Third Quarter 2009 Webcast

October 28, 2009





Safe Harbor Statement

This presentation, made on October 28, 2009, includes forward-looking statements based on current expectations and Alcon does not undertake the obligation to update the forward-looking information or statements. These expectations could differ materially from actual results and are subject to a number of uncertainties and risks as detailed in the company's form 20-F filed with the SEC on March 17, 2009.

In addition, this presentation may include several financial measures, to assist in better understanding our business, that are not prepared in accordance with generally accepted accounting principles (GAAP). These non-GAAP financial measures will be reconciled at the end of this presentation or in associated public information filed with the SEC.

Reports noted above are available on our website at www.alcon.com in the "Investors and Media" section. For further information contact the Alcon Investor Relations Department at (817) 551-8805.

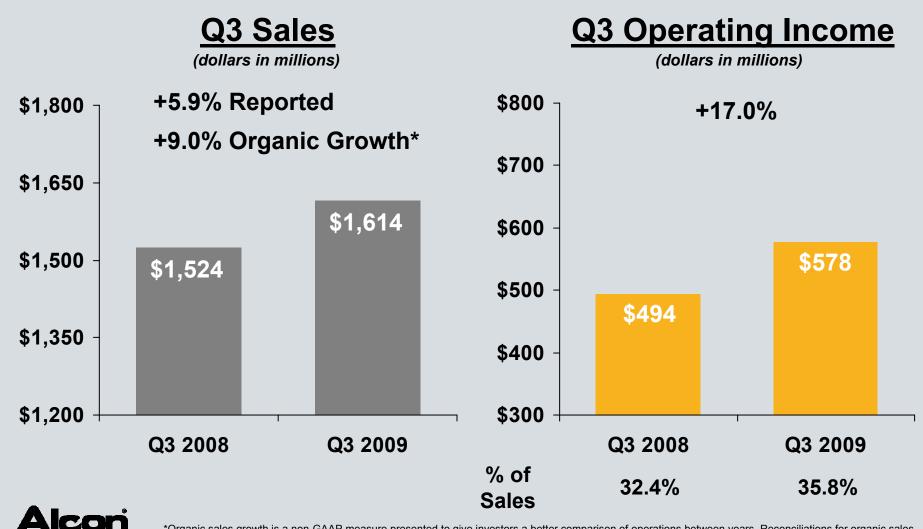


Business Overview

Kevin BuehlerPresident and Chief Executive Officer



Delivering Solid Financial Results



^{*}Organic sales growth is a non-GAAP measure presented to give investors a better comparison of operations between years. Reconciliations for organic sales growth is provided at the end of this presentation.

Balanced Global Growth

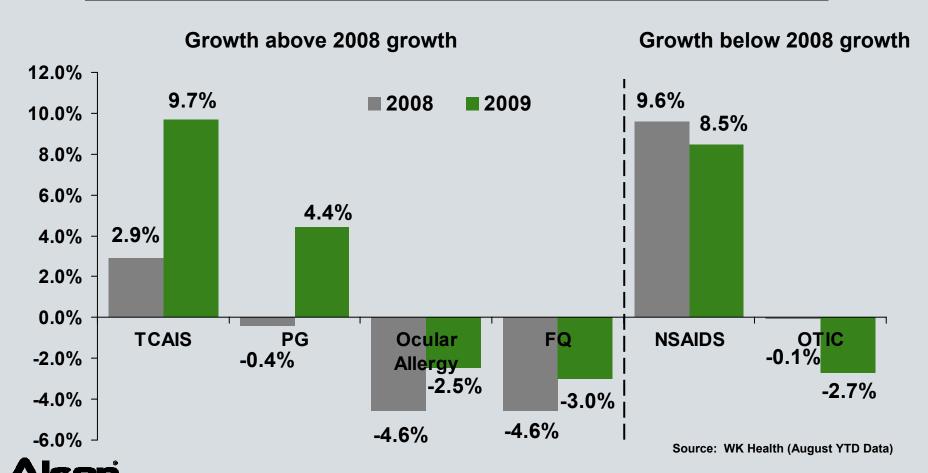




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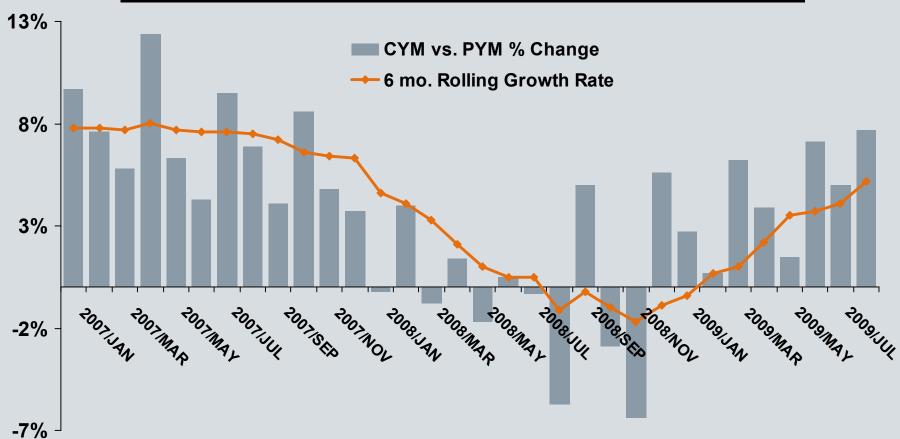
U.S. Pharmaceutical Category Growth Improving

U.S. Prescription Change for Key Categories vs. Prior Year



Prostaglandin Category Indicating a Recovery

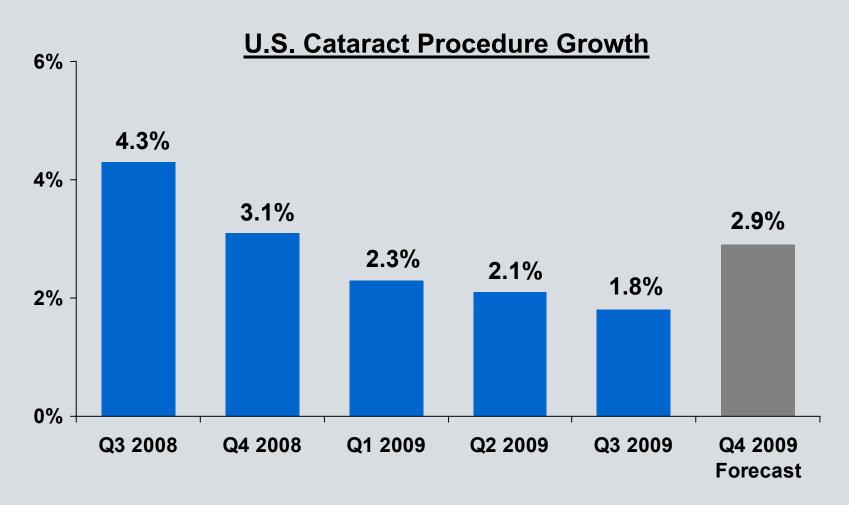
U.S. Prostaglandin Prescription Change vs. Prior Year







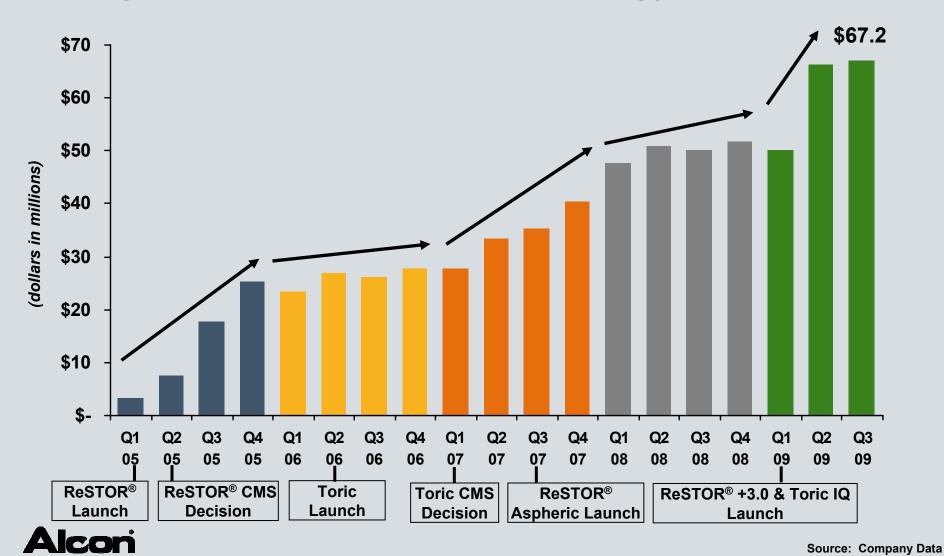
U.S. Cataract Procedure Growth is Rising





Source: MarketScope

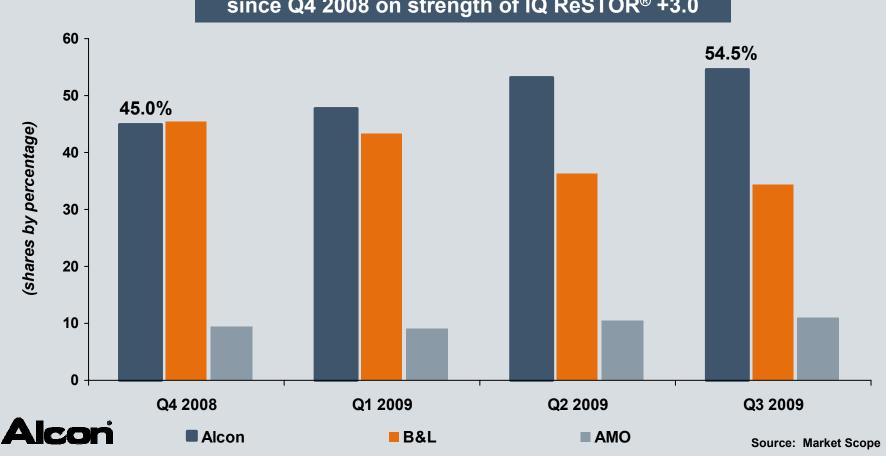
Strong Global Advanced Technology IOL Sales



AcrySof® IQ ReSTOR® +3.0 Drives PC-IOL Gains

U.S. PC-IOL Market Share

U.S. market share has increased 950 basis points since Q4 2008 on strength of IQ ReSTOR® +3.0



Commercial Execution Driving Market Share Gains

RX Growth	Glob Augus		U.S. August YTD		
	Brand	Market	Brand	Market	
TRAVATAN® Family	23.8 %	7.2 %	22.6%	4.4%	
Azopt® + Azarga®	13.4%	8.6%	10.9%	9.7%	
Vigamox®*	9.7%	1.6%	-3.1%	-3.0%	
NEVANAC®	74.4%	1.7%	9.0%	8.5%	
Patanol® + Pataday [™]	23.8%	8.7%	-1.8%	-2.5%	
CIPRODEX®*	4.6%	0.8%	1.5%	-2.7%	

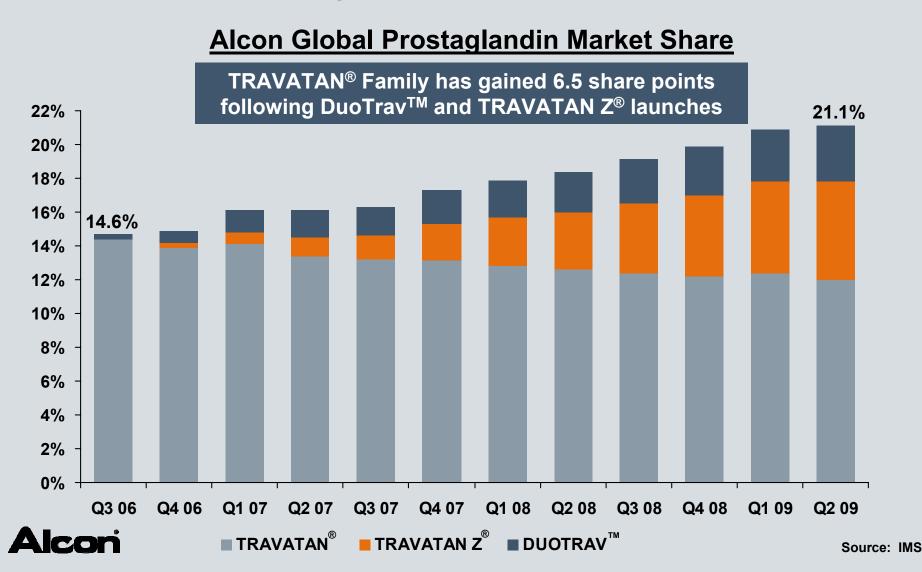
Source: Global-IMS US-WK Health



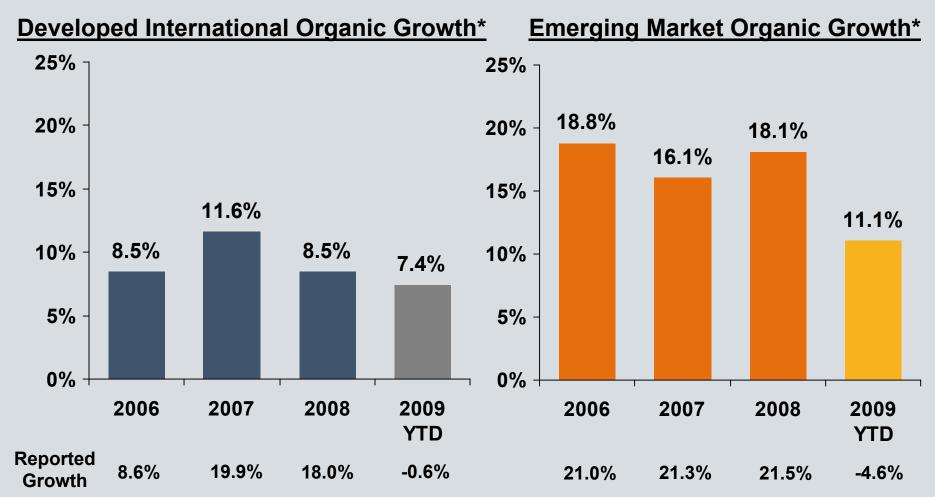
^{*} Moxifloxacin, the active ingredient in **Vigamox**®, is licensed to Alcon by Bayer HealthCare AG. **CIPRODEX**® is a registered trademark of Bayer AG and licensed to Alcon by Bayer HealthCare AG.

^{**} Top 30 countries

TRAVATAN® Family Leads Global Glaucoma Gains



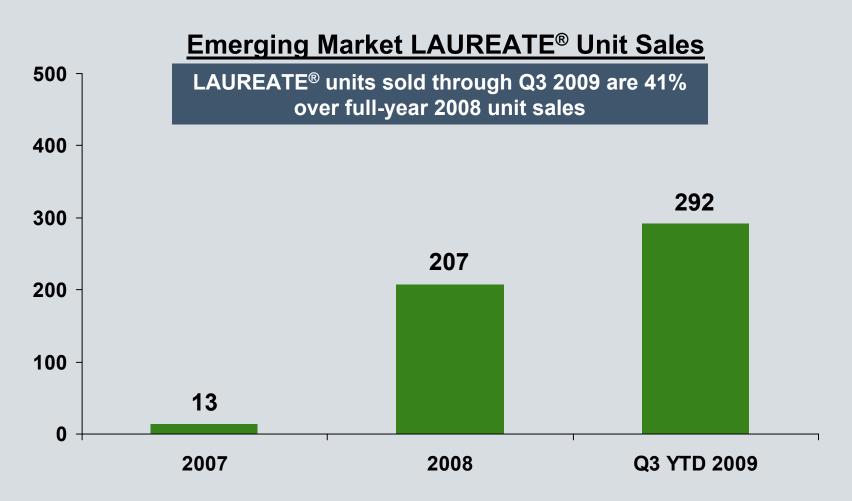
Long-Term Opportunity in International Markets





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Phaco Key to Emerging Markets Success





Source: Company data

Transforming Research and Development

- Build on core capabilities of pharmaceutical formulation and biomedical engineering to select and develop new technologies and molecular entities into eye therapies
- Develop further abilities to deliver both breakthrough and incremental therapies
- Focus on selected disease conditions based on their segment value, scientific understanding of their causality and the unmet medical need
 - Preferentially target specific mechanisms of action and technologies that are validated in terms of linkage to clinical effects



Financial Review

Rick Croarkin
Senior Vice President, Finance and Chief Financial Officer



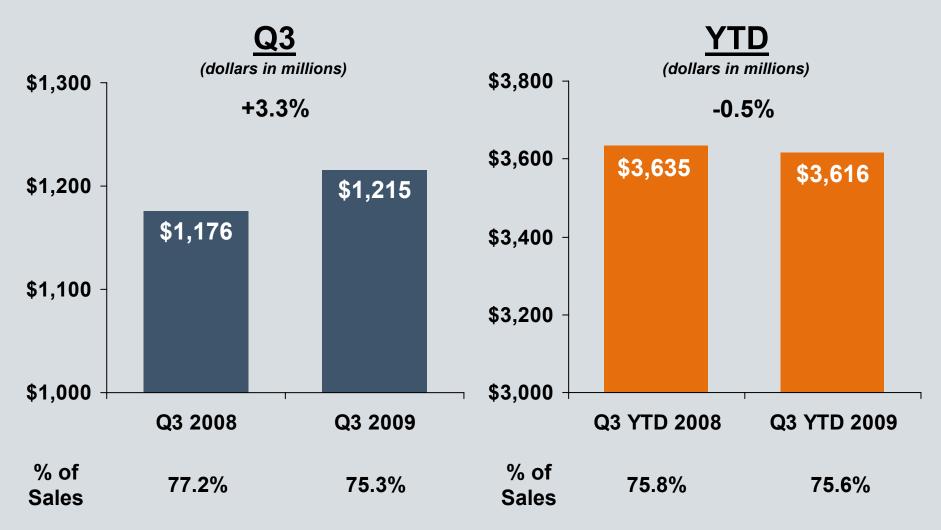
Sales





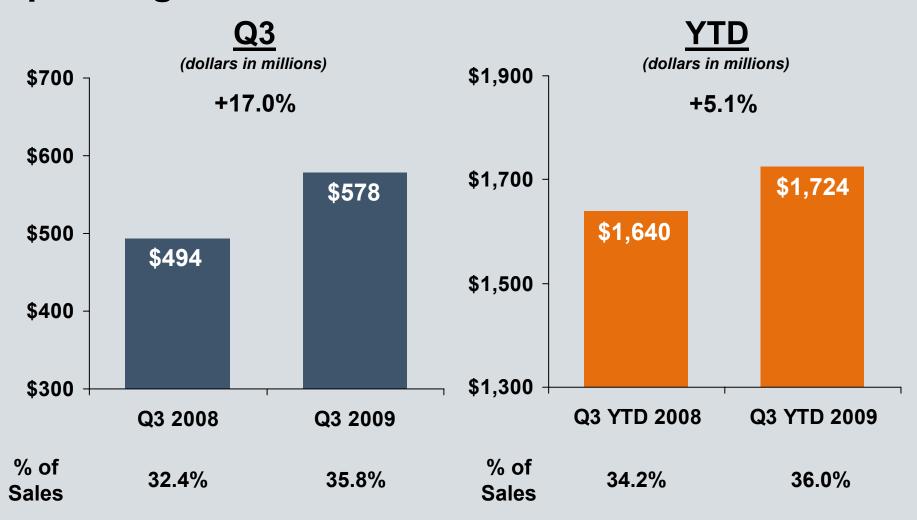
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Gross Profit



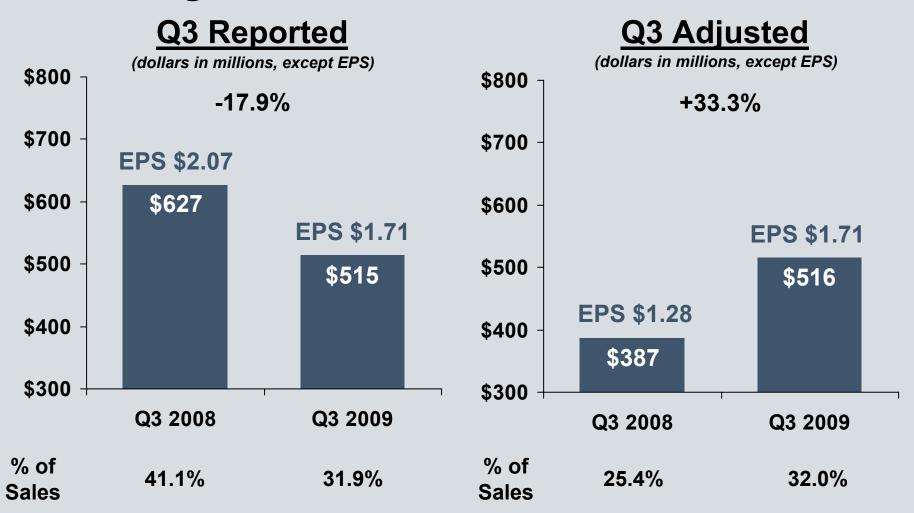


Operating Income





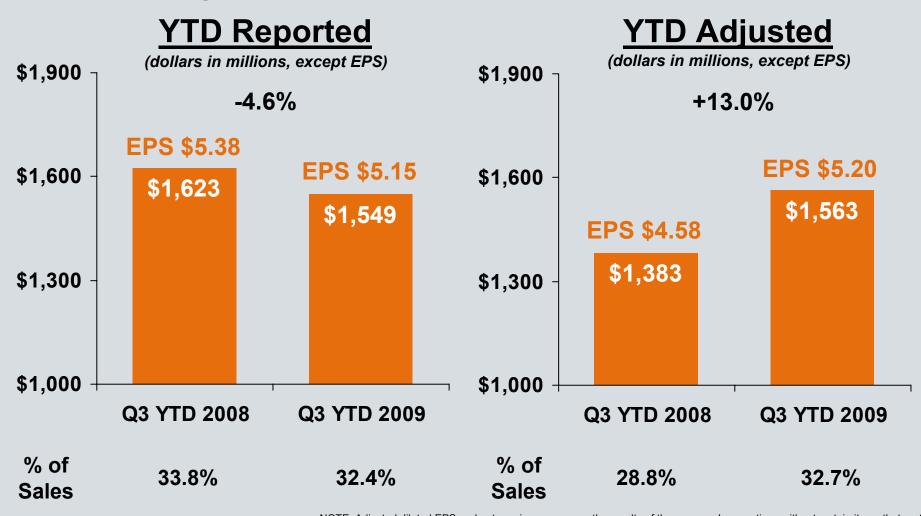
Net Earnings





NOTE: Adjusted diluted EPS and net earnings measures the results of the company's operations without certain items that pertain only to the period presented. Management believes this measure is an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

Net Earnings





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2009 Full Year Financial Guidance Revision

- Organic growth in the mid-single digits
- Diluted earnings per share:

U.S. GAAP EPS guidance \$6.55 - \$6.65

Add back restructuring charge \$0.05 \$0.05

Adjusted EPS guidance \$6.60 - \$6.70

NOTE: Adjusted diluted EPS measures the results of the company's operations without certain items that pertain only to the period presented. Management believes this measure is an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.



Third Quarter 2009 Webcast

October 28, 2009





ALCON, INC. AND SUBSIDIARIES Global Sales (USD in millions)

	Three Months Ended September 30,		Foreign Currency			Organic				
	2	009	2	2008	Change	C	hange	(Change	
Geographic Sales Alcon United States: Pharmaceutical Surgical Consumer Eye Care	\$	324 304 105	\$	301 275 105	7.6 10.5	%		%	7.6 10.5	%
Total United States Sales		733		681	7.6				7.6	
Alcon International: Pharmaceutical Surgical Consumer Eye Care		335 435 111		308 417 118	8.8 4.3 (5.9)		(7.4) (4.1) (5.9)		16.2 8.4 	
Total International Sales		881		843	4.5		(5.6)		10.1	
Total Global Sales	\$	1,614	\$	1,524	5.9		(3.1)		9.0	
Global Product Sales Infection/inflammation Glaucoma Allergy Otic/nasal Other pharmaceuticals/rebates	\$	199 286 97 106 (29)	\$	208 242 85 86 (12)	(4.3) 18.2 14.1 23.3 N/M	%	(3.8) (3.7) (1.2) (1.1) N/M	%	(0.5) 21.9 15.3 24.4 N/M	%
Total Pharmaceutical		659		609	8.2		(3.8)		12.0	
Intraocular lenses Cataract/vitreoretinal Refractive		278 436 25		256 408 28	8.6 6.9 (10.7)		(2.7) (2.2) (3.6)		11.3 9.1 (7.1)	
Total Surgical		739	_	692	6.8		(2.4)		9.2	
Contact lens disinfectants Artificial tears Other	_	119 73 24		119 73 31	 (22.6)		(1.7) (5.5) (3.2)		1.7 5.5 (19.4)	
Total Consumer Eye Care		216		223	(3.1)		(3.1)			
Total Global Sales	\$	1,614	\$	1,524	5.9		(3.1)		9.0	



ALCON, INC. AND SUBSIDIARIES
Global Sales
(USD in millions)

N				,	Foreign Currency	Organic		
	2009	2	2008	Change	Change	_	Change	
_		_		/a =\	24	٠,	/a =\	
\$		\$			%	%		%
					-			
	301		309	(2.6)			(2.6)	
	2,181		2,141	1.9	-		1.9	
	316		346	(8.7)	(11.0)		2.3	
_	2,603		2,655	(2.0)	(10.7)		8.7	
\$	4,784	\$	4,796	(0.3)	(5.9)		5.6	
\$	609	\$	667	(8.7)	% (5.4)	%	(3.3)	%
	793		705	12.5	(6.9)		19.4	
	400		384	4.2	(1.5)		5.7	
	285		256	11.3	(2.0)		13.3	
	(89)		(29)	N/M	N/M		N/M	
	1,998		1,983	0.8	(5.4)		6.2	
	815		805	1.2	(6.9)		8.1	
	1,276		1,263	1.0			7.0	
	78		90	(13.3)	(5.5)		(7.8)	
	2,169		2,158	0.5	(6.3)		6.8	
	341		356	(4.2)	(3.4)		(0.8)	
	208		209				9.1	
	68		90	(24.4)	(6.6)		(17.8)	
	617		655	(5.8)	(5.8)		-	
\$	4,784	\$	4,796	(0.3)	(5.9)		5.6	
	\$ \$	\$ 1,022 858 301 2,181 976 1,311 316 2,603 \$ 4,784 \$ 609 793 400 285 (89) 1,998 815 1,276 78 2,169 341 208 68 617	\$ 1,022 \$ 858 301	\$ 1,022 \$ 1,027 858 805 301 309 2,181 2,141 976 956 1,311 1,353 316 346 2,603 2,655 \$ 4,784 \$ 4,796 \$ 609 \$ 667 793 705 400 384 285 256 (89) (29) 1,998 1,983 815 805 1,276 1,263 78 90 2,169 2,158 341 356 208 209 68 90	September 30, Change 2009 2008 Change \$ 1,022 \$ 1,027 (0.5) 858 805 6.6 301 309 (2.6) 2,181 2,141 1.9 976 956 2.1 1,311 1,353 (3.1) 316 346 (8.7) 2,603 2,655 (2.0) \$ 4,784 \$ 4,796 (0.3) \$ 609 \$ 667 (8.7) 793 705 12.5 400 384 4.2 285 256 11.3 (89) (29) N/M 1,998 1,983 0.8 815 805 1.2 1,276 1,263 1.0 78 90 (13.3) 2,169 2,158 0.5 341 356 (4.2) 208 209 (0.5) 68 90 (24.4)	September 30, Change Currency Change \$ 1,022 \$ 1,027 (0.5) % — 858 805 6.6 — — 301 309 (2.6) — — 2,181 2,141 1.9 — 976 956 2.1 (11.3) (10.0) 316 346 (8.7) (11.0) 2,603 2,655 (2.0) (10.7) \$ 4,784 \$ 4,796 (0.3) (5.9) \$ 609 \$ 667 (8.7) % (5.4) 793 705 12.5 (6.9) 400 384 4.2 (1.5) 285 256 11.3 (2.0) (89) (29) N/M N/M 1,998 1,983 0.8 (5.4) 815 805 1.2 (6.9) 1,276 1,263 1.0 (6.0) 78 90 (13.3) (5.5)	September 30, Change Currency Change \$ 1,022 \$ 1,027 (0.5) % — % 858 805 6.6 — % 6.6 — % 301 309 (2.6) — — * </td <td>September 30, Change Currency Change Organic Change \$ 1,022 \$ 1,027 (0.5) " - " (0.5) 858 805 6.6 - " (2.6) 2,181 2,141 1.9 - " (2.6) 976 956 2.1 (11.3) 13.4 1,311 1,353 (3.1) (10.0) 6.9 316 346 (8.7) (11.0) 2.3 2,603 2,655 (2.0) (10.7) 8.7 \$ 4,784 \$ 4,796 (0.3) (5.9) 5.6 \$ 609 \$ 667 (8.7) % (5.4) % (3.3) 793 705 12.5 (6.9) 19.4 400 384 4.2 (1.5) 5.7 285 256 11.3 (2.0) 13.3 (89) (29) N/M N/M N/M 1,998 1,983 0.8 (5.4) 6.2 815 805 1.2 (6.9) 8.1</td>	September 30, Change Currency Change Organic Change \$ 1,022 \$ 1,027 (0.5) " - " (0.5) 858 805 6.6 - " (2.6) 2,181 2,141 1.9 - " (2.6) 976 956 2.1 (11.3) 13.4 1,311 1,353 (3.1) (10.0) 6.9 316 346 (8.7) (11.0) 2.3 2,603 2,655 (2.0) (10.7) 8.7 \$ 4,784 \$ 4,796 (0.3) (5.9) 5.6 \$ 609 \$ 667 (8.7) % (5.4) % (3.3) 793 705 12.5 (6.9) 19.4 400 384 4.2 (1.5) 5.7 285 256 11.3 (2.0) 13.3 (89) (29) N/M N/M N/M 1,998 1,983 0.8 (5.4) 6.2 815 805 1.2 (6.9) 8.1



ALCON, INC. AND SUBSIDIARIES
Reconciliation of Non-GAAP Financial Measures

		N	et earnings		
	Q3 2009	_	Q3 2008	Growth	
As Reported 2008 Tax Benefit	\$ 515 	\$	627 (240)	(17.9)	%
2009 restructuring adjustment As Adjusted	\$ 516	\$	387	33.3	%

Note: Adjusted net earnings measures the results of the company's operations without certain items that pertained only to the period presented. Management believes these measures are an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

	Reported Change	Foreign Currency Change	Organic Change
BRIC nation sales	0.6 %	(12.7) %	13.3 %
Global advanced technology intraocular lens sales	34.2 %	(3.5) %	37.7 %

Note: Organic change presents sales growth without the impact of foreign exchange fluctuations and acquisitions.

Management believes organic sales change is an important measure of the company's operations because it provides investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

2009 reported	\$ 6.55-6.65
2009 restructuring adjustment	0.05
2009 adjusted	\$ 6.60-6.70

Note: Adjusted net earnings and diluted EPS measure the results of the company's operations without certain items that pertained only to the period presented. Management believes these measures are an important measure of the company's operations because it provides investors with a clearer picture of the core operations of the company. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.



ALCON, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Earnings (Unaudited)
(in millions, except share data)

		Three months ended 9/30/09					Three months ended 9/30/08					
	_	Reported		09 RIF		Adjusted	_	Reported		08 Tax		Adjusted
Net earnings	\$	515	\$	1	\$	516	\$	627	\$	(240)	\$	387
Net earnings growth		(17.9)%				33.3%						
Basic earnings per common share	\$	1.72	\$	0.01	\$	1.73	\$	2.10	\$	(0.80)	\$	1.30
Diluted earnings per common share	\$	1.71	\$		\$	1.71	\$	2.07	\$	(0.79)	\$	1.28

ALCON, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Earnings (Unaudited) (in millions, except share data)

	Nine months ended 9/30/09				Nine months ended 9/30/08					8	
	Re	ported		09 RIF	 Adjusted		Reported		08 Tax		Adjusted
Net earnings	\$	1,549	\$	14	\$ 1,563	\$	1,623	\$	(240)	\$	1,383
Net earnings growth		(4.6)%			13.0%						
Basic earnings per common share	\$	5.19	\$	0.04	\$ 5.23	\$	5.44	\$	(0.80)	\$	4.64
Diluted earnings per common share	\$	5.15	\$	0.05	\$ 5.20	\$	5.38	\$	(0.79)	\$	4.58



	Reported Change	Foreign Currency Change	Organic Change
Developed International Organic Growth			
2006	8.6%	0.1	8.5%
2007	19.9	8.3	11.6
2008	18.0	9.5	8.5
2009 YTD	(0.6)	(8.0)	7.4
Q3 2009	7.4	(2.0)	9.4
Emerging Market Organic Growth			
2006	21.0	2.2	18.8
2007	21.3	5.2	16.1
2008	21.5	3.4	18.1
2009 YTD	(4.6)	(15.7)	11.1
Q3 2009	(0.7)	(12.0)	11.3

Note: Constant currency sales growth rate calculates sales growth without the impact of foreign exchange fluctuations. Organic sales growth rates calculate sales growth without the impact of foreign exchange and acquisition fluctuations. Management believes constant currency sales growth and organic sales growth are important measures of the company's operations because they provide investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices and acquisitions. These measures are considered non-GAAP financial measures as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.



	Reported Change	Foreign Currency Change	Organic Change
Japan Glaucoma Sales	49.3%	19.4	29.9%

Note: Constant currency sales growth rate calculates sales growth without the impact of foreign exchange fluctuations. Organic sales growth rates calculate sales growth without the impact of foreign exchange and acquisition fluctuations. Management believes constant currency sales growth and organic sales growth are important measures of the company's operations because they provide investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices and acquisitions. These measures are considered non-GAAP financial measures as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.



ALCON, INC. AND SUBSIDIARIES Reconciliation of Non-GAAP Financial Measures

	<u>Change</u>	Foreign Currency Change	Organic Change
Global advanced technology intraocular lens sales	30.1 %	(8.2) %	38.3 %

Note: Organic change presents sales growth without the impact of foreign exchange fluctuations and acquisitions. Management believes organic sales change is an important measure of the company's operations because it provides investors with a clearer picture of the core rate of sales growth due to changes in unit volumes and local currency prices. This measure is considered a non-GAAP financial measure as defined by Regulation G promulgated by the U.S. Securities and Exchange Commission.

