September 19, 2012

## VIA U.S. MAIL AND FACSIMILE

Jeanny V. Simaitis Managing Counsel Nationwide Life and Annuity Insurance Company One Nationwide Plaza Columbus, Ohio 43215

> Nationwide Life and Annuity Insurance Company: Nationwide VL Separate Account-G "Waddell & Reed Accumulation VUL II" (National Version) Initial Registration Statement filed on Form N-6 File Nos. 811-21697 and 333-182897

> > Nationwide Life Insurance Company: Nationwide VLI Separate Account-7 "Waddell & Reed Accumulation VUL II" (NY Version) Initial Registration Statement filed on Form N-6 File Nos. 811-21610 and 333-182893

Dear Ms. Simaitis:

RE:

The staff reviewed the above-referenced initial registration statements, which the Commission received on July 27, 2012. We have given the registration statements selective review. Based on our review, we have the following comments on the National Version, which unless indicated otherwise apply to both filings.

Page references unless indicated otherwise are to the pages of the courtesy copy of the National Version provided to the staff as marked against a substantially similar policy on Form N-6 also issued through the Nationwide VL Separate Account-G (1933 Act No. 333-149213), and Item references are to the Item numbers set forth in Form N-6.

## **GENERAL**

**1.** Please disclose to the staff whether there are any types of guarantees or support agreements with any third parties.

**2.** If you seek to rely on the Rule 12h-7 under the Securities Exchange Act of 1934, please provide an appropriate representation. See Release No. 33-8996 (January 8, 2009).

**3.** Please note that the contract name on the front cover page of the prospectus should be identical to the one provided as the EDGAR class identifier for the filing.

For example, for the National Version, the identifier is "NLAIC Waddell and Reed Accumulation VUL II," but the name on the front cover page is "Waddell & Reed Accumulation VUL II."

# **PROSPECTUS**

## 4. Front/Back Cover Page

**a.** In the fourth paragraph of the front cover page, please disclose that the prospectus describes all material rights and features of the policy and note that that should include all material variations such as the availability of certain riders.

Please apply the same comment to and revise "State Regulation of Insurance – Variations in Benefits" on page 2 accordingly.

Please also retain deleted disclosure in first and second paragraphs under "The Policy – Generally" on page 20.

**b.** Please clarify the statement appearing as the second "boxed" statement on the front cover page, *i.e.*, "valueless" in terms of death benefit and/or cash value. For example, please refer to the disclosure under "Unfavorable Investment Experience" on page 3.

**c.** Per Item 1(b)(4), please provide the registrant's Investment Company Act of 1940 file number "on the bottom of the back cover page in type size smaller than that generally used in the prospectus."

**5.** Please disclose on the front cover page or summary section that definitions are provided in Appendix B. Moreover, please confirm with the staff and also disclose the manner in which a reader will know a term is defined, *e.g.*, all terms appearing in the Appendix B - Definitions are upper-cased whenever they appear.

## 6. Fee Tables (page 4)

**a.** In the first paragraph of the preamble, please retain the first sentence but delete the remainder of the paragraph as such additional disclosure does not appear to represent a modified narrative explanation comparable to that provided by Item 3. *See* Instruction 1(b) to Item 3.

**b.** For the surrender charge and all other applicable charges that vary depending on the owner's characteristics, please provide a footnote with all disclosure as required by Instruction 3.b. to Item 3 in lieu of the general disclosure that follows each of the fee tables (note typo in the first sentence of that disclosure: "Charges" should probably be "Charges").

**c.** For the Rider Charge portion of the Accelerated Death benefit Rider Charge and all other applicable charges that vary depending on the owner's characteristics, please provide a guaranteed maximum, minimum, and representative charge as required by Instruction 3.b. to Item 3.

For example, on page 4, the deleted Rider Charge portion of the Accelerated Death Benefit Rider Charge provides a maximum, minimum, and representative charge, but on page 7 it lacks a guaranteed minimum, and the Waiver of Monthly Deduction Rider Charge lacks a guaranteed minimum charge.

**d.** For more complete disclosure in footnote 8, please add back the other characteristics applicable to the maximum charge for the Spouse Life Insurance Rider Charge. Moreover, please confirm the characteristics provided for all other maximum and minimum charges for those charges that vary with the characteristics of the insured are accurate.

7. For the NY Version, please highlight the last sentence of the second to last paragraph under "Fixed Investment Option" on page 12 and also add in highlight that as a result, additional premium payments may be required to prevent the policy from lapsing.

**8.** In the first paragraph on page 15 (last paragraph under "Variable Investment Options"), in addition to referring the reader to the mutual fund prospectuses, please state conspicuously how an investor may obtain a prospectus. Item 4.d.

**9.** The second to last paragraph in the "Variable Investment Options" subsection appearing on page 13 of the NY Version is not disclosed in the National Version. Please confirm this is accurate or add the disclosure accordingly.

# 10. Unit Value Credit (page 15)

**a.** The chart implies that specific unit value credits will be applied to the listed Sub-Accounts whereas the text states that the application of credits as well as the amounts is completely within the company's discretion. Please reconcile the chart and disclosure.

**b.** Please disclose how owners will be notified and the frequency of notification to owners as to when the Unit Value Credit is applied and when it is not applied, and incorporate the same in the "Reminders, Reports, and Illustrations" section on page 26.

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**c.** Please confirm and disclose whether there are any charges associated with this feature, whether directly or indirectly.

## **11.** Contacting the Service Center (page 19)

Please clarify the meaning of the first sentence of the fourth paragraph ("Service and transaction requests will generally be processed on the Valuation Period they are received," *i.e.*, difference between receiving when NYSE is open and when it is it closed or after it has closed as provided in second paragraph under "Valuation of Accumulation Units" on page 15.

## 12. Right to Cancel (Examination Right) (page 21)

**a.** Please provide the minimum period required by any state.

**b.** Based on the first paragraph under "Right to Cancel (Examination Right)" on page 24 of the NY Version, it appears that policies may be sold in states other than New York using the NY Version prospectus.

Please confirm if this accurate and if so, please explain to the staff under what circumstances the NY Version prospectus would be used to sell in a state other than New York.

**13.** Please retain the deleted cross-reference at end of third bullet point under "Premium Payments" appearing on page 22.

# 14. Standard Policy Charges (page 26)

**a.** Please provide the tables for the Administrative Target Factors, Surrender Target Factors, and Surrender Charge percentage discussed in, respectively, the fourth, fifth and sixth paragraphs in lieu of providing them in the statement of additional information ("SAI").

**b.** Please include a brief description of the Policy Loan Interest Charge referred to at the end of the table on page 6.

**c.** In the NY Version under "Types of Payments We Receive" on page 40, please explain why the second to last paragraph provided in the NY Version (benefits received by affiliated funds) does not also appear in the National Version.

**d.** As required by Item 5, when describing rider charges under "Policy Riders and rider Charges" beginning on page 33, please confirm that the actual amount of and/or the applicable range of the rider charge has been provided for all applicable riders, for example, compare the descriptions in the "Overloan Lapse

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Protection Rider Charge" and "Adjusted Sales Load Life Insurance Rider Charge" on page 35 with that of the "Children's Insurance Rider Charge" on page 37.

**e.** In the NY Version, please note the typo in the first sentence of the second paragraph under "Overloan Lapse Protection Rider" on page 40.

## **15.** Policy Loans (page 48)

Please note that for more accurate disclosure, you may reflect the net amount charged for policy loans in the fee table on page 6, *i.e.*, 0.9% in lieu of 3.9%.

#### **16.** Policy Restoration after a Full Surrender (page 50)

Please provide all details regarding the restoration process in lieu of a cross-reference to and providing it in the SAI. Item 11.d.

#### **17.** Death Benefit Options (page 52)

For the National Version only, please disclose the Death Benefit Option 3 Maximum Increase in the last paragraph of the subsection.

#### **18.** Taxes (page 58) and Legal Proceedings (page 65)

Please confirm the disclosure under these sections is current and in compliance with, respectively, Items 12 and 13.

## STATEMENT OF ADDITIONAL INFORMATION

**19.** Please update the commission information under "Waddell & Reed, Inc."

**20.** Under "Services" on page 2 of statement of additional information, please describe the compensation paid for the administrative services provided. Item 17(c)(1).

# PART C

**21.** For the exhibits, please provide the custodian agreement (see second paragraph under "Services" on page 2 of SAI). Item 26(b), and for the National Version, note that there is no exhibit "(o)."

## 22. Financial Statements, Exhibits, and Certain Other Information

Any financial statements, exhibits, and any other required disclosure not included in this registration statement must be filed by pre-effective amendment to the registration statement. Jeanny V. Simaitis Nationwide Life and Annuity Insurance Company September 19, 2012 Page 6 of 7

#### 23. Representations – Please Resubmit

We urge all persons who are responsible for the accuracy and adequacy of the disclosure in the filings reviewed by the staff to be certain that they have provided all information investors require for an informed decision. Since the registrant is in possession of all facts relating to the registrant's disclosure, it is responsible for the accuracy and adequacy of the disclosures it has made.

Notwithstanding our comments, in the event the registrant requests acceleration of the effective date of the pending registration statement, it should furnish a letter, at the time of such request, acknowledging that

- should the Commission or the staff, acting pursuant to delegated authority, declare the filing effective, it does not foreclose the Commission from taking any action with respect to the filing;
- the action of the Commission or the staff, acting pursuant to delegated authority, in declaring the filing effective, does not relieve the registrant from its full responsibility for the adequacy and accuracy of the disclosure in the filing; and
- the registrant may not assert this action as a defense in any proceeding initiated by the Commission or any person under the federal securities laws of the United States.

In addition, please be advised that the Division of Enforcement has access to all information you provide to the staff of the Division of Investment Management in connection with our review of your filing or in response to our comments on your filing.

We will consider a written request for acceleration of the effective date of the registration statement as a confirmation of the fact that those requesting acceleration are aware of their respective responsibilities.

#### \*\*\*\*\*

Responses to these comments should be made in a letter to the staff and in a preeffective amendment to the registration statement. If you believe that you do not need to change the registration statement in response to a comment, please indicate that in the letter and explain your position.

Although we have completed our initial review of the registration statement, it will be reviewed further after our comments are resolved. Therefore, we reserve the right to comment further on the registration statement and any amendments to it. After we have resolved all issues, the registrant and its underwriter must both request that the effective date of the registration statement be accelerated.

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If you have any questions, you are welcome to call me at (202) 551-6767. Mail or deliveries should include reference to Mail Stop 8629 and should include all nine digits of the following zip code: 20549-8629. My facsimile number is (202) 772-9285.

Sincerely,

Sonny Oh Senior Counsel Office of Insurance Products