

# Dear investors,

2019 has been an outstanding year. We have accomplished so many things and positioned our company as one of the leader in unattended retails, we have great locations (Tesla, UC Berkeley), the largest customer in the world with Compass and good prospect for growth. Capital injection will be really key to continue our growth and close new deal with Compass for expansion in West coast. It will also be key to go through the pandemic crisis. I believe the virus will make our offering even more valuable to the customers ...

### We need your help!

Contact with private investor, angel investors for next round (\$5M). Important to share what we do
with potential partners either in the food industry (suppliers of Pizzas, sandwich), retails (Grocery
chains). Provide any specific leads on potential customers. Introduction to Venture Capital. for local
investors in the bay area, we are also looking for small warehouse and office space. (either small
lease or sub lease)

Sincerely,

Benoit Herve

CEO and Founder

# **Our Mission**

We hope to be the leader in micro-baking vending technology and the best option for fast and convenient quality food. We hope to sell and manage over 10,000 vending machines in major retail outlets (7/11, Starbucks), universities, hotels, airports, and more.

See our full profile

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# How did we do this year?

Report Card









### 2019 At a Glance







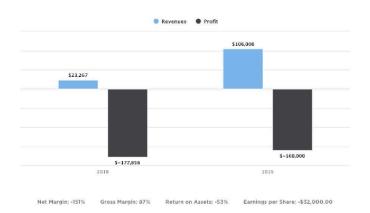


\$270,000 Raised in 2020



INCOME

BALANCE NARRATIVE



Revenue per Employee: \$53,000 Cash to Assets: 61% Revenue to Receivables: 883% Debt Ratio: 190%

Balance Sheet GAAP pdf

Profit and Loss GAAP .pdf

Le Bread Express Financial Statements- Reviewed.pdf



### Thank You For Believing In Us

Dea Wilson Debra Lo Norm Goody Ali Al-Hilli Herman Venter Nicholas Lavoie James McCrory Paul Washington Amber Thorne Cassandra McCoy William Dillon William Dillon Khaled Alalban Mark Nilsen Julian Lewin Dudley J. Burton Michael Moore Laurent Jenck Lenny Hanson Gerald Rhoades Neville George Jesse M Micander Stephen Michael Katz Christopher J Mathis Stephen Michael K David Barclay Benoit Herve Bob Mankos Robert Reisinger Lynn Sebert Marilyn Belew Noelle Gasperetti Chau Hogan

Henry Igid Kirit K Patel Rhonda Layton David Lanfair Joe Faghani Andrew Hager Joan Rodriguez Sj Yoo Lasheita Sayer Kathleen K Meyer Richard Antwi Michael Bushilla Brian Lee Vincent Brissot Luc LEGRES. Yonasan Schwartz Jesse M Micander Robert Ambruso Thomas Williams Torey Scheer Philippe Nieuwjaer Ron Chandra Stanislav Zakharkin Stephane Bourgain Albina Chebykina

Beth Stephenson Niki Mayer Tayler Mingo Kevin Zuber Leonor Tirona Ted Ooyevaar David Gillie Alicia Hupaylo Meghan McClelland Jeffrey Miller Magdalena Koszalka James Mocciaro Veronica Martin Ronald Green Debbie Sheahan Car.. Nicholas Silvester Baron Huntington Bore Balovski Ronald Vinsant Harry S. Lombardo . Brian Lee Aaron Kirby Ricks Mark Nilsen Jonas Pollack Michael Jordan Chris Newman Chris Newman
Dan Reisinger
Jeffrey N. Vargas
: Richard C. Barillari
Douglas Aldrich
Marvin Mitchell
Randi Jones Randi Jones Elke Botha John Studenka Mahlon D. Horton Michael Jordan Jesse Spears Jesse Spears Mahlon D. Horton Steven Young Stephen Weaver Karolyn Son Ty Garibay Willie Garnel Irby Jolene Richison Stanley D Wellis Yann HERVE Stefan Dossey Peter Rosskamm Delphine Camaly Bruno LAMARE Anand Swaroop Ras... Martin Krins Kihorsinh Golil Lee Szambecki Fabrice Ndjakeu Tan... Mahlon D. Horton

Gregory Jegier Patrick O'Brien Boli... Danny Ginsburg Kevin Brown Lawrence Alexander. Ernest V Yribe . Christophe Ricard James David Silvio James David Silvio Douglas JORDAN Brian Feser Gary Kinnecom Anas Alsaleh Warren L. Forman Bujes Marc-Henri Gloria Su James Cooper Jr Innathan Ariams Jonathan Adams Hellen Mbithi Jordan Roque Arun Babu Pallerla Ashutosh Kaur Lise Dartiguepeyrou Michael Fink Justus Min Sulexan Chery

Marcus Mendiola Jillian Ivey Sidoti Paul Thibaud Benoit Lafleche Olivier Renault Munir Ahmed Keith Williams Mel Kimsey Daniel Kleinschmidt Kiranmayi Komati Magdalena Reyes Harish Damoribarda Harish Damodharda. Pierre Chehab Raia Mallepeddi Nathan Martin J. Steven Hasmusse Vensentina DIMEK Franklin E. Powers, Everett Lindsey Ernesto Nieves Prodromos Lazarou

Kathryn Darby

Sunil Patel Carey Martell Walter Fyler Norm Goody Lyle Notice Dien Phan Ron Bara Nicolas Fillon Nicolas Fillon Matt Kelly Kaysee Fortenberry Dennis G Morgan Sr Richard R Haas David Paisley Richard Roberson Jean Michel RICHARD Sal Renukunta Martin Schlegel Martin Schlegel Dave Brill Quentin Herve Christopher Felton Anthony Guy Munns Cheryl Inaba Agnes A Burwell Melvin Kestner Alain Pierre Mayra Diaz Maya Green

# Thank You! From the Le Bread Xpress Team



Benoit Herve CEO and Founder



Anthony Fontaine Business Development Director

Director

Business development and
operations professional with
deep experience in planning,
selling, managing logistics, and
bringing to market different
types of food and wine products
and experiences.

# **Details**

#### The Board of Directors

DIRECTOR jacques herve retired @ retired CEO @ Le bread Xpress Finance @ Nestle benoit herve Nicholas Lavoie 2015 2015

#### Officers

President Treasurer CEO Secretary CFO benoit herve

### Voting Power <sup>6</sup>

HOLDER SECURITIES HELD VOTING POWER benoit herve 5,100,000 stock 99.0%

### Past Equity Fundraises

 DATE
 AMOUNT
 SECURITY
 EXEMPTION

 08/2017
 \$327,000
 Safe
 Other

 07/2015
 \$200,000
 Safe
 Other

 04/2019
 \$150,000
 Safe
 Other

 The use of proceeds is to fund general operations.

### Outstanding Debts

LENDER	ISSUED	AMOUNT	OUSTANDING	INTEREST	MATURITY	CURRE
Line of Credit <sup>0</sup>	01/01/2017	\$7,500	\$7,500°	3.99%		Yes
Ty Garibay	05/30/2018	\$10,000	\$10,000°	2.0%	06/01/2020	Yes
benoit herve <sup>e</sup>	06/01/2018	\$130,000	\$130,000°	3.0%		Yes
benoit herve <sup>o</sup>	02/01/2019	\$70,000	\$70,000°	5.0%		
US	07/17/2019	\$50,000	\$49,000°	5.74%	07/17/2023	Yes

### Related Party Transactions

Jacques Herv Amount Invested \$100,000 Transaction type Issued 07/14/2015 Discount rate Valuation cap \$2,000,000 Relationship Father

Father - Board Member

Nicolas Lavoie Amount Invested \$100,000 Transaction type Issued 08/18/2015 Discount rate Valuation cap \$2,000,000 Relationship None

benoit herve Amount Invested \$130,000 Transaction type Loan 06/01/2018 Issued \$130,000 as of 08/2019

Outstanding principal plus interest Interest 3.0 per annum

Outstanding Yes Current with payments Yes Founder Relationship

Related party loan. There is no set repayment date, the loan is expected to be repaid as the

benoit herve Name Amount Invested \$70,000 Transaction type Loan 01/31/2019

Outstanding principal \$70,000 as of 08/2019 plus interest

Interest 5.0 per annum Outstanding Yes Current with

Related party loan. There is no set repayment date; the loan is expected to be repaid as the

#### Capital Structure

CLASS OF SECURITY SECURITIES SECURITIES VOTING (OR AMOUNT) (OR AMOUNT) RIGHTS AUTHORIZED OUTSTANDING

10,000,000 5,636,700 Common Stock

SECURITIES RESERVED FOR ISSUANCE UPON EXERCISE OR CONVERSION

Warrants:

### Risks

The Company may never receive a future equity financing or elect to convert the The Company may never receive a ruture equity linancing or elect to convert the Securities upon such future financing. In addition, the Company may never undergo a liquidity event such as a sale of the Company or an IPO. If neither the conversion of the Securities nor a liquidity event occurs, the Purchasers could be left holding the Securities in perpetuity. The Securities have numerous transfer restrictions and will likely be highly illiquid, with no secondary market on which to self them. The Securities are not equity interests, have no ownership rights, have no rights to the Company's assets or profits and have no voting rights or ability to direct the Company or its actions.

Our business plan rely mostly on keeping our largest customer which represents more than 2/3 of the sale

Tariff with China may increase and lower the profit due to higher tax even if we still have the lowest cost in the industry

Our future success depends on the efforts of a small management team. The loss of services of the members of the management team may have an adverse effect on the company. There can be no assurance that we will be successful in attracting and retaining other personnel we require to successfully grow our business.

Larger competitor may come with more aggressive price or larger offering including full service and operations, this will impact our forecasted sales.

Additional certification may be needed to meet certain states required environment regulation which may add delay and cost

#### Description of Securities for Prior Reg CF Raise

Additional issuances of securities. Following the Investor's investment in the Company, the Company may sell interests to additional investors, which will dilute the percentage interest of the Investor in the Company. The Investor may have the opportunity to increase its investment in the Company in such a transaction, but such opportunity cannot be assured. The amount of additional financing needed by the Company, if any, will depend upon the maturity and objectives of the Company. The declining of an opportunity or the inability of the investor to make a follow-on investment, or the lack of an opportunity to make such a follow-on investment, may result in substantial dilution of the investor's interest in the Company.

Issuer repurchases of securities. The Company may have authority to repurchase its securities from shareholders, which may serve to decrease any liquidity in the market for such securities, decrease the percentage interests held by other similarly situated investors to the Investor, and create pressure on the Investor to sell its securities to the Company concurrently.

A sale of the issuer or of assets of the issuer. As a minority owner of the Company, the A sale of the issuer or of assets of the issuer, As a minority owner of the Company, the Investor will have limited or no ability to influence a potential sale of the Company or a substantial portion of its assets. Thus, the investor will rely upon the executive management of the Company and the Board of Directors of the Company to manage the Company so as to maximize value for shareholders. Accordingly, the success of the livestor's investment in the Company will depend in large part upon the skill and expertise of the executive management of the Company and the Board of Directors of the Company. If the Board Of Directors of the Company authorizes a sale of all or a part of the Company, or a disposition of a substantial parties not the Company assets. of the Company, or a disposition of a substantial portion of the Company's assets, there can be no guarantee that the value received by the investor, together with the fair market estimate of the value remaining in the Company, will be equal to or exceed the value of the Investor's initial investment in the Company.

Transactions with related parties. The Investor should be aware that there will be occasions when the Company may encounter potential conflicts of interest in its operations. On any issue involving conflicts of interest, the executive management and Board of Directors of the Company will be guided by their good faith judgement as to the Company's best interests. The Company may engage in transactions with affiliates, subsidiaries or other related parties, which may be on terms which are not arm's-length, but will be in all cases consistent with the duties of the management of the Company to the shareholders. By acquiring an interest in the Company, the Investor will be deemed to have acknowledged the existence of any such actual or potential conflicts of interest and to have waived any claim with respect to any liability arising from the existence of any such conflict of interest.

#### Minority Ownership

An investor in the Company will likely hold a minority position in the Company, and thus be limited as to its ability to control or influence the governance and operations of the Company.

The marketability and value of the Investor's interest in the Company will depend upon many factors outside the control of the Investor. The Company will be managed by its officers and be governed in accordance with the strategic direction and decision-making of its Board Of Directors, and the Investor will have no independent right to name or remove an officer or member of the Board Of Directors of the Company.

Following the Investor's investment in the Company, the Company may sell interests to additional investors, which will dilute the percentage interest of the Investor in the Company. The Investor may have the opportunity to increase its investment in the Company in such a transaction, but such opportunity cannot be assured.

The amount of additional financing needed by the Company, if any, will depend upon the maturity and objectives of the Company. The declining of an opportunity or the inability of the Investor to make a follow-on investment, or the lack of an opportunity to make such a follow-on investment, may result in substantial dilution of the Investor's interest in the Company.

#### Exercise of Rights Held by Principal Shareholders

As holders of a majority-in-interest of voting rights in the Company, the shareholders may make decisions with which the investor disagrees, or that negatively affect the value of the Investor's lecturities in the Company, and the Investor will have no recourse to change these decisions. The Investor's Interests may conflict with those of other investors, and there is no guarantee that the Company will develop in a way that is optimal for or advantageous to the Investor. For example, the shareholders may change the terms of the articles of incorporation for the company, change the terms of securities issued by the Company, change the management of the Company, and even force out minority holders of securities. The shareholders may make changes that affect the tax treatment of the Company in ways that are unfavorable to you but favorable to them. They may also vote to engage in new offerings and/or to register certain of the Company as excurties in a way that negatively affects the value of the securities the Investor owns. Other holders of securities of the Company may also have access to more information than the Investor, leaving the Investor at a disadvantage with respect to any decisions regarding the securities he or she owns. The shareholders have the right to redeem their securities at a time that is not favorable to the Investor and is damaging to the Company, Investors' exit may affect the value of the Company and/or its viability. In cases where the rights of holders of convertible debt, SAFES, or other outstanding options or warrants are exercised, or if new awards are granted under our equity compensation plans, an investor's interests in the Company may be diluted. This means that the pro-rata portion of the Company represented by the Investor's securities will decrease, which could also diminish the Investor's voting and/or economic rights. In addition, as discussed above, if a majority-in-interest of holders of holders of socurities will voting rights cause the Company to issue addition, as dicti

#### Restrictions on Transfer

The securities offered via Regulation Crowdfunding may not be transferred by any purchaser of such securities during the one year period beginning when the securities were issued, unless such securities are transferred:

- to the issuer
- to an accredited investor<sup>0</sup>;
- as part of an offering registered with the U.S. Securities and Exchange Commission; or
- to a member of the family of the purchaser or the equivalent, to a trust controlled by the purchaser, to a trust created for the benefit of a member of the family of the purchaser or the equivalent, or in connection with the death or divorce of the purchaser or other similar circumstance.

#### Valuation Methodology for Prior Reg CF Raise

The offering price for the securities offered pursuant to this Form C has been determined arbitrarily by the Company, and does not necessarily bear any relationship to the Company's book value, assets, earnings or other generally accepted valuation criteria. In determining the offering price, the Company did not employ investment banking firms or other outside organizations to make an independent appraisal or evaluation. Accordingly, the offering price should not be considered to be indicative of the actual value of the securities offered hereby.

The initial amount invested in a SAFE is determined by the investor, and we do not guarantee that the SAFE will be converted into any particular number of shares of Preferred Stock. As discussed in Question 13, when we engage in an offering of equity interests involving Preferred Stock, Investors may receive a number of shares of Preferred Stock calculated as either (i) the total value of the Investor's investment, divided by the price of the Preferred Stock being issued to new investors, or (ii) if the valuation for the company is more than the Valuation Cap, the amount invested divided by the quotient of (a) the Valuation Cap divided by (b) the total amount of the Company's capitalization at that time. Because there will likely be no public market for our securities prior to an initial public offering or similar liquidity event, the price of the Preferred Stock that investors will receive, and/or the total value of the Company's capitalization, will be determined by our board of directors. Among the factors we may consider in determining the price of Preferred Stock as prevailing market conditions, our financial information, market valuations of other companies that we believe to be comparable to us, estimates of our business potential, the present state of our development and other factors deemed relevant. In the future, we will perform valuations of our stock (including both common stock and Preferred Stock) that take into account, as applicable, factors such as the following.

- unrelated third party valuations;
- the price at which we sell other securities in light of the relative rights, preferences and privileges of those securities;
- our results of operations, financial position and capital resources;
- current business conditions and projections
- the marketability or lack thereof of the securities;
- the hiring of key personnel and the experience of our management;
- the introduction of new products;
- the risk inherent in the development and expansion of our products;
- our stage of development and material risks related to our business;
- the likelihood of achieving a liquidity event, such as an initial public offering or a sale of our company given the prevailing market conditions and the nature and history of our business:

- industry trends and competitive environment;
- trends in consumer spending, including consumer confidence;
- overall economic indicators, including gross domestic product, employment, inflation and interest rates; and
- the general economic outlook.

We will analyze factors such as those described above using a combination of financial we will market-based methodologies to deseroine our busines enterprise value. For any market-based methodologies that assume that businesses operating the same enimoustry, will share similar characterists and that the Company's value will correlate to those characteristics, and/or methodologies that compare transactions in similar securities issued by a small control of the compare transactions in similar securities issued to the compare transactions of the compare transactions of the control of the compare transactions in similar securities issued to the compare transactions of the compare transactions of the compared to the compared transactions of the compared trans

#### Company

Le Bread Xpress, Inc.

- California Corporation
   Organized June 2015
   2 employees

1496 merry In San Jose CA 95128

http://lebreadxpress.com

#### **Business Description**

Refer to the <u>Le Bread Xpress</u> profile.

#### EDGAR Filing

The Securities and Exchange Commission hosts the official version of this annual report on their EDGAR web site. It looks like it was built in 1989.

#### Compliance with Prior Annual Reports

Le Bread Xpress is current with all reporting requirements under Rule 202 of Regulation

You can refer to the company's <u>updates page</u> to view all updates to date. Updates are for investors only and will require you to log in to the Wefunder account used to make the investment.

# Say Hello

# Questions? Ideas? Love Letters?



You're the first one here! Early people don't usually get a prize, so here's a love letter from us.

