



Supplemental Materials

(To Be Viewed In Combination With Starboard Investor Presentation Dated April 30, 2020)

May 2020

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Executive Summary

- On April 30, 2020, Starboard published a detailed investor presentation outlining:
 - 1 GCP's track record of **poor operating and financial performance**;
 - 2 Management's lack of accountability and track record of missed expectations;
 - 3 Significant management **compensation**(1) and **governance concerns**;
 - 4 Starboard's plan to improve operations and create value for shareholders; and
 - 5 Starboard's plan to improve governance and management oversight.
- These subsequent materials are meant to address <u>significant mischaracterizations</u> contained in the Company's published materials.
- GCP has attempted to mislead shareholders and redirect attention away from its track record of poor performance, rather than address our valid concerns around the performance of the Company under the stewardship of the current Board.

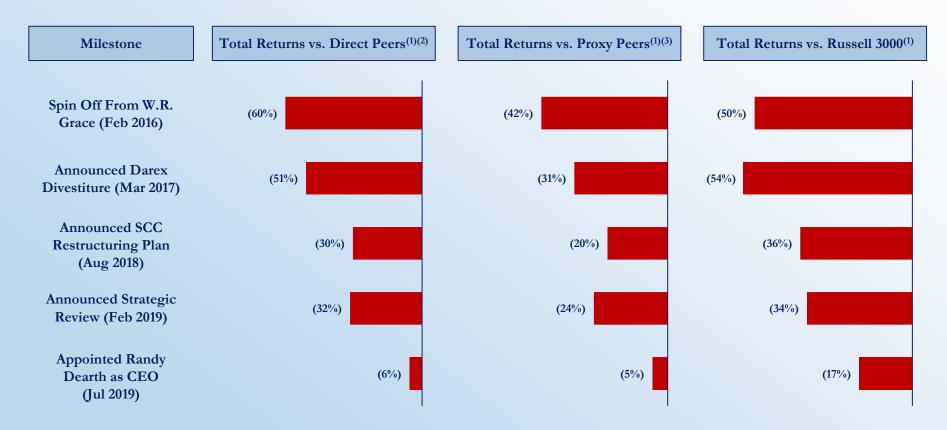
Starboard outlined a thoughtful plan for GCP's future and why the status quo is unacceptable.

I. GCP Appears to Have Misled Shareholders Regarding Stock Price Performance

Despite GCP's Attempts to Claim Credit For Key Milestones, Stock Price Performance Has Been Poor

GCP would like to take credit for value creation milestones over the last several years, but stock price performance relative to peers and broader indices has underperformed since each such milestone.

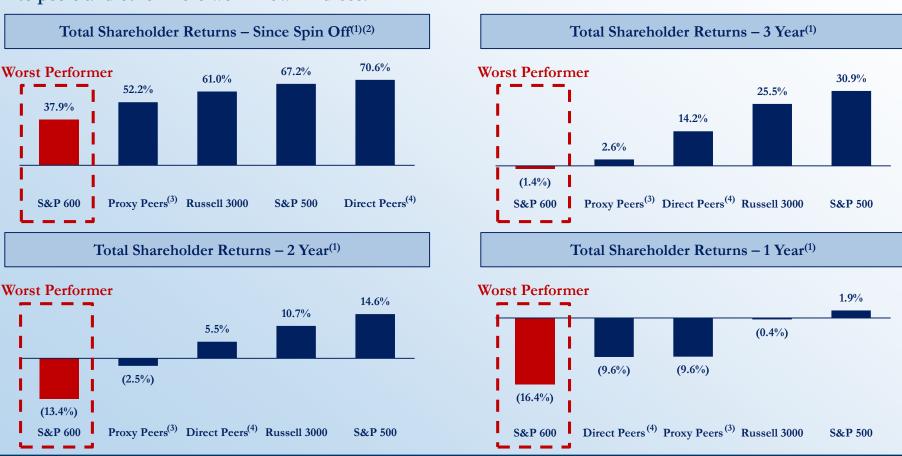
The Board highlighted five key milestones in its May 2020 investor presentation, yet those milestones do not seem to have translated into value creation for shareholders.



GCP's share price performance has compared poorly to peers and broader indices over almost any time period.

In Addition, the Board's Choice of the S&P 600 as a Basis of Comparison Seems Disingenuous

The Company has never presented the S&P 600 as a benchmark for stock price performance, yet the Board chose to make it a reference index for its May 1, 2020 presentation to shareholders, while ignoring comparisons to peers and other more well-known indices.



We believe the Board's choice of the S&P 600 as the Company's reference index may have been primarily driven by its <u>underperformance relative to all other relevant comparable indices</u>.

Source: CapitalIO.

⁽¹⁾ Total returns for all periods include dividends; performance measured through April 29, 2020. The selection of time period measured is consistent with the Company's analysis on pg. 5 of the presentation published on May 1, 2020. (2) Spin off measured starting February 4, 2016. (3) Proxy Peers includes all peers listed on pg. 52 of the Company's 2020 definitive proxy statement, with the exception of Continental Building Products, which is excluded as the company was acquired in February 2020. (4) Direct Peers is as defined on pg. 4 of this presentation.

II. GCP Appears to Have Cherry-Picked Segment Benchmarks and Manipulated Numbers In An Attempt to Justify Poor Results

GCP Highlights Numerous Bolt-On M&A Transactions Yet Total Revenue Has Declined Since Spin-Off

The Company has spent approximately \$200 million on six bolt-on M&A transactions since spin-off, yet total revenue has declined.

- The Company stated that GCP acquired approximately \$90 million of revenue in 2016 through 2019, yet even with the benefit of these bolt-on transactions, total revenue has declined since spinning off from W.R. Grace.
- As a reminder, <u>industry conditions over the past four years have been robust</u>⁽¹⁾, with the global construction industry growing at 2% 4% CAGR.⁽²⁾⁽³⁾
- We believe GCP's revenue performance over the past 4 years is evidence of poor management and poor Board oversight.



(\$ in millions)

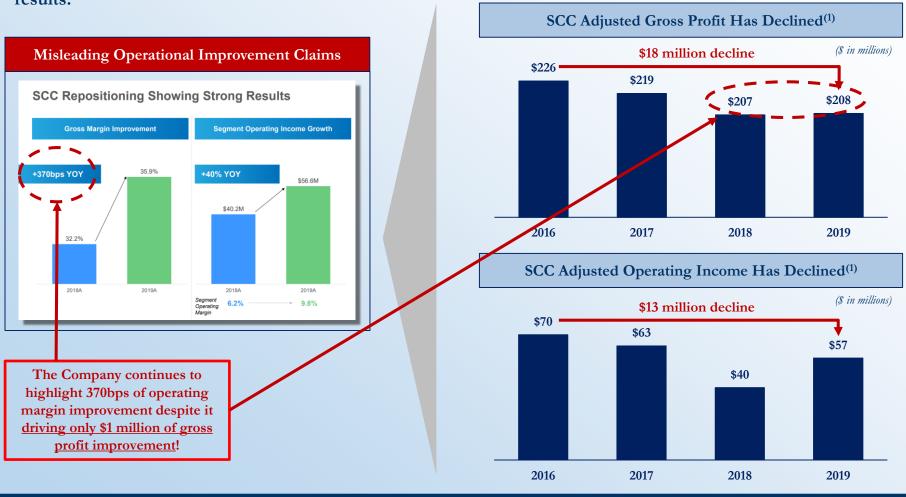


Without spending ~\$200 million on acquisitions, GCP's revenue would have declined \$115 million or ~11% between | 2016 and 2019, an <u>alarmingly large decline!</u>

Despite the benefit of robust industry conditions and bolt-on M&A, GCP's revenue has declined since spin off.

GCP Claims of Dramatic Improvement In Its SCC Segment Are Extremely Misleading

GCP has taken an extremely rosy view of its operating performance while seemingly ignoring years of poor results.



The Board has overseen four years of lackluster results in the SCC segment.

We Are Puzzled By the Company's Selection of SBM's Peer Group

We believe the questionable benchmarking is either a disingenuous attempt to mislead investors by comparing oranges to apples, or a troubling and fundamental misunderstanding of GCP's SBM business.

What is GCP's SBM Business?



SBM Predominately
Provides High-Value,
High Margin WaterProofing Envelopes for
Building Structures

Why Are Building Envelopes So High Value?

- Majority of sales occur at the <u>design stage</u>, where the architect specifies waterproofing membranes in a building's plan and downstream builders execute
- Complexity of the sales channel means the selling organization and regulatory compliance are critical barriers to entry
- GCP has the #1 brand positioning in Bonded Pre-Applied Waterproofing Membranes
- GCP has ~25% share of its segment of the waterproofing market

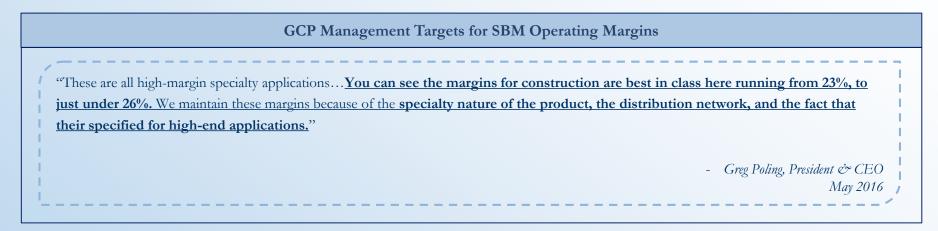
GCP's Peer Set Likens <u>Project-Based</u> & <u>Market Dominant</u> Building Envelopes to <u>Fundamentally Incomparable</u> Businesses with Significant Substitutions, Different Overall Portfolio Mixes & Very Different End Market and Use Cases

	Trex	James Hardie	Henkel	Carlisle	Owens Roofing	SHW	PPG	Mineral Tech	Sika	Akzo	Arkema	TopBuild	H.B. Fuller	RPM Industrial	Jeld-Wen	Corner- Stone
Main Categories	Decks & Fences	Fiber Cement	Adhesives	Roofing & Water- Proofing Systems	Roofing Systems	Paint & Coatings	Paint & Coatings	Bentonite & Energy & Refractory	Proofing &	Paint & Coatings	Coatings & Adhesives	Residential Installation of Insulation	Adhesives	Proofing &	Residential Doors & Windows	
Similar Building Envelopes?	×	Mainly Fiber Cement & Side Panels	×	✓	✓	×	×	<5% of Sales in Water- Proofing	✓	×	×	×	×	✓	×	×

SBM is a special and niche business with pioneering products. The Board's attempt to link it to unrelated players in the construction space is misleading and, in our view, alarming in its lack of appreciation of the business.

A More Appropriate Measure of SBM's True Operating Capabilities is Management's Own Targets Before Era of Underperformance

Shareholders should disregard the Board's erroneous and misleading benchmarking on SBM. We believe the business has great and exciting potential, with the <u>right level of investment</u> and under <u>better supervision</u>.



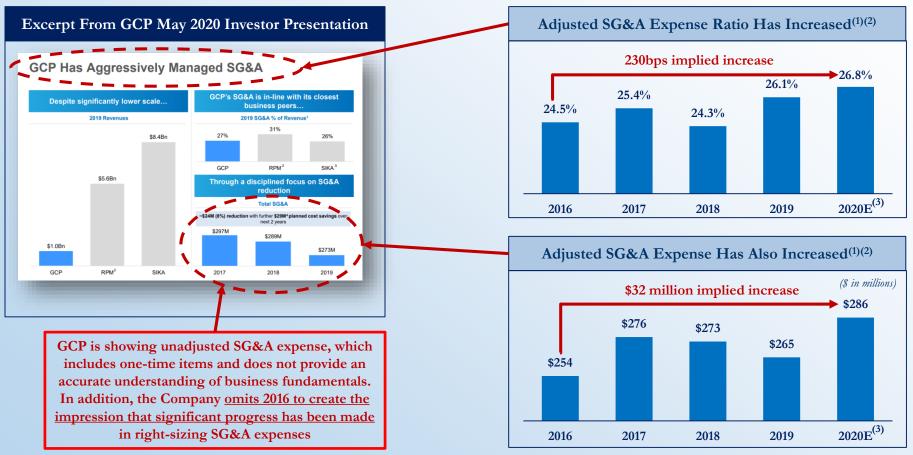




Our Board nominees would hold SBM to a higher standard and demand better oversight and execution.

GCP Claims Aggressive SG&A Management But Actual Results Reflect a Different Story

The Board has overseen a period of rising SG&A – both absolute expense and as a percent of revenue – and has used selective and misleading data points in an attempt to convince shareholders otherwise.



The Board has overseen four years of poor operating expense discipline and had even approved a significant increase in 2020.

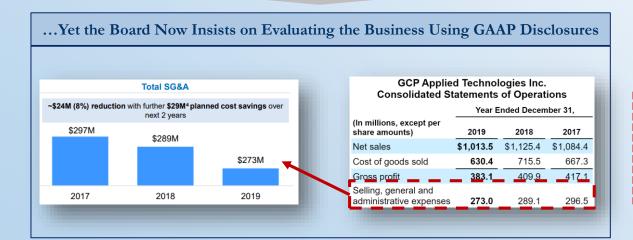
The Board Is Also Portraying SG&A in a Highly Misleading Manner

GCP is misleading shareholders by using adjusted non-GAAP metrics in some cases, and GAAP metrics in others cases, where it serves the Company's purpose.

The Company Provides Extensive Non-GAAP Disclosures Each Quarter...

The Company has set forth in the tables below GCP's key operating statistics with percentage changes for the three months and years ended December 31, 2019 and 2018. In the tables, the Company presents financial information in accordance with U.S. GAAP, as well as certain non-GAAP financial measures, which it describes below in further detail. The Company believes that the non-GAAP financial information supplements its discussions about the performance of its businesses, improves period-to-period comparability, as well as provides insight to the information that management uses to evaluate the performance of its businesses. Management uses non-GAAP measures in financial and operational decision-making processes, for internal reporting, and as part of its forecasting and budgeting processes since these measures provide additional transparency to the Company's core operations.

GCP has told shareholders every quarter for the last four years that non-GAAP measures improve comparability across multiple periods and is what management uses in its financial and operational decision-making process



Despite a long history of focusing shareholders on non-GAAP financial metrics, the Board conveniently reverts to GAAP in their SG&A comparison.

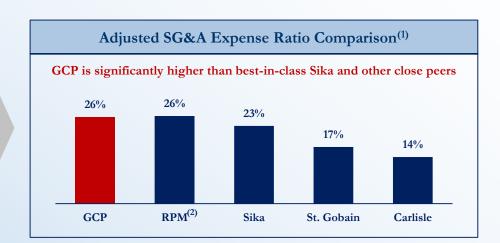
The Board appears to be cherry-picking data in an apparent attempt to mislead shareholders on the Company's performance.

Source: GCP's public filings.

In Addition, GCP Seems to be Justifying Poor Performance by Pointing to Misleading Data Points

The peer metrics that the Company uses as comparison for its SG&A expense ratio are misleading.





RPM - Corrections / Clarifications

- RPM classifies shipping and handling expenses under SG&A, whereas GCP classifies it under COGS, creating a <u>highly misleading comparison</u>.
- RPM is currently undergoing a significant restructuring initiative and costs related to those initiatives should also be removed from SG&A.⁽²⁾
- RPM is targeting 170bps of SG&A cost reduction.

Sika - Corrections / Clarifications

- The Board <u>erroneously</u> states that Sika does not disclose R&D expense, and as such, has included R&D spending in their comparison.
- In addition, manufacturing-related headcount is also included in the Board's SG&A calculation for Sika, which is not comparable to GCP's disclosures, and again creates a <u>highly misleading</u> comparison.

GCP Continues to Tout Its Expensive Restructuring Efforts Despite a Lack of Improvement

Despite spending \$78 million on restructuring and repositioning activities, operating income has declined.

The Company has consistently touted its restructuring efforts, but fails to acknowledge or meaningfully address our clearly stated concerns around the lack of actual improvement in operating results despite spending \$78 million to date.



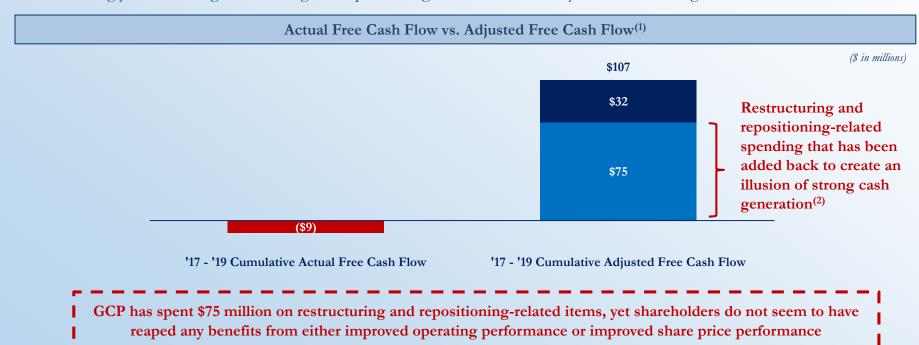
GCP has not provided an adequate explanation for how or why extensive restructuring efforts seem to have been ineffective.

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GCP Also Fails To Address the Lack of Free Cash Flow Despite Significant Restructuring Efforts

From 2017 to 2019, GCP's cumulative free cash flow generation has been negative, largely due to significant restructuring and repositioning costs that have yet to yield tangible benefits for shareholders.

- The Company focused investors on "Adjusted Free Cash Flow," which we believe is <u>an attempt to mask the lack of actual</u> <u>free cash flow generation over the past several years</u>.
- The Company has portrayed itself as highly cash flow generative, but in reality, significant cash has been squandered on seemingly never-ending restructuring and repositioning initiatives that have yielded little in tangible value for shareholders.



Actual cumulative free cash flow has been negative over the past three years despite Company claims of strong cash generation.

Source: GCP's public filings.

²⁰¹⁷ free cash flow figures reflect restated financials as of the Company's 2018 financial statements.

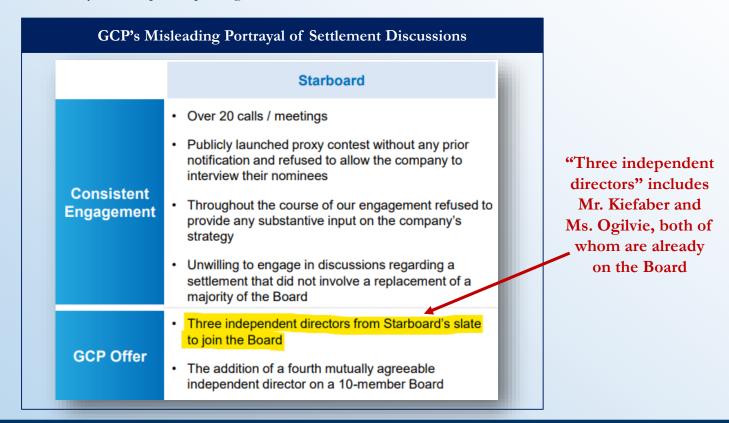
Defined as cash paid for repositioning plus cash paid for restructuring plus capital expenditures related to repositioning.

III. GCP Has Attempted to Impugn the Strong and Highly Relevant Backgrounds of Our Nominees, While Failing to Adequately Address Its Own Governance and Board Composition Shortcomings

GCP's Characterization of Its Settlement Proposal to Starboard is Highly Misleading

GCP had only proposed one new director recommended by Starboard and one new mutual appointee.

- While the Board is attempting to suggest that it had offered Starboard three board seats, the <u>offer included both Clay Kiefaber and Marran Ogilvie</u>, both of whom were <u>already current board members</u>.
- As a result, the Board's offer only contemplated placing one new Starboard nominee on the Board.

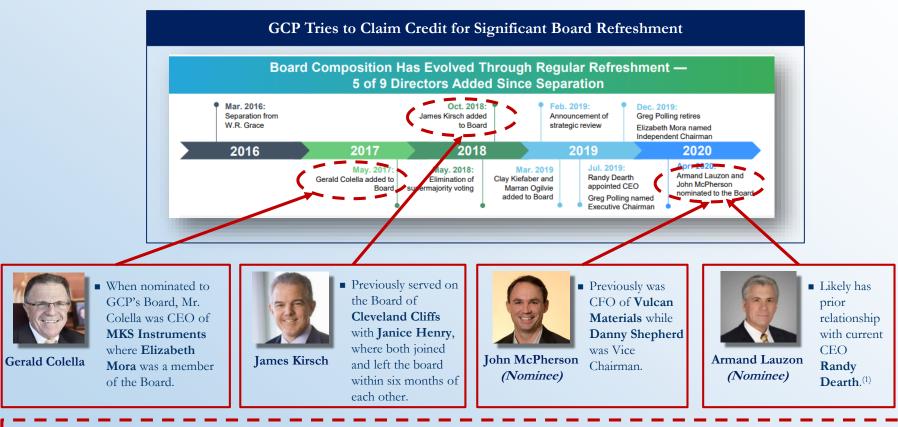


GCP's settlement proposal to Starboard has been greatly mischaracterized by the Board.

Source: GCP's public filings.

GCP Claims Credit For Significant Board Refreshment But Has Actually Increased Concerning Board Interlocks

GCP wants to take credit for refreshing the Board, but has in fact taken every opportunity to appoint directors who have relationships with, and/or are former colleagues of, existing board members.

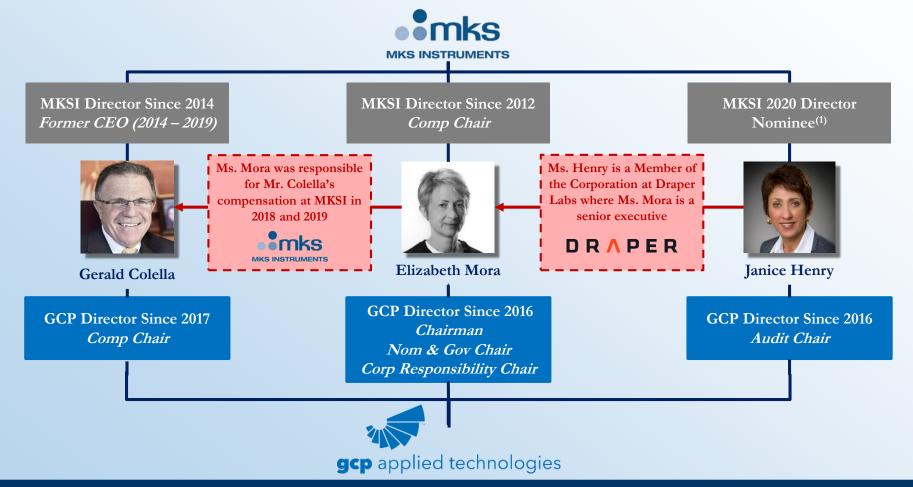


Excluding current board members elected as a result of the Company's settlement with Starboard, <u>75% of new independent</u> directors / nominees since spin-off have had strong interconnections with existing board members!

GCP's "board refreshment" has instead created a more insular and interconnected Board.

GCP has Failed to Directly Address the Monopolization of Board Leadership Roles by Three Directors With Longstanding Relationships

We question whether Elizabeth Mora, Janice Henry and Gerald Colella – three directors monopolizing leadership positions on GCP's Board – are truly capable of acting independently given strong interconnections.



These three interrelated directors hold ALL Board leadership positions, including Chairman and chair of all committees.

Our Board Nominees' Operating Experience Is Superior

	Industry Experience	Experience Highlights	Key Skills
	Fmr EVP, Lyondel/Basell (LYB) Manufacturing & Refining	 Led 40 operating plants globally (~9,500 employees and over 5,000 contractors) Responsible for a cost budget of over \$2B/year and CapEx budget over \$1B/year Instrumental in leading LYB out of bankruptcy, where he reduced refining expenses by ~30% 	 ✓ Procurement & Manufacturing ✓ Turnaround Experience in Challenging Business Environments
Kevin W. Brown Janet P. Giesselman	Fmr President, Dow Chemical Oil & Gas	 Led the successful <u>startup</u> of Dow's Oil and Gas Business In charge of turning around Dow's <u>\$2.2B</u> global Latex business Led <u>corporate strategy</u> for Dow Agro's <u>\$4B</u> crop division business Successfully led regional businesses for Rohm and Haas in both EMEA and Asia 	 ☑ Turnaround Experience ☑ Capital Allocation ☑ Boots-on-the-Ground International Markets Experience
Clay H. Kiefaber	Fmr CEO & President, Colfax	 Led the successful turnaround of Colfax's largely international \$2B ESAB business, where he drove new product vitality and added \$630 million of margin-enhancing acquisitions Oversaw the transformational acquisition of Charter International and successful financing Led \$2.8B portfolio at Masco where he improved both operating income and cash flow 	 ☑ Restructuring Experience ☑ Strategic Planning & Capital Allocation ☑ International Experience
Andrew M. Ross	Fmr President, Rockwood Pigments & Additives	 As President of the Performance Additives business (~\$0.7B in sales), he improved margins in just two years through new product launches and adjacent markets development Led Rockwood's merger of Performance Additives & TiO2 business (\$1.7B in sales) and oversaw \$60M in savings 	 ✓ Corporate Strategy & Capital Allocation ✓ M&A / Integration Expertise ✓ Restructuring Expertise
Linda J. Welty	Fmr President, H.B. Fuller Specialty	 Led H.B. Fuller's Specialty Group and chaired Fuller's (\$1.5B in sales) corporate steering committee, which redirected investments and acquisitions into higher-margin businesses to enhance company growth and profitability Oversaw the world's second largest ink manufacturer (\$1.5B in sales) where she increased profitability without sacrificing revenue by simplifying and focusing the global product portfolio 	 ✓ Strategic Redirection ✓ Capital Allocation ✓ Market-Driven Innovation ✓ Execution on a Global Scale

Five out of eight of our nominees have direct experience successfully operating and leading large chemical and industrial companies. Moreover, their experiences complement one another's.

Starboard's Slate, If Elected, Would Include Six New Directors And Four Incumbent or Company-Nominated Directors

We have compiled a diverse slate of experienced industry experts who can propel GCP forward.

Starboard Nominees Construction / Prior Public C-Level / President Turnaround Chemicals Company Board **Diversity** Experience Experience Experience Experience Kevin W. Brown Fmr EVP, LyondellBasell Janet P. Giesselman New Nominees Fmr President, Dow Chemical Peter A. Feld Managing Member, Starboard Value Andrew M. Ross Fmr President, Rockwood Linda J. Welty Fmr President, H.B. Fuller Rob H. Yanker Director Emeritus, McKinsey Clay H. Kiefaber Fmr CEO, Colfax Directors (1) Incumbent Marran H. Ogilvie Experienced Public Board Member

We have nominated a slate of highly-qualified and experienced nominees to help create value at GCP.

Protect and Enhance Your Investment by Voting on the WHITE Proxy Card Today

- Starboard has a long history of driving operational, financial, and strategic turnarounds.
- We believe we have a better plan to create value.
- We believe we have a superior slate of directors.
- Vote on Starboard's WHITE proxy card today

Vote for meaningful change

Vote to allow us to improve GCP for the benefit of ALL shareholders

Vote on Starboard's WHITE proxy card today

Appendix A

We Were Shocked by the Board's Decision to Appoint Greg Poling Executive Chairman of the Company

Randy Dearth had previously been the CEO of a public company and Messrs. Dearth and Poling had overlapped at GCP for almost one year, providing adequate time to transition by the time Mr. Dearth was appointed CEO. In light of this, together with the dismal performance that occurred under Mr. Poling's leadership as CEO, we find it incomprehensible that the Board appointed Mr. Poling to the newly created role of Executive Chairman and effectively committed to paying two chief executives while also providing Mr. Poling with additional time for his 2019 equity awards to vest.

Greg Poling Received Equity Awards in February 21, 2019, Which Required a 6-Month Period to Vest in Retirement

"For Messrs. Poling['s]... award the grant date was February 21, 2019." – 2020 Proxy Filing



Vest on Retirement After Six-Month Anniversary of 8/21/2019

Performance Based Units Vesting Terms In Retirement

4. Retirement, Death or Disability. Notwithstanding the vesting provisions described in Section 3, if you experience a Termination of Employment as a result of your Retirement (as defined in the Plan and described above) on or after the six (6) month anniversary of the Grant Date or due to your death or Disability, and had you continued in employment through the Committee Certification Date you would have become fully vested in the PBUs subject to this Award, then you will become fully vested in the total number of PBUs subject to this Award that would have become fully vested after adjustment for the attained level of achievement. If you are entitled to full vesting of PBUs pursuant to this Section 4, such vesting shall occur at the same time and in

\$1,375,000 in PBUs granted to Gregory Poling on 2/21/2019

Restricted Stock Units Vesting Terms In Retirement

4. Retirement, Death or Disability. Notwithstanding the vesting provisions described in Section 3, if you experience a Termination of Employment: (A) as a result of your Retirement (as defined in the Plan and described above) on or after the six (6) month anniversary of the Grant Date; or (B) due to your death or Disability, then you will become fully vested in all Restricted Stock Units subject to this Award on the date of such Retirement or your death or Termination of Employment due to Disability and at such time all such Awards will be immediately settled.

\$687,492 in RSUs granted to Gregory Poling on 2/21/2019

We believe the Board's decision to appoint Mr. Poling Executive Chairman demonstrates the Board's inability to act with the best interests of stockholders as the primary objective.

GCP's Closest Peers' Very Positive Performance Reflects a Robust Macro Environment

As an example, over the last two years, GCP's closest peers for the SBM segment have enthusiastically discussed the growth they've been able to achieve - indicating both a healthy macro environment and share capture - while GCP has struggled.

SBM Peer Commentary⁽¹⁾⁽²⁾

"We're in the very lucky situation that in our seven target market we have everywhere opportunity to grow...from concrete to roofing to waterproofing, great opportunities." (May 2018)



"We have an outstanding pipeline of big newly won construction projects, many new products and initiatives..." (October 2018)

"We achieved in terms of organic growth, particularly strong growth in the U.S., in Eastern Europe, the African continent, but also in a number of Latin American countries..." (February 2020)

"Sales growth was led by our CCM business, which outpaced strong single ply roofing industry trends and took advantage of a robust North American nonresidential construction market." (February 2018)



"CCM [exhibits]...sustainable mid-single-digit organic growth, supported by a multiyear commercial reroofing cycle..." (July 2019)

"In our roofing and waterproofing businesses, our backlog remains pretty robust...whether it's admixtures or roofing or waterproofing, we seem to be taking some market share..." (January 2020)



GCP Commentary⁽²⁾

"So we have a market growth rate that is a little – still growing but a little softer than this year.



So if we see a stronger construction market, that clearly would be a positive." (November 2018)

"SBM's revenue was down 11% year-overyear. Our project-based Building Envelope business was down 12% as growth in EMEA was more than offset by declines in North America and Asia Pacific." (November 2019)

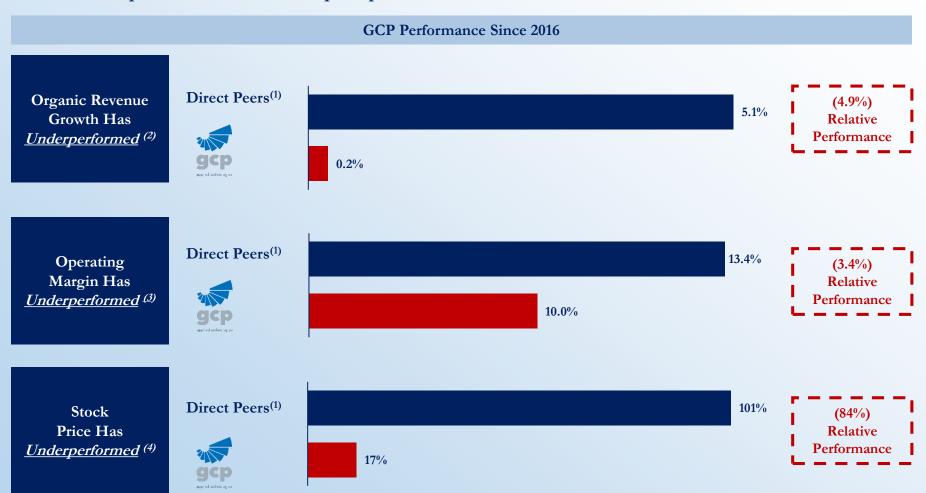
"This residential improvement was offset by continued softness in large project activity for Building Envelope." (February 2020)

"The reduction of the Building Envelope business contributed significantly to the margin reduction as well as the overall mix." (February 2020)

The divergence in experiences between GCP and its closest peers is difficult to understand.

GCP Has Disappointed Shareholders Since the Spin-Off

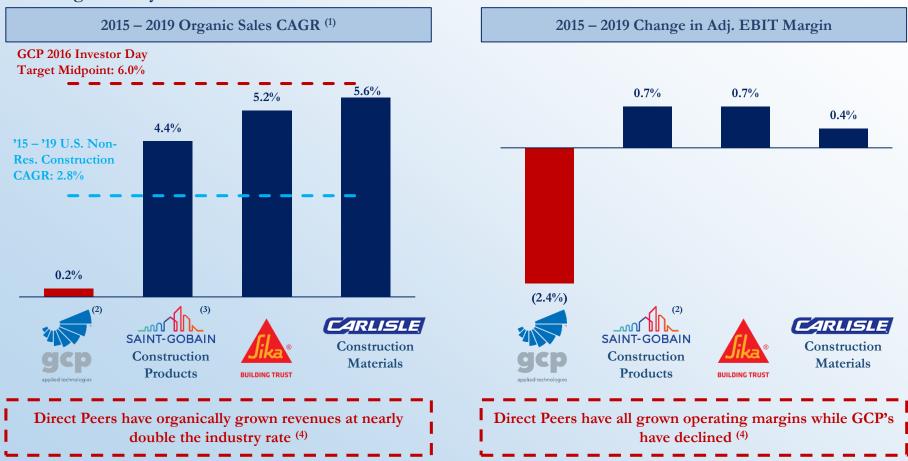
GCP has had poor financial and stock price performance.



GCP's performance has been disappointing over the last four years.

Despite GCP's Struggles, Its Closest Peers Have Not Faced Similar Challenges

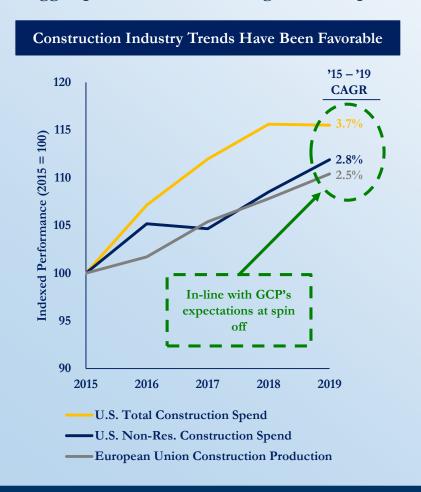
While GCP has struggled to improve both revenue growth and operating margins, its direct competitors have fared significantly better.

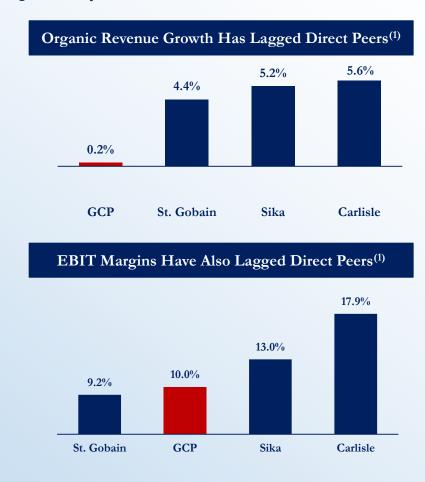


The Company's struggles since spinning off from W.R. Grace seem to be unique among peers and demonstrate a need for enhanced oversight.

GCP Has Underperformed Peers Since Spinning Off From W.R. Grace

Despite a favorable industry backdrop and possessing an enviable portfolio of high quality products, GCP has lagged peers on both revenue growth and profitability over the past few years.





GCP's struggles seem to be unique as peers have benefitted from a favorable industry backdrop.