

### Sonny Tahiliani

Head of Capital Investment, North America (Venture Capital, Real Assets)

Greater New York City Area

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Department for International Trade (DIT)

University of Alberta

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500+ connections

Aviation Machine Learning Product Engineer '97 → Aviation Entrepreneur/CXO '02 → Buy-Side Sr. Investment Analyst '09 → MD VC / Investment, Board & Operating Roles

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Sonny Tahiliani  
Head of Capital I...

Or send me an SMS instead

### Experience



#### Head of Capital Investment (Venture Capital, Real Assets), North America, British Consulate-General

Department for International Trade (DIT)

2017 – Present · 1 yr

New York, New York

U.S. Investment (Venture Capital, Institutional) → UK: Early Stage Tech. & Real Assets

→ Manage a team across New York City, San Francisco, Toronto, Houston

→ Engage with VCs/CVCs, entrepreneurs & start-up ecosystem for deal flow.

→ Engage with sophisticated institutional (asset managers, pension funds, endowments, et al.), HNWI investors and high level UK gov't figures.

BCG-NY DIT



#### Member Board Of Directors

VirZOOM Inc.

2015 – Present · 3 yrs

Virtual Reality, VirZOOM named one of Fast Company's World's Most Innovative Companies

2018 in the Wellness category with Peloton, MindBody, Hilton Worldwide, Well+Good, Under

Armour, SoulCycle, Pure Barre, Equinox, and Tough Mudder

VZ Fast  
Company.PNG

**Managing Director (Angel Group/VC) Early Stage Tech**

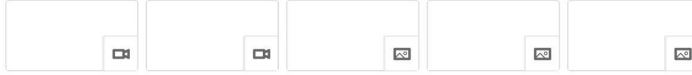
iTulip Investment Group

2013 – 2017 · 4 yrs

Greater New York City Area

→ Venture Capital (debt/equity), Early Stage Technology Co's deal flow/selection, Operating & Board Roles, Advisory/Mentoring, Portfolio Management / metrics / performance

→ TruTouch Technologies, Investor, Board, Committees Lead (Public Private Partner... See more



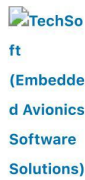
**Buy-Side Sr. Investment Analyst**

BMO Global Asset Management U.S.

2009 – 2014 · 5 yrs

Greater New York City Area

→ Senior buy-side investment analyst to legendary global portfolio strategist Don Coxo & team for seven value/long BMO multi-asset funds - investment due diligence, portfolio management, benchmarking, fundraising, idea generation, predictive industry forecasting / disruption, macro trend analysis. Interact with C-level private & public company executives during diligence



**Aviation Entrepreneur / Co-CEO & Co-Founder**

TechSoft (Embedded Avionics Software Solutions)

2002 – 2009 · 7 yrs

New York, NY

→ Embedded Software avionics products across various hardware platforms, large aerospace companies as customers

→ Managed eight employees & thirty-five contractors

→ Acquired by APS, Inc.

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**Education**



**University of Alberta**

B.Sc. in Electrical Engineering



**Embry-Riddle Aeronautical University**

B.Sc. in Aerospace Engineering



**California State University-Dominguez Hills**

Masters of Arts in Humanities, (Economic & Political History)

Show 2 more education

**Volunteer Experience**



**Strategic Planning Committee**

Aravind Eye Foundation (New York, NY)

Health

https://www.youtube.com/watch?v=Wfsrg7aait8

https://www.youtube.com/watch?v=MA5Dzlf7JEE

As of 2012, Aravind has treated nearly 32 million patients and performed 4 million surgeries, the majority of them being cheap or free making it the world's largest and most productive eye-

care service group. The model of Aravind Eye Care hospitals has been applauded and has become a subject for numerous case studies across the world. The Aravind Eye Foundation was founded in 2000 to support the Aravind Eye Care System (est. 1976) in its mission to eliminate needless blindness and spread Aravind's sustainable model of high-quality, patient-centric healthcare throughout the world.



Clearly.world  
(Start-up  
Semifinal  
Judge)

**Volunteer**

Clearly.world (Start-up Semifinal Judge)

Health

Judge (Int'l Start-up contest with hundreds of entries)

2.5 billion people worldwide suffer from vision problems which can be corrected, if they had access to care. 285 million+ suffer from very serious vision loss due severe refractory problems, cataracts & glaucoma. This translates to \$3 trillion in annual global GDP loss. Clearly is a worldwide start-up contest seeking innovative ideas & scalable solutions help the 2.5 billion people worldwide with vision problems left uncorrected. Clearly believes that a world where everybody could see would be a better, fairer, more productive, happier world. Vision problems affect developing countries more than any other disability—impeding the ability to get an education, support families and to build a better life.



New  
Eyes  
for  
[Show 2 more experiences](#)

**Volunteer**

New Eyes for the Needy

Health



