

00:00

[Music]

00:03

hi i'm baby i am a guatemalan living in

00:06

denver

00:07

and i'm kristen i'm a denverite that

00:10

lived in guatemala for three years we

00:12

met here in denver colorado and

00:14

immediately connected over our love for

00:16

one day

00:17

food community people and just gathering

00:20

around crowded tables

00:22

yeah so we knew we wanted to do

00:24

something to bring our backgrounds and

00:26

our cultures together and create a

00:28

really unique space in denver that was

00:30

really inclusive and welcoming and so uh

00:32

smackdown in the middle of the pandemic

00:35

we decided to start our business con

00:37

video cafe

00:38

uh which is a dream 10 years in the

00:40

making

00:41

[Music]

00:43

so convivio cafe is seeking investment

00:45
to be the first women-owned
00:47
guatemalan-inspired
00:48
fully bilingual cafe in denver
00:51
in guatemala a cumvillo is a
00:53
get-together where we're all welcome we
00:55
gather around crowded tables with our
00:57
friends and neighbors to share connect
00:59
and enjoy delicious food and drink
01:02
at our cafe we want to celebrate the
01:03
roots of our city some deep and some
01:06
newly planted as they grow side by side
01:09
some prefer americanos over atoles or
01:11
avocado toast over pan dulce no matter
01:15
your preference you're invited to our
01:16
convivio
01:18
we want to bring more inclusivity to the
01:20
cafe scene in many coffee houses you
01:22
need to be an expert to order
01:24
we want to be accessible to everyone
01:26
even if english isn't your first
01:28
language or if it's your first time
01:29
having coffee

01:31
further many immigrants in our community
01:33
come from the same countries where some
01:35
of our best and most loved coffee and
01:37
food are produced but those places and
01:39
people are not well known and not well
01:41
celebrated
01:43
lastly after a year of covid climate and
01:45
political challenges we all have a
01:47
heightened need for social connection
01:49
and togetherness especially in diverse
01:51
communities
01:53
so we're making it happen we've been
01:55
sourcing and selling farmer roasted
01:57
coffee to a growing clientele online and
02:00
at farmers markets
02:02
expanding the base for convivio friends
02:04
fans and familia
02:06
we visited our farmer roaster partners
02:08
in guatemala and now we're even more
02:10
honored to lift up the craft of amazing
02:12
women-owned companies
02:13
like gento and vega

02:15
their farmer roasted model connects
02:17
producers directly to consumers skipping
02:20
the middleman as we like to say and
02:22
earning up to four times more per pound
02:24
for producers
02:25
we also solidified a partnership with a
02:27
mayan women-owned tea cooperative in
02:29
totonikapan that grows dries processes
02:33
and exports artisanal teas you can't
02:35
find anywhere else in denver
02:37
and the most delicious part we've been
02:40
finalizing a unique menu of guatemalan
02:42
treats and antojitos
02:44
things like rosa de jamaica traditional
02:47
tostadas and pastries from vivi's abuela
02:50
like alfajores champurradas and
02:53
ponchescons
02:56
we've been dreaming up a brick and
02:58
mortar space for the last year and our
03:00
friend who just happens to be an amazing
03:02
honduran chef invited us to share a
03:04
space with him and another

03:06
community-owned art bar enigma it's an
03:09
incredible historic building where we
03:10
have the opportunity to create a
03:12
one-of-a-kind destination gathering
03:14
space for celebrating community
03:16
we want to fill these walls with central
03:19
american art we want to build an
03:21
espresso bar right there
03:23
we want to fill this whole room with
03:25
people from all kinds of different
03:26
backgrounds cultures and ideas
03:33
so yeah to do this we need investors and
03:36
we've chosen to work with mate best
03:38
which is an awesome innovative platform
03:40
that allows you to not give but actually
03:43
invest in our neighborhood business and
03:46
even for as little as a hundred dollars
03:48
you can invest and you get paid back uh
03:50
in revenue shares and so as we grow as a
03:53
business your money grows and rather
03:55
than paying interest to wall street and
03:57
big banks we get to pay back our

03:59

community and our familia

04:01

so

04:02

yes we need investors join us in

04:05

building our first women-owned fully

04:08

bilingual guatemalan inspired cafe where

04:11

we are connecting to to community

04:14

and we expand the inclusivity in denver

04:17

where everybody is invited and it

04:19

represents

04:20

so help us build our cafe in denver

04:24

thank

04:26

you