

Mark De Castro · 3rd

Chief Operating Officer at Rad Intelligence

Los Angeles, California · 500+ connections · Contact info

RAD: Rad Intelligence



# Experience



# **Chief Operating Officer**

Rad Intelligence  $\cdot$  Full-time

Aug 2019 - Present · 10 mos



# **Business Development Advisor**

egami.tv

Oct 2018 – Present · 1 yr 8 mos

San Francisco Bay Area

Assist in the development and execution of GTM strategy for leading video monetization solution for publishers.



### **Combat Engineer**

United States Army Reserve

Oct 2017 – Present · 2 yrs 8 mos

Camp Pendleton

#### 🔀 zumby

#### Co-Founder, President

Zumby (Acquired by Rad Technologies Inc.)

Oct 2016 - Aug 2019 · 2 yrs 11 mos

Los Angeles

Zumby is a venture funded technology startup that uses AI and machine learning to achieve influencer marketing automation. Zumby platform seamlessly connects publishers' content wit influencers and allows them to dynamically transact resulting in the first true marketplace for influencer generated audience development.

### Adtango

#### Co-Founder, CEO

Adtango (Acquired by Lerna LLC)

Feb 2014 - Sep 2016 · 2 yrs 8 mos

San Francisco

Adtango was an advertiser trading desk focused on Hispanic and Latino audiences. Through the application of audience data and advanced pricing models, Adtango traded against client orders to fulfill campaigns and meet client KPI. Adtango grew to over \$3 million in revenue in it's first 18 months.



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### Education



## University of California, Davis

**Economics** 

2003 - 2008

Activities and Societies: Sigma Phi Epsilon

## San Clemente High School

#### **Licenses & Certifications**

FINCA.

Series 7, 63, 66

FINRA (Financial Industry Regulatory Authority)

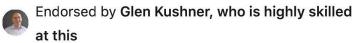
### Skills & Endorsements

Online Advertising . 28



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Digital Group



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# Digital Media · 19



Endorsed by Alex Rowland and 2 others who are highly skilled at this

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