



Merrill Lynch 2006 Power & Gas Conference

New York
September 27, 2006

www.sug.com



Forward-Looking Statements

Statements contained in this presentation that include company expectations or predictions of the future are forward-looking statements intended to be covered by the safe harbor provisions of the Securities Act of 1933 and the Securities Exchange Act of 1934. It is important to note that the actual results of company earnings could differ materially from those projected in any forward-looking statements. For additional information refer to Southern Union Company's Securities and Exchange Commission filings.

Southern Union Contact:
Jack Walsh, Director of Investor Relations
800-321-7423



Southern Union Company

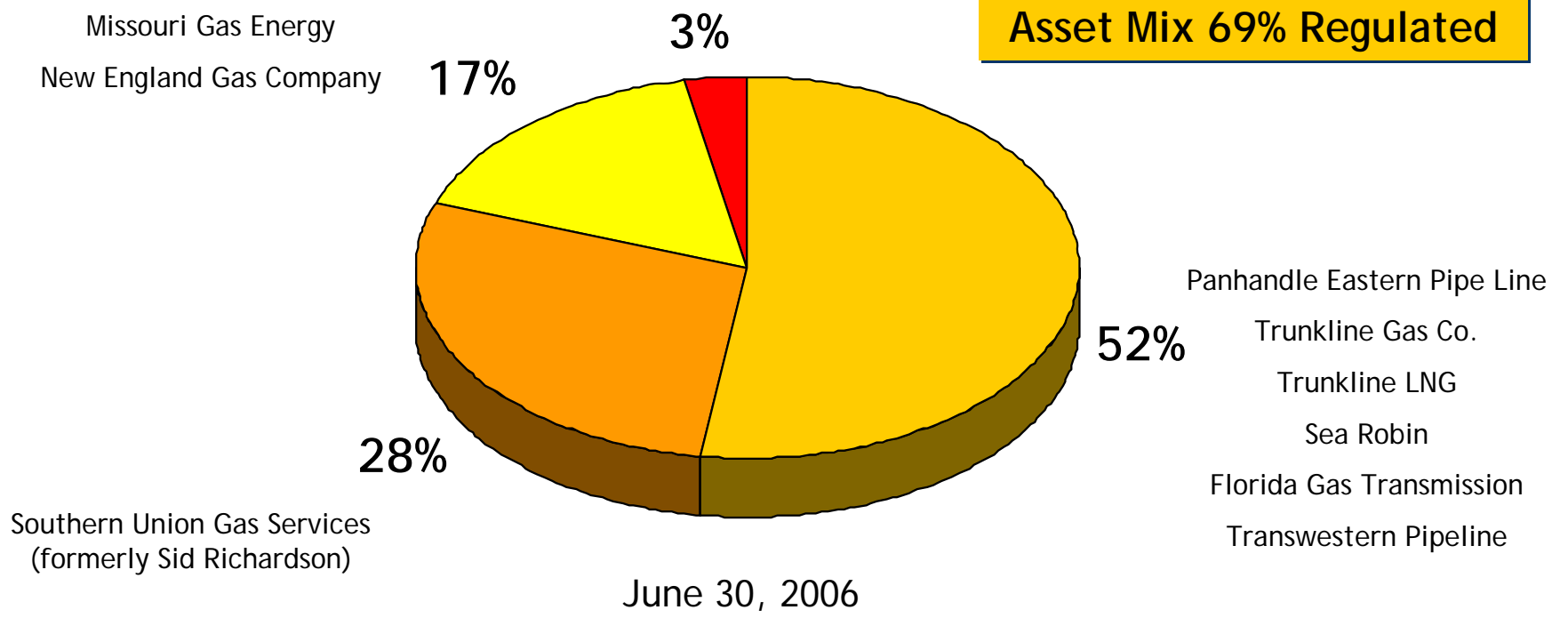
Company Profile (NYSE:SUG) - June 30, 2006

Total assets	\$6.1 billion
Market Capitalization	\$3.0 billion
Shares Outstanding	111.9 million
Cash Dividend/Yield	\$.40 per share/1.5%
Credit Ratings	BBB/Baa3/BBB





Portfolio Asset Mix

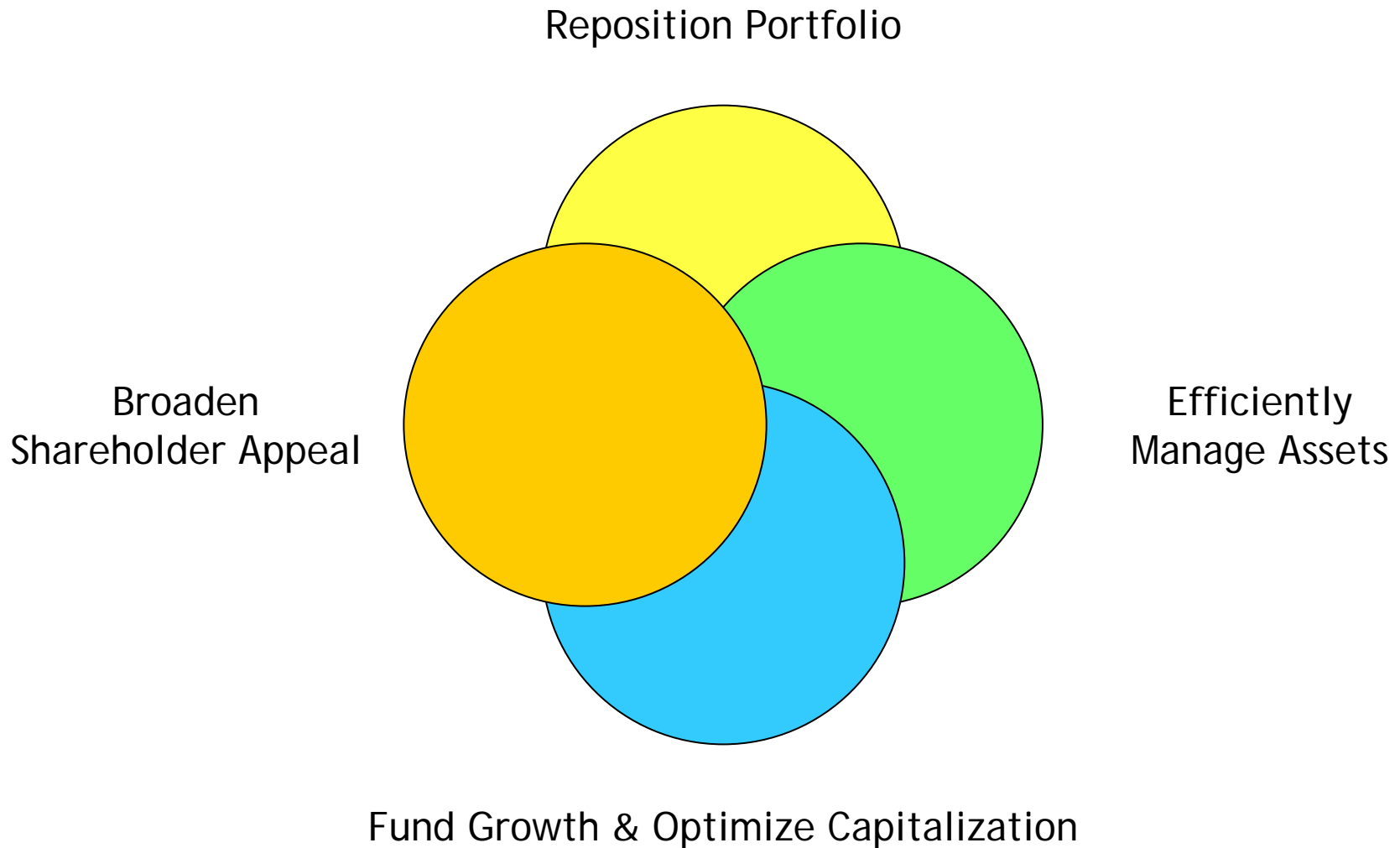


■ Transportation
 ■ Midstream
 ■ Distribution
 ■ Other

You Know Our Assets



Create Shareholder Value





Reposition Portfolio

- ✓ Building portfolio of franchise-quality assets
- ✓ Repositioning portfolio to higher returning businesses
 - 2003: Acquisition of Panhandle Energy/Sale of Texas distribution assets
 - 2004: Investment in Cross Country
 - 2006: Acquisition of Sid Richardson/Sale of PA & RI distribution assets
 - 2006: Exchange 50% interest in TW for additional 25% interest in FGT
- ✓ Focusing on growth around quality assets

SUG Actively Manages Portfolio to Optimize Value



Transaction Overview

- ✓ Multi-step transaction designed to increase ownership in FGT to 50% and eliminate ownership in Transwestern
- ✓ Energy Transfer Partners (ETP) to purchase CCEH Class B interests from GE & others for \$1B cash
- ✓ ETP exchanges its Class B interests in CCEH for 100% of Transwestern Pipeline valued at \$1.465 billion
- ✓ Expected to close 4Q 2006

Positions SUG for Future Growth



Transaction Rationale

- ✓ SUG improves risk profile
- ✓ FGT is a franchise quality asset strategically positioned for growth in the Florida market
- ✓ Transwestern has more strategic value to ETP

Increasing Interest in Franchise Asset



Financial Impacts

- ✓ Expected to be neutral to near term earnings
- ✓ CCEH responsible for \$455MM of Transwestern Holding's debt
- ✓ Enhances intrinsic value of assets

Long-Term Value Focus



Efficiently Manage Assets

- ✓ Efficiently manage existing assets
 - Integrating Panhandle and Cross Country produced synergies of \$25MM
 - Pursuing rate cases at both LDCs
 - Driving future savings and efficiencies with shared services

Assets Managed to Maximize Free Cash Flow

Fund Growth & Optimize Capitalization



- ✓ Utilize free cash flow to fund growth and optimize capitalization
 - Reinvest in high returning growth projects
 - Trunkline LNG
 - Trunkline Field Zone Expansion
 - SUGS projects
 - Optimize debt level - maximize return to shareholders
 - Conversion of \$125MM equity units in August

Building Value through Reinvestment



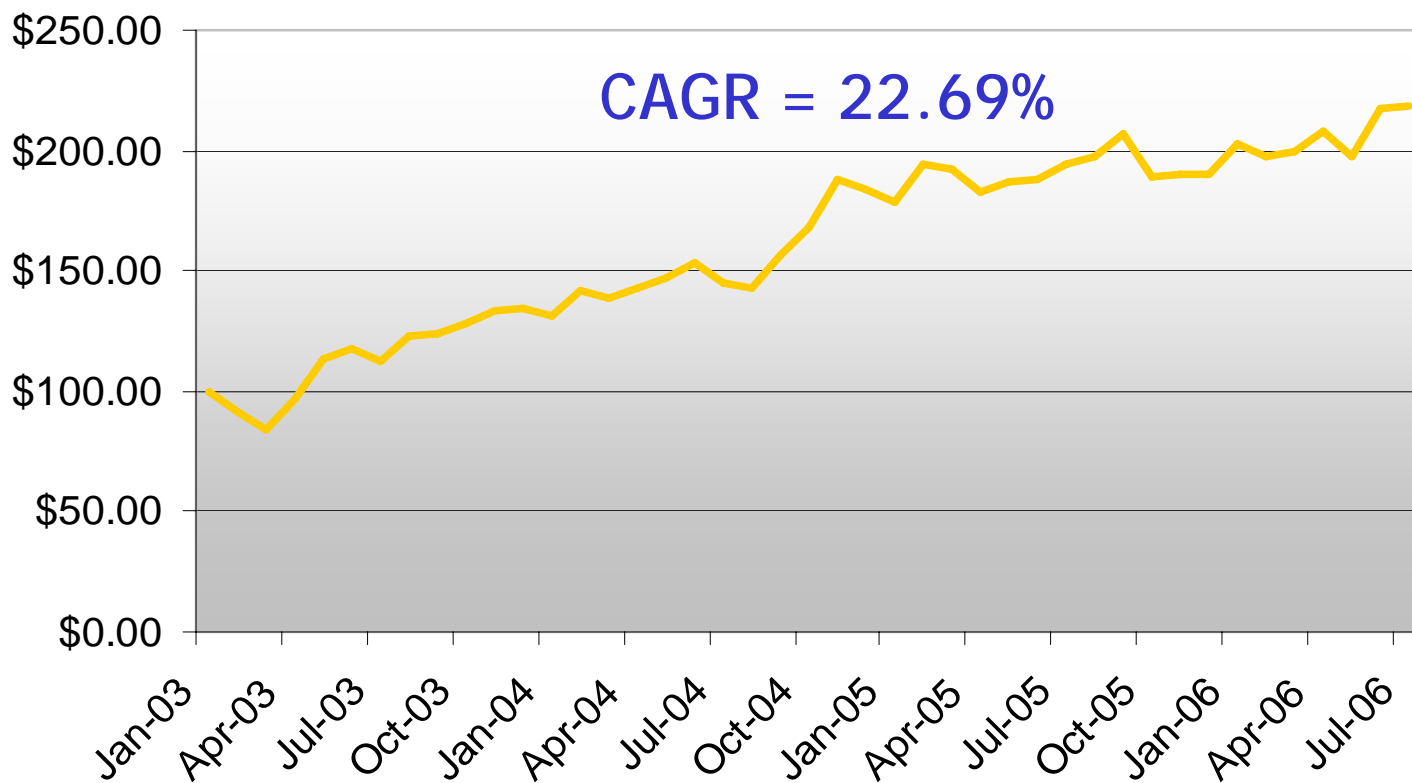
Improve Visibility

- ✓ Steps to provide more transparency in our communications
 - Changed fiscal year end from June to December
 - Implemented \$.40 per share cash dividend in 2006
 - Redesigned shareholder communications
 - Improved disclosures

Raising Profile through Clarity



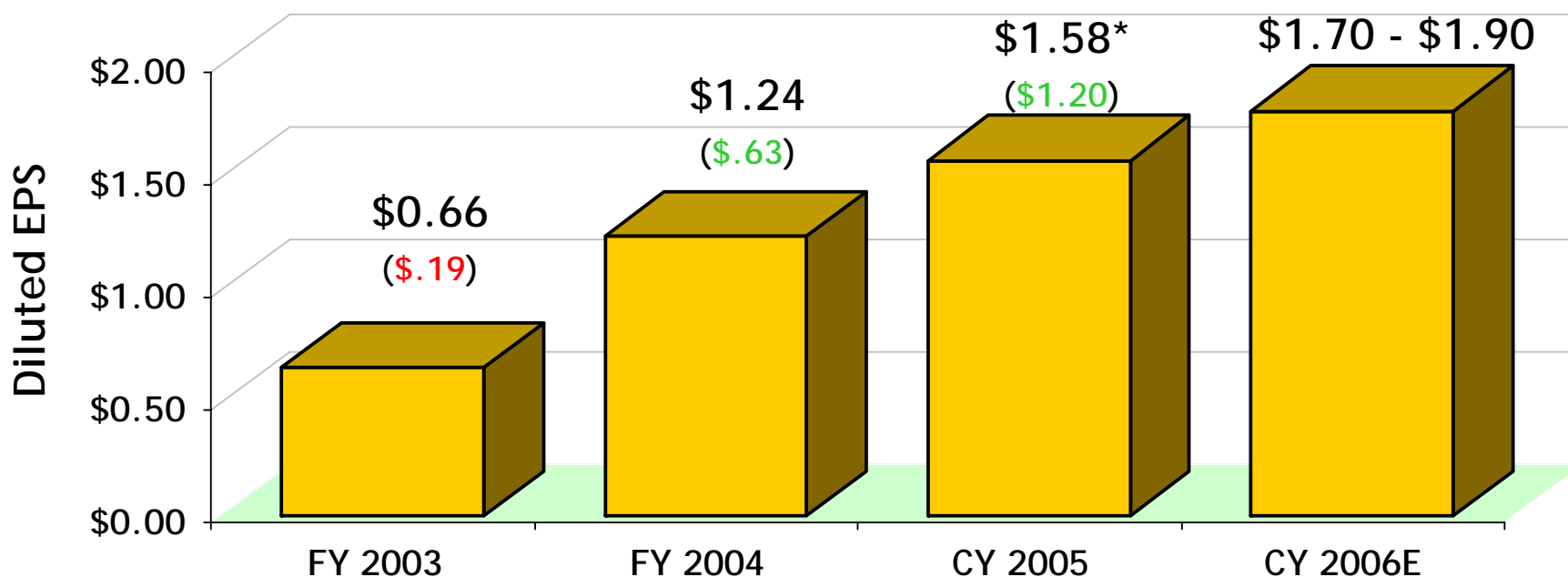
Delivering Value



- \$100 invested in SUG in January 2003 is worth \$214.41 today.



Consistent EPS Growth



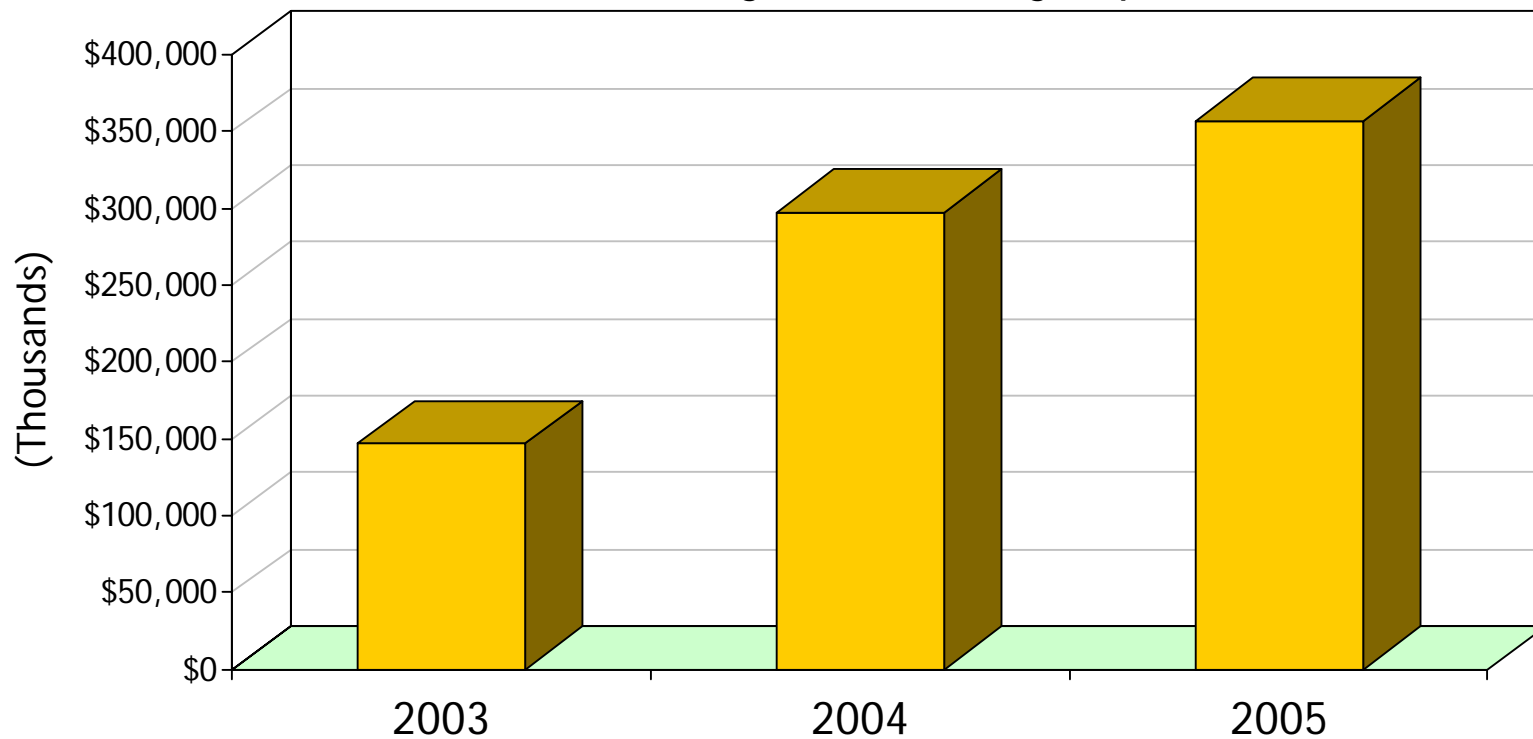
* - 2005 Diluted EPS excludes a non-cash charge of \$175 million related to the impairment of goodwill for the distribution properties sold in 2006. Diluted EPS reported in 2005 was \$.03 per share.

Note: Previously issued 2006 GAAP guidance includes contributions from SU Gas Services for ten months, closing of the LDC sales during the third quarter, and excludes projected one-time charges related to the LDC sales. Bracketed EPS amounts reflect restatement of LDC properties sold in 2006 into discontinued operations.



Strong Cash Generator

Cash Flow From Operations (Before Changes in Working Capital)



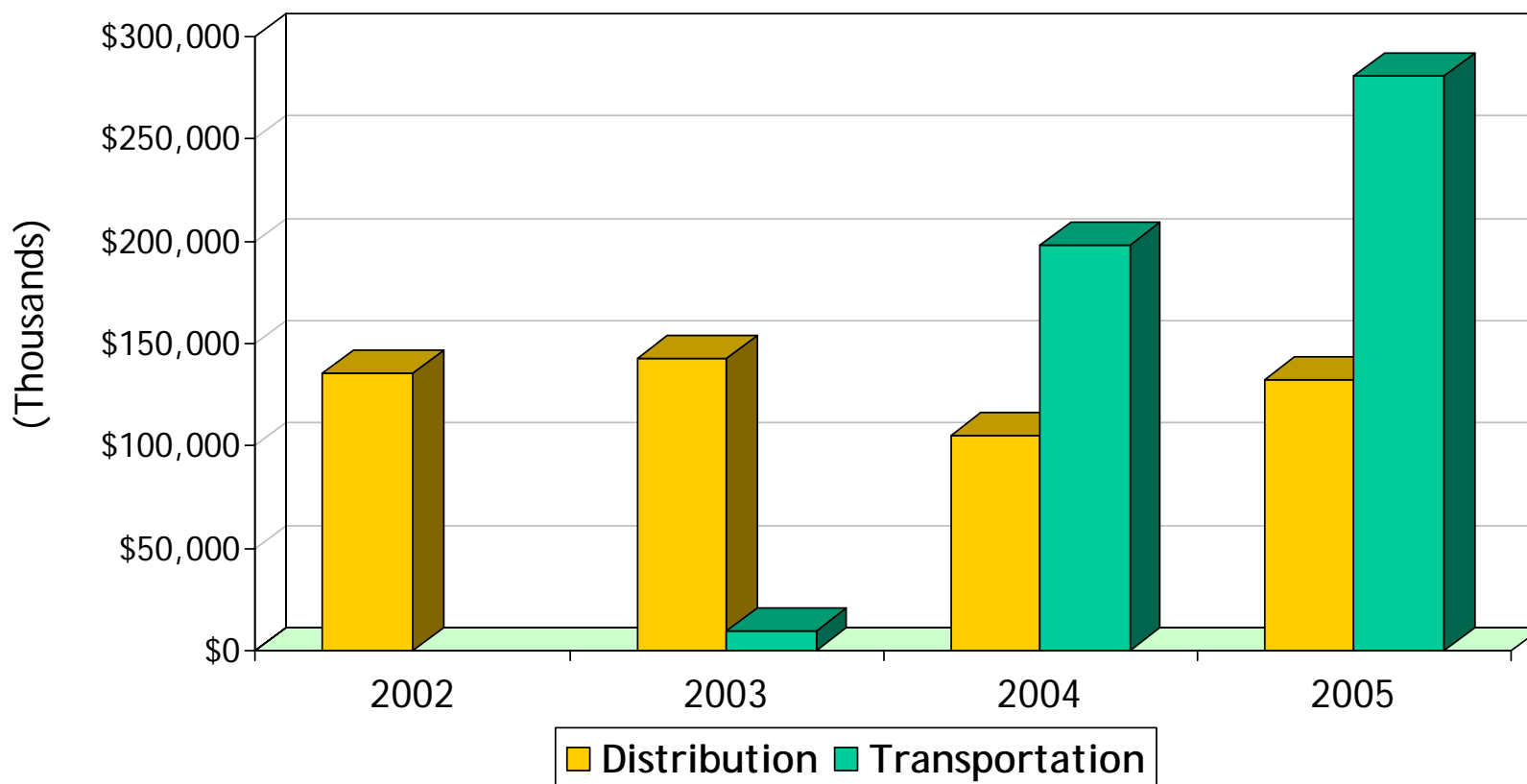
Note: Data shown represents fiscal year ended June 30, 2003 and calendar years ended December 31, 2004 and 2005.

Generating Cash for Growth through Reinvestment



Diversified Earnings Base

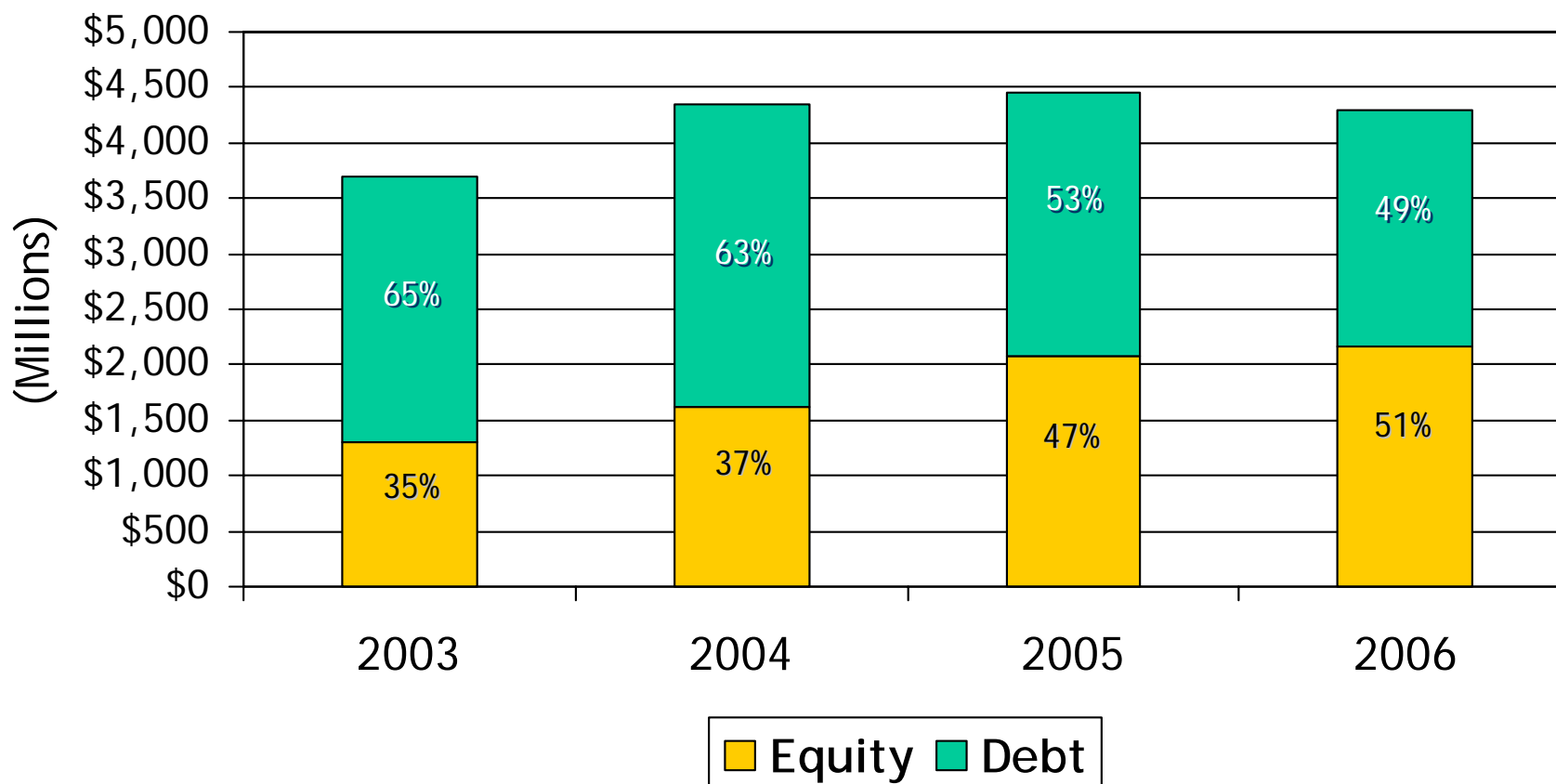
Operating Income



Note: Data shown represents fiscal years ended June 30, 2002 and 2003 and calendar years ended December 31, 2004 and 2005. 2005 data excludes a non-cash charge of \$175 million related to the impairment of goodwill for the Company's distribution businesses sold in 2006. Reported operating income for the distribution segment in 2005 was a loss of \$42.5 million.



Strengthened Balance Sheet



Note: Debt/Total Capitalization ratio as of December 31 for periods shown except June 30, 2006; provides 100% equity credit for preferred stock and convertible equity units and excludes bridge financing.



2Q 2006 Segment Highlights (\$000s)

Segment	EBIT	D&A	Adj.	Adj. EBITDA
Transportation	\$76,011	\$16,985	\$28,179 ¹	\$121,175
Midstream	\$17,917	\$13,400	\$23,100 ²	\$54,417
Distribution	(\$6,376)	\$7,792		\$1,416

1. Includes SUG's 50% of Transwestern's total interest and depreciation of \$23 million plus SUG's 25% of Citrus' total interest, taxes, and depreciation of \$67 million.
2. Includes \$21.8 million of cash settlement from 2Q options plus \$1.3 million non-cash loss related to the time value portion of the hedge.



2Q EBIT Reconciliation (\$000s)

Transportation & Storage EBIT	\$76,011
Gathering & Processing EBIT	\$17,917
Distribution EBIT	(\$6,376)
Corporate & Other	(\$377)
Interest	\$62,978
Federal & state income taxes	\$7,876
Net earnings from continuing operations	\$16,321
Net earnings from discontinued operations	(\$2,587)
Preferred dividends	\$4,341
Net earnings available to common shareholders	\$9,393



Asset Overview





Distribution Assets

Missouri Gas Energy



- Headquartered in Kansas City, MO
- Regulated by the Missouri PSC
- Serves approximately 500,000 customers
- Serves 34 counties throughout MO
- Filed for \$41.7 million rate increase

PG Energy



- Headquartered in Wilkes-Barre, PA
- Regulated by the Pennsylvania PUC
- Serves approximately 160,000 customers
- Serves 13 counties in northeastern and central PA
- Sold PA assets to UGI for \$580 million

New England Gas Co.



- Headquartered in Providence, RI
- Regulated by the RI PUC and the Massachusetts DT&E
- Serves approximately 250,000 customers in RI
- Serves approximately 50,000 customers in MA
- Sold RI assets to National Grid for \$575 million including assumed debt of \$77 million



Transportation & Storage Business

Panhandle Energy Pipelines		
Panhandle Eastern	Trunkline Gas	Sea Robin
> 6,500 miles	> 3,500 miles	> 450 miles
> 2.8 Bcf/d capacity	> 1.5 Bcf/d capacity	> 1.0 Bcf/d capacity
> 4 yr. Avg. Contract Life	> 10 yr. Avg. Contract Life	> 1 yr. Avg. Contract Life
> 2005 volumes - 609 Tbtu	> 2005 volumes - 459 Tbtu	> 2005 volumes - 146 Tbtu

CrossCountry Energy Pipelines	
Transwestern	Florida Gas Transmission
> 2,400 miles	> 5,000 miles
> Bi-directional flow system	> 2.1 Bcf/d capacity
> 2.1 Bcf/d capacity	> 10 yr. Avg. Contract Life
> 4 yr. Avg. Contract Life	> 2005 volumes - 699 Tbtu
> 2005 volumes - 589 Tbtu	



Key Characteristics

- FERC regulated
- Diverse access to supply
- Strong and growing customer base
- Significant organic growth opportunities
- Consolidated operations

One of the Nation's Largest Interstate Pipeline Companies



Trunkline LNG Company



- North America's largest operating facility
- Fully contracted with high credit quality counterparty- BG Group - until 2028
- 1.8 Bcf/d baseload sendout
- 9.0 Bcf storage
- Ambient air vaporization and NGL extraction to be in service by 2008

Trunkline LNG is a Leading Player in LNG Sector



Strong Organic Growth

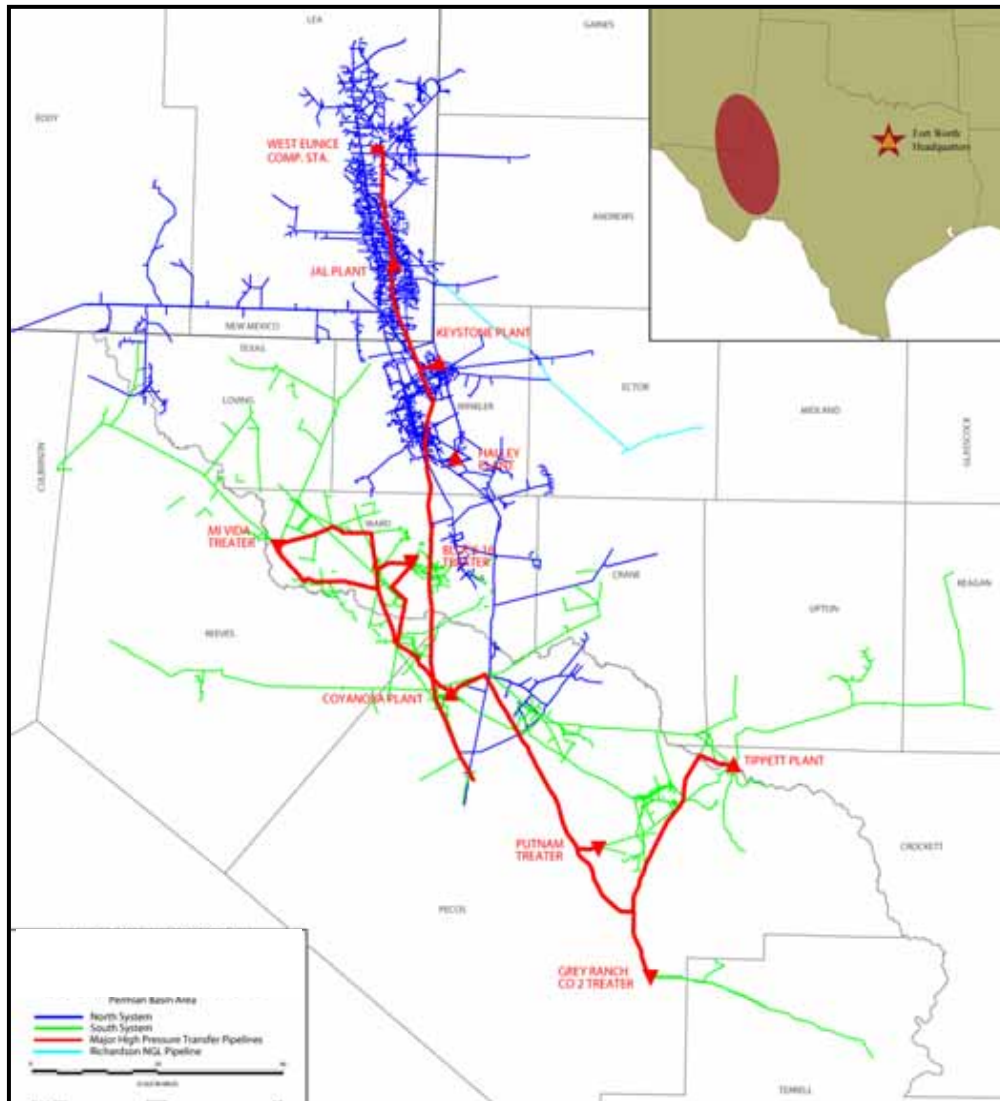
Project Name	Capacity	Est. Cost (\$MM)	Est. EBIT ⁽¹⁾ (\$MM)	In Service	SUG %	Comments
TW - San Juan Expansion	375 MMcf/d	\$140	\$24	May 1, 2005	50%	Complete
TGC LNG Lateral Loop	1,500 MMcf/d	\$50	\$18 ⁽²⁾	July 22, 2005	100%	Complete
Trunkline LNG Phase I	570 MMcf/d 2.7 Bcf storage	\$140	\$28	April 5, 2006	100%	Complete
Trunkline LNG Phase II	600 MMcf/d	\$79	\$15 - \$20	July 8, 2006	100%	Complete
Florida Gas Phase VII	100 - 160 MMcf/d	\$60 - \$105	\$8 - \$14	Mid 2007	25%	Received FERC Certificate
Trunkline LNG IEP	Vaporization & NGL extraction	\$240 - \$250	\$30 - \$35	Mid 2008	100%	Filed with FERC
Trunkline North Texas	510 MMcf/d	\$150 - \$160	\$18 - \$25	Late 2007	100%	Filed with FERC

1 - Note: EBIT is equivalent to operating income under GAAP.

2 - Represents 100% of available capacity contracted to BG through 2028.



Gathering & Processing Business



- Southern Union Gas Services acquired by Southern Union on March 1, 2006
- Major provider of gas gathering and processing services in the Permian basin
- Unregulated, high growth business



System Detail

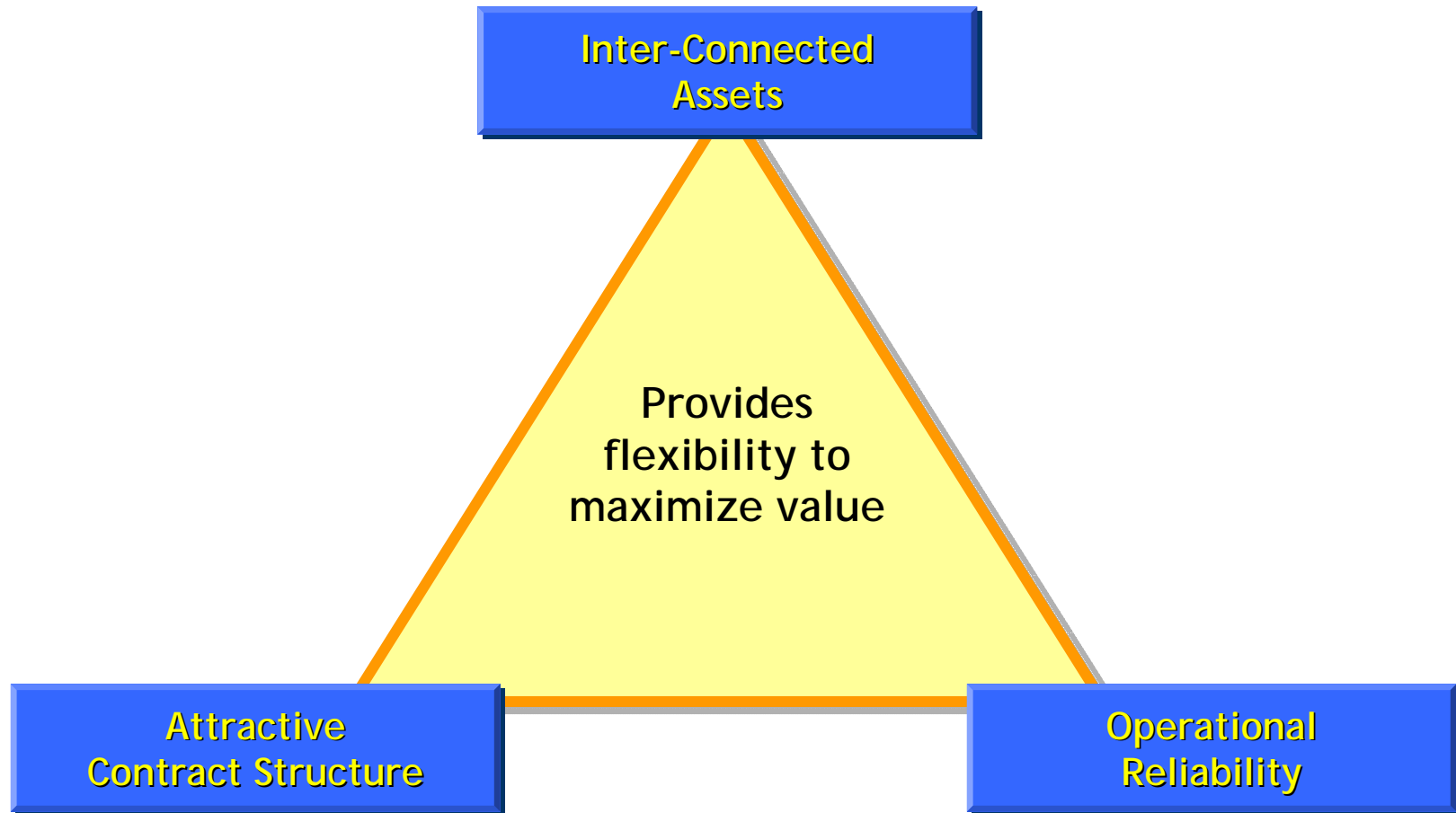
Pipeline Statistics	
Total Miles	4,750
Producer Delivery Points	1,754
Current Throughput	582 Bbtu/d
NGL Production	33,432 Bbls/d
Field Compression HP	104,840

Plant Statistics	Processing	Treating
Active Plants	4	6
Capacity	470 MMcf/d	765 MMcf/d
Throughput	442 MMcf/d	501 MMcf/d
Compression HP	127,520	7,200

Note: Operating information as of August 2006.



Differentiating Factors





Attractive Contract Risk

- Percent of Proceeds Contracts
 - 45% by volume
 - 80 - 85% by margin
 - Spreads price risk to both producer and pipeline
 - Fixed recovery and fuel % in contract
 - Allows pipeline and producer to hedge their interests
 - Allows pipeline to benefit from operational flexibility
 - Creates pipeline option to optimize revenue when processing is economic
 - Contract contains recovery of treating, compression and gathering services
- Fee Based/Conditioning Fee Contracts
 - 55% by volume
 - 15 - 20% by margin
 - Contracts contain fixed fees for service
 - Depending on gas quality, contracts may contain upside for processing and no downside risk below base fee
 - Creates exposure to diverse producer base with no downside commodity risk



Operational Reliability

- Operating Risks reduced by...
 - Diversified inter-connected assets
 - Strong reliable operations
 - High run rate
 - Low FF&U (fuel, flared and unaccountable)
 - Low operating costs
 - Gas rejection
 - Blending



Manageable Commodity Exposure

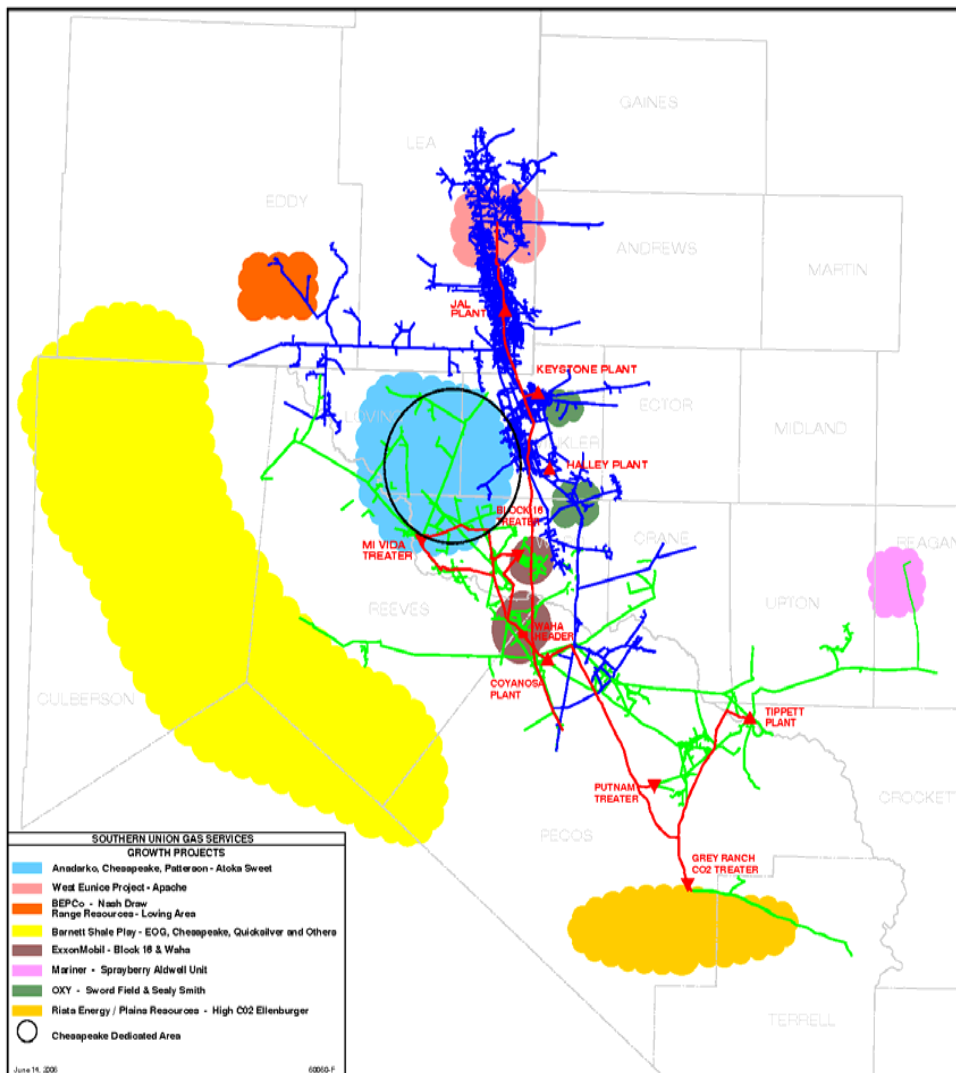
2006	MMBTU/D
Natural Gas	45,000
Natural Gas Liquids	8,000
Crude	0
Effective Net Price	\$9.23

2007	MMBTU/D
Natural Gas	25,000
Natural Gas Liquids	9,000
Crude Oil	17,000
Effective Net Price	\$9.16

- SUGS' system flexibility allows it to hedge equity BTU volumes using various instruments
- Current hedging done through put options so that SUGS maintains upside while mitigating downside



SUGS Growth Projects



- **Deep Atoka Gas Development - Loving, Winkler and Ward Counties, Texas**
 - ~200MMcf/d currently producing
 - Expect to double that by 2008 with 16 to 18 rigs
 - 5 to 30MM/d per well
- **Eunice Area Expansion Projects - Lea County, New Mexico**
 - 70 MMcf/d expansion
 - Expect to connect additional volumes from major active producers in 2006 and 2007
 - High margin, rich, sour, low pressure gas
- **Spraberry Trend Expansion - Reagan County, Texas**
 - 20 mile extension of system into Spraberry trend
 - Over 15 MMcf/d of 6.6 GPM gas
 - Infill drilling continues at a steady pace
- **West Texas Barnett Shale - Culberson, Reeves, Pecos & Jeff Davis Counties, TX**
 - Over 2 MM acres have been leased in past 2 years in area with little infrastructure for gas or NGL's
 - Approximately 40 evaluation wells have been drilled, are drilling or are permitted
 - Chesapeake recently acquired 135,000 acres and active exploratory program with established commercial production in the area from Hallwood and Four Sevens (Alpine)
 - Additional players include, EOG, Encana, Petro-Hunt, Burlington, Quicksilver and Southwestern Energy



Questions
