

September 27, 2018

Subject: Certification of Financial Statements by Principal Executive Officer

I, Joanne Bowman, certify that:

- (1) the financial statements of BrewRiver Deerfield, LLC included in this Form are true and complete in all material respects; and
- (2) the tax return information of BrewRiver Deerfield, LLC included in this Form reflects accurately the information reported on the tax return for BrewRiver Deerfield, LLC filed for the fiscal year ended 12-31-2017.

Soanne (Joby) Bowman

CEO

BrewRiver Deerfield, LLC

3659 Russell Avenue

Cincinnati, OH 45208

Balance Sheet Brewriver Deerfield LLC Sept 30, 2018

UNAUDITED

Assets

Assets		
	Current Assets	
	Cash	\$5,000
	Receivables	\$0
	Inventory	\$0
	Prepaid Expenses	<u>\$0</u>
	Total Current Assets	\$5,000
Property & Equipment		
	Leasehold Improvements	\$0
	Furniture and Equipment	\$79,565
	Less Accumulated Depreciation	\$0
	Total Property and Equipment	<u>\$79,565</u>
Total Assets		\$84,565
Liabilities		
	Current Liabilities	
	Accounts Payable	\$0
	Taxes Payable	\$0
	Accrued Expenses	<u>\$0</u>
	Total Current Liabilities	\$0
	Noncurrent Liabilties	
	Equipment Note Payable	\$88,442
Total Liabilities		\$88,442
Equity		
	Owner Contributions	\$29,295
	Shareholder Equity	-\$33,172
		.
Total Equity		-\$3,877
Total Liabilities and Owners Equity		\$84,565



P&L Trend Analysis

BrewRiver Deerfield LLC				
9/16/2018	2018	2019	2020	2021
** DOLLAR AMOUNTS **		•	•	•
Sales \$				
Food	91,446	882,628	3,293,237	3,430,455
Total Sales	91,446	882,628	3,293,237	3,430,455
Cost of Sales \$				
Food	22,861	220,657	823,309	857,614
Total Cost of Sales	22,861	220,657	823,309	857,614
Labor \$				
Management	8,000	61,360	150,000	156,250
Staff	24,578	163,450	627,224	653,358
Employee Benefits	5,864	40,466	139,900	145,730
Total Labor	38,443	265,275	917,124	955,338
Drimo Cost	64.004	405 022	4 740 404	4 040 000
Prime Cost	61,304	485,932	1,740,434	1,812,952
Other Controllable Expense \$	61,304	485,932	1,740,434	1,812,952
	11,757	70,610	263,459	1,812,952 274,436
Other Controllable Expense \$				
Other Controllable Expense \$ Direct Operating Expenses	11,757	70,610	263,459	274,436
Other Controllable Expense \$ Direct Operating Expenses Marketing	11,757 1,000	70,610 6,000	263,459 12,000	274,436 12,066
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities	11,757 1,000 0	70,610 6,000 0	263,459 12,000 0	274,436 12,066 0
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses	11,757 1,000 0 3,658	70,610 6,000 0 35,305	263,459 12,000 0 131,729	274,436 12,066 0 137,218
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance	11,757 1,000 0 3,658 0	70,610 6,000 0 35,305 44,131	263,459 12,000 0 131,729 98,797	274,436 12,066 0 137,218 102,914
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance Total Other Controllable Expenses	11,757 1,000 0 3,658 0 16,415	70,610 6,000 0 35,305 44,131 156,047	263,459 12,000 0 131,729 98,797 505,986	274,436 12,066 0 137,218 102,914 526,634
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance Total Other Controllable Expenses Controllable Income	11,757 1,000 0 3,658 0 16,415	70,610 6,000 0 35,305 44,131 156,047	263,459 12,000 0 131,729 98,797 505,986	274,436 12,066 0 137,218 102,914 526,634
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance Total Other Controllable Expenses Controllable Income Non-Controllable Expenses \$	11,757 1,000 0 3,658 0 16,415	70,610 6,000 0 35,305 44,131 156,047 240,649	263,459 12,000 0 131,729 98,797 505,986 1,046,818	274,436 12,066 0 137,218 102,914 526,634 1,090,869
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance Total Other Controllable Expenses Controllable Income Non-Controllable Expenses \$ Occupancy Costs	11,757 1,000 0 3,658 0 16,415 13,727	70,610 6,000 0 35,305 44,131 156,047 240,649	263,459 12,000 0 131,729 98,797 505,986 1,046,818	274,436 12,066 0 137,218 102,914 526,634 1,090,869
Other Controllable Expense \$ Direct Operating Expenses Marketing Utilities General & Administrative Expenses Repairs & Maintenance Total Other Controllable Expenses Controllable Income Non-Controllable Expenses Occupancy Costs Equipment Leases	11,757 1,000 0 3,658 0 16,415 13,727	70,610 6,000 0 35,305 44,131 156,047 240,649 86,863 24,000	263,459 12,000 0 131,729 98,797 505,986 1,046,818 200,662 36,000	274,436 12,066 0 137,218 102,914 526,634 1,090,869 207,523 48,000



P&L Trend Analysis

BrewRiver Deerfield LLC				
9/16/2018	2018	2019	2020	2021
* PERCENTAGES **				
ales %				
Food	100.0%	100.0%	100.0%	100.0%
Total Sales	100.0%	100.0%	100.0%	100.0%
ost of Sales %				
Food	25.0%	25.0%	25.0%	25.0%
Total Cost of Sales	25.0%	25.0%	25.0%	25.0%
bor %				
Management	8.7%	7.0%	4.6%	4.6%
Staff	26.9%	18.5%	19.0%	19.0%
Employee Benefits	6.4%	4.6%	4.2%	4.2%
Total Labor	42.0%	30.1%	27.8%	27.8%
rime Cost	67.0%	55.1%	52.8%	52.8%
ther Controllable Expense %				
Direct Operating Expenses	12.9%	8.0%	8.0%	8.0%
Marketing	1.1%	.7%	.4%	.4%
Utilities	.0%	.0%	.0%	.0%
General & Administrative Expenses	4.0%	4.0%	4.0%	4.0%
Repairs & Maintenance	.0%	5.0%	3.0%	3.0%
Total Other Controllable Expenses	18.0%	17.7%	15.4%	15.4%
ontrollable Income	15.0%	27.3%	31.8%	31.8%
on-Controllable Expenses %				
Occupancy Costs	10.0%	9.8%	6.1%	6.0%
Equipment Leases	4.4%	2.7%	1.1%	1.4%
Depreciation & Amortization	.0%	.0%	.0%	.0%
Total Non-Controllable Expenses	14.4%	12.6%	7.2%	7.4%
Total Non Controllable Expenses				



P&L Trend Analysis

BrewRiver Deerfield LLC				
9/16/2018	2018	2019	2020	2021
** PER GUEST **				
Guest Count	-	75,438	289,488	301,550
Sales \$ Per Guest				
Food	.00	11.70	11.38	11.38
Total Sales	0.00	11.70	11.38	11.38
Cost of Sales \$ Per Guest				
Food	.00	2.93	2.84	2.84
Total Cost of Sales	0.00	2.93	2.84	2.84
Labor \$ Per Guest				
Management	.00	.81	.52	.52
Staff	.00	2.17	2.17	2.17
Employee Benefits	.00	.54	.48	.48
Total Labor	0.00	3.52	3.17	3.17
Prime Cost	0.00	6.44	6.01	6.01
Other Controllable Expense \$ Per Guest				
Direct Operating Expenses	.00	.94	.91	.91
Marketing	.00	.08	.04	.04
Utilities	.00	.00	.00	.00
General & Administrative Expenses	.00	.47	.46	.46
Repairs & Maintenance	.00	.59	.34	.34
Total Other Controllable Expenses	0.00	2.07	1.75	1.75
Controllable Income	0.00	3.19	3.62	3.62
Non-Controllable Expenses \$ Per Guest				
Occupancy Costs	.00	1.15	.69	.69
Equipment Leases	.00	.32	.12	.16
Depreciation & Amortization	.00	.00	.00	.00
Total Non-Controllable Expenses	0.00	1.47	0.82	0.85
Restaurant Operating Income	0.00	1.72	2.80	2.77