,801,528</b>
Other income/(expense), net	127,909	32,613	<b>133,856</b>
<b>Income before income taxes</b>	<b>20,594,492</b>	<b>21,643,420</b>	<b>14,644,211</b>
Income tax expense (Note 13)	3,204,464	3,567,237	<b>2,480,444</b>
<b>Net income</b>	<b>17,390,028</b>	<b>18,076,183</b>	<b>12,163,767</b>
Less: Income attributable to non-controlling interests	7,832	9,937	<b>11,927</b>
<b>Net income attributable to Changan Ford Automobile Corporation Limited</b>	<b>17,382,196</b>	<b>18,066,246</b>	<b>12,151,840</b>

The accompanying notes are part of the financial statements.



**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**  
(in thousands RMB Yuan)

	December 31, 2016	December 31, 2017
<b>ASSETS</b>		
Cash and cash equivalents (Note 5)	15,063,726	8,711,502
Financial assets (Note 6)	61,363	—
Interest receivable	—	3,617
Accounts and notes receivable	890,385	1,600,273
Other receivables	2,584,472	2,199,492
Advances to suppliers	86,441	94,264
Inventories, net (Note 7)	5,791,872	5,397,722
Amounts due from related parties (Note 8)	608,460	802,871
<b>Total current assets</b>	<b>25,086,719</b>	<b>18,809,741</b>
Property, plant, and equipment, net (Note 9)	22,176,399	21,459,921
Prepaid land leases, net (Note 10)	1,349,778	1,317,765
Deferred tax assets (Note 13)	3,016,237	2,712,743
Prepayments for acquisition of plant and equipment	324,532	1,026,216
<b>Total non-current assets</b>	<b>26,866,946</b>	<b>26,516,645</b>
<b>Total assets</b>	<b>51,953,665</b>	<b>45,326,386</b>
<b>LIABILITIES</b>		
Accounts payable	16,908,341	14,369,221
Advances from customers	26,687	40,545
Accrued payroll and related expenses	1,111,754	1,024,082
Taxes payable	2,086,593	1,233,171
Deferred government grants and other	526,951	576,577
Other payables and accrued liabilities (Note 11)	10,263,191	10,631,210
Warranty liabilities (Note 15)	308,614	316,696
Financial liabilities (Note 6)	22,022	79,403
Amounts due to related parties (Note 8)	5,567,145	4,982,321
<b>Total current liabilities</b>	<b>36,821,298</b>	<b>33,253,226</b>
Deferred government grants and other	2,367,241	2,402,328
Warranty liabilities (Note 15)	1,266,346	1,163,285
<b>Total non-current liabilities</b>	<b>3,633,587</b>	<b>3,565,613</b>
<b>Total liabilities</b>	<b>40,454,885</b>	<b>36,818,839</b>
<b>EQUITY</b>		
Paid-in capital	1,903,383	1,903,383
Capital reserve	8	8
Statutory reserves (Note 2)	369,399	399,917
Retained earnings	9,171,117	6,137,439
Total equity attributable to Changan Ford Automobile Corporation Limited	11,443,907	8,440,747
Equity attributable to non-controlling interests	54,873	66,800
<b>Total equity</b>	<b>11,498,780</b>	<b>8,507,547</b>
<b>Total liabilities and equity</b>	<b>51,953,665</b>	<b>45,326,386</b>

The accompanying notes are part of the financial statements.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
(in thousands RMB Yuan)

	For the years ended December 31,		
	2015	2016	2017
<b>Cash flows from operating activities</b>			
Net cash provided by operating activities (Note 14)	24,648,357	24,401,971	<b>12,498,306</b>
<b>Cash flows from investing activities</b>			
Proceeds from disposal of property, plant, and equipment	6,321	14,533	<b>11,634</b>
Purchase of property, plant, and equipment and prepaid land leases	(6,406,691)	(4,491,253)	<b>(3,682,519)</b>
Net cash used in investing activities	(6,400,370)	(4,476,720)	<b>(3,670,885)</b>
<b>Cash flows from financing activities</b>			
Cash received from short-term loan	—	2,000,000	<b>6,100,000</b>
Dividends paid to shareholders, net of withholding taxes (Note 14)	(15,855,500)	(17,740,000)	<b>(15,155,000)</b>
Payment of short-term loan	—	(2,000,000)	<b>(6,100,000)</b>
Payment of financing costs	—	(3,884)	<b>(9,284)</b>
Net cash used in financing activities	(15,855,500)	(17,743,884)	<b>(15,164,284)</b>
Effect of exchange rate changes on cash and cash equivalents	(8,551)	13,529	<b>(15,361)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>2,383,936</b>	<b>2,194,896</b>	<b>(6,352,224)</b>
Cash and cash equivalents, beginning of year	10,484,894	12,868,830	<b>15,063,726</b>
<b>Cash and cash equivalents, end of year</b>	<b>12,868,830</b>	<b>15,063,726</b>	<b>8,711,502</b>

The accompanying notes are part of the financial statements.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF EQUITY**  
(in thousands RMB Yuan)

	Equity attributable to Changan Ford Automobile Corporation Limited					Equity attributable to non- controlling Interests	Total Equity
	Paid-in capital	Capital reserve	Statutory reserves	Accumulated retained earnings	Total		
<b>Balance at December 31, 2014</b>	1,903,383	8	302,323	7,129,751	9,335,465	37,104	9,372,569
Net income	—	—	—	17,382,196	17,382,196	7,832	17,390,028
Appropriation to statutory reserve	—	—	31,480	(31,480)	—	—	—
Dividends paid to shareholders	—	—	—	(15,600,000)	(15,600,000)	—	(15,600,000)
<b>Balance at December 31, 2015</b>	<u>1,903,383</u>	<u>8</u>	<u>333,803</u>	<u>8,880,467</u>	<u>11,117,661</u>	<u>44,936</u>	<u>11,162,597</u>
<b>Balance at December 31, 2015</b>	1,903,383	8	333,803	8,880,467	11,117,661	44,936	11,162,597
Net income	—	—	—	18,066,246	18,066,246	9,937	18,076,183
Appropriation to statutory reserve	—	—	35,596	(35,596)	—	—	—
Dividends paid to shareholders	—	—	—	(17,740,000)	(17,740,000)	—	(17,740,000)
<b>Balance at December 31, 2016</b>	<u>1,903,383</u>	<u>8</u>	<u>369,399</u>	<u>9,171,117</u>	<u>11,443,907</u>	<u>54,873</u>	<u>11,498,780</u>
<b>Balance at December 31, 2016</b>	1,903,383	8	369,399	9,171,117	11,443,907	54,873	11,498,780
Net income	—	—	—	12,151,840	12,151,840	11,927	12,163,767
Appropriation to statutory reserve	—	—	30,518	(30,518)	—	—	—
Dividends paid to shareholders	—	—	—	(15,155,000)	(15,155,000)	—	(15,155,000)
<b>Balance at December 31, 2017</b>	<u>1,903,383</u>	<u>8</u>	<u>399,917</u>	<u>6,137,439</u>	<u>8,440,747</u>	<u>66,800</u>	<u>8,507,547</u>

The accompanying notes are part of the financial statements.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES  
NOTES TO THE FINANCIAL STATEMENTS**

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**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

Changan Ford Automobile Corporation Limited (“the Company,” or “Changan Ford”) is a sino-foreign equity joint venture enterprise established in Chongqing of the People’s Republic of China (the “PRC” or “China”). As of December 31, 2017, the shareholders of the Company are Chongqing Changan Automobile Company Limited (“Changan Automobile”), Ford Asia Pacific Automotive Holdings Limited (“FAPAH”), and Ford Motor (China) Limited (“Ford China”). The shareholders’ contributed capital and current ownership percentages are as follows (in U.S. dollars):

	<b>Contributed Capital</b>	<b>Ownership Percentage</b>
Changan Automobile	\$ 120,500,000	50%
FAPAH	84,350,000	35%
Ford China	36,150,000	15%

China South Industries Group Corporation (“China South”), incorporated in Beijing, PRC, is the ultimate parent company of Changan Automobile. Ford Motor Company, incorporated in Delaware, United States of America, is the ultimate parent company of FAPAH and Ford China.

The Company is primarily engaged in the manufacture and sale of vehicles, service parts, and accessories, together with the associated costs to develop, manufacture, distribute, and service the vehicles, parts, and accessories.

**NOTE 1. PRESENTATION**

The Company prepares its financial statements in accordance with generally accepted accounting principles in the United States (“U.S. GAAP”).

These financial statements have been prepared pursuant to Rule 3-09 of SEC Regulation S-X for inclusion in the Form 10-K/A of Ford Motor Company, as we are an equity method investee of Ford Motor Company.

We have evaluated subsequent events through March 28, 2018, which is the date the financial statements were issued.

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

For each accounting topic that is addressed in its own footnote, the description of the accounting policy may be found in the related footnote. The other significant accounting policies are described below.

**Consolidation**

The consolidated financial statements include the financial statements of the Company and its subsidiaries.

Consolidated financial statements are prepared using uniform reporting dates and accounting policies. All significant assets, liabilities, equities, revenues, expenses, and cash flows generated from the intercompany transactions within the Company and its subsidiaries are eliminated upon consolidation.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The Company established Chongqing Quick Lane Technology Co., Ltd. (“Quick Lane”) and Changan Ford (Hangzhou) Trading Co., Ltd. (“Hangzhou Trading”) in September 2017 and November 2017, respectively.

As of December 31, 2017, the Company’s ownership of the subsidiaries are listed as below:

	Registered Address	Principal Business	Registered Capital (RMB thousands)	Portion of Share Capital Owned		Portion of Voting Shares
				Directly	Indirectly	
Chongqing Ante Imp & Exp Co., Ltd. (“Ante Trading”)	Chongqing, China	Import & export trading and wholesale for components of vehicles	30,000	80%	—	80%
Chongqing Quick Lane Technology Co., Ltd. (“Quick Lane”)	Chongqing, China	Vehicle parts sales and vehicle repair service related	5,000	100%	—	100%
Changan Ford (Hangzhou) Trading Co., Ltd. (“Hangzhou Trading”)	Chongqing, China	Import & export trading and wholesale for components of vehicles	5,000	100%	—	100%

**Use of Estimates**

The preparation of financial statements requires us to make estimates and assumptions that affect our results during the periods reported. Significant estimates and assumptions reflected in the consolidated financial statements include, but are not limited to, allowance for doubtful accounts, provision for inventory obsolescence, estimates of useful life for property, plant, and equipment and intangible assets, marketing accruals, and warranty costs. Estimates are based on historical experiences and various other assumptions that we believe are reasonable under the circumstances. Due to the inherent uncertainty involved with estimates, actual results may differ.

**Foreign Currency Translation**

The Company’s functional and reporting currency is the Renminbi (“RMB”).

The foreign currency transactions are translated, on initial recognition, into the functional currency on the average exchange rate, by applying the approximate spot exchange rate issued by the People’s Bank of China (“PBOC”) at the transaction dates. At the balance sheet date, foreign currency monetary items are also translated using the spot exchange rate issued by the PBOC. All the exchange differences thus resulted are recorded as “foreign exchange gain/ (loss), net” in the consolidated statement of income. Non-monetary foreign currency items measured at historical cost shall still be translated at the spot exchange rate prevailing at the transaction date, so that the amount denominated in the functional currency is not changed.

Cash flows in foreign currency are translated into the functional currency on the average exchange rate by applying the approximate spot exchange rate issued by the PBOC at the transaction dates when the cash flows occur. The change in the exchange rate on cash is separately presented as an adjustment item in the consolidated statement of cash flows.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Receivables**

Accounts receivable consist primarily of receivables from sales of parts and accessories, which are initially recorded at the transaction amount. Notes receivable represent short-term bank acceptance notes received for sales of products. Other receivables consist primarily of receivables from sales of raw materials and deposits for purchase of raw materials. An allowance for doubtful accounts is recorded in the period when a loss is probable based on an assessment of specific evidence indicating uncollectibility, historical experience, accounts aging, and other factors that may affect the customers' ability to pay. An accounts receivable balance is written off after all collection effort has ceased.

There was no allowance for doubtful accounts as of December 31, 2016 and 2017.

**Inventories**

Inventories are composed of goods-in-transit, raw materials, and finished goods. Inventories are initially carried at the actual cost. Cost of inventories comprises all costs of purchase, costs of conversion, and other costs. The actual cost of inventories transferred out is assigned by using first-in, first out ("FIFO").

At the balance sheet date, the inventory is stated at the lower of cost or market. Market is defined as current replacement cost as long as market is not greater than net realizable value (estimated selling price less reasonable costs of completion and disposal) and is not less than net realizable value reduced by a normal sales margin. If the cost is higher than the market, a provision to adjust the inventory value is recorded in cost of sales.

The Company assesses the lower of cost or market for non-saleable, obsolete inventories based on its periodic review of inventory quantities on hand and the latest forecasts of product demand and production requirements from its customers. The Company writes down inventories for non-saleable, excess or obsolete raw materials, work-in-process or finished goods and records the charges as impairment of assets in the consolidated statement of income.

**Long-Lived Asset Impairment**

The Company determines the impairment of assets, other than the impairment of inventories, deferred tax assets, and financial assets using the following methods:

The Company tests long-lived assets groups for recoverability when changes in circumstances indicate that the carrying values may not be recoverable. Events that trigger a test for recoverability include material adverse changes in projected revenues and expenses, significant underperformance relative to historical and projected future operating results, significant negative industry or economic trends, or a significant adverse change in the manner in which an asset group is used or in its physical condition.

When a triggering event occurs, a test for recoverability is performed, comparing projected undiscounted future cash flows to the carrying value of the asset group. If the test for recoverability identifies a possible impairment, the asset group's fair value is measured relying primarily on a discounted cash flow method. An impairment charge is recognized for the amount by which the carrying value of the asset group exceeds its estimated fair value. When an impairment loss is recognized for assets to be held and used, the adjusted carrying amount of those assets is depreciated over their remaining useful life. The reduction in carrying amount is treated as impairment loss and recognized in profit or loss for the current period.

The Company estimates the recoverable amount on an individual basis. If it is not possible to estimate the recoverable amount of the individual asset, the Company determines the recoverable amount of the asset group to which the asset belongs. Identification of an asset group is based on whether major cash inflows generated by the asset group are largely independent of the cash inflows from other assets or asset groups.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Revenue Recognition - Sales of Goods**

Revenue from the sale of goods is generated primarily by sales of vehicles, parts, and accessories. The Company records revenue when it has transferred to our customers (generally the dealers) the significant risks and rewards of ownership of the goods; the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold; and the associated costs incurred or to be incurred can be measured reliably. The Company recognizes sales when products are shipped from the manufacturing facilities. The proceeds earned from sales of goods are determined based on the amount received or receivable as stipulated in the contract or agreement.

Sales and marketing incentives are recognized as revenue reductions of the sales of vehicles. The incentives are recorded in the consolidated balance sheet in *Other payables and accrued liabilities*. The reduction to revenue is accrued at the later of the date the related vehicle is sold to the dealer or the date the incentive program is both approved and communicated. The Company generally estimates these accruals using incentive programs that are approved as of the balance sheet date and are expected to be effective at the beginning of the subsequent period.

**Revenue Related Taxes and Surcharges**

The Company collects and remits taxes assessed by governmental authorities that are both imposed on and concurrent with a revenue-producing transaction between us and our customers. These taxes include consumption tax, value-added tax, and surcharges. We report these taxes on a net basis by excluding them from total revenues. The major categories of taxes and surcharges with the respective tax rates applicable to the Company are as follows:

Consumption tax - The applicable consumption tax rates of sales of cars are determined by their cylinder capacity as below:

Cylinder capacity	Applicable Tax Rate
Less than 1.0 liter (including 1.0 liter)	1%
From 1.0 liters to 1.5 liters (including 1.5 liters)	3%
From 1.5 liters to 2.0 liters (including 2.0 liters)	5%
From 2.0 liters to 2.5 liters (including 2.5 liters)	9%
From 2.5 liters to 3.0 liters (including 3.0 liters)	12%
From 3.0 liters to 4.0 liters (including 4.0 liters)	25%
Over 4.0 liters	40%

Surcharges - Surcharges include city maintenance and construction tax, educational additional expenses, and local education additional expenses, which are levied at 7%, 3%, and 2%, respectively, on the consumption taxes and value added taxes paid.

Revenue related taxes and surcharges for the years ended December 31, 2015, 2016, and 2017 were RMB 5,492,982,000, RMB 6,071,087,000, and RMB 4,967,077,000, respectively.

Value added taxes - Output value added taxes are calculated by applying 17% to the taxable transaction and the Company may pay any net amount due to the tax authorities after adjusting for any deductible input value added taxes paid in the current period.



**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Supplier Price Adjustments**

We frequently negotiate price adjustments with our suppliers throughout a production cycle, even after receiving production material. These price adjustments relate to changes in design specifications or other commercial terms such as economics, productivity, and competitive pricing. We recognize price adjustments when we reach final agreement with our suppliers. In general, we avoid direct price changes in consideration of future business; however, when these occur, our policy is to defer the financial statement impact of any such price change given explicitly in consideration of future business where guaranteed volumes are specified.

**Government Grants**

Government grants are recognized only when there is reasonable assurance that the entity will comply with all the conditions attached to the grant and the grants are received. Government grants are primarily in connection with the Company's business development and are accounted for as described below:

- A grant relating to income, such as a compensation for future costs, is recognized as deferred income initially, and as other income when the related cost is incurred. A grant as compensation for costs already incurred is recognized as other income for the current period;
- A grant relating to the construction or acquisition of assets is recognized as deferred income initially, and recognized as other income evenly based on the useful lives of the related assets.

The Company received government grants of RMB 2,314,357,000, RMB 3,590,703,000, and RMB 2,698,479,000 for the years ended December 31, 2015, 2016, and 2017, respectively, which were recorded directly in the consolidated statement of income in those periods.

During the years ended December 31, 2015, 2016, and 2017, RMB 106,818,000, RMB 122,814,000, and RMB 103,049,000, respectively, of deferred government grants relating to assets were amortized as income in the consolidated statement of income, as the assets to which the government grants were related had been placed into service and begun to depreciate.

**Statutory Reserves**

Pursuant to Implementing Regulations of the Law of the PRC on Sino-Foreign Equity Joint Ventures issued by the State Council, the principles of net profit distribution of the Company are as follows:

- A reserve fund, a staff welfare and bonus fund, and an enterprise expansion fund shall be created, and the annual amount of funding shall be decided by the board of directors.
- In addition to its use in making up the losses of the joint venture, the reserve fund may be used to increase the capital of the joint venture and expand its production upon approval by the relevant authorities; and
- Any distributable profit remaining after the establishment of the three funds shall be distributed to the parties to the joint venture in proportion to their capital contribution when the board of directors decides to distribute such profit.

Pursuant to the above laws, the Company increased the staff welfare and bonus fund of RMB 78,699,000, RMB 88,993,000, and RMB 76,296,000, respectively, for the years ended December 31, 2015, 2016, and 2017, which was used for collective staff benefits. The amounts appropriated to the staff welfare and bonus fund were charged against income and the related provisions were reflected as accrued liabilities in the consolidated balance sheets.

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**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

In addition, the Company increased the reserve fund and enterprise expansion fund in the amounts of RMB 31,480,000, RMB 35,596,000, and RMB 30,518,000, respectively, for the years ended December 31, 2015, 2016, and 2017 according to the board resolution. These statutory equity reserve funds can be used for the development and expansion of the Company. If these funds are used, the decrease in the fund will be charged to current period expense or if utilized to purchase an asset, to that related asset's cost.

The increase of the statutory reserves during the years ended December 31, 2015, 2016, and 2017 were as follows (in RMB thousands):

	Reserve Fund	Enterprise Expansion Fund	Total
December 31, 2014	168,816	133,507	302,323
Appropriation to statutory reserve	15,740	15,740	31,480
December 31, 2015	184,556	149,247	333,803
Appropriation to statutory reserve	17,798	17,798	35,596
December 31, 2016	202,354	167,045	369,399
Appropriation to statutory reserve	15,259	15,259	30,518
December 31, 2017	217,613	182,304	399,917

PRC regulations currently permit payment of dividends only out of accumulated profits (retained earnings) after the provision of any required statutory reserves in accordance with PRC accounting standards and regulations. There are no significant differences between the Company's retained earnings presented under generally accepted accounting principles in the United States and its retained earnings presented in accordance with PRC accounting standards and regulations.

**Selected Other Costs**

Research and development costs primarily consist of the technology development costs, material, remuneration, and other related expenses associated with product and technology development. The costs are expensed as incurred and are disclosed as a separate line item in the consolidated statement of income. Research and development costs recorded for the years ended December 31, 2015, 2016, and 2017 were RMB 1,968,925,000, RMB 1,794,410,000, and RMB 1,986,995,000, respectively.

Advertising costs are expensed when incurred and are included in selling expenses in the consolidated statement of income. For the years ended December 31, 2015, 2016, and 2017, the advertising costs were RMB 2,314,379,000, RMB 2,293,398,000, and RMB 1,941,513,000, respectively.

**NOTE 3. NEW ACCOUNTING STANDARDS**

**Accounting Standards Issued But Not Yet Adopted**

*Revenue from Contracts with Customers.* In May 2014, the Financial Accounting Standards Board (FASB) issued a comprehensive new revenue recognition standard that will supersede existing revenue guidance under US GAAP. The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies will need to use more judgment and make more estimates than under today's guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price, and allocating the transaction price to each separate performance obligation. The new accounting standard, as amended, is effective for us beginning January 1, 2019. The new standard is expected to have an impact to our income statement, balance sheet, and financial statement disclosures and we are reviewing our arrangements to evaluate the impact and method of adoption.

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**NOTE 3. NEW ACCOUNTING STANDARDS (Continued)**

*Leases.* In February 2016, the FASB issued a new accounting standard, which is a comprehensive change in the method for accounting for and disclosing leasing arrangements by both lessors and lessees. This standard is effective for financial statements issued for annual periods beginning after December 15, 2018, with early adoption allowed. This new accounting standard will require that virtually all lease arrangements that do not meet the criteria of a short-term lease be presented on our balance sheet by recording a right-of-use asset and a lease liability equal to the present value of the related future lease payments. The income statement impacts of leases will depend on their nature and will be similar to the existing accounting for operating and capital leases. We are assessing the potential impact to our financial statements and disclosures.

**NOTE 4. FAIR VALUE MEASUREMENTS**

Fair Value Measurements and Disclosures defines fair value, establishes a framework for measuring fair value under U.S. GAAP, and expands disclosures about fair value measurements. The use of observable and unobservable inputs and their significance in measuring fair value are reflected in the fair value hierarchy assessments. The Fair Value Measurement standards establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair values as follows:

- Level 1 - inputs include quoted prices in active markets for identical assets or liabilities.
- Level 2 - inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 - unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The fair value accounting standards describes three main approaches to measuring the fair value of assets and liabilities: (1) market approach; (2) income approach; and (3) cost approach. The market approach uses prices and other relevant information generated from market transactions involving identical or comparable assets or liabilities. The income approach uses valuation techniques to convert future amounts to a single present value amount; the measurement is based on the value indicated by current market expectations about those future amounts. The cost approach is based on the amount that would currently be required to replace an asset.

The fair value of financial assets and liabilities for which there are active markets is determined by reference to the quoted market prices. For financial instruments where there are no active markets, fair value is determined using valuation methods. Such methods include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis; and option pricing models or other valuation models.

The Company measures financial assets or liabilities at fair value on a recurring basis with any resulting adjustment recorded through profit or loss. Other assets and liabilities are measured at fair value on a nonrecurring basis, such as when they have asset impairment. The Company determines the fair value of impaired long-lived assets using the approach described in Note 2.

The Company reviews the inputs to the fair value measurements to ensure they are appropriately categorized within the fair value hierarchy. Transfers into and transfers out of the hierarchy levels are recognized as if they had taken place at the end of the reporting period.

The following table categorizes the items measured at fair value on a recurring basis on the balance sheet (in RMB million):

	December 31, 2016				December 31, 2017			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets/(Liabilities) at fair value	—	39	—	39	—	(79)	—	(79)

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**NOTE 5. CASH AND CASH EQUIVALENTS**

Cash comprises cash on hand and bank deposits that can be used for payment at any time. Cash equivalents are short-term, highly liquid investments held by the Company, that are purchased with an original maturity of three months or less, readily convertible to known amounts of cash, and which are subject to an insignificant risk of changes in value.

As of December 31, 2016 and 2017, cash of RMB 31,000 and RMB 1,439,928,000 was deposited with China South Industries Group Finance Company Limited, which is a related party of the Company. Please refer to Note 8 for details.

**NOTE 6. FINANCIAL ASSETS/(LIABILITIES)**

The Company uses foreign exchange forward contracts to manage the foreign exchange risk of some of its transaction exposures. The foreign exchange forward contracts are not designated as hedges and are entered into for periods consistent with foreign currency exposure of the underlying transactions with a period of one month. The forward contracts are initially recognized at fair value on the date on which the contracts are entered into and are subsequently re-measured at fair value through profit or loss. The foreign exchange forward contracts are recorded as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

The net fair value of foreign exchange forward contracts as of December 31, 2016 and 2017 was a net asset of RMB 39,341,000 and a net liability of RMB 79,403,000, respectively. The effects on profit or loss are reflected in *Foreign exchange gain/(loss), net*.

**NOTE 7. INVENTORIES**

Inventories at December 31 were as follows (in RMB thousands):

	<b>2016</b>	<b>2017</b>
Materials-in-transit	1,575,406	1,375,247
Raw materials and work in progress	2,555,525	2,597,955
Finished goods	1,799,201	1,530,570
Total inventories	5,930,132	5,503,772
Provisions	(138,260)	(106,050)
Inventories, net	<u>5,791,872</u>	<u>5,397,722</u>

Movement of the inventory provisions were as follows (in RMB thousands):

	<b>2016</b>	<b>2017</b>
Balance at beginning of year	131,427	138,260
Additions	411,747	59,799
Written off	(404,914)	(92,009)
Balance at end of year	<u>138,260</u>	<u>106,050</u>

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**NOTE 8. RELATED PARTIES**

In the ordinary course of business we buy/sell various products and services including vehicles, parts, and accessories to/from related parties. All these related parties are the subsidiaries or equity method investees of China South or Ford Motor Company.

Transactions with related parties for the years ended December 31 were as follows (in RMB thousands):

	<u>2015</u>	<u>2016</u>	<u>2017</u>
<b>Revenue and cost of sales</b>			
Sales of vehicles, parts, and components	6,019,045	7,081,894	7,000,173
Services rendered	252,123	175,474	152,875
Purchase of raw materials, parts and services	15,239,594	12,417,853	11,083,708
<b>Selling expenses</b>			
Transportation service fee	1,783,673	2,072,434	1,971,523
<b>General and administrative expense</b>			
General and administrative expense	3,614,337	4,134,782	3,628,708
<b>Research and development costs</b>			
Technology development service fee	1,025,052	1,032,887	1,168,055
<b>Purchase of property, plant, and equipment</b>			
Purchase of property, plant, and equipment	1,280,584	644,807	283,306
<b>Default interest income originated from the delayed payment</b>			
Default interest income originated from the delayed payment	—	—	10,082
<b>Short-term loan</b>			
Cash received from short-term loan	—	—	4,450,000
Payment of short-term loan	—	—	4,450,000
Interest related to short-term loan	—	—	4,745

Purchases of goods from related parties follow normal inventory accounting processes and costs are recorded in cost of sales when the related inventory is sold or otherwise disposed. General and administrative expense incurred with related parties generally include information systems maintenance, royalties, logistics management, and other support fees.

Balances with related parties reported on our consolidated balance sheet at December 31 were as follows (in RMB thousands):

	<u>2016</u>	<u>2017</u>
Cash placed in financial institution of related party	31	1,439,928
Accounts receivables	507,680	593,614
Other receivables	96,752	190,112
Prepayments	4,028	19,145
Total amounts due from related parties	<u>608,460</u>	<u>802,871</u>
Accounts payable	3,144,504	3,023,768
Other payables and accrued liabilities	2,422,641	1,958,193
Advance from customers	—	360
Total amounts due to related parties	<u>5,567,145</u>	<u>4,982,321</u>

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**NOTE 9. PROPERTY, PLANT, AND EQUIPMENT**

Property, plant, and equipment include buildings, machinery and equipment, tooling, and other tangible assets that we used in our normal operations.

Property, plant, and equipment are recognized only when it is probable that the economic benefits associated with the asset will flow to the Company and the cost of the asset can be measured reliably. Subsequent expenditures such as repair and maintenance costs incurred for a fixed asset that meets the recognition criteria shall be capitalized as to the related assets, and the carrying amount of the component of the property, plant, and equipment that is replaced shall be derecognized. Otherwise, such expenditure shall be recognized in the consolidated statement of income for the period in which it is incurred. Retirements, sales, and disposals of assets are recorded by removing the cost and accumulated depreciation with any resulting gains or loss included in the consolidated statement of income.

Property, plant, and equipment are initially measured at cost and are stated net of accumulated depreciation and impairment, if any. The cost of a purchased fixed asset comprises the purchase price, relevant taxes, and any directly attributable expenditure for bringing the asset to working condition for its intended use. Depreciation is calculated using the straight-line method.

In accordance with the relevant regulations of U.S. GAAP and the actual usage of the Company's fixed assets the Board of Directors approved the change of estimated useful life and residual value to the Company's fixed assets to better reflect the estimated periods during which the assets will remain in service. The change was effective January 1, 2017 and applied prospectively.

	After Adjusted		Before Adjusted	
	Useful life	Residual value rate	Useful life	Residual value rate
Buildings	36 years	0%	20 years	10%
Machinery and equipment	14.5-30 years	0%	10 years	10%
Electronic and office equipment	5-14.5 years	0%	5 years	10%
Vehicles	9 years	0%	5 years	10%
Tooling	Project Cycle Life	0%	5 years	0%

The change in estimated useful life and residual values reduced 2017 depreciation expense by RMB 1,044,979,000 and increased net profit by RMB 825,987,000.

Construction in progress represents uncompleted construction work of certain facilities which, upon completion, management intends to hold for production purposes. The cost of construction in progress is determined according to the actual expenditure incurred for the construction during the construction period. Construction in progress is transferred to property, plant, and equipment when the asset is ready for its intended use.

Net property, plant, and equipment at December 31 were as follows (in RMB thousands):

	2016	2017
Buildings	6,059,260	7,015,016
Machinery and equipment	14,154,971	14,674,404
Electronic and office equipment	904,129	1,002,776
Vehicles	171,309	151,160
Tooling	10,442,400	11,239,755
Construction in progress	1,560,385	817,875
Total property, plant, and equipment	33,292,454	34,900,986
Accumulated depreciation and impairment	(11,116,055)	(13,441,065)
Total property, plant, and equipment, net	22,176,399	21,459,921

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**NOTE 9. PROPERTY, PLANT, AND EQUIPMENT (Continued)**

Depreciation expense for the years ended December 31, 2015, 2016, and 2017 were RMB 2,817,393,000, RMB 3,333,608,000, and RMB 2,482,558,000, respectively.

Loss on disposal of certain property, plant, and equipment for the years ended December 31, 2015, 2016, and 2017 were RMB 3,037,000, RMB 20,310,000, and RMB 10,892,000, respectively.

**NOTE 10. PREPAID LAND LEASES**

According to the *Land Administration Law of the People's Republic of China*, the land of the PRC is subject to the socialist public ownership, namely, ownership by the whole people or collective ownership of the working masses. No entity or individual is allowed to seize, trade, or otherwise illegally transfer land. However, according to Interim Regulations of the PRC on the Assignment and Transfer of the Rights to the Use of State-owned Urban Land, any company, enterprise, other organization, or individual within or outside the PRC may, unless otherwise prohibited by law, obtain the right to the use of the land and engage in land development, utilization, and management in accordance with the provisions. Land use rights may be legally transferred.

Net prepaid land leases at December 31 were as follows (in RMB thousands):

	2016	2017
Prepaid land leases	1,508,381	1,508,381
Accumulated amortization	(158,603)	(190,616)
Total prepaid land leases, net	<u>1,349,778</u>	<u>1,317,765</u>

As of the balance sheet dates, the prepaid land leases represent the purchase cost of the land use rights in the PRC. The Company obtained certificates for land use rights with the original cost of RMB 1,464,047,000 as of December 31, 2017, and is amortizing the related land use rights cost on a straight-line basis over the lease terms of 30 to 50 years. The actual useful life of the land use rights is determined by the certificates. For certain land use rights in the amount of RMB 44,334,000 where statutory certificates have not yet been obtained but the Company has begun to use the land, the Company has started to amortize the land use rights cost on a straight-line basis over the lease agreement term of 50 years.

The Company recognizes land use rights as prepaid land leases and reviews the estimated useful life and amortization method at the end of each year and adjusts if necessary.

The pre-tax amortization expenses for the years ended December 31, 2015, 2016, and 2017 were RMB 27,979,000, RMB 30,775,000, and RMB 32,013,000, respectively.

Estimated amortization expense of the land use right acquired as of December 31, 2017 for each of the next five years is as follows (in RMB thousands):

	2018	2019	2020	2021	2022
Estimated amortization expense	32,282	32,282	32,282	32,282	32,282

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**NOTE 11. OTHER PAYABLES AND ACCRUED LIABILITIES**

Other payables and accrued liabilities at December 31 were as follows (in RMB thousands):

	<u>2016</u>	<u>2017</u>
<b>Other payables</b>		
Payables for the acquisition of property, plant, and equipment	2,810,304	2,154,149
Dealers' deposits	72,748	47,731
Dealers' incentives	157,171	682,889
Others	179,794	64,146
Total of other payables	<u>3,220,017</u>	<u>2,948,915</u>
<b>Accrued liabilities</b>		
Payables of marketing, sales and after-sales service costs	5,625,437	6,324,646
Other accrued expenses	975,569	1,142,717
Payables related to engineering services	442,168	214,932
Total of accrued liabilities	<u>7,043,174</u>	<u>7,682,295</u>
<b>Total of other payables and accrued liabilities</b>	<u><u>10,263,191</u></u>	<u><u>10,631,210</u></u>

**NOTE 12. EMPLOYEE BENEFITS**

Employee benefits are all forms of consideration given and other relevant expenditures incurred by the Company in exchange for services rendered by employees. During the accounting period that the employees render services to the Company, the employee benefits payable is recognized as a liability. When the termination benefits fall due more than one year after the balance sheet date, if the discounted value is material, it is reflected at its present value.

The employees of the Company participate in social insurance programs, such as pension insurance, medical insurance, non-employment insurance, etc., and a housing accumulation fund, which are managed by the PRC government. The related expenditure is recognized, when incurred, in the consolidated statement of income for the current period.

In October 2014, according to the approval of the board of directors, the Company established a defined contribution savings plan for the employees. The Company's contributions to these plans, if any, are discretionary and are made from the staff welfare and bonus fund as mentioned in Note 2 - Statutory Reserves and are settled by the Company as incurred. The Company's contributions to the savings plans were RMB 24,574,000, RMB 32,083,000, and RMB 37,580,000 for the years ended December 31, 2015, 2016, and 2017, respectively.

**NOTE 13. INCOME TAXES**

Income tax comprises current and deferred tax. Income tax is recognized as income or expense and included in the consolidated statement of income for the current period, except to the extent that the tax arises from a business combination or if it relates to a transaction or event which is recognized directly in equity.

**Income Tax Rate**

In accordance with the Certification of The High and New Technology Enterprise by Chongqing Science & Technology Commission on January 31, 2018, the Company, with branches, are entitled to a preferential corporate income tax rate of 15% from January 1, 2017 to December 31, 2019. In accordance with the Circular for Further Implementation of Tax Incentives in the Development of West Regions <Cai Shui (2011) No 58> collectively issued by the Ministry of Finance, the Customs General Administration, and the National Taxation Bureau of the PRC, the Company is entitled to a preferential corporate income tax rate of 15% in 2020, as it is located in the west region of China, engaged in one of the designated business operations, and with such designated business revenue accounting for more than 70% of the Company's total revenue. The income tax rate for the Company's subsidiaries Ante Trading, Quick Lane, and Hangzhou Trading is 25%.



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**NOTE 13. INCOME TAXES (Continued)**

**Deferred Tax Assets and Liabilities**

The Company follows the liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates that will be in effect in the period in which the differences are expected to reverse. The Company records a valuation allowance to offset deferred tax assets if based on the weight of available evidence, it is more-likely-than-not that some portion, or all, of the deferred tax assets will not be realized. The effect on deferred taxes of a change in tax rate is recognized in tax expense in the period that includes the enactment date of the change in tax rate.

At the balance sheet date, deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, according to the requirements of tax laws. The measurement of deferred tax assets and deferred tax liabilities reflects the tax consequences that would follow from the manner in which the Company expects, at the balance sheet date, to recover the assets or settle the liabilities.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**Components of Income Taxes**

Components of income tax expense for the years ended December 31 were as follows (in RMB thousands):

	<b>2015</b>	<b>2016</b>	<b>2017</b>
Current income tax expense	3,840,763	3,946,902	2,176,950
Deferred income tax benefit	(636,299)	(379,665)	303,494
Total income tax expense	<u>3,204,464</u>	<u>3,567,237</u>	<u>2,480,444</u>

The reconciliation of tax calculated by applying the statutory corporate income tax rate in the PRC of 25% to the income before income taxes for the years ended December 31 is as follows (in RMB thousands):

	<b>2015</b>	<b>2016</b>	<b>2017</b>
Income before income taxes	20,594,492	21,643,420	14,644,211
PRC statutory rate	25%	25%	25%
Income tax expense at statutory tax rate	5,148,623	5,410,855	3,661,053
Effect of preferential tax rate	(1,947,155)	(1,833,817)	(1,161,321)
Others	2,996	(9,801)	(19,288)
Total income tax expenses	<u>3,204,464</u>	<u>3,567,237</u>	<u>2,480,444</u>

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**NOTE 13. INCOME TAXES (Continued)**

**Components of Deferred Tax Assets and Liabilities**

The components of deferred tax assets and liabilities at December 31 were as follows (in RMB thousands):

	<u>2016</u>	<u>2017</u>
<b>Deferred tax assets</b>		
Inventory provision	23,463	15,907
Change in fair value of financial instrument	3,737	11,910
Accrued liabilities and accrued payroll	2,079,445	1,802,411
Long-term assets provision	24,157	26,134
Deferred government grants and other	628,577	634,384
Warranty liabilities	267,271	221,997
<b>Total deferred tax assets</b>	<u>3,026,650</u>	<u>2,712,743</u>
<b>Deferred tax liabilities</b>		
Change in fair value of financial instrument	10,413	—
<b>Total deferred tax liabilities</b>	<u>10,413</u>	<u>—</u>
<b>Total net deferred tax assets</b>	<u><u>3,016,237</u></u>	<u><u>2,712,743</u></u>

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**NOTE 14. NOTES TO CASH FLOWS**

The reconciliation of net income to net cash provided by operating activities for the years ended December 31 was as follows (in RMB thousands):

	<b>2015</b>	<b>2016</b>	<b>2017</b>
Net income	17,390,028	18,076,183	12,163,767
Inventory write-downs	97,685	411,747	59,799
Depreciation of property, plant, and equipment	2,817,393	3,333,608	2,482,558
Amortization of prepaid land leases	27,979	30,775	32,013
Amortization of deferred government grants and others	(106,818)	(601,477)	(731,536)
Loss/(Gain) on disposal of property, plant, and equipment	3,037	20,310	10,892
Unrealized loss/(gain) from changes in fair value of financial instruments	(222,066)	10,111	118,744
Finance expenses	8,551	(9,645)	24,646
Changes of deferred income tax	(636,298)	(379,665)	303,494
<b>Changes in operating assets and liabilities:</b>			
Decrease/(Increase) in inventories	(2,082,921)	1,496,637	342,673
Decrease/(Increase) in accounts and notes receivable	(310,870)	(144,807)	(709,888)
Decrease/(Increase) in interest receivable	(301)	301	(3,617)
Decrease/(Increase) in long-term prepaid expense	(65,741)	—	—
Decrease/(Increase) in other receivables	(352,643)	54,429	86,766
Decrease/(Increase) in advances to suppliers	220,234	(25,302)	(7,823)
Decrease/(Increase) in amounts due from related parties	(180,259)	(58,497)	(194,411)
Increase/(Decrease) in accounts payable	6,100,078	(33,083)	(2,539,120)
Increase/(Decrease) in advances from customers	(18,102)	(190,804)	13,858
Increase/(Decrease) in accrued payroll and related expenses	154,625	48,909	(87,672)
Increase/(Decrease) in taxes payable	(727,031)	(232,975)	(225,802)
Increase/(Decrease) in other payables and accrued liabilities	382,083	2,110,914	1,024,172
Increase/(Decrease) in warranty liabilities	(475,636)	252,929	(94,979)
Increase/(Decrease) in deferred government grants and other	976,626	914,094	816,248
Increase/(Decrease) in amounts due to related parties	1,648,724	(682,721)	(386,476)
Net cash provided by operating activities	<u>24,648,357</u>	<u>24,401,971</u>	<u>12,498,306</u>

Cash paid for interest and income taxes for the years ended December 31 were as follows (in RMB thousands):

	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Cash paid during the year for:</b>			
Interest	1,472	4,395	9,284
Income taxes	3,757,200	4,196,589	3,251,072

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**NOTE 14. NOTES TO CASH FLOWS (Continued)**

Changes in assets and liabilities related to investing activities that did not result in cash flows for the years ended or at December 31 were as follows (in RMB thousands):

	2015	2016	2017
Decrease/(Increase) of prepayments for acquisition of plant, and equipment	458,267	255,917	(699,860)
Increase/(Decrease) of payables and accrued liabilities	507,518	(174,009)	(656,153)
Increase/(Decrease) of amounts due to related parties	33,260	21,179	(198,347)
Total changes of prepayments and payables	999,045	103,087	(1,554,360)

Changes in other liabilities related to financing activities that did not result in cash flows for the years ended or at December 31 were as follows (in RMB thousands):

	For the years ended December 31,		
	2015	2016	2017
Increase/(Decrease) of dividend withholding taxes payable	(255,500)	—	—

**NOTE 15. WARRANTY**

On December 29, 2012, the General Administration of Quality Supervision, Inspection and Quarantine of PRC issued the regulation of Provisions on the Liability for Repair, Replacement and Return of Household Automotive Products. The regulation clarifies the rights and interests of the consumers of household automotive products and defines the liability for guaranteeing repair, replacement, and return of household automotive products within the territory of the PRC.

Under the regulation, the Company provides guarantees to the consumers to repair or replace items that fail to perform satisfactorily for at least three years or cover a mileage of 100,000 kilometers, whichever arrives first shall prevail. Estimated warranty costs are accrued for at the time the vehicle is sold to a dealer. Management estimates the related warranty claims based on historical warranty claim information regarding the nature, frequency, and average cost of claims for each vehicle line by model year. Where little or no claims experience exists, the Company relies on historical averages.

In addition to the costs associated with this warranty coverage provided on the vehicles, the Company also incurs costs as a result of additional service actions, including product recalls and customer satisfaction actions. The Company accrues the cost related liabilities at the time of sale for potential product recalls based on historical experience. Product recalls are distinguishable from warranty coverage in that the actions may extend beyond basic warranty coverage periods.

The Company reevaluates the estimate of warranty obligations on a regular basis (quarterly). Experience has shown that initial data for any given model year may be volatile due to the success of the Company's productivity and quality controls, as well as parts and labor costs; therefore, the process relies on long-term historical averages until sufficient data are available. As actual experience becomes available, the Company uses the data to modify the historical averages in order to ensure that the estimate is within the range of likely outcomes. The Company then compares the resulting accruals with present spending rates to ensure that the balances are adequate to meet expected future obligations. Based on this data, the Company revises the estimates as necessary. Due to the uncertainty and potential volatility of these factors, changes in our assumptions could materially affect the financial condition and results of operations. The effects on profit or loss are reflected in *Selling expenses*.

**CHANGAN FORD AUTOMOBILE CORPORATION LIMITED AND SUBSIDIARIES**  
**DECEMBER 31, 2015, 2016, AND 2017**  
**NOTES TO THE FINANCIAL STATEMENTS**

**NOTE 15. WARRANTY (Continued)**

Changes in the warranty liabilities at December 31 were as follows (in RMB thousands):

	<b>2016</b>	<b>2017</b>
Beginning balance	1,322,031	1,574,960
Payments made during the period	(1,031,304)	(843,485)
Changes in accrual related to warranties issued during the period	728,829	811,101
Changes in accrual related to pre-existing warranties	555,404	(62,595)
Ending balance	<u>1,574,960</u>	<u>1,479,981</u>
Warranty liabilities - current	308,614	316,696
Warranty liabilities - non current	1,266,346	1,163,285
Total warranty liabilities	<u>1,574,960</u>	<u>1,479,981</u>