# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

## CURRENT REPORT Pursuant To Section 13 OR 15(d) Of The Securities Exchange Act Of 1934

Date of Report (Date of earliest event reported): March 9, 2011



### THE DIXIE GROUP, INC.

(Exact name of Registrant as specified in its charter)

Tennessee (State or other jurisdiction of incorporation)	0-2585 (Commission File Number)	(I.R.S. Employer Identification No.)
104 Nowlin Lane - Suite 101, (Address of principal e		37421 (zip code)
Registrant's telephone n	number, including area code	e <u>(423) 510-7000</u>
Check the appropriate box below if the Form 8 the registrant under any of the following provis	•	, , ,
[ ] Written communications pursuant to Rule 425 u	under the Securities Act (17 CFR 23	0.425)
[ ] Soliciting material pursuant to Rule 14a-12 und	ler the Exchange Act (17 CFR 240.1	4a-12)
[ ] Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchange	ge Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications nursuant	to Rule 13e-4(c) under the Eychan	Te Act (17 CER 240 13e-4(c))

### Item 7.01 Regulation FD Disclosure.

The Dixie Group, Inc. will present its investor presentation on March 9, 2011.

The information attached as Exhibit 99.1 hereto supersedes the investor presentation previously furnished on Form 8-K dated January 6, 2011, and is being furnished pursuant to Item 7.01; such information, including the information excerpted below in this Item 7.01, shall not be deemed to be "filed" for any purpose.

These updated investor presentation materials may be found on the Company's website at www.thedixiegroup.com.

### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits (99.1) Presentation Materials, March 9, 2011.

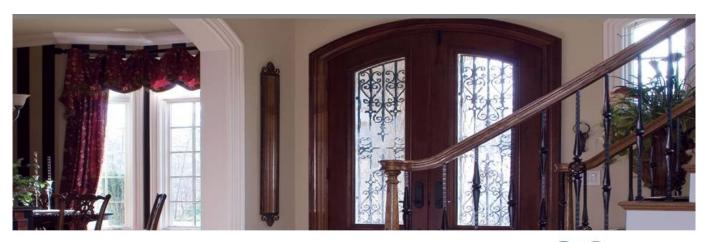
### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 9, 2011 THE DIXIE GROUP, INC.

/s/ Jon A. Faulkner

Jon A. Faulkner Chief Financial Officer



### Exhibit 99.1

**Investor Presentation** 



### March 2011



### Forward-Looking Statements



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- Statements in this presentation which relate to the future, are subject to risk factors and uncertainties that could cause actual results to differ materially from those indicated in such forward-looking statements. Such factors include the levels of demand for the products produced by the Company. Other factors that could affect the Company's results include, but are not limited to, raw material and transportation costs related to petroleum prices, the cost and availability of capital, and general economic and competitive conditions related to the Company's business. Issues related to the availability and price of energy may adversely affect the Company's operations. Additional information regarding these and other factors and uncertainties may be found in the Company's filings with the Securities and Exchange Commission.
- General information set forth in this presentation concerning market conditions, sales data and trends in the U.S. carpet and rug markets are derived from various public and, in some cases, non-public sources. Although we believe such data and information to be accurate, we have not attempted to independently verify such information.

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Began operations in 1920



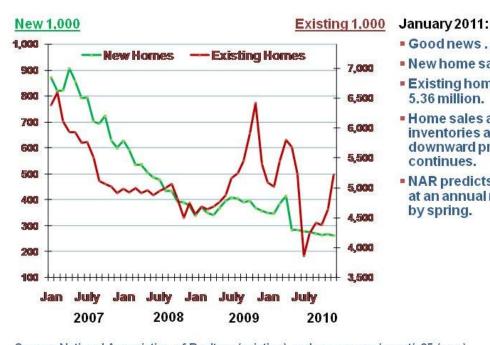
- Entered floorcovering in 1993 and exited textiles in 1999 – now 100% floorcovering
- Eight floorcovering acquisitions in the '90's
- · Exclusively focused on upper-end markets
- Traditionally we have outperformed the industry and expect to do so in the future



- Commitment to brands in the upper-end market with strong growth potential
- Diversified between Commercial and Residential markets
- Diversified customer base
  - Top 10 carpet customers 14% of carpet sales
  - Top 20 carpet customers 17% of carpet sales

### **New and Existing Home Sales** Seasonally Adjusted Rate





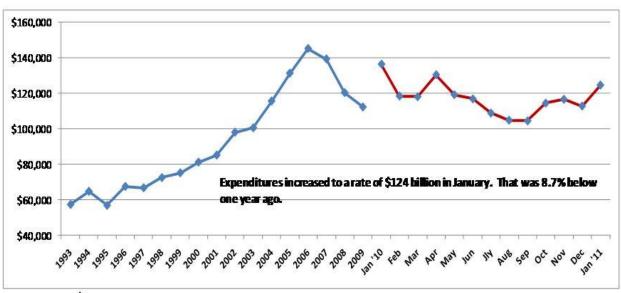
- Good news ...
- New home sales stayed flat
- Existing home sales increased to 5.36 million.
- Home sales are so weak and inventories are so high that downward price pressure continues.
- NAR predicts existing home sales at an annual rate above 5 million by spring.

Source: National Association of Realtors (existing) and census.gov/const/c25 (new). Next release March 2011

# Residential Remodeling Owner-Occupied Improvements\*



Millions of dollars

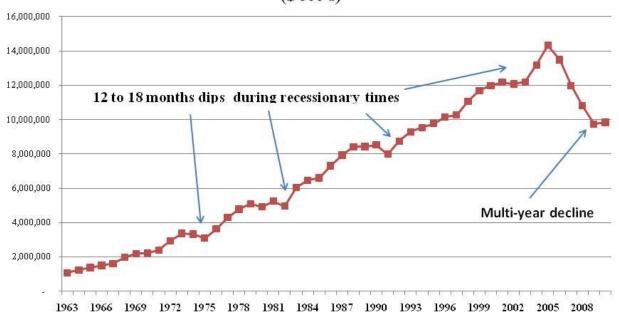


<sup>\*</sup>Census discontinued a broader survey of remodeling in 2008. It included rental, vacant and seasonal properties.

http://www.census.gov/const/www/c30index.html, Private construction

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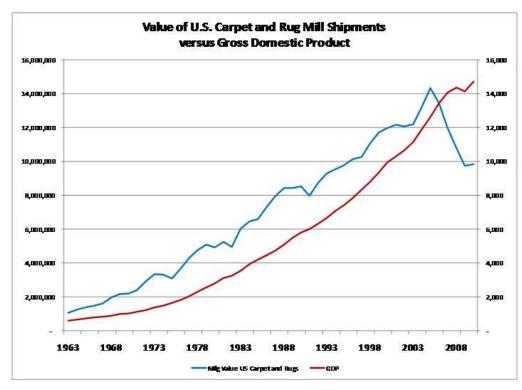
## Mfg Value US Carpet and Rug Mill Shipments (\$ 000's)



Source: U.S. Census Bureau & CRI Estimate

### The Industry versus GDP

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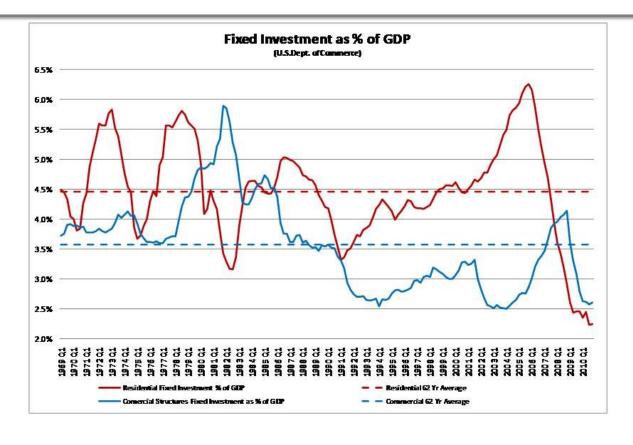


#### 2010:

- We are starting to see a rebound in the relationship between carpet and rug shipments and GDP
- We believe that the long-term trend will once again be restored once purchases of existing homes rebounds

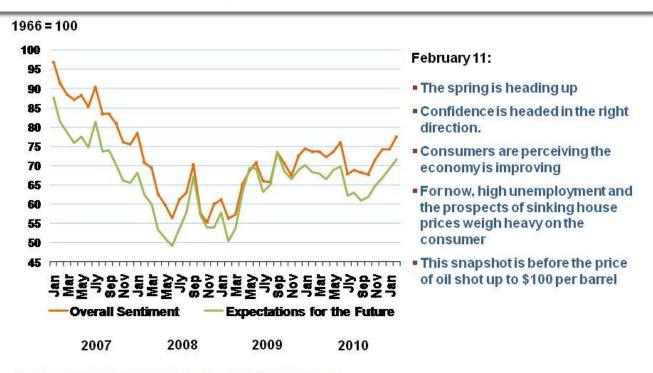
# The Industry versus Fixed Investment





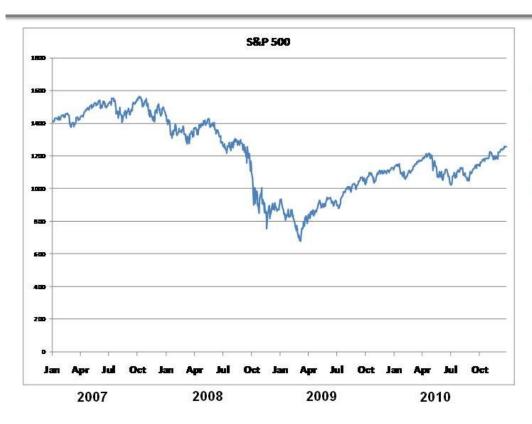
### Consumer Sentiment University of Michigan





Source: University of Michigan Consumer Sentiment Survey.

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#### December 10:

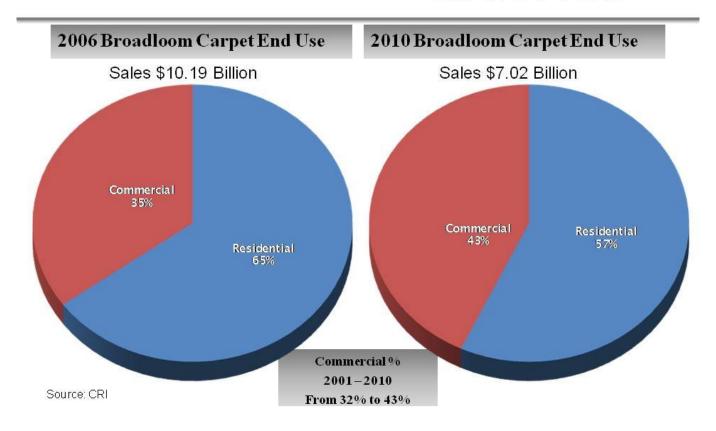
- The stock market continues to rally.
- The market is being driven by rising asset prices.
- For now, high unemployment and the prospects of sinking house prices are not holding back the stock market rally.

## 2009 U.S. Carpet Manufacturers



		llars in	
Carpet & Rug Sales	M	lillions	% Total
Shaw	\$	3,025	31.4%
Mohawk	\$	2,479	25.8%
Beaulieu	\$	857	8.9%
Interface	\$	423	4.4%
The Dixie Group	\$	199	2.1%
Others	\$	2,642	27.4%
Total Industry	\$	9,625	100.0%

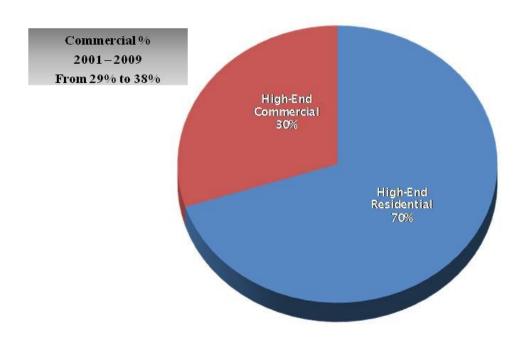
### The Industry



### **Dixie Group Carpet Sales**

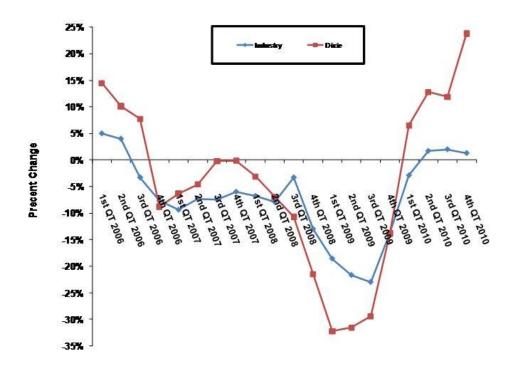
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### Dixie 2010 Carpet and Rug Sales by End Market

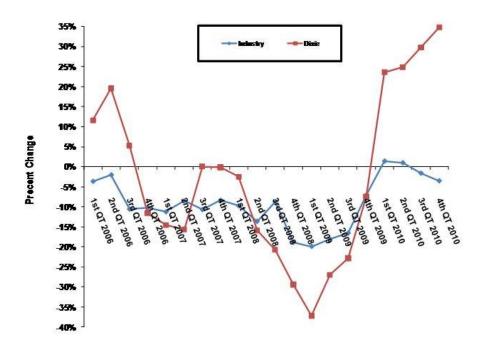


### **Broadloom Sales Dollars %** Change vs. Prior Yr Quarter THE DIXIE GROUP



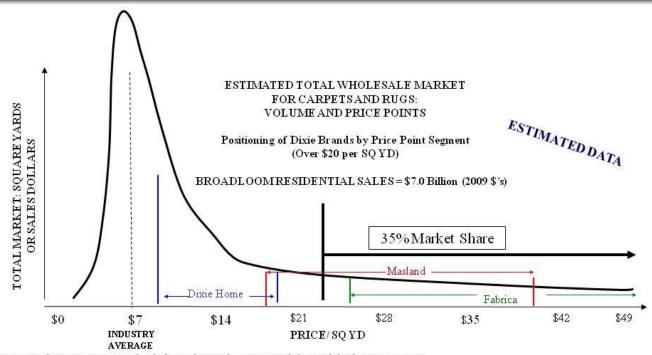


# Broadloom Square Yards % Change vs. Prior Yr Quarter



### Residential Positioning of The Dixie Group

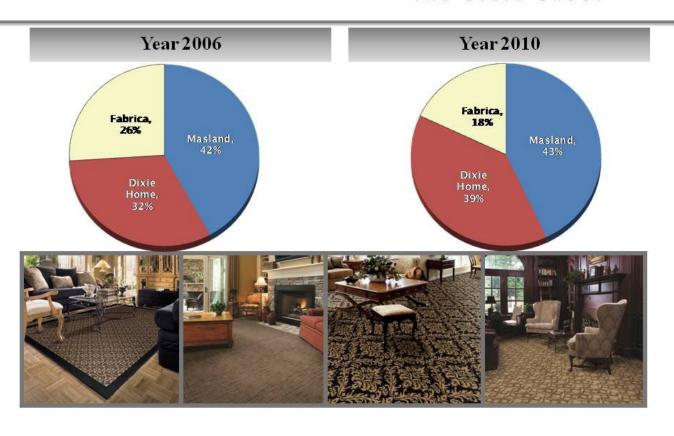
17



Note: Industry average price is based on sales reported through industry sources.

Excerpt from KSA Study dated May 6, 2004, Titled "KSA Assessment of Dixie's Residential and Contract Carpet Businesses", commissioned by The Dixie Group, Inc.

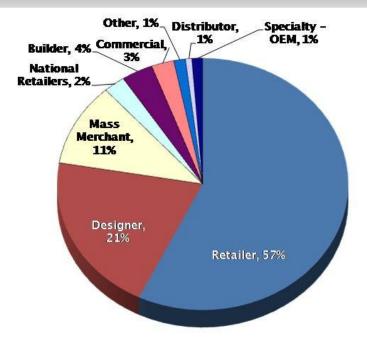
### Dixie High-End Residential Sales



## Dixie Group High-End Residential Sales (all brands)

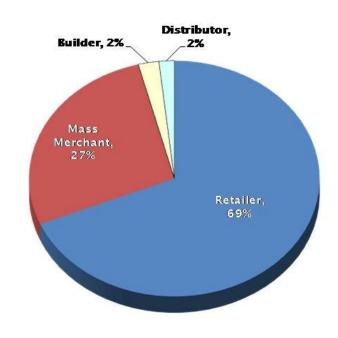
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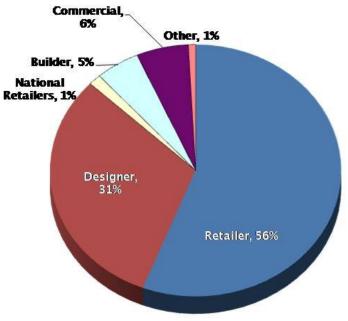




- Well-styled moderate to upper priced residential broadloom line
- Dixie provides a "full line" to retailers
- Leverage needed by fiber suppliers for market access
- Selective distribution strategy attractive to retailers
- Growth initiatives
  - Stainmaster® value products
  - Durasilk (polyester) collection







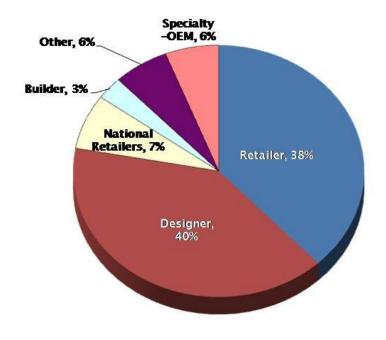




- Leading high-end brand with reputation for innovative styling, design and color
- High-end retail / designer driven
- Hand crafted and imported rugs
- Growth initiative
  - New Stainmaster® value products
  - Wool products
    - o First introductions in 2007
    - Now offering complete line to the industry







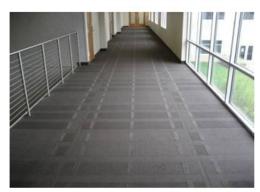




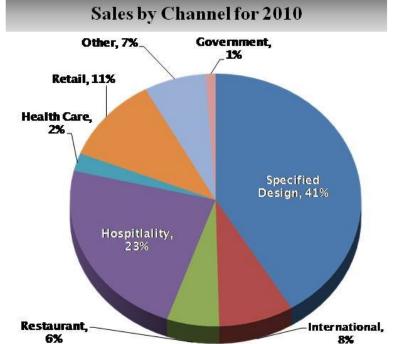


- · Premium high-end brand
- Designer focused
- Hand crafted and imported rugs
- Growth initiative
  - New products, heightened focus on retail penetration
  - Full service supplier of wool to the designer trade with excellent service and support









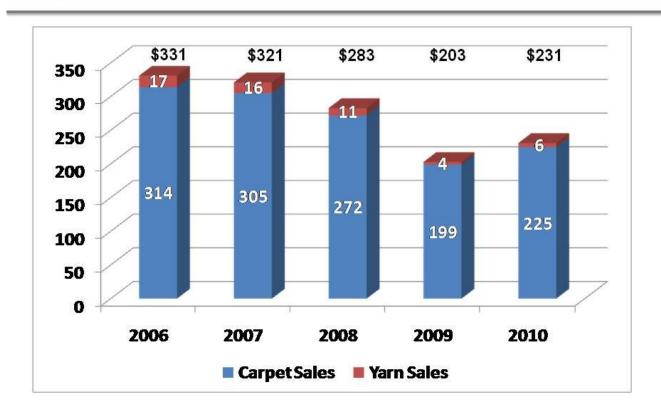
Channels: Interior Design Specifier and Commercial End User





- Premium brand in the commercial marketplace
- Designer focused
- Strong national account base
  - Nordstrom's, Target, Sears, Olive Garden, Red Lobster, Victoria's Secret, Applebee's
- Growth initiative
  - Modular/carpettile
  - "Energy Collection"

# Dixie Sales Continuing Operations (\$ in millions)



## Sales & Operating Income

(\$ in millions)



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	Y 2006	Y 2007	Y 2008	Y 2009	Y 2010
Net Sales	331.1	320.8	282.7	203.5	231.3
Non-GAAP Adjusted Operating Income	16.5	16.7	1.5	(8.4)	(1.0)
Non-GAAP Adjusted EBITDA	28.0	29.6	15.2	5.1	10.6

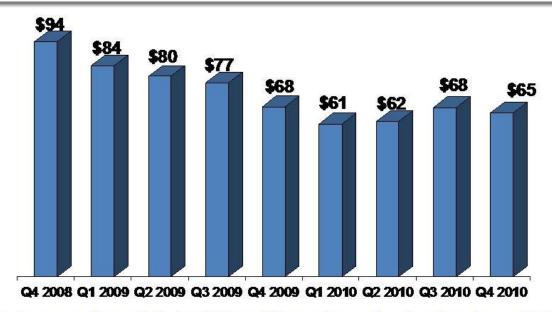
- We have sales momentum coming out of the 4<sup>th</sup> quarter
- We improved Adj. Operating Income by \$7.4 million vs. 2009
- We have doubled adjusted EBITDA over 2009 levels
- We need to invest less than depreciation over the next few years
  - Capital expenditures of \$6 million versus
     Depreciation & Amortization of \$9.7 million in 2011

Note: Non-GAAP reconciliation on slide 35

### **Dixie Debt Levels**

(\$ in millions)





- We have reduced debt \$29 million since the beginning of 2008
- Availability was \$11.7 million at the end of 2010

# **Current Business Conditions Sales**



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### For the 4th quarter of 2010 versus prior year:

- Commercial sales up 22% vs. the industry at 9%
- · Residential sales up nearly 22% vs. the industry down 4%
- · Dixie Group sales up 23% with all brands showing growth

### For the year of 2010 versus 2009:

- Commercial sales up nearly 4% vs. the industry up 2%
- Residential sales up 18% vs. the industry flat
- Dixie Group sales up nearly 14% with all brands up

### For the 1st quarter of 2011 versus 2010:

- January sales up 10% hurt by weather
- February sales up 18% helped by price increase
- Sales up 13% QTD, in addition days in the quarter will be up 7%

# Current Business Conditions The carpet industry is in recovery mode



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- · Though we see a slow recovery in the housing sector ...
  - We are less dependent than the industry upon new construction ... we are driven by resale and remodel of existing homes and commercial facilities
- Actions to consolidate facilities, make organizational changes and cut expenses have positioned us for a return to profitability ...
  - We were profitable in the 4<sup>th</sup> quarter of 2010
- Raw material costs have increased in 2011 ...
  - But the industry has passed along price increases to cover those costs increases

# Outlook Opportunities in the future



Though the market has been difficult, we are encouraged by:

- Continued signs of recovery in the commercial sector
- Despite slow recovery in the residential sector, we have seen improvement of higher end goods in the luxury market
- Positive market reception to our new products:
  - Masland and Fabrica Wool Collections up 30% in 2010
  - Masland Avenue new technology with a woven look
  - Stainmaster ® value products have been well accepted
  - Durasilk (polyester) products have grown dramatically
  - Modular Carpet Tile is taking market share
- Having invested significantly in our capabilities for future growth ... we can now take advantage of market conditions as they improve











### THE DIXIE GROUP









### Non-GAAP Information



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#### Use of Non-GAAP Financial Information:

The Company believes that non-GAAP performance measures, which management uses in evaluating the Company's business, may provide users of the Company's financial information with additional meaningful bases for comparing the Company's current results and results in a prior period, as these measures reflect factors that are unique to one period relative to the comparable period. However, the non-GAAP performance measures should be viewed in addition to, not as an alternative for, the Company's reported results under accounting principles generally accepted in the United States.

The Company defines Adjusted Operating Income as Operating Income plus facility consolidation expenses and severance expenses, plus impairment of assets, plus impairment of goodwill. (Note 1)

The Company defines Adjusted EBIT as net income less income from discontinued operations, net of tax, plus taxes and plus interest. (Note 2)

The Company defines Adjusted EBTIDA as Adjusted EBIT plus depreciation and amortization, plus facility consolidation expenses and severance expenses, plus impairment of assets, plus impairment of goodwill and plus other (income) expense - net. (Note 3)

	Non-GAAP	Fin	ancial I	nformation	1:								
Note a: Restated													
	Adjusted O	per	rating In	come (Los	s)								
(\$ in thousands)	Q1 2009	Q	2 2009	Q3 2009	Q	l 2009(a)	Q1 2010	Q	2 2010	Q3 :	2010	Q	<b>4</b> 2010
Operating income (loss)	(39,163)		(458)	(1,711)		(4,058)	(2,286)		59	(1	L,937)		1,594
Plus: Facility consolidation and severance expenses	1,615		117	563		1,796	211		122		304		918
Plus: Impairment of assets	<u> </u>		3/2/3	923		1,459	3 <u>2</u> 6		023		20		323
Plus: Impairment of goodwill	31,406		-	8 <del></del> 8		=	( <del>=</del> 2)		· <del>-</del>		*		88
Non-GAAP Adj. Operating Income (Loss) (Note 1)	\$ (6,142)	\$	(341)	\$ (1,148)	\$	(803)	\$ (2,075)	\$	181	\$ (1	L,633)	\$	2,512
Adjuste	d Earnings l	oefo	ore Inte	rest and Ta	xe	s (EBIT)							
(\$ in thousands)	Q1 2009	Q	2 2009	Q3 2009	Qŧ	l 2009(a)	Q1 2010	Q	2 2010	Q3 :	2010	Q	4 2010
Net income (loss) as reported	(35,557)		(1,067)	(1,994)		(3,623)	(2,529)		(744)	(1	L,897)		516
Less: Income (loss) from discontinued, net tax	(116)		(83)	23		(206)	(70)		(60)		(28)		(122
Plus: Taxes	(4,923)		(870)	(1,167)		(1,910)	(1,060)		(636)		(965)		57
Plus: Interest	1,486		1,410	1,347		1,278	1,235		1,082		904		903
Non-GAAP Adjusted EBIT (Note 2)	\$(38,878)	\$	(444)	\$ (1,837)	\$	(4,049)	\$ (2,284)	\$	(238)	\$ (1	L,930)	\$	1,598
Earnings before Int	erest, Taxe	s, D	eprecia	tion and A	mo	rtization	(EBITDA)						
(\$ in thousands)	Q1 2009	Q	2 2009	Q3 2009	Q	l 2009(a)	Q1 2010	Q	2 2010	Q3 :	2010	Q	4 2010
Non-GAAP Adjusted EBIT (from above)	(38,878)		(444)	(1,837)		(4,049)	(2,284)		(238)	(1	L,930)		1,598
Plus: Depreciation and amortization	3,564		3,565	3,338		3,037	2,964		2,966	2	2,941		2,704
Plus: Facility consolidation & severance expenses	1,615		117	563		1,796	211		122		304		918
Plus: Impairment of assets	*		8 <del>1</del> 8	1 <del>-</del> 1		1,459	(#S		2:5		<del>=</del>		-
Plus: Impairment of goodwill	31,406		120	121		<u> 16</u>	120		95 <u>2</u> 8		22		14
Plus: Other (income) expense - net	(284)		(14)	126		(9)	(2)		297		(7)		(5
Non-GAAP Adjusted EBITDA (Note 3)	\$ (2,577)	\$	3,224	\$ 2,190	\$	2,234	\$ 889	\$	3,147	\$ 1	L,308	\$	5,215

Due to rounding, totals of the quarterly information for each of the years reflected may not necessarily equal the annual totals.

Non-GAAP Finan	cial Informa	atio	n:						
Note a: Restated									
Adjusted Operati	ng Income	(Lo	ss)						
(\$ in thousands)	2006 (a)	2	907 (a)	2	2008 (a)	2	2009 (a)		2010
Operating income (loss)	16,545		16,707		(28,460)		(45,389)		(2,570)
Plus: Facility consolidation and severance expenses	=		849		2,317		4,091		1,556
Plus: Impairment of assets	-		(AT)		4,478		1,459		3.7
Plus: Impairment of goodwill	=		8 <b>4</b> 3		23,121		31,406		<u> </u>
Non-GAAP Adjusted Operating Income (Loss) (Note 1)	\$ 16,545	\$	16,707	\$	1,456	\$	(8,433)	\$	(1,014)
Adjusted Earnings before Inte	rest and Tax	xes	(Adjuste	d El	BIT)				
(\$ in thousands)	2006 (a)	2007 (a)		2008 (a)		2009 (a)			2010
Net income (loss) as reported	7,666		6,247		(31,481)		(42,241)		(4,654)
Less: Income (loss) from discontinued operations, net of tax	(217)		(521)		(313)		(382)		(281)
Plus: Taxes	1,776		3,686		(2,931)		(8,870)		(2,604)
Plus: Interest	7,213		6,347		5,965		5,521		4,124
Non-GAAP Adjusted EBIT (Note 2)	\$ 16,872	\$	16,801	\$	(28,134)	\$	(45,208)	\$	(2,853)
Adjusted Earnings before Interest, Taxes, Dep	reciation ar	nd A	Amortizat	ion	(Adjusted	d EE	BITDA)		
(\$ in thousands)	2006 (a)	2007 (a)		2008 (a)		2009 (a)			2010
Non-GAAP Adjusted EBIT (from above)	16,872		16,801		(28,134)		(45,208)		(2,853)
Plus: Depreciation and amortization	11,500		12,941		13,752		13,504		11,575
Plus: Facility consolidation and severance expenses	· · ·		920		2,317		4,091		1,556
Plus: Impairment of assets	*		8 <del>11</del> 8		4,478		1,459		æ
Plus: Impairment of goodwill	2		152		23,121		31,406		<u> </u>
Plus: Other (income) expense - net	(327)		(94)		(326)		(181)		283
Non-GAAP Adjusted EBITDA (Note 3)	\$ 28,045	\$	29,648	\$	15,208	\$	5,071	\$	10,561