

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

July 31, 2020

Jason K. Giordano Co-Executive Chairman Collier Creek Holdings 200 Park Avenue, 58th Floor New York, New York 10166

> Re: Collier Creek Holdings Amendment No. 1 to Registration Statement on Form S-4 Filed July 17, 2020 File No. 333-239151

Dear Mr. Giordano:

We have reviewed your amended registration statement and have the following comments. In some of our comments, we may ask you to provide us with information so we may better understand your disclosure.

Please respond to this letter by amending your registration statement and providing the requested information. If you do not believe our comments apply to your facts and circumstances or do not believe an amendment is appropriate, please tell us why in your response.

After reviewing any amendment to your registration statement and the information you provide in response to these comments, we may have additional comments. Unless we note otherwise, our references to prior comments are to comments in our July 9, 2020 letter.

## Form S-4 Amendment No. 1 filed 7/17/20

## Non-GAAP financial measures

Adjusted Net Sales, Further Adjusted Net Sales, Adjusted Gross Profit and Further Adjusted Gross Profit, page 49

1. Reference is made to your non-GAAP financial measures which include adjustments for IO discounts. We believe the inclusion of adjustments for IO discounts results in non-GAAP measures which substitutes individually tailored recognition and measurement method for those of GAAP and violates Rule 100(b) of Regulation G. Please revise to remove these adjustments from the respective non-GAAP measures. Refer to guidance in *Non-GAAP* Financial Measures Compliance and Disclosures Interpretations

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available on our website at: http://www.sec.gov/divisions/corpfin/guidance/nongaapinterp.htm.

## EBITDA, Adjusted EBITDA, and Further Adjusted EBITDA, page 51

- 2. We refer you to note (2). Please confirm all LTIP phantom units will be settled on a non-cash basis. If management intends to cash settle any portion of the LTIP phantom units, such expenses should not be included in your non-GAAP financial measure. Please advise and revise your footnote as necessary.
- 3. We refer to note (3) on page 52 with respect changes in accounting policy and estimates. The adjustments appear to represent normal recurring cash operating expenses necessary to operate your business. We do not believe adjustments which smooth or change the recognition pattern of those amounts found in your GAAP financial statements to be appropriate as they do not comply with the guidance outlined in Regulation G or Item 10(e) of Regulation S-K. Please revise to remove these adjustments your non-GAAP presentation.
- 4. We refer to note (5) describing adjustments related to Business Transformation Initiatives of 5.1, 3.0 and 12.6 million for fiscal 2019, 2018 and 2017, respectively. Based on your footnote, the adjustment consists of numerous items for which you do not believe the costs reflect normal business operations. Please provide us with a schedule of the items that comprise the adjustment for each period period presented, includes a description of the nature of the item and quantify each of the individual amounts.
- 5. We refer to your adjustments related to Kennedy Synergies, Kitchen Cooked Synergies and Public Company Costs included in your presentation of the non-GAAP measure, Further Adjusted EBITDA. Please explain your basis for including these adjustments in your non-GAAP measure and how the presentation complies with the rules and staff guidance on non-GAAP financial measures.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Utz Application of Critical Accounting Policies and Estimates Revenue Recognition, page 303

6. We note from your response to comment 15 you determined the historical differences between management's estimate and actual to be not material for fiscal 2017 and 2018 GAAP financials. Please quantify the differences for us. You also state the change in accounting estimates made at the end of 2018 and further revised during 2019 were not material for additional disclosure in the fiscal 2019 financial statements. Please provide us with your analysis for determining the amounts were not material to fiscal 2019 and 2018 and further, explain how you determined the under accrual of trade spend reserve in prior periods for which you trued up in subsequent periods should not have been a correction of an error in accordance with ASC 250-10-50-7.

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<u>UM-U Intermediate, LLC and Subsidiaries and Affiliates Operations and Summary of Significant Accounting Policies</u>

Distribution Route Acquisition and Sale Transactions, page F-44

7. In your response to comment 17, you state that "the sale of the distribution route to the IO is accounted for as the sale of an intangible asset in accordance with ASC 610-20." Please explain the basis for your conclusion and provide us with your analysis for determining your accounting treatment was appropriate. As part of your response, please tell us your consideration of the sale of the route distribution rights and on-going IO distributor agreement in the context of ASC 606-10-25-9 and whether the IO arrangements contain a material right pursuant to the guidance outlined in ASC 606-10-55-41 to 45. If not, please explain why.

You may contact Charles Eastman, Staff Accountant, at (202) 551-3794 or Jean Yu, Assistant Chief Accountant, at (202) 551-3305 if you have questions regarding comments on the financial statements and related matters. Please contact Sergio Chinos, Staff Attorney, at (202) 551-7844 or Geoffrey Kruczek, Staff Attorney, at (202) 551-3641 with any other questions.

Sincerely,

Division of Corporation Finance Office of Manufacturing

cc: Peter Seligson