#### INVESTOR PRESENTATION



## ClearProtocol®

Validate clinical procedures hands-free with Clear Protocol® SaaS

#### The Problem

- A clinician's purpose is to deliver healthcare, more specifically, to carry out clinical procedures without omissions consistently, regardless of interruptions, fatigue, etc.
- There is an information bottleneck that impacts all of healthcare. Clinicians have to enter and request information inefficiently.
- On a typical day, a physician spends nearly two hours on documentation for every one hour seeing patients. (Sinsky et al., 2016)
- Nearly a third of physicians said they spend 20 hours or more a week on paperwork and administrative tasks. (AMA, 2018)



### The Results of the Bottleneck

Constant Information Exchange

**New Treatments** 

**New Devices** 

**New Drugs** 

**Complex Treatments** 

**Co-morbidities** 



Clinicians Have to Enter & Request Information

Inefficiently

Inefficiency

**Clinician Fatigue** 

**Errors** 

**Harm to Patient** 

**Longer Hospital Stays** 

**High Costs** 

#### The Solution

- Clear Protocol<sup>®</sup> is assistive technology, purpose-made to validate clinical procedures, contemporaneously, hands-free.
- It also allows clinicians dynamic, two-way communication with the EHR to retrieve and log patient information.
- Clear Protocol<sup>®</sup> is not another transcriber method. It allows for both validation and documentation at the same time information is received.



## Advantages

- Saves doctors and nurses valuable time
- Promotes patient safety
  - Following guidelines with Clear Protocol® can help prevent medication errors. These errors "... injure approximately 1.3 million..." annually in U.S. (WHO 2017)
- Reduces malpractice liability



#### Benefits

- Clear Protocol<sup>®</sup> is a secure and HIPAA compliant clinical software.
- Clear Protocol<sup>®</sup> runs on a wide variety of platforms and includes voice dictation.
- Compatible with most hardware and operating systems (Windows, MacOS, iOS, Android, etc.)



## **Business Opportunity**

- B2B Recurring Revenue In a Stable Industry.
- Efficient Use of Capital Scalable SaaS.
- Patent Protection.
- Every caregiver in every hospital, clinic, and private practice is a potential user of the Clear Protocol<sup>®</sup> system.



## Intellectual Property



Two Issued
US Utility Patents:
10,318,928 B1 (2019),
11,341,460 B2 (2022)



"Clear Protocol" trademarked; name usable in any industry



clearprotocol.com, and ".ai" Domains



Software copyrighted



Trade secrets maintained



#### **Total Market**

#### Addressable Market

4.4 Million Doctors <sup>1</sup> and Nurses<sup>2</sup>

20%
Administrative
or Other
Non-users

X \$300/user \$1.3B total market 80%

3.6 Million Users

\$1B



#### Annual Revenue and User Projection

Subscription recurring revenue only. One-time exchanges such as hardware, installation, and training not included.





## Market Validation Survey

- Surveyed nearly 200 doctors from 17 different specialties Professional survey performed by Sago (Schlesinger Group), Baltimore.
- 80% want to know more about Clear Protocol®
- 77% of doctors would be interested in using Clear Protocol<sup>®</sup> in their practice

#### Founders

Marie L. Kestone, RN., Co-founder
Having lost close friends, 19 and 34 years old, from
routine hospital stays, and not to mention her years
of experience as RN at Southern California
hospitals, Marie was inspired to
co-found a Health IT enterprise.



Ernest M. Kestone, CEO, Co-founder
When a friend's mother developed infections upon consecutive hospital visits, an idea was born to assist in verifying every clinical procedure using digital technology. A life career in a highly regulated business environment provided Ernest with the technical know how.





#### Team Advisors 1 of 2 - We share a passion for Assistive Technology



Rindala Saliba, PhD Strategic Product Management/Technical Marketing



Giancarlo Fazzi, BBA General Operations, Clear Protocol, Inc.



Dimitrios Zikos, PhD
Assistant Professor,
Health Administration Program,
College of Health Professions,
Central Michigan University



#### Team Advisors 2 of 2 - We share a passion for Assistive Technology



Steven Werber, PhD, Lecturer, UCLA Anderson School of Management



Matthew Turk, PhD
President, Toyota Technological
Institute at Chicago.



Otto Steinbusch, JD Intellectual Property Attorney, Esplin & Associates, PC, Carlsbad, CA



Seanna Thompson, MD, MBA, MS, FACOG, Dipl. of ABOM, Medical Director, MSO at Mount Sinai Hospital, South Nassau, NY



Jonathan Jassey, DO Pediatrician at Bellmore Merrick Medical Long Island, New York



Richard Bruckner, MD Regional Medical Director, PM Pediatrics, Long Island, NY; Pediatric Emergency Attending, Stony Brook University.



Edward P. Hoffer,
MD, FACP, FACC, FACMI
Associate Professor of Medicine, Harvard;
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# Clear Protocol® CONTACT



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