1 00:00:11,466 --> 00:00:15,833 JEFF Hey, everybody! It's Jeff and Paul, cofounders of Legion M, coming at you from the Legion M caddy. 2 00:00:15,834 --> 00:00:20,500 We just want to take a second and tell you how excited we are about what we're doing. 3 00:00:20,501 --> 00:00:25,266 And how excited that, for the first time in history, people like you have a chance to be a part of it. 4 00:00:25,267 --> 00:00:28,000 PAUL: But we also want to point out that there's risk involved. 5 00:00:28,001 --> 00:00:32,166 And so before you make the investment, we just want to make sure you understand what you're getting into. 6 00:00:32,167 --> 00:00:36,000 JEFF: Early-stage investing is all about risk versus reward. 7 00:00:36,001 --> 00:00:41,667 You're getting in on the very ground floor of Legion M, which means that there's a ton of potential upside. 8 00:00:41,668 --> 00:00:46,733 We like to think that it's like investing in Walt Disney Studios back when it was just Walt and Roy. 9 00:00:46,734 --> 00:00:48,933 PAUL: But there's also some downside, right? 10 00:00:48,934 --> 00:00:55,333 So it could end up being more like an investment in Pets.com, or Webvan or Jellycloud. 11 00:00:55,334 --> 00:00:58,333 JEFF: Jellycloud? What is Jellycloud?

PAUL: You don't know Jellycloud? 12 00:00:58,334 --> 00:01:00,166 JEFF: I'm not on Jellycloud. PAUL: Aw. 13 00:01:00,167 --> 00:01:04,500 JEFF: The point is, statistically, most startup companies fail. 14 00:01:04,501 --> 00:01:09,166 And so it's not a place to put your retirement savings, or your college funds. 15 00:01:09,167 --> 00:01:13,200 PAUL: I mean, we want your kids to go to college. JEFF: Definitely want your kids to go to college. 16 00:01:13,201 --> 00:01:18,667 Our advice to anyone considering investing in Legion M or any startup company for that matter 17 00:01:18,668 --> 00:01:23,566 is that if you can't afford to lose your entire investment, don't write the check. 18 00:01:23,567 --> 00:01:26,000 PAUL: Or write a smaller check. JEFF: Exactly. 19 00:01:26,001 --> 00:01:31,000 Because if you are willing to bear some risk and you do want to swing for the fences, 20 00:01:31,001 --> 00:01:38,133 we're investing our money, our jobs, and our careers on the fact that we can make this a successful company. 21 00:01:38,134 --> 00:01:44,333 PAUL: And we can promise you that we're gonna do everything we can to make this the best investment you ever made.

22 00:01:44,333 --> 00:01:47,500 And also to hopefully have some fun with it. 23 00:01:47,501 --> 00:01:52,500 JEFF: So if after listening to all this, you're all in, you're still interested - join us. 24 00:01:52,501 --> 00:01:56,000 Come on in. It's gonna be a hell of a ride. PAUL: Let's do this. 25 00:02:09,866 --> 00:02:11,633 JEFF: Oh, hi. I didn't see you there. 26 00:02:13,000 --> 00:02:19,566 JEFF: It's like investing in Disney back when - what? PAUL: Look at this place. 27 00:02:19,567 --> 00:02:23,000 We're driving through a nuclear wasteland. 28 00:02:23,000 --> 00:02:26,666 JEFF: There's plenty of room in the caddy. Back with the Emmy award. 29 00:02:26,667 --> 00:02:29,233 Which we neglected to mention. PAUL: That's right.