Exhibit 99.1


## Alcon



Second Quarter 2007 Webcast July 26, 2007

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Statements contained in this presentation that are forward-looking are based on current expectations that are subject to a number of uncertainties and risks, and actual results may differ materially. This presentation is being made on July 26, 2007, and Alcon does not undertake any obligation to update any of the forward-looking statements or forward-looking information. Although Alcon believes that these statements are based on reasonable assumptions within the bounds of its knowledge of its businesses and operations, there are a number of factors that may cause actual results to differ from these statements. Factors that might cause these differences include, but are not limited to, the uncertainty of market acceptance of our products by the worldwide medical community; uncertainty of clinical trial results for expanded FDA approval submissions for our current products and initial approval of our products under development; product liability claims; losses from litigations; the occurrence of excessive property and casualty, general liability or business interruption losses, for which we are self insured; manufacturing issues; and risks inherent in international transactions. For additional factors, which could cause actual results to differ from expectations, reference is made to the periodic reports filed by the company with the Securities and Exchange Commission under the Securities Exchange Act of 1934 as amended. Additional information about risk factors also can be found in the Company's Form 20-F filed with the SEC dated March 19, 2007, under the heading "Risk Factors". All these documents are available publicly and upon request from the Alcon Investor Relations Department at 817-551-8805 or www.alcon.com.

# Management Presentation by 

Cary Rayment<br>Chairman, President \& CEO

Doug MacHatton<br>Vice President,<br>Investor Relations \& Strategic Corporate Communications

# Business Overview 

## Cary Rayment

Chairman, President \& CEO

## Q2 2007 Financial Highlights



* Non-GAAP measures - Adjustments are presented on the reconciliation slide at the end of this presentation and in the press release of Q2 results issued on July 25, 2007.
** Constant currency sales growth is a non-GAAP measure presented to give investors a better comparison of operations between years.


## Q2 YTD 2007 Financial Highlights



* Non-GAAP measures - Adjustments are presented on the reconciliation slide at the end of this presentation and in the press release of Q2 results issued on July 25, 2007.
** Constant currency sales growth is a non-GAAP measure presented to give investors a better comparison of operations between years.


## Q2 YTD 2007 Geographic Sales and Growth

## Q2 YTD 2007 Sales by Geography



## Pharmaceutical Sales

|  | 2007 |  | 2006 |  | Reported <br> Growth |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Constant <br> Currency |  |  |  |  |  |  |
| Q2 | $\$$ | 633.8 | $\$$ | 559.5 | $13.3 \%$ | $11.1 \%$ |
| YTD | $\$$ | $1,188.3$ | $\$$ | $1,034.6$ | $14.9 \%$ | $12.8 \%$ |

- Growth in glaucoma franchise supported through core brand development and share gains with Travatan ${ }^{\circledR} Z^{\text {TM }}$ and DuoTrav ${ }^{\text {TM }}$
- Allergy segment benefits from global share gains, the U.S. introduction of Pataday ${ }^{\top \mathrm{TM}}$, the launch of Patano ${ }^{\circledR}$ in Japan, and the timing of U.S. wholesaler purchases
- Continued share growth in the Otic segment with CiproDex ${ }^{\circledR}$
- Strong core brand growth partially offset by a relatively weak U.S allergy season, Q2 inventory adjustments in the U.S., and a decline in generics business due to erosion in the market, Falcon's share, and price


## Key Brand Development May 2007 YTD U.S. Rx Growth

| Brand Rx <br> Growth \% | Market <br> Growth $\%$ |
| :---: | :---: |
| $24 \%$ | $10 \%$ |
| $14 \%$ | $8 \%$ |
| $13 \%$ | $8 \%$ |
| $25 \%$ | $23 \%$ |
| $4 \%$ | $1 \%$ |
| $3 \%$ | $4 \%$ |
| $18 \%$ | $2 \%$ |

## Surgical Sales

|  |  | 2007 |  | 2006 |  | Reported <br> Growth |  | Constant <br> Currency |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2 | $\$$ | 632.4 | $\$$ | 567.4 | $11.5 \%$ | $9.0 \%$ |  |  |
| YTD | $\$$ | $1,213.1$ | $\$$ | $1,092.6$ | $11.0 \%$ | $8.4 \%$ |  |  |

- IOLs grew 13.7\% due to global growth in AcrySof ${ }^{\circledR}$ IQ and 24.0\% growth in premium lenses
- Continued growth in the cataract equipment installed base with the Infiniti ${ }^{\circledR}$ platform and Ozil ${ }^{\circledR}$ performance
- Double-digit growth in cataract and vitreoretinal disposables due to adoption of higher value technologies


## Global Growth in Cataract Products

Percent Growth in Cataract Products - June YTD


AcrySof ${ }^{\circledR}$ IOLs Viscoelastics Equipment Disposables

## Consumer Sales

| 2007 |  | 2006 |  | Reported <br> Growth |  | Constant <br> Currency |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Q2 | $\$$ | 205.3 | $\$$ | 183.9 | $11.6 \%$ | $9.5 \%$ |
| YTD | $\$$ | 392.8 | $\$$ | 340.7 | $15.3 \%$ | $13.2 \%$ |

- CLC growth from share gains in U.S. following competitor recall
- U.S. share up 6.0 points since the AMO recall, according to Nielsen
- Introduction of OPTI-FREE ${ }^{\circledR}$ RepleniSH ${ }^{\circledR}$ to international markets
- Systane ${ }^{\circledR}$ franchise led growth in Artificial Tears category, despite competitive launches


## Contact Lens Care Share Gains

Alcon Share of Disinfectants in the U.S. by Week


# Financial Review 

Doug MacHatton<br>Vice President, Investor Relations \& Strategic Corporate Communications

## Q2 2007 Reported Income Statement Detail

|  | Reported Q2 07 |  | \% of Sales |  | $\begin{aligned} & \text { orted } \\ & 206 \end{aligned}$ | \% of Sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Profit | \$ | 1,118.2 | 76.0\% | \$ | 985.5 | 75.2\% |
| SG \& A |  | 431.5 | 29.3\% |  | 264.8 | 20.2\% |
| $R \& D$ |  | 139.9 | 9.5\% |  | 124.3 | 9.5\% |
| Intangible Amortization |  | 10.3 | 0.7\% |  | 20.6 | 1.6\% |
| Operating Income |  | 536.5 | 36.5\% |  | 575.8 | 43.9\% |
| Other Income |  | 15.9 | 1.0\% |  | 4.7 | 0.4\% |
| Income Tax |  | 104.0 | 7.0\% |  | 114.9 | 8.8\% |
| Net Earnings | \$ | 448.4 | 30.5\% |  | 465.6 | 35.5\% |
| Diluted EPS | \$ | 1.48 |  | \$ | 1.50 |  |

## Adjusted Q2 2007 Income Statement Detail

|  | Reported <br> Q2 07 | \% of <br> Sales | Adjusted <br> Q2 06* | \% of <br> Sales |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Gross Profit | $1,118.2$ | $76.0 \%$ | $\$$ | 985.5 | $75.2 \%$ |
| SG \& A | 431.5 | $29.3 \%$ | 385.8 | $29.5 \%$ |  |
| R \& D | 139.9 | $9.5 \%$ | 124.3 | $9.5 \%$ |  |
| Intangible Amortization |  | 10.3 | $0.7 \%$ | 20.6 | $1.5 \%$ |
| Operating Income |  | 536.5 | $36.5 \%$ | 454.8 | $34.7 \%$ |
| Other Income | 15.9 | $1.0 \%$ | 4.7 | $0.4 \%$ |  |
| Income Tax |  | 104.0 | $7.0 \%$ |  | 93.0 |
| Net Earnings | $\$$ | 448.4 | $30.5 \%$ | $\$$ | 366.5 |
| Diluted EPS | $\$$ | 1.48 |  | $\$$ | 1.18 |

*Adjusted Q2 2006 excludes the impact of the reversal of provisions arising from the settlement of patent litigations. This column contains non-GAAP measures that are provided to help investors better compare results of operations from 2007 to 2006. See reconciliation.

## Q2 YTD 2007 Reported Income Statement Detail

|  | Reported Q2 YTD 07 |  | \% of Sales |  | eported <br> YTD 06 | \% of Sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Profit | \$ | 2,091.9 | 74.9\% | \$ | 1,854.4 | 75.1\% |
| SG \& A |  | 848.6 | 30.4\% |  | 651.5 | 26.4\% |
| $R$ \& D |  | 273.4 | 9.8\% |  | 243.6 | 9.8\% |
| Intangible Amortization |  | 30.3 | 1.1\% |  | 41.1 | 1.7\% |
| Operating Income |  | 939.6 | 33.6\% |  | 918.2 | 37.2\% |
| Other Income |  | 36.9 | 1.3\% |  | 16.4 | 0.6\% |
| Income Tax |  | 181.9 | 6.5\% |  | 173.3 | 7.0\% |
| Net Earnings | \$ | 794.6 | 28.4\% |  | 761.3 | 30.8\% |
| Diluted EPS | \$ | 2.62 |  | \$ | 2.45 |  |

## Adjusted Q2 YTD 2007 Income Statement Detail

|  | Adjusted <br> Q2 YTD 07* |  | \% of <br> Sales |  | Adjusted <br> Q2 YTD 06** |  | \% of <br> Sales |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| Gross Profit | $\$ 2,115.9$ | $75.7 \%$ | $\$ 1,854.4$ | $75.1 \%$ |  |  |  |
| SG \& A | 848.6 | $30.4 \%$ | 770.5 | $31.2 \%$ |  |  |  |
| R \& D | 273.4 | $9.8 \%$ | 243.6 | $9.8 \%$ |  |  |  |
| Intangible Amortization | 21.6 | $0.7 \%$ | 41.1 | $1.7 \%$ |  |  |  |
| Operating Income | 972.3 | $34.8 \%$ | 799.2 | $32.4 \%$ |  |  |  |
| Other Income | 36.9 | $1.3 \%$ | 16.4 | $0.6 \%$ |  |  |  |
| Income Tax |  | 193.8 | $6.9 \%$ | 151.8 | $6.1 \%$ |  |  |
| Net Earnings | $\$$ | 815.4 | $29.2 \%$ | $\$$ | 663.8 |  |  |
| Diluted EPS | $\$$ | 2.69 |  | $\$$ | 2.13 |  |  |

*Adjusted Q2 YTD 2007 excludes the impact of charges related to the impairment of certain refractive assets.
**Adjusted Q2 YTD 2006 excludes the impact of the reversal of provisions arising from the settlement of patent litigations. This column contains non-GAAP measures that are provided to help investors better compare results of operations from 2007 to 2006. See reconciliation.

## Reported Tax Rate vs. "Base" Rate

|  | Q2 YTD 07 | FY 2006 | FY 2005 |
| :--- | :---: | :---: | :---: |
| "Base" Effective Tax Rate* | $19.0 \%$ | $21.0 \%$ | $25.1 \%$ |
| Total Net Impact of <br> "Non-structural" Items | $(0.4) \%$ | $(4.4) \%$ | $(2.5) \%$ |
| Reported Effective Tax Rate | $18.6 \%$ | $16.6 \%$ | $22.6 \%$ |

* "Base" effective tax rate is a non-GAAP measure presented to give investors a better comparison of income taxes between years.


## Net Dollars to Shareholders



Remaining shares approved for repurchases: 2.5 million

* Dividend payout ratio represents dividends as a percentage of prior year's reported net earnings


## 2007 Full Year Financial Guidance

- Sales range from $\$ 5,475$ to $\mathbf{\$ 5 , 5 5 0}$ million
- Adjusted EPS* range from $\$ 5.20$ to $\$ 5.30$
- Excludes charges associated with:
- The impairment of the company's refractive asset
- Acquisition and integration of WaveLight AG
- Assumes currency exchange rates remain at current level
* Non-GAAP measures - Adjustments are presented on the reconciliation slide at the end of this presentation and


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## Q2 YTD 2007 Non-GAAP Adjustments

(dollars in millions, except per share amounts)

|  | Reported |  | Impairment Charges |  | Non-GAAP Adjusted* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Sales | \$ | 2,794.2 | \$ | -- | \$ | 2,794.2 |
| Cost of goods sold |  | 702.3 |  | (24.0) |  | 678.3 |
| Gross profit |  | 2,091.9 |  | 24.0 |  | 2,115.9 |
| Selling, general and administrative |  | 848.6 |  | -- |  | 848.6 |
| Research and development |  | 273.4 |  | -- |  | 273.4 |
| Amortization of intangibles |  | 30.3 |  | (8.7) |  | 21.6 |
| Operating income |  | 939.6 |  | 32.7 |  | 972.3 |
| Other income |  | 36.9 |  | -- |  | 36.9 |
| Earnings before income taxes |  | 976.5 |  | 32.7 |  | 1,009.2 |
| Income taxes |  | 181.9 |  | 11.9 |  | 193.8 |
| Net earnings | \$ | 794.6 | \$ | 20.8 | \$ | 815.4 |
| Diluted EPS | \$ | 2.62 | \$ | 0.07 | \$ | 2.69 |

*The results as adjusted above are non-GAAP measures and are provided to help investors better compare results of operations from 2007 and 2006.

## Q2 2006 Non-GAAP Adjustments

(dollars in millions, except per share amounts)

|  | Reported |  | Patent Lawsuits Settlement |  | Non-GAAP Adjusted* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 1,310.8 | \$ | -- | \$ | 1,310.8 |
| Cost of goods sold |  | 325.3 |  | -- |  | 325.3 |
| Gross profit |  | 985.5 |  | -- |  | 985.5 |
| Selling, general and administrative |  | 264.8 |  | 121.0 |  | 385.8 |
| Research and development |  | 124.3 |  | -- |  | 124.3 |
| Amortization of intangibles |  | 20.6 |  | -- |  | 20.6 |
| Operating income |  | 575.8 |  | (121.0) |  | 454.8 |
| Other income |  | 4.7 |  | -- |  | 4.7 |
| Earnings before income taxes |  | 580.5 |  | (121.0) |  | 459.5 |
| Income taxes |  | 114.9 |  | (21.9) |  | 93.0 |
| Net earnings | \$ | 465.6 | \$ | (99.1) | \$ | 366.5 |
| Diluted EPS | \$ | 1.50 | \$ | (0.32) | \$ | 1.18 |

## Q2 YTD 2006 Non-GAAP Adjustments

(dollars in millions, except per share amounts)

| millions, except per share amounts) | Reported |  | Non-GAAP <br> Adjustment |  | Non-GAAP Adjusted* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Patent Lawsuits Settlement |  |  |  |
| Sales | \$ | 2,467.9 | \$ | -- | \$ | 2,467.9 |
| Cost of goods sold |  | 613.5 |  | -- |  | 613.5 |
| Gross profit |  | 1,854.4 |  | -- |  | 1,854.4 |
| Selling, general and administrative |  | 651.5 |  | 119.0 |  | 770.5 |
| Research and development |  | 243.6 |  | -- |  | 243.6 |
| Amortization of intangibles |  | 41.1 |  | -- |  | 41.1 |
| Operating income |  | 918.2 |  | (119.0) |  | 799.2 |
| Other income |  | 16.4 |  | -- |  | 16.4 |
| Earnings before income taxes |  | 934.6 |  | (119.0) |  | 815.6 |
| Income taxes |  | 173.3 |  | (21.5) |  | 151.8 |
| Net earnings | \$ | 761.3 | \$ | (97.5) | \$ | 663.8 |
| Diluted EPS | \$ | 2.45 | \$ | (0.32) | \$ | 2.13 |

## Earnings Guidance Non-GAAP Adjustments

(dollars in millions, except per share amounts)

|  | Projected* |  | Non-GAAP <br> Adjustment |  | Non-GAAP Adjusted** |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Impairment Charges |  |  |  |
| Diluted EPS Guidance - Low | \$ | 5.13 | \$ | 0.07 | \$ | 5.20 |
| Diluted EPS Guidance - High | \$ | 5.23 | \$ | 0.07 | \$ | 5.30 |

*Projected guidance excludes charges associated with the acquisition of WaveLight AG and the integration of the two

