#### Exhibit 99.1







Alcon<sup>®</sup>
Seeing Beyond Today







Fourth Quarter 2006 Webcast February 8, 2007

#### Safe Harbor Statement

Statements contained in this presentation that are forward-looking are based on current expectations that are subject to a number of uncertainties and risks, and actual results may differ materially. This presentation is being made on February 8, 2007, and Alcon does not undertake any obligation to update any of the forward-looking statements or forward-looking information. Although Alcon believes that these statements are based on reasonable assumptions within the bounds of its knowledge of its businesses and operations, there are a number of factors that may cause actual results to differ from these statements. Factors that might cause these differences include, but are not limited to, the uncertainty of market acceptance of our products by the worldwide medical community; uncertainty of clinical trial results for expanded FDA approval submissions for our current products and initial approval of our products under development; product liability claims; losses from litigations; the occurrence of excessive property and casualty, general liability or business interruption losses, for which we are self insured; manufacturing issues; and risks inherent in international transactions. For additional factors, which could cause actual results to differ from expectations, reference is made to the periodic reports filed by the company with the Securities and Exchange Commission under the Securities Exchange Act of 1934 as amended. Additional information about risk factors also can be found in the Company's Form 20-F filed with the SEC dated March 15, 2006, under the heading "Risk Factors". All these documents are available publicly and upon request from the Alcon Investor Relations Department at 817-551-8805 or www.alcon.com.

Alcon'

# **Management Presentation by**

**Cary Rayment** 

Chairman, President & CEO

Jacqualyn Fouse

Senior Vice President, Chief Financial Officer & Corporate Strategy

# **Business Overview**

**Cary Rayment**Chairman, President & CEO



## Fourth Quarter Financial Highlights

			Q4 06	Q4 05	Growth
(dollars in millions, excep	ot per share amounts)				
Global Sales		\$ *	1,224.9	\$ 1,054.9 Const	16.1% tant 13.5%
Net Earnings	Reported	\$	354.7	\$ 60.7	NM
	Adjusted*	\$	354.7	\$ 257.9	37.5%
Diluted EPS	Reported	\$	1.16	\$ 0.19	NM
	Adjusted*	\$	1.16	\$ 0.83	39.8%

<sup>\*</sup> Non-GAAP measures – Adjustments are presented on the reconciliation slides at the end of this presentation or in the press release of Q4 results issued on February 7, 2007.

NM - Not Meaningful



<sup>\*\*</sup> Constant currency sales growth is a non-GAAP measure presented to give investors a better comparison of operations between years

# Full Year 2006 Financial Highlights

			2006	2005	Growth
(dollars in millions, excep	ot per share amounts)				
Global Sales		\$4	,896.6	\$ 4,368.5	12.1%
				Const Curre	ant ncy** 11.7%
<b>Net Earnings</b>	Reported	\$1	,348.1	\$ 931.0	44.8%
	Adjusted*	\$1	,342.6	\$ 1,078.3	24.5%
Diluted EPS	Reported	\$	4.37	\$ 2.98	46.6%
	Adjusted*	\$	4.35	\$ 3.46	25.7%

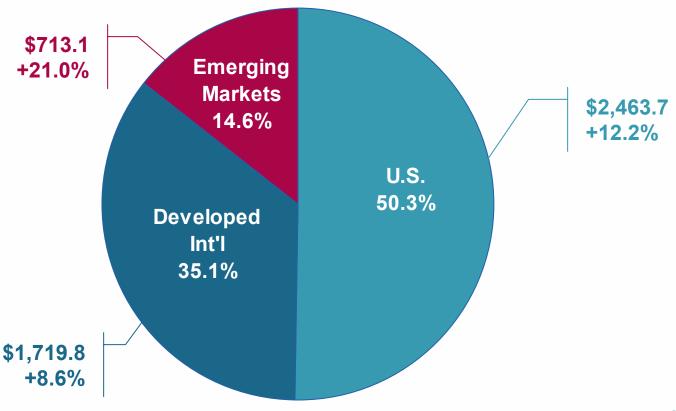
<sup>\*</sup> Non-GAAP measures – Adjustments are presented on the reconciliation slides at the end of this presentation or in the press release of Q4 results issued on February 7, 2007.

<sup>\*\*</sup> Constant currency sales growth is a non-GAAP measure presented to give investors a better comparison of operations between years



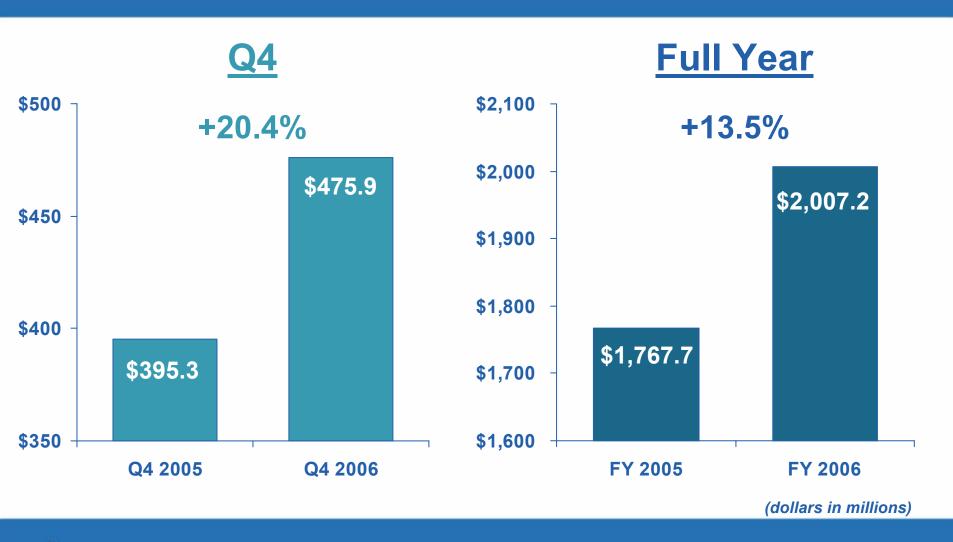
# 2006 Geographic Sales Analysis

#### FY 2006 Sales by Geography



(USD millions)

#### **Pharmaceutical Sales**

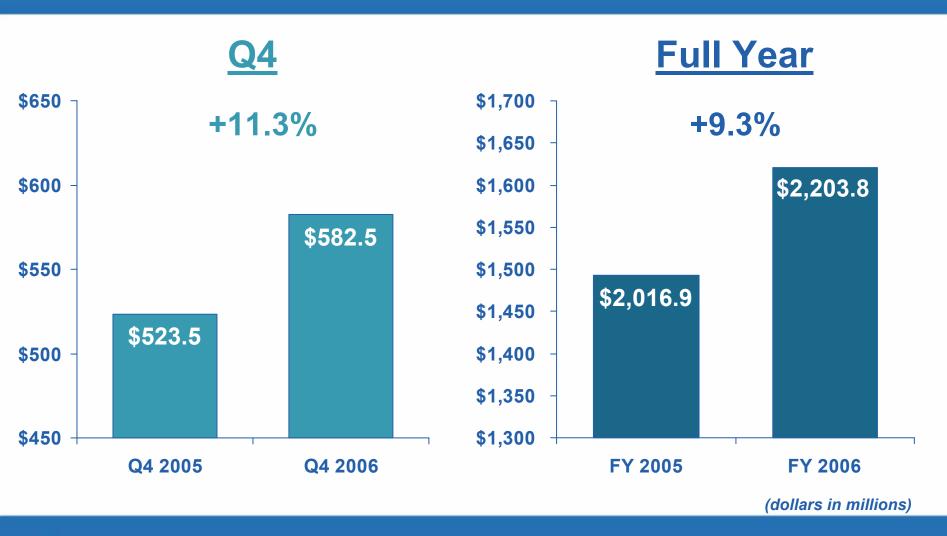




## Pharmaceutical Growth Drivers – Q4

- Glaucoma franchise development
  - Travatan<sup>®</sup> Z<sup>™</sup> launch in the U.S. leads to share gains
  - Uptake of DuoTrav<sup>™</sup> in the EU
  - Growth of Azopt<sup>®</sup> on a global basis
- Anti-infective/inflammation product line growth
  - Vigamox<sup>®</sup> expanding share
  - Nevanac® gains #2 market share in first full year
  - Continued global growth for TobraDex<sup>®</sup>
- Japanese launch of Patanol® provides boost to Allergy sales

# **Surgical Sales**

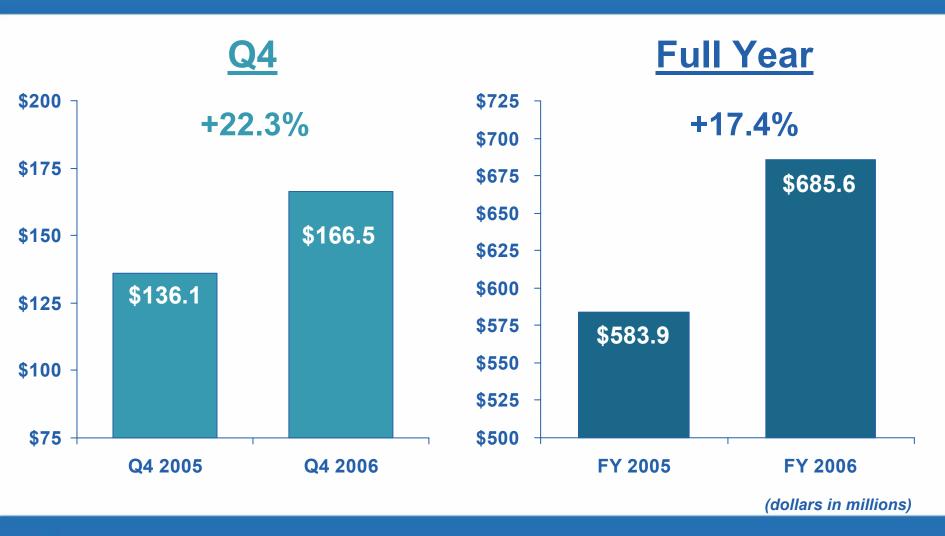




# **Surgical Growth Drivers – Q4**

- AcrySof® IOL unit growth continues to exceed market procedure growth
- Trade-up to premium products
  - IOLs: AcrySof® IQ and AcrySof® ReSTOR®
  - Cataract Equipment: Infiniti<sup>®</sup> with OZil<sup>™</sup>
  - Vitreoretinal Equipment: Accurus<sup>®</sup> 23- and 25-gauge accessories
- Recent regulatory actions
  - CMS decision on toric lenses
  - FDA approval of AcrySof® ReSTOR® Aspheric

# **Consumer Eye Care Sales**





#### **Consumer Growth Drivers – Q4**

- Global market share gains in OPTI-FREE® franchise
  - Alcon brands represent over 50% of U.S. branded market in December
  - International sales of OPTI-FREE® franchise up over 30% in Q4
- Tears franchise generates growth behind global share gains of Systane<sup>®</sup>
  - Exceptional international growth
  - Modest impact of Systane<sup>®</sup> Free recall

# **Financial Review**

Jacqualyn Fouse

Senior Vice President, Chief Financial Officer & Corporate Strategy

# **Q4 2006 Reported Income Statement Detail**

	F	Reported Q4 06	% of Sales	eported Q4 05	% of Sales
Gross Profit	\$	924.7	75.5%	\$ 799.2	75.8%
SG & A		385.9	31.5%	585.3	55.5%
R&D		134.5	11.0%	118.9	11.3%
Intangible Amortization		11.4	0.9%	21.6	2.0%
Operating Income		392.9	32.1%	73.4	7.0%
Other Non-Op Income		18.6	1.5%	3.6	0.3%
Income Tax		56.8	4.6%	16.3	1.5%
Net Earnings	\$	354.7	29.0%	\$ 60.7	5.8%
Diluted EPS	\$	1.16		\$ 0.19	



### Comparable Q4 2006 Income Statement Detail

	Reported Q4 06		% of Sales	djusted Q4 05*	% of Sales
Gross Profit	\$	924.7	75.5%	\$ 800.3	75.9%
SG & A		385.9	31.5%	347.2	32.9%
R&D		134.5	11.0%	122.9	11.7%
Intangible Amortization		11.4	0.9%	21.6	2.0%
Operating Income		392.9	32.1%	308.6	29.3%
Other Non-Op Income		18.6	1.5%	3.6	0.3%
Income Tax		56.8	4.6%	54.3	5.2%
Net Earnings	\$	354.7	29.0%	\$ 257.9	24.4%
Diluted EPS	\$	1.16		\$ 0.83	



# FY 2006 Reported Income Statement Detail

	R	leported 2006	% of Sales	F	Reported 2005	% of Sales
Gross Profit	\$	3,681.5	75.2%	\$	3,290.1	75.3%
SG & A		1,398.5	28.6%		1,594.7	36.5%
R & D		512.1	10.5%		421.8	9.7%
Intangible Amortization		198.8	4.0%		85.7	1.9%
Operating Income		1,572.1	32.1%		1,187.9	27.2%
Other Non-Op Income		44.8	0.9%		15.0	0.3%
Income Tax		268.8	5.5%		271.9	6.2%
Net Earnings	\$	1,348.1	27.5%	\$	931.0	21.3%
Diluted EPS	\$	4.37		\$	2.98	



### Comparable FY 2006 Income Statement Detail

	Adjusted 2006*	% of Sales	Adjusted 2005*	% of Sales
Gross Profit	\$ 3,700.6	75.6%	\$ 3,281.2	75.1%
SG & A	1,517.5	31.0%	1,391.8	31.9%
R & D	512.1	10.5%	445.1	10.2%
Intangible Amortization	73.1	1.5%	85.7	1.9%
Operating Income	1,597.9	32.6%	1,358.6	31.1%
Other Non-Op Income	44.8	0.9%	15.0	0.4%
Income Tax	300.1	6.1%	295.3	6.8%
Net Earnings	\$ 1,342.6	27.4%	\$ 1,078.3	24.7%
Diluted EPS	\$ 4.35		\$ 3.46	



## Reported Tax Rate vs. "Base" Rate

	2006	2005	2004
"Base" Effective Tax Rate*	21.0%	25.1%	27.8%
Total Net Impact of "Non-structural" Items	(4.4)%	(2.5)%	(5.2)%
Reported Effective Tax Rate	16.6%	22.6%	22.6%

<sup>\* &</sup>quot;Base" effective tax rate is a non-GAAP measure presented to give investors a better comparison of income taxes between years.

# **Balance Sheet Highlights**

	12/31/06	12/31/05
Short and Long Term Borrowings	\$ 981.3	\$ 1,083.4
Cash and Cash Equivalents	\$ 1,489.2	\$ 1,457.2
Consolidated S/H Equity	\$ 2,913.6	\$ 2,556.1
A/R Change (From 12/31/05)	25.8%	N/A
Inventory Change (From 12/31/05)	10.9%	N/A

(dollars in millions)

#### 2007 Full Year Financial Guidance

- Sales range from \$5.35 to \$5.45 billion
- Reported EPS range from \$5.10 to \$5.20
- Both figures are consistent with long term targets of 8-10% sales growth and 1.5-2.0 times that in EPS.







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# FY 2006 Non-GAAP Adjustments

(dollars in millions, except per share amounts)				Non-GAAP Ad				
		Reported	Pa	atent Lawsuits Settlement				on-GAAP <u>djusted*</u>
Sales	\$	4,896.6	\$		\$		\$	4,896.6
Cost of goods sold		1,215.1				(19.1)		1,196.0
Gross Profit		3,681.5				19.1		3,700.6
Selling, general and administrative		1,398.5		119.0				1,517.5
Research and development		512.1						512.1
Amortization of intangibles		198.8				(125.7)		73.1
Operating income		1,572.1		(119.0)		144.8		1,597.9
Other Income		44.8						44.8
Earnings before income taxes		1,616.9		(119.0)		144.8		1,642.7
Income Taxes		268.8		(21.5)		52.8		300.1
Net earnings	\$	1,348.1	\$	(97.5)	\$	92.0	\$	1,342.6
Diluted EPS	\$	4.37	\$	(0.32)	\$	0.30	\$	4.35



# **FY 2005 Non-GAAP Adjustments**

(dollars in millions, except per share amo			Non-G	AAP	Adjustm	ents			
	Repo	rted	Pa	atent Lawsuit Judgment	UK Facility <a href="Damage">Damage</a>		_		on-GAAP djusted*
Sales	\$ 4,36	88.5	\$		\$		\$		\$ 4,368.5
Cost of goods sold	1,07	78.4				(3.2)		12.1	1,087.3
Gross Profit	3,29	90.1				3.2		(12.1)	3,281.2
Selling, general and administrative	1,59	94.7		(240.0)		(5.5)		42.6	1,391.8
Research and development	42	21.8						23.3	445.1
Amortization of intangibles	8	35.7							85.7
Operating income	1,18	37.9		240.0		8.7		(78.0)	1,358.6
Other Income	1	15.0							15.0
Earnings before income taxes	1,20	2.9		240.0		8.7		(78.0)	1,373.6
Income Taxes	27	<b>7</b> 1.9		43.3		(2.3)		(17.6)	295.3
Net earnings	\$ 93	31.0	\$	196.7	\$	11.0	\$	(60.4)	\$ 1,078.3
Diluted EPS	\$ 2	2.98	\$	0.63	\$	0.04	\$	(0.19)	\$ 3.46



# **Q4 2005 Non-GAAP Adjustments**

(dollars in millions, except per share amo	ounts)		Non-G	Non-GAAP Adjustments									
	Reported	P	atent Lawsuit Judgment	UK Facility <a href="Damage">Damage</a>		_			n-GAAP ljusted*				
Sales	\$ 1,054.9	\$		\$		\$		\$	1,054.9				
Cost of goods sold	255.7				(3.2)		2.1		254.6				
Gross Profit	799.2				3.2		(2.1)		800.3				
Selling, general and administrative	585.3		(240.0)		(5.5)		7.4		347.2				
Research and development	118.9						4.0		122.9				
Amortization of intangibles	21.6								21.6				
Operating income	73.4		240.0		8.7		(13.5)		308.6				
Other Income	3.6								3.6				
Earnings before income taxes	77.0		240.0		8.7		(13.5)		312.2				
Income Taxes	16.3		43.3		(2.3)		(3.0)		54.3				
Net earnings	\$ 60.7	\$	196.7	\$	11.0	\$	(10.5)	\$	257.9				
Diluted EPS	\$ 0.19	\$	0.63	\$	0.04	\$	(0.03)	\$	0.83				

