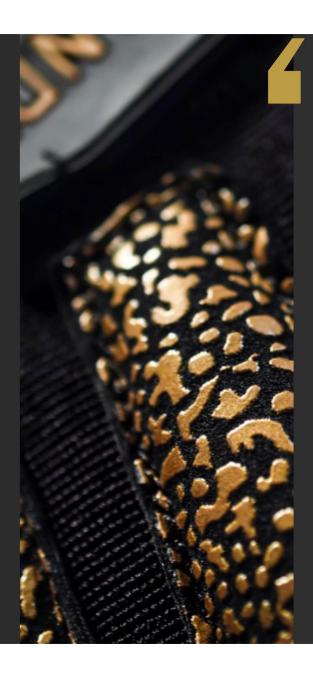


ATHLETIC TRAINING | TECHNOLOGY | REHABILITATION



## EXECUTIVE SUMMARY



POWERHANDZ IS A GLOBAL COMPANY WITH THREE AREAS OF FOCUS: ATHLETIC TRAINING PRODUCTS, TECHNOLOGY AND REHABILITATION.

#### **MISSION**

TO HELP ATHLETES AND PATIENTS WITH SKILL DEVELOPMENT, INJURY PREVENTION AND INJURY RECOVERY.

#### **VISION**

POWERHANDZ PRODUCTS ARE USED TO ENHANCE THE LIVES OF PEOPLE IN EVERY SCHOOL, TRAINING FACILITY AND SPORTS & REHABILITATION CLINIC AROUND THE WORLD.

### MARKET PROJECTIONS

US SPORTING GOODS MARKET \$75 BILLION — 2020

\$73 BILLION — 2019

\$71 BILLION — 2018

\$69 BILLION — 2017

\$67 BILLION — 2016

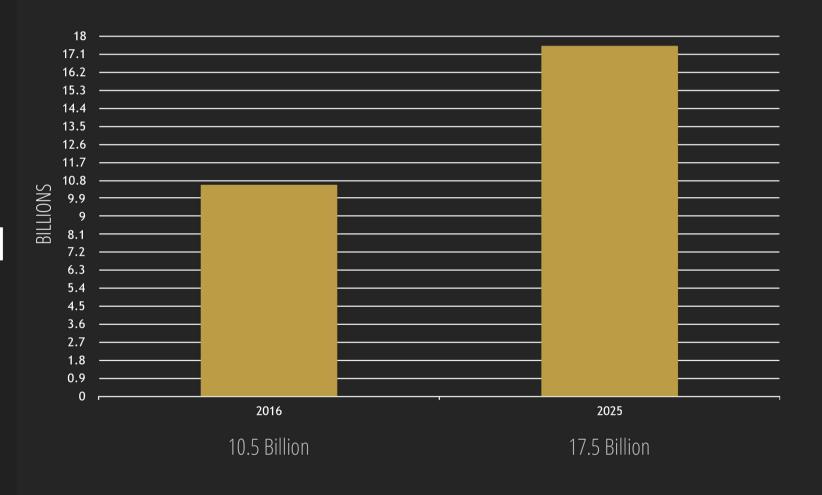
\$63 BILLION — 2015

EQUIPMENT MARKET: BASEBALL- \$530M FOOTBALL- \$546M

BASKETBALL- \$14B

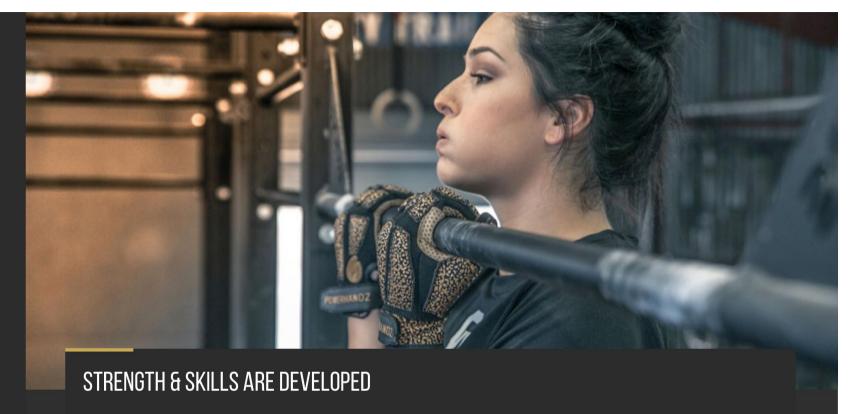
#### **POWERHANDZ**

### REHABILITATION DEVICE/ EQUIPMENT MARKET





### THE PROBLEM



Building muscle memory, grip strength, speed and agility results from continuous development. POWERHANDZ products will assist with skill development, injury prevention and injury recovery for youth and professional athletes and patients suffering from a musculoskeletal injury of the hand, elbow and shoulder.



### THE SOLUTION



## PH WEIGHTED GLOVES WITH POWERSENS TECH

POWERHANDZ Weighted Gloves provide added resistance to help strengthen hand and arm muscles. Depending upon the sport or musculoskeletal issue, the weight on the front of the hand and the palm material is customized to fit the ergonomics of the sport or rehabilitation need.

- Basketball
- Football
- Boxing / MMA
- Baseball / Softball
- Golf
- Musculoskeletal injuries of the Hand and Fingers, Wrist and Shoulder

GPM: 70% Non-Tech

**Retail: \$69.99** 

GPM: 55% Tech

Retail: \$100.00/\$140.00

#### **№** POWERHANDZ\*



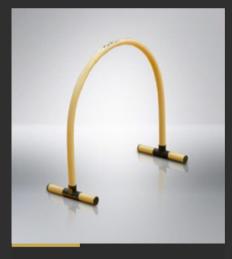




### DRIBBLESLEEVE

Removable basketball wrap is placed around the circumference of a basketball, decreasing control when dribbling or catching the ball.

GPM: 83% Retail: \$19.99



#### **POWERARCH**

The POWERARCH is a first of its kind training accessory designed to force a ball handler on the basketball court to stay low with their dribble.

GPM: 72% Retail: \$24.99



### POPUP DEFENDER

POWERHANDZ POPUP DEFENDER is a compressed, collapsible 3-foot-5 statue that can be used as a defender for basketball, football and soccer.

GPM: 74% Retail: \$34.99



#### ATHLETIC CONSUMER REHAB CONSUMER RETAIL **MEDICAL SUPPLY** Dick's Sporting Goods Cardinal **Academy Sports** Medline Big 5 **CONSUMER** APP **ECOMMERCE SUBSCRIPTIONS** POWFRHAND7.COM Amazon.com TRADE SHOWS Dicks.com APTA, AOTA, ASHT CONFERENCES AFFILIATE PROGRAM Over 100 Active Affiliates

## DISTRIBUTION MODEL

CY 2022 45% = ATHLETIC / 46% = REHABILITATION / 9% = APP

Independant Sales Reps









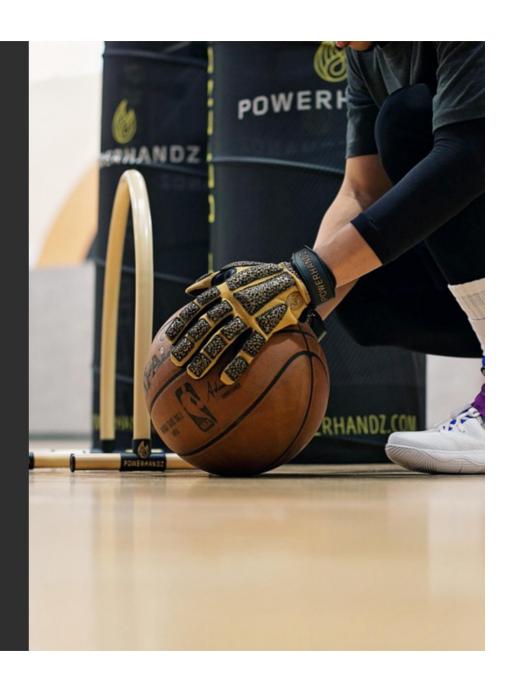














### WHAT'S NEXT: PHYSICAL THERAPY MARKET

400K

400K Physical Therapist and Occupational Therapist In The US (Data USA 2014)

12.6M

12.6M Physician Visits for Hand and Finger, Wrist, Elbow Injuries (AAOS 2010)

500K

500K Carpal Tunnel Surgeries (NIH 2016)

**Direct/MSC - Non-Tech PT**400K PT/OT x 40% Related Injuries = 160K Target Market

160K x 2% = **3,200 PT/OT** 3,200 x 300 annual patients = **960,000** 960K x 8% (2022) = **76,800 patients** 76,800 x 140 per/glove = **\$10,752,000** 

#### **MPOWERHANDZ**\*

#### POWERHANDZ REHAB **GLOVES**



### WHAT'S NEXT: **REHABILITATION**

#### Promotes:

- Entire Upper extremity (UE) kinetic chain Fine motor skills and coordination

- Neuromuscular Re-education
  Direct strengthening of wrist, hand and fingers
  Ue stabilization/sequencing
  Current prototype diagnosis range rotator cuff
  tear- carpel tunnel.
  >30 pts used current prototype
  Case studies w/ baylor rehab in march

#### PHASE 1 - REPLACE **CURRENT DEVICE**

Current Device: Foam Ball



#### PHASE 2 - ADD SENSOR TECHNOLOGY TO MEASURE GRIP STRENGTH





### WHAT'S NEXT: TECHNOLOGY SPORTS & REHAB

#### TRACK AND LOG

When using your Smart Phone and POWERHANDZ products you will be able to track everything from hand speed & reaction time to dexterity

#### **SMART SENSORS**

Technology Sensors will be added to the existing POWERHANDZ product line to provide performance metrics during training

#### POWERSENS APP

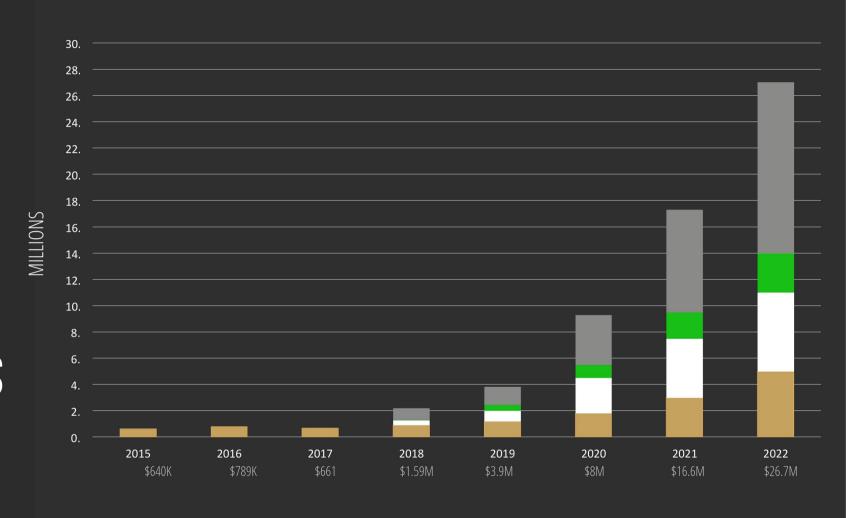
The PowerSens App will offer exclusive training content and performance metrics by product for a paid monthly subscription





### SALES PROJECTIONS

SLIDE / 14



■ Retail

App Subscriptions

■ PT Revenue

Disclaimer: These are predictions and cannot be guaranteed

■ Athletic Revenue



WHAT'S NEXT: NEW OPPORTUNITY INTERNATIONAL MARKETS

300M PLAY BASKETBALL IN CHINA E-SPORTS

1.8B GAMERS \$109B 2017 LIFESTYLE

\$81B GLOBAL FITNESS



# **POTENTIAL**

**ACQUISITIONS** 

**ATHLETIC PERFORMANCE** 

- UNDER ARMOUR **ACQUIRES** MAPMYFITNESS \$150M
- UNDER ARMOUR **ACQUIRES MYFITNESSPAL** \$475M
- **EXOS ACQUIRES**  D1 SPORTS MEDICINE TO EXTEND \$50M REVENUE PROJECTION ON PT **SERVICES**

TECHNOLOGY/ **HEALTHCARE** 

- INTEL ACQUIRES START-UP VOKE: UNDISCLOSED **AMOUNT**
- INTEL SPORTS GROUP • INVESTS \$38M IN SPORTS TECH START-UPS

#### **HEALTHCARE**

- PATTERSON COMPANY ACQUIRES **MOBILES** HEALTHCARE
- MEDLINE ACQUIRES CENTURION MEDICAL

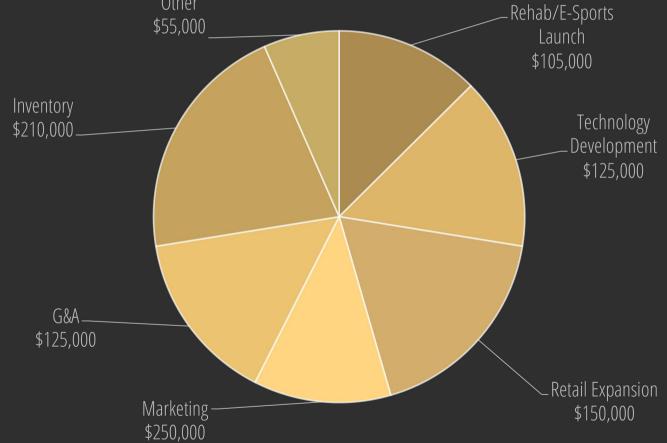
PRIVATE EQUITY

- STEELE POINTE CAPITAL **ACQUIRES** SKLZ: UNDISCLOSED AMOUNT
- GENSTAR CAPITAL • INVESTS >\$200M IN **BLUE STAR SPORTS**
- SAGARD/FAIRFAX HOLDINGS INC. **ACQUIRES** PERFORMANCE SPORTS GROUP LTD FOR \$575M



### THE ASK

### Other \$55,000



\$1.4M PREFERRED STOCK OFFERING / PRE MONEY VALUATION \$5M / NON CASH NOTE CONVERSION OF \$380K /

#### **OPPOWERHANDZ**\*



TIM BROWN 2015 NFL HALL OF FAME INDUCTEE



PAT O'BRIEN PROFESSIONAL GOLF INSTRUCTOR



DR. ISSAC NABORS DIRECTOR, PHYSICAL THERAPY



RENJITH RAMACHANDRA DIRECTOR, SPORTS AND REHAB TECHNOLOGY



CADE GRIFFIS, CEO D-BAT

### **ADVISORS**



BILL BURGOS NBA STRENGTH & CONDITIONING COACH



JACKSON PRESIDENT OF FLUENT



CONNIE & BRIAN DAWKINS NFL HALL OF FAME, 9X PRO BOWL AND 6X ALL-PRO



NANCY LIEBERMAN BASKETBALL HALL OF FAME



### **FOUNDERS**



### DARNELL JONES CO-FOUNDER

As a former professional athlete, Darnell Co-Founded and invented POWERHANDZ's first training product. As an entrepreneur and leader, Darnell successfully sold his first company in 2014 along with assisting several other start-up companies from inception to acquisition.



DANYEL SURRENCY JONES CO-FOUNDER AND CEO

As CEO and Co-Founder of POWERHANDZ Inc., Danyel has more than 17 years of leadership experience. Previously, she held executive roles in marketing, sales, operations, and communications for leading medical device companies. MBA and Wharton Marketing Leadership Graduate.



### POWER TO GIVE FOUNDATION



#### **BUILDING CHARACTER THROUGH ATHLETES**

POWER TO GIVE Foundation supports youth athletes growing up with dreams of becoming confident and successful individuals that are positively affecting the quality of life in their community. Through our programs, we seek to increase the awareness of the undisputed impact that athletic, education and career development training programs have on academic and athletic success; as well as overall stability of the communities we serve. A portion of every dollar that POWERHANDZ Inc. receives for its products are donated to POWER TO GIVE iniatives with a mission to develop targeted programs for youth in underserved communities that increase a commitment to athletic and academic excellence.

