EVERSTRONG MOBILE APP FOR BUILDING EMOTIONAL INTELLIGENCE

Emotional Intelligence (n) the capacity to be aware of, control, and express one's emotions, and to handle interpersonal relationships judiciously and empathetically.

Dictionary.com

Emotional intelligence is the key to both personal and professional success.

PROBLEM

Getting through the day requires emotional strength.

Almost 50% of U.S. adults reported that their mental health has been negatively impacted by the pandemic.

1 in 5 adults experience mental health conditions such as anxiety and depression.

Reaching out for help can be costly and intimidating.



KFF, The Implications of COVID-19 for Mental Health and Substance Use, April 2020 NAMI, Mental health by the numbers, April 2020

SOLUTION

Strengthen emotions and emotional intelligence skills to handle the ups and downs of daily life

Builds Awareness

Focusing and staying on task can address feelings of anxiety and depression.

Individual Effort

Improving connections with others often requires personal work done at a unique pace.

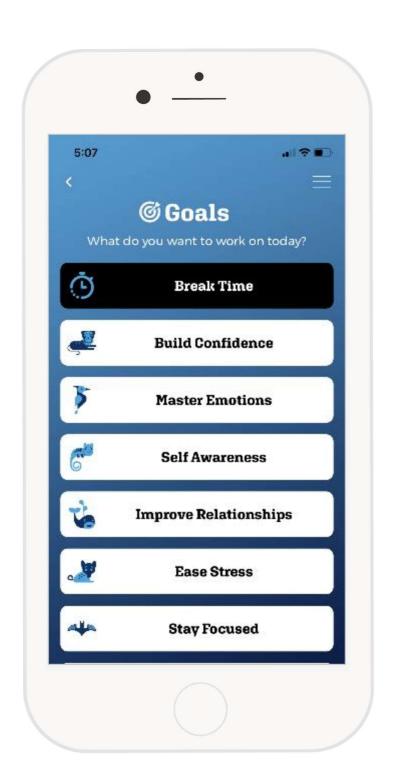
Fast and Convenient Help

Immediate access to random, light, fun, quick exercises to proven clinical and ancient techniques.

Long-Term Change

Short, focused, repeated actions can help improve self-awareness and emotional strength over time.

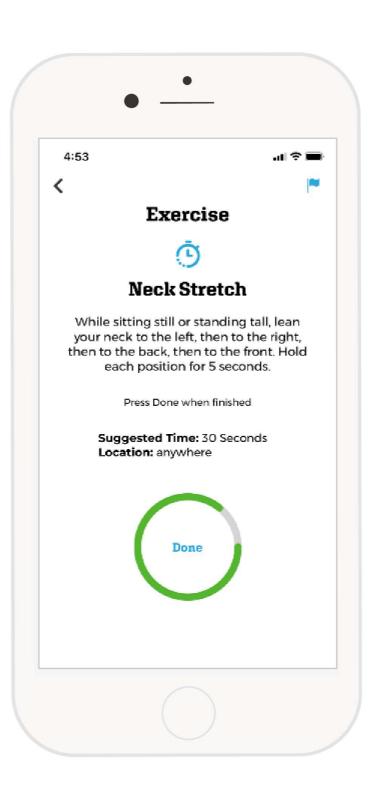
EVERSTRONG APP



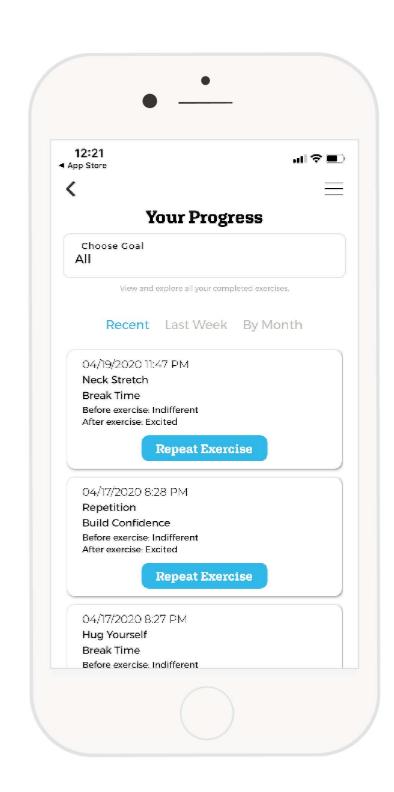
15 clinically curated exercises are **randomly** presented per goal. They were developed using science and ancient therapy and wellness techniques.



Customers can compare how they felt before and after completing an exercise, get immediate feedback and track their results.



Example: While sitting still or standing tall, lean your neck to the left, then to the right, then to the back, then to the front. Hold each position for 5 seconds.



Over time, usage data is provided to show progress and allow for reviewing historical data and accessing previously completed exercises.

MARKET SIZE

Global Market Values for 2020 **BEFORE** the COVID-19 pandemic



\$10B

Learning to relax in now part of well-being in the form of mobile apps.

Self Care

\$2B

Technology that promotes positive sense of wellbeing in response to critical levels of stressors and challenges.

Mental Wellness

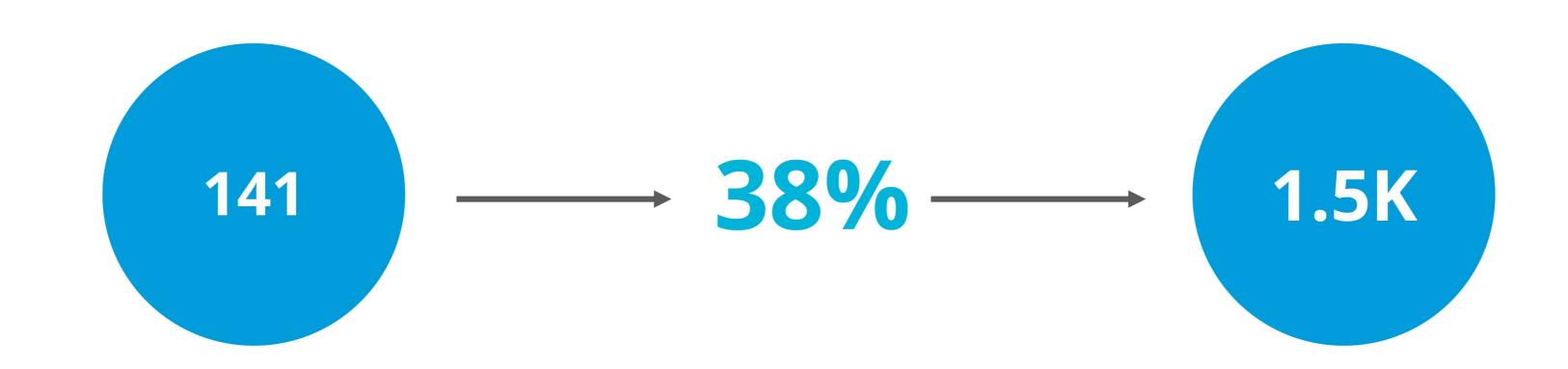
Mobile Health (mHealth)

Source: Grand View Research, mHealth Apps Market Size, June 2019; App Annie, 2019; Space Technologies, Apr 2018; Mobile Action, 2020; AppTweak, Conversion Rate, March 2019

BUSINESS MODEL

Subscription Model for EverStrong mobile app (iOS + Android)

2-week free trial | \$9.99/month | \$99.99/year



CURRENT NUMBER OF SUBSCRIBERS

Subscriptions begin after a 2-week trial period

COMPOUND MONTHLY GROWTH RATE

Calculated from 4 months since the app was launched

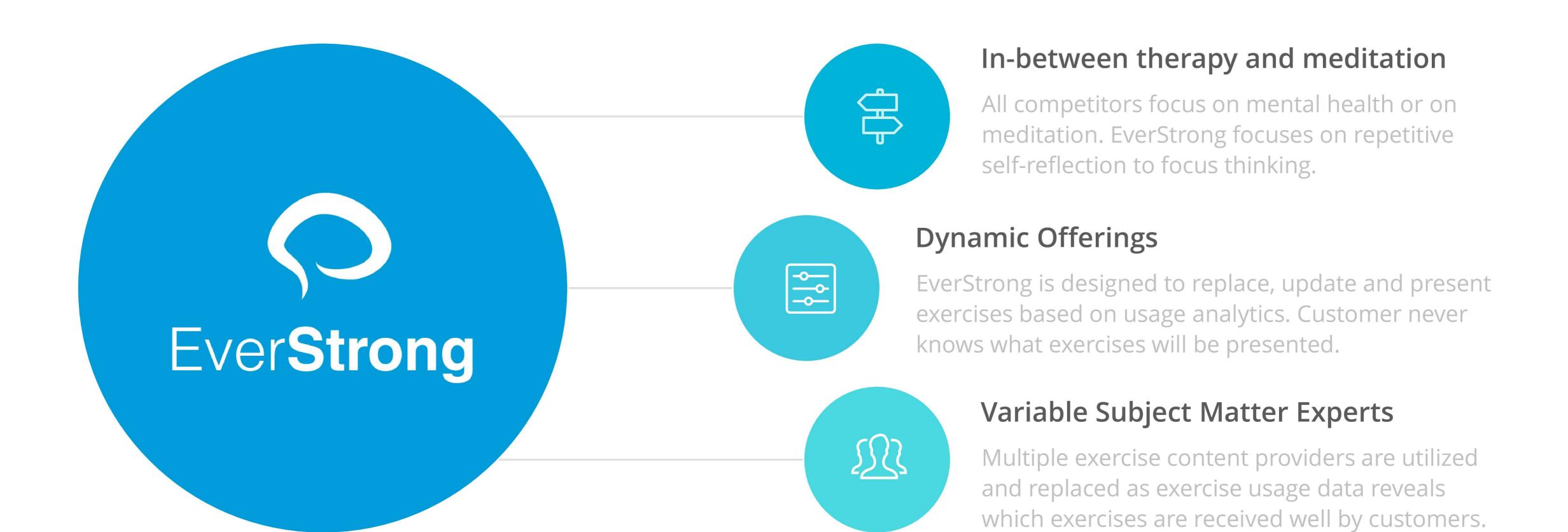
SUBSCRIBERS AT THE END OF 2020

Projected number of paying subscribers

COMPETITIVE LANDSCAPE



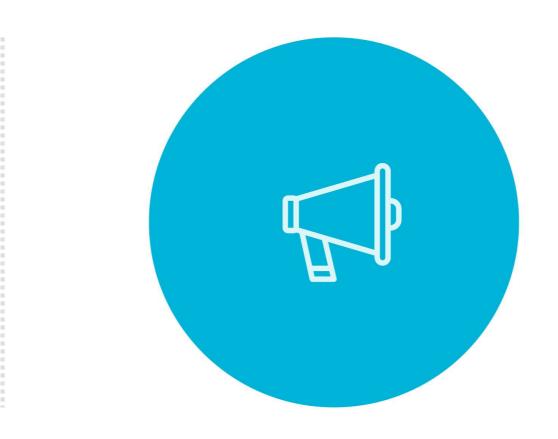
COMPETITIVE ADVANTAGE

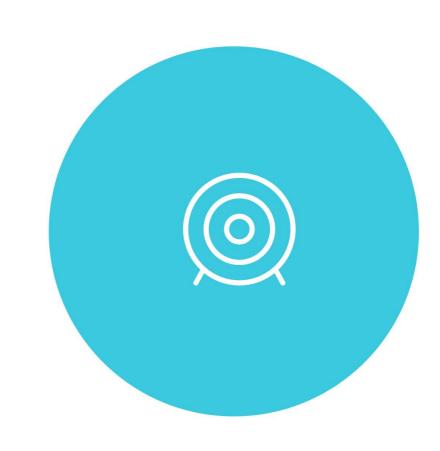


Trademarked. Patent Pending: Assessing emotional state based on performing recommended actions.

GO TO MARKET PLAN







Pay-Per-Click

- Facebook, Google, Pinterest
- Monitor Cost Per Visitor,
 Download and Install
- Cost Per Download is \$5 at the beginning, \$2 at the end
- Break even in 3 months

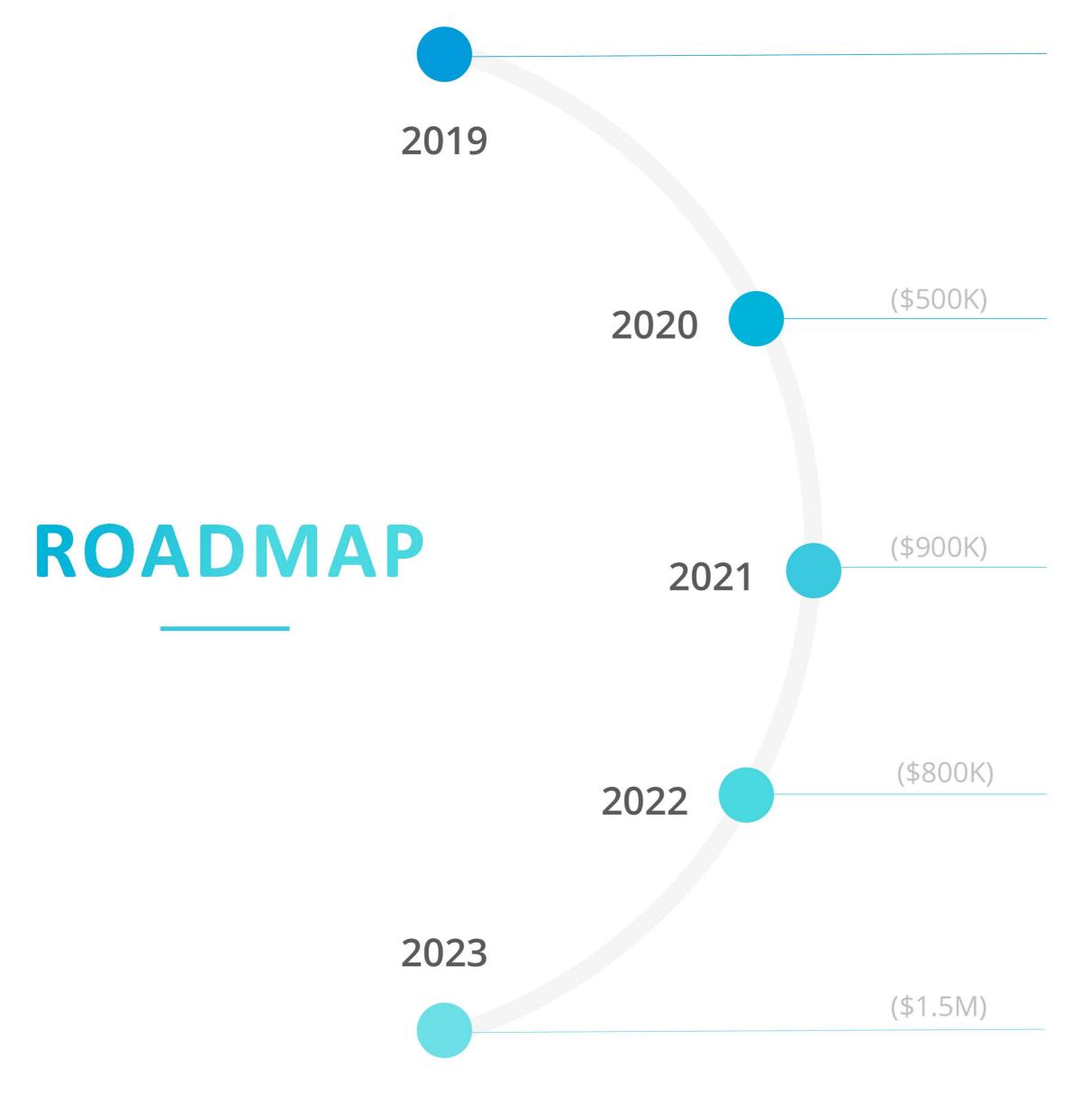
Content Marketing / SM / PR

- Copywriting for various social media outlets, blogs, flipbooks
- Focus on posts, videos and influencers to build awareness
- Press releases for promotions

App Store Optimization

- Apple PPC Marketing
- Google PPC Marketing
- Build up in-house expertise of services and tools
- Monitor churn of app subscriptions





iOS and Android App

- Launched go-to-market mobile apps
- Filed trademarks
- Converted to Delaware C-Corp

Filed provisional patent application: Assessing emotional state based on performing recommended actions

B2B - Application (Small Business)

- Launch MVP for small organization
- Ramp-up Business Development

 Conduct research for large businesses (enterprise-level)

B2B - Application (Large Business)

- Launch MVP for large organization
- Build in-house team of employees

 Conduct research for voice and smart watch technology

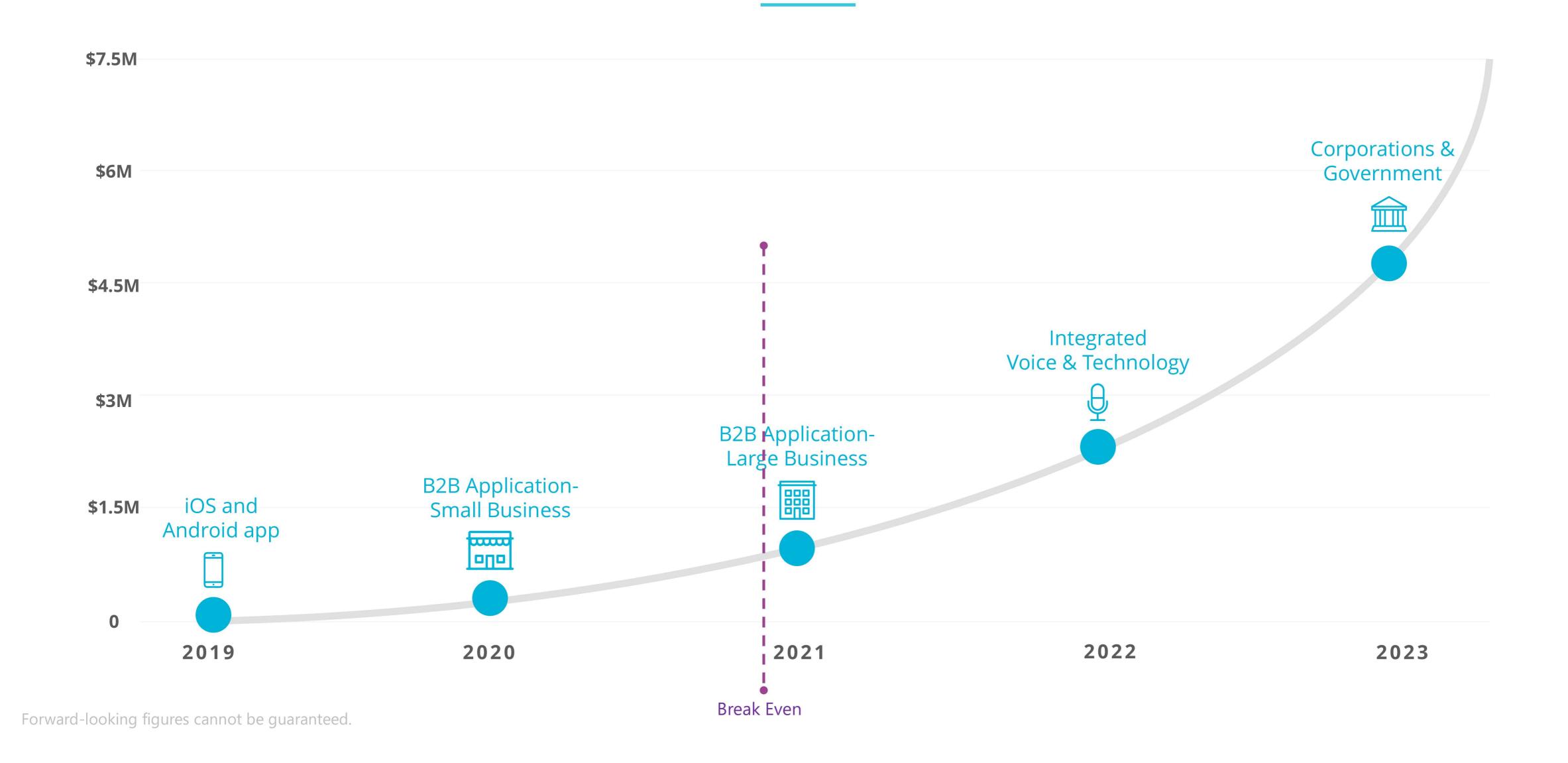
Integrated Voice & Technology

- Launch MVP, Amazon Alexa and Google Nest
- Integrate technology with existing devices (smart watch
- Conduct research for corporations, hospitals and government

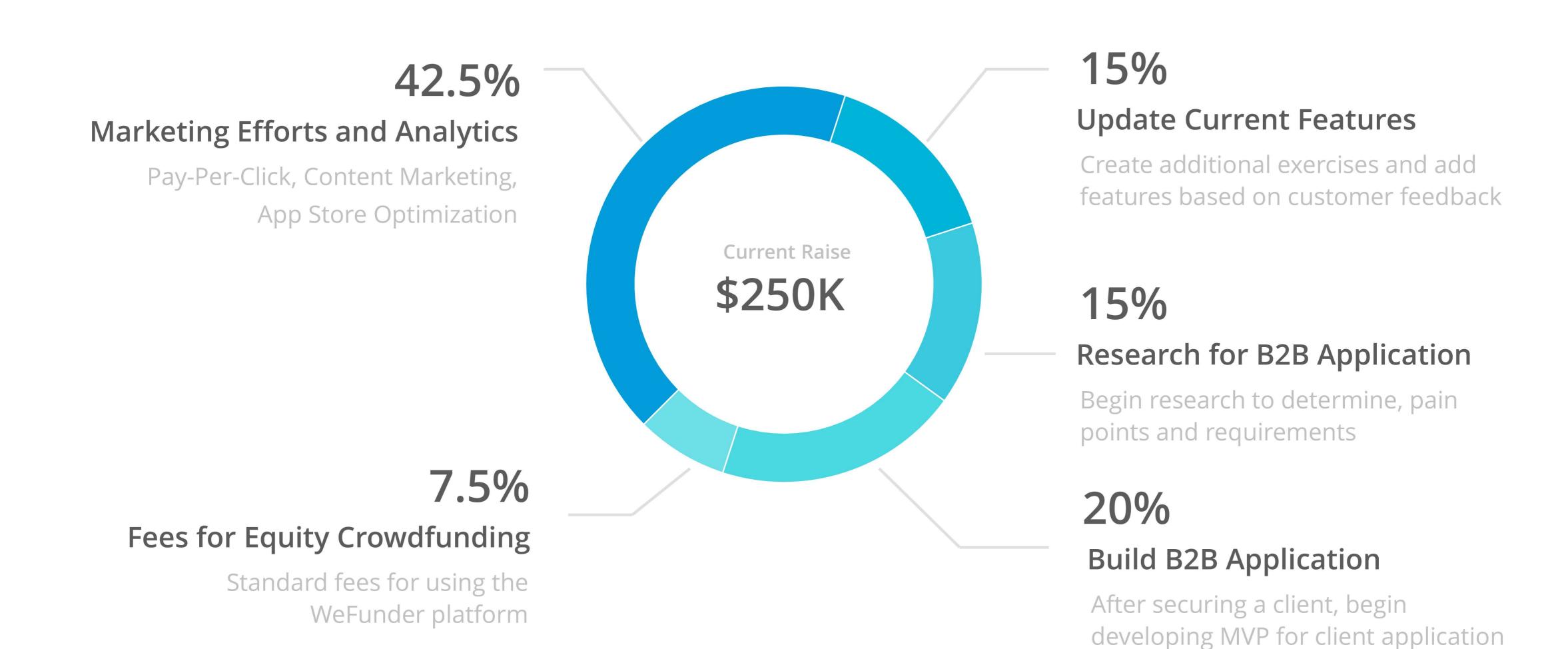
B2B – Corporations and Government

 Launch MVP, Veterans Administration, First Responders, Hospitals Refine all products based on customer and market feedback

REVENUE PROJECTIONS



USE OF FUNDS



LEADERSHIP TEAM

Scripps

ResMed

Alpine

Xerox

Kinko's

To Go Brands

ReMarkable

The Perfect Workout

Plantronics

Dick's Sporting Goods



Cigna

Compaq/DIGITAL

SIBYL BADUGU CEO



RAJ SANGHVI



ENGINEERING



SALES



CHRIS D'EON MARKETING



Health and Human Services, Behavioral Health Pathways Community San Diego Youth & Community Services



JOHN NGHIEM **OPERATIONS**



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