

Gerry Keane · 3rd im

VP - MD&D and Pharma Sales | Enabling the digital enterprise journey for Medical and Pharmaceutical manufacturers.

Madison, Connecticut · 500+ connections · Contact info

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Siemens PLM Software



Boston University

About

I've spent the last 23 years in the software world spanning solutions that address, engineering, R&D, manufacturing, supply chain operations and quality disciplines. Providing best practices and solutions that address the entire product lifecycles journey. I have expertise in Medical Device, Pharmaceutical, E see more



Medical Devices and Pharmaceuticals

Activity

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Sustainability follows our company values





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Experience



Siemens PLM Software

9 yrs 1 mo

Vice President -Medical Device, Diagnostics and Pharmaceuticals at Siemens PLM Software

Oct 2016 – Present · 3 yrs 1 mo Greater New York City Area

My team partners with the MD&D and Pharma segment manufactures to deliver solutions that support their Digital Enterprise vision.

Vice President - Life Science and Consumer Product/Retail at Siemens PLM Software Oct 2010 - Sep 2016 · 6 yrs

(1) Gerry Keane | LinkedIn

Responsible for managing PLM sales/service operations for the Life Science and CPG verticals. 2014 Siemens Wilson Award recognizing market execution excellence for demand creation. 2013 overall award winner for the Best Product SEI: DePuy TruMatch Fast3D & Siemens PLM Sethuara.



Director - Majors Accounts and North American channel sales

Planview Inc

Oct 2005 - Oct 2010 - 5 yrs 1 mo

Commercial responsibility for largest global accounts as well as channel sales for North America. History of over quota achievement

VP of Sales/Services

Infowave

Oct 2003 - Oct 2005 · 2 yrs 1 mo

Mobile Field Service/Supply Chain applications. Responsible for Sales and Services. Over 100% quota attainment.



Strategic Accounts Sales

PTC

Aug 2001 - Oct 2003 · 2 yrs 3 mos

Product Lifecycle Management (PLM) and CAD/CAM for Healthcare and High Tech major accounts

Director of Sales and Business Development

SupplyWorks

Jan 1999 - Aug 2001 - 2 yrs 8 mos

Supply Chain/Manufacturing. Direct, indirect materials procurement and warehouse optimization solutions. Consistantly over quota and #1 sale revenue achievement

Show 1 more experience ~





Boston University

Activities and Societies: Varsity Crew. Silver metal in US Nationals.



Boston University

BA, Philosophy/Psychology, CS Minor

Activities and Societies: Scholarship Athlete Varsity Rowing

Volunteer Experience

Coaching

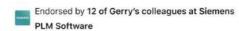
Madison Youth Sports Children

Skills & Endorsements

Product Lifecycle Management - 32



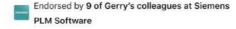
Endorsed by Srini Datla and 4 others who are highly skilled at this



Enterprise Software · 28



Endorsed by James Osborne and 3 others who are highly skilled at this



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Sales Operations - 24



Endorsed by 9 of Gerry's colleagues at Siemens PLM Software

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Recommendations

Received (1)

Given (3)



Mike McPhilliamy

October 6, 2010, Mike managed Gerry directly

Gerry is a strategic thinker, a strong sales leader and is well liked VP of Sales at Planview, Inc. and respected by his peers. I worked closely with Gerry on many large enterprise deals and found him to form great customer relationships and bonds. He is a strong strategic account planner, coach of reps, and pipeline manager. I enjo... See more

Interests



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Green

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