



★ Bobby Marhamat ★

If you ain't making waves, you ain't kicking hard enough.

San Francisco Bay Area

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Highfive

Stanford University

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500+ connections

It all comes down to enjoying every minute of what you do. I have been fortunate to work with smart, hungry and growth-minded individuals at every step of my career. I have spent the last 18+ years learning from some of the best minds in business and transferring that knowledge to the many peopl...

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Articles & activity

5,818 followers



Collaborative Company Culture: Choosing the Rig...

★ Bobby Marhamat ★
Published on LinkedIn

The reason we hear so much about collaboration in the workplace is because collaboration serves an important two-fold function: it drives progress for your business, and it helps build ar ...see more

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How do you address the different individuals in your company?

★ Bobby shared this
9 Likes

Looking forward to meeting and collaborating with more...

★ Bobby shared this
11 Likes • 1 Comment

If you are looking for a space to start your business, add a locatio...

★ Bobby commented

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Experience



Chief Revenue Officer

Highfive

Jan 2018 – Present · 8 mos

San Francisco Bay Area

Highfive's on a mission to transform every meeting room with modern, beautifully-designed technology that empowers people to get their best work done together. The list of forward-thinking investors include General Catalyst Partners, Google Ventures, Andreessen Horowitz, Drew Houston, Aaron Levie, Marc Benioff and Shishir Mehrotra (YouTube).

Genius, easy-to-use technology coupled with the leading investment partners and a passionate team will allow the world to communicate and collaborate better.



Contributing Member

Forbes Business Development Council

2017 – Present · 1 yr

San Francisco Bay Area



Forbes Councils combines an innovative, high-touch approach to community management perfected by the team behind Young Entrepreneur Council (YEC) with the extensive resources and global reach of Forbes.



Revel Systems iPad POS

3 yrs



Chief Operating Officer

Nov 2016 – Dec 2017 · 1 yr 2 mos

San Francisco Bay Area

Revel Systems is an award-winning iPad Point of Sale solution for single and multi-location businesses. Our company is based in San Francisco and was founded with the goal of innovating the Point of Sale market with a quick, intuitive and secure iOS-based POS system that combines cloud-based technology and the mobility of the iPad. Revel Systems... See more



Chief Revenue Officer

Jan 2016 – Nov 2016 · 11 mos

San Francisco Bay Area

Revel Systems is an award-winning iPad Point of Sale solution for single and multi-location businesses. Our company is based in San Francisco and was founded with the goal of innovating the Point of Sale market with a quick, intuitive and secure iOS-based POS system that combines cloud-based technology and the mobility of the iPad. Revel Systems... See more

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Board Director - hipscan

Board Director - hipscan

Jan 2011 – Dec 2015 · 5 yrs

San Francisco Bay Area



- ◆ Designed, developed and continued to evolve QR/mobile marketing platform
- ◆ Created first ever QR university division to promote industry education
- ◆ Built custom QR design studio allowing users to customize their Hipscan QR
- ◆ Cultivated relationships with over 5,000 real estate agents for new product offe... See more



VP Sales

Limos.com

Apr 2013 – Jul 2014 · 1 yr 4 mos

San Francisco Bay Area

- ◆ Designed and created new subscription model that grew sales by over 40% while reducing churn
- ◆ Developed new corporate sales department that grew bookings by 224% year over year
- ◆ Created unique sales compensation model that increased pipeline by 10% mont... See more

[Show 5 more experiences](#) ▾

Education



Stanford University

Business Presence & Persuasion - Negotiation Effectiveness

2012 – 2012

Business Presence & Persuasion - Negotiation Effectiveness. Mastering the art of negotiation in today's business environment.



University of California, San Francisco

Certification, Advanced Social Media Marketing

2009 – 2010

8/24/2018

(3) ★ Bobby Marhamat ★ | LinkedIn

San Francisco

Real-Life Methods & Methodology exploration in the world of social media marketing



San Jose State University

Jose

Master of Business Administration (MBA)

State

2002 – 2005

University

[Show 1 more education](#) ▾

