## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-Q

or

- [X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 26, 2005
- []
   Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

   For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_\_

Commission File Number: 0-2585



THE DIXIE GROUP

## THE DIXIE GROUP, INC.

(Exact name of registrant as specified in its charter)

Tennessee

(State or other jurisdiction of incorporation or organization)

Chattanooga, TN

(Address of principal executive offices)

345-B Nowlin Lane

37421

62-0183370

(IRS Employer Identification Number)

(Zip code)

(423) 510-7010

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X]Yes
[]No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). [X]Yes []No

The number of shares outstanding of each of the issuer's classes of Common Stock as of the latest practicable date.

Class

Common Stock, \$3 Par Value Class B Common Stock, \$3 Par Value Class C Common Stock, \$3 Par Value Outstanding as of April 25, 2005

11,736,561 shares 667,569 shares 0 shares

## THE DIXIE GROUP, INC. INDEX TO QUARTERLY FINANCIAL REPORT Table of Contents

PART I. FINANCIAL INFORMATION	<u>Page</u>
Item 1 Financial Statements	
Consolidated Condensed Balance Sheets -	3 - 4
March 26, 2005 and December 25, 2004	
Consolidated Condensed Statements of Income -	5
Three Months Ended March 26, 2005 and March 27, 2004	
Consolidated Condensed Statements of Cash Flows -	6
Three Months Ended March 26, 2005 and March 27, 2004	
Consolidated Condensed Statement of Stockholders' Equity -	7
Three Months Ended March 26, 2005	
Notes to Consolidated Condensed Financial Statements	8 - 15
Item 2 Management's Discussion and Analysis of Results of Operations and Financial	16 - 20
Condition	
Item 3 Quantitative and Qualitative Disclosures about Market Risk	21
Item 4 Controls and Procedures	21
PART II OTHER INFORMATION	
Item 1 Legal Proceedings	22
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	
Item 3 Defaults Upon Senior Securities	
Item 4 Submission of Matters to a Vote of Security Holders	
Item 5 Other Information	
Item 6 Exhibits	
<u>Signatures</u>	23

## Item 1. Financial Statements

## THE DIXIE GROUP, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (dollars in thousands)

	(Unaudited)	December 05
	March 26, 2005	December 25, 2004
ASSETS		
CURRENT ASSETS		
Accounts receivable (less allowance for doubtful		
accounts of \$1,997 for 2005 and \$1,835 for 2004)	\$ 32,930	\$ 33,276
Inventories	59,606	57,992
Other	12,087	15,286
TOTAL CURRENT ASSETS	104,623	106,554
PROPERTY, PLANT AND EQUIPMENT		
Land and improvements	6,048	6,048
Buildings and improvements	37,746	36,540
Machinery and equipment	94,695	91,488
	138,489	134,076
Less accumulated amortization and depreciation	(60,083)	(57,739)
NET PROPERTY, PLANT AND EQUIPMENT	78,406	76,337
GOODWILL	55,604	55,604
OTHER ASSETS	9,518	9,782
TOTAL ASSETS	\$ 248,151	\$ 248,277

See accompanying notes to the consolidated condensed financial statements.

	<u> </u>	(Unaudited) March 26, 2005	December 25, 2004
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES			
Accounts payable	\$	16,477 \$	11,178
Accrued expenses		22,970	27,610
Current portion of long-term debt		9,164	9,156
TOTAL CURRENT LIABILITIES		48,611	47,944
LONG-TERM DEBT			
Senior indebtedness		35,224	36,538
Capital lease obligations		4,851	5,539
Convertible subordinated debentures		24,737	24,737
TOTAL LONG-TERM DEBT		64,812	66,814
OTHER LIABILITIES		12,442	13,087
DEFERRED INCOME TAXES		8,533	9,595
COMMITMENTS AND CONTINGENCIES			
STOCKHOLDERS' EQUITY			
Common Stock (\$3 par value per share): Authorized			
80,000,000 shares, issued - 15,123,951 shares			
for 2005 and 14,999,689 shares for 2004		45,372	44,999
Class B Common Stock (\$3 par value per share):			
Authorized 16,000,000 shares, issued - 667,569			
shares for 2005 and 2004		2,003	2,003
Additional paid-in capital		132,281	131,321
Unearned stock compensation		(840)	(26)
Accumulated deficit		(9,248)	(11,542)
Accumulated other comprehensive loss		(1,771)	(1,874)
		167,797	164,881
Less Common Stock in treasury at cost - 3,395,390			(= ( _ ( ) )
shares for 2005 and 2004		(54,044)	(54,044)
TOTAL STOCKHOLDERS' EQUITY		113,753	110,837
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	248,151 \$	248,277
See accompanying notes to the consolidated condensed financial sector Return to Table of C		S.	

## THE DIXIE GROUP, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (dollars in thousands)

#### THE DIXIE GROUP, INC. CONSOLIDATED CONDENSED STATEMENTS OF INCOME (UNAUDITED) (dollars in thousands, except per share data)

(dollars in thousands, except pe	 1	onths Ended			
	March 26,		March 27,		
	2005		2004		
Net sales	\$ 72,034	\$	64,404		
Cost of sales	49,991		42,882		
Gross profit	22,043		21,522		
Selling and administrative expenses	17,799		17,586		
Other operating income	(85)		(18)		
Other operating expense	36		74		
Operating income	4,293		3,880		
Interest expense	1,402		1,494		
Other income	(92)		(792)		
Other expense	20				
Income from continuing operations before taxes	2,963		3,178		
Income tax provision	1,091		1,202		
Income from continuing operations	1,872		1,976		
Loss from discontinued operations, net of tax	(412)		(338)		
Income on disposal of discontinued operations, net of tax	834		79		
Net income	\$ 2,294	\$	1,717		
BASIC EARNINGS (LOSS) PER SHARE:					
Continuing operations	\$ 0.15	\$	0.16		
Discontinued operations	(0.03)		(0.03)		
Disposal of discontinued operations	0.07		0.01		
Net income	\$ 0.19	\$	0.14		
WEIGHTED-AVERAGE SHARES OUTSTANDING	12,270		11,960		
DILUTED EARNINGS (LOSS) PER SHARE:					
Continuing operations	\$ 0.15	\$	0.16		
Discontinued operations	(0.03)		(0.03)		
Disposal of discontinued operations	0.06		0.01		
Net income	\$ 0.18	\$	0.14		
WEIGHTED-AVERAGE SHARES OUTSTANDING	12,853		12,421		
DIVIDENDS PER SHARE:					
Common Stock Class B Common Stock					
CIASS D COMMON SLOCK					

See accompanying notes to the consolidated condensed financial statements.

## THE DIXIE GROUP, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED) (dollars in thousands)

(dollars in thousands)				
		Three M	Ended	
		March 26,		March 27,
		2005		2004
CASH FLOWS FROM OPERATING ACTIVITIES				
Income from continuing operations	\$	1,872	\$	1,976
Loss from discontinued operations	Ψ	(412)	Ψ	(338)
Income on disposal of discontinued operations		834		(338) 79
Net income		2,294		1,717
Adjustments to reconcile net income to net				
cash provided by (used in) operating activities:		2 646		0 4 0 0
Depreciation and amortization		2,616 (777)		2,182 563
Change in deferred income taxes		20		
Net (gain) loss on property, plant and equipment disposals		-		(127)
Tax benefit from exercise of stock options		127 146		
Amortization of restricted stock		140		
Changes in operating assets and liabilities:		0.40		(5.044)
Accounts receivable		346		(5,041)
Inventories		(1,614)		(5,753)
Accounts payable and accrued expenses		659		8,550
Other operating assets and liabilities		2,525		(2,494)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		6,342		(403)
CASH FLOWS FROM INVESTING ACTIVITIES				
Net proceeds from sales of property, plant and equipment		210		6,424
Accrued income taxes related to sale of business				(10,230)
Accrued purchase price consideration related to sale of business				(3,351)
Purchase of property, plant and equipment		(4,804)		(4,686)
Investment in affiliate				161
		(1 50 ()		(4.4.000)
NET CASH USED IN INVESTING ACTIVITIES		(4,594)		(11,682)
CASH FLOWS FROM FINANCING ACTIVITIES				
Net (payments) borrowings on credit facility		(389)		8,830
Payments on term loan		(715)		(6,479)
Payments on equipment financing		(156)		(0, 11 0)
Borrowings under capitalized leases		()		1,579
Payments on capitalized leases		(686)		(362)
Payments on mortgage note payable		(48)		(001)
Common Stock issued under stock option plans		246		861
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES		(1,748)		4,429
DECREASE IN CASH AND CASH EQUIVALENTS				(7,656)
				44.050
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD				11,058
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$		\$	3,402
Interest paid	\$	829	\$	852
Income taxes paid, net of tax refunds	T	123		10,349
See accompanying notes to the consolidated condensed financial state	mente			- ,
See accompanying notes to the consolidated condensed infancial state	ments			

#### THE DIXIE GROUP, INC. CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED) (dollars in thousands)

	Common Stock and Class B Common Stock	Ad	lditional Paid-In Capital	Unearned Stock Compensation	Retained Earnings (Deficit)	Accumulated Other Comprehensive Loss	Common Stock in Treasury	Total Stockholders Equity
Balance at December 25, 2004	\$ 47,002	\$	131,321	\$ (26)	\$ (11,542)	\$ (1,874)	\$ (54,044)	\$ 110,837
Common Stock sold under stock option plan - 57,082 shares	171		75					246
Tax benefit from exercise of stock options			127					127
Restricted stock grants issued - 67,180 shares	202		758	(960)				
Amortization of restricted stock grants				146				146
Other comprehensive income						103		103
Net income					2,294			2,294
Balance at March 26, 2005	\$ 47,375	\$	132,281	\$ (840)	\$ (9,248)	\$ (1,771)	\$ (54,044)	\$ 113,753

See accompanying notes to the consolidated condensed financial statements.

## NOTE A - BASIS OF PRESENTATION

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements which do not include all the information and footnotes required by such accounting principles for annual financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2004 Annual Report on Form 10-K filed with the Securities and Exchange Commission, which includes consolidated financial statements for the fiscal year ended December 25, 2004. Operating results for the three-month period ended March 26, 2005 are not necessarily indicative of the results that may be expected for the entire 2005 year.

The financial statements separately report discontinued operations and the results of continuing operations (See Note F). Disclosures included herein pertain to the Company's continuing operations unless noted otherwise.

## **NOTE B - RECENT ACCOUNTING PRONOUNCEMENTS**

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs - an amendment of ARB No. 43, Chapter 4." SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage) and requires these costs be treated as current period charges. In addition, SFAS No. 151 requires that fixed production overhead cost be allocated to units of production based on the normal capacity of each production facility. The provisions of SFAS No. 151 are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The Company does not expect SFAS No. 151 to materially impact its financial statements.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets an amendment of APB Opinion No. 29." SFAS No. 153 amends the guidance in APB Opinion No. 29, "Accounting for Nonmonetary Transactions", which is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged, with certain exceptions. SFAS No. 153 amends APB Opinion No. 29 to eliminate the exception for nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of SFAS No. 153 are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not expect SFAS No. 153 to materially impact its financial statements.

In December 2004, the FASB issued SFAS No. 123 - Revised (SFAS No. 123R), "Share-Based Payment." SFAS No. 123R revises SFAS No. 123, "Accounting for Stock-Based Compensation", and supercedes APB No. 25, "Accounting for Stock Issued to Employees." Under SFAS No. 123R, the Company will measure the cost of employee services received in exchange for stock based on the grant-date fair value of stock-based compensation (with limited exceptions). That cost will be recognized over the period during which an employee is required to provide service in exchange for the stock award (usually the vesting period). The fair value of the stock award will be estimated using an option-pricing model, with excess tax benefits, as defined in SFAS No. 123R, being recognized as an addition to paid-in capital. The provisions of SFAS No. 123R are effective as of the beginning of the first annual reporting period that begins after June 15, 2005. The Company is currently in the process of evaluating the impact of SFAS No. 123R on its financial statements.

## **NOTE C - STOCK COMPENSATION**

Currently, the Company accounts for stock options granted as prescribed under APB Opinion No. 25, "Accounting for Stock Issued to Employees," which recognizes compensation cost based upon the intrinsic value of the award and follows the disclosure option of SFAS No. 123, "Accounting for Stock-Based Compensation", as amended by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an Amendment of FASB Statement No. 123". SFAS No. 123, as amended by SFAS No. 148, requires disclosure of stock compensation cost using the alternative fair value method of accounting.

The following pro forma summary presents the Company's net income and earnings per share as if the Company had determined stock compensation expense using the alternative fair value method of accounting under SFAS No. 123, as amended by SFAS No. 148. The pro forma impact on net income and earnings per share shown below may not be representative of future results.

		Three Months Ended				
	March 26,			March 27,		
		2005		2004		
Net income, as reported	\$	2,294	\$	1,717		
Stock compensation expense, net of taxes		(600)		(40)		
Adjusted net income		1,694		1,677		
Basic earnings per share, as reported		0.19		0.14		
Stock compensation expense, net of taxes		(0.05)				
Adjusted basic earnings per share		0.14		0.14		
Diluted earnings per share, as reported		0.18		0.14		
Stock compensation expense, net of taxes		(0.05)				
Adjusted diluted earnings per share		0.13		0.14		

The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	March 26,	March 27,		
	<b>2005</b> (1)	2004		
Expected life		5 years		
Expected volatility		63.40%		
Risk-free interest rate		3.07%		
Dividend yield		0.00%		

(1) There were no options granted during the three months ended March 26, 2005.

## NOTE D - RECEIVABLES

Receivables are summarized as follows:

	March 26, 2005	December 25, 2004
Customers, trade	\$ 33,445	\$ 33,722
Other	1,482	1,389
Gross receivables	34,927	35,111
Less allowance for doubtful accounts	1,997	1,835
Net receivables	\$ 32,930	\$ 33,276

The Company had notes receivable in the amount of \$1,831 and \$3,026 at March 26, 2005 and December 25, 2004, respectively, which are included in other current assets in the accompanying consolidated condensed balance sheets.

## NOTE E - INVENTORIES

Inventories are stated at the lower of cost or market. Cost is determined using the last-in, first-out (LIFO) method, which generally matches current costs of inventory sold with current revenues, for substantially all inventories.

#### Inventories are summarized as follows:

	March 26, 2005	December 25, 2004
Raw materials	\$ 18,731	\$ 14,420
Work-in-process	15,076	14,679
Finished goods	29,604	31,962
Supplies, repair parts and other	529	496
LIFO	(4,334)	(3,565)
Total inventories	\$ 59,606	\$ 57,992

## NOTE F - DISCONTINUED OPERATIONS

Following is a summary of the Company's discontinued operations:

	Three Months Ended			
	March 26, 2005		March 27, 2004	
Net sales	\$ 	\$		
Loss from discontinued operations:				
Before income taxes	(652)		(546)	
Income tax benefit	(240)		(208)	
Loss from discontinued operations, net of tax	\$ (412)	\$	(338)	
Income on disposal of discontinued operations:				
Before income taxes	1,320		127	
Income tax provision	486		48	
Income on disposal of discontinued operations, net of tax	\$ 834	\$	79	

In early fiscal 2004, the Company sold a spun yarn facility. The production of this facility had been substantially utilized by the operations sold to Shaw Industries Group, Inc. on November 12, 2003. Proceeds from the sale of the spun yarn facility, net of funds used to purchase certain leased assets sold with the facility and to pay certain expenses of the transaction, were \$6,424. In 2005, the Company reduced its reserve for notes receivable by \$1,320 to reflect the settlement of a note receivable associated with its textile cotton yarn and dyeing operations sold in 1999. Operating results associated with businesses sold are classified as discontinued operations for all periods presented.

## NOTE G - ACCRUED EXPENSES

Accrued expenses are summarized as follows:

	March 26, 2005	D	ecember 25, 2004
Compensation and benefits	\$ 7,668	\$	12,611
Accrued income taxes	4,532		2,606
Provision for customer rebates, claims and allowances	3,703		3,950
Accrued purchase price consideration			2,766
Other	7,067		5,677
Total accrued expenses	\$ 22,970	\$	27,610

## **NOTE H - PRODUCT WARRANTY RESERVES**

The Company provides varying warranties related to its products against manufacturing defects and specific performance standards. The Company records reserves for the estimated costs of defective products and failure to meet applicable performance standards at the time product sales are recorded. The levels of reserves are established based primarily upon historical experience and evaluation of known claims.

Following is a summary of the Company's warranty activity:

	March 26, 2005	March 27, 2004
Warranty reserve beginning of period	\$ 772	\$ 608
Warranty liabilities accrued	1,032	406
Warranty liabilities settled	(1,110)	(407)
Changes for pre-existing warranty liabilities	23	16
Warranty reserve end of period	\$ 717	\$ 623

## NOTE I - LONG-TERM DEBT AND CREDIT ARRANGEMENTS

Long-term debt consists of the following:

	March 26, 2005	De	cember 25, 2004
Senior indebtedness			
Credit line borrowings	\$ 14,586	\$	15,130
Term loans	17,140		17,855
Capital lease obligations	6,533		7,220
Mortgage note payable	7,142		7,190
Note payable	1,338		1,338
Total senior indebtedness	46,739		48,733
Convertible subordinated debentures	27,237		27,237
Total long-term debt	73,976		75,970
Less current portion of long-term debt	(7,482)		(7,475)
Less current portion of capital lease obligations	(1,682)		(1,681)
Total long-term debt, less current portions	\$ 64,812	\$	66,814

The Company's senior loan and security agreement contains financial covenants relating to fixed charges and total debt that apply if availability under the revolving credit line falls below \$10,000, as well as covenants that limit future acquisitions, capital expenditures, and the payment of dividends. The unused borrowing capacity under the facility's revolving credit and capital expenditure lines on March 26, 2005 was approximately \$40,591. The mortgage note payable contains financial covenants related to certain fixed charges of an affiliate.

## NOTE J - DERIVATIVE FINANCIAL INSTRUMENTS

The Company was party to an interest rate swap agreement which expired March 11, 2005. Under the interest rate swap agreement, the Company paid a fixed rate of interest of 3.24% multiplied by a notional amount of \$70,000, and received in return an amount equal to a specified variable rate of interest multiplied by the same notional amount.

The Company is party to an interest rate swap agreement through March 2013, that is linked to a mortgage note payable and considered a highly effective hedge. Under the interest rate swap agreement, the Company pays a fixed rate of interest multiplied by a notional principal amount equal to the outstanding balance of the mortgage note, and receives in return an amount equal to a specified variable rate of interest multiplied by the same notional principal. The fair value of the interest rate swap agreement is reflected on the Company's balance sheet and related changes are deferred in other comprehensive income. As of March 26, 2005, the notional amount of the interest swap agreement was \$7,142. Under the terms of the swap agreement, the Company pays a fixed interest rate of 4.54% through March 2013, which effectively fixes interest on the mortgage note payable at 6.54%. Net unrealized losses, net of tax, included in AOCL were \$80 at March 26, 2005.

## NOTE K - EMPLOYEE BENEFIT PLANS

The Company sponsors a 401(k) defined contribution plan covering substantially all associates. The Company matches associates' contributions on a sliding scale based on the level of the associate's contribution. The Company may make additional contributions to the plan based on the attainment of certain performance targets set by the Company.

The Company sponsors a non-qualified retirement savings plan that allows eligible associates to defer a specified percentage of their compensation. The obligations owed to participants were \$8,288 at March 26, 2005 and \$8,439 at December 25, 2004 and are included in other liabilities in the Company's balance sheet. Substantially, all such liabilities are funded by assets held for the benefit of participants.

The Company sponsors two defined benefit retirement plans, one that covers a limited number of the Company's active associates and another that has been frozen since 1993 as to new benefits earned under the plan. The Company is in the process of terminating the frozen defined benefit plan.

Costs charged to continuing operations for all pension plans are summarized as follows:

	Three Months Ended			
	March 26, 2005		March 27, 2004	
Components of net periodic benefit costs:				
Defined benefit plans				
Service cost	\$ 40	\$	65	
Interest cost	37		61	
Expected return on plan assets	(30)		(38)	
Amortization of prior service cost	1			
Recognized net actuarial loss	19		34	
Net periodic benefit cost	\$ 67	\$	122	

## (Cont'd.)

The Company sponsors a postretirement benefit plan that provides life insurance to a limited number of associates as a result of a prior acquisition. The Company also sponsors a postretirement benefit plan that provides medical and life insurance for a limited number of associates who retired prior to January 1, 2003.

Costs charged to continuing operations for all postretirement plans are summarized as follows:

	Three Months Ended			
	N	larch 26, 2005	Ν	/larch 27, 2004
Components of net periodic benefit costs:				
Defined benefit plans Service cost	\$	10	\$	10
Interest cost		20		20
Amortization of prior service costs		(10)		(10)
Net periodic benefit cost	\$	20	\$	20

Amounts contributed, or expected to be contributed, by the Company during the current fiscal year is not anticipated to be significantly different from amounts disclosed in the Company's 2004 Annual Report filed on Form 10-K. However, we are in the process of terminating our frozen defined benefit plan and will fully fund that plan when all regulatory approvals have been received and the plan is terminated.

## NOTE L - COMMON STOCK AND EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share from continuing operations:

	Three Months Ended			
		March 26, 2005		March 27, 2004
Income from continuing operations (1)	\$	1,872	\$	1,976
Denominator for calculation of basic earnings per share - weighted-average shares (2)		12,270		11,960
share - weighted-average shares (2)		12,270		11,900
Effect of dilutive securities:				
Stock options (3)		548		419
Stock subscriptions				16
Restricted stock grants		23		11
Directors' stock performance units		12		15
Denominator for calculation of diluted earnings per share - weighted-average shares adjusted for				
potential dilution (2)(3)		12,853		12,421
Earnings per share:				
Basic	\$	0.15	\$	0.16
Diluted	\$	0.15	\$	0.16
(1) No adjustments needed in the numerator for diluted calculations.			•	

- (1) No adjustments needed in the numerator for diluted calculations.
- (2) Includes Common and Class B Common shares in thousands.
- (3) Because their effects are anti-dilutive, excludes shares issuable under stock option plans whose grant price is greater than the average market price of Common Shares outstanding at the end of the relevant period and shares issuable on conversion of subordinated debentures into shares of Common Stock. Aggregate shares excluded were 846 in 2005 and 937 in 2004.

## **NOTE M - COMPREHENSIVE INCOME**

Comprehensive income is as follows:

		Three Mo	Three Months Ended			
		March 26, 2005		March 27, 2004		
Net income	\$	2,294	\$	1,717		
Other comprehensive income: Unrealized gains on interest rate swap agreements,						
net of tax of \$76 in 2005 and \$82 in 2004		103		134		
Comprehensive income	\$	2,397	\$	1,851		
Components of accumulated other comprehensive loss, n	et of tax, are as follow	s:				
	Minimum	Interest				
	Pension	Rate				

	Pension Liability	Rate Swaps	Total
Balance at December 25, 2004 Unrealized gains on interest rate swap agreements	\$ (1,691)	\$ (183)	\$ (1,874)
net of tax of \$76		103	103
Balance at March 26, 2005	\$ (1,691)	\$ (80)	\$ (1,771)

## NOTE N - OTHER (INCOME) EXPENSE

Other (income) expense is summarized as follows:

	March 26, 2005	March 27, 2004
Other operating income:		
Other miscellaneous income	\$ (85)	\$ (18)
Other operating income	\$ (85)	\$ (18)
Other operating expense:		
Retirement expenses	\$ 33	\$ 74
Other miscellaneous expense	3	
Other operating expense	\$ 36	\$ 74
Other income:		
Equity in earnings of unconsolidated subsidiary	\$ 	\$ (138)
Interest income	(84)	(75)
Dispute settlement		(500)
Other miscellaneous income	(8)	(79)
Other income	\$ (92)	\$ (792)
Other expense:		
Other miscellaneous expense	\$ 20	\$ 
Other expense	\$ 20	\$ 

## NOTE O - SEGMENT INFORMATION

The Company is in one line of business, Carpet Manufacturing.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following is presented to update the discussion of results of operations and financial condition included in our 2004 annual report.

## CRITICAL ACCOUNTING POLICIES

Our critical accounting policies were outlined in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 2004 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There have been no changes to those critical accounting policies subsequent to the date of that report.

## **RESULTS OF OPERATIONS**

The following table sets forth certain elements of our continuing operating results as a percentage of net sales for the periods indicated:

	Three Months Ended		
	March 26, 2005	March 27, 2004	
Net sales	100.0 %	100.0 %	
Cost of sales	69.4 %	66.6 %	
Gross profit	30.6 %	33.4 %	
Selling and administrative expenses	24.7 %	27.3 %	
Other operating income	(0.1)%	0.0 %	
Other operating expense	0.0 %	0.1 %	
Operating income	6.0 %	6.0 %	

*Net Sales.* Net sales for the quarter ended March 26, 2005 were \$72.0 million, an increase of 11.8% from \$64.4 million for the quarter ended March 27, 2004.

The improved revenue was driven by significant increases in net sales of residential and commercial carpet products. Compared with the prior year, net sales of residential carpet products increased 18.6% and net sales of commercial carpet increased 15.5%. We believe the improved carpet revenue is attributable to a growing economy, particularly in the higher-end of the soft floorcovering market where our business is concentrated and the favorable acceptance in our markets of new product introductions.

Net sales of carpet yarn in the first quarter of 2005 declined \$2.6 million, or 41%, compared with the first quarter of the prior year, principally as the result of short-term carpet yarn sourcing arrangements in the prior year due to the sale of our North Georgia operations in late 2003.

**Cost of Sales.** Cost of sales as a percentage of net sales increased 2.8 percentage points, compared to the prior year. Approximately 57% of this increase, or 1.6 percentage points, is attributable to a LIFO inventory liquidation which reduced cost of sales by \$1.0 million during the prior year period. Additionally, the cost of sales as a percentage of net sales increased in 2005 due to a less favorable product mix and raw material cost increases that were not fully passed through to customers during the quarter.

*Gross Profit.* Gross profit increased \$0.5 million in the quarter ended March 26, 2005 compared with the quarter ended March 27, 2004 as a result of higher sales volume, which more than offset the effect of the factors described above, that increased the cost of sales percentage.

**Selling and Administrative Expenses.** Selling and administrative expenses increased \$.2 million in the first quarter of 2005, compared with the same quarter of 2004, but decreased as a percent of net sales by 2.6 percentage points, principally as a result of the higher net sales volume.

*Other Operating Income/Other Operating Expense.* Other operating income and other operating expense were not significant in either the first quarter of 2005 or 2004.

**Operating Income.** Operating income was \$4.3 million, or 6.0% of sales, in the quarter ended March 26, 2005 compared with \$3.9 million, or 6.0% of sales, in the quarter ended March 27, 2004. Higher sales volume and improved leverage of administrative cost more than offset the effect of the prior year's LIFO inventory liquidation.

*Interest Expense.* Interest expense was \$1.4 million for the quarter ended March 26, 2005 compared with \$1.5 million for the quarter ended March 27, 2004. Interest expense decreased in 2005 as a result of lower effective interest rates.

**Other Income.** Other income decreased \$0.7 million in the quarter ended March 26, 2005 compared with the quarter ended March 27, 2004 due to other income items in the 2004 period that did not repeat in 2005. The 2004 reporting period included a \$0.5 million gain for a dispute that was favorably settled and \$0.1 million of equity earnings from an unconsolidated subsidiary.

Other Expense. Other expense was not significant in either the first quarter of 2005 or 2004.

*Income Tax Provision.* Our effective income tax rate was 36.8% for the first three months of 2005 compared with 37.8% for the corresponding period in 2004. The decrease in the effective income tax rate in 2005 was principally due to the deductions for certain domestic manufacturing/production activities that became effective in 2005.

*Income From Continuing Operations.* Income from continuing operations was \$1.9 million, or \$0.15 per diluted share, for the quarter ended March 26, 2005 compared with \$2.0 million, or \$0.16 per diluted share, for the quarter ended March 27, 2004.

*Net Income.* Results related to discontinued operations reflected income of \$422 thousand, or \$0.03 per diluted share in the first quarter of 2005, compared with a loss of \$259 thousand, or \$0.02 per diluted share in the first quarter of 2004. Including discontinued operations, net income was \$2.3 million, or \$0.18 per diluted share in the quarter ended March 26, 2005, compared with net income of \$1.7 million, or \$0.14 per diluted share for the quarter ended March 27, 2004.

## LIQUIDITY AND CAPITAL RESOURCES

During the three-months ended March 26, 2005, we generated \$6.4 million of funds from operating activities, \$0.2 million from the sale of assets and \$0.2 from Common Stock issued under stock option plans. These funds were used to finance our operations, purchase \$4.8 million of capital assets and reduce debt by \$2.0 million.

Capital expenditures for the three-month period ended March 27, 2004 were \$4.8 million while depreciation and amortization was \$2.6. We expect capital expenditures to be approximately \$20.0 million for fiscal 2005 while depreciation and amortization is expected to be approximately \$10.0 million in the same period. The 2005 capital expenditures will be primarily for newer manufacturing technology, carpet tile manufacturing equipment to expand our commercial product line, and the expansion of our distribution capabilities.

Our senior loan and security agreement contains financial covenants relating to fixed charges and total debt that apply if borrowing availability under the facility's revolving credit line falls below \$10.0 million, as well as covenants that limit future acquisitions, capital expenditures and the payment of dividends. The unused borrowing capacity under the facility's revolving credit and capital expenditure lines on March 26, 2005 was approximately \$40.6 million. Our mortgage note payable contains financial covenants related to certain fixed charges of an affiliate.

We believe our operating cash flows and credit availability under the senior credit facility are adequate to finance our anticipated liquidity requirements.

## RECENT ACCOUNTING PRONOUNCEMENTS

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs - an amendment of ARB No. 43, Chapter 4." SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage) and requires these costs be treated as current period charges. In addition, SFAS No. 151 requires that fixed production overhead cost be allocated to units of production based on the normal capacity of each production facility. The provisions of SFAS No. 151 are effective for inventory costs incurred during fiscal years beginning after June 15, 2005. We do not expect SFAS No. 151 to materially impact our financial statements.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets an amendment of APB Opinion No. 29." SFAS No. 153 amends the guidance in APB Opinion No. 29, "Accounting for Nonmonetary Transactions", which is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged, with certain exceptions. SFAS No. 153 amends APB Opinion No. 29 to eliminate the exception for nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of SFAS No. 153 are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. We do not expect SFAS No. 153 to materially impact our financial statements.

In December 2004, the FASB issued SFAS No. 123 - Revised (SFAS No. 123R), "Share-Based Payment." SFAS No. 123R revises SFAS No. 123, "Accounting for Stock-Based Compensation", and supercedes APB No. 25, "Accounting for Stock Issued to Employees." Under SFAS No. 123R, we will measure the cost of employee services received in exchange for stock based on the grant-date fair value of stock-based compensation (with limited exceptions). That cost will be recognized over the period during which an employee is required to provide service in exchange for the stock award (usually the vesting period). The fair value of the stock award will be estimated using an option-pricing model, with excess tax benefits, as defined in SFAS No. 123R, being recognized as an addition to paid-in capital. The provisions of SFAS No. 123R are effective as of the beginning of the first annual reporting period that begins after June 15, 2005. We are currently in the process of evaluating the impact of SFAS No. 123R on its financial statements.

## CERTAIN FACTORS AFFECTING THE COMPANY'S PERFORMANCE

In addition to the other information provided in this Report, the following risk factors should be considered when evaluating results of our operations, future prospects and an investment in shares of our Common Stock. Any of these factors could cause our actual financial results to differ materially from our historical results, and could give rise to events that might have a material adverse effect on our business, financial condition and results of operations.

## The floorcovering industry is cyclical and prolonged declines in residential or commercial construction activity, or corporate remodeling and refurbishment could have a material adverse effect on our business.

The U.S. floorcovering industry is cyclical and is influenced by a number of general economic factors. The floorcovering industry in general is dependent on residential and commercial construction activity, including new construction as well as remodeling. New construction activity is cyclical in nature. To a somewhat lesser degree, this also is true with residential and commercial remodeling. A prolonged decline in any of these industries could have a material adverse effect on our business, financial condition and results of operations. The level of activity in these industries is significantly affected by numerous factors, all of which are beyond our control, including:

- consumer confidence;
- housing demand;
- financing availability;
- national and local economic conditions;
- interest rates;
- employment levels;
- changes in disposable income;
- commercial rental vacancy rates; and
- federal and state income tax policies.

Our product concentration in the higher-end of the residential and commercial markets could be a significant factor in the impact of these factors on our business.

# We face intense competition in our industry, which could decrease demand for our products and could have a material adverse effect on our profitability.

The floorcovering industry is highly competitive. We face competition from a number of domestic manufacturers and independent distributors of floorcovering products and, in certain product areas, foreign manufacturers. There has been significant consolidation within the floorcovering industry during recent years that has caused a number of our existing and potential competitors to be larger and have greater resources and access to capital than we do. Maintaining our competitive position may require us to make substantial investments in our product development efforts, manufacturing facilities, distribution network and sales and marketing activities, which may be limited by restrictions set forth in our credit facilities. Competitive pressures may also result in decreased demand for our products and in the loss of market share. In addition, we face, and will continue to face, pressure on sales prices of our products from competitors. As a result of any of these factors, there could be a material adverse effect on our sales and profitability.

## Raw material prices may increase.

The cost of raw materials has a significant impact on our profitability. In particular, our business requires the purchase of large volumes of nylon yarn, synthetic backing, latex and dyes. Increases in the cost of these raw materials could materially adversely affect our business, results of operations and financial condition if we are unable to pass these increases through to our customers. Prices of certain raw materials have increased in 2005. We believe we will be successful in increasing our selling prices to pass along raw material and other cost as they may occur; however, there can be no assurance that we will successfully recover such increases in cost.

## Unanticipated termination or interruption of our arrangements with third-party suppliers of nylon yarn could have a material adverse effect on us.

Nylon yarn is the principal raw material used in our floorcovering products. A significant portion of our nylon yarn purchases is from one supplier. We believe there are other adequate sources of nylon yarns; however, an unanticipated termination or interruption of our supply arrangements could adversely affect our supply arrangements and could be material.

## We may be responsible for environmental cleanup costs.

Various federal, state and local environmental laws govern the use of our facilities. These laws govern such matters as:

- Discharges to air and water;
- Handling and disposal of solid and hazardous substances and waste; and
- Remediation of contamination from releases of hazardous substances in our facilities and off-site disposal locations.

Our operations also are governed by laws relating to workplace safety and worker health, which, among other things, establish noise standards and regulate the use of hazardous materials and chemicals in the workplace. We have taken, and will continue to take, steps to comply with these laws. If we fail to comply with present or future environmental or safety regulations, we could be subject to future liabilities. However, we cannot insure that complying with these environmental or health and safety laws and requirements will not adversely affect our business, results of operations and financial condition. Future laws, ordinances or regulations could give rise to additional compliance or remediation costs, which could have a material adverse effect on our business, results of operations and financial condition.

## Acts of Terrorism.

Our business could be materially adversely affected as a result of international conflicts or acts of terrorism. Terrorist acts or acts of war may cause damage or disruption to our facilities, employees, customers, suppliers, and distributors, which could have a material adverse affect on our business, results of operations or financial condition. Such conflicts also may cause damage or disruption to transportation and communication systems and to our ability to manage logistics in such an environment, including receipt of supplies and distribution of products.

## Interruptions Beyond Our Control.

Our business could be adversely affected if a significant portion of our plant, equipment or operations were damaged or interrupted by a casualty, condemnation, utility service, work stoppage or other event beyond our control. Such an event could have a material adverse effect on our business, results of operations and financial condition.

## FORWARD-LOOKING INFORMATION

This Report contains statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include the use of terms or phrases that include such terms as "expects," "estimated," "projects," "believes," "anticipates," "intends," and similar terms and phrases. Such terms or phrases relate to, among other matters, our future financial performance, business prospects, growth strategies or liquidity. The following important factors may affect our future results and could cause those results to differ materially from our historical results. These factors include, in addition to those detailed above under the heading "Certain Factors Affecting the Company's Performance", the cost and availability of capital and raw materials, transportation costs related to petroleum price levels, the cost and availability of energy supplies, the loss of a significant customer or group of customers, materially adverse changes in economic conditions generally in carpet, rug and floorcovering markets we serve and other risks detailed from time to time in our filings with the Securities and Exchange Commission.

## Item 3 - Quantitative and Qualitative Disclosures About Market Risk (dollars in thousands)

As of March 26, 2005, the Company had an interest rate swap agreement on its mortgage note payable with a notional amount equal to the outstanding balance of the mortgage note (\$7,142 at March 26, 2005) which expires in March of 2013. Under the interest rate swap agreement, the Company pays a fixed rate of 4.54% of interest times the notional amount and receives in return an amount equal to a specified variable rate of interest times the same notional amount. The swap agreement effectively fixes the interest rate on the mortgage note payable at 6.54%. Based upon the Company's interest rate swap agreements in effect during 2005, a 10% fluctuation in the variable interest rate would result in an annual after-tax economic impact of approximately \$12.

## Item 4 - Controls and Procedures

As of March 26, 2005, our management, under the supervision and with the participation of our Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our management concluded that disclosure controls and procedures were effective. Further, no change in our internal control over financial reporting occurred during the quarter covered by this report that materially affected, or is reasonably likely to affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

#### Item 1 - Legal Proceedings None.

- Item 2 Unregistered Sales of Equity Securities and Use of Proceeds None.
- Item 3 Defaults Upon Senior Securities None.
- Item 4 Submission of Matters to a Vote of Security Holders None.
- Item 5 Other Information None.

## Item 6 - Exhibits

- (a) Exhibits
  - (i) Exhibits Incorporated by Reference None.
  - (ii) Exhibits Filed with this Report
    - 31.1 CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
    - 31.2 CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
    - 32.1 CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
    - 32.2 CFO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## THE DIXIE GROUP, INC.

(Registrant)

Date: May 4, 2005

By: **/s/ GARY A. HARMON** Gary A. Harmon Vice *President and Chief Financial Officer* 

Date: May 4, 2005

By: /s/ D. EUGENE LASATER

D. Eugene Lasater Controller