

Modbook Inc 2017 Crowdfunding Campaign

In-depth: Wacom



August 2017

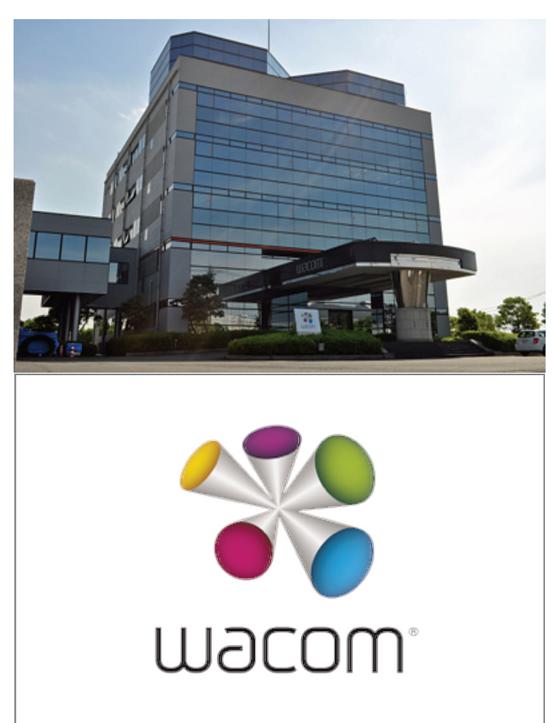
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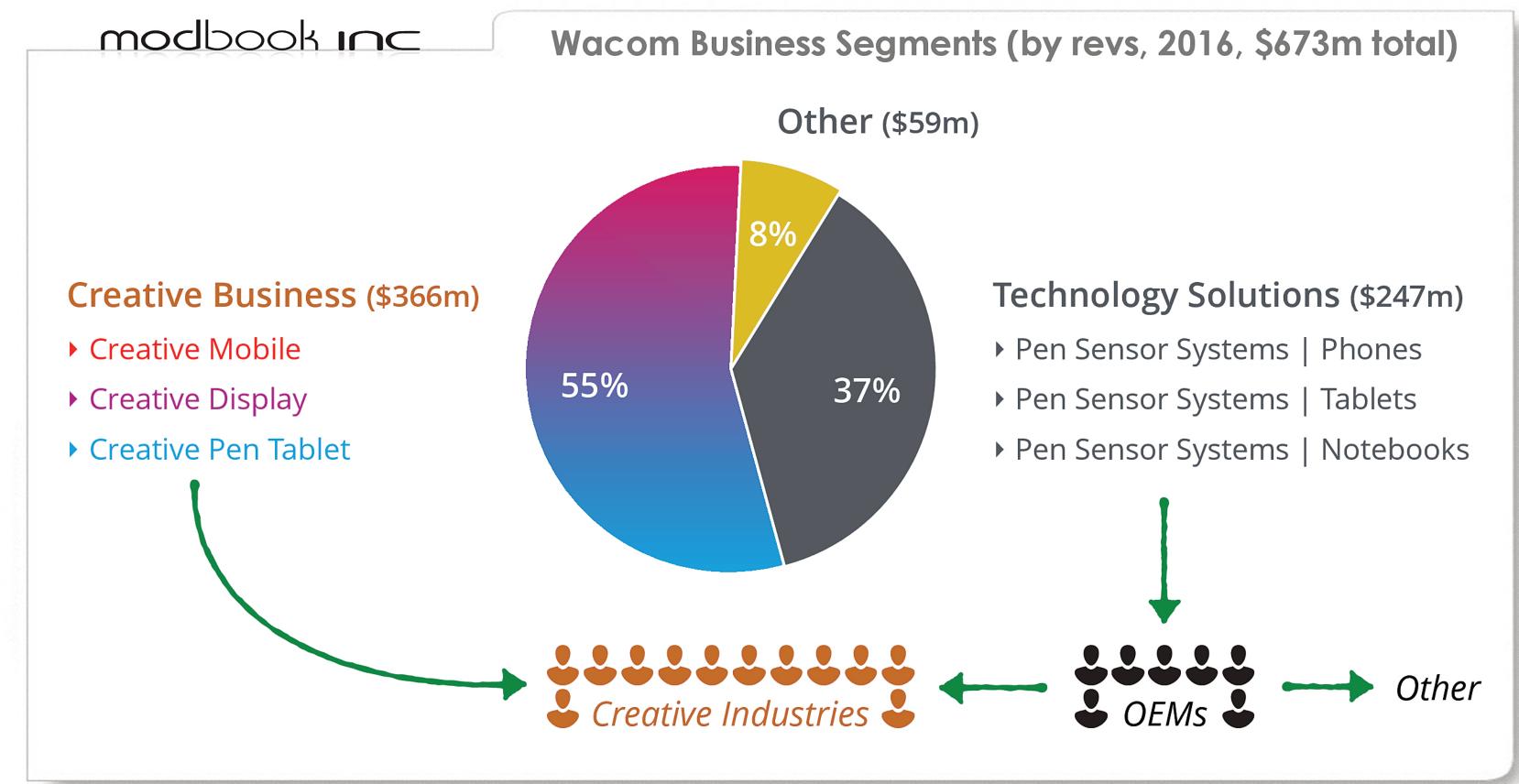
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Wacom - Primary Business Focus On Creative Industries

- O Wacom Co., Ltd. (TYO: 6727)
- O Founded 1983 in Tokyo, Japan
- O Key vendor of pen devices for creative "almost" solutions
- O 54% of revs from pen-solutions for Creative Industries*
- O \$672m revenues
- O 40% gross profit margin
- O 8% (\$59.9m) operating profit (5 year average)
- O 1,072 employees worldwide





modbook inc Other 8%, \$59m \$33m 5% Business \$120m 18% 55%, \$366m Creative \$214m 32% **Tech Solutions** 37% , \$247m CY 2016

Wacom - Creative Business Segment





Creative Displays

Creative Mobile

\$1,500 - \$3,000

Pen tablet computers

• 13.3 and 15.6 inches

• approx. min. 14k units

- Pen-enabled displays
- 13.3, 15.6, 22, 27 inches
- \$1,000 \$2,800
- approx. min. 90k units

Creative Pen Tablets

- Pen graphic tablets
- \$80 \$550
- approx. min. 1.4m units













Industry Standard "Almost" Solution vs. Modbook Pro X

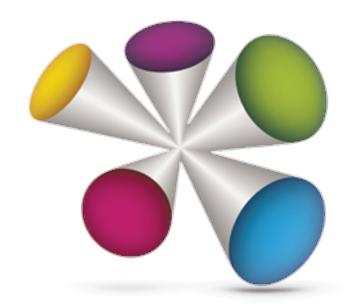


Cost

Wacom: Only Other HW Maker With Creative Focus

Wacom

- Wacom revenues and margins demonstrate spending power and need in the Creative Industries
- Creative Mobile (tablet computers) are Wacom's fastest growing business segment
- Modbook Pro X is the better solution for Mac users currently buying Creative Mobile & Creative Pen Displays



Wacom and all other PC vendors

- O Prevented from making Macs by Apple's strict non-macOS-licensing stance
- O Mac users only grudgingly willing to settle for non-macOS solutions (i.e. Windows, Android)
- Modbook Pro X, a true macOS system, will put targeted Mac customers out of their reach



For additional information, or to make an investment

Visit our offering page here: <u>wefunder.com/modbook</u>



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