

## Contact

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## Top Skills

Security Clearance  
Force Protection  
Surveillance

## Languages

French  
Italian  
Russian

# Ian Cameron-Mowat

Director at IMP Castle Associates Ltd  
Gloucester, England, United Kingdom

## Summary

I am a security and defence professional with particular skills in risk management, fast-paced procurement, bid strategy and support and and engagement with novel technologies. I have experience in the British Army (to brigadier rank), the UN and the UK Ministry of Defence, and since 2009 across the defence and security industries. I work with a diverse portfolio of clients both in the UK and internationally.

As a private consultant, I help clients invest in the right technology, win new business and find the right partners. I also advise as required on mergers and acquisitions.

Specialities: Force protection technologies including counter-IED, counter-terrorism and counter-drone; Special Projects, surveillance and communications; international government liaison and bid strategy.

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## Experience

### IMP CASTLE ASSOCIATES LIMITED

Director

January 2010 - Present (12 years 8 months)

Gloucestershire, England, United Kingdom

### IMP Castle Associates Ltd

Director

March 2010 - Present (12 years 6 months)

Strategic consulting and focused expertise at an international level on defence and security business opportunities and technology, ranging across counter-IED technologies and capabilities, homeland security, communications, force protection, integrated survivability, specialist surveillance, counter-terrorism and associated areas.

Opportunity spotting, bid support and bringing companies together.

### Lutra Associates Limited

Assistant Director

September 2015 - February 2016 (6 months)

UK

Membership of the core team of a bespoke consultancy company supporting clients in defence and security, both in the United Kingdom and internationally.

### UK Ministry of Defence

Head of Force Protection, Defence Equipment and Support

December 2007 - March 2010 (2 years 4 months)

I created the role of Head of Force Protection in DE&S, leading and driving the urgent procurement work to provide protection for British forces on operations overseas.

### British Army

Officer

1983 - 2010 (27 years)

27 years leading teams from 3 to 1000 strong, including on operations overseas; extensive experience as a trainer, an operational planner, an intelligence specialist and in equipment procurement.

### Special Projects

Team Leader

2003 - 2007 (4 years)

I took over and led a newly-formed Special Projects team in UK MOD, driving the development, procurement and support of 'special kit for special people'.

### UN Mission in Kosovo (UNMIK)

Head of AUS

2002 - 2003 (1 year)

Security coordinator for the Special Representative of the Secretary General in Kosovo, including taking the lead on security coordination with NATO.

### 2 Signal Regiment

Commanding Officer

2000 - 2002 (2 years)

Leader of a 700-strong regiment of regular British and Gurkha soldiers, in barracks and on operations.

UK MoD

Head of J6 and Operational Requirements

1998 - 2000 (2 years)

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## Education

The University of Glasgow

Russian · (1976 - 1982)

The University of Manchester

AMAC, Business · (2010 - 2011)

Army Staff College

Master of Arts (MA), Russian Language and Literature · (1990 - 1994)