

# Select Income REIT

## Second Quarter 2014

*Supplemental Operating and Financial Data*

**SIR**  
**LISTED**  
**NYSE**



*All amounts in this report are unaudited.*

*145 Rio Robles Drive, San Jose, CA*  
*Square Feet: 57,586*  
*Tenant: Extreme Networks*

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## WARNING CONCERNING FORWARD LOOKING STATEMENTS

THIS PRESENTATION OF SUPPLEMENTAL OPERATING AND FINANCIAL DATA CONTAINS STATEMENTS THAT CONSTITUTE FORWARD LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND OTHER SECURITIES LAWS. ALSO, WHENEVER WE USE WORDS SUCH AS "BELIEVE", "EXPECT", "ANTICIPATE", "INTEND", "PLAN", "ESTIMATE" OR SIMILAR EXPRESSIONS, WE ARE MAKING FORWARD LOOKING STATEMENTS. THESE FORWARD LOOKING STATEMENTS ARE BASED UPON OUR PRESENT INTENT, BELIEFS OR EXPECTATIONS, BUT FORWARD LOOKING STATEMENTS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR. FORWARD LOOKING STATEMENTS IN THIS REPORT RELATE TO VARIOUS ASPECTS OF OUR BUSINESS, INCLUDING:

- THE LIKELIHOOD THAT OUR TENANTS WILL PAY RENT, EXTEND OR RENEW THEIR LEASES, ENTER INTO NEW LEASES OR BE AFFECTED BY CYCLICAL ECONOMIC CONDITIONS,
- THE LIKELIHOOD THAT OUR RENTS MAY INCREASE WHEN RENTS ARE RESET AT OUR LEASED LANDS IN HAWAII,
- OUR ACQUISITIONS OF PROPERTIES,
- OUR ABILITY TO COMPETE FOR ACQUISITIONS AND TENANCIES EFFECTIVELY,
- OUR ABILITY TO PAY DISTRIBUTIONS TO OUR SHAREHOLDERS AND THE AMOUNT OF SUCH DISTRIBUTIONS,
- THE FUTURE AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY,
- OUR POLICIES AND PLANS REGARDING INVESTMENTS, FINANCINGS AND DISPOSITIONS,
- OUR ABILITY TO RAISE EQUITY OR DEBT CAPITAL,
- OUR ABILITY TO PAY INTEREST ON AND PRINCIPAL OF OUR DEBT,
- OUR TAX STATUS AS A REAL ESTATE INVESTMENT TRUST, OR REIT,
- THE CREDIT QUALITIES OF OUR TENANTS, AND
- OTHER MATTERS.

OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE CONTAINED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR FORWARD LOOKING STATEMENTS AND UPON OUR BUSINESS, RESULTS OF OPERATIONS, FINANCIAL CONDITION, FUNDS FROM OPERATIONS, OR FFO, NORMALIZED FFO, NET OPERATING INCOME, OR NOI, EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION, OR EBITDA, ADJUSTED EBITDA, CASH FLOWS, LIQUIDITY AND PROSPECTS INCLUDE, BUT ARE NOT LIMITED TO:

- THE IMPACT OF CHANGES IN THE ECONOMY AND THE CAPITAL MARKETS ON US AND OUR TENANTS,
- COMPETITION WITHIN THE REAL ESTATE INDUSTRY, PARTICULARLY IN THOSE MARKETS IN WHICH OUR PROPERTIES ARE LOCATED,
- COMPLIANCE WITH, AND CHANGES TO, FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS, ACCOUNTING RULES, TAX LAWS AND SIMILAR MATTERS,
- LIMITATIONS IMPOSED ON OUR BUSINESS AND OUR ABILITY TO SATISFY COMPLEX RULES IN ORDER FOR US TO QUALIFY AS A REIT FOR U.S. FEDERAL INCOME TAX PURPOSES,
- ACTUAL AND POTENTIAL CONFLICTS OF INTEREST WITH OUR MANAGING TRUSTEES, GOVERNMENT PROPERTIES INCOME TRUST, OR GOV, REIT MANAGEMENT & RESEARCH LLC, OR RMR, AFFILIATES INSURANCE COMPANY, OR AIC, AND THEIR RELATED PERSONS AND ENTITIES, AND
- ACTS OF TERRORISM, OUTBREAKS OF SO CALLED PANDEMICS OR OTHER MANMADE OR NATURAL DISASTERS BEYOND OUR CONTROL.

FOR EXAMPLE:

- OUR ABILITY TO MAKE FUTURE DISTRIBUTIONS DEPENDS UPON A NUMBER OF FACTORS, INCLUDING OUR FUTURE EARNINGS AND THE CAPITAL COSTS WE INCUR TO LEASE OUR PROPERTIES. WE MAY BE UNABLE TO MAINTAIN OUR CURRENT RATE OF DISTRIBUTIONS, AND FUTURE DISTRIBUTIONS MAY BE SUSPENDED,
- CONTINGENCIES IN OUR ACQUISITION AND SALE AGREEMENTS MAY NOT BE SATISFIED AND MAY NOT OCCUR AND OUR PENDING ACQUISITIONS AND SALES MAY BE DELAYED OR THE TERMS OF SUCH TRANSACTIONS MAY CHANGE,
- OUR ABILITY TO GROW OUR BUSINESS AND INCREASE OUR DISTRIBUTIONS DEPENDS IN LARGE PART UPON OUR ABILITY TO BUY PROPERTIES AND LEASE THEM FOR RENTS, LESS PROPERTY OPERATING EXPENSES, THAT EXCEED OUR CAPITAL COSTS. WE MAY BE UNABLE TO IDENTIFY PROPERTIES THAT WE WANT TO ACQUIRE OR TO NEGOTIATE ACCEPTABLE PURCHASE PRICES, ACQUISITION FINANCING OR LEASE TERMS FOR NEW PROPERTIES,



## WARNING CONCERNING FORWARD LOOKING STATEMENTS (CONTINUED)

- RENTS THAT WE CAN CHARGE AT OUR PROPERTIES MAY DECLINE BECAUSE OF CHANGING MARKET CONDITIONS OR OTHERWISE,
- A MAJORITY OF OUR HAWAII PROPERTIES ARE LANDS LEASED FOR RENTS THAT ARE PERIODICALLY RESET BASED ON FAIR MARKET VALUES. THIS SUPPLEMENTAL OPERATING AND FINANCIAL DATA PRESENTATION REFLECTS THAT REVENUES FROM OUR PROPERTIES IN HAWAII HAVE GENERALLY INCREASED DURING OUR OWNERSHIP AS THE LEASES FOR THOSE PROPERTIES HAVE BEEN RESET OR RENEWED. THERE CAN BE NO ASSURANCE THAT REVENUES FROM OUR HAWAII PROPERTIES WILL INCREASE AS A RESULT OF FUTURE RENT RESETS OR LEASE RENEWALS, AND FUTURE RESET RENTS COULD DECREASE,
- WE MAY NOT SUCCEED IN DIVERSIFYING OUR TENANTS AND ANY DIVERSIFICATION WE MAY ACHIEVE MAY NOT MITIGATE OUR PORTFOLIO RISKS OR IMPROVE THE SECURITY OF OUR REVENUES OR OUR OPERATING PERFORMANCE,
- OUR INTENTION TO REDEVELOP CERTAIN OF OUR HAWAII PROPERTIES MAY NOT BE REALIZED OR BE SUCCESSFUL,
- THE UNEMPLOYMENT RATE IN THE UNITED STATES MAY BECOME WORSE IN THE FUTURE. SUCH CIRCUMSTANCES MAY REDUCE DEMAND FOR LEASING OFFICE AND INDUSTRIAL SPACE. IF THE DEMAND FOR LEASING OFFICE AND INDUSTRIAL SPACE IS REDUCED, WE MAY BE UNABLE TO RENEW LEASES WITH OUR TENANTS AS LEASES EXPIRE OR ENTER INTO NEW LEASES AT RENTAL RATES AS HIGH AS EXPIRING RATES, AND OUR FINANCIAL RESULTS MAY DECLINE,
- OUR BELIEF THAT THERE IS A LIKELIHOOD THAT TENANTS MAY RENEW OR EXTEND OUR LEASES WHEN THEY EXPIRE WHENEVER THEY MAY HAVE MADE SIGNIFICANT INVESTMENTS IN THE LEASED PROPERTIES, OR BECAUSE THOSE PROPERTIES MAY BE OF STRATEGIC IMPORTANCE TO THEM, MAY NOT BE REALIZED,
- CONTINUED AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY IS SUBJECT TO OUR SATISFYING CERTAIN FINANCIAL COVENANTS AND MEETING OTHER CUSTOMARY CREDIT FACILITY CONDITIONS,
- ACTUAL COSTS UNDER OUR REVOLVING CREDIT FACILITY WILL BE HIGHER THAN LIBOR PLUS A PREMIUM BECAUSE OF OTHER FEES AND EXPENSES ASSOCIATED WITH OUR REVOLVING CREDIT FACILITY,
- SOME OF OUR TENANTS MAY NOT RENEW EXPIRING LEASES, AND WE MAY BE UNABLE TO OBTAIN NEW TENANTS TO MAINTAIN OR INCREASE THE HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES,
- WE MAY BE UNABLE TO REPAY OUR DEBT OBLIGATIONS WHEN THEY BECOME DUE,
- INCREASING THE MAXIMUM BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY AGREEMENT AND OUR TERM LOAN AGREEMENT IS SUBJECT TO OUR OBTAINING ADDITIONAL COMMITMENTS FROM LENDERS, WHICH MAY NOT OCCUR,
- WE MAY EXTEND THE MATURITY DATE OF OUR REVOLVING CREDIT FACILITY SUBJECT TO MEETING CERTAIN CONDITIONS AND PAYMENT OF A FEE. WE CAN PROVIDE NO ASSURANCE THAT THE APPLICABLE CONDITIONS WILL BE MET,
- WE BELIEVE THAT OUR CONTINUING RELATIONSHIPS WITH RMR, AIC AND THEIR AFFILIATED AND RELATED PERSONS AND ENTITIES MAY BENEFIT US AND PROVIDE US WITH COMPETITIVE ADVANTAGES IN OPERATING AND GROWING OUR BUSINESS. IN FACT, THE ADVANTAGES WE BELIEVE WE MAY REALIZE FROM THESE RELATIONSHIPS MAY NOT MATERIALIZE, AND
- THE MARGINS USED TO DETERMINE THE INTEREST RATE ON OUR REVOLVING CREDIT FACILITY AND OUR TERM LOAN AND THE FACILITY FEE WE PAY ON OUR REVOLVING CREDIT FACILITY ARE BASED ON OUR DEBT LEVERAGE RATIO OR ON OUR CREDIT RATINGS. FUTURE INCREASES IN OUR DEBT LEVERAGE RATIO MAY CAUSE THE INTEREST WE PAY TO INCREASE. WE DO NOT CURRENTLY HAVE ANY CREDIT RATINGS; THERE CAN BE NO ASSURANCES THAT WE WILL OBTAIN CREDIT RATINGS IN THE FUTURE OR WHAT THOSE RATINGS MAY BE IF WE DO.

THESE RESULTS COULD OCCUR DUE TO MANY DIFFERENT CIRCUMSTANCES, SOME OF WHICH ARE BEYOND OUR CONTROL, SUCH AS NATURAL DISASTERS, CHANGES IN OUR TENANTS' FINANCIAL CONDITIONS OR THE MARKET DEMAND FOR LEASED SPACE OR CHANGES IN CAPITAL MARKETS OR THE ECONOMY GENERALLY.

THE INFORMATION CONTAINED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION, OR SEC, INCLUDING UNDER THE CAPTION "RISK FACTORS" IN OUR PERIODIC REPORTS, OR INCORPORATED THEREIN, IDENTIFIES OTHER IMPORTANT FACTORS THAT COULD CAUSE DIFFERENCES FROM OUR FORWARD LOOKING STATEMENTS. OUR FILINGS WITH THE SEC ARE AVAILABLE ON THE SEC'S WEBSITE AT [WWW.SEC.GOV](http://WWW.SEC.GOV). YOU SHOULD NOT PLACE UNDUE RELIANCE UPON OUR FORWARD LOOKING STATEMENTS. EXCEPT AS REQUIRED BY LAW, WE DO NOT INTEND TO UPDATE OR CHANGE ANY FORWARD LOOKING STATEMENTS AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.

45101 – 45301 Warp Drive, Sterling, VA  
Square Feet: 337,228  
Tenant: Orbital Sciences Corp.

The logo for Orbital Sciences Corp. is mounted on the upper corner of the building's facade. It features the word "Orbital" in a stylized, yellow, 3D font with a red outline, set against a blue background that is part of the building's window panels.

## CORPORATE INFORMATION

A sign for "Building 1" is located on the lower level of the building's facade, near the corner. The sign is in a dark, sans-serif font and is positioned above a large glass window that reflects the surrounding environment.

# COMPANY PROFILE



**The Company:**

Select Income REIT, or SIR, we, our or us, is a real estate investment trust, or REIT, which owns and invests in lands and properties that are primarily net leased to single tenants. As of June 30, 2014, we owned 50 properties (280 buildings, leasable land parcels and easements) with approximately 27.0 million rentable square feet located in 21 states, including 11 properties (229 buildings, leasable land parcels and easements) with approximately 17.8 million square feet which are primarily leasable industrial and commercial lands located in Hawaii.

**Management:**

SIR is managed by Reit Management & Research LLC, or RMR. RMR is a private company which was founded in 1986 to manage public investments in real estate. As of June 30, 2014, RMR managed a large portfolio of publicly owned real estate, including approximately 1,230 properties located in 47 states, Washington, D.C., Puerto Rico, Canada and Australia. In addition to managing SIR, RMR manages Government Properties Income Trust, or GOV, a publicly traded REIT that primarily owns buildings majority leased to government tenants located throughout the U.S. and owns 35.9% of our common shares, Hospitality Properties Trust, or HPT, a publicly traded REIT that owns hotels and travel centers, and Senior Housing Properties Trust, or SNH, a publicly traded REIT that primarily owns healthcare, senior living and medical office buildings. RMR is also currently providing management services to Commonwealth REIT, or CWH, a publicly traded REIT that primarily owns office properties. In addition, RMR provides management services to Five Star Quality Care, Inc., a senior living and healthcare services company that is a tenant of SNH and that manages certain of SNH's senior living communities, and TravelCenters of America LLC, an operator of travel centers which is a tenant of HPT. An affiliate of RMR, Sonesta International Hotels Corporation, is one of HPT's hotel managers. Another affiliate of RMR, RMR Advisors, Inc., is the investment manager of a publicly owned mutual fund, which principally invests in securities of unaffiliated real estate companies. The public companies managed by RMR and its affiliates had combined gross assets of approximately \$25 billion as of June 30, 2014. We believe that being managed by RMR is a competitive advantage for SIR because of RMR's depth of management and experience in the real estate industry. We also believe RMR provides management services to us at costs that are lower than we would have to pay for similar quality services.

**Corporate Headquarters:**

Two Newton Place  
 255 Washington Street, Suite 300  
 Newton, MA 02458-1634  
 (t) (617) 796-8303  
 (f) (617) 796-8335

**Stock Exchange Listing:**

New York Stock Exchange

**NYSE Trading Symbol:**

Common Shares – SIR

**Portfolio Data (as of 6/30/2014):**

Total properties	50
Total sq. ft. (000s)	27,040
Percent leased	96.1%



## INVESTOR INFORMATION

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### Board of Trustees

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Donna D. Fraiche  
*Independent Trustee*

William A. Lamkin  
*Independent Trustee*

Jeffrey P. Somers  
*Independent Trustee*

Barry M. Portnoy  
*Managing Trustee*

Adam D. Portnoy  
*Managing Trustee*

### Senior Management

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David M. Blackman  
*President and Chief Operating Officer*

John C. Popeo  
*Treasurer and Chief Financial Officer*

### Contact Information

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#### Investor Relations

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#### Inquiries

Financial inquiries should be directed to John C. Popeo, Treasurer and Chief Financial Officer, at (617) 796-8303 or [jpopeo@sirreit.com](mailto:jpopeo@sirreit.com).

Investor and media inquiries should be directed to Jason Fredette, Director, Investor Relations at (617) 796-8320 or [jfredette@sirreit.com](mailto:jfredette@sirreit.com).

## RESEARCH COVERAGE



## Equity Research Coverage

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*SIR is followed by the analysts listed above. Please note that any opinions, estimates or forecasts regarding SIR's performance made by these analysts do not represent opinions, forecasts or predictions of SIR or its management. SIR does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts.*



*1920 & 1930 West University Avenue, Tempe, AZ  
Square Feet: 100,500  
Tenant: US Airways, Inc.*

## FINANCIAL INFORMATION





## KEY FINANCIAL DATA

(dollar and share amounts in thousands, except per share data)

	As of and For the Three Months Ended				
	6/30/2014	3/31/2014	12/31/2013	9/30/2013	6/30/2013
<b>Shares Outstanding:</b>					
Common shares outstanding (at end of period) <sup>(1)</sup>	59,889	49,868	49,830	49,830	39,293
Weighted average common shares outstanding <sup>(1)</sup>	54,178	49,841	49,830	49,686	39,288
<b>Common Share Data:</b>					
Price at end of period	\$ 29.64	\$ 30.27	\$ 26.74	\$ 25.80	\$ 28.04
High during period	\$ 31.47	\$ 30.52	\$ 28.16	\$ 28.24	\$ 30.14
Low during period	\$ 27.77	\$ 26.26	\$ 24.77	\$ 23.79	\$ 26.01
Annualized dividends paid per share <sup>(2)</sup>	\$ 1.92	\$ 1.84	\$ 1.84	\$ 1.76	\$ 1.76
Annualized dividend yield (at end of period) <sup>(2)</sup>	6.5%	6.1%	6.9%	6.8%	6.3%
Annualized Normalized FFO multiple (at end of period) <sup>(3)</sup>	11.3x	10.4x	10.2x	9.7x	9.1x
Annualized NOI / total market capitalization <sup>(4)</sup>	8.4%	7.7%	8.5%	9.0%	8.6%
<b>Market Capitalization:</b>					
Total debt (book value)	\$ 443,103	\$ 714,232	\$ 536,147	\$ 457,309	\$ 612,471
Plus: market value of common shares (at end of period)	1,775,110	1,509,504	1,332,454	1,285,614	1,101,776
Total market capitalization	\$ 2,218,213	\$ 2,223,736	\$ 1,868,601	\$ 1,742,923	\$ 1,714,247
Total debt / total market capitalization	20.0%	32.1%	28.7%	26.2%	35.7%
<b>Book Capitalization:</b>					
Total debt	\$ 443,103	\$ 714,232	\$ 536,147	\$ 457,309	\$ 612,471
Plus: total shareholders' equity	1,486,303	1,201,988	1,198,691	1,197,526	911,924
Total book capitalization	\$ 1,929,406	\$ 1,916,220	\$ 1,734,838	\$ 1,654,835	\$ 1,524,395
Total debt / total book capitalization	23.0%	37.3%	30.9%	27.6%	40.2%
<b>Selected Balance Sheet Data:</b>					
Total assets	\$ 1,996,891	\$ 1,984,315	\$ 1,801,859	\$ 1,715,151	\$ 1,580,773
Total liabilities	\$ 510,588	\$ 782,327	\$ 603,168	\$ 517,625	\$ 668,849
Gross book value of real estate assets <sup>(5)</sup>	\$ 1,992,132	\$ 1,782,463	\$ 1,782,309	\$ 1,697,426	\$ 1,551,617
Total debt / gross book value of real estate <sup>(5)</sup>	22.2%	40.1%	30.1%	26.9%	39.5%

<sup>(1)</sup> Includes shares issued under our equity compensation plan, annual incentive management fees paid in shares and beginning in 2014, and the portion of monthly business management fees paid in shares.

In the second quarter of 2014 and the third quarter of 2013, we sold 10,000 and 10,500 of our common shares, respectively, in public offerings.

<sup>(2)</sup> The amounts stated reflect the amounts paid during the period.

<sup>(3)</sup> See Exhibit C for the calculation of FFO and Normalized FFO and a reconciliation of net income determined in accordance with U.S. generally accepted accounting principles, or GAAP, to those amounts.

<sup>(4)</sup> See Exhibit A for the calculation of NOI and a reconciliation of that amount to net income determined in accordance with GAAP.

<sup>(5)</sup> Gross book value of real estate assets is real estate properties at cost, plus certain acquisition costs, if any, before depreciation and purchase price allocations, less impairment writedowns, if any.



## KEY FINANCIAL DATA (CONTINUED)

(dollar and share amounts in thousands, except per share data)

	As of and For the Three Months Ended				
	6/30/2014	3/31/2014	12/31/2013	9/30/2013	6/30/2013
<b><u>Selected Income Statement Data:</u></b>					
Total revenues	\$ 56,557	\$ 53,028	\$ 49,933	\$ 48,584	\$ 45,946
NOI <sup>(1)</sup>	\$ 46,572	\$ 43,049	\$ 39,723	\$ 39,297	\$ 36,935
Adjusted EBITDA <sup>(2)</sup>	\$ 43,498	\$ 40,175	\$ 36,720	\$ 36,522	\$ 34,449
NOI margin <sup>(3)</sup>	82.3%	81.2%	79.6%	80.9%	80.4%
Net income	\$ 30,208	\$ 25,058	\$ 24,079	\$ 23,594	\$ 22,787
Normalized FFO <sup>(4)</sup>	\$ 39,228	\$ 36,385	\$ 32,660	\$ 33,065	\$ 30,434
Common distributions paid <sup>(5)</sup>	\$ 23,938	\$ 22,922	\$ 22,922	\$ 21,909	\$ 17,284
<b><u>Per Share Data:</u></b>					
Net income	\$ 0.56	\$ 0.50	\$ 0.48	\$ 0.47	\$ 0.58
Normalized FFO <sup>(4)</sup>	\$ 0.72	\$ 0.73	\$ 0.66	\$ 0.66	\$ 0.77
Common distributions paid <sup>(5)</sup>	\$ 0.48	\$ 0.46	\$ 0.46	\$ 0.44	\$ 0.44
Normalized FFO payout ratio <sup>(4)</sup>	61.0%	63.0%	70.2%	66.3%	56.8%
<b><u>Coverage Ratios:</u></b>					
Adjusted EBITDA <sup>(2)</sup> / interest expense	12.0x	12.0x	11.2x	11.3x	9.1x
Total Debt / annualized Adjusted EBITDA <sup>(2)</sup>	2.5x	4.4x	3.7x	3.1x	4.4x

<sup>(1)</sup> See Exhibit A for the calculation of NOI and a reconciliation of that amount to net income determined in accordance with GAAP.

<sup>(2)</sup> See Exhibit B for the calculation of Adjusted EBITDA and a reconciliation of net income determined in accordance with GAAP to that amount. Adjustments were made to prior period amounts to conform to current period Adjusted EBITDA calculation.

<sup>(3)</sup> NOI margin is defined as NOI as a percentage of total revenues. See Exhibit A for the calculation of NOI and a reconciliation of that amount to net income determined in accordance with GAAP.

<sup>(4)</sup> See Exhibit C for the calculation of FFO and Normalized FFO and a reconciliation of net income determined in accordance with GAAP to those amounts.

<sup>(5)</sup> The amounts stated reflect the amounts paid during the period.



## CONDENSED CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except share data)

	June 30, 2014	December 31, 2013
<b>ASSETS</b>		
Real estate properties:		
Land	\$ 754,759	\$ 732,509
Buildings and improvements	<u>1,098,719</u>	<u>913,948</u>
	1,853,478	1,646,457
Accumulated depreciation	<u>(80,162)</u>	<u>(67,223)</u>
	1,773,316	1,579,234
Acquired real estate leases, net	125,571	129,426
Cash and cash equivalents	20,804	20,025
Restricted cash	42	42
Rents receivable, net of allowance for doubtful accounts of \$1,100 and \$936, respectively	59,557	55,335
Deferred leasing costs, net	6,024	5,599
Deferred financing costs, net	3,845	4,834
Other assets	<u>7,732</u>	<u>7,364</u>
Total assets	<u>\$ 1,996,891</u>	<u>\$ 1,801,859</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Revolving credit facility	\$ 74,000	\$ 159,000
Term loan	350,000	350,000
Mortgage notes payable	19,103	27,147
Accounts payable and accrued expenses	19,107	20,655
Assumed real estate lease obligations, net	27,020	26,966
Rents collected in advance	9,043	8,637
Security deposits	10,217	8,359
Due to related parties	<u>2,098</u>	<u>2,404</u>
Total liabilities	<u>510,588</u>	<u>603,168</u>
Commitments and contingencies		
Shareholders' equity:		
Common shares of beneficial interest, \$0.01 par value: 75,000,000 shares authorized, 59,888,823 and 49,829,541 shares issued and outstanding, respectively	599	498
Additional paid in capital	1,439,958	1,160,894
Cumulative net income	199,609	144,343
Cumulative other comprehensive income (loss)	16	(25)
Cumulative common distributions	<u>(153,879)</u>	<u>(107,019)</u>
Total shareholders' equity	<u>1,486,303</u>	<u>1,198,691</u>
Total liabilities and shareholders' equity	<u>\$ 1,996,891</u>	<u>\$ 1,801,859</u>



## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(dollar and share amounts in thousands, except per share data)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2014	2013	2014	2013
Revenues				
Rental income	\$ 48,465	\$ 38,706	\$ 93,528	\$ 76,164
Tenant reimbursements and other income	8,092	7,240	16,057	13,642
Total revenues	56,557	45,946	109,585	89,806
Expenses				
Real estate taxes	5,483	5,159	10,935	9,785
Other operating expenses	4,502	3,852	9,029	7,100
Depreciation and amortization	10,495	7,295	19,789	13,960
Acquisition related costs	136	156	374	689
General and administrative <sup>(1)</sup>	2,198	2,957	7,374	5,676
Total expenses	22,814	19,419	47,501	37,210
Operating income	33,743	26,527	62,084	52,596
Interest expense (including amortization of debt premiums and deferred financing fees of \$399, \$385, \$804 and \$721, respectively)	(3,634)	(3,779)	(6,992)	(7,252)
Gain on early extinguishment of debt	-	-	243	-
Income before income tax expense and equity in earnings of an investee	30,109	22,748	55,335	45,344
Income tax expense	(19)	(40)	(90)	(80)
Equity in earnings of an investee	118	79	21	155
Net income	\$ 30,208	\$ 22,787	\$ 55,266	\$ 45,419
Weighted average common shares outstanding	54,178	39,288	52,021	39,285
Net income per common share	\$ 0.56	\$ 0.58	\$ 1.06	\$ 1.16
Additional Data:				
General and administrative expenses / total revenues <sup>(1)</sup>	3.9%	6.4%	6.7%	6.3%
General and administrative expenses / total assets (at end of period) <sup>(1)</sup>	0.1%	0.2%	0.4%	0.4%
Non cash straight line rent adjustments <sup>(2)</sup>	\$ 4,595	\$ 3,034	\$ 8,057	\$ 5,655
Lease value amortization included in rental income <sup>(2)</sup>	\$ 60	\$ (226)	\$ 77	\$ (496)
Lease termination fees included in rental income	\$ -	\$ -	\$ -	\$ -
Capitalized interest expense	\$ -	\$ -	\$ -	\$ -

<sup>(1)</sup> General and administrative expense includes estimated incentive fees under our business management agreement which are earned and payable in common shares after the end of each calendar year.

<sup>(2)</sup> We report rental income on a straight line basis over the terms of the respective leases; accordingly, rental income includes non-cash straight line rent adjustments. Rental income also includes non-cash amortization of intangible lease assets and liabilities.



## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

	For the Six Months Ended June 30,	
	2014	2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 55,266	\$ 45,419
Adjustments to reconcile net income to cash provided by operating activities		
Depreciation	12,950	9,327
Net amortization of debt premiums and deferred financing fees	804	721
Amortization of acquired real estate leases	6,326	4,756
Amortization of deferred leasing costs	464	402
Provision for losses on rents receivable	165	46
Straight line rental income	(8,057)	(5,655)
Gain on early extinguishment of debt	(243)	-
Other non-cash expenses	1,404	746
Equity in earnings of equity investments	(21)	(155)
Change in assets and liabilities:		
Rents receivable	3,670	(1,425)
Deferred leasing costs	(889)	(1,175)
Other assets	590	(1,268)
Due from related parties	-	444
Accounts payable and accrued expenses	(886)	1,056
Rents collected in advance	406	(756)
Security deposits	1,858	300
Due to related parties	151	(230)
Net cash provided by operating activities	<u>73,958</u>	<u>52,553</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Real estate acquisitions	(208,816)	(162,925)
Real estate improvements	(1,436)	(2,534)
Investment in Affiliates Insurance Company	(825)	-
Net cash used in investing activities	<u>(211,077)</u>	<u>(165,459)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of common shares, net	277,373	(96)
Proceeds from borrowings	228,000	163,000
Repayments of borrowings	(320,615)	(23,108)
Deferred financing fees	-	(1,194)
Distributions to common shareholders	(46,860)	(33,783)
Net cash provided by financing activities	<u>137,898</u>	<u>104,819</u>
Increase (decrease) in cash and cash equivalents	779	(8,087)
Cash and cash equivalents at beginning of period	20,025	20,373
Cash and cash equivalents at end of period	<u>\$ 20,804</u>	<u>\$ 12,286</u>
<b>SUPPLEMENTAL DISCLOSURES:</b>		
Interest paid	\$ 6,296	\$ 6,245
Income taxes paid	\$ 93	\$ 305



## DEBT SUMMARY

(dollars in thousands)

	Coupon Rate <sup>(1)</sup>	Interest Rate <sup>(2)</sup>	Principal Balance <sup>(3)</sup>	Maturity Date	Due at Maturity	Years to Maturity
<b>Debt as of June 30, 2014:</b>						
<u>Unsecured Floating Rate Debt:</u>						
Revolving credit facility (LIBOR + 130 bps) <sup>(4)</sup>	1.450%	1.450%	\$ 74,000	3/11/2016	\$ 74,000	1.7
Term loan (LIBOR + 155 bps) <sup>(5)</sup>	1.700%	1.700%	350,000	7/11/2017	350,000	3.0
Subtotal / weighted average floating rate debt	1.656%	1.656%	424,000		424,000	2.8
<u>Secured Fixed Rate Debt:</u>						
One property (2 buildings) in Carlsbad, CA	5.950%	4.200%	18,115	9/1/2017	17,314	3.2
Total / weighted average debt	1.832%	1.761%	\$ 442,115		\$ 441,314	2.8

<sup>(1)</sup> Reflects the interest rate stated in, or determined pursuant to, the contract terms.

<sup>(2)</sup> Includes the effect of mark to market accounting for our mortgage notes payable as of the date we assumed the mortgage debt. Excludes upfront transaction costs.

<sup>(3)</sup> Secured debt excludes unamortized premiums of \$988; total debt outstanding as of June 30, 2014, including unamortized premiums, was \$443,103.

<sup>(4)</sup> Represents amounts outstanding on our \$750,000 revolving credit facility at June 30, 2014. Interest rate is as of June 30, 2014 and excludes the 30 bps annual facility fee. Subject to meeting certain conditions and payment of a fee, we may extend the maturity date to March 11, 2017.

<sup>(5)</sup> Represents amounts outstanding on our \$350,000 term loan at June 30, 2014. Interest rate is as of June 30, 2014.



## DEBT MATURITY SCHEDULE

(dollars in thousands)

Scheduled Principal Payments As of June 30, 2014			
Year	Unsecured Floating Rate Debt	Secured Fixed Rate Debt <sup>(3)</sup>	Total <sup>(3)</sup>
7/1/2014 - 12/31/2014	\$ -	\$ 115	\$ 115
2015	-	245	245
2016	74,000 <sup>(1)</sup>	257	74,257
2017	350,000 <sup>(2)</sup>	17,498	367,498
2018	-	-	-
Total	<u>\$ 424,000</u>	<u>\$ 18,115</u>	<u>\$ 442,115</u>
Percent	<u>95.9%</u>	<u>4.1%</u>	<u>100.0%</u>

<sup>(1)</sup> Represents amounts outstanding on our \$750,000 revolving credit facility at June 30, 2014. Subject to meeting certain conditions and payment of a fee, we may extend the maturity date to March 11, 2017.

<sup>(2)</sup> Represents amounts outstanding on our \$350,000 term loan at June 30, 2014. Our term loan is prepayable without penalty at any time.

<sup>(3)</sup> Secured debt excludes unamortized premiums of \$988; total debt outstanding as of June 30, 2014, including unamortized premiums, was \$443,103.





## LEVERAGE AND COVERAGE RATIOS

	As of and For the Three Months Ended				
	6/30/2014	3/31/2014	12/31/2013	9/30/2013	6/30/2013
<b><u>Leverage Ratios:</u></b>					
Total debt / total market capitalization	20.0%	32.1%	28.7%	26.2%	35.7%
Total debt / total book capitalization	23.0%	37.3%	30.9%	27.6%	40.2%
Total debt / gross book value of real estate assets <sup>(1)</sup>	22.2%	40.1%	30.1%	26.9%	39.5%
Variable rate debt / total assets	21.2%	35.0%	28.2%	25.1%	37.0%
Secured fixed rate debt / total assets	1.0%	1.0%	1.5%	1.6%	1.7%
Total debt / total assets	22.2%	36.0%	29.8%	26.7%	38.7%
<b><u>Coverage Ratios:</u></b>					
Adjusted EBITDA <sup>(2)</sup> / interest expense	12.0x	12.0x	11.2x	11.3x	9.1x
Total debt / annualized Adjusted EBITDA <sup>(2)</sup>	2.5x	4.4x	3.7x	3.1x	4.4x

<sup>(1)</sup> Gross book value of real estate assets is real estate properties at cost, plus certain acquisition costs, if any, before depreciation and purchase price allocations, less impairment writedowns, if any.

<sup>(2)</sup> See Exhibit B for calculation of Adjusted EBITDA and for a reconciliation of net income determined in accordance with GAAP to that amount. Adjustments were made to prior period amounts to conform to current period Adjusted EBITDA calculation.



## CAPITAL EXPENDITURES SUMMARY

(amounts in thousands)

	For the Three Months Ended				
	6/30/2014	3/31/2014	12/31/2013	9/30/2013	6/30/2013
Tenant improvements <sup>(1)</sup>	\$ 37	\$ -	\$ 142	\$ 679	\$ 656
Leasing costs <sup>(2)</sup>	544	345	291	176	956
Building improvements <sup>(3)</sup>	218	71	345	137	71
Recurring capital expenditures	799	416	778	992	1,683
Development, redevelopment and other activities <sup>(4)</sup>	298	78	1,026	691	363
Total capital expenditures	<u>\$ 1,097</u>	<u>\$ 494</u>	<u>\$ 1,804</u>	<u>\$ 1,683</u>	<u>\$ 2,046</u>

<sup>(1)</sup> Tenant improvements include capital expenditures used to improve tenants' space or amounts paid directly to tenants to improve their space.

<sup>(2)</sup> Leasing costs include leasing related costs, such as brokerage commissions, legal costs and tenant inducements.

<sup>(3)</sup> Building improvements generally include: (i) expenditures to replace obsolete building components and (ii) expenditures that extend the useful life of existing assets.

<sup>(4)</sup> Development, redevelopment and other activities generally include (i) major capital expenditures that are identified at the time of a property acquisition and incurred within a short time period after acquiring the property and (ii) major capital expenditure projects that reposition a property or result in new sources of revenues.



## ACQUISITIONS INFORMATION SINCE 1/1/2014

(dollars and sq. ft. in thousands, except per sq. ft. amounts)

Date Acquired	Location	Number of Properties	Buildings	Sq. Ft.	Purchase Price <sup>(1)</sup>	Purchase Price <sup>(1)</sup> / Sq. Ft.	Cap Rate <sup>(2)</sup>	Weighted Average Remaining Lease Term in Years <sup>(3)</sup>	Percent Leased <sup>(4)</sup>	Tenant
4/1/2014	Naperville, IL	1	1	820	\$ 187,500	\$ 229	8.7%	15.0	100.0%	Tellabs, Inc.
4/9/2014	Mahwah, NJ	1	1	167	20,360	122	7.6%	9.1	100.0%	The NET-A-PORTER Group LLC
<b>Total / Weighted Average</b>		<b>2</b>	<b>2</b>	<b>987</b>	<b>\$ 207,860</b>	<b>\$ 211</b>	<b>8.6%</b>	<b>14.5</b>	<b>100.0%</b>	

<sup>(1)</sup> Represents the gross contract purchase price, excluding acquisition costs and purchase price allocations.

<sup>(2)</sup> Represents the ratio of (x) annual straight line rental income, excluding the impact of above and below market lease amortization, based on existing leases as of the date of acquisition, less estimated annual property operating expenses as of the date of acquisition, excluding depreciation and amortization expense, to (y) the acquisition purchase price, including the principal amount of any assumed debt and excluding acquisition related costs.

<sup>(3)</sup> Average remaining lease term in years is weighted based on rental revenues as of the date acquired.

<sup>(4)</sup> Percent leased as of the date acquired.

2235 Iron Point Road, Folsom, CA  
Square Feet: 96,022  
Tenant: Micron Technology, Inc.

## PORTFOLIO INFORMATION





## PORTFOLIO SUMMARY BY PROPERTY TYPE

(dollars and sq. ft. in thousands)

Key Statistic	As of and For the Three Months Ended June 30, 2014		
	Hawaii Properties	Mainland Properties	Total
Number of properties	11	39	50
Percent of total	22.0%	78.0%	100.0%
Leasable buildings, land parcels and easements	229	51	280
Percent of total	81.8%	18.2%	100.0%
Total square feet	17,793	9,247	27,040
Percent of total	65.8%	34.2%	100.0%
Leased square feet	16,733	9,247	25,980
Percent leased	94.0%	100.0%	96.1%
Total revenues	\$ 21,006	\$ 35,551	\$ 56,557
Percent of total	37.1%	62.9%	100.0%
NOI <sup>(1)</sup>	\$ 16,632	\$ 29,940	\$ 46,572
Percent of total	35.7%	64.3%	100.0%

<sup>(1)</sup> See Exhibit A for the calculation of NOI and a reconciliation of that amount to net income determined in accordance with GAAP.



## SAME PROPERTY RESULTS OF OPERATIONS BY PROPERTY TYPE

	(dollars and sq. ft. in thousands)			
	As of and For the Three Months Ended <sup>(1)</sup>		As of and For the Six Months Ended <sup>(2)</sup>	
	6/30/2014	6/30/2013	6/30/2014	6/30/2013
<b><u>Number of Properties:</u></b>				
Hawaii Properties	11	11	11	11
Mainland Properties	33	33	30	30
Total	<u>44</u>	<u>44</u>	<u>41</u>	<u>41</u>
<b><u>Leasable buildings, land parcels and easements:</u></b>				
Hawaii Properties	229	229	229	229
Mainland Properties	43	43	38	38
Total	<u>272</u>	<u>272</u>	<u>267</u>	<u>267</u>
<b><u>Square Feet:</u></b> <sup>(3)</sup>				
Hawaii Properties	17,793	17,793	17,793	17,793
Mainland Properties	7,598	7,598	6,819	6,819
Total	<u>25,391</u>	<u>25,391</u>	<u>24,612</u>	<u>24,612</u>
<b><u>Percent Leased:</u></b> <sup>(4)</sup>				
Hawaii Properties	94.0%	93.5%	94.0%	93.5%
Mainland Properties	100.0%	100.0%	100.0%	100.0%
Total	95.8%	95.5%	95.7%	95.3%
<b><u>Total Revenues:</u></b>				
Hawaii Properties	\$ 21,006	\$ 20,671	\$ 43,131	\$ 41,172
Mainland Properties	25,532	25,275	41,028	40,319
Total	<u>\$ 46,538</u>	<u>\$ 45,946</u>	<u>\$ 84,159</u>	<u>\$ 81,491</u>
<b><u>NOI:</u></b> <sup>(5)</sup>				
Hawaii Properties	\$ 16,632	\$ 16,478	\$ 34,149	\$ 32,759
Mainland Properties	20,713	20,457	34,329	34,284
Total	<u>\$ 37,345</u>	<u>\$ 36,935</u>	<u>\$ 68,478</u>	<u>\$ 67,043</u>
<b><u>NOI % Change:</u></b>				
Hawaii Properties	0.9%		4.2%	
Mainland Properties	1.3%		0.1%	
Total	1.1%		2.1%	

<sup>(1)</sup> Consists of properties that we owned continuously since April 1, 2013.

<sup>(2)</sup> Consists of properties that we owned continuously since January 1, 2013.

<sup>(3)</sup> Subject to modest adjustments when space is re-measured or re-configured for new tenants and when land leases are converted to building leases.

<sup>(4)</sup> Includes (i) space being fitted out for occupancy pursuant to leases, if any, and (ii) space that is leased but is not occupied or is being offered for sublease by tenants, if any.

<sup>(5)</sup> See Exhibit A for the calculation of NOI for all our properties and a reconciliation of that amount to net income determined in accordance with GAAP.



## LEASING SUMMARY

(dollars and sq. ft. in thousands, except per sq. ft. data)

	As of and For the Three Months Ended				
	6/30/2014	3/31/2014	12/31/2013	9/30/2013	6/30/2013
Properties	50	48	48	45	44
Leasable buildings, land parcels and easements	280	278	278	273	272
Total sq. ft. <sup>(1)</sup>	27,040	26,053	26,053	25,702	25,391
Square feet leased	25,980	24,920	24,883	24,564	24,242
Percentage leased	96.1%	95.7%	95.5%	95.6%	95.5%
<b><u>Leasing Activity (Sq. Ft.):</u></b>					
New leases	91	83	345	-	51
Renewals	148	123	299	72	1
Total	<u>239</u>	<u>206</u>	<u>644</u>	<u>72</u>	<u>52</u>
<b><u>% Change in GAAP Rent:</u></b> <sup>(2)</sup>					
New leases	41.8%	48.4%	33.5%	0.0%	41.4%
Renewals	2.7%	-0.1%	5.3%	-12.8%	4.3%
Weighted average	21.0%	20.0%	18.2%	-12.8%	38.0%
<b><u>Leasing Costs and Concession Commitments:</u></b> <sup>(3)</sup>					
New leases	\$ 593	\$ 572	\$ 479	\$ -	\$ 432
Renewals	54	8	31	32	5
Total	<u>\$ 647</u>	<u>\$ 580</u>	<u>\$ 510</u>	<u>\$ 32</u>	<u>\$ 437</u>
<b><u>Leasing Costs and Concession Commitments per Sq. Ft.:</u></b> <sup>(3)</sup>					
New leases	\$ 6.52	\$ 6.89	\$ 1.39	\$ -	\$ 8.47
Renewals	\$ 0.36	\$ 0.07	\$ 0.10	\$ 0.44	\$ 5.00
Total	\$ 2.71	\$ 2.82	\$ 0.79	\$ 0.44	\$ 8.40
<b><u>Weighted Average Lease Term by Sq. Ft. (years):</u></b>					
New leases	12.5	13.7	12.6	-	16.4
Renewals	3.6	11.5	16.2	10.4	3.3
Total	7.0	12.4	14.3	10.4	16.0
<b><u>Leasing Costs and Concession Commitments per Sq. Ft. per Year:</u></b> <sup>(3)</sup>					
New leases	\$ 0.52	\$ 0.50	\$ 0.11	\$ -	\$ 0.52
Renewals	\$ 0.10	\$ 0.01	\$ 0.01	\$ 0.04	\$ 1.52
Total	\$ 0.39	\$ 0.23	\$ 0.06	\$ 0.04	\$ 0.53

<sup>(1)</sup> Subject to modest adjustments when space is re-measured or re-configured for new tenants and when land leases are converted to building leases.

<sup>(2)</sup> Percent difference in prior rents charged for same space. Rents include estimated recurring expense reimbursements and exclude lease value amortization.

<sup>(3)</sup> Includes commitments made for leasing expenditures and concessions, such as tenant improvements, leasing commissions, tenant reimbursements and free rent. Amounts are per square foot per year for the weighted average lease term by leased square footage.

*The above leasing summary is based on leases entered into during the periods indicated.*

## OCCUPANCY AND LEASING ANALYSIS BY PROPERTY TYPE

(dollars and sq. ft. in thousands)



Property Type	Total Sq. Ft. <sup>(1)</sup>	Sq. Ft. Leases Executed During the Three Months Ended 6/30/2014		
	As of 6/30/2014	New	Renewals	Total
Hawaii Properties	17,793	91	148	239
Mainland Properties	9,247	-	-	-
Total	27,040	91	148	239

Property Type	As of		Sq. Ft. Leased				
	3/31/2014	3/31/2014 % Leased <sup>(2)</sup>	Expired	New and Renewals	Acquisitions / (Sales)	As of 6/30/2014	6/30/2014 % Leased
Hawaii Properties	16,660	93.6%	(166)	239	-	16,733	94.0%
Mainland Properties	8,260	100.0%	-	-	987	9,247	100.0%
Total	24,920	95.7%	(166)	239	987	25,980	96.1%

<sup>(1)</sup> Subject to modest adjustments when space is re-measured or re-configured for new tenants and when land leases are converted to building leases.

<sup>(2)</sup> Excludes effects of space remeasurements during the period, if any.





## TENANTS REPRESENTING 1% OR MORE OF TOTAL ANNUALIZED REVENUES

As of June 30, 2014

(sq. ft. in thousands)

Tenant	Property Type	Sq. Ft. <sup>(1)</sup>	% of Total Sq. Ft. <sup>(1)</sup>	% of Annualized Rental Revenue <sup>(2)</sup>	Expiration
1 Tellabs, Inc.	Mainland Properties	820	3.2%	7.5%	3/31/2029
2 Bank of America, N.A.	Mainland Properties	554	2.1%	6.2%	1/31/2026
3 MeadWestvaco Corporation	Mainland Properties	311	1.2%	5.3%	6/30/2023
4 Orbital Sciences Corporation	Mainland Properties	337	1.3%	4.6%	6/30/2023
5 Cinram Group, Inc.	Mainland Properties	1,371	5.3%	4.1%	8/30/2032
6 Novell, Inc.	Mainland Properties	406	1.6%	3.5%	11/30/2024
7 The Southern Company	Mainland Properties	448	1.7%	2.1%	12/31/2018
8 Hawaii Independent Energy, LLC (formerly Tesoro)	Hawaii Properties	3,148	12.1%	1.9%	4/30/2019; 12/31/2019; 3/31/2024
9 Bookspan	Mainland Properties	502	1.9%	1.8%	9/23/2028
10 Vivint, Inc.	Mainland Properties	125	0.5%	1.6%	11/30/2024
11 Merkle Group, Inc.	Mainland Properties	120	0.5%	1.6%	5/31/2023
12 Micron Technology, Inc.	Mainland Properties	96	0.4%	1.6%	4/30/2020
13 Shurtape Technologies, LLC	Mainland Properties	645	2.5%	1.6%	5/28/2024
14 Servco Pacific, Inc.	Hawaii Properties	537	2.1%	1.5%	1/31/2029; 2/29/2032
15 Stratus Technologies, Inc.	Mainland Properties	287	1.1%	1.5%	5/31/2016
16 Colgate - Palmolive Company	Mainland Properties	142	0.5%	1.4%	1/31/2024
17 Ruckus Wireless, Inc.	Mainland Properties	96	0.4%	1.3%	11/30/2022
18 Hartford Fire Insurance Company	Mainland Properties	100	0.4%	1.3%	6/30/2021
19 SunPower Corporation	Mainland Properties	129	0.5%	1.2%	4/30/2021
20 Arrowhead General Insurance Agency, Inc.	Mainland Properties	95	0.4%	1.2%	7/31/2019
21 Safeway Stores, Inc.	Hawaii Properties	146	0.6%	1.1%	10/30/2018
22 Valassis Communications, Inc.	Mainland Properties	268	1.0%	1.1%	9/30/2023
23 BCI Coca-Cola Bottling Company	Hawaii Properties	351	1.4%	1.1%	12/31/2022; 7/31/2039
24 Sprint Nextel Corporation	Mainland Properties	140	0.5%	1.0%	7/31/2018
25 Manheim Services Corporation	Hawaii Properties	338	1.3%	1.0%	5/31/2016
Total		<u>11,512</u>	<u>44.3%</u>	<u>58.1%</u>	

<sup>(1)</sup> Pursuant to existing leases as of June 30, 2014 and includes (i) space being fitted out for occupancy, if any, and (ii) space which is leased but is not occupied or is being offered for sublease, if any.

<sup>(2)</sup> Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.



## THREE YEAR LEASE EXPIRATION SCHEDULE BY PROPERTY TYPE

(dollars and sq. ft. in thousands)

	Total as of 6/30/2014	2014	2015	2016	2017 and Thereafter
<b><u>Lease Expirations:</u></b>					
<b><u>Hawaii Properties:</u></b>					
Total sq. ft.	17,793				
Leased sq. ft. <sup>(1)</sup>	16,733	98	358	550	15,727
Percent		0.6%	2.1%	3.3%	94.0%
Annualized rental revenue <sup>(2)</sup>	\$ 82,016	\$ 409	\$ 2,607	\$ 3,550	\$ 75,450
Percent		0.5%	3.2%	4.3%	92.0%
<b><u>Mainland Properties:</u></b>					
Total sq. ft.	9,247				
Leased sq. ft. <sup>(1)</sup>	9,247	-	247	557	8,443
Percent		0.0%	2.7%	6.0%	91.3%
Annualized rental revenue <sup>(2)</sup>	\$ 141,860	\$ -	\$ 3,464	\$ 5,207	\$ 133,189
Percent		0.0%	2.4%	3.7%	93.9%
<b><u>Total:</u></b>					
Total sq. ft.	27,040				
Leased sq. ft. <sup>(1)</sup>	25,980	98	605	1,107	24,170
Percent		0.4%	2.3%	4.3%	93.0%
Annualized rental revenue <sup>(2)</sup>	\$ 223,876	\$ 409	\$ 6,071	\$ 8,757	\$ 208,639
Percent		0.2%	2.7%	3.9%	93.2%

<sup>(1)</sup> Pursuant to existing leases as of June 30, 2014 and includes (i) space being fitted out for occupancy, if any, and (ii) space which is leased but is not occupied, or is being offered for sublease, if any.

<sup>(2)</sup> Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.



## PORTFOLIO LEASE EXPIRATION SCHEDULE

(dollars and sq. ft. in thousands)

Period / Year	Number of Tenants with Expiring Leases	Rented Square Feet Expiring <sup>(1)</sup>	% of Total Rented Square Feet Expiring <sup>(1)</sup>	Cumulative % of Total Rented Square Feet Expiring <sup>(1)</sup>	Annualized Rental Revenue Expiring <sup>(2)</sup>	% of Total Annualized Rental Revenue Expiring <sup>(2)</sup>	Cumulative % of Total Annualized Rental Revenue Expiring <sup>(2)</sup>
7/1/2014 - 12/31/2014	9	98	0.4%	0.4%	\$ 409	0.2%	0.2%
2015	26	605	2.3%	2.7%	6,071	2.7%	2.9%
2016	23	1,107	4.3%	7.0%	8,757	3.9%	6.8%
2017	13	505	1.9%	8.9%	6,141	2.7%	9.5%
2018	14	1,483	5.7%	14.6%	14,862	6.6%	16.1%
2019	17	1,835	7.1%	21.7%	7,374	3.3%	19.4%
2020	5	318	1.2%	22.9%	4,276	1.9%	21.3%
2021	7	795	3.1%	26.0%	7,512	3.4%	24.7%
2022	65	3,028	11.7%	37.7%	24,005	10.7%	35.4%
2023	12	1,837	7.1%	44.8%	36,817	16.4%	51.8%
Thereafter	87	14,369	55.2%	100.0%	107,652	48.2%	100.0%
Total	<u>278</u>	<u>25,980</u>	<u>100.0%</u>		<u>\$ 223,876</u>	<u>100.0%</u>	
Weighted average remaining lease term (in years)		<u>11.6</u>			<u>10.6</u>		

<sup>(1)</sup> Rented square feet is pursuant to existing leases as of June 30, 2014, and includes (i) space being fitted out for occupancy pursuant to existing leases, if any, and (ii) space which is leased but is not occupied or is being offered for sublease by tenants, if any.

<sup>(2)</sup> Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.



## HAWAII LAND RENT RESET SUMMARY

(dollars and sq. ft. in thousands)

### Historical Hawaii Land Rent Resets:

	For the Three Months Ended				
	<u>6/30/2014</u>	<u>3/31/2014</u>	<u>12/31/2013</u>	<u>9/30/2013</u>	<u>6/30/2013</u>
Number of leases subject to resets	11	18	5	2	2
Square feet	721	592	254	77	69
Percent change in GAAP rent <sup>(1)</sup>	30.9%	50.8%	43.3%	29.4%	57.0%

### Scheduled Hawaii Land Rent Resets:

	<u>Number of Resets</u>	<u>Sq. Ft.</u>	<u>Annualized Rental Revenue <sup>(2)</sup></u>
Resets open from prior periods	7 <sup>(3)</sup>	2,578	\$ 3,872 <sup>(4)</sup>
7/1/2014 - 12/31/2014	2	336	884
2015	5	606	1,972
2016	-	-	-
2017 and Thereafter	65	5,163	27,558
Total	<u>79</u>	<u>8,683</u>	<u>\$ 34,286</u>

<sup>(1)</sup> Percent difference in prior rents charged for same space. Reset rents include estimated recurring expense reimbursements and exclude lease value amortization.

<sup>(2)</sup> Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.

<sup>(3)</sup> Includes leases subject to reset in prior periods that remain under negotiation or subject to arbitration proceedings to determine the reset amounts.

<sup>(4)</sup> Amount includes rents currently being paid, excluding rent resets not yet established. However, rental income in our condensed consolidated statement of income includes an accrual for estimated rental rate adjustments.

Former Damon Estate, Honolulu, HI  
8 Properties (185 buildings, leasable land parcels and easements)  
Approximate Square Feet: 9,600,000

# EXHIBITS



Honolulu CBD



*Certain of the land parcels included in the former Damon Estate properties*





## CALCULATION OF PROPERTY NET OPERATING INCOME (NOI)

(dollars in thousands)

	For the Three Months Ended		For the Six Months Ended	
	6/30/2014	6/30/2013	6/30/2014	6/30/2013
<b>Calculation of NOI:</b>				
Rental Income	\$ 48,465	\$ 38,706	\$ 93,528	\$ 76,164
Tenant reimbursements and other income	8,092	7,240	16,057	13,642
Real estate taxes	(5,483)	(5,159)	(10,935)	(9,785)
Other operating expenses	(4,502)	(3,852)	(9,029)	(7,100)
NOI	\$ 46,572	\$ 36,935	\$ 89,621	\$ 72,921
 <b>Reconciliation of NOI to Net Income:</b>				
NOI	\$ 46,572	\$ 36,935	\$ 89,621	\$ 72,921
Depreciation and amortization	(10,495)	(7,295)	(19,789)	(13,960)
Acquisition related costs	(136)	(156)	(374)	(689)
General and administrative	(2,198)	(2,957)	(7,374)	(5,676)
Operating income	\$ 33,743	\$ 26,527	\$ 62,084	\$ 52,596
Interest expense	(3,634)	(3,779)	(6,992)	(7,252)
Gain on early extinguishment of debt	-	-	243	-
Income tax expense	(19)	(40)	(90)	(80)
Equity in earnings (loss) of an investee	118	79	21	155
Net Income	\$ 30,208	\$ 22,787	\$ 55,266	\$ 45,419

*We calculate NOI as shown above. We define NOI as income from our rental of real estate less our property operating expenses. NOI excludes amortization of capitalized tenant improvement costs and leasing commissions. We consider NOI to be an appropriate supplemental measure to net income because it may help both investors and management to understand the operations of our properties. We use NOI to evaluate individual and company wide property level performance, and we believe that NOI provides useful information to investors regarding our results of operations because it reflects only those income and expense items that are incurred at the property level and may facilitate comparisons of our operating performance between periods and with other REITs. The calculation of NOI excludes certain components of net income in order to provide results that are more closely related to our properties' results of operations. NOI does not represent cash generated by operating activities in accordance with GAAP, and should not be considered as an alternative to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as an indicator of our financial performance or liquidity, nor is this measure necessarily indicative of sufficient cash flow to fund all of our needs. This measure should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate NOI differently than we do.*



## CALCULATION OF EBITDA AND ADJUSTED EBITDA

(dollars in thousands)

	For the Three Months Ended		For the Six Months Ended	
	6/30/2014	6/30/2013	6/30/2014	6/30/2013
Net income	\$ 30,208	\$ 22,787	\$ 55,266	\$ 45,419
Plus: interest expense	3,634	3,779	6,992	7,252
Plus: income tax expense	19	40	90	80
Plus: depreciation and amortization	10,495	7,295	19,789	13,960
EBITDA	44,356	33,901	82,137	66,711
Plus: acquisition related costs	136	156	374	689
Plus: general and administrative expense paid in common shares <sup>(1)</sup>	(994)	392	1,405	746
Less: gain on early extinguishment of debt	-	-	(243)	-
Adjusted EBITDA	\$ 43,498	\$ 34,449	\$ 83,673	\$ 68,146

<sup>(1)</sup> Amounts represent the portion of business management fees that are payable in our common shares as well as equity based compensation for our trustees, officers and certain employees of RMR. Adjustments were made to prior period amounts to conform to the current period Adjusted EBITDA calculation.

*We calculate EBITDA and Adjusted EBITDA as shown above. We consider EBITDA and Adjusted EBITDA to be appropriate measures of our operating performance, along with net income, operating income and cash flow from operating activities. We believe that EBITDA and Adjusted EBITDA provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA and Adjusted EBITDA may facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA do not represent cash generated by operating activities in accordance with GAAP and should not be considered an alternative to net income, operating income or cash flow from operating activities determined in accordance with GAAP, or as an indicator of financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate EBITDA and Adjusted EBITDA differently than we do.*



## CALCULATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

(amounts in thousands, except per share data)

	For the Three Months Ended		For the Six Months Ended	
	6/30/2014	6/30/2013	6/30/2014	6/30/2013
Net income	\$ 30,208	\$ 22,787	\$ 55,266	\$ 45,419
Plus: depreciation and amortization	10,495	7,295	19,789	13,960
FFO	40,703	30,082	75,055	59,379
Plus: acquisition related costs	136	156	374	689
Plus: estimated business management incentive fees <sup>(1)</sup>	(1,611)	196	427	393
Less: gain on early extinguishment of debt	-	-	(243)	-
Normalized FFO	<u>\$ 39,228</u>	<u>\$ 30,434</u>	<u>\$ 75,613</u>	<u>\$ 60,461</u>
Weighted average common shares outstanding	<u>54,178</u>	<u>39,288</u>	<u>52,021</u>	<u>39,285</u>
FFO per share	<u>\$ 0.75</u>	<u>\$ 0.77</u>	<u>\$ 1.44</u>	<u>\$ 1.51</u>
Normalized FFO per share	<u>\$ 0.72</u>	<u>\$ 0.77</u>	<u>\$ 1.45</u>	<u>\$ 1.54</u>

<sup>(1)</sup> Amounts represent estimated incentive fees under our business management agreement payable in common shares after the end of each calendar year calculated: (i) prior to 2014 based upon increases in annual FFO per share, and (ii) beginning in 2014 based on common share total return. In calculating net income in accordance with GAAP, we recognize estimated business management incentive fee expense each quarter. Although we recognize this expense each quarter for purposes of calculating net income, we do not include these amounts in the calculation of Normalized FFO until the fourth quarter, which is when the actual expense amount for the year is determined. The negative amount for this fee for the 2014 second quarter reflects the reversal recognized for that quarter of the amount by which the estimated 2014 incentive fee accrued as of March 31, 2014 exceeded the amount of that fee estimated as of June 30, 2014. Adjustments were made to prior period amounts to conform to the current period Normalized FFO calculation.

*We calculate FFO and Normalized FFO as shown above. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or NAREIT, which is net income, calculated in accordance with GAAP, plus real estate depreciation and amortization as well as certain other adjustments currently not applicable to us. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we exclude acquisition related costs, estimated business management incentive fees and gain on early extinguishment of debt. We consider FFO and Normalized FFO to be appropriate measures of operating performance for a REIT, along with net income, operating income and cash flow from operating activities. We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO may facilitate a comparison of our operating performance between periods and with other REITs. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to maintain our status as a REIT, limitations in our revolving credit facility agreement and term loan agreement, the availability of debt and equity capital, our expectation of our future capital requirements and operating performance and our expected needs and availability of cash to pay our obligations. FFO and Normalized FFO do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate FFO and Normalized FFO differently than we do.*



## PROPERTY DETAIL

(dollars and square feet in thousands)

As of June 30, 2014

EXHIBIT D



Property	City	State	Number of Buildings & Contiguous Land Parcels <sup>(1)</sup>	Property Type	Square Feet	% Leased	Annualized Rental Revenue <sup>(2)</sup>	Undepreciated Carrying Value	Depreciated Carrying Value	Date Acquired <sup>(3)</sup>	Weighted	
											Average Year Built or Substantially Renovated <sup>(4)</sup>	
1. Inverness Center	Birmingham	AL	3	Mainland Properties	Building	448	100.0%	\$ 4,803	\$ 36,631	\$ 33,736	12/9/2010	1985
2. Cinram Distribution Center	Huntsville	AL	1	Mainland Properties	Building	1,371	100.0%	9,210	73,001	69,913	8/31/2012	2007
3. Regents Center	Tempe	AZ	2	Mainland Properties	Building	101	100.0%	1,481	13,277	8,326	6/30/1999	1988
4. Campbell Place	Carlsbad	CA	2	Mainland Properties	Building	95	100.0%	2,589	21,314	20,530	9/21/2012	2007
5. Folsom Corporate Center	Folsom	CA	1	Mainland Properties	Building	96	100.0%	3,493	28,954	26,723	12/17/2010	2009
6. Bayside Technology Park	Fremont	CA	1	Mainland Properties	Building	101	100.0%	2,125	10,581	9,929	3/19/2009	1990
7. North First Street	San Jose	CA	1	Mainland Properties	Building	64	100.0%	1,893	14,121	14,022	12/23/2013	2013
8. Rio Robles Drive	San Jose	CA	3	Mainland Properties	Building	186	100.0%	4,406	44,925	44,571	12/23/2013	2011
9. 350 West Java Drive	Sunnyvale	CA	1	Mainland Properties	Building	96	100.0%	2,940	24,012	23,493	11/15/2012	2012
10. 333 Inverness Drive South	Englewood	CO	1	Mainland Properties	Building	140	100.0%	2,249	15,446	14,826	6/15/2012	1998
11. 2 Tower Drive	Wallingford	CT	1	Mainland Properties	Building	62	100.0%	396	3,643	3,219	10/24/2006	1978
12. 1 Targeting Center	Windsor	CT	1	Mainland Properties	Building	97	100.0%	1,119	9,076	8,730	7/20/2012	1999
13. 235 Great Pond Road	Windsor	CT	1	Mainland Properties	Building	171	100.0%	1,383	11,869	11,416	7/20/2012	2004
14. 2100 NW 82nd Ave	Miami	FL	1	Mainland Properties	Building	37	100.0%	176	1,842	1,277	3/19/1998	2013
15. King Street Ground Lease	Honolulu	HI	1	Hawaii Properties	Land	21	100.0%	234	1,342	1,342	12/5/2003	-
16. Mapunapuna Ground Leases	Honolulu	HI	129	Hawaii Properties	Land	6,541	100.0%	44,434	344,441	341,892	12/5/2003;11/21/2012	-
17. Safeway Shopping Center	Honolulu	HI	3	Hawaii Properties	Land	158	100.0%	2,649	11,604	11,549	12/5/2003	-
18. Salt Lake Shopping Center	Honolulu	HI	2	Hawaii Properties	Land	334	100.0%	1,657	9,660	9,660	12/5/2003	-
19. Sand Island Ground Leases	Honolulu	HI	41	Hawaii Properties	Land	2,189	97.4%	14,593	94,269	94,253	12/5/2003	-
20. Sand Island Buildings	Honolulu	HI	7	Hawaii Properties	Building	274	95.6%	3,854	36,421	31,641	12/5/2003;11/23/2004	1974
21. Waiwai Ground Leases	Honolulu	HI	2	Hawaii Properties	Land	45	100.0%	353	2,567	2,447	12/5/2003	-
22. Campbell Buildings	Kapolei	HI	5	Hawaii Properties	Building	285	97.7%	3,042	23,862	20,318	6/15/2005	1978
23. Campbell Easements	Kapolei	HI	3	Hawaii Properties	Land	-	-	- <sup>(5)</sup>	10,496	10,496	6/15/2005	-
24. Campbell Ground Leases	Kapolei	HI	35	Hawaii Properties	Land	7,901	87.5%	11,012	102,925	102,787	6/15/2005	-
25. Waipahu Ground Lease	Waipahu	HI	1	Hawaii Properties	Land	44	100.0%	188	717	717	12/5/2003	-
26. 951 Trails Road	Eldridge	IA	1	Mainland Properties	Building	172	100.0%	825	8,326	6,917	4/2/2007	2001
27. 2300 N 33rd Ave	Newton	IA	1	Mainland Properties	Building	317	100.0%	1,377	13,899	11,926	9/29/2008	2008
28. 1415 West Diehl Road	Naperville	IL	1	Mainland Properties	Building	820	100.0%	16,766	188,387	187,295	4/1/2014	2001
29. 440 North Fairway Drive	Vernon Hills	IL	1	Mainland Properties	Building	100	100.0%	1,678	13,977	13,792	10/15/2013	2009
30. Capitol Tower	Topeka	KS	1	Mainland Properties	Building	144	100.0%	3,093	17,357	16,592	7/30/2012	2006

(1) Land parcels include 4 easements.

(2) Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.

(3) Date acquired is the date we acquired the property or the date CWH, our former parent company, acquired the property for those properties that CWH contributed to us in February 2012 in connection with our initial public offering.

(4) Weighted based on square feet.

(5) Excludes annual tenant percentage rent generally received and recognized during the first quarter of each year for the previous year.

## PROPERTY DETAIL (CONTINUED)



As of June 30, 2014

(dollars and square feet in thousands)

EXHIBIT D

Property	City	State	Number of Buildings & Contiguous Land Parcels <sup>(1)</sup>	Property Type	Square Feet	% Leased	Annualized Rental Revenue <sup>(2)</sup>	Undepreciated Carrying Value	Depreciated Carrying Value	Date Acquired <sup>(3)</sup>	Weighted Average Year Built or Substantially Renovated <sup>(4)</sup>
31. The Atrium at Circleport II	Erlanger	KY	1	Mainland Properties Building	86	100.0%	1,085	12,604	9,887	6/30/2003	1999
32. 300 and 330 Billerica Road	Chelmsford	MA	2	Mainland Properties Building	209	100.0%	2,456	17,781	16,855	1/18/2011-9/27/2012	2001
33. 111 Powdermill Road	Maynard	MA	1	Mainland Properties Building	287	100.0%	3,377	29,883	25,099	3/30/2007	1990
34. 7001 Columbia Gateway Drive	Columbia	MD	1	Mainland Properties Building	120	100.0%	3,604	28,292	27,370	12/21/2012	2008
35. 3550 Green Court	Ann Arbor	MI	1	Mainland Properties Building	82	100.0%	1,625	13,019	12,657	12/21/2012	1998
36. 725 Darlington Avenue	Mahwah	NJ	1	Mainland Properties Building	167	100.0%	2,158	17,943	17,884	4/9/2014	2010
37. 8687 Carling Road	Liverpool	NY	1	Mainland Properties Building	38	100.0%	739	5,564	4,530	1/6/2006	2007
38. 1212 Pittsford - Victor Road	Pittsford	NY	1	Mainland Properties Building	55	100.0%	1,052	4,748	3,459	11/30/2004	2003
39. 500 Canal View Boulevard	Rochester	NY	1	Mainland Properties Building	95	100.0%	1,527	15,145	11,774	1/6/2006	1997
40. 32150 Just Imagine Drive	Avon	OH	1	Mainland Properties Building	645	100.0%	3,479	25,480	22,522	5/29/2009	2000
41. 501 Ridge Avenue	Hanover	PA	1	Mainland Properties Building	502	100.0%	4,002	27,030	23,812	9/24/2008	1965
42. 16001 North Dallas Parkway	Addison	TX	2	Mainland Properties Building	554	100.0%	13,981	105,438	102,069	1/16/2013	1996
43. Research Park	Austin	TX	2	Mainland Properties Building	149	100.0%	2,019	15,108	9,991	6/16/1999	1999
44. 4421 W. John Carp. Freeway	Irving	TX	1	Mainland Properties Building	54	100.0%	634	5,974	3,751	3/19/1998	1995
45. 3600 Wiseman Boulevard	San Antonio	TX	1	Mainland Properties Building	100	100.0%	2,845	15,423	15,043	3/19/2013	2004
46. 1800 Novell Place	Provo	UT	1	Mainland Properties Building	406	100.0%	7,940	85,640	81,528	6/1/2012	2000
47. 4885-4931 North 300 West	Provo	UT	2	Mainland Properties Building	125	100.0%	3,650	29,338	28,473	2/28/2013	2009
48. 501 South 5th Street	Richmond	VA	1	Mainland Properties Building	311	100.0%	11,945	123,672	120,927	7/2/2013	2009
49. Orbital Sciences Campus	Sterling	VA	3	Mainland Properties Building	337	100.0%	10,318	72,113	69,649	11/29/2012	2000
50. 181 Battaile Drive	Winchester	VA	1	Mainland Properties Building	308	100.0%	1,422	14,341	11,701	4/20/2006	1987
			<u>280</u>		<u>27,040</u>	<u>96.1%</u>	<u>\$ 223,876</u>	<u>\$ 1,853,478</u>	<u>\$ 1,773,316</u>		

(1) Land parcels include 4 easements.

(2) Annualized rental revenue is the annualized contractual rents from our tenants pursuant to existing leases as of June 30, 2014, including straight line rent adjustments and estimated recurring expense reimbursements, excluding lease value amortization.

(3) Date acquired is the date we acquired the property or the date CWH acquired the property for those properties that CWH, our former parent company, contributed to us in February 2012 in connection with our initial public offering.

(4) Weighted based on square feet.