



Kim Terry · 3rd 

C-Level Consultant - Direct to Consumer, Subscriptions, Technology Transformation & Operational Improvements

Westlake Village, California · 500+ connections · [Contact info](#)

LaVenta Partners



Sonoma State Unive

Providing services

Management Consulting and Business Consulting

[See all details](#)

Experience

Founding Partner

LaVenta Partners

Jan 2020 – Present · 5 mos

Calabasas CA

A collective of Direct to Consumer experts, growing client companies.



C-Level Advisor-Consultant

Subscription Systems, LLC

May 2018 – Present · 2 yrs 1 mo

Greater Los Angeles Area

We help you to build a successful recurring revenue business.

Our four service areas:

1. Advisory, strategy, & systems architecture for recurring revenue businesses

[...see mor](#)



Distinguished Fellow

Avasant

Nov 2019 – Present · 7 mos

Greater Los Angeles Area



Founding Member - Technology Advisor

Takezō™, LLC

Mar 2019 – Present · 1 yr 3 mos

Greater Los Angeles Area

Founding Member - CIO at Takezō™, LLC



Member Of The Board Of Advisors

EVVEMI, Inc.

Jan 2019 – Present · 1 yr 5 mos

Greater Los Angeles Area

EVVEMI is the first ever personalized recommendation and engagement platform for beauty and wellness services, driven by data. EVVEMI utilizes hair data, epigenetics (allergies, nutrition, etc.), behavior, and data from thousands of successful hair services to direct the right products and services, to the right person, at the right time throughout the beauty r ...[see mor](#)

[Show 5 more experiences](#) ✓

Education



Sonoma State University

BA, Business Management



University of California, Los Angeles

Anderson School, "Managing the Information Resource" program, IT Management

1999 – 1999



Caltech

Industrial Relations management courses, Management Leadership

1998 – 1998

Skills & Endorsements

Executive Management · 40



Endorsed by **Mike DiGregorio**, who is highly skilled at this



Endorsed by **4 of Kim's colleagues** at **Guthy|Renker**

Leadership · 98



Endorsed by **Kyle Willis**, who is highly skilled at this



Endorsed by **3 of Kim's colleagues** at **OceanX LLC**

IT Strategy · 99+



Endorsed by **Sina Moatamed** and **1 other** who is highly skilled at this



Endorsed by **3 of Kim's colleagues** at **OceanX LLC**

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Recommendations

Received (11)

Given (13)



Rick Wong

Software Engineering and Product Leadership

April 9, 2019, Rick was a client of Kim's

Kim is one of the most knowledgeable and pleasant technical leaders I have had a chance to work with. His ability to digest systems and needs is second only to his ability to understand business dynamics and technical teams. During Kim's engagement with us, he was able to provide a very h... [See](#)



George Morris

Chief Security Officer at OceanX, LLC

May 10, 2018, George reported directly to Kim

I had the pleasure of working with Kim over the last 5+ year our time together at GR and OceanX, and during that time, left a number of indelible impressions with me: - Kim was an enabler, one who trusted you to do the right thing and would micromanage your activities. He allowed for person... [See](#)

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