



Mark De Castro · 3rd

Chief Operating Officer at Rad Intelligence

Los Angeles, California · 500+ connections · [Contact info](#)

 Rad Intelligence

 University of California
Davis

Experience



Chief Operating Officer

Rad Intelligence · Full-time
Aug 2019 – Present · 10 mos



Business Development Advisor

egami.tv
Oct 2018 – Present · 1 yr 8 mos
San Francisco Bay Area

Assist in the development and execution of GTM strategy for leading video monetization solution for publishers.



Combat Engineer

United States Army Reserve
Oct 2017 – Present · 2 yrs 8 mos
Camp Pendleton



Co-Founder, President

Zumby (Acquired by Rad Technologies Inc.)
Oct 2016 – Aug 2019 · 2 yrs 11 mos
Los Angeles

Zumby is a venture funded technology startup that uses AI and machine learning to achieve influencer marketing automation. Zumby platform seamlessly connects publishers' content with influencers and allows them to dynamically transact resulting in the first true marketplace for influencer generated audience development.



Co-Founder, CEO

Adtango (Acquired by Lerna LLC)

Feb 2014 – Sep 2016 · 2 yrs 8 mos

San Francisco

Adtango was an advertiser trading desk focused on Hispanic and Latino audiences. Through the application of audience data and advanced pricing models, Adtango traded against client orders to fulfill campaigns and meet client KPI. Adtango grew to over \$3 million in revenue in its first 18 months.



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Education



University of California, Davis

Economics

2003 – 2008

Activities and Societies: Sigma Phi Epsilon

San Clemente High School

Licenses & Certifications



Series 7, 63, 66

FINRA (Financial Industry Regulatory Authority)

Skills & Endorsements

Online Advertising · 28



Endorsed by **Matt Ward and 3 others** who are highly skilled at this



Endorsed by **3 of Mark's colleagues** at **Er Digital Group**

Analytics · 19



Endorsed by **Glen Kushner**, who is highly skilled at this



Endorsed by **3 of Mark's colleagues** at **Er Digital Group**

Digital Media · 19



Endorsed by **Alex Rowland and 2 others** who are highly skilled at this



Endorsed by **2 of Mark's colleagues** at **Er Digital Group**

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