

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

June 11, 2024

Kate Bueker Chief Financial Officer HubSpot, Inc. Two Canal Park Cambridge, MA 02141

Re: HubSpot, Inc.

Form 10-K for Fiscal Year Ended December 31, 2023

File No. 001-36680

Dear Kate Bueker:

We have completed our review of your filing. We remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Sincerely,

Division of Corporation Finance Office of Technology

cc: Alyssa Harvey Dawson