

Experience

Partner, Consultant

iCareAdvisors

Oct 2008 - Present · 10 yrs 5 mos

Greater Detroit Area and Greater Lexington Areas

Engagement leader for customer-focused consulting activities, working with clients and organizations to optimize relationships and experiences with their customers through strategy development, process and program analysis, enabling technologies, performance management, organizational transformation and financial analysis.

Sales and Business Development Leader

Xerox (formerly Affiliated Computer Services)

May 2003 - Sep 2008 - 5 yrs 5 mos

Global information technology and business process management outsourcing and consulting services experience, Developed skill areas: customer service, sales and client management, and M&A experience across multiple industries and geographies. Executed the following: client management, business and strategy development, executive communications, con... See more



Client Account Management and Business Solutions Development

Hewlett-Packard (formerly Electronic Data Systems)

1985 - Apr 2003 · 18 yrs

Global information technology and business process management outsourcing services experience, Developed skill areas: client account operations, sales, and business development experience across multiple industries and geographies. Executed the following: client management, business and strategy development, executive communications, con... See more

Materials Analyst

Williams International

1984 - 1985 · 1 yr

Commerce Township, Michigan

Material planning activities for parts/assemblies requiring both inside manufacturing and outside processing for missile turbine engine production. Assigned group of materials included vanes, seals, and rings. Coordinated with Purchasing and Industrial Engineer teams to maximize material handling efforts.

Education









