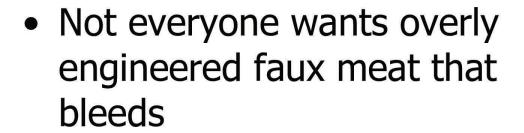


### Flexitarian's Dilemma

 Plant based/healthy often means uninspired flavors



 Something other than a bean burrito or veggie nugget





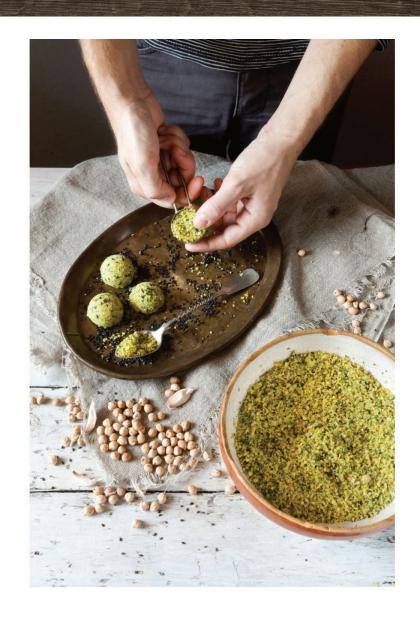


### 3<sup>rd</sup> Wave Plantbased

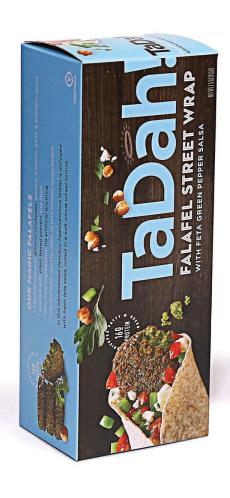
 Flavor focused preparations developed over and used for centuries

 Authentic, convenient, innovative plant based foods

 Ethnic cuisine made modern and approachable



# Falafel Street Wraps





## **GF** Falafel Poppers







# Today's Shoppers

"Millennials value **convenience** ... Many follow special diets such as Veganism or Gluten Free. They are a well educated generation when it comes to food and they love **authenticity**"

- Wendy Dimitri, The CRB Group

"Generation Z, those 17 and under, are the most ethnically diverse cohort...more likely to seek **innovative** and **ethnic cuisines**"

 Melissa Abbot, VP Culinary Insights at the Hartman Group



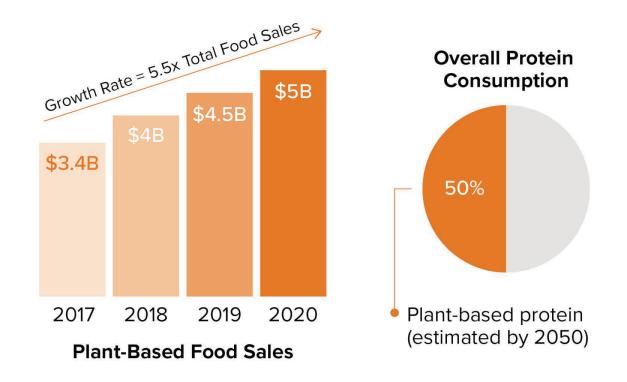
### Market Validation

- 31% practice meat-free days
- 36% of consumers buy plant based meals
- About 83% of consumers are adding plant-based foods to their diets to improve health
- 600% increase in people identifying as vegans in the U.S in the last three years



### Market Size – Future of Food

The plant-based food market is anticipated to reach a market valuation of US\$ 38.4 billion by 2025



#### **KPI**

- Over \$10M in product sold
- On shelf in 3800+ retail locations
- Available in all major distributors via 32
   DC's nationally
- 2020 Sales up 151% from 2019
- Over 900 POD coming on board in 2021
- Projecting \$2.8M+ in 2021



#### Retail Banners















### TaDah in the Media

- Featured in emotional season 11 premiere of Shark Tank
- Received offers from 2 Billionaire Sharks
- "I couldn't stop eating the @tadahfoods samples. They were SO delicious, I was stunned they
  were straight from the package. It's not easy to be eating throughout the segment when you
  are supposed to be taking notes, but I finished everything on my plate!"- Daniel Lubetzky



For TaDah, the deal means guidance from an industry titan, beyond just the financial investment. "He aligns so well with the ethos of our company," Sorial said.

"If you want proof that these are worth considering for your next meal – founder John Sorial went into the tank asking for \$300,000 and left with a \$500,000 investment." - AskMen

#### Media Coverage

Total Impressions 118,779,692

Total Mentions 38

Different Outlets 30































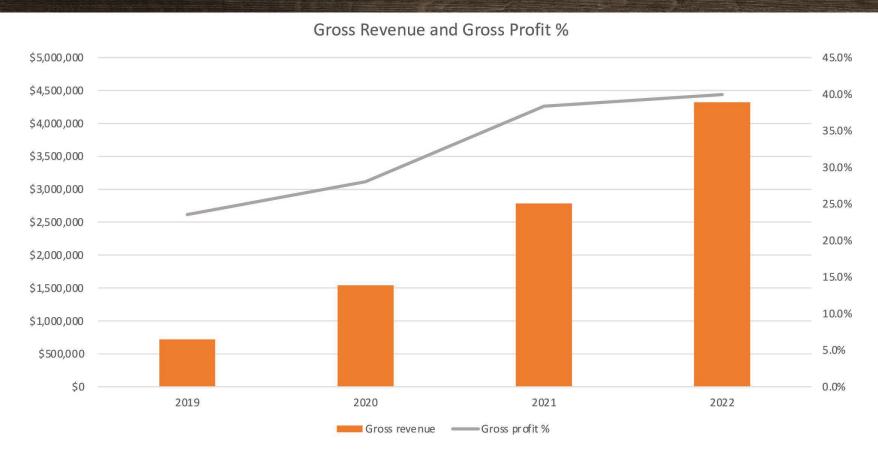








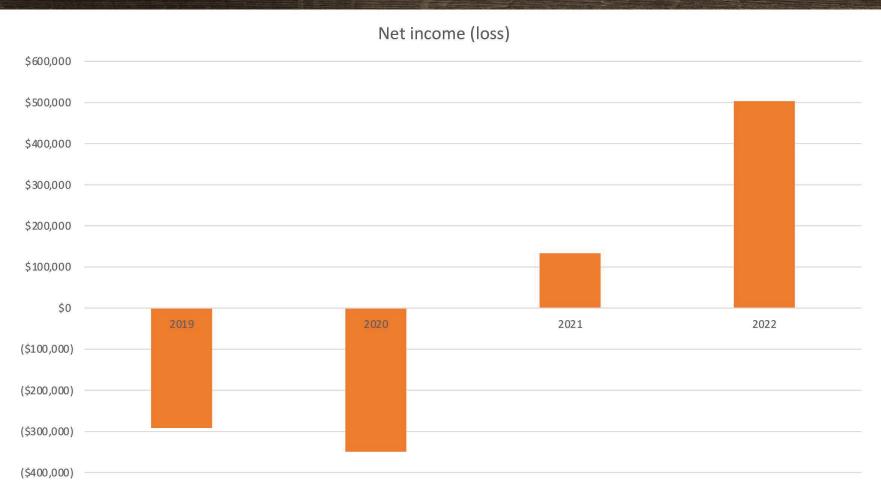
#### **Growth Curve**



- Revenue is benefiting from uninterrupted production and strong orders from new and existing retail outlets
- Gross profit % is rising due to delivered model shift, enhanced pricing and production cost savings

Disclaimer: these projections cannot be guaranteed

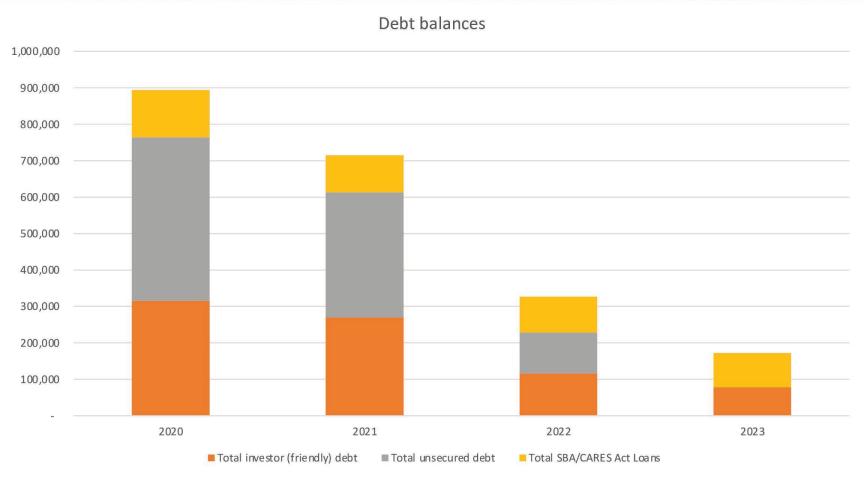
# Net Profitability in 2021



 Net profit gain from higher revenue, enhanced gross profit % and strict cost management

Disclaimer: these projections cannot be guaranteed

### Debt Structure



- Tadah is current with all debt amortization and is committed to rapid debt reduction as cash flow permits
- We anticipate having the PPP loan (\$23k) forgiven in Q1 2021. The EIDL loan
   (\$107k) is 3.75% payable over 30 years
   Disclaimer: These are forward looking projections and cannot be guaranteed.

# The Ask: \$1.0M via Reg CF

#### **Investment Dollars**

- 1. Consistent inventory to supply current growing national footprint
- 2. Team build out in operations, sales, & marketing support
- 3. Sourcing and process optimization
- Increased in-store promotions and robust influencer marketing campaign
- Launch 2-6 new SKUs



# Leading the Plantbased 3rd Wave

- Flavor Focused
- National Footprint
- Authentic

- Ethnic
- Convenient
- Socially Conscious

