

## Contact

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(LinkedIn)

## Top Skills

Sports

Marketing

Social Media Marketing

## Languages

English

## Honors-Awards

Coaches Award

EAC All Star Team

Presidents List

# Matt Corman

Make It Happen

Boston

## Summary

# Professional recording artist, Social Media & E-commerce professional

# Featured in US Reporter, LA Wire, NY Wire, Entertainment Monthly News and The Chicago Journal

# Developed Immense social media presence totaling in over 100 million impressions, 50k Followers

# Generated a loyal audience totaling in over 25 million streams (Current as of September, 2020)

# Toured as a supporting act for artists; Post Malone, Fetty Wap, Aaron Carter and Sammy Adams

# First alumni in history to perform at SNHU's Fall Concert (3,000 attendees)

# Founder of The Spotify Growth Guide - [thespotifygrowthguide.com/home](https://thespotifygrowthguide.com/home)

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## Experience

MIH Universal

Entrepreneur

January 2015 - Present (5 years 11 months)

Boston, MA

Founder

Toast, Inc.

Enterprise Sales

January 2020 - April 2020 (4 months)

Greater Boston Area

- Enterprise Business Development Representative
- Transitioned into Enterprise Toast Now closing position
- Apart of the COVID-19 Lay offs

Kforce Inc

Client Relationship Manager - Technology

December 2018 - August 2019 (9 months)

## Greater Boston Area

- Assist clients in solving problems that are connected directly to their top business initiatives
- Utilize market and industry knowledge to assist clients in fine tuning their hiring strategies as well as various staffing solutions
- Engaging in client development activities such as sourcing, initial client qualification, identifying potential end-users/decision-makers and scheduling and conducting new client visits
- Conduct sales emails, cold calls, lead generation and complete the full cycle sales process
- Regularly calling on prospective and existing clients at client locations to obtain and/or close agreements for service's
- Service account after business relationships have been established
- Facilitating development of professional service agreements (including negotiating terms when necessary) between Kforce and client

## Enterprise Holdings

1 year 5 months

### Manager

July 2018 - December 2018 (6 months)

Greater Boston Area

### Management Assistant

April 2018 - July 2018 (4 months)

Greater Boston Area

### Management Trainee

August 2017 - April 2018 (9 months)

Greater Boston Area

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## Education

### Southern New Hampshire University

Bachelor of Business Administration (B.B.A.), Business Administration and Management, General · (2013 - 2017)

### Bishop Stang High School

· (2009 - 2013)

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