hi i'm chris peruzi founder and

0:02

formulator of the functional chocolate

0:04

company and it's family of products

0:07

i've been in the natural products and

0:08

wellness industry since the early 90s

0:11

and has been my mission to help people

0:13

with their health challenges and to

0:15

improve their quality of life in a safe

0:17

and responsible way

0:19

but those decades of experience well

0:22

they didn't prepare me for the unique

0:23

challenges that most parents especially

0:26

single dads like myself face

0.28

the inevitable collision course with my

0:30

daughters coming of age

0:33

with many years of wellness experience

0:35

in research and development product

0:38

rationalization and category management

0:41

i had developed the product and

0:42

ingredient knowledge of which herbs and

0:44

botanicals would help her

n·46

but i knew she wouldn't enjoy a bitter

tea and an insanely hard capsule to

0:50

swallow i wanted to do something more i

0:53

wanted to give her something special

0:55

different and i wanted to make it a

0:57

treat so i created what became the first

1:00

functional chocolate product rhythm

1:02

chocolate four you guessed it

1:04

pms

1:06

i incorporated dark chocolate with a

1:08

blend of botanicals including ginger the

1:10

clinically researched ingredient saf

1:12

serene which is a standardized extract

1:15

from saffron flowers along with a host

1.17

of other supporting powerful herbs to

1:20

help combat her unsettled tummy cramping

1:23

and those well

1:24

less than predictable mood swings

1:28

motivated by the most satisfying hug of

1:30

gratitude for my daughter and her

1:32

positive experience with what i had

1:33

created

1:35

next i tried tackling my son's ongoing

1	١.	2	7
		.,	•

challenges with stress

1:39

and anxious moments it's unfortunate but

1:42

not surprising that stress and anxiety

1:44

are now the most common mental health

1:46

concerns worldwide

1:49

i had already perfected a combination of

1:52

nutraceuticals that would help them

1:55

but i wasn't going to create a pungent

1:57

elixir or a harsh tincture

1:59

again i wanted the delivery to be

2:02

positive experience and enjoyable so i

2:04

repeated chocolate as the medium for

2:07

delivery because in my house

2.10

there's no such thing as too much

2:12

chocolate

2:13

enter the first chocolate formulated for

2:15

stress and anxiety carefree chocolate

2:18

this unique product combines a

2:20

thoughtful blend of botanicals minerals

2:23

I-theanine and the registered ingredient

2:25

pharma-gaba to simply melt away stress

2:28

into a clear-headed state of relaxation

without drowsiness or the unwanted side

2:33

effects of prescription medications

2:36

it is great for those of us who pucker

2:38

at the thought of the dentist office

2:40

airline travel or in my son's case

2:43

preparing for tests and exams

2:45

seeing how well this helped my kids i

2:47

was energized inspired motivated

2:51

i immediately got in touch with my good

2:53

friend and accomplished business woman

2:54

nicole we discussed the opportunity

2:57

click the light went on

3:00

life is sweet treating your health

3:02

should be too the functional chocolate

3:04

company was born with that simple belief

3:07

that there is a better way to treat your

3:09

health realities

3:11

what is a health reality

3:13

well they are everyday challenges each

3:15

of us face like stress fatigue poor

3:19

sleep and the changing stages of life

3:22

why chocolate well it's delicious

and it was my intention to give my

3:27

children something they wanted to take

3:29

it is also naturally loaded with

3:31

beneficial flavonols antioxidants and

3:34

minerals hence chocolate has always been

3:37

revered as a superfood

3:39

with our proprietary formulas of

3:40

powerful and clinically researched

3:43

ingredients

3:44

chocolate now does more than ever before

3:48

chocolate is also a uniquely effective

3:50

delivery system with vitamins and

3:52

minerals of course but the naturally

3:54

occurring healthy fats actually optimize

3:57

bioavailability for our

3:59

specific blends

4:00

and of course it's easy to choose

4:02

chocolate over a pill or a tablet

4:06

our thoughtfully created products infuse

4:08

a dozen or more powerhouse ingredients

4:11

in each symptomatic formula ingredients

4:14

that would often be taken individually

are now blended into a smooth balanced

4:19

dark chocolate made from 60 cacao that

4:23

is sustainably and ethically sourced

4:24

from a co-op of growers in south america

4:28

i immediately began working on the next

4:30

additions to our family of products

4:33

with women being the top consumers of

4:34

chocolate

4:36

my next formula was hot chocolate for

4:38

menopause a carefully crafted formula

4:41

consisting of herbs and botanicals

4:43

paired with the registered ingredient

4:45

estro g100

4:47

which is clinically shown to reduce hot

4:49

flashes

4:50

fatigue sleep issues and ease joint pain

4:54

while also promoting healthy mood

4:56

balance focus and bone density all

4:59

without affecting hormone production

5.02

more than 75 percent of customers that

5:04

buy hot chocolate once returned to buy

5.06

more within a month

probably because it is one of the only

5:10

products out there for menopause that

5:12

doesn't contraindicate hormones and

5:14

addre and addresses more than just hot

5:17

flashes and well it just simply works

5:20

or maybe it's just because it's so

5:22

delicious

5:24

continuing to focus on women's health

5:26

sexy chocolate for healthy libido was

5:29

another natural line extension

5:31

this is an underserved category as 40

5:34

percent of adult women have sexual

5:36

health concerns

5:38

and that number increases to over 52

5:40

percent among menopausal women

5:43

i carefully paired a select combination

5:46

of botanicals vitamins and amino acids

5:49

with the registered natural ingredient

5:51

lebathem a standardized fenugreek

5:53

extract clinically researched and shown

5:56

to help promote feelings of intimacy

5:58

healthy female desire

and experience

6:02

this satisfying bar was featured in more

6:04

than a dozen valentine's day gift guides

6:06

this year and was also highlighted on

6:09

fox news

6:10

it seems women have been pleased ever

6:12

since

6:13

and is now one of our top sellers

6:17

next i wanted to address probably the

6:19

single best thing we can all do

6:22

for ourselves and our overall health

6:25

and that is get a good night's sleep

6:27

as one of the 80 percent of americans

6.29

that have sleep problems yes 80 percent

6:33

i created sleepy chocolate for myself

6:36

and the many others out there like me

6:39

i combined the powerful botanicals that

6:41

i regularly use including chamomile

6:44

valerian lavender lemon balm and others

6:47

with the clinically researched benefits

6:49

of magnesium and melatonin to help fall

6:52

asleep faster and more soundly for me

two squares of sleepy chocolate

6:57

guarantees a solid night sleep and

7:00

without the dreaded drowsy hangover

7:02

effects of traditional and synthetic

7:04

sleep aids

7:06

what pairs best with sleep

7:08

energy

7:09

incorporating the benefits of choco mean

7:11

a registered cacao based ingredient

7:14

shown to provide sustained energy

7:16

without jitters

7:17

alongside a blend of vitamins taurine

7:21

green tea extract and a host of

7.23

supporting adaptogens like maca and

7:25

ashwagandha

7:27

our energy chocolate provides the

7:29

lasting energy you need to make it

7:31

throughout the day without the crash of

7:33

energy drinks or high doses of sugar and

7:36

caffeine

7:38

having started the company during the

7:40

pandemic and watching our team

and family struggle with the new work

7:45

life balance i created brainy chocolate

7:48

formulated to help maintain focus and

7:51

memory retention ideal for those lengthy

7:54

work video calls student online classes

7:57

and selfishly an aging brain such as

8:00

mine

8:01

with the superior combination of ginkgo

8:02

biloba bacopa and rhodiola alongside a

8:06

proprietary blend of amino acids omega-3

8:09

fatty acids and chocomine this product

8:12

supports focus and productivity no

8:14

matter where when or how you're trying

8:17

to work

8:20

our company our brand our products have

8:23

been developed to be radically inclusive

8:26

all products are naturally vegan

8:28

gluten-free non-gmo low glycemic sodium

8:32

and cholesterol free to ensure they are

8:34

accessible to as many customers as

8:36

possible

8:39

we are constantly working to bring to

life a pipeline of new

8:43

safe effective and decadent creations

8:46

that make everyday health realities a

8:48

little easier and a little sweeter for

8:51

all of our families so that we can all

8:54

experience that hug of gratitude

8:56

we can't wait to share them with you