

# Crooked City Cider LLC

## PROFIT AND LOSS

January - December 2019

	TOTAL
Income	
Interest Income	207.36
Sales	32,290.16
Beverage Sales	213,170.32
Discounts Given	-18,548.09
Merchant Sales	92,502.59
Refunds	-90.30
<b>Total Sales</b>	<b>319,324.68</b>
Sales of Product Income	112,804.28
Card Sales	8,345.69
<b>Total Sales of Product Income</b>	<b>121,149.97</b>
Square Sales	3,508.00
<b>Total Income</b>	<b>\$444,190.01</b>
Cost of Goods Sold	
Cost of Goods Sold	45,373.29
Purchases for Resale	1,450.32
Supplies & Materials - COGS	481.66
Tasting Room Supplies	2,818.16
<b>Total Cost of Goods Sold</b>	<b>\$50,123.43</b>
<b>GROSS PROFIT</b>	<b>\$394,066.58</b>
Expenses	
Advertising/Promotional	2,339.10
Auto	
Gas & Fuel	4,295.76
Insurance	3,563.36
Parking & Tolls	36.15
Repair & Maintenance	97.27
<b>Total Auto</b>	<b>7,992.54</b>
Bank Service Charge	105.00
Dues & subscriptions	693.29
Health Care	53.63
Insurance	
General Insurance	32,100.00
Personal Insurance	3,694.00
<b>Total Insurance</b>	<b>35,794.00</b>
Interest Expense	15,958.98
Late Fees	0.00
Legal & Professional Fees	18.62
Accounting, Bookkeeping & Tax Services	2,049.89
<b>Total Legal &amp; Professional Fees</b>	<b>2,068.51</b>

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	TOTAL
Licenses	2,578.00
Meals & Entertainment	5,069.62
Memberships	56.00
Merchant Service Fees	12,434.13
Office Supplies	545.84
Office/General Administrative Expenses	586.77
Outside Services	6,344.88
Payroll Expenses	270.13
Processing Fees	1,012.38
Salaries & Wages	12,327.13
Taxes	4,070.61
<b>Total Payroll Expenses</b>	<b>17,680.25</b>
QuickBooks Payments Fees	660.00
Rent	
CAM(Common area maintenance)	25,938.38
Office	102,449.00
<b>Total Rent</b>	<b>128,387.38</b>
Repair & Maintenance	350.50
Shipping	2.85
Staff Tips	189.00
Tax - LLC	250.00
Telephone Expense	5,096.61
Travel	1,360.31
Utilities	10,567.27
Website Expenses	122.88
<b>Total Expenses</b>	<b>\$257,287.34</b>
NET OPERATING INCOME	<b>\$136,779.24</b>
Other Income	
Grant By City of Oakland	35,000.00
Rental Income	16,593.75
Sale of Equipment	6,429.73
<b>Total Other Income</b>	<b>\$58,023.48</b>
Other Expenses	
Reconciliation Discrepancies	12.59
<b>Total Other Expenses</b>	<b>\$12.59</b>
NET OTHER INCOME	<b>\$58,010.89</b>
NET INCOME	<b>\$194,790.13</b>