UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(MARK ONE)

☑ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2009

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

FOR THE TRANSITION PERIOD FROM _____ TO _____

Commission File Number: 001-16517

PHOENIX

THE PHOENIX COMPANIES, INC.

(Exact name of registrant as specified in its charter)

Delaware	**06-1599088**
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
One American Row, Hartford, Connecticut	**06102-5056**
(Address of principal executive offices)	(Zip Code)

(860) 403-5000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES ☑ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES ☐ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☑	Accelerated filer ☐	Non-accelerated filer ☐ *(Do not check if smaller reporting company)*	Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES ☐ NO ☑

On October 31, 2009, the registrant had 115.6 million shares of common stock outstanding.

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

THE PHOENIX COMPANIES, INC.
Unaudited Interim Consolidated Balance Sheet
($ in millions, except share data)
September 30, 2009 (unaudited) and December 31, 2008

	Sept 30, 2009	Dec 31, 2008
ASSETS:		
Available-for-sale debt securities, at fair value	$ 10,545.5	$ 9,831.0
Available-for-sale equity securities, at fair value	22.0	25.2
Venture capital partnerships, at equity in net assets	186.5	200.8
Policy loans, at unpaid principal balances	2,422.0	2,535.7
Other investments	556.2	616.9
Fair value option investments	67.4	84.1
	13,799.6	13,293.7
Available-for-sale debt and equity securities pledged as collateral, at fair value	—	148.0
Total investments	**13,799.6**	**13,441.7**
Cash and cash equivalents	127.0	381.1
Accrued investment income	205.4	203.4
Receivables	360.2	368.0
Deferred policy acquisition costs	2,095.8	2,731.4
Deferred income taxes	195.6	456.7
Goodwill and intangible assets	3.1	30.1
Other assets	195.2	226.2
Separate account assets	8,429.9	7,930.2
Total assets	**$ 25,411.8**	**$ 25,768.8**
LIABILITIES:		
Policy liabilities and accruals	$ 13,409.6	$ 14,008.8
Policyholder deposit funds	1,379.5	1,616.6
Indebtedness	433.6	458.0
Other liabilities	574.3	645.0
Non-recourse collateralized debt obligations	—	245.2
Separate account liabilities	8,429.9	7,930.2
Total liabilities	**24,226.9**	**24,903.8**
CONTINGENT LIABILITIES (NOTE 18)		
STOCKHOLDERS' EQUITY:		
Common stock, $.01 par value: 127.0 million and 126.7 million shares issued	1.3	1.3
Additional paid-in capital	2,627.2	2,626.4
Accumulated deficit	(1,040.3)	(839.5)
Accumulated other comprehensive loss	(223.8)	(743.7)
Treasury stock, at cost: 11.4 million and 12.3 million shares	(179.5)	(179.5)
Total stockholders' equity	**1,184.9**	**865.0**
Total liabilities and stockholders' equity	**$ 25,411.8**	**$ 25,768.8**

The accompanying notes are an integral part of these financial statements.

THE PHOENIX COMPANIES, INC.
Unaudited Interim Consolidated Statement of Income and Comprehensive Income
($ in millions, except share data)
Three and Nine Months Ended September 30, 2009 and 2008

	Three Months		Nine Months	
	2009	**2008**	**2009**	**2008**
REVENUES:				
Premiums	$ 171.0	$ 195.2	$ 513.7	$ 566.7
Insurance, investment management and product fees	171.2	157.8	490.4	461.6
Net investment income	201.4	218.0	582.1	712.2
Net realized investment losses:				
Total other-than-temporary impairment ("OTTI") losses	(37.7)	—	(134.7)	—
Portion of OTTI losses recognized in other comprehensive income	22.8	—	60.5	—
Net OTTI losses recognized in earnings	(14.9)	(38.8)	(74.2)	(105.7)
Net realized investment losses, excluding OTTI losses	(2.5)	(20.9)	(4.0)	(26.2)
Total realized investment losses	(17.4)	(59.7)	(78.2)	(131.9)
Total revenues	**526.2**	**511.3**	**1,508.0**	**1,608.6**
BENEFITS AND EXPENSES:				
Policy benefits, excluding policyholder dividends	308.4	336.6	973.8	999.4
Policyholder dividends	63.9	43.4	148.3	203.1
Policy acquisition cost amortization	64.1	68.0	157.9	163.6
Interest expense on indebtedness	8.2	8.8	25.1	27.8
Interest expense on non-recourse collateralized debt obligations	—	5.6	—	10.7
Goodwill impairment	27.0	—	27.0	—
Other operating expenses	91.3	60.0	245.4	207.3
Total benefits and expenses	**562.9**	**522.4**	**1,577.5**	**1,611.9**
Loss before income taxes	(36.7)	(11.1)	(69.5)	(3.3)
Income tax (expense) benefit	11.4	(2.9)	(113.7)	(4.2)
Loss from continuing operations	**(25.3)**	**(14.0)**	**(183.2)**	**(7.5)**
Loss from discontinued operations, net of income taxes	(1.3)	(325.5)	(29.4)	(340.2)
Net loss	**$ (26.6)**	**$ (339.5)**	**$ (212.6)**	**$ (347.7)**
EARNINGS PER SHARE:				
Loss from continuing operations – basic	$ (0.22)	$ (0.12)	$ (1.58)	$ (0.07)
Loss from continuing operations – diluted	$ (0.22)	$ (0.12)	$ (1.58)	$ (0.07)
Loss from discontinued operations – basic	$ (0.01)	$ (2.85)	$ (0.26)	$ (2.97)
Loss from discontinued operations – diluted	$ (0.01)	$ (2.85)	$ (0.26)	$ (2.97)
Net loss – basic	$ (0.23)	$ (2.97)	$ (1.84)	$ (3.04)
Net loss – diluted	$ (0.23)	$ (2.97)	$ (1.84)	$ (3.04)
Basic weighted-average common shares outstanding (in thousands)	115,907	114,398	115,791	114,374
Diluted weighted-average common shares outstanding (in thousands)	115,907	114,398	115,791	114,374
COMPREHENSIVE INCOME (LOSS):				
Net loss	**$ (26.6)**	**$ (339.5)**	**$ (212.6)**	**$ (347.7)**
Net unrealized investment gains (losses)	311.2	(260.2)	526.5	(345.9)
Portion of other-than-temporary impairment losses recognized in other comprehensive income	(14.8)	—	(39.3)	—
Net unrealized other gains (losses)	(6.4)	(57.9)	28.1	(54.5)
Net unrealized derivative instruments gains (losses)	(0.7)	5.4	(4.0)	7.1
Other comprehensive income (loss)	**289.3**	**(312.7)**	**511.3**	**(393.3)**
Comprehensive income (loss)	**$ 262.7**	**$ (652.2)**	**$ 298.7**	**$ (741.0)**

The accompanying notes are an integral part of these financial statements.

THE PHOENIX COMPANIES, INC.
Unaudited Interim Consolidated Statement of Cash Flows
($ in millions)
Nine Months Ended September 30, 2009 and 2008

	2009	2008
OPERATING ACTIVITIES:		
Premiums collected	$ 489.6	$ 588.7
Insurance, investment management and product fees collected	486.4	466.8
Investment income collected	638.1	673.3
Policy benefits paid, excluding policyholder dividends	(1,539.0)	(840.1)
Policyholder dividends paid	(234.0)	(253.0)
Policy acquisition costs paid	(63.8)	(335.1)
Interest expense on indebtedness paid	(23.0)	(25.6)
Interest expense on collateralized debt obligations paid	—	(11.2)
Other operating expenses paid	(251.4)	(221.3)
Income taxes paid	(2.1)	(21.6)
Cash from continuing operations	(499.2)	20.9
Discontinued operations, net	(34.0)	(33.3)
Cash for operating activities	**(533.2)**	**(12.4)**
INVESTING ACTIVITIES:		
Investment purchases	(5,633.5)	(3,827.7)
Investment sales, repayments and maturities	6,086.4	4,001.4
Debt and equity securities pledged as collateral sales	—	32.1
Premises and equipment additions	(4.9)	(13.8)
Effect of deconsolidation of collateralized debt obligations	(7.3)	—
Discontinued operations, net	11.4	42.0
Cash from investing activities	**452.1**	**234.0**
FINANCING ACTIVITIES:		
Policyholder deposit fund deposits	506.0	524.6
Policyholder deposit fund withdrawals	(668.4)	(784.0)
Indebtedness repayments	(10.6)	(158.5)
Collateralized debt obligations repayments	—	(37.5)
Common stock dividends paid	—	(18.3)
Proceeds from stock options exercised	—	0.4
Cash for financing activities	**(173.0)**	**(473.3)**
Change in cash and cash equivalents	**(254.1)**	**(251.7)**
Cash and cash equivalents, beginning of period	381.1	541.2
Cash and cash equivalents, end of period	**$ 127.0**	**$ 289.5**

Included in cash and cash equivalents above is cash pledged as collateral of $0.0 and $2.3 million at September 30, 2009 and 2008, respectively.

The accompanying notes are an integral part of these financial statements.

THE PHOENIX COMPANIES, INC.
Unaudited Interim Consolidated Statement of Changes in Stockholders' Equity
($ in millions)
Three and Nine Months Ended September 30, 2009 and 2008

	Three Months		Nine Months	
	2009	**2008**	**2009**	**2008**
COMMON STOCK:				
Balance, beginning of period	$ 1.3	$ 1.3	$ 1.3	$ 1.3
Common shares issued	—	—	—	—
Balance, end of period	**$ 1.3**	**$ 1.3**	**$ 1.3**	**$ 1.3**
ADDITIONAL PAID-IN CAPITAL:				
Balance, beginning of period	$ 2,626.6	$ 2,621.8	$ 2,626.4	$ 2,616.1
Issuance of shares and compensation expense on stock compensation awards	0.6	2.5	0.8	8.2
Balance, end of period	**$ 2,627.2**	**$ 2,624.3**	**$ 2,627.2**	**$ 2,624.3**
ACCUMULATED DEFICIT:				
Balance, beginning of period, as previously reported	$ (1,013.7)	$ (50.6)	$ (839.5)	$ (9.8)
Cumulative effect of retrospective application of change in accounting (Note 2)	—	—	—	(10.9)
Adjustment for initial application of SFAS 159 (Note 2)	—	—	—	(2.9)
Cumulative effect adjustment of FSP FAS 115-2 (Note 2)	—	—	11.8	—
Adjusted beginning balance	(1,013.7)	(50.6)	(827.7)	(23.6)
Net loss	(26.6)	(339.5)	(212.6)	(347.7)
Common stock dividend declared ($0.16 per share)	—	—	—	(18.8)
Balance, end of period	**$ (1,040.3)**	**$ (390.1)**	**$ (1,040.3)**	**$ (390.1)**
ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS):				
Balance, beginning of period	$ (513.1)	$ (215.9)	$ (743.7)	$ (138.2)
Adjustment for initial application of SFAS 159 (Note 2)	—	—	—	2.9
Cumulative effect adjustment of FSP FAS 115-2 (Note 2)	—	—	8.6	—
Adjusted beginning balance	(513.1)	(215.9)	(735.1)	(135.3)
Other comprehensive income (loss)	289.3	(312.7)	511.3	(393.3)
Balance, end of period	**$ (223.8)**	**$ (528.6)**	**$ (223.8)**	**$ (528.6)**
TREASURY STOCK, AT COST:				
Balance, beginning of period	$ (179.5)	$ (179.5)	$ (179.5)	$ (179.5)
Balance, end of period	**$ (179.5)**	**$ (179.5)**	**$ (179.5)**	**$ (179.5)**
TOTAL STOCKHOLDERS' EQUITY:				
Balance, beginning of period	$ 921.6	$ 2,177.1	$ 865.0	$ 2,279.0
Change in stockholders' equity	263.3	(649.8)	319.9	(751.7)
Stockholders' equity, end of period	**$ 1,184.9**	**$ 1,527.3**	**$ 1,184.9**	**$ 1,527.3**

The accompanying notes are an integral part of these financial statements.

1. Organization and Operations

Phoenix Mutual Life Insurance Company was organized in Connecticut in 1851. In 1992, in connection with its merger with Home Life Insurance Company, the Company redomiciled to New York and changed its name to Phoenix Home Life Mutual Insurance Company ("Phoenix Home Life").

On June 25, 2001, the effective date of its demutualization, Phoenix Home Life converted from a mutual life insurance company to a stock life insurance company, became a wholly owned subsidiary of The Phoenix Companies, Inc. (the "Company" or "PNX") and changed its name to Phoenix Life Insurance Company.

The Phoenix Companies, Inc. is a holding company and our operations are conducted through subsidiaries, principally Phoenix Life Insurance Company and PHL Variable Insurance Company. We provide life insurance and annuity products through a wide variety of third-party financial professionals and intermediaries. We have eliminated significant intercompany accounts and transactions in consolidating these financial statements.

Effective December, 31, 2008, we distributed our interest in our asset management subsidiary, Virtus Investment Partners, Inc. ("Virtus"), formerly known as Phoenix Investment Partners, Ltd., to PNX's shareholders in a spin-off dividend. See Note 21 in our 2008 Annual Report on Form 10-K for further information regarding the spin-off transaction. We have reflected the results of Virtus prior to the distribution in discontinued operations in these financial statements.

2. Basis of Presentation and Significant Accounting Policies

We have prepared these financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP") which differ materially from the accounting practices prescribed by various insurance regulatory authorities. Significant intercompany balances and transactions have been eliminated. We have reclassified certain amounts for 2008 to conform with 2009 presentation.

Use of estimates

In preparing these financial statements in conformity with GAAP, we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates. We employ significant estimates and assumptions in the determination of deferred policy acquisition costs; policyholder liabilities and accruals and the valuation of goodwill; the valuation of investments in debt and equity securities and venture capital partnerships; the valuation of deferred tax assets; pension and other postemployment benefits liabilities; and accruals for contingent liabilities. Our significant accounting policies are presented in the notes to our consolidated financial statements in our 2008 Annual Report on Form 10-K.

Our interim consolidated financial statements do not include all of the disclosures required by GAAP for annual financial statements. In our opinion, we have included all adjustments, consisting of normal, recurring adjustments, considered necessary for a fair statement of the results for the interim periods. Financial results for the three- and nine-month periods in 2009 are not necessarily indicative of the results that may be expected for the year 2009. These consolidated financial statements should be read in conjunction with the consolidated financial statements in our 2008 Annual Report on Form 10-K.

2. Basis of Presentation and Significant Accounting Policies (continued)

Risks Associated with Current Economic Environment

Over the past 18 months, the U.S. economy has experienced unprecedented credit and liquidity issues and entered into a recession. Following several years of rapid credit expansion, a sharp contraction in mortgage lending coupled with dramatic declines in home prices, rising mortgage defaults and increasing home foreclosures, resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs, initially of mortgage-backed securities but spreading to most sectors of the credit markets, and to credit default swaps and other derivative securities, have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions, to be subsidized by the U.S. government and, in some cases, to fail. Reflecting concern about the stability of the financial markets generally and the strength of counterparties many lenders and institutional investors have reduced and, in some cases, ceased to provide funding to borrowers, including other financial institutions. These factors, combined with declining business and consumer confidence and increased unemployment, have precipitated an economic slowdown and fears of a prolonged recession.

Even under more favorable market conditions, general factors such as the availability of credit, consumer spending, business investment, capital market conditions and inflation affect our business. For example, in an economic downturn, higher unemployment, lower family income, lower corporate earnings, lower business investment and lower consumer spending may depress the demand for life insurance, annuities and investment products. In addition, this type of economic environment may result in higher lapses or surrenders of policies. Accordingly, the risks we face related to general economic and business conditions are more pronounced given the severity and magnitude of recent adverse economic and market conditions experienced.

More specifically, our business is exposed to the performance of the debt and equity markets, which have been materially and adversely affected by recent economic developments over the past 18 months. These adverse conditions included, but are not limited to, a lack of buyers for certain assets, volatility, credit spread changes, and benchmark interest rate changes. Each of these factors has and may continue to impact the liquidity and value of our investments. These effects include, but are not limited to, the following:

- The value of our investment portfolio has declined which has resulted in, and may continue to result in, higher realized and/or unrealized losses. While the unrealized loss position of our investment portfolio has had significant improvement in 2009, the valuations on our investments are still under stress, with an unrealized loss position of $403.6 million before offsets, at September 30, 2009. In addition to general interest rate increases or credit spread widening, the value of our investment portfolio can also be depressed by illiquidity and by changes in assumptions or inputs we use in estimating fair value. Certain types of securities in our investment portfolio, such as asset-backed securities supported by residential and commercial mortgages, have been disproportionately affected and could experience further realized and/or unrealized losses if the delinquency rates of the underlying mortgage loans increase.
- Changes in interest rates also have other effects related to our investment portfolio. In periods of increasing interest rates, life insurance policy loans, surrenders and withdrawals could increase as policyholders seek investments with higher returns. This could require us to sell invested assets at a time when their prices are depressed by the increase in interest rates, which could cause us to realize investment losses. Conversely, during periods of declining interest rates, we could experience increased premium payments on products with flexible premium features, repayment of policy loans and increased percentages of policies remaining in force. We would obtain lower returns on investments made with these cash flows. In addition, borrowers may prepay or redeem bonds in our investment portfolio so that we might have to reinvest those proceeds in lower yielding investments. As a consequence of these factors, we could experience a decrease in the spread between the returns on our investment portfolio and amounts credited to policyholders and contract owners, which could adversely affect our profitability.
- Our investments in alternative asset classes, such as hedge funds, private equity funds and limited partnership interests, were adversely affected in the first half of this year and produced a net loss of $55.3 million before offsets. While there has been significant improvement in the third quarter of 2009 which resulted in a net gain of $4.5 million before offsets for these asset classes, there may be similar adverse effects in the future. In addition, alternative assets generate returns that are more volatile than other asset classes. These assets are also relatively illiquid and may be harder to value or sell in adverse market conditions.
- Poor performance of the debt and equity markets diminishes our fee revenues by reducing the value of the assets we manage within our variable annuity and variable life products.

2. Basis of Presentation and Significant Accounting Policies (continued)

- The attractiveness of certain of our products may decrease because they are linked to the equity markets and assessments of our financial strength, resulting in lower profits. Increasing consumer concerns about the returns and features of our products or our financial strength may cause existing clients to surrender policies or withdraw assets, and diminish our ability to sell policies and attract assets from new and existing clients, which would result in lower sales and fee revenues.
- Significant accounting estimates may be materially affected by the equity and debt markets and their impact on our customers' behavior. For example, in setting amortization schedules for our deferred policy acquisition costs, we make assumptions about future market performance and policyholder behavior. Also, we analyze our ability to utilize deferred tax assets based on projected financial results which reflect the impact of financial markets on our business. At December 31, 2008, we carried a valuation allowance of $287.9 million on $744.6 million of deferred tax assets. In the first nine months of 2009, we decreased the valuation allowance by $51.5 million to a balance of $236.4 million on deferred tax assets of $432.0 million at September 30, 2009.
- The funding requirements of our pension plan have increased. The funding requirements of our pension plan are dependent on the performance of the debt and equity markets. The value of the assets supporting the pension plan decreased by $143.4 million in 2008, thereby increasing the requirement for future funding. Future market declines could result in additional funding requirements. Also, the funding requirements of our pension plan are sensitive to interest rate changes. Should interest rates decrease materially, the value of the liabilities under the plan would increase, as would the requirement for future funding. We made contributions of $3.5 million to the pension plan during the first nine months of 2009. Over the next 12 months, Phoenix Life expects to make contributions of approximately $52.0 million, of which approximately $44.0 million will be funded in the first quarter of 2010.

Economic and market conditions have materially and adversely affected us. In 2008 we had a net loss of $726.0 million with continued net losses of $212.6 million year-to-date 2009. While there are some signs of an economic and market recovery, it is difficult to predict how long it will take for a sustainable economic and market recovery to take hold or whether the financial markets will once again deteriorate. The lack of credit, lack of confidence in the financial sector, volatility in the financial markets and reduced business activity are likely to continue to materially and adversely affect our business, financial condition and results of operations.

Adoption of new accounting standards

The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") is a single source of authoritative GAAP in a topically organized format. While not intended to change GAAP, the ASC changes the way in which the accounting literature is organized, with the objective of making it easier to research. It codifies previous level a-d GAAP issued by the various standard setters. It also supersedes the previous GAAP, except for guidance issued by the SEC. Any sources of GAAP not included in the ASC will be non-authoritative. This guidance is effective for our third quarter reporting. Because the ASC only concerns the GAAP hierarchy, our adoption had no effect on our financial condition or results of operations. Where applicable, we have included a reference to the superceded accounting standard and added a parenthetical reference to the new ASC guidance.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ("ASC 855"), which is intended to bring the existing audit standard into the U.S. GAAP hierarchy. ASC 855 also adds a requirement to disclose the cut-off date used in the evaluation. ASC 855 was effective for our second quarter 2009 reporting and had no effect on our financial condition or results of operations.

In April 2009, the FASB issued FASB Staff Position ("FSP") FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* ("ASC 820-10-65-4"), which further clarifies the application of FASB Statement No. 157, *Fair Value Measurements* ("ASC 820-10-5"),clarified the guidance for determining fair value in an inactive market, including guidance on identifying circumstances that indicate a transaction is not orderly or a market is not active. ASC 820-10-65-4 supersedes FSP FAS 157-3 ("ASC 820-10-35"), which was effective upon issuance on October 10, 2008. The FSP addresses application issues such as how management's internal assumptions should be considered when measuring fair value when relevant observable data does not exist; how observable market information in a market that is not active should be considered when measuring fair value and how the use of market quotes should be considered when assessing the relevance of observable and unobservable data available to measure fair value. ASC 820-10-65-4 was optional for adoption for periods ending after March 15, 2009. We elected to adopt this guidance for the quarter ending March 31, 2009. Our adoption of ASC 820-10-65-4 had no material effect on our financial condition or results of operations.

2. Basis of Presentation and Significant Accounting Policies (continued)

In April 2009, the FASB issued FSP FAS 115-2 and 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* updated the other-than-temporary impairment guidance ("ASC 320-10-65"), which changes the application of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* ("ASC 320-10"). The FSP addresses how to evaluate whether an impairment is other than temporary, and modifies the existing requirement from the intent and ability to hold a security, to an assessment of whether it is more likely than not that the Company will be required to sell the security before recovery. Additionally, the guidance provides for the separation of an other-than-temporary impairment into an amount attributable to credit loss, recognized in earnings, and an amount attributable to other factors, recognized in other comprehensive income. ASC 320-10-65 was optional for adoption for periods ending after March 15, 2009. We elected to adopt this guidance for the quarter ending March 31, 2009. Our adoption of ASC 320-10-65 resulted in a decrease to our January 1, 2009 accumulated deficit and a decrease to our January 1, 2009 accumulated other comprehensive loss. The cumulative effect recognized was $20.4 million after offsets and is reflected in stockholders' equity. The cumulative effect resulted in a decrease to accumulated deficit of $11.8 million after offsets and a decrease to accumulated other comprehensive loss of $8.6 million after offsets, which includes an adjustment of $12.6 million to the deferred tax valuation allowance.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, updated the interim disclosure guidance ("ASC 270-10-50"), which requires disclosures about fair value of financial instruments for interim reporting periods as well as in annual financial statements. The FSP also requires such disclosures whenever a publicly-traded company issues summarized financial information for interim reporting periods. FSP FAS 107-1 is effective for interim reporting periods ending after June 15, 2009. Because the guidance in this FSP only concerns additional interim disclosures, our adoption resulted in additional disclosures in these financial statements but otherwise had no effect on our financial condition or results of operations.

In January 2009, the FASB updated the impairment guidance in FSP EITF 99-20-1 ("ASC 320-10-35-33") related to *Beneficial Interests in Securitized Financial Assets.* The FSP revises EITF 99-20's ("ASC 325-40") impairment guidance to make it consistent with the requirements of SFAS No. 115 ("ASC 320-10") for other debt securities for determining whether an other-than-temporary impairment has occurred. The FSP was effective for us in the first quarter of 2009. Our adoption of the FSP had no material effect on our financial statements.

In December 2008, the FASB issued FSP No. FAS 140-4 and FIN 46(R)-8, *Disclosures by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities* ("ASC 810-10-50"), which requires public entities to provide additional disclosures about transfers of financial assets. It expanded the disclosure requirements in ASC 860 concerning transfers of financial assets. The expanded guidance also requires sponsors that have a variable interest in a variable interest entity to provide additional disclosures about their involvement with variable interest entities. The FSP was effective for us in the first quarter of 2009. Because this guidance only concerns disclosures, our adoption resulted in additional disclosures in our financial statements but, otherwise, had no effect on our financial condition or results of operations.

In September 2008, the FASB issued FSP No. FAS 133-1 and FIN 45-4, *Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161* ("ASC 815-10-65"). The FSP updated the credit derivative guarantee guidance in ASC 815-10-50. The new guidance introduces new disclosure requirements for credit derivatives and certain guarantees. The FSP was effective for us in the first quarter of 2009. Because this guidance only concerns disclosures, our adoption resulted in additional disclosures in our financial statements but, otherwise, had no effect on our financial condition or results of operations.

In June 2008, the FASB issued FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities* ("ASC 260-10"), which states that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and shall be included in the computation of earnings per share. ASC 260-10 was effective for us January 1, 2009. Our adoption did not have a material impact on our financial position and results of operations.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* ("ASC 810-65"*)*. which updated the requirements for the presentation of minority interests and for deconsolidation accounting. ASC 810-65 was effective for us January 1, 2009 and our adoption did not have a material impact on our financial position and results of operations.

2. Basis of Presentation and Significant Accounting Policies (continued)

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("ASC 825-10"), which gives entities the option to measure eligible financial assets, financial liabilities and firm commitments at fair value (i.e., the fair value option), on an instrument-by-instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability or upon entering into a firm commitment. Subsequent changes in fair value must be recorded in earnings. Additionally, ASC 825-10 allows for a one-time election for existing positions upon adoption, with the transition adjustment recorded to beginning retained earnings. We adopted this guidance as of January 1, 2008 with no net effect to equity, as further described below.

We elected to apply the ASC 825-10 fair value option to available-for-sale equity securities with a fair value of $74.6 million at January 1, 2008. These securities back our deferred compensation liabilities. Previously, changes in the fair value of the securities were recorded in other comprehensive income while changes in the liability were recorded in earnings. Electing the fair value option resulted in a decrease to accumulated other comprehensive loss and an offsetting increase to accumulated deficit of $2.9 million, net of tax, and allows us to mitigate the associated accounting volatility. Following election of the fair value option, changes in the fair value of these securities are recorded in earnings.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ("ASC 820-10"), concerning fair value measurements and disclosures which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820-10 provides guidance on how to measure fair value when required under existing accounting standards. The guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels ("Level 1, 2 and 3"). Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets that we have the ability to access at the measurement date. Level 2 inputs are observable inputs, other than quoted prices included in Level 1, for the asset or liability. Level 3 inputs are unobservable inputs reflecting our estimates of the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). Quantitative and qualitative disclosures will focus on the inputs used to measure fair value for both recurring and non-recurring fair value measurements and the effects of the measurements in the financial statements. We adopted this guidance effective January 1, 2008 with no material impact on our financial position and results of operations.

Accounting standards not yet adopted

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*, which updated the variable interest entity guidance ("ASC 810"). Significant amendments include changes in the method of determining the primary beneficiary of a variable interest entity. The new guidance also adds a requirement for ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity. The new guidance is effective for us for 2010 interim and annual reporting periods. We have not completed our assessment of whether our adoption of this guidance will have an impact on our financial position and results of operations.

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140*, which updated the transfers and servicing guidance ("ASC 860"). The update amends the guidance for determining whether a transferor has surrendered control over transferred financial assets. The update also provides guidance for when a financial asset should be derecognized. The guidance is effective for us for 2010 interim and annual reporting periods. We have not completed our assessment of whether our adoption of this guidance will have an impact on our financial position and results of operations.

In January 2009, the FASB issued FSP No. FAS 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets* ("ASC 715-20-65"), which expands the disclosures set forth in SFAS 132(R) by adding required disclosures about how: investment allocation decisions are made by management, major categories of plan assets, and significant concentrations of risk. Additionally, the new guidance requires an employer to disclose: the level of the fair value hierarchy into which plan assets fall, information about the inputs that valuation techniques used to measure the fair value of plan assets, and a reconciliation of the beginning and ending balances of plan assets in level 3 of the fair value hierarchy. The disclosures about plan assets required by this new guidance shall be provided for fiscal years ending after December 15, 2009. The new guidance will not have a material effect on our financial statements.

2. Basis of Presentation and Significant Accounting Policies (continued)

Significant Accounting Policies

Reinsurance

Effective April 1, 2008, we changed our method of accounting for the cost of certain of our long duration reinsurance contracts. Comparative amounts from prior periods have been adjusted to apply the new method retrospectively in these financial statements.

Net Investment Income and Net Realized Investment Gains (Losses)

Effective January 1, 2009, we changed our accounting policy related to net investment income and realized gains (losses) in conjunction with our adoption of FSP FAS 115-2 ("ASC 320-10-65").

We recognize realized investment gains (losses) on asset dispositions on a first-in, first-out basis. We recognize realized investment losses when declines in fair value of debt and equity securities are considered to be other-than-temporarily impaired. For debt securities, the other-than-temporarily impaired amount is separated into the amount related to a credit loss as a charge to net realized investment losses included in our earnings, and the amount related to all other factors, which is recognized in other comprehensive income. The credit loss component is calculated using our best estimate of the present value of cash flows expected to be collected from the debt security, by discounting the expected cash flows at the effective interest rate implicit in the security at the time of acquisition. Subsequent to recognition of an impairment loss, the difference between the new cost basis and the cash flows expected to be collected is accreted as interest income.

In evaluating whether a decline in value is other than temporary, we consider several factors including, but not limited to the following:

- the extent and the duration of the decline;
- the reasons for the decline in value (credit event, interest related or market fluctuations);
- our intent to sell the security, or whether it is more likely than not that we will be required to sell it before recovery, and
- the financial condition of and near term prospects of the issuer.

A debt security impairment is deemed other than temporary if:

- we either intend to sell the security, or it is more likely than not that we will be required to sell the security before recovery; or
- it is probable we will be unable to collect cash flows sufficient to recover the amortized cost basis of the security.

Impairments due to deterioration in credit that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security are considered other than temporary. Other declines in fair value (for example, due to interest rate changes, sector credit rating changes or company-specific rating changes) that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security may also result in a conclusion that an other-than-temporary impairment has occurred.

The closed block policyholder dividend obligation, applicable deferred policy acquisition costs and applicable income taxes, which offset realized investment gains and losses and other-than-temporary impairments, are each reported separately as components of net income.

3. Business Combinations and Dispositions

Spin-Off of Virtus

We distributed 100% of Virtus common stock to our stockholders (other than shares withheld to satisfy certain withholding obligations) on December 31, 2008. Following the spin-off, we are independent of each other and have separate boards of directors and management. In connection with the spin-off, Virtus and we entered into a separation agreement and several other agreements to complete the separation of the asset management business from us and to distribute Virtus common stock to our stockholders. These agreements govern the relationship between us following the spin-off and also provide for the allocation of employee benefits, taxes and other liabilities and obligations attributable to periods prior to the spin-off. The agreements include a transition services agreement, tax separation agreement and employee matters agreement. We amended the tax separation agreement in the second quarter of 2009 to clarify positions we intend to take with regard to certain tax elections related to the spin-off.

PFG Holdings, Inc.

In 2003, we acquired the remaining interest in PFG Holdings, Inc. ("PFG"), the holding company for our private placement operation. The initial purchase consideration was $16.7 million in addition to a contingent obligation for additional purchase consideration based on the achievement of certain performance targets through 2007 and the appraised value of PFG as of December 31, 2007. Through November 2007, we paid additional consideration of $19.4 million, including $13.4 million, $0.0 million and $3.0 million during 2007, 2006 and 2005 respectively. In November 2007, we amended the original purchase agreement to extend the term of the agreement through the end of 2009 and to establish a more objective mechanism to value PFG and calculate the final amount of contingent consideration. As a result, we may be obligated to make additional cash payments of $17.6 million by June 2010 if certain performance targets are met through December 2009. Since the contingent payments are based on the achievement of performance targets, the actual payments may be lower. If the performance targets are exceeded, the actual payments may be higher, subject to a maximum of $77.1 million. In accordance with EITF 95-8, *Accounting for Contingent Consideration Paid to the Shareholders of an Acquired Enterprise in a Purchase Business Combination*, a portion of the contingent payments will be accounted for as goodwill, and the amounts related to performance in excess of targets will be expensed, if and when achieved. The goodwill was evaluated as of September 30, 2009 and we recorded an impairment of $27.0 million in the third quarter. See Note 6 to these financial statements for additional information.

4. Demutualization and Closed Block

In 1999, we began the process of reorganizing and demutualizing our then principal operating company, Phoenix Home Life Mutual Insurance Company. We completed the process in June 2001, when all policyholder membership interests in this mutual company were extinguished and eligible policyholders of the mutual company received shares of common stock of The Phoenix Companies, Inc., together with cash and policy credits, as compensation. To protect the future dividends of these policyholders, we also established a closed block for their existing policies.

Because closed block liabilities exceed closed block assets, we have a net closed block liability at each period-end. This net liability represents the maximum future earnings contribution to be recognized from the closed block and the change in this net liability each period is in the earnings contribution recognized from the closed block for the period. To the extent that actual cash flows differ from amounts anticipated, we may adjust policyholder dividends. If the closed block has excess funds, those funds will be available only to the closed block policyholders. However, if the closed block has insufficient funds to make policy benefit payments that are guaranteed, the payments will be made from assets outside of the closed block.

4. Demutualization and Closed Block (continued)

Closed Block Assets and Liabilities: *($ in millions)*	**Sept 30, 2009**	**Dec 31, 2008**	**Inception**
Debt securities	$ 6,388.6	$ 6,011.4	$ 4,773.1
Equity securities	7.6	9.0	—
Mortgage loans	6.7	8.9	399.0
Venture capital partnerships	174.8	188.5	—
Policy loans	1,402.9	1,377.0	1,380.0
Other investments	135.9	153.3	—
Total closed block investments	**8,116.5**	**7,748.1**	**6,552.1**
Cash and cash equivalents	20.5	57.2	—
Accrued investment income	112.1	113.0	106.8
Receivables	42.9	49.5	35.2
Deferred income taxes	272.5	418.3	389.4
Other closed block assets	51.3	338.0	6.2
Total closed block assets	**8,615.8**	**8,724.1**	**7,089.7**
Policy liabilities and accruals	9,383.3	9,742.7	8,301.7
Policyholder dividends payable	308.4	311.1	325.1
Other closed block liabilities	42.8	72.0	12.3
Total closed block liabilities	**9,734.5**	**10,125.8**	**8,639.1**
Excess of closed block liabilities over closed block assets	**$ 1,118.7**	**$ 1,401.7**	**$ 1,549.4**

Closed Block Revenues and Expenses and Changes in Policyholder Dividend Obligation: *($ in millions)*	**Cumulative from Inception**	**Nine Months Ended September 30, 2009**	**2008**
Closed block revenues			
Premiums	$ 8,787.2	$ 483.4	$ 534.4
Net investment income	5,296.6	333.5	401.1
Net realized investment losses	(237.6)	(39.8)	(53.7)
Total revenues	**13,846.2**	**777.1**	**881.8**
Policy benefits, excluding dividends	9,544.0	580.9	630.5
Other operating expenses	87.8	3.8	4.5
Total benefits and expenses, excluding policyholder dividends	**9,631.8**	**584.7**	**635.0**
Closed block contribution to income before dividends and income taxes	4,214.4	192.4	246.8
Policyholder dividends	(3,496.6)	(148.0)	(202.7)
Closed block contribution to income before income taxes	717.8	44.4	44.1
Applicable income tax expense	(248.6)	(15.1)	(14.4)
Closed block contribution to income	**$ 469.2**	**$ 29.3**	**$ 29.7**
Policyholder dividend obligation			
Policyholder dividends provided through earnings	$ 3,555.0	$ 161.2	$ 202.7
Policyholder dividends provided through other comprehensive income	(11.7)	69.9	(188.9)
Additions to (reductions in) policyholder dividend liabilities	**3,543.3**	**231.1**	**13.8**
Policyholder dividends paid	**(3,560.0)**	**(233.8)**	**(252.6)**
Increase (decrease) in policyholder dividend liabilities	(16.7)	(2.7)	(238.8)
Policyholder dividend liabilities, beginning of period	325.1	311.1	578.8
Policyholder dividend liabilities, end of period	308.4	308.4	340.0
Policyholder dividends payable, end of period	(308.4)	(308.4)	(340.0)
Policyholder dividend obligation, end of period	**$ —**	**$ —**	**$ —**

As of September 30, 2009, the policyholder dividend obligation includes approximately $11.7 million for cumulative closed block earnings in excess of expected amounts calculated at the date of demutualization. These closed block earnings will not inure to stockholders, but will result in additional future dividends to closed block policyholders unless otherwise offset by future performance of the closed block that is less favorable than expected. If actual cumulative performance is less favorable than expected, only actual earnings will be recognized in net income.

5. Deferred Policy Acquisition Costs

Deferred Policy Acquisition Costs: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Policy acquisition costs deferred	$ 9.5	$ 87.0	$ 63.8	$ 335.1
Costs amortized to expenses:				
Recurring costs	(63.2)	(72.1)	(162.5)	(177.1)
Net realized investment (gains) losses	(1.1)	4.0	4.5	13.4
Offsets to net unrealized investment (gains) losses included in other comprehensive income	(291.3)	91.2	(536.2)	199.8
Cumulative effect of ASC 320-10-65	—	—	(4.6)	—
Other	0.2	(0.6)	(0.6)	(0.6)
Change in deferred policy acquisition costs	(345.9)	109.5	(635.6)	370.6
Deferred policy acquisition costs, beginning of period	2,441.7	2,351.0	2,731.4	2,089.9
Deferred policy acquisition costs, end of period	**$ 2,095.8**	**$ 2,460.5**	**$ 2,095.8**	**$ 2,460.5**

6. Goodwill and Intangible Assets

Activity in Goodwill and Intangible Assets: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Asset impairments	$ (27.0)	$ (331.7)	$ (27.0)	$ (331.7)
Change in goodwill and intangible assets	**(27.0)**	**(331.7)**	**(27.0)**	**(331.7)**
Balance, beginning of period	30.1	484.5	30.1	484.5
Balance, end of period	**$ 3.1**	**$ 152.8**	**$ 3.1**	**$ 152.8**

During the third quarter of 2009, we recorded an impairment of $27.0 million of goodwill related to our ownership in PFG. We determined that a triggering event had occurred as a result of changes in the market environment and accumulation of additional valuation data. We performed the impairment analysis using the methodology applied in annual testing. To test for impairment of goodwill, we utilized standard valuation methods to estimate the fair value of the reporting unit. The primary drivers of the impairment were a precipitous decrease in sales and the ratings downgrades, with the most recent downgrade occurring in September.

7. Investing Activities

Debt and equity securities

See Note 10 to these financial statements for information on available-for-sale debt and equity securities pledged as collateral.

Fair Value and Cost of General Account Securities: *($ in millions)*	**September 30, 2009**		**December 31, 2008**	
	Fair Value	**Amortized Cost**	**Fair Value**	**Amortized Cost**
U.S. government and agency	$ 865.8	$ 850.5	$ 608.7	$ 609.4
State and political subdivision	191.5	188.9	192.7	195.2
Foreign government	164.7	142.6	182.5	174.3
Corporate	5,813.3	5,903.1	5,812.0	6,767.3
Commercial mortgage-backed	1,002.9	1,053.4	925.7	1,088.7
Residential mortgage-backed	2,010.4	2,169.7	1,480.5	1,654.3
CDO/CLO	246.6	361.4	169.6	384.0
Other asset-backed	250.3	279.5	459.3	603.0
Available-for-sale debt securities	**$ 10,545.5**	**$ 10,949.1**	**$ 9,831.0**	**$ 11,476.2**
Amounts applicable to the closed block	**$ 6,388.6**	**$ 6,450.7**	**$ 6,011.4**	**$ 6,796.7**
Available-for-sale equity securities	**$ 22.0**	**$ 21.1**	**$ 25.2**	**$ 24.3**
Amounts applicable to the closed block	**$ 7.6**	**$ 7.7**	**$ 9.0**	**$ 9.1**

Unrealized Gains and Losses from General Account Securities: *($ in millions)*	**September 30, 2009**		**December 31, 2008**	
	Gains	**Losses**	**Gains**	**Losses**
U.S. government and agency	$ 33.0	$ (17.7)	$ 23.9	$ (24.6)
State and political subdivision	6.8	(4.2)	4.8	(7.3)
Foreign government	22.1	—	11.0	(2.8)
Corporate	236.1	(325.9)	43.0	(998.3)
Commercial mortgage-backed	27.6	(78.1)	2.4	(165.4)
Residential mortgage-backed	44.2	(203.5)	19.7	(193.5)
CDO/CLO	0.7	(115.5)	—	(214.4)
Other asset-backed	3.2	(32.4)	3.5	(147.2)
Debt securities gains (losses)	**$ 373.7**	**$ (777.3)**	**$ 108.3**	**$ (1,753.5)**
Debt securities net losses		**$ (403.6)**		**$ (1,645.2)**
Equity securities gains (losses)	**$ 1.1**	**$ (0.2)**	**$ 1.1**	**$ (0.2)**
Equity securities net gains (losses)	**$ 0.9**		**$ 0.9**	

Net unrealized investment gains and losses on securities classified as available-for-sale and certain other assets are included in the consolidated balance sheet as a component of accumulated other comprehensive income (loss) ("AOCI"). The table below presents the special category of AOCI for debt securities that are other-than-temporarily impaired when the impairment loss has been split between the credit loss component (in earnings) and the non-credit component (separate category of AOCI) and the subsequent changes in fair value.

7. Investing Activities (continued)

Net Unrealized Gains (Losses) on Fixed Maturities on which an Other-than-Temporary Impairment has been Recognized (Non-Credit Losses): *($ in millions)*	**Nine Months Ended Sept 30, 2009**
AOCI Related to Net Investment Gains (Losses)	
Cumulative impact of adoption of ASC 320-10-65, beginning balance	**$** (36.0)
Changes in net investment gains (losses) arising during the period	(25.6)
Reclassification adjustment for amounts included in net income[(1)]	42.3
Balance of fixed maturity non-credit losses in AOCI, September 30, 2009	**(19.3)**
All other net unrealized investment gains (losses) in AOCI	(383.4)
Total net unrealized investment gains (losses) in AOCI	**$ (402.7)**

(1) Other-than-temporary impairment gains (losses) are included in net income upon sale or maturity of the security, if the Company intends to sell the security, or if it is more likely than not that the Company will be required to sell the security.

Fixed Maturity Securities on which an OTTI Loss has been Recognized, by Type: *($ in millions)*	**Sept 30, 2009[(1)]**	**Dec 31, 2008**
U.S. government and agency	$ —	$ —
State and political subdivision	—	—
Foreign government	—	—
Corporate	(7.8)	—
Commercial mortgage-backed	—	—
Residential mortgage-backed	(12.5)	—
CDO/CLO	(31.5)	—
Other asset-backed	—	—
Fixed maturity non-credit losses in AOCI	**$ (51.8)**	**$ —**

(1) Represents the amount of other-than-temporary impairment losses in accumulated other comprehensive income (loss) (AOCI) which, from January 1, 2009, were not included in earnings, excluding net unrealized gains or losses on impaired securities relating to changes in value of such securities subsequent to the impairment date.

7. Investing Activities (continued)

Aging of Temporarily Impaired General Account Securities: *($ in millions)*	As of September 30, 2009					
	Less than 12 months		Greater than 12 months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Debt securities						
U.S. government and agency	$ 12.3	$ (0.6)	$ 50.4	$ (17.1)	$ 62.7	$ (17.7)
State and political subdivision	10.3	(0.1)	33.3	(4.1)	43.6	(4.2)
Foreign government	—	—	—	—	—	—
Corporate	200.1	(28.6)	1,673.2	(297.3)	1,873.3	(325.9)
Commercial mortgage-backed	18.3	(0.1)	337.8	(78.0)	356.1	(78.1)
Residential mortgage-backed	40.6	(8.2)	704.1	(195.3)	744.7	(203.5)
CDO/CLO	31.3	(16.2)	191.9	(99.3)	223.2	(115.5)
Other asset-backed	31.4	(3.5)	132.2	(28.9)	163.6	(32.4)
Debt securities	**$ 344.3**	**$ (57.3)**	**$ 3,122.9**	**$ (720.0)**	**$ 3,467.2**	**$ (777.3)**
Equity securities	**1.7**	**—**	**0.8**	**(0.2)**	**2.5**	**(0.2)**
Total temporarily impaired securities	**$ 346.0**	**$ (57.3)**	**$ 3,123.7**	**$ (720.2)**	**$ 3,469.7**	**$ (777.5)**
Amounts inside the closed block	**$ 199.5**	**$ (30.7)**	**$ 1,600.2**	**$ (304.1)**	**$ 1,799.7**	**$ (334.8)**
Amounts outside the closed block	**$ 146.5**	**$ (26.6)**	**$ 1,523.5**	**$ (416.1)**	**$ 1,670.0**	**$ (442.7)**
Amounts outside the closed block that are below investment grade	**$ 61.0**	**$ (18.3)**	**$ 424.8**	**$ (206.3)**	**$ 485.8**	**$ (224.6)**
Total after offsets for deferred policy acquisition cost adjustment and taxes		**$ (9.4)**		**$ (126.6)**		**$ (136.0)**
Number of securities		**170**		**1,476**		**1,646**

Unrealized losses on below investment grade debt securities held outside the closed block with a fair value of less than 80% of amortized cost totaled $200.1 million at September 30, 2009 ($58.2 million after offsets for taxes and deferred policy acquisition costs). Of this amount, $83.0 million was below 80% of amortized cost for more than 12 months.

Unrealized losses on below investment grade debt securities held in the closed block with a fair value of less than 80% of amortized cost totaled $94.8 million at September 30, 2009 ($2.7 million after offsets for taxes, deferred policy acquisition costs and policy dividend obligation). Of this amount, $49.2 million was below 80% of amortized cost for more than 12 months.

These securities were considered to be temporarily impaired at September 30, 2009 because each of these securities had performed, and was expected to perform, in accordance with its original contractual terms, and because it is more likely than not that we will not need to sell these securities before recovery.

7. Investing Activities (continued)

Aging of Temporarily Impaired General Account Securities: ($ in millions)	As of December 31, 2008					
	Less than 12 months		Greater than 12 months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Debt Securities						
U.S. government and agency	$ 79.8	$ (5.1)	$ 33.7	$ (19.5)	$ 113.5	$ (24.6)
State and political subdivision	37.9	(4.7)	39.3	(2.6)	77.2	(7.3)
Foreign government	64.9	(2.8)	1.0	—	65.9	(2.8)
Corporate	2,694.0	(358.4)	1,765.2	(639.9)	4,459.2	(998.3)
Commercial mortgage-backed	559.2	(66.9)	242.6	(98.5)	801.8	(165.4)
Residential mortgage-backed	99.8	(15.0)	456.2	(178.5)	556.0	(193.5)
CDO/CLO	42.2	(42.9)	123.9	(171.5)	166.1	(214.4)
Other asset-backed	123.5	(25.1)	256.9	(122.1)	380.4	(147.2)
Debt securities	**$ 3,701.3**	**$ (520.9)**	**$ 2,918.8**	**$ (1,232.6)**	**$ 6,620.1**	**$ (1,753.5)**
Equity securities	**0.9**	**(0.2)**	**—**	**—**	**0.9**	**(0.2)**
Total temporarily impaired securities	**$ 3,702.2**	**$ (521.1)**	**$ 2,918.8**	**$ (1,232.6)**	**$ 6,621.0**	**$ (1,753.7)**
Amounts inside the closed block	**$ 2,353.9**	**$ (305.9)**	**$ 1,456.1**	**$ (554.5)**	**$ 3,810.0**	**$ (860.4)**
Amounts outside the closed block	**$ 1,348.3**	**$ (215.2)**	**$ 1,462.7**	**$ (678.1)**	**$ 2,811.0**	**$ (893.3)**
Amounts outside the closed block that are below investment grade	**$ 145.5**	**$ (49.9)**	**$ 159.4**	**$ (94.3)**	**$ 304.9**	**$ (144.2)**
Total after offsets for deferred policy acquisition cost adjustment and taxes		**$ (62.9)**		**$ (199.0)**		**$ (261.9)**
Number of securities		**1,655**		**1,628**		**3,283**

Unrealized losses of below investment grade debt securities outside the closed block with a fair value of less than 80% of amortized cost totaled $126.1 million at December 31, 2008 ($40.1 million after offsets for taxes and deferred policy acquisition cost amortization). Of this amount, $10.5 million was below 80% of amortized cost for more than 12 months.

Unrealized losses on below investment grade debt securities held in the closed block with a fair value of less than 80% of amortized cost totaled $113.3 million at December 31, 2008 ($32.8 million after offsets for taxes, deferred policy acquisition costs and policy dividend obligation). Of this amount, $12.4 million was below 80% of amortized cost for more than 12 months.

These securities were considered to be temporarily impaired at December 31, 2008 because each of these securities had performed, and was expected to perform, in accordance with its original contractual terms, and because we had the ability and intent to hold these securities until they recover their value.

Other-Than-Temporary Impairments

We employ a comprehensive process to determine whether or not a security is in an unrealized loss position and is other-than-temporarily impaired. This assessment is done on a security-by-security basis and involves significant management judgment, especially given recent severe market dislocations.

At the end of each reporting period, we review all securities for potential recognition of an other-than-temporary impairment. We maintain a watch list of securities in default, near default or otherwise considered by our investment professionals as being distressed, potentially distressed or requiring a heightened level of scrutiny. We also identify all securities whose carrying value has been below amortized cost on a continuous basis for zero to six months, six months to 12 months and greater than 12 months. Using this analysis, coupled with our watch list, we review all securities whose fair value is less than 80% of amortized cost (significant unrealized loss) with emphasis on below investment grade securities with a continuous significant unrealized loss in excess of six months. In addition, we review securities that experienced lesser declines in value on a more selective basis to determine whether any are other-than-temporarily impaired.

7. Investing Activities (continued)

Our assessment of whether an investment in a debt or equity security is other-than-temporarily impaired includes whether the issuer has:

- declared that it will default at a future point;
- announced that a restructuring will occur;
- severe liquidity problems that cannot be resolved;
- a bankruptcy filing;
- a financial condition which suggests that future payments are highly unlikely;
- a deteriorating financial condition and quality of underlying assets;
- sustained significant losses during the current year;
- defaulted on payment obligations;
- announced adverse changes or events such as changes or planned changes in senior management, restructurings, or a sale of assets; and/or
- any other factors that indicate that the fair value of the investment may have been negatively impacted.

A debt security impairment is deemed other than temporary if:

- we either intend to sell the security, or it is more likely than not that we will be required to sell the security before recovery; or
- it is probable we will be unable to collect cash flows sufficient to recover the amortized cost basis of the security.

Impairments due to deterioration in credit that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security are considered other than temporary. Other declines in fair value (for example, due to interest rate changes, sector credit rating changes or company-specific rating changes) that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security may also result in a conclusion that an other-than-temporary impairment has occurred.

In situations where the Company has asserted its ability and intent to hold a security to a forecasted recovery, but where now it is more likely than not that we will be required to sell the security before recovery, an impairment is considered other than temporary, even if the present value of cash flows expected to be collected will be sufficient to recover the amortized cost basis of the security.

Specifically for structured securities, to determine whether a collateralized security is impaired, we obtain underlying data from the security's trustee and analyze it for performance trends. A security-specific stress analysis is performed using the most recent trustee information. This analysis forms the basis for our determination of whether the security will pay in accordance with the contractual cash flows.

Given the continued stress and lack of liquidity in the current environment, management exercised significant judgment with respect to certain securities in determining whether impairments were other than temporary. This included securities with $176.0 million ($41.8 million after offsets) of gross unrealized losses of 50% or more for which no other-than-temporary impairment was ultimately indicated. In making its assessments, management used a number of issuer-specific quantitative and qualitative assessments of the probability of receiving contractual cash flows, including the issue's implied yields to maturity, cumulative default rate based on the issue's rating, comparisons of issue-specific spreads to industry or sector spreads, specific trading activity in the issue and other market data such as recent debt tenders and upcoming refinancing exposure, as well as fundamentals such as issuer credit and liquidity metrics, business outlook and industry conditions. In addition to these reviews, management in each case assessed its ability and intent to hold the securities for an extended time to recovery, up to and including maturity. Each security on the watch list was evaluated, analyzed and discussed, with the positive and negative factors weighed in the ultimate determination of whether or not the security was other-than-temporarily impaired.

7. Investing Activities (continued)

In determining that the securities giving rise to the previously mentioned unrealized losses were not other-than-temporarily impaired, we considered and evaluated the factors cited above. In making these evaluations, we exercised considerable judgment. Accordingly, there can be no assurance that actual results will not differ from our judgments and that such differences may require the future recognition of other-than-temporary impairment charges that could have a material effect on our financial position and results of operations. In addition, the value of, and the realization of any loss on, a debt security or equity security is subject to numerous risks, including interest rate risk, market risk, credit risk and liquidity risk. The magnitude of any loss incurred by us may be affected by the relative concentration of our investments in any one issuer or industry. We have established specific policies limiting the concentration of our investments in any single issuer and industry and believe our investment portfolio is prudently diversified.

In general, the debt security types that were most severely depressed were corporate debt securities, residential mortgage-backed securities ("RMBS") and commercial mortgage-backed securities ("CMBS"). These asset classes continued to be challenged by illiquid markets, rating agency downgrades and generalized credit spread widening. We did not intend to sell these underwater positions, nor was it more likely than not that we would sell these securities before recovery; therefore, the impairments were considered temporary.

The three holdings at September 30, 2009 with the largest unrealized loss balance(s) which are temporarily impaired are:

- *Preferred Term Group* – With a fair value of $20.9 million and an unrealized loss of $50.5 million, these are multi-class, cash flow CDOs backed by a pool of trust preferred securities (TruPS) issued by a geographically diverse group of small- and medium-sized depository institutions. TruPS are long-term (30-year, non-callable for the first 5 years) securities subordinated to all other debts of the issuer and are contractually allowed to defer interest payments for up to five years. Dividends are cumulative. We invest in the senior tranches that can withstand significant immediate defaults before experiencing a break in yield. We expect that we will be able to collect cash flows sufficient to recover the entire cost basis of the security and, therefore, a temporary impairment is appropriate.
- *Royal Bank of Scotland Group (RBSG)* – With a fair value of $2.7 million and an unrealized loss of $12.3 million, these securities, ABN Amro and National Westminster, were issued by banks now owned by RBSG, one of the largest banks in the United Kingdom. RBSG joined with several other banks to acquire the Dutch bank ABN Amro in 2007. Shortly thereafter, the financial crisis hit the markets, resulting in a change in the ownership structure such that RBSG is the ultimate obligor for ABN Amro. The bank appears to have sufficient liquidity, and has announced they will be participating in the Asset Protection Scheme that is facilitated by the UK government. Despite the recent announcement of potential deferrals, it is not determinable how cash flows would be affected, if at all. Therefore, in combination with their pending governmental support and a currently adequate liquidity position, recovery remains more likely than not and a temporary impairment is appropriate at this time.
- *LNR CDO Ltd 2002-1A DFX* – With a fair value of $3.5 million and an unrealized loss of $8.5 million, this security is a seasoned, mezzanine tranche of a static, sequential pay $800 million CMBS CDO originally rated A-/A-/A3 and currently rated BBB-/BBB+/Ba2 by Fitch/S&P/MDY respectively. Our DFX tranche has a remaining average life of 2.25 years. The deal has a strong seasoned collateral manager in Lennar who is special servicer on all of the underlying CMBS transactions and has retained all equity and junior notes in this deal. The deal benefits from credit support, seasoned vintages, underlying deal subordination, and strong credit performance to date. We continue to monitor the delinquency trends. At this time, we believe there is ample likelihood of receiving our contractual cash flows, and the bond currently pays us our scheduled interest. The combination of our weighted average credit enhancement and a breakeven credit default rate provide adequate protection from future losses even under extreme stress scenarios. The current status of this issue merits a temporary impairment.

Corporate Debt Securities

Corporate debt securities make up approximately 42% of the unrealized loss balance. Of these securities with unrealized losses, approximately 55% are of investment grade quality. This asset class, in general, continues to experience depressed valuations despite high ratings, relatively low default rates, and continued ability to pay obligations.

7. Investing Activities (continued)

Effective January 1, 2009, we adopted ASC 320-10-65 for the recognition and presentation of other-than-temporarily impaired investments as described in Note 2 to these financial statements. Investments whose values are considered by us to be other-than-temporarily impaired are written down to fair value. The impairment amount is further separated into the amount related to credit losses, which is recorded as a charge to net realized investment losses included in our earnings, and the amount related to all other factors, which is recognized in other comprehensive income.

Upon adoption of ASC 320-10-65, we recognized the cumulative effect of the initial application of this guidance. For previously recognized other-than-temporary impairments, we calculated the credit and non-credit components and recorded the related impacts as a cumulative effect adjustment in accumulated deficit and accumulated other comprehensive income, respectively. The cumulative-effect adjustment includes related offsets such as deferred policy acquisition costs, policy dividend obligations in the closed block, and related tax effects. The cumulative effect recognized was $20.4 million after offsets and is reflected in stockholders' equity. The cumulative effect consisted of a decrease to accumulated deficit of $11.8 million after offsets and a decrease to accumulated other comprehensive loss of $8.6 million after offsets, and included an adjustment of $12.6 million to the deferred tax valuation allowance.

Fixed maturity other-than-temporary impairments recorded in the third quarter of 2009 were concentrated in asset-backed securities and in the CDO/CLO structured products. These impairments were driven primarily by significant rating downgrades and increased credit default rates. In our judgment, these credit events or other adverse conditions of the issuers have caused, or will lead to, a deficiency in the contractual cash flows related to the investment and, therefore, resulted in other-than-temporary impairments. Total impairments recognized through earnings related to such credit-related circumstances were $10.3 million in the third quarter of 2009 and $60.9 million year-to-date.

A credit-related loss impairment is determined by calculating the present value of the expected credit losses on a given security's coupon and principal cash flows until maturity. The expected credit loss in a given period is equal to the security's original cash flow for that period multiplied by the cumulative default rate and the loss severity. The resulting credit losses are then discounted at a default option adjusted yield (i.e., at the purchase Treasury yield embedded in the original book yield). The cumulative default rate in a given period is derived from the Moody's 1920-2008 cumulative issuer-weighted default rate study using the worst credible observed cohorts. The loss severity rate is based on the Moody's Loss Given Default ("LGD") rate for a security's LGD rating assigned by Moody's. We consistently use the upper bound of the loss severity range for LGD rating.

Prospectively, we will account for the other-than-temporarily impaired security as if the debt security had been purchased on the impairment date, using an amortized cost basis equal to the previous cost basis less the amount of the credit loss impairment. We will continue to estimate the present value of future cash flows expected and, if significantly greater than the new cost basis, accrete the difference as interest income.

In addition to these credit-related impairments recognized through earnings, we impaired securities to fair value through other comprehensive loss. These impairments were driven primarily by market or sector credit spread widening or by a lack of liquidity in the securities. The amount of impairments recognized as an adjustment to other comprehensive loss due to these factors was $22.8 million in the third quarter of 2009 and $60.5 million year-to-date.

7. Investing Activities (continued)

The following table rolls forward the amount of credit losses recognized in earnings on debt securities held at the beginning of the period, for which a portion of the other-than-temporary impairment was also recognized in other comprehensive income.

Credit Losses Recognized in Earnings on Debt Securities: *($ in millions)*	**Three Months Ended**	**Nine Months Ended**
	September 30, 2009	
Debt securities credit losses, beginning of period	$ (48.2)	$ (41.6)
Add: Credit losses on other-than-temporary impairments not previously recognized	(5.2)	(28.0)
Less: Credit losses on securities sold	18.0	38.4
Less: Credit losses on securities impaired due to intent to sell	—	—
Add: Credit losses on previously impaired securities	(2.6)	(6.8)
Less: Increases in cash flows expected on previously impaired securities	—	—
Debt securities credit losses, end of period	**$ (38.0)**	**$ (38.0)**

RMBS and CMBS

RMBS and CMBS debt securities constitute approximately 36% of the unrealized loss balance. These sectors are also experiencing depressed valuations due to illiquidity and rating pressures but our exposure is to highly rated and well diversified securities. We have minimal direct mortgage loan or real estate holdings.

Private Equity

Our private equity holdings are reflected in other investments and are accounted for using the equity method of accounting. We assess these holdings for impairments based on whether an entity has:

- announced that a restructuring will occur;
- severe liquidity problems that cannot be resolved;
- a bankruptcy filing;
- a financial condition which suggests that future payments are highly unlikely;
- a deteriorating financial condition and quality of underlying assets;
- sustained significant losses during the current year;
- announced adverse changes or events such as changes or planned changes in senior management, restructurings; and/or
- any other factors that indicate that the fair value of the investment may have been negatively impacted.

Venture capital partnerships

Investment Activity in Venture Capital Partnerships: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Contributions	$ 7.2	$ 7.3	$ 20.9	$ 37.6
Equity in earnings (loss) of partnerships	2.0	(8.4)	(28.5)	6.2
Distributions	(2.2)	(5.1)	(6.7)	(15.3)
Change in venture capital partnerships	7.0	(6.2)	(14.3)	28.5
Venture capital partnership investments, beginning of period	179.5	208.4	200.8	173.7
Venture capital partnership investments, end of period	**$ 186.5**	**$ 202.2**	**$ 186.5**	**$ 202.2**

7. Investing Activities (continued)

Other Investments

Other Investments: *($ in millions)*	As of Sept 30, 2009	As of Dec 31, 2008
Transportation and other equipment leases	$ 48.4	$ 52.6
Mezzanine partnerships	169.2	174.8
Affordable housing partnerships	10.2	15.3
Derivative instruments (Note 11)	139.1	177.7
Real estate	34.2	42.4
Other partnership interests	110.0	111.6
Other interests	35.7	30.9
Mortgage loans	9.4	11.6
Other investments	**$ 556.2**	**$ 616.9**

Net investment income

Sources of Net Investment Income: *($ in millions)*	Three Months Ended September 30, 2009	Three Months Ended September 30, 2008	Nine Months Ended September 30, 2009	Nine Months Ended September 30, 2008
Debt securities	$ 154.7	$ 175.9	$ 495.8	$ 537.2
Equity securities	0.1	1.2	0.4	3.4
Venture capital partnerships	2.0	(8.4)	(28.5)	6.2
Policy loans	42.0	47.4	139.9	138.2
Other investments	2.5	1.4	(22.3)	20.0
Fair value option investments	1.4	—	0.9	—
Other income	0.4	0.1	2.4	2.3
Cash and cash equivalents	—	1.7	0.1	7.1
Total investment income	203.1	219.3	588.7	714.4
Discontinued operations	(0.3)	(0.6)	(0.7)	(2.4)
Investment expenses	(1.4)	(2.6)	(5.9)	(6.9)
Net investment income, general account investments	**201.4**	**216.1**	**582.1**	**705.1**
Debt and equity securities pledged as collateral (Note 10)	—	1.9	—	7.1
Net investment income	**$ 201.4**	**$ 218.0**	**$ 582.1**	**$ 712.2**
Amounts applicable to the closed block	**$ 119.2**	**$ 118.9**	**$ 333.5**	**$ 401.1**

7. Investing Activities (continued)

Net realized investment gains (losses)

Sources and Types of Net Realized Investment Gains (Losses): *($ in millions)*	Three Months Ended September 30, 2009	Three Months Ended September 30, 2008	Nine Months Ended September 30, 2009	Nine Months Ended September 30, 2008
Total other-than-temporary debt impairments	$ (33.1)	$ —	$ (121.4)	$ —
Portion of loss recognized in other comprehensive income	22.8	—	60.5	—
Net debt impairments recognized in earnings	**$ (10.3)**	**$ —**	**$ (60.9)**	**$ —**
Debt security impairments	$ (10.3)	$ (37.1)	$ (60.9)	$ (94.6)
Equity security impairments	(3.5)	(1.0)	(3.5)	(1.6)
Debt and equity securities pledged as collateral impairments	—	(0.7)	—	(0.7)
Other investments impairments	(1.1)	—	(9.8)	(8.8)
Impairment losses	**(14.9)**	**(38.8)**	**(74.2)**	**(105.7)**
Debt security transaction gains	1.6	1.8	18.5	5.5
Debt security transaction losses	(9.8)	(9.8)	(58.8)	(16.3)
Equity security transaction gains	—	1.5	2.2	9.0
Equity security transaction losses	—	(4.0)	—	(9.4)
Debt and equity securities pledged as collateral gains	—	0.2	—	1.8
Debt and equity securities pledged as collateral losses	—	(0.1)	—	(0.3)
Other investments transaction gains (losses)	(0.2)	(0.6)	(0.1)	(0.3)
Venture capital partnership transaction losses	(0.3)	—	(1.3)	—
CDO deconsolidation gains	—	—	57.0	—
Net transaction gains (losses)	**(8.7)**	**(11.0)**	**17.5**	**(10.0)**
Realized gains (losses) on fair value option investments	2.7	(4.6)	3.3	(8.0)
Realized gains (losses) on derivative assets and liabilities	3.5	(5.3)	(24.8)	(8.2)
Net realized investment losses, excluding impairment losses	**(2.5)**	**(20.9)**	**(4.0)**	**(26.2)**
Net realized investment losses, including impairment losses	**$ (17.4)**	**$ (59.7)**	**$ (78.2)**	**$ (131.9)**

Unrealized investment gains (losses)

Sources of Changes in Net Unrealized Investment Gains (Losses): *($ in millions)*	Three Months Ended September 30, 2009	Three Months Ended September 30, 2008	Nine Months Ended September 30, 2009	Nine Months Ended September 30, 2008
Debt securities	$ 669.1	$ (429.0)	$ 1,277.6	$ (892.8)
Equity securities	1.4	(9.3)	—	(30.5)
Debt and equity securities pledged as collateral	—	(6.4)	—	4.6
Other investments	1.1	(1.0)	5.7	(3.2)
Net unrealized investment gains (losses)	**$ 671.6**	**$ (445.7)**	**$ 1,283.3**	**$ (921.9)**
Net unrealized investment gains (losses)	$ 671.6	$ (445.7)	$ 1,283.3	$ (921.9)
Applicable closed block policyholder dividend obligation	(11.3)	(43.5)	(83.1)	188.9
Applicable deferred policy acquisition cost	(291.3)	91.2	(552.8)	199.8
Applicable deferred income tax (expense) benefit	(72.6)	137.8	(160.2)	187.3
Offsets to net unrealized investment losses	(375.2)	185.5	(796.1)	576.0
Net unrealized investment gains (losses) included in other comprehensive income	**$ 296.4**	**$ (260.2)**	**$ 487.2**	**$ (345.9)**

7. Investing Activities (continued)

Issuer and Counterparty Credit Exposure

Credit exposure related to issuers and derivatives counterparties is inherent in investments and derivative contracts with positive fair value or asset balances. We manage credit risk through the analysis of the underlying obligors, issuers and transaction structures. We review our debt security portfolio regularly to monitor the performance of obligors and assess the stability of their credit ratings. We also manage credit risk through industry and issuer diversification and asset allocation. Maximum exposure to an issuer or derivative counterparty is defined by quality ratings, with higher quality issuers having larger exposure limits. We have an overall limit on below investment grade rated issuer exposure. To further mitigate the risk of loss on derivatives, we only enter into contracts in which the counterparty is a financial institution with a rating of A or higher.

As of September 30, 2009, we held derivative assets, net of liabilities, with a fair value of $136.1 million. Derivative credit exposure was diversified with six different counterparties. We also had debt securities of these issuers with a carrying value of $128.4 million. Our maximum amount of loss due to credit risk with these issuers was $264.5 million. See Note 11 to these financial statements for more information regarding derivatives.

8. Financing Activities

Indebtedness at Carrying Value: *($ in millions)*	**As of**	
	Sept 30, 2009	**Dec 31, 2008**
7.15% surplus notes	$ 174.1	$ 174.1
7.45% senior unsecured bonds	259.5	283.9
Total indebtedness	**$ 433.6**	**$ 458.0**

Our 7.15% surplus notes are an obligation of Phoenix Life and are due December 15, 2034. The carrying value of the 2034 notes is net of $0.9 million of unamortized original issue discount. Interest payments are at an annual rate of 7.15%, require the prior approval of the Superintendent of Insurance of the State of New York and may be made only out of surplus funds which the Superintendent determines to be available for such payments under New York Insurance Law. The notes may be redeemed at the option of Phoenix Life at any time at the "make-whole" redemption price set forth in the offering circular. New York Insurance Law provides that the notes are not part of the legal liabilities of Phoenix Life.

Our senior unsecured bonds were issued in December 2001 for gross proceeds of $300.0 million (net proceeds of $290.6 million) and mature in January 2032. We pay interest at an annual rate of 7.45%. We may redeem any or all of the bonds from January 2007 at a redemption price equal to 100% of principal plus accrued and unpaid interest to the redemption date. In the third quarter of 2009, we purchased $10.0 million of par value of these bonds for $5.7 million, resulting in a gain of $4.3 million. During the nine months ended September 30, 2009, we purchased $24.4 million par value of these bonds for $10.6 million, resulting in a gain of $13.8 million.

We have recorded indebtedness at unpaid principal balances of each instrument net of issue discount. The Phoenix Companies, Inc. and its subsidiaries may, from time to time, purchase its bond securities in the open market subject to considerations including, but not limited to, market conditions, relative valuations, capital allocation and the continued determination that it is in the best interest of the Company and its stakeholders.

Future minimum annual principal payments on indebtedness as of September 30, 2009 are: in 2032, $259.5 million and in 2034, $175.0 million.

Common stock dividends

In February 2009, our Board of Directors determined that the Company will not pay an annual dividend on its common stock during fiscal year 2009.

9. Separate Accounts, Death Benefits and Other Insurance Benefit Features

Separate account products are those for which a separate investment and liability account is maintained on behalf of the policyholder. Investment objectives for these separate accounts vary by fund account type, as outlined in the applicable fund prospectus or separate account plan of operations. Our separate account products include variable annuities and variable life insurance contracts. The assets supporting these contracts are carried at fair value and reported as separate account assets with an equivalent amount reported as separate account liabilities. Amounts assessed against the policyholder for mortality, administration, and other services are included within revenue in fee income. For the nine-month periods ended September 30, 2009 and 2008, there were no gains or losses on transfers of assets from the general account to a separate account.

Variable annuities

Many of our variable annuity contracts offer various guaranteed minimum death, accumulation, withdrawal and income benefits. These benefits are offered in various forms as described in the footnotes to the table below. We currently reinsure a significant portion of the death benefit guarantees associated with our in-force block of business. We establish policy benefit liabilities for minimum death and income benefit guarantees relating to certain annuity policies as follows:

- Liabilities associated with the guaranteed minimum death benefit ("GMDB") are determined by estimating the expected value of death benefits in excess of the projected account balance and recognizing the excess ratably over the accumulation period based on total expected assessments. The assumptions used for calculating the liabilities are generally consistent with those used for amortizing deferred policy acquisition costs.
- Liabilities associated with the guaranteed minimum income benefit ("GMIB") are determined by estimating the expected value of the income benefits in excess of the projected account balance at the date of annuitization and recognizing the excess ratably over the accumulation period based on total expected assessments. The assumptions used for calculating such guaranteed income benefit liabilities are generally consistent with those used for amortizing deferred policy acquisition costs.

For annuities with GMDB and GMIB, 200 stochastically generated scenarios were used.

Separate Account Investments of Account Balances of Contracts with Guarantees: *($ in millions)*	**Sept 30, 2009**	**Dec 31, 2008**
Debt securities	$ 663.5	$ 619.8
Equity funds	2,194.1	1,810.1
Other	107.8	135.7
Total	**$ 2,965.4**	**$ 2,565.6**

Changes in Guaranteed Liability Balances: *($ in millions)*	**As of September 30, 2009**	
	Annuity GMDB[1]	**Annuity GMIB**
Liability balance as of January 1, 2009	$ 9.9	$ 22.1
Incurred	4.2	(5.0)
Paid	(8.9)	—
Liability balance as of September 30, 2009	**$ 5.2**	**$ 17.1**

Changes in Guaranteed Liability Balances: *($ in millions)*	**Year Ended December 31, 2008**	
	Annuity GMDB[1]	**Annuity GMIB**
Liability balance as of January 1, 2008	$ 3.2	$ 5.9
Incurred	11.7	16.2
Paid	(5.0)	—
Liability balance as of December 31, 2008	**$ 9.9**	**$ 22.1**

(1) The reinsurance recoverable asset related to the GMDB was $0.0 million and $0.0 million as of September 30, 2009 and December 31, 2008, respectively.

9. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)

The GMDB and GMIB guarantees are recorded in policy liabilities and accruals on our balance sheet. Changes in the liability are recorded in policy benefits, excluding policyholder dividends, on our statement of income. In a manner consistent with our policy for deferred policy acquisition costs, we regularly evaluate estimates used and adjust the additional liability balances, with a related charge or credit to benefit expense if actual experience or other evidence suggests that earlier assumptions should be revised.

We also offer certain variable products with a guaranteed minimum withdrawal benefit ("GMWB"), a guaranteed minimum accumulation benefit ("GMAB") and a guaranteed pay-out annuity floor ("GPAF").

The GMWB rider guarantees the policyholder a minimum amount of withdrawals and benefit payments over time, regardless of the investment performance of the contract, subject to an annual limit. Optional resets are available. In addition, we have introduced a feature for these contracts, beginning in the fourth quarter of 2005, which allows the policyholder to receive the guaranteed annual withdrawal amount for as long as the policyholder is alive.

The GMAB rider provides the contract owner with a minimum accumulation of contract owner's purchase payments deposited within a specific time period, adjusted for withdrawals, after a specified amount of time determined at the time of issuance of the variable annuity contract.

The GPAF rider provides the policyholder with a minimum payment amount if the variable annuity payment falls below this amount on the payment calculation date.

The Combination rider includes the GMAB and GMWB riders as well as the GMDB rider at the policyholder's option.

The GMWB, GMAB and GPAF represent embedded derivatives in the variable annuity contracts that are required to be reported separately from the host variable annuity contract. They are carried at fair value and reported in policyholder deposit funds. The fair value of the GMWB, GMAB and GPAF obligation is calculated based on actuarial and capital market assumptions related to the projected cash flows, including benefits and related contract charges, over the lives of the contracts, incorporating expectations concerning policyholder behavior. As markets change, mature and evolve and actual policyholder behavior emerges, management continually evaluates the appropriateness of its assumptions.

As of September 30, 2009 and December 31, 2008, there was no reinsurance of the aggregate account value with the GMWB, GMAB and GPAF features. In order to minimize the volatility associated with the unreinsured liabilities, we have established an alternative risk management strategy. We began hedging our GMAB exposure in 2006 and GMWB exposure during fourth quarter 2007 using equity options, equity futures, swaps and swaptions. These investments are included in other investments on our balance sheet. Embedded derivative liabilities for GMWB, GMAB and GPAF are shown in the table below. There were no benefit payments made for the GMWB and GMAB during the third quarter of 2009 and 2008. There were benefit payments made of $0.3 million for GPAF during 2008 and $0.6 million during the first nine months of 2009.

Embedded Derivative Liabilities: *($ in millions)*	**Sept 30, 2009**	**Dec 31, 2008**
GMWB	$ 14.0	$ 63.7
GMAB	26.4	52.8
GPAF	1.8	2.0
Total embedded derivatives	**$ 42.2**	**$ 118.5**

For those guarantees of benefits that are payable in the event of death, the net amount at risk is generally defined as the current guaranteed minimum death benefit in excess of the current account balance at the balance sheet date. For guarantees of benefits that are payable upon annuitization, the net amount at risk is generally defined as the present value of the minimum guaranteed annuity payments available to the policyholder determined in accordance with the terms of the contract in excess of the current account balance. For guarantees of accumulation balances, the net amount at risk is generally defined as the guaranteed minimum accumulation balance minus the current account balance.

9. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)

Additional Insurance Benefits: *($ in millions)*	**Account Value**	**Net Amount At Risk After Reinsurance**	**Average Attained Age of Annuitant**
GMDB return of premium	$ 1,108.6	$ 76.7	60
GMDB step up	1,595.7	272.5	61
GMDB earnings enhancement benefit (EEB)	50.5	2.2	60
GMDB greater of annual step up and roll up	31.9	10.7	64
Total GMDB at September 30, 2009	**$ 2,786.7**	**$ 362.1**	
Combination Rider	$ 10.1		57
GMAB	407.7		55
GMIB	519.1		61
GMWB	574.6		60
GPAF	18.7		75
Total at September 30, 2009	**$ 1,530.2**		

Additional Insurance Benefits: *($ in millions)*	**Account Value**	**Net Amount At Risk After Reinsurance**	**Average Attained Age of Annuitant**
GMDB return of premium	$ 1,069.4	$ 184.6	60
GMDB step up	1,438.8	509.4	60
GMDB earnings enhancement benefit (EEB)	50.1	7.3	60
GMDB greater of annual step up and roll up	28.1	15.2	63
Total GMDB at December 31, 2008	**$ 2,586.4**	**$ 716.5**	
Combination Rider	$ 5.3		59
GMAB	335.6		55
GMIB	464.1		60
GMWB	413.2		60
GPAF	18.5		75
Total at December 31, 2008	**$ 1,236.7**		

With the return of premium the death benefit is the greater of current account value or premiums paid (less any adjusted partial withdrawals).

With the step up, the death benefit is the greater of current account value, premiums paid (less any adjusted partial withdrawals) or the annual step up amount prior to the elder original owner attaining a certain age. On and after the elder original owner attains that age, the death benefit is the greater of current account value or the death benefit at the end of the contract year prior to the elder original owner's attaining that age plus premium payments (less any adjusted partial withdrawals) made since that date.

With the EEB, the death benefit is the greater of the premiums paid (less any adjusted partial withdrawals) or the current account value plus the EEB. The EEB is an additional amount designed to reduce the impact of taxes associated with distributing contract gains upon death.

With the greater of annual step up and annual roll up, the death benefit is the greatest of premium payments (less any adjusted partial withdrawals), the annual step up amount, the annual roll up amount or the current account value prior to the elder original owner attaining age 81. On and after the elder original owner attained age 81, the death benefit is the greater of current account value or the death benefit at the end of the contract year prior to the elder original owner's attained age of 81 plus premium payments (less any adjusted partial withdrawals) made since that date.

9. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)

Universal life

Liabilities for universal life are generally determined by estimating the expected value of losses when death benefits exceed revenues and recognizing those benefits ratably over the accumulation period based on total expected assessments. The assumptions used in estimating these liabilities are consistent with those used for amortizing deferred policy acquisition costs. A single set of best estimate assumptions is used since these insurance benefits do not vary significantly with capital markets volatility. At September 30, 2009 and December 31, 2008, we held additional universal life benefit reserves in accordance with SOP 03-01 of $96.9 million and $68.0 million, respectively.

10. Investments Pledged as Collateral and Non-recourse Collateralized Debt Obligations

We are involved with various entities in the normal course of business that may be deemed to be variable interest entities ("VIEs") and, as a result, we may be deemed to hold interests in those entities. In particular, our former asset management affiliate serves as the investment advisor to two collateralized debt obligations ("CDOs") that were organized to take advantage of bond market arbitrage opportunities. The CDOs reside in bankruptcy remote special-purpose entities ("SPEs") for which we provide neither recourse nor guarantees. We consolidated these two CDOs at December 31, 2008. As a result of management's decision in the first quarter of 2009 to legally assign Virtus as the collateral manager, we performed an analysis of both of these CDOs and determined that we are no longer the primary beneficiary. Accordingly, we deconsolidated these two CDOs effective January 1, 2009, resulting in an increase to shareholders' equity of $88.8 million for the three months ended March 31, 2009, of which $57.0 million was recorded as a realized gain and $31.8 million was reflected as other comprehensive income, effectively reversing losses recorded in earnings and other comprehensive income in prior years.

Following is financial information regarding the two formerly consolidated CDOs:

Fair Value and Cost of Debt and Equity Securities Pledged as Collateral:	**December 31, 2008**	
($ in millions)	**Fair Value**	**Cost**
Debt securities pledged as collateral	$ 148.0	$ 150.5
Equity securities pledged as collateral	—	0.1
Total debt and equity securities pledged as collateral	**$ 148.0**	**$ 150.6**

Non-recourse collateralized debt obligations were comprised of callable collateralized obligations of $240.1 million at December 31, 2008 and non-recourse derivative cash flow hedge liabilities of $5.1 million (notional amount of $170.7 million with a maturity of June 2009) at December 31, 2008.

Gross and Net Unrealized Gains and Losses from Debt and Equity Securities Pledged as Collateral:	**December 31, 2008**	
($ in millions)	**Gains**	**Losses**
Debt securities pledged as collateral	$ 11.0	$ (13.5)
Equity securities pledged as collateral	—	(0.1)
Total	**$ 11.0**	**$ (13.6)**
Net unrealized losses		**$ (2.6)**

11. Derivative Instruments

Derivative Instruments

We use derivatives to manage certain risks in our general account portfolio as well as our insurance liabilities. Our derivatives generally do not qualify for hedge accounting treatment and are stated at fair value (market value) with changes in valuation reported in net realized capital gains/losses. Derivatives that are designated as hedges for accounting purposes are also stated at fair value. However, changes in the fair value of such derivatives are recorded in other comprehensive income, or net income, depending on the nature and effectiveness of the hedge.

11. Derivative Instruments (continued)

Derivative Instruments Held in General Account: *($ in millions)*	Notional Amount	Maturity	As of Sept 30, 2009 Asset	As of Sept 30, 2009 Liability	As of Dec 31, 2008 Asset	As of Dec 31, 2008 Liability
Non-Hedging Derivative Instruments						
Interest rate swaps	$ 45.0	2018	$ 3.3	$ 0.8	$ 28.6	$ 1.6
Swaptions	166.0	2011	15.1	—	37.5	—
Put options	459.0	2018-2024	100.4	—	73.1	—
Call options	28.2	2009-2010	5.4	0.5	1.2	—
Futures contracts	67.7	2009	14.1	—	25.6	—
	765.9		**138.3**	**1.3**	**166.0**	**1.6**
Hedging Derivative Instruments						
Cross currency swaps	25.0	2012-2016	0.8	1.7	5.4	0.2
Futures contracts	—	2009	—	—	6.3	—
	25.0		**0.8**	**1.7**	**11.7**	**0.2**
Total derivative instruments	**$ 790.9**		**$ 139.1**	**$ 3.0**	**$ 177.7**	**$ 1.8**

Interest Rate Swaps

We maintain an overall interest rate risk management strategy that primarily incorporates the use of interest rate swaps as hedges of our exposure to changes in interest rates. Our exposure to changes in interest rates primarily results from our commitments to fund interest-sensitive insurance liabilities, as well as from our significant holdings of fixed rate financial instruments. We use interest rate swaps that effectively convert variable rate cash flows to fixed cash flows in order to hedge the interest rate risks associated with guaranteed minimum living benefit (GMAB/GMWB) rider liabilities.

Interest Rate Options

We use interest rate options, such as swaptions, to hedge against market risks to assets or liabilities from substantial changes in interest rates. An interest rate swaption gives us the right but not the obligation to enter into an underlying swap. Swaptions are options on interest rate swaps. All of our swaption contracts are receiver swaptions, which give us the right to enter into a swap where we will receive the agreed-upon fixed rate and pay the floating rate. If the market conditions are favorable and the swap is needed to continue hedging our inforce liability business, we will exercise the swaption and enter into a fixed rate swap. If a swaption contract is not exercised by its option maturity date, it expires with no value.

Cross Currency Swaps

We use cross currency swaps to hedge against market risks from changes in foreign currency exchange rates. Currency swaps are used to swap bond asset cash flows denominated in a foreign currency back to U.S. dollars. Under foreign currency swaps, we agree with another party (referred to as the counterparty) to exchange principal and periodic interest payments denominated in foreign currency for payments in U.S. dollars.

Exchange Traded Future Contracts

We use equity index futures to hedge the market risks from changes in the value of equity indices, such as S&P 500, associated with guaranteed minimum living benefit (GMAB/GMWB) rider liabilities. Positions are short-dated, exchange-traded futures with maturities of three months.

Equity Index Options

The Company uses the following derivative contracts to hedge against market risks from changes in volatility, interest rates and equity indices associated with our Life and Annuity products:

- Equity index options, such as S&P 500 puts for the variable annuity guaranteed minimum living benefit (GMAB/GMWB) rider liabilities;
- Equity index options, such as S&P 500 European calls for the Equity Index Universal Life (EIUL); and
- Equity index options, such as S&P European, Asian and Binary calls for the Equity Index Annuity (EIA).

11. Derivative Instruments (continued)

An equity index put option affords the Company the right to sell a specified equity index at the established price determined at the time the instrument was purchased. The Company may use short-dated options, which are traded on exchanges or use long-dated over-the-counter options, which require entering into an agreement with another party (referred to as the counterparty).

An equity index call option affords the Company the right to buy a specified equity index at the established price determined at the time the instrument was purchased. The Company uses exact-dated options, which are traded over-the-counter with another party (referred to as the counterparty) to closely replicate the option payoff profile embedded in EIA and EIUL liabilities.

Contingent Features

Certain of our derivative instruments contain provisions that require our insurance companies' financial strength rating to be above a certain threshold. If our financial strength ratings were to fall below a specified rating threshold, certain counterparties to the derivative instruments could request immediate payment or demand immediate and ongoing full collateralization on derivative instruments in net liability positions, or even trigger a termination of existing derivatives and/or future derivative transactions.

During the nine months ended September 30, 2009, our financial strength ratings fell below the specified threshold levels in certain agreements, and remained so at September 30, 2009. Consequently, the credit risk related contingent features of the instruments were triggered. Two of the counterparties that held positions of financed premiums requested immediate payment of the balance of the financed amounts, totaling $33.9 million. These amounts represented all the financed premium positions held, leaving all remaining derivative instruments fully paid.

As of September 30, 2009, we held no derivative instruments in a net liability position that were not fully offset by other derivative instruments with the same counterparty in a net asset position.

12. Fair Value

ASC 820-10 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. Fair value is defined as the price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

ASC 820-10 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels, from highest to lowest, are defined as follows:

- Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 1 securities include highly liquid government bonds, mortgage products, exchange-traded equities and exchange-traded corporate debt.
- Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Examples of such instruments include certain collateralized mortgage and debt obligations and certain high-yield debt securities.
- Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement. Securities classified within Level 3 include broker quoted investments, certain residual interests in securitizations and other less liquid securities. Most valuations that are based on brokers' prices are classified as Level 3 due to a lack of transparency in the process they use to develop prices.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

12. Fair Value (continued)

The following tables present the financial instruments carried at fair value by ASC 820-10 valuation hierarchy (as described above).

Fair Values of Financial Instruments by Level:	**As of September 30, 2009**			
($ in millions)	**Level 1**	**Level 2**	**Level 3**	**Total**
Assets				
Available-for-sale debt securities	$ 521.2	$ 8,996.4	$ 1,027.9	$ 10,545.5
Available-for-sale equity securities	0.9	—	21.1	22.0
Derivative assets	—	139.1	—	139.1
Separate account assets	8,351.9	78.0	—	8,429.9
Fair value option investments	32.2	35.2	—	67.4
Total assets	**$ 8,906.2**	**$ 9,248.7**	**$ 1,049.0**	**$ 19,203.9**
Liabilities				
Derivative liabilities	$ —	$ 3.0	$ 42.2	$ 45.2
Total liabilities	**$ —**	**$ 3.0**	**$ 42.2**	**$ 45.2**

Fair Values of Financial Instruments by Level:	**As of December 31, 2008**			
($ in millions)	**Level 1**	**Level 2**	**Level 3**	**Total**
Assets				
Available-for-sale debt securities	$ 224.4	$ 8,662.6	$ 944.0	$ 9,831.0
Available-for-sale equity securities	0.8	1.0	23.4	25.2
Derivative assets	—	177.7	—	177.7
Separate account assets	7,841.8	87.8	0.6	7,930.2
Debt and equity securities pledged as collateral	—	139.2	8.8	148.0
Fair value option investments	49.7	34.4	—	84.1
Total assets	**$ 8,116.7**	**$ 9,102.7**	**$ 976.8**	**$ 18,196.2**
Liabilities				
Derivative liabilities	$ —	$ 1.8	$ 118.5	$ 120.3
Total liabilities	**$ —**	**$ 1.8**	**$ 118.5**	**$ 120.3**

Carrying Amounts and Fair Values of Financial Instruments:	**As of September 30, 2009**		**As of December 31, 2008**	
($ in millions)	**Carrying Value**	**Fair Value**	**Carrying Value**	**Fair Value**
Cash and cash equivalents	$ 127.0	$ 127.0	$ 381.1	$ 381.1
Available-for-sale debt securities	10,545.5	10,545.5	9,831.0	9,831.0
Available-for-sale equity securities	22.0	22.0	25.2	25.2
Mortgage loans	9.4	9.2	11.6	11.1
Debt and equity securities pledged as collateral	—	—	148.0	148.0
Derivative financial instruments	139.1	139.1	177.7	177.7
Fair value option investments	67.4	67.4	84.1	84.1
Financial assets	**$ 10,910.4**	**$ 10,910.2**	**$ 10,658.7**	**$ 10,658.2**
Investment contracts	$ 1,379.5	$ 1,395.5	$ 1,616.6	$ 1,627.3
Non-recourse collateralized debt obligations	—	—	245.2	156.4
Indebtedness	433.6	217.9	458.0	242.5
Derivative financial instruments	45.2	45.2	120.3	120.3
Financial liabilities	**$ 1,858.3**	**$ 1,658.6**	**$ 2,440.1**	**$ 2,146.5**

Fair value option investments at September 30, 2009 include $32.2 million of available-for-sale equity securities backing our deferred compensation liabilities.

Fair value option investments also include a structured loan asset valued at $35.2 million as of September 30, 2009. We elected to apply the fair value option to this asset at the time of its acquisition. We purchased the asset to obtain principal protection without sacrificing earnings potential. Election of the fair value option allows current earnings recognition and is more consistent with management's view of the security's underlying economics. Changes in the fair value of this asset are included in net investment income.

12. Fair Value (continued)

We have an established process for determining fair values. Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, or are based on disorderly transactions or inactive markets, fair value is based upon internally developed models that use primarily market-based or independently-sourced market parameters, including interest rate yield curves, option volatilities and currency rates. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments include amounts to reflect counterparty credit quality, our own creditworthiness, liquidity and unobservable parameters that are applied consistently over time. The majority of the valuations of Level 3 assets were internally calculated or obtained from independent third-party broker quotes.

We determine fair value as the price received in an orderly transaction. Thus, we evaluate broker pricing indications, if available, to determine whether the weight of evidence indicates that markets are inactive, or transactions are disorderly. In order to determine whether the volume and level of activity for an asset or liability has significantly decreased, we compare current activity with normal market activity for the asset or liability. We may observe a notable decrease in the number of recent transactions, and the significant decline or absence of a market for new issuances for the security or a similar security. If we do receive a broker pricing indication, we look for substantiation, such as a significant increase in implied liquidity risk premiums, yields, or performance indications when compared to the expected cash flow analysis. We look to see if the pricing indications have varied substantially in a short amount of time where no fundamental event or occurrence has prompted the large variation, or if there is a significant increase in the bid-ask spread. We review published indexes that may have been historically highly correlated with the fair values that no longer are representative of an active market. For corporate positions, we utilize TRACE, for which published trade activity is made available, to assess trading activity levels. For other positions, we rely on many factors such as the observable flows through Bloomberg, trading levels and activity as reported by market participants, and industry publications that speak to trading volume and current market conditions. Using professional judgment and experience, we evaluate and weigh the relevance and significance of all applicable factors to determine if there has been a significant decrease in the volume and level of activity for an asset, or group of similar assets.

Similarly, in order to identify transactions that are not orderly, we take into consideration the activity in the market as stated above, because that can influence the determination and occurrence of an orderly transaction. In addition, we assess the period of the exposure to the market before measurement date to determine adequacy for customary marketing activities. Also, we look to see if it was marketed to a single or limited number of participants. We assess the financial condition of the seller, if available, to determine whether observed transactions may have been forced. If the trading price is an outlier when compared to similar recent transactions, we consider whether this is an indicator of a disorderly trade. Using professional judgment and experience, we evaluate and weigh the relevance and significance of all applicable factors to determine if the evidence suggests that a transaction or group of similar transactions is not orderly.

Following is a description of our valuation methodologies for assets and liabilities measured at fair value. Such valuation methodologies were applied to all of the assets and liabilities carried at fair value.

Structured Securities

For structured securities, we consider the best estimate of cash flows until maturity to determine our ability to collect principal and interest cash flows relative to original cash flows. In addition, we apply reasonable management judgment to the probability of collectibility of all amounts due to us. After consideration is given to the available information relevant to the collectibility, including historical events, current conditions and reasonable forecasts, an estimate of future cash flows is determined. This includes the remaining payment terms, prepayment speeds, the underlying collateral, expected defaults using current default data, and the financial condition of the issuer. Such factors as composite credit ratings, industry forecast and analyst reports and other relevant market data are also considered, similar to those the Company believes market participants would use. For securities for which observable market data is available and substantiated, valuations are taken to the quoted fair value.

To determine fair values for certain structured, CLO and CDO assets for which current pricing indications either did not exist, or were based on inactive markets or sparse transactions, we utilized the following method.

12. Fair Value (continued)

For CLO and CDO assets, fair value was determined based on projected cash flows under default, recovery, collateral prepayment, and reinvestment spread assumptions which reflect the underlying collateral's actual default experience, collateral performance, assessment of the collateral manager's ability to actively manage and effect portfolio credit decisions, 12-month trailing credit migration trends in the bank loan and corporate debt markets, and historical studies, where available. An appropriate discount rate was then applied, determined by using a rate composed of the current U.S. Treasury rate, plus a current net credit spread derived from corporate bonds with the same credit rating, plus an additional spread for liquidity and structure relative to active markets, based on average life and credit rating. In addition to the level of implied liquidity spreads embedded in broker pricing indications, current AAA-rated CLO spreads and normalized liquidity spreads by rating, we also gave consideration to deal-specific characteristics, such as rating stability, credit subordination, collateral performance tests, collateral composition, collateral manager and default scenario sensitivity testing results to assess the available cushion against the emergence of future losses.

Derivatives

Exchange-traded derivatives valued using quoted prices are classified within Level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange. Therefore, the majority of our derivative positions are valued using internally developed models that use as their basis readily observable market parameters. These positions are classified within Level 2 of the valuation hierarchy. Such derivatives include basic interest rate swaps, options and credit default swaps.

Fair values for over-the-counter ("OTC") derivative financial instruments, principally forwards, options and swaps, represent the present value of amounts estimated to be received from or paid to a marketplace participant in settlement of these instruments (i.e., the amount we would expect to receive in a derivative asset assignment or would expect to pay to have a derivative liability assumed). These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives or other OTC trades, while taking into account the counterparty's credit ratings, or our own credit ratings, as appropriate. Determining the fair value for OTC derivative contracts can require a significant level of estimation and management judgment.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions that market participants would use in pricing the instrument, which may impact the results of operations reported in the consolidated financial statements. For long-dated and illiquid contracts, extrapolation methods are applied to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables us to mark to market all positions consistently when only a subset of prices are directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, we continually refine our pricing models to correlate more closely to the market risk of these instruments.

Retained Interest in Securitization

Retained interests in securitizations do not trade in an active, open market with readily observable prices. Accordingly, we estimate the fair value of certain retained interests in securitizations using discounted cash flow ("DCF") models.

For certain other retained interests in securitizations (such as interest-only strips), a single interest rate path DCF model is used and generally includes assumptions based upon projected finance charges related to the securitized assets, estimated net credit losses, prepayment assumptions and contractual interest paid to third-party investors. Changes in the assumptions used may have a significant impact on our valuation of retained interests and such interests are, therefore, typically classified within Level 3 of the valuation hierarchy.

We compare the fair value estimates and assumptions to observable market data where available and to recent market activity and actual portfolio experience.

12. Fair Value (continued)

Private Equity Investments

The valuation of non-public private equity investments requires significant management judgment due to the absence of quoted market prices, an inherent lack of liquidity and the long-term nature of such assets. Private equity investments are valued initially based upon transaction price. The carrying values of private equity investments are adjusted either upwards or downwards from the transaction price to reflect expected exit values as evidenced by financing and sale transactions with third parties, or when determination of a valuation adjustment is confirmed through ongoing reviews by senior investment managers. A variety of factors are reviewed and monitored to assess positive and negative changes in valuation including, but not limited to, current operating performance and future expectations of the particular investment, industry valuations of comparable public companies, changes in market outlook and the third-party financing environment over time. In determining valuation adjustments resulting from the investment review process, emphasis is placed on current company performance and market conditions. Private equity investments are included in Level 3 of the valuation hierarchy.

Private equity investments may also include publicly held equity securities, generally obtained through the initial public offering of privately held equity investments. Such securities are marked-to-market at the quoted public value less adjustments for regulatory or contractual sales restrictions. Discounts for restrictions are quantified by analyzing the length of the restriction period and the volatility of the equity security.

Beneficial Interests Issued by Consolidated Variable Interest Entities

The fair value of beneficial interests issued by consolidated VIEs (beneficial interests) is estimated based upon the fair value of the underlying assets held by the VIEs. The valuation of beneficial interests does not include an adjustment to reflect our credit quality as the holders of these beneficial interests do not have recourse to our general credit. As the inputs into the valuation are generally based upon readily observable pricing information, the majority of beneficial interests used by consolidated VIEs are classified within Level 2 of the valuation hierarchy.

Separate Accounts

Separate account assets are primarily invested in mutual funds but also have investments in fixed maturity and equity securities. The separate account investments are valued in the same manner, and using the same pricing sources and inputs, as the fixed maturity, equity security and short-term investments of the Company. Mutual funds are included in Level 1. Most debt securities and short-term investments are included in Level 2.

Fair Value of Investment Contracts

For purposes of fair value disclosures, we determine the fair value of guaranteed interest contracts by assuming a discount rate equal to the appropriate U.S. Treasury rate plus 100 basis points to determine the present value of projected contractual liability payments through final maturity. We determine the fair value of deferred annuities and supplementary contracts without life contingencies with an interest guarantee of one year or less at the amount of the policy reserve. In determining the fair value of deferred annuities and supplementary contracts without life contingencies with interest guarantees greater than one year, we use a discount rate equal to the appropriate U.S. Treasury rate plus 100 basis points to determine the present value of the projected account value of the policy at the end of the current guarantee period.

Deposit type funds, including pension deposit administration contracts, dividend accumulations, and other funds left on deposit not involving life contingencies, have interest guarantees of less than one year for which interest credited is closely tied to rates earned on owned assets. For these liabilities, we assume fair value to be equal to the stated liability balances.

12. Fair Value (continued)

Valuation of Embedded Derivatives

Guarantees that we make on certain variable annuity contracts, including GMAB and GMWB, constitute embedded derivatives. These embedded derivatives are fair valued using a risk neutral stochastic valuation methodology. The inputs to our fair value methodology include information derived from the asset derivatives market, including the volatility surface and the swap curve. Several additional inputs are not obtained from independent sources, but instead reflect our own assumptions about what market participants would use in pricing the contracts. These inputs are therefore considered "unobservable" and fall into Level 3 of the fair value hierarchy. These inputs include mortality rates, lapse rates and policyholder behavior assumptions. Because there are significant Level 3 inputs included in our fair value methodology for these embedded derivative liabilities, we consider the above-described methodology as a whole to be Level 3.

ASC 820-10 requires a credit standing adjustment (the "CSA") that reflects the risk that guaranteed benefit obligations may not be fulfilled by the Company's life insurance subsidiaries ("nonperformance risk") and to reflect the CSA in the fair value of our liabilities. In analyzing various alternatives to the CSA calculation, we determined that we could not use credit default swap spreads as there are no such observable instruments on Phoenix's life insurance subsidiaries nor could we consistently obtain an observable price on the surplus notes issued by Phoenix Life, as the surplus notes are not actively traded. Instead, when discounting the rider cash flows for calculation of the fair value of the liability, we calculated the CSA by using the Fair Market Sector Curve USD Finance (BBB) index that reflects the credit spread for financial services companies similar to the Company's life insurance subsidiaries. The impact of the CSA at September 30, 2009 and December 31, 2008 was a $25.4 million and $46.8 million reduction in the reserves associated with these riders.

Indebtedness

Fair value of indebtedness is based on quoted market prices.

Level 3 Financial Assets and Liabilities

The following table sets forth a summary of changes in the fair value of our Level 3 financial assets and liabilities. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. For example, a hypothetical derivative contract with Level 1, Level 2 and significant Level 3 inputs would be classified as a Level 3 financial instrument in its entirety. Subsequently, even if only Level 1 and Level 2 inputs are adjusted, the resulting gain or loss is classified as Level 3. Further, Level 3 instruments are frequently hedged with instruments that are classified as Level 1 or Level 2 and, accordingly, gains or losses reported as Level 3 in the table below may be offset by gains or losses attributable to instruments classified in Level 1 or 2 of the fair value hierarchy.

Level 3 Financial Assets and Liabilities: *($ in millions)*	**Three Months Ended September 30, 2009**		**Nine Months Ended September 30, 2009**	
	Assets	**Liabilities**	**Assets**	**Liabilities**
Balance, beginning of period	$ 985.3	$ 60.7	$ 976.8	$ 118.5
Net purchases/(sales)	(75.2)	—	(157.6)	—
Net transfers into (out of) Level 3[(1)]	49.1	—	79.8	—
Realized gains (losses)	(12.0)	(18.5)	(31.8)	(76.3)
Unrealized gains (losses) included in other comprehensive income (loss)	99.9	—	177.4	—
Amortization/accretion	1.9	—	4.4	—
Balance, end of period	**$ 1,049.0**	**$ 42.2**	**$ 1,049.0**	**$ 42.2**
Portion of gain (loss) included in net loss relating to those assets/liabilities still held	**$ (10.3)**	**$ (18.5)**	**$ (32.2)**	**$ (76.3)**

(1) Net transfers into Level 3 for the three and nine months ended 2009 primarily represent private securities for which we could no longer obtain a reliable Level 2 input, primarily due to rating downgrades.

12. Fair Value (continued)

Level 3 Financial Assets and Liabilities: *($ in millions)*	**Three Months Ended September 30, 2008**		**Nine Months Ended September 30, 2008**	
	Assets	**Liabilities**	**Assets**	**Liabilities**
Balance, beginning of period	$ 1,272.8	$ (7.1)	$ 1,518.9	$ (2.0)
Purchases/(sales), net	(36.8)	—	(157.3)	—
Net transfers into (out of) Level 3[(1)]	(22.6)	—	(42.9)	—
Realized gains (losses)	(11.8)	(21.8)	(57.0)	(26.9)
Unrealized gains (losses) included in other comprehensive income (loss)	(4.2)	—	(64.9)	—
Amortization/accretion	0.9	—	1.5	—
Balance, end of period	**$ 1,198.3**	**$ (28.9)**	**$ 1,198.3**	**$ (28.9)**
Portion of gain (loss) included in net loss relating to those assets/liabilities still held	**$ (14.6)**	**$ (21.8)**	**$ (71.1)**	**$ (26.9)**

(1) Transfers out of Level 3 for the three and nine months ended 2008 primarily represent private securities for which we could subsequently obtain a reliable Level 2 input.

Assets Measured at Fair Value on a Non-Recurring Basis: *($ in millions)*		**Fair Value Measurements Using**			
	Sept 30, 2009	**Quoted Prices in Active Markets for Identical Assets (Level 1)**	**Significant Other Observable Inputs (Level 2)**	**Significant Unobservable (Level 3)**	**Total Gains (Losses)**
Capitalized assets	$ 6.5	$ —	$ —	$ 6.5	$ (18.7)
Goodwill	—	$ —	—	—	(27.0)
					$ (45.7)

In accordance with the provisions of Statement 144 ("ASC 360-10"), capitalized assets (primarily internally-used software) with a carrying amount of $25.2 million were written down to their implied fair value of $6.5 million, resulting in an impairment charge of $18.7 million which was included in earnings for the period. Generally, capitalized assets are only evaluated at year-end; however, a precipitous decline in sales and lower projected assets under management triggered the need for an earlier assessment.

In accordance with the provisions of Statement 142 ("ASC 350"), goodwill and intangible assets with a carrying amount of $30.1 million were written down to $0.0 million, resulting in an impairment charge of $27.0 million which was included in earnings for the period.

13. Income Taxes

It is our policy to estimate taxes for interim periods based on estimated annual effective tax rates which are derived, in part, from expected annual pre-tax income. However, the federal income tax expense for the three and nine months ended September 30, 2009 has been computed based on the first nine months of 2009 as a discrete period due to the uncertainty regarding our ability to reliably estimate pre-tax income for the remainder of the year. Due to this uncertainty, we are unable to develop a reasonable estimate of the annual effective tax rate for the full year 2009.

We carried valuation allowances of $236.4 million and $287.9 million on $432.0 million and $744.6 million of deferred tax assets at September 30, 2009 and December 31, 2008, respectively, due to uncertainties related to our ability to utilize a portion of our deferred tax assets. The amount of the valuation allowance has been determined based on our estimates of taxable income over the periods in which the deferred tax assets will be recoverable, including consideration of the expiration dates and amounts of carryforwards related to net operating losses, capital losses, foreign tax credits and general business tax credits.

13. Income Taxes (continued)

Excluding the decrease in the valuation allowance related to the adoption of a new accounting standard (see Note 2 to these financial statements), for the three and nine months ended September 30, 2009, we recorded a net reduction in the valuation allowance of $197.3 million and $38.9 million, respectively. The net reduction in the valuation allowance included $134.0 million related to a revision of the amount estimated for 2008 capital losses related to the Virtus spin-off. The revision of this estimate had no impact on our consolidated results from continuing operations or on our consolidated shareholders' equity. The valuation allowance activity, excluding the Virtus item, is reflected as elements of income from continuing operations and other comprehensive income.

During the quarter ended September 30, 2009, we performed our quarterly assessment of net deferred tax assets. Significant management judgment is required in determining the provision for income taxes and, in particular, any valuation allowance recorded against our deferred tax assets. Applying the applicable accounting guidance requires an assessment of all available evidence, positive and negative, regarding the realizability of the net deferred tax assets. Concluding that a valuation allowance is not required is difficult when significant negative evidence exists, such as cumulative losses in recent years. Based upon recent results, we have concluded that a cumulative loss in recent years does exist. We have historically relied on the following factors in our assessment of the realizability of our net deferred tax assets:

- estimates of future taxable income from our operations, including our core life subgroup business;
- consideration of available tax planning strategies and actions that could be implemented, if necessary; and
- the expiration dates and amounts of carryforwards related to net operating losses, capital losses, foreign tax credits and general business tax credits.

These factors have been considered over the reversal pattern of the related deferred tax assets based on assumptions that we believe to have been reasonable and consistent with operating results. However, as a result of cumulative pre-tax losses in the nine months ended September 30, 2009 and possible further losses over the remainder of 2009, we concluded that our estimates of future taxable income and certain tax planning strategies no longer constituted sufficient positive evidence to assert that it is more likely than not that certain deferred tax assets would be realizable before expiration. We reached this conclusion after consideration of additional negative evidence that emerged during the first three quarters of 2009, including rating downgrades, the resulting suspension of sales by major distribution partners, increased transition costs associated with expense management initiatives and continuing adverse capital and credit market conditions, all of which affected income projections differently than expected.

These factors have resulted in increased difficulty in making reliable financial projections for 2009 due to considerable uncertainty around key assumptions. Accordingly, although earnings in the core life subgroup business are projected beyond 2009, it is difficult to place reliance on these projections versus the cumulative actual results in the first nine months of 2009 and the years 2008 and 2007.

During the third quarter of 2009, significant appreciation of available-for-sale securities resulted in a decrease in unrealized losses. We consider securities with unrealized gains available to offset deferred tax assets related to other-than-temporary-impairments and capital loss carryforwards. As a result of our quarterly assessment, and considering the change in fact pattern related to capital items, we recorded a decrease in the valuation allowance (tax benefit) of $63.3 million for the three months ended September 30, 2009, excluding the Virtus true-up mentioned above. For the nine months ended September 30, 2009, we recorded an increase in the valuation allowance (tax expense) of $95.1 million, excluding both the third quarter Virtus item and the adoption of new guidance as of January 1, 2009, which resulted in a reduction in the valuation allowance of $12.6 million and is included in accumulated other comprehensive loss (see Note 2 to these financial statements). This increase in the valuation allowance is recognized through elements of continuing operations and other comprehensive income. For the nine months ended September 30, 2009, we reported an increase of $150.4 million to the deferred tax valuation allowance. Offsetting this increase, we have recognized a decrease of $55.3 million through other comprehensive income. We expect to maintain valuation allowances on future tax benefits until other positive evidence is sufficient to justify realization.

We have concluded that a valuation allowance on the $195.6 million of deferred tax assets attributable to available-for-sale debt securities with gross unrealized losses was not required due to our ability and intent to hold available-for-sale debt securities with gross unrealized losses until recovery of fair value or contractual maturity to avoid realizing taxable capital losses on those securities.

13. Income Taxes (continued)

Phoenix and its subsidiaries file consolidated, combined, unitary or separate income tax returns in the U.S. federal, various state and foreign jurisdictions. During 2008, the IRS completed its examination of the Company's 2004 and 2005 federal income tax returns. There is one issue in the 2004 tax year which will proceed to the appeals level. We believe it is reasonably possible that this matter will be resolved in the next 12 months, which may reduce the liability for unrecognized tax benefits significantly. The IRS commenced its examination of the 2006 and 2007 federal income tax returns during the first quarter of 2009. We are not aware of anything at this point in time that would have a material impact on our financial statements. State examinations are being conducted by Connecticut for the years 1996 through 2005 and New York for the years 2003 through 2005. We do not believe that these examinations will result in a material change to our financial position.

Our federal income tax returns are routinely audited by the IRS and estimated provisions are routinely provided in the financial statements in anticipation of the results of these audits. Unfavorable resolution of any particular issue could result in additional use of cash to pay liabilities that would be deemed owed to the IRS. Additionally, any unfavorable or favorable resolution of any particular issue could result in an increase or decrease, respectively, to our effective income tax rate to the extent that our estimates differ from the ultimate resolution. As of September 30, 2009, we had a tax liability of $9.8 million, largely related to the one issue in the 2004 tax year mentioned above.

Applying applicable accounting guidance and to the extent required under the relevant tax law, we recognize interest and penalties related to amounts accrued on uncertain tax positions and amounts paid or refunded from federal and state income tax authorities in tax expense. The interest and penalties recorded during the three- and nine-month periods ending September 30, 2009 and 2008 were not material.

14. Employee Benefits

Pension and other postretirement benefits

We provide our employees with postemployment benefits that include retirement benefits, through pension and savings plans, and other benefits, including health care and life insurance. The components of pension and postretirement benefit costs follow:

Components of Pension Benefit Costs: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Service cost	$ 1.6	$ 2.0	$ 4.7	$ 6.1
Interest cost	10.3	10.0	30.8	29.5
Expected return on plan assets	(7.4)	(9.9)	(22.1)	(30.5)
Net loss amortization	5.3	3.1	16.1	6.6
Prior service cost amortization	—	0.1	(0.1)	0.2
Curtailment cost	0.6	—	0.6	—
Pension benefit cost	**$ 10.4**	**$ 5.3**	**$ 30.0**	**$ 11.9**

Components of Other Postretirement Benefit Costs: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Service cost	$ 0.3	$ 0.4	$ 0.8	$ 1.2
Interest cost	1.0	1.0	2.9	3.0
Prior service cost amortization	(0.2)	(0.4)	(0.7)	(1.2)
Net gain amortization	—	—	(0.1)	(0.1)
Curtailment credit	(0.1)	—	(0.1)	—
Other postretirement benefit cost	**$ 1.0**	**$ 1.0**	**$ 2.8**	**$ 2.9**

For the three months ended September 30, 2009, other comprehensive loss includes unrealized losses of $6.4 million, net of taxes, relating to the amortization of net prior service costs and net gains/losses. For the nine months ended September 30, 2009, other comprehensive loss includes unrealized losses of $3.7 million, net of taxes, relating to the amortization of net prior service costs and net gains/losses.

14. Employee Benefits (continued)

Savings plans

During the three months ended September 30, 2009 and 2008, we incurred costs of $1.0 million and $1.6 million, respectively, for contributions to our employer-sponsored savings plans. During the nine months ended September 30, 2009 and 2008, we incurred costs of $4.1 million and $6.1 million, respectively, for contributions to our employer-sponsored savings plans.

15. Share-based compensation

We provide share-based compensation to certain of our employees and non-employee directors, as further described below. The compensation cost that has been charged against income for these plans is summarized in the following table:

Share-Based Compensation Plans: *($ in millions)*	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
	2009	**2008**	**2009**	**2008**
Compensation cost charged to income	**$ 2.3**	**$ 2.5**	**$ 5.3**	**$ 8.5**
Income tax (expense) benefit	**$ (0.8)**	**$ 0.9**	**$ (0.1)**	**$ 3.0**

We did not capitalize any of the cost of stock-based compensation during the three- and nine-month periods ended September 30, 2009 and 2008.

Stock options

We have stock option plans under which we grant options for a fixed number of common shares to employees and non-employee directors. Our options have an exercise price equal to the market value of the shares at the date of grant. Each option, once vested, entitles the holder to purchase one share of our common stock. The employees' options generally vest over a three-year period while the directors' options vest immediately. Certain options involve both service and market criteria and vest at the later of a stated number of years from the grant date or when the market criterion has been met. If the market criterion has not been met within five years from the grant date, the award will forfeit. The fair values of options granted are measured as of the grant date or modification date and expensed ratably over the vesting period.

Stock Option Activity at Weighted-Average Exercise Price:	**Three Months Ended September 30, 2009**		**Nine Months Ended September 30, 2009**	
	Common Shares	**Price**	**Common Shares**	**Price**
Outstanding, beginning of period	**4,485,720**	$ 11.88	**4,835,224**	$ 11.90
Granted	—	—	5,000	0.53
Exercised	—	—	—	—
Canceled	(190,911)	12.78	(471,992)	12.54
Forfeited	(10,431)	10.03	(83,854)	10.23
Outstanding, end of period	**4,284,378**	$ 11.84	**4,284,378**	$ 11.84

Stock Option Activity at Weighted-Average Exercise Price:	**Three Months Ended September 30, 2008**		**Nine Months Ended September 30, 2008**	
	Common Shares	**Price**	**Common Shares**	**Price**
Outstanding, beginning of period	**5,073,237**	$ 13.79	**4,087,486**	$ 14.79
Granted	—	—	1,423,832	11.37
Exercised	(20,210)	10.16	(36,777)	10.33
Canceled	(90,981)	12.43	(155,455)	12.67
Forfeited	(64,078)	15.00	(421,118)	15.83
Outstanding, end of period	**4,897,968**	$ 13.81	**4,897,968**	$ 13.81

Options granted during the nine months ended September 30, 2009 had a weighted-average fair value of $0.53 per unit.

15. Share-based compensation (continued)

As of September 30, 2009, 3.3 million of outstanding stock options were exercisable, with a weighted-average exercise price of $12.37.

As of September 30, 2009, there was $2.0 million of total unrecognized compensation cost related to unvested stock option grants.

In addition to the stock option activity above, 0.3 million stock options are subject to future issuance based on the achievement of a market criterion established under certain of our incentive plans. The market contingency for these stock options will be resolved no later than June 30, 2014.

Restricted stock units

We have restricted stock unit ("RSU") plans under which we grant RSUs to employees and non-employee directors. Each RSU, once vested, entitles the holder to one share of our common stock. We recognize compensation expense over the vesting period of the RSUs.

RSU Activity at Weighted-Average Grant Price:	**Three Months Ended September 30, 2009**		**Nine Months Ended September 30, 2009**	
	RSUs	**Price**	**RSUs**	**Price**
Outstanding, beginning of period	**1,113,872**	**$** 3.65	**2,184,388**	$ 6.68
Awarded	133,740	1.74	452,899	1.99
Converted to common shares/applied to taxes	(4,474)	2.82	(1,267,377)	8.57
Canceled	(6,766)	2.82	(133,538)	2.79
Outstanding, end of period	**1,236,372**	$ 3.45	**1,236,372**	$ 3.45

RSU Activity at Weighted-Average Grant Price:	**Three Months Ended September 30, 2008**		**Nine Months Ended September 30, 2008**	
	RSUs	**Price**	**RSUs**	**Price**
Outstanding, beginning of period	**2,256,169**	**$** 11.72	**1,664,021**	$ 11.86
Awarded	50,055	8.23	834,272	11.76
Converted to common shares/applied to taxes	(6,901)	13.46	(106,224)	13.78
Canceled	(35,759)	11.28	(128,505)	13.48
Outstanding, end of period	**2,263,564**	$ 11.64	**2,263,564**	$ 11.64

The intrinsic value of RSUs converted during the three months ended September 30, 2009 was zero. The intrinsic value of RSUs converted during the nine months ended September 30, 2009 was $3.1 million.

As of September 30, 2009, there was $3.2 million of total unrecognized compensation cost related to unvested RSU grants.

In addition to the RSU activity above, 1.4 million RSUs are subject to future issuance based on the achievement of performance criteria established under certain of our incentive plans. The performance contingencies for these RSUs will be resolved no later than June 30, 2012.

16. Earnings Per Share

Shares Used in Calculation of Basic and Diluted Earnings per Share: *(in thousands)*	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	**2008**	**2009**	**2008**
Weighted-average common shares outstanding	**115,907**	**114,398**	**115,791**	**114,374**
Weighted-average effect of dilutive potential common shares:				
Restricted stock units	1,035	1,854	959	2,042
Stock options	3	26	2	55
Potential common shares	1,038	1,880	961	2,097
Less: Potential common shares excluded from calculation due to operating losses	(1,038)	(1,880)	(961)	(2,097)
Dilutive potential common shares	—	—	—	—
Weighted-average common shares outstanding, including dilutive potential common shares	**115,907**	**114,398**	**115,791**	**114,374**
Stock options excluded from calculation due to anti-dilutive exercise prices (i.e., in excess of average common share market prices)				
Stock options	4,279	4,779	4,279	4,594

17. Other Commitments

During the normal course of business, the Company enters into agreements to fund limited partnerships that make debt and equity investments. As of September 30, 2009, the Company had unfunded commitments of $291.0 million under such investments.

18. Contingent Liabilities

Spin-off

In anticipation of the spin-off of the Company's asset management business on December 31, 2008, the Company entered into a Separation Agreement, Plan of Reorganization and Distribution by and between the Company and Virtus (the "Separation Agreement") on December 18, 2008. In addition to other matters, the Separation Agreement requires Virtus to retain all litigation, arbitration and regulatory matter liabilities related to Virtus, its subsidiaries and the Company's historical asset management business, with certain limited exceptions (the "Liabilities"). Based on current information, and considering the retention of the Liabilities by Virtus, we do not believe that the outcome of the litigation, arbitration and regulatory matters related to the Liabilities are likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition or to have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods.

Litigation and Arbitration

We are regularly involved in litigation and arbitration, both as a defendant and as a plaintiff. The litigation and arbitration naming us as a defendant ordinarily involves our activities as an insurer, employer, investor or investment advisor.

It is not feasible to predict or determine the ultimate outcome of all legal or arbitration proceedings or to provide reasonable ranges of potential losses. Based on current information, we believe that the outcomes of our litigation and arbitration matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation and arbitration, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods.

18. Contingent Liabilities (continued)

Regulatory Matters

State regulatory bodies, the SEC, the Financial Industry Regulatory Authority ("FINRA"), the IRS and other regulatory bodies regularly make inquiries of us and, from time to time, conduct examinations or investigations concerning our compliance with laws and regulations related to, among other things, our insurance and broker-dealer subsidiaries, securities offerings and registered products. We endeavor to respond to such inquiries in an appropriate way and to take corrective action if warranted.

For example, in fourth quarter of 2008 the New York State Insurance Department completed the on-site portion and initiated the off-site portion of its routine quinquennial financial and market conduct exam of Phoenix Life and its New York domiciled life insurance subsidiary for the five-year period ending December 31, 2007. Additionally, in the fourth quarter of 2008 the State of Connecticut Insurance Department initiated the on-site portion of a routine financial examination of the Connecticut domiciled life insurance subsidiaries of Phoenix Life for the five-year period ending December 31, 2008.

Regulatory actions may be difficult to assess or quantify. The nature and magnitude of their outcomes may remain unknown for substantial periods of time. It is not feasible to predict or determine the ultimate outcome of all pending inquiries, investigations, legal proceedings and other regulatory actions, or to provide reasonable ranges of potential losses. Based on current information, we believe that the outcomes of our regulatory matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these actions and the inherent unpredictability of regulatory matters, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operation or cash flows in particular quarterly or annual periods.

Discontinued Reinsurance Operations

In 1999, we discontinued our reinsurance operations through a combination of sale, reinsurance and placement of certain retained group accident and health reinsurance business into run-off. We adopted a formal plan to stop writing new contracts covering these risks and to end the existing contracts as soon as those contracts would permit. However, we remain liable for claims under contracts which have not been commuted.

For example, we participate in a workers' compensation reinsurance pool formerly managed by Unicover Managers, Inc. ("Unicover"). The pool ceased accepting new risks in early 1999. Further, we were a retrocessionaire (meaning a reinsurer of other reinsurers) of the Unicover pool. We have been involved in disputes relating to the activities of Unicover. These disputes have been substantially resolved or settled.

Our discontinued group accident and health reinsurance operations also include other (non-Unicover) workers' compensation reinsurance contracts and personal accident reinsurance contracts, including contracts assumed in the London market. We are engaged in arbitrations, disputes or investigations with several ceding companies over the validity of, or amount of liabilities assumed under, their contracts. These arbitrations, disputes and investigations are in various stages.

We bought retrocessional reinsurance for a significant portion of our assumed reinsurance liabilities. Some of the retrocessionaires have disputed the validity of, or amount of liabilities assumed under, their contracts with us. Most of these disputes with retrocessionaires have been resolved or settled. The remaining arbitration and disputes are at various stages.

We have established reserves for claims and related expenses that we expect to pay on our discontinued group accident and health reinsurance business. These reserves are based on currently known facts and estimates about, among other things, the amount of insured losses and expenses that we believe we will pay, the period over which they will be paid, the amount of reinsurance we believe we will collect from our retrocessionaires and the likely legal and administrative costs of winding down the business.

In the second quarter of 2009, we received and evaluated additional claims information that became available from certain ceding companies. We also resolved a dispute with a ceding company that had been the subject of arbitration. Based on management's best estimate, we increased reserves and recorded a pre-tax charge of $25.0 million in discontinued operations. Our total net reserves are $19.3 million as of September 30, 2009.

18. Contingent Liabilities (continued)

We expect our reserves and reinsurance to cover the run-off of the business; however, unfavorable or favorable claims and/or reinsurance recovery experience is reasonably possible and could result in our recognition of additional losses or gains, respectively, in future years. Given the uncertainty associated with litigation and other dispute resolution proceedings, as well as the lack of sufficient claims information, the range of any reasonably possible additional future losses or gains is not currently estimable. However, it is our opinion, based on current information and after consideration of the provisions made in these financial statements, that any future adverse or favorable development of recorded reserves and/or reinsurance recoverables will not have a material adverse effect on our consolidated financial position. Nevertheless, it is possible that future developments could have a material adverse effect on our consolidated results of operations or cash flows in particular quarterly or annual periods.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

The discussion in this Form 10-Q may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. We intend for these forward-looking statements to be covered by the safe harbor provisions of the federal securities laws relating to forward-looking statements. These forward-looking statements include statements relating to trends in, or representing management's beliefs about our future strategies, operations and financial results, and often contain words such as "will," "anticipate," "believe," "plan," "estimate," "expect," "intend," "may," "should" and other similar words or expressions. Forward-looking statements are made based upon management's current expectations and beliefs concerning trends and future developments and their potential effects on us. They are not guarantees of future performance. Actual results may differ materially from those suggested by forward-looking statements as a result of risks and uncertainties which include, among others: (i) unfavorable general economic developments including, but not limited to, specific related factors such as the performance of the debt and equity markets and changes in interest rates; (ii) the effect of continuing adverse capital and credit market conditions on our ability to meet our liquidity needs, our access to capital and our cost of capital; (iii) the possibility of losses due to defaults by others including, but not limited to, issuers of fixed income securities; (iv) changes in our investment valuations based on changes in our valuation methodologies, estimations and assumptions; (v) the effect of guaranteed benefits within our products; (vi) the consequences related to variations in the amount of our statutory capital due to factors beyond our control; (vii) further downgrades in our debt or financial strength ratings; (viii) the possibility that mortality rates, persistency rates, funding levels or other factors may differ significantly from our pricing expectations; (ix) the availability, pricing and terms of reinsurance coverage generally and the inability or unwillingness of our reinsurers to meet their obligations to us specifically; (x) our dependence on non-affiliated distributors for our product sales; (xi) our dependence on third parties to maintain critical business and administrative functions; (xii) our ability to attract and retain key personnel in a competitive environment; (xiii) the strong competition we face in our business from banks, insurance companies and other financial services firms; (xiv) our reliance, as a holding company, on dividends and other payments from our subsidiaries to meet our financial obligations and pay future dividends, particularly since our insurance subsidiaries' ability to pay dividends is subject to regulatory restrictions; (xv) the potential need to fund deficiencies in our closed block; (xvi) tax developments that may affect us directly, or indirectly through the cost of, the demand for or profitability of our products or services; (xvii) the possibility that the actions and initiatives of the U.S. Government, including those that we elect to participate in, may not improve adverse economic and market conditions generally or our business, financial condition and results of operations specifically; (xviii) other legislative or regulatory developments; (xix) legal or regulatory actions including restrictions placed on us by state insurance departments; (xx) changes in accounting standards; (xxi) the potential effects of the spin-off of our former asset management subsidiary; (xxii) the potential effect of a material weakness in our internal control over financial reporting on the accuracy of our reported financial results;(xxiii) the risks related to a man-made or natural disaster and (xxiv) other risks and uncertainties described herein or in any of our filings with the SEC. We undertake no obligation to update or revise publicly any forward-looking statement, whether as a result of new information, future events or otherwise.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section reviews our consolidated financial condition as of September 30, 2009 as compared to December 31, 2008; our consolidated results of operations for the three and nine months ended September 30, 2009 and 2008; and, where appropriate, factors that may affect our future financial performance. This discussion should be read in conjunction with the unaudited interim financial statements and notes contained in this filing as well as in conjunction with our consolidated financial statements for the year ended December 31, 2008 in our 2008 Annual Report on Form 10-K.

Executive Overview

Business

We have historically provided life insurance and annuity products through a wide variety of third-party financial professionals and intermediaries, supported by wholesalers and financial planning specialists employed by us. These products and services reflect a particular expertise in the high-net-worth and affluent market. The principal focus of our life insurance business is on permanent life insurance (universal and variable universal life) insuring one or more lives. Our annuity products include deferred and immediate variable annuities with a variety of death benefit and guaranteed living benefit options.

In light of recent downgrades to our financial strength ratings and the decline in sales through traditional distribution sources, we recently initiated a business plan that shifts the focus of new business development to areas that are less capital intensive, less ratings sensitive and not dependent on particular distributors. This plan leverages existing manufacturing strengths and partnering capabilities and includes our newly formed distribution subsidiary, Saybrus Partners, Inc., and pursuing opportunities for private label relationships, new distribution sources for our alternative retirement solutions products, and selling core products within existing distribution relationships as well as through new distribution channels.

Underlying this plan is a business strategy based on four pillars:

- Commitment to a healthy balance sheet;
- Commitment to policyholder security;
- Commitment to reducing expenses; and
- Commitment to sustainable growth strategy.

Earnings Drivers

A substantial share of our earnings derives from the closed block, which consists primarily of participating life insurance policies sold prior to our demutualization and initial public offering in 2001. We do not expect the net income contribution from the closed block to deviate materially from its actuarially projected path, subject to the availability of a positive policyholder dividend obligation. See Note 4 to our consolidated financial statements in our Annual Report on Form 10-K for more information on the closed block.

Apart from the closed block, our profitability is driven by interaction of the following elements:

- *Mortality margins in our universal and variable universal life product lines.* We earn cost of insurance ("COI") fees based on the difference between face amounts and the account values (referred to as the net amount at risk or NAR). We pay policyholder benefits and set up reserves for future benefit payments on these products. We define mortality margins as the difference between these fees and benefit costs. Mortality margins are affected by:
    - Number and face amount of policies sold;
    - Actual death claims net of reinsurance relative to our assumptions, a reflection of our underwriting and actuarial pricing discipline, the cost of reinsurance and the natural volatility inherent in this kind of risk; and
    - The policy funding levels or actual account values relative to our assumptions, a reflection of policyholder behavior and investment returns.
- *Fees on our life and annuity products.* Fees consist primarily of asset-based (including mortality and expense charges) and premium-based fees which we charge on our variable life and variable annuity products and depend on the premiums collected and account values of those products. Asset-based fees are calculated as a percentage of assets under management within our separate accounts. Fees also include surrender charges. Non-asset-based fees are charged to cover premium taxes and renewal commissions.
- *Interest margins.* Net investment income earned on universal life and other policyholder funds managed as part of our general account, less the interest credited to policyholders on those funds. Interest margins also include investment income on assets supporting the Company's surplus.
- *Non-deferred operating expenses* including expenses related to servicing the products and policyholders offered by the Company, including various maintenance and overhead-type expenses.

- *Deferred policy acquisition cost amortization,* which is based on the amount of expenses deferred, actual results in each quarter and management's assumptions about the future performance of the business. The amount of future profit or margin is dependent principally on investment returns in our separate accounts, investment income in excess of the amounts credited to policyholders, surrender and lapse rates, death claims and other benefit payments, premium persistency, funding patterns and expenses. These factors enter into management's estimates of gross profits or margins, which generally are used to amortize deferred policy acquisition costs. Actual equity market movements, net investment income in excess of amounts credited to policyholders, claims payments and other key factors can vary significantly from our assumptions, resulting in a misestimate of gross profits or margins, and a change in amortization, with a resulting impact to income. In addition, we regularly review and reset our assumptions in light of actual experience, which can result in material changes in amortization.
- *Net realized investment gains or losses* on our general account investments.
- *Income taxes* on the net income of the business which is subject to complex rules of taxation and considerable judgment on the recoverability of the deferred tax asset and is subject to uncertainties related to our ability to utilize all of the deferred tax asset based on our estimates of taxable income over the periods in which the deferred tax assets will be recoverable, including consideration of the expiration dates and amounts of carryforwards related to net operating losses, capital losses, foreign tax credits and general business tax credits.

Certain of our products include guaranteed benefits. These include guaranteed minimum death benefits, guaranteed minimum accumulation benefits, guaranteed minimum withdrawal benefits and guaranteed minimum income benefits. Periods of significant and sustained downturns in equity markets, increased equity volatility or reduced interest rates would result in an increase in the valuation of the future policy benefit or policyholder account balance liabilities associated with such products, resulting in a reduction to earnings.

Under GAAP, premiums and deposits for variable life, universal life and annuity products are not recorded as revenues. For certain investment options of variable products, deposits are reflected on our balance sheet as an increase in separate account liabilities. Premiums and deposits for universal life, fixed annuities and certain investment options of variable annuities are reflected on our balance sheet as an increase in policyholder deposit funds. Premiums and deposits for other products are reflected on our balance sheet as an increase in policy liabilities and accruals.

Recent Economic Market Conditions and Industry Trends

Over the past 18 months, the U.S. economy has experienced unprecedented credit and liquidity issues and entered into a recession. Following several years of rapid credit expansion, a sharp contraction in mortgage lending coupled with dramatic declines in home prices, rising mortgage defaults and increasing home foreclosures, resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs, initially of mortgage-backed securities but spreading to most sectors of the credit markets, and to credit default swaps and other derivative securities, have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions, to be subsidized by the U.S. government and, in some cases, to fail. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced and, in some cases, ceased to provide funding to borrowers, including other financial institutions. These factors, combined with declining business and consumer confidence and increased unemployment, have precipitated an economic slowdown and fears of a prolonged recession.

Economic and market conditions have materially and adversely affected us. In 2008 we had a net loss of $726.0 million with continued net losses of $212.6 million year-to-date 2009. While there are some signs of an economic and market recovery, it is difficult to predict how long it will take for a sustainable economic and market recovery to take hold or whether the financial markets will once again deteriorate. The lack of credit, lack of confidence in the financial sector, volatility in the financial markets and reduced business activity are likely to continue to materially and adversely affect our business, financial condition and results of operations.

In response to, and in some cases in addition to, recent economic and market conditions, we continue to be influenced by a variety of trends that affect the life insurance industry:

- *Statutory capital and surplus and risk-based capital ("RBC") ratios.* Regulated life insurance entities are subject to risk-based capital requirements which are a function of these entities' statutory capital and surplus and risk-based capital requirements. The impact of economic and market environment has both reduced statutory capital and increased risk-based capital requirements in a variety of ways. For instance, realized losses reduce available capital and surplus, equity market declines increase the amount of statutory reserves that insurers are required to hold for variable annuity guarantees while increasing risk-based capital requirements, and credit downgrades of securities increase risk-based capital requirements. We have taken capital management actions to improve or prevent erosion in our capitalization and RBC ratio including, but not limited to, the sale of certain securities in our portfolio and entry into reinsurance arrangements. We may take similar actions in the future.
- *Debt and Financial Strength Ratings.* Recent adverse economic and market conditions have increased the number of debt and financial strength ratings for insurance companies being lowered or placed on negative outlooks. We have recently been downgraded and some of our ratings have negative outlooks. Please see "Management's Discussion and Analysis—Liquidity and Capital Resources." Further downgrades and outlook changes related to us or the life insurance industry may occur at any time and without notice by any rating agency. Downgrades or outlook changes could increase policy surrenders and withdrawals, adversely affect relationships with distributors, reduce new sales, reduce our ability to borrow and increase our future borrowing costs.
- *Regulatory Actions.* We are subject to extensive laws and regulations as well as direct regulatory supervision. These laws and regulations are complex and subject to change. This is particularly the case given recent adverse economic and market developments. In light of recent events involving certain financial institutions and the current financial crisis, it is possible that the U.S. government will heighten its oversight of the financial services industry, including possibly through a federal system of insurance regulation. In addition, it is possible that these authorities may adopt enhanced or new regulatory requirements intended to prevent future crises in the financial services industry and to assure the stability of institutions under their supervision. We cannot predict whether this or other regulatory proposals will be adopted, or what impact, if any, such regulation could have on our business, consolidated operating results, financial condition or liquidity. In addition to being subject to general regulatory developments, we are subject to direct regulatory oversight. State insurance departments approve our products, regulate our capital requirements and review our statutory reserves and asset adequacy. Our reduced capitalization has resulted in more frequent review of our financial and business prospects. We cannot predict the likelihood or impact of future regulatory actions or interventions.
- *Competitive Pressures.* Recent domestic and international consolidation in the financials services industry, driven by regulatory action and other opportunistic transactions in response to adverse economic and market developments, has resulted in an environment in which larger competitors with better financial strength ratings, greater financial resources, marketing and distribution capabilities are better positioned competitively. Larger firms are better able to withstand further market disruption, able to offer more competitive pricing and have superior access to debt and equity capital. If we fail to compete effectively in this environment, our profitability and financial condition could be materially and adversely affected.

Effect of Recent Economic Market Conditions and Industry Trends on Earnings Drivers

Recent economic market conditions, and the related changes in our business, primarily affected us in the following areas:

- *Interest margins.* Investment income on assets backing surplus was $3.6 million in the third quarter of 2009, compared to $7.5 million in the third quarter of 2008. The decrease of $3.9 million was driven by lower income from our alternative investments which are reported to the Company on a one to two quarter lag basis in accordance with partnership accounting, thus the unfavorable investment income primarily reflects partnership results from the first half of 2009. Universal life and variable annuity interest margins were relatively flat in the third quarter of 2009 compared to the third quarter of 2008 as the Company decreased credited rates to customers to reflect the decline in investment income on assets supporting these products.
- *Deferred policy acquisition cost*. Deferred policy cost amortization decreased by $3.9 million to $64.1 million in the third quarter of 2009, compared to $68.0 million in the third quarter of 2008. The decrease was primarily driven by lower deferred policy cost amortization for our variable annuity products as a result of favorable fund performance, partially offset by higher deferred policy cost amortization for our universal life product driven by improved mortality and refinements resulting from a transition to a new valuation system.

- *Fees on our life and annuity products.* Fee revenues decreased by $2.6 million to $30.7 million in the third quarter of 2009, compared to $33.3 million in the third quarter of 2008. The decrease was primarily driven by lower asset-based fees of $2.0 million on our variable annuity products driven by lower account balances due to unfavorable equity markets in late 2008 and early 2009.
- *Mortality margins* in universal life decreased by $9.0 million to $46.9 million in the third quarter of 2009, compared to $55.9 million in the third quarter of 2008, resulting from better mortality experience in the third quarter of 2008. Mortality margins in variable universal life increased by $4.2 million to $14.0 million in the third quarter of 2009, compared to $9.8 million in the third quarter of 2008, resulting from better mortality experience and no large claims in the third quarter of 2009. Fluctuations in mortality are inherent in our lines of business.
- *Net realized investment gains or losses on our general account investments.* In the third quarter of 2009, we had net realized losses of $17.4 million, compared to net realized losses of $59.7 million in the third quarter of 2008. The realized losses in the third quarter of 2009 were primarily driven by other-than-temporary impairment losses of $14.9 million. The realized losses in the third quarter of 2008 were driven by other-than-temporary impairment losses of $38.8 million and transaction-related losses of $20.9 million.
- *Operating expenses.* Non-deferred operating expenses increased by $31.3 million to $91.3 million in the third quarter of 2009, compared to $60.0 million in the third quarter of 2008. The increase was primarily driven by higher non-deferred sales related costs of $10.4 million due to lower sales volume and higher severance costs of $2.3 million associated with the recently completed workforce reduction resulting from the lower expected business volume in 2009.
- *Impairments.* The impairment expense of $45.7 million in the third quarter of 2009 represents the impairment of goodwill and intangible assets of $27.0 million for one of the Company's subsidiaries, PFG, the impairment of $18.7 million for capitalized costs including certain software components that were previously capitalized and not fully utilized.
- *Income taxes.* In the third quarter of 2009, the Company recorded an income tax benefit of $11.4 million compared to tax expense of $2.9 million in the third quarter of 2008. The income tax benefit in the third quarter of 2009 was driven by a decrease in the valuation allowance, partially offset by the allocation of tax expense to continuing operations from other comprehensive income due to intra-period tax accounting.

Outlook

The continued challenges in the economy, including the potential for an extended or deepening recession, may have further material adverse effects on our business, financial condition and results of operations. In such an environment, we may face lower fees and net investment income from life and annuity products and additional net realized investment losses on our general account investments including further other-than-temporary impairments. Additionally, we may experience higher costs for guaranteed benefits and the potential for further deferred policy acquisition cost unlocking and possible further increases in the valuation allowance of our deferred tax asset.

We have recently been downgraded and had our outlook revised adversely.

- On September 8, 2009, Moody's Investor Services downgraded our financial strength rating of Baa2 to Ba1 and lowered our senior debt rating from Ba2 to B1. They maintained their negative outlook on all ratings.
- On August 6, 2009, Standard & Poor's downgraded our financial strength rating of BBB- to BB and lowered our senior debt rating from B+ to B-. They maintained their negative outlook on all ratings.
- On March 10, 2009, A.M. Best Company, Inc. downgraded our financial strength rating to B++ from A and downgraded our senior debt rating to bb+ from bbb and maintained its negative outlook.

These downgrades have materially and adversely affected new sales, persistency, our relationships with distributors and our financial results, and have reduced our ability to borrow. Further declines in ratings would likely also materially and adversely affect our sales, persistency, our relationships with distributors and our financial results.

We expect to focus on the following through the remainder 2009:

- Maintaining a healthy balance sheet;
- Emphasizing policyholder security;
- Reducing expenses; and
- Executing a sustainable growth strategy.

Recent Developments

Formation of Distribution Company

On November 3, 2009, we announced the formation of a distribution company subsidiary, Saybrus Partners, Inc. ("Saybrus") and that Saybrus had entered into an agreement with financial services firm Edward Jones to provide life insurance consulting services to the firm's financial advisors. Phoenix formed Saybrus as part of a series of actions to strengthen its market position and strategy. Saybrus provides dedicated consultation services to partner companies, as well as support for Phoenix's product line within our own distribution channels. The initial agreement with Edward Jones is for three years and will focus Saybrus consultants on two new insurance carriers in the Edward Jones retail distribution network, John Hancock Life Insurance Company (U.S.A.) and Pacific Life Insurance Company, both of which have a distribution agreement with Edward Jones.

Suspension of Distribution Relationships

In March 2009, State Farm Mutual Automobile Insurance Company ("State Farm") suspended the sale of Phoenix products pending a re-evaluation of the relationship between the two companies. During 2008, State Farm was our largest distributor of annuity and life insurance products accounting for approximately 27% of our total life insurance premiums and approximately 68% of our annuity deposits. On July 30, 2009, we restructured our agreement with State Farm, amending the existing agreement to clarify the service and support we will provide to customers who purchased their policies and contracts through a State Farm agent, as well as State Farm agents themselves. The restructured agreement does not provide for any new sales of our products through the State Farm distribution system. There are approximately 90,000 inforce Phoenix policies and contracts sold through State Farm agents.

Also in March 2009, National Life Group suspended the sale of Phoenix products. In 2008, National Life was our second largest distributor of annuity products accounting for approximately 14% of our annuity deposits.

The actions by these key distribution partners and rating agencies have materially and adversely affected new sales and our relationships with distributors, and have reduced our ability to borrow. These actions could also increase policy surrenders and withdrawals. We have responded to these actions by reducing staff and expenses and refocusing our strategy on less rating-sensitive activities and market segments.

Recent Acquisitions and Dispositions

See our 2008 Annual Report on Form 10-K for a discussion of our recent acquisitions and dispositions.

Spin-Off of Virtus

We distributed 100% of Virtus common stock to our stockholders (other than shares withheld to satisfy certain withholding obligations) on December 31, 2008. Following the spin-off, we and Virtus are independent of each other and have separate boards of directors and management. In connection with the spin-off, Virtus and we entered into a separation agreement and several other agreements to complete the separation of the asset management business from us and to distribute Virtus common stock to our stockholders. These agreements govern the relationship between Virtus and us following the spin-off and also provide for the allocation of employee benefits, taxes and other liabilities and obligations attributable to periods prior to the spin-off. The agreements include a transition services agreement, tax separation agreement and employee matters agreement. We recently amended the tax separation agreement in the second quarter of 2009 to clarify positions we intend to take with regard to certain tax elections related to the spin-off.

Impact of New Accounting Standards

For a discussion of accounting standards, see Note 2 to our consolidated financial statements in this Form 10-Q.

Critical Accounting Estimates

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Critical accounting estimates are reflective of significant judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

Deferred Income Taxes

We account for income taxes in accordance with SFAS No. 109, *Accounting for Income Taxes* ("ASC 740"). The deferred tax assets and/or liabilities are determined by multiplying the differences between the financial reporting and tax reporting basis for assets and liabilities by the enacted tax rates expected to be in effect when such differences are recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation allowances on deferred tax assets are estimated based on our assessment of the realizability of such amounts.

We carried valuation allowances of $236.4 million and $287.9 million on $432.0 million and $744.6 million of deferred tax assets at September 30, 2009 and December 31, 2008, respectively, due to uncertainties related to our ability to utilize a portion of our deferred tax assets. The amount of the valuation allowance has been determined based on our estimates of taxable income over the periods in which the deferred tax assets will be recoverable, including consideration of the expiration dates and amounts of carryforwards related to net operating losses, capital losses, foreign tax credits and general business tax credits.

During the quarter ended September 30, 2009, we performed our quarterly assessment of net deferred tax assets. Significant management judgment is required in determining the provision for income taxes and, in particular, any valuation allowance recorded against our deferred tax assets. Applying the applicable accounting guidance requires an assessment of all available evidence, positive and negative, regarding the realizability of the net deferred tax assets. Concluding that a valuation allowance is not required is difficult when significant negative evidence exists, such as cumulative losses in recent years. Based upon recent results, we have concluded that a cumulative loss in recent years does exist. We have historically relied on the following factors in our assessment of the realizability of our net deferred tax assets:

- estimates of future taxable income from our operations, including our core life subgroup business;
- consideration of available tax planning strategies and actions that could be implemented, if necessary; and
- the expiration dates and amounts of carryforwards related to net operating losses, capital losses, foreign tax credits and general business tax credits.

These factors have been considered over the reversal pattern of the related deferred tax assets based on assumptions that we believe to have been reasonable and consistent with operating results. However, as a result of cumulative pre-tax losses in the nine months ended September 30, 2009 and possible further losses over the remainder of 2009, we concluded that our estimates of future taxable income and certain tax planning strategies no longer constituted sufficient positive evidence to assert that it is more likely than not that certain deferred tax assets would be realizable before expiration. We reached this conclusion after consideration of additional negative evidence that emerged during the first three quarters of 2009, including rating downgrades, the resulting suspension of sales by major distribution partners, increased transition costs associated with expense management initiatives and continuing adverse capital and credit market conditions, all of which affected income projections differently than expected.

These factors have resulted in increased difficulty in making reliable financial projections for 2009 due to considerable uncertainty around key assumptions. Accordingly, although earnings in the core life subgroup business are projected beyond 2009, it is difficult to place reliance on these projections versus the cumulative actual results in the first nine months of 2009 and the years 2008 and 2007.

During the third quarter of 2009, significant appreciation of available-for-sale securities resulted in a decrease in unrealized losses. We consider securities with unrealized gains available to offset deferred tax assets related to other-than-temporary-impairments and capital loss carryforwards. As a result of our quarterly assessment, and considering the change in fact pattern related to capital items, we recorded a decrease in the valuation allowance (tax benefit) of $63.3 million for the three months ended September 30, 2009, excluding the Virtus true-up mentioned above. For the nine months ended September 30, 2009, we recorded an increase in the valuation allowance (tax expense) of $95.1 million, excluding both the third quarter Virtus item and the adoption of new guidance as of January 1, 2009, which resulted in a reduction in the valuation allowance of $12.6 million and is included in accumulated other comprehensive loss (see Note 2 to our consolidated financial statements in this Form 10-Q). This increase in the valuation allowance is recognized through elements of continuing operations and other comprehensive income. For the nine months ended September 30, 2009, we reported an increase of $150.4 million to the deferred tax valuation allowance. Offsetting this increase, we have recognized a decrease of $55.3 million through other comprehensive income. We expect to maintain valuation allowances on future tax benefits until other positive evidence is sufficient to justify realization.

We have concluded that a valuation allowance on the $195.6 million of deferred tax assets attributable to available-for-sale debt securities with gross unrealized losses was not required due to our ability and intent to hold available-for-sale debt securities with gross unrealized losses until recovery of fair value or contractual maturity to avoid realizing taxable capital losses on those securities.

See our 2008 Annual Report on Form 10-K for further information on critical accounting estimates related to deferred income taxes.

Other-Than-Temporary Impairments

Investments whose value is considered by us to be other-than-temporarily impaired are written down to fair value. The impairment amount is then further separated into the amount related to a credit loss as a charge to net realized investment losses included in our earnings, and the amount related to all other factors which is recognized in other comprehensive income. The assessment of whether impairments have occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. We consider a wide range of factors about the security issuer and use our best judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for recovery. Inherent in our evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential.

Considerations we use in the impairment evaluation process include, but are not limited to:

- the length of time and the extent to which the market value has been below cost or amortized cost;
- the potential for impairments of securities when the issuer is experiencing significant financial difficulties;
- the potential for impairments in an entire industry sector or sub-sector;
- our intent to sell the security, or whether it is more likely than not that we will be required to sell it before recovery;
- unfavorable changes in forecasted cash flows on mortgage-backed and asset-backed securities; and
- other subjective factors, including concentrations and information obtained from regulators and rating agencies.

Historically, for securitized financial asset securities subject to EITF Issue No. 99-20 ("ASC 325-40"), we periodically updated our best estimate of cash flows over the life of the security. In estimating cash flows, we used assumptions based on current market conditions that we believed market participants would use. When the value thus derived was less than amortized cost, and there was an adverse change in the timing or amount of expected future cash flows since the prior analysis, an other-than-temporary impairment was recognized. Projections of future cash flows were subject to change based on new information regarding performance, data received from third-party sources and internal judgments regarding the future performance of the underlying collateral.

Beginning in the fourth quarter of 2008, we implemented FSP No. EITF 99-20-1, *Amendments to the Impairment Guidance of EITF Issue No. 99-20* ("ASC 325-40-65-1"). In addition to relying on our best estimate of cash flows that a market participant would use in determining fair value, we apply management judgment of the probability of collecting all amounts due. In making the other-than-temporary impairment assessment, information such as past events, current conditions, reasonable forecasts, expected defaults and relevant market data are considered. Also as part of this analysis, we take an other-than-temporary impairment for those securities that we intend to sell and do not expect the fair value of the security to recover prior to the expected time of sale.

The cost basis of these investments is adjusted to fair value at the date the determination of an other-than-temporary impairment is made. The impairment amount is then further separated into the amount related to a credit loss as a charge to net realized investment losses included in our earnings and the amount related to all other factors which is recognized in other comprehensive income. Subsequent to recognition of an impairment loss, the difference between the new cost basis and the cash flows expected to be collected is accreted as interest income.

See Note 7 to our consolidated financial statements in this Form 10-Q and the Debt and Equity Securities and Enterprise Risk Management sections of Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2008 Annual Report on Form 10-K for more information.

Deferred Policy Acquisition Costs and Present Value of Future Profits

We amortize deferred policy acquisition costs and present value of future profits based on the related policy's classification. For individual participating life insurance policies, deferred policy acquisition costs and present value of future profits are amortized in proportion to estimated gross margins. For universal life, variable universal life and accumulation annuities, deferred policy acquisition costs and present value of future profits are amortized in proportion to estimated gross profits ("EGPs"). Policies may be surrendered for value or exchanged for a different one of our products (internal replacement). The deferred policy acquisition costs balance associated with the replaced or surrendered policies is amortized to reflect these surrenders.

Each year, we develop future EGPs for the products sold during that year. The EGPs for products sold in a particular year are aggregated into cohorts. Future EGPs are projected for the estimated lives of the contracts. The amortization of deferred policy acquisition costs and present value of future profits requires the use of various assumptions, estimates and judgments about the future. In the aggregate the assumptions are considered important in the projections of EGPs. The assumptions developed as part of our annual process are based on our current best estimates of future events, which are likely to be different for each year's cohort. Assumptions considered to be significant in the development of EGPs include separate account fund performance, surrender and lapse rates, interest margin, mortality, premium persistency, funding patterns, expenses and reinsurance costs and recoveries. These assumptions are reviewed on a regular basis and are based on our past experience, industry studies, regulatory requirements and estimates about the future.

To determine the reasonableness of the prior assumptions used and their impact on previously projected account values and the related EGPs, we evaluate our previously projected EGPs on a quarterly basis. Our process to assess the reasonableness of our EGPs involves the use of internally developed models, together with studies and actual experience. Incorporated in each scenario are our current best estimate assumptions with respect to separate account returns, surrender and lapse rates, interest margin, mortality, premium persistency, funding patterns, expenses and reinsurance costs and recoveries.

In addition to our quarterly reviews, we complete a comprehensive assumption study during the fourth quarter of each year. Upon completion of an assumption study, we revise our assumptions as needed to reflect our current best estimate, thereby changing our estimate of projected account values and the related EGPs in the deferred policy acquisition cost and unearned revenue amortization models as well as SOP 03-01 reserving models. The deferred policy acquisition cost asset, as well as the unearned revenue reserves and SOP 03-01 reserves, are then adjusted with an offsetting benefit or charge to income to reflect such changes in the period of the revision, a process known as "unlocking."

Underlying assumptions for future periods of EGPs are not altered unless experience deviates significantly from original assumptions. For example, when lapses of our insurance products meaningfully exceed levels assumed in determining the amortization of deferred policy acquisition costs, we adjust amortization to reflect the change in future premiums or EGPs resulting from the unexpected lapses. In the event that we were to revise assumptions used for prior year cohorts, our estimate of projected account values would change and the related EGPs in the deferred policy acquisition cost amortization model would be unlocked, or adjusted, to reflect such change. Continued favorable experience on key assumptions, which could include increasing separate account fund return performance, decreasing lapses or decreasing mortality could result in an unlocking which would result in a decrease to deferred policy acquisition cost amortization and an increase in the deferred policy acquisition costs asset. Finally, an analysis is performed periodically to assess whether there are sufficient gross margins or gross profits to amortize the remaining deferred policy acquisition costs balances.

The separate account fund performance assumption is critical to the development of the EGPs related to our variable annuity and variable life insurance businesses. As equity markets do not move in a systematic manner, we use a mean reversion method (reversion to the mean assumption), a common industry practice, to determine the future equity market growth rate assumption used for the amortization of deferred policy acquisition costs. This practice assumes that the expectation for long-term appreciation is not changed by minor short-term market fluctuations. The average long-term rate of assumed separate account fund performance used in estimating gross profits was 6.0% (after fund fees and mortality and expense charges) for the variable annuity business and 6.9% (after fund fees and mortality and expense charges) for the variable life business at December 31, 2008.

Consolidated Results of Operations

Summary Consolidated Financial Data: *($ in millions)*	**Three Months Ended September 30,**		**Increase (decrease) and percentage change**	
	2009	**2008**	**2009 vs. 2008**	
REVENUES:				
Premiums	$ 171.0	$ 195.2	$ (24.2)	(12%)
Insurance, investment management and product fees	171.2	157.8	13.4	8%
Net investment income	201.4	218.0	(16.6)	(8%)
Net realized investment losses:				
Total other-than-temporary impairment ("OTTI") losses	(37.7)	—	—	NM
Portion of OTTI losses recognized in other comprehensive income	22.8	—	—	NM
Net OTTI losses recognized in earnings	(14.9)	(38.8)	23.9	(62%)
Net realized investment losses, excluding OTTI losses	(2.5)	(20.9)	18.4	(88%)
Total net realized investment losses	(17.4)	(59.7)	42.3	(71%)
Total revenues	**526.2**	**511.3**	**14.9**	**3%**
BENEFITS AND EXPENSES:				
Policy benefits, excluding policyholder dividends	308.4	336.6	(28.2)	(8%)
Policyholder dividends	63.9	43.4	20.5	47%
Policy acquisition cost amortization	64.1	68.0	(3.9)	(6%)
Interest expense on indebtedness	8.2	8.8	(0.6)	(7%)
Interest expense on non-recourse collateralized debt obligations	—	5.6	(5.6)	(100%)
Goodwill impairment	27.0	—	27.0	NM
Other operating expenses	91.3	60.0	31.3	52%
Total benefits and expenses	**562.9**	**522.4**	**40.5**	**8%**
Loss before income taxes	(36.7)	(11.1)	(25.6)	231%
Income tax (expense) benefit	11.4	(2.9)	14.3	(493%)
Loss from continuing operations	**(25.3)**	**(14.0)**	**(11.3)**	**81%**
Loss from discontinued operations, net of income taxes	(1.3)	(325.5)	324.2	(100%)
Net loss	**$ (26.6)**	**$ (339.5)**	**$ 312.9**	**(92%)**

Not meaningful (NM)

Summary Consolidated Financial Data: *($ in millions)*	**Nine Months Ended September 30,**		**Increase (decrease) and percentage change**	
	2009	**2008**	**2009 vs. 2008**	
REVENUES:				
Premiums	$ 513.7	$ 566.7	$ (53.0)	(9%)
Insurance, investment management and product fees	490.4	461.6	28.8	6%
Net investment income	582.1	712.2	(130.1)	(18%)
Net realized investment losses:				
Total other-than-temporary impairment ("OTTI") losses	(134.7)	—	—	NM
Portion of OTTI recognized in other comprehensive income	60.5	—	—	NM
Net OTTI losses recognized in earnings	(74.2)	(105.7)	31.5	(30%)
Net realized investment losses, excluding OTTI losses	(4.0)	(26.2)	22.2	(85%)
Total net realized investment losses	(78.2)	(131.9)	53.7	(41%)
Total revenues	**1,508.0**	**1,608.6**	**(100.6)**	**(6%)**
BENEFITS AND EXPENSES:				
Policy benefits, excluding policyholder dividends	973.8	999.4	(25.6)	(3%)
Policyholder dividends	148.3	203.1	(54.8)	(27%)
Policy acquisition cost amortization	157.9	163.6	(5.7)	(3%)
Interest expense on indebtedness	25.1	27.8	(2.7)	(10%)
Interest expense on non-recourse collateralized debt obligations	—	10.7	(10.7)	(100%)
Goodwill impairment	27.0	—	27.0	NM
Other operating expenses	245.4	207.3	38.1	18%
Total benefits and expenses	**1,577.5**	**1,611.9**	**(34.4)**	**(2%)**
Loss before income taxes	(69.5)	(3.3)	(66.2)	NM
Income tax expense	(113.7)	(4.2)	(109.5)	NM
Loss from continuing operations	**(183.2)**	**(7.5)**	**(175.7)**	**NM**
Loss from discontinued operations, net of income taxes	(29.4)	(340.2)	310.8	(91%)
Net loss	**$ (212.6)**	**$ (347.7)**	**$ 135.1**	**(39%)**

Not meaningful (NM)

Analysis of Consolidated Results of Operations

Three months ended September 30, 2009 vs. September 30, 2008

The net loss from continuing operations for the third quarter of 2009 was $25.3 million, or $0.22 per share, which compares to a net loss from continuing operations for the third quarter of 2008 of $14.0 million, or $0.12 per share. The unfavorable results for the quarter ended September 30, 2009 reflect higher expenses resulting from the write-downs of capitalized and intangible items. Results were favorably affected by higher fees and lower deferred policy acquisition costs.

Mortality margins in universal life decreased by $9.0 million to $46.9 million in the third quarter of 2009, compared to $55.9 million in the third quarter of 2008, resulting from less favorable mortality experience in the third quarter of 2009. Mortality margins in variable universal life increased by $4.2 million to $14.0 million in the third quarter of 2009, compared to $9.8 million in the third quarter of 2008, resulting from better mortality experience and no large claims in the third quarter of 2009. Fluctuations in mortality are inherent in our lines of business.

Net investment income declined by $16.6 million to $201.4 million in the third quarter of 2009 compared to $218.0 million in the third quarter of 2008, primarily from lower investment income on alternative investments. The lower investment income included the following:

- Investment income on assets supporting surplus was $3.6 million in the third quarter of 2009, compared to $7.5 million in the third quarter of 2008. The decrease of $3.9 million was from lower income resulting from our alternative investments which are reported to the Company on a one to two quarter lag basis in accordance with partnership accounting.
- Investment income on assets backing annuity reserves was relatively flat in the third quarter of 2009 compared to the third quarter of 2008.

Deferred policy cost amortization decreased by $3.9 million to $64.1 million in the third quarter of 2009, as compared to $68.0 million in the third quarter of 2008. The decrease was primarily from lower deferred policy cost amortization for our variable annuity products as a result of favorable fund performance, partially offset by higher deferred policy cost amortization for our universal life product driven by improved mortality and refinements resulting from a transition to a new valuation system.

Non-deferred operating expenses increased by $31.3 million to $91.3 million in the third quarter of 2009, compared to $60.0 million in the third quarter of 2008. The increase was primarily driven by the impairment of $18.7 million associated with capitalized costs, including certain software components no longer utilized. In addition, the increase resulted from non-deferred sales related costs of $10.4 million due to lower sales volume and higher severance costs of $2.3 million associated with the recently completed workforce reduction resulting from the lower expected business volume in 2009.

The impairment expense of $27.0 million in the third quarter of 2009 represents the impairment of goodwill for one of the Company's subsidiaries, PFG.

In the third quarter of 2009, we had net realized losses of $17.4 million, compared with net realized losses of $59.7 million in the third quarter of 2008. The realized losses in the third quarter of 2009 were primarily from other-than-temporary impairment losses of $14.9 million. The realized losses in the third quarter of 2008 were a result of other-than-temporary impairment losses of $38.8 million and transaction-related losses of $20.9 million.

Our tax expense related to continuing operations decreased by $14.3 million to a tax benefit of $11.4 million in the third quarter of 2009 compared to tax expense of $2.9 million in the third quarter of 2008. In the third quarter of 2009, we decreased the valuation allowance on the net deferred tax asset by $63.3 million, excluding a $134.0 million reduction related to a revision of the amount estimated for 2008 capital losses related to the Virtus spin-off. This reduction in the valuation allowance, which was primarily driven by significant appreciation in available-for-sale securities with unrealized gains, was partially offset by the allocation of tax expense to continuing operations from other comprehensive income due to intra-period tax accounting rules. The amount of the valuation allowance was determined based on our estimates of future taxable income over the periods in which the deferred tax asset will be recoverable, including consideration of expiration of loss carryovers and credits.

Nine months ended September 30, 2009 vs. September 30, 2008

We had a net loss for the nine-month period ended September 30, 2009 of $212.6 million, or $1.84 per share, compared to a net loss for nine-month period ended September 30, 2008 of $347.7 million, or $3.04 per share. The results for the nine-month period ended September 30, 2009 reflect an increase to the valuation allowance against net deferred tax assets, realized investment losses, unfavorable mortality and a charge to the discontinued group accident and health reinsurance business. These items were partially offset by favorable impacts from higher equity markets. For the nine-month period ended September 30, 2008, the $340.2 million loss in discontinued operations was primarily driven by an impairment on goodwill and other intangible assets associated with our divested asset management business.

Analysis of Consolidated Financial Condition

Stockholders' equity increased by $319.9 million to $1,184.9 million for the period ended September 30, 2009, compared with $865.0 million at December 31, 2008, primarily due to other comprehensive income of $511.3 million, driven by unrealized gains on available-for-sale debt securities, partially offset by the net loss of $212.6 million. Stockholders' equity also rose as a result of a cumulative effect adjustment of $20.4 million related to new accounting guidance on previous impairments on debt securities recorded directly to accumulated deficit and accumulated other comprehensive loss. Total assets decreased $357.0 million to $25,411.8 million at September 30, 2009, compared with $25,768.8 million at December 31, 2008, primarily from lower deferred policy acquisition costs and lower deferred income taxes, partially offset by the favorable market impacts on available-for-sale debt securities and separate account assets.

Annuity Funds on Deposit: *($ in millions)*	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	**2008**	**2009**	**2008**
Deposits	$ 76.7	$ 251.2	$ 225.7	$ 679.5
Performance and interest credited	386.6	(484.4)	710.3	(485.6)
Fees	(14.1)	(17.8)	(45.8)	(56.4)
Benefits and surrenders	(180.2)	(288.2)	(758.2)	(942.0)
Change in funds on deposit	269.0	(539.2)	132.0	(804.5)
Funds on deposit, beginning of period	6,759.6	8,964.2	6,896.6	9,229.5
Annuity funds on deposit, end of period	**$ 7,028.6**	**$ 8,425.0**	**$ 7,028.6**	**$ 8,425.0**

Three and nine months ended September 30, 2009 compared to three and nine months ended September 30, 2008

For the three and nine months ended September 30, 2009, annuity funds on deposit increased compared to a decrease in the comparable prior year. The primary drivers of these improvements were stronger fund performance from stronger equity markets and a reduction in the dollar amount of surrenders. These improvements were partially offset by lower deposits in 2009 as compared to 2008.

Variable Universal Life Funds on Deposit: *($ in millions)*	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	**2008**	**2009**	**2008**
Deposits	$ 39.3	$ 46.3	$ 115.7	$ 189.0
Performance and interest credited	166.5	(249.8)	240.6	(354.7)
Acquisitions	—	11.2	—	11.2
Fees and cost of insurance	(25.8)	(28.4)	(82.7)	(88.3)
Benefits and surrenders	(46.1)	(29.4)	(145.0)	(115.9)
Change in funds on deposit	133.9	(250.1)	128.6	(358.7)
Funds on deposit, beginning of period	1,972.6	2,587.7	1,977.9	2,696.3
Variable universal life funds on deposit, end of period	**$ 2,106.5**	**$ 2,337.6**	**$ 2,106.5**	**$ 2,337.6**

Three and nine months ended September 30, 2009 compared to three and nine months ended September 30, 2008

For the three and nine months ended September 30, 2009, the change in variable universal life funds on deposit improved compared to the prior year periods. These improvements reflected stronger equity markets during the second and third quarters of 2009. Partially offsetting these improvements were lower deposits from lower sales, as well as higher surrenders.

Universal Life Funds on Deposit: *($ in millions)*	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	**2008**	**2009**	**2008**
Deposits	$ 88.1	$ 133.6	$ 267.9	$ 462.4
Interest credited	24.5	24.7	71.9	72.8
Fees and cost of insurance	(110.7)	(103.8)	(324.2)	(300.1)
Benefits and surrenders	(53.6)	(22.6)	(145.1)	(83.5)
Change in funds on deposit	(51.7)	31.9	(129.5)	151.6
Funds on deposit, beginning of period	2,178.2	2,243.6	2,256.0	2,123.9
Universal life funds on deposit, end of period	**$ 2,126.5**	**$ 2,275.5**	**$ 2,126.5**	**$ 2,275.5**

Three and nine months ended September 30, 2009 compared to three and nine months ended September 30, 2008

For the three and nine month periods ended September 30, 2009, universal life funds on deposit decreased. The decrease in the current period was primarily a result of lower sales but also included the effects of less favorable mortality and surrenders in the second quarter of 2009 as compared to the prior year. Assessments for cost of insurance fees were higher in the current year due to both the aging of the inforce block and an increase in the net amount at risk, primarily reflecting lower fund values as a percentage of the inforce amount.

General Account

The invested assets in the Life Companies' general account are broadly diversified across asset classes, sectors and individual credits and issuers. Our investment professionals manage these general account assets in investment segments that support specific product liabilities. These investment segments have distinct investment policies that are structured to support the financial characteristics of the related liabilities within them. Segmentation of assets allows us to manage the risks and measure returns on capital for our various businesses and products.

Separate Accounts

Separate account assets are managed in accordance with the specific investment contracts and guidelines relating to our variable products. We generally do not bear any investment risk on assets held in separate accounts. Rather, we receive investment management fees based on assets under management. Assets held in separate accounts are not available to satisfy general account obligations.

Debt and Equity Securities Pledged as Collateral and Non-recourse Collateralized Debt Obligations

Investments pledged as collateral are assets held for the benefit of institutional clients that have investments in structured bond products offered and managed by our asset management subsidiary.

See Note 10 to our consolidated financial statements in this Form 10-Q as well as Note 13 to our consolidated financial statements in our 2008 Annual Report on Form 10-K for more information.

Debt and Equity Securities Held in Our General Account

Our general account debt securities portfolio consists primarily of investment grade publicly-traded and privately-placed corporate bonds, residential mortgage-backed securities, commercial mortgage-backed securities and other asset-backed securities. As of September 30, 2009, our general account held debt securities with a carrying value of $10,545.5 million, representing 76.4% of total general account investments. Public debt securities represented 70.9% of total debt securities, with the remaining 29.1% represented by private debt securities.

General Account Debt Securities at Fair Value:
($ in millions)

SVO Rating	S&P Equivalent Designation	Total Debt Securities		Public Debt Securities		Private Debt Securities	
		Sept 30, 2009	Dec 31, 2008	Sept 30, 2009	Dec 31, 2008	Sept 30, 2009	Dec 31, 2008
1	AAA/AA/A	$ 6,113.2	$ 6,124.7	$ 4,801.7	$ 4,801.8	$ 1,311.5	$ 1,322.9
2	BBB	3,229.2	2,901.2	1,917.2	1,584.7	1,312.0	1,316.5
Total investment grade		9,342.4	9,025.9	6,718.9	6,386.5	2,623.5	2,639.4
3	BB	621.6	475.3	364.2	347.3	257.4	128.0
4	B	279.7	212.4	179.3	112.6	100.4	99.8
5	CCC and lower	209.4	103.7	164.5	70.4	44.9	33.3
6	In or near default	92.4	13.7	53.0	3.8	39.4	9.9
Total debt securities		**$ 10,545.5**	**$ 9,831.0**	**$ 7,479.9**	**$ 6,920.6**	**$ 3,065.6**	**$ 2,910.4**

Debt Securities by Type:	**As of September 30, 2009**				
($ in millions)			**Unrealized Gains (Losses)**		
	Fair Value	**Cost**	**Gross Gains**	**Gross Losses**	**Net Gains (Losses)**
U.S. government and agency	$ 865.8	$ 850.5	$ 33.0	$ (17.7)	$ 15.3
State and political subdivision	191.5	188.9	6.8	(4.2)	2.6
Foreign government	164.7	142.6	22.1	—	22.1
Corporate	5,813.3	5,903.1	236.1	(325.9)	(89.8)
Commercial mortgage-backed	1,002.9	1,053.4	27.6	(78.1)	(50.5)
Residential mortgage-backed	2,010.4	2,169.7	44.2	(203.5)	(159.3)
CDO/CLO	246.6	361.4	0.7	(115.5)	(114.8)
Other asset-backed	250.3	279.5	3.2	(32.4)	(29.2)
Total debt securities	**$ 10,545.5**	**$ 10,949.1**	**$ 373.7**	**$ (777.3)**	**$ (403.6)**
Debt securities outside closed block:					
Unrealized gains	$ 2,488.2	$ 2,387.1	$ 101.1	$ —	$ 101.1
Unrealized losses	1,668.7	2,111.3	—	(442.6)	(442.6)
Total outside the closed block	4,156.9	4,498.4	101.1	(442.6)	(341.5)
Debt securities in closed block:					
Unrealized gains	4,590.1	4,317.5	272.6	—	272.6
Unrealized losses	1,798.5	2,133.2	—	(334.7)	(334.7)
Total in the closed block	6,388.6	6,450.7	272.6	(334.7)	(62.1)
Total debt securities	**$ 10,545.5**	**$ 10,949.1**	**$ 373.7**	**$ (777.3)**	**$ (403.6)**

We manage credit risk through industry and issuer diversification. Maximum exposure to an issuer is defined by quality ratings, with higher quality issuers having larger exposure limits. Our investment approach emphasizes a high level of industry diversification. The top five industry holdings as of September 30, 2009 in our debt securities portfolios were banking (6.4%), electrical utilities (4.4%), insurance (3.5%), diversified financial services (2.9%) and services (2.9%).

Residential Mortgage-Backed Securities ("RMBS")

The weakness in the U.S. residential real estate markets, tighter credit standards and rising unemployment continue to plague the RMBS market. Delinquency rates for all sectors of the RMBS market including sub-prime, Alt-A and prime have increased beyond historical averages.

We invest directly in RMBS through our general account. To the extent these assets deteriorate in credit quality and decline in value for an extended period, we may realize impairment losses. We have been focused on identifying those securities that can withstand significant increases in delinquencies and foreclosures in the underlying mortgage pools before incurring a loss of principal.

Most of our RMBS portfolio is highly rated. As of September 30, 2009, 90% of the total residential portfolio was rated AAA or AA. We have $138.3 million of sub-prime exposure, $179.8 million of Alt-A exposure and $450.3 million of prime exposure, which combined amount to 5.5% of our general account. Substantially all of our sub-prime, Alt-A and prime exposure is investment grade, with 63% being AAA rated and another 10% in AA securities. We have employed a disciplined approach in the analysis and monitoring of our mortgage-backed securities. Our approach involves a monthly review of each security. Underlying mortgage data is obtained from the security's trustee and analyzed for performance trends. A security-specific stress analysis is performed using the most recent trustee information. This analysis forms the basis for our determination of whether the security will pay in accordance with the contractual cash flows. Year-to-date through September 30, 2009, we have taken impairments of $16.3 million on our RMBS portfolio. This represents 0.8% of our total RMBS portfolio and 0.1% of the general account. These impairments consist of $3.0 million from prime, $7.2 million from Alt-A and $6.1 million from sub-prime.

General Account Residential Mortgage-Backed Securities:

($ in millions)

	As of September 30, 2009								
	Carrying Value[2]	Market Value[2]	% General Account[1]	AAA	AA	A	BBB	BB and Below	% Closed Block
Collateral									
Agency	$ 1,199.6	$ 1,242.0	8.9%	100.0%	0.0%	0.0%	0.0%	0.0%	67.0%
Prime	522.7	450.3	3.2%	68.8%	10.9%	1.6%	6.4%	12.3%	41.2%
Alt-A	257.2	179.8	1.3%	45.5%	9.6%	1.6%	8.1%	35.2%	35.8%
Sub-prime	190.2	138.3	1.0%	66.2%	10.1%	7.9%	10.1%	5.7%	4.9%
Total	**$ 2,169.7**	**$ 2,010.4**	**14.4%**	**85.8%**	**4.0%**	**1.0%**	**2.9%**	**6.3%**	**54.1%**

(1) Percentages based on Market Value.

(2) Individual categories may not agree with the Debt Securities by Type table on previous page due to nature of underlying collateral.

General Account Prime Mortgage-Backed Securities:

($ in millions)

	As of September 30, 2009							
				Year of Issue				
	Carrying Value	Market Value	% General Account[1]	2007	2006	2005	2004	2003 and Prior
Rating								
AAA	$ 342.8	$ 309.8	2.2%	0.0%	4.4%	15.0%	27.8%	52.8%
AA	58.6	48.9	0.4%	4.9%	15.5%	16.4%	36.0%	27.2%
A	8.6	7.2	0.0%	0.0%	0.0%	95.4%	0.0%	4.6%
BBB	36.0	29.0	0.2%	0.0%	37.5%	42.9%	7.3%	12.3%
BB and Below	76.7	55.4	0.4%	23.1%	58.9%	16.6%	1.4%	0.0%
Total	**$ 522.7**	**$ 450.3**	**3.2%**	**3.4%**	**14.4%**	**18.4%**	**23.6%**	**40.2%**

(1) Percentages based on Market Value.

General Account Alt-A Mortgage-Backed Securities:

($ in millions)

	As of September 30, 2009							
				Year of Issue				
	Carrying Value	Market Value	% General Account[1]	2007	2006	2005	2004	2003 and Prior
Rating								
AAA	$ 111.8	$ 81.8	0.6%	0.0%	43.2%	11.2%	44.2%	1.4%
AA	25.5	17.3	0.1%	0.0%	0.0%	0.0%	43.9%	56.1%
A	4.4	2.9	0.0%	0.0%	0.0%	13.8%	0.0%	86.2%
BBB	23.5	14.6	0.1%	0.0%	0.0%	0.0%	93.3%	6.7%
BB and Below	92.0	63.2	0.5%	4.6%	34.1%	61.0%	0.3%	0.0%
Total	**$ 257.2**	**$ 179.8**	**1.3%**	**1.6%**	**31.6%**	**26.8%**	**32.0%**	**8.0%**

(1) Percentages based on Market Value.

General Account Sub-Prime Mortgage-Backed Securities:

($ in millions)

	As of September 30, 2009							
				Year of Issue				
	Carrying Value	Market Value	% General Account[1]	2007	2006	2005	2004	2003 and Prior
Rating								
AAA	$ 116.1	$ 91.6	0.7%	21.2%	3.6%	34.1%	33.7%	7.4%
AA	21.9	14.0	0.1%	15.4%	0.0%	57.0%	0.0%	27.6%
A	17.4	10.9	0.1%	0.0%	77.5%	22.5%	0.0%	0.0%
BBB	23.4	13.9	0.1%	44.5%	15.3%	0.0%	31.0%	9.2%
BB and Below	11.4	7.9	0.0%	32.8%	16.1%	46.7%	4.4%	0.0%
Total	**$ 190.2**	**$ 138.3**	**1.0%**	**21.9%**	**11.0%**	**32.8%**	**25.7%**	**8.6%**

(1) Percentages based on Market Value.

Commercial Mortgage-Backed Securities

General Account Commercial Mortgage-Backed Securities:

($ in millions)

	As of September 30, 2009								
				Year of Issue					
	Carrying Value[1]	Market Value	% General Account[2]	2007	2006	2005	2004	2003 and Prior	% Closed Block
Rating									
AAA	$ 860.0	$ 856.6	6.2%	5.4%	7.1%	4.0%	12.5%	71.0%	76.7%
AA	107.6	80.7	0.6%	8.0%	8.1%	15.1%	0.0%	68.8%	63.3%
A	95.0	75.1	0.5%	16.6%	4.1%	14.8%	0.8%	63.7%	57.3%
BBB	41.7	18.3	0.1%	0.0%	9.6%	15.1%	10.4%	64.9%	53.4%
BB and Below	8.2	1.4	0.0%	73.6%	0.0%	26.4%	0.0%	0.0%	21.0%
Total	**$ 1,112.5**	**$ 1,032.1**	**7.4%**	**6.4%**	**7.0%**	**5.9%**	**10.6%**	**70.1%**	**73.8%**

(1) Includes $59.1 million of commercial mortgage-backed CDOs.
(2) Percentages based on Market Value.

Realized Gains and Losses

The following table presents certain information with respect to realized investment gains and losses, including those on debt securities pledged as collateral, with losses from other-than-temporary impairment charges reported separately in the table. These impairment charges were determined based on our assessment of factors enumerated below, as they pertain to the individual securities determined to be other-than-temporarily impaired.

Sources and Types of Net Realized Investment Gains (Losses): *($ in millions)*	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Total other-than-temporary debt impairments	$ (33.1)	$ —	$ (121.4)	$ —
Portion of loss recognized in other comprehensive income	22.8	—	60.5	—
Net debt impairments recognized in earnings	**$ (10.3)**	**$ —**	**$ (60.9)**	**$ —**
Debt security impairments	$ (10.3)	$ (37.1)	$ (60.9)	$ (94.6)
Equity security impairments	(3.5)	(1.0)	(3.5)	(1.6)
Debt and equity securities pledged as collateral impairments	—	(0.7)	—	(0.7)
Other investments impairments	(1.1)	—	(9.8)	(8.8)
Impairment losses	**(14.9)**	**(38.8)**	**(74.2)**	**(105.7)**
Debt security transaction gains	1.6	1.8	18.5	5.5
Debt security transaction losses	(9.8)	(9.8)	(58.8)	(16.3)
Equity security transaction gains	—	1.5	2.2	9.0
Equity security transaction losses	—	(4.0)	—	(9.4)
Debt and equity securities pledged as collateral gains	—	0.2	—	1.8
Debt and equity securities pledged as collateral losses	—	(0.1)	—	(0.3)
Other investments transaction gains (losses)	(0.2)	(0.6)	(0.1)	(0.3)
Venture capital partnership transaction losses	(0.3)	—	(1.3)	—
CDO deconsolidation gains	—	—	57.0	—
Net transaction gains (losses)	**(8.7)**	**(11.0)**	**17.5**	**(10.0)**
Realized gains (losses) on fair value option investments	2.7	(4.6)	3.3	(8.0)
Realized gains (losses) on derivative assets and liabilities	3.5	(5.3)	(24.8)	(8.2)
Net realized investment gains (losses), excluding impairment losses	**(2.5)**	**(20.9)**	**(4.0)**	**(26.2)**
Net realized investment losses, including impairment losses	**$ (17.4)**	**$ (59.7)**	**$ (78.2)**	**$ (131.9)**

Other-Than-Temporary Impairments

We employ a comprehensive process to determine whether or not a security is in an unrealized loss position and is other-than-temporarily impaired. This assessment is done on a security-by-security basis and involves significant management judgment, especially given recent severe market dislocations.

At the end of each reporting period, we review all securities for potential recognition of an other-than-temporary impairment. We maintain a watch list of securities in default, near default or otherwise considered by our investment professionals as being distressed, potentially distressed or requiring a heightened level of scrutiny. We also identify all securities whose carrying value has been below amortized cost on a continuous basis for zero to six months, six months to 12 months and greater than 12 months. Using this analysis, coupled with our watch list, we review all securities whose fair value is less than 80% of amortized cost (significant unrealized loss) with emphasis on below investment grade securities with a continuous significant unrealized loss in excess of six months. In addition, we review securities that experienced lesser declines in value on a more selective basis to determine whether any are other-than-temporarily impaired.

Our assessment of whether an investment in a debt or equity security is other-than-temporarily impaired includes whether the issuer has:

- declared that it will default at a future point;
- announced that a restructuring will occur;
- severe liquidity problems that cannot be resolved;
- a bankruptcy filing;
- a financial condition which suggests that future payments are highly unlikely;
- a deteriorating financial condition and quality of underlying assets;
- sustained significant losses during the current year;
- defaulted on payment obligations;
- announced adverse changes or events such as changes or planned changes in senior management, restructurings, or a sale of assets; and/or
- any other factors that indicate that the fair value of the investment may have been negatively impacted.

A debt security impairment is deemed other than temporary if:

- we either intend to sell the security, or it is more likely than not that we will be required to sell the security before recovery; or
- it is probable we will be unable to collect cash flows sufficient to recover the amortized cost basis of the security.

Impairments due to deterioration in credit that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security are considered other than temporary. Other declines in fair value (for example, due to interest rate changes, sector credit rating changes or company-specific rating changes) that result in a conclusion that the present value of cash flows expected to be collected will not be sufficient to recover the amortized cost basis of the security may also result in a conclusion that an other-than-temporary impairment has occurred.

In situations where the Company has asserted its ability and intent to hold a security to a forecasted recovery, but where now it is more likely than not that we will be required to sell the security before recovery, an impairment is considered other than temporary, even if the present value of cash flows expected to be collected will be sufficient to recover the amortized cost basis of the security.

Specifically for structured securities, to determine whether a collateralized security is impaired, we obtain underlying data from the security's trustee and analyze it for performance trends. A security-specific stress analysis is performed using the most recent trustee information. This analysis forms the basis for our determination of whether the security will pay in accordance with the contractual cash flows.

Given the continued stress and lack of liquidity in the current environment, management exercised significant judgment with respect to certain securities in determining whether impairments were other than temporary. This included securities with $176.0 million ($41.8 million after offsets) of gross unrealized losses of 50% or more for which no other-than-temporary impairment was ultimately indicated. In making its assessments, management used a number of issuer-specific quantitative and qualitative assessments of the probability of receiving contractual cash flows, including the issue's implied yields to maturity, cumulative default rate based on the issue's rating, comparisons of issue-specific spreads to industry or sector spreads, specific trading activity in the issue and other market data such as recent debt tenders and upcoming refinancing exposure, as well as fundamentals such as issuer credit and liquidity metrics, business outlook and industry conditions. In addition to these reviews, management in each case assessed its ability and intent to hold the securities for an extended time to recovery, up to and including maturity. Each security on the watch list was evaluated, analyzed and discussed, with the positive and negative factors weighed in the ultimate determination of whether or not the security was other-than-temporarily impaired.

In determining that the securities giving rise to the previously mentioned unrealized losses were not other-than-temporarily impaired, we considered and evaluated the factors cited above. In making these evaluations, we exercised considerable judgment. Accordingly, there can be no assurance that actual results will not differ from our judgments and that such differences may require the future recognition of other-than-temporary impairment charges that could have a material effect on our financial position and results of operations. In addition, the value of, and the realization of any loss on, a debt security or equity security is subject to numerous risks, including interest rate risk, market risk, credit risk and liquidity risk. The magnitude of any loss incurred by us may be affected by the relative concentration of our investments in any one issuer or industry. We have established specific policies limiting the concentration of our investments in any single issuer and industry and believe our investment portfolio is prudently diversified.

In general, the debt security types that were most severely depressed were corporate debt securities, residential mortgage-backed securities ("RMBS") and commercial mortgage-backed securities ("CMBS"). These asset classes continued to be challenged by illiquid markets, rating agency downgrades and generalized credit spread widening. We did not intend to sell these underwater positions, nor was it more likely than not that we would sell these securities before recovery; therefore, the impairments were considered temporary.

The three holdings at September 30, 2009 with the largest unrealized loss balance(s) which are temporarily impaired are:

- *Preferred Term Group* – With a fair value of $20.9 million and an unrealized loss of $50.5 million, these are multi-class, cash flow CDOs backed by a pool of trust preferred securities (TruPS) issued by a geographically diverse group of small- and medium-sized depository institutions. TruPS are long-term (30-year, non-callable for the first 5 years) securities subordinated to all other debts of the issuer and are contractually allowed to defer interest payments for up to five years. Dividends are cumulative. We invest in the senior tranches that can withstand significant immediate defaults before experiencing a break in yield. We expect that we will be able to collect cash flows sufficient to recover the entire cost basis of the security and, therefore, a temporary impairment is appropriate.
- *Royal Bank of Scotland Group (RBSG)* – With a fair value of $2.7 million and an unrealized loss of $12.3 million, these securities, ABN Amro and National Westminster, were issued by banks now owned by RBSG, one of the largest banks in the United Kingdom. RBSG joined with several other banks to acquire the Dutch bank ABN Amro in 2007. Shortly thereafter, the financial crisis hit the markets, resulting in a change in the ownership structure such that RBSG is the ultimate obligor for ABN Amro. The bank appears to have sufficient liquidity, and has announced they will be participating in the Asset Protection Scheme that is facilitated by the UK government. Despite the recent announcement of potential deferrals, it is not determinable how cash flows would be affected, if at all. Therefore, in combination with their pending governmental support and a currently adequate liquidity position, recovery remains more likely than not and a temporary impairment is appropriate at this time.
- *LNR CDO Ltd 2002-1A DFX* – With a fair value of $3.5 million and an unrealized loss of $8.5 million, this security is a seasoned, mezzanine tranche of a static, sequential pay $800 million CMBS CDO originally rated A-/A-/A3 and currently rated BBB-/BBB+/Ba2 by Fitch/S&P/MDY respectively. Our DFX tranche has a remaining average life of 2.25 years. The deal has a strong seasoned collateral manager in Lennar who is special servicer on all of the underlying CMBS transactions and has retained all equity and junior notes in this deal. The deal benefits from credit support, seasoned vintages, underlying deal subordination, and strong credit performance to date. We continue to monitor the delinquency trends. At this time, we believe there is ample likelihood of receiving our contractual cash flows, and the bond currently pays us our scheduled interest. The combination of our weighted average credit enhancement and a breakeven credit default rate provide adequate protection from future losses even under extreme stress scenarios. The current status of this issue merits a temporary impairment.

Corporate Debt Securities

Corporate debt securities make up approximately 44% of the unrealized loss balance. Of these securities with unrealized losses, approximately 55% are of investment grade quality. This asset class, in general, continues to experience depressed valuations despite high ratings, relatively low default rates, and continued ability to pay obligations.

Effective January 1, 2009, we adopted ASC 320-10-65 for the recognition and presentation of other-than-temporarily impaired investments as described in Note 2 to these financial statements. Investments whose values are considered by us to be other-than-temporarily impaired are written down to fair value. The impairment amount is further separated into the amount related to credit losses, which is recorded as a charge to net realized investment losses included in our earnings, and the amount related to all other factors, which is recognized in other comprehensive income.

Upon adoption of ASC 320-10-65, we recognized the cumulative effect of the initial application of this guidance. For previously recognized other-than-temporary impairments, we calculated the credit and non-credit components and recorded the related impacts as a cumulative effect adjustment in accumulated deficit and accumulated other comprehensive income, respectively. The cumulative-effect adjustment includes related offsets such as deferred policy acquisition costs, policy dividend obligations in the closed block, and related tax effects. The cumulative effect recognized was $20.4 million after offsets and is reflected in stockholders' equity. The cumulative effect consisted of a decrease to accumulated deficit of $11.8 million after offsets and a decrease to accumulated other comprehensive loss of $8.6 million after offsets, and included an adjustment of $12.6 million to the deferred tax valuation allowance.

Fixed maturity other-than-temporary impairments recorded in the third quarter of 2009 were concentrated in asset-backed securities and in the CDO/CLO structured products. These impairments were driven primarily by significant rating downgrades and increased credit default rates. In our judgment, these credit events or other adverse conditions of the issuers have caused, or will lead to, a deficiency in the contractual cash flows related to the investment and, therefore, resulted in other-than-temporary impairments. Total impairments recognized through earnings related to such credit-related circumstances were $10.3 million in the third quarter of 2009 and $60.9 million year-to-date.

A credit-related loss impairment is determined by calculating the present value of the expected credit losses on a given security's coupon and principal cash flows until maturity. The expected credit loss in a given period is equal to the security's original cash flow for that period multiplied by the cumulative default rate and the loss severity. The resulting credit losses are then discounted at a default option adjusted yield (i.e., at the purchase Treasury yield embedded in the original book yield). The cumulative default rate in a given period is derived from the Moody's 1920-2008 cumulative issuer-weighted default rate study using the worst credible observed cohorts. The loss severity rate is based on the Moody's Loss Given Default ("LGD") rate for a security's LGD rating assigned by Moody's. We consistently use the upper bound of the loss severity range for LGD rating.

Prospectively, we will account for the other-than-temporarily impaired security as if the debt security had been purchased on the impairment date, using an amortized cost basis equal to the previous cost basis less the amount of the credit loss impairment. We will continue to estimate the present value of future cash flows expected and, if significantly greater than the new cost basis, accrete the difference as interest income.

In addition to these credit-related impairments recognized through earnings, we impaired securities to fair value through other comprehensive loss. These impairments were driven primarily by market or sector credit spread widening or by a lack of liquidity in the securities. The amount of impairments recognized as an adjustment to other comprehensive loss due to these factors was $22.8 million in the third quarter of 2009 and $60.5 million year-to-date.

The following table rolls forward the amount of credit losses recognized in earnings on debt securities held at the beginning of the period, for which a portion of the other-than-temporary impairment was also recognized in other comprehensive income.

Credit Losses Recognized in Earnings on Debt Securities: *($ in millions)*	**Three Months Ended**	**Nine Months Ended**
	September 30, 2009	
Debt securities credit losses, beginning of period	$ (48.2)	$ (41.6)
Add: Credit losses on other-than-temporary impairments not previously recognized	(5.2)	(28.0)
Less: Credit losses on securities sold	18.0	38.4
Less: Credit losses on securities impaired due to intent to sell	—	—
Add: Credit losses on previously impaired securities	(2.6)	(6.8)
Less: Increases in cash flows expected on previously impaired securities	—	—
Debt securities credit losses, end of period	**$ (38.0)**	**$ (38.0)**

RMBS and CMBS

RMBS and CMBS debt securities constitute approximately 36% of the unrealized loss balance. These sectors are also experiencing depressed valuations due to illiquidity and rating pressures but our exposure is to highly rated and well diversified securities. We have minimal direct mortgage loan or real estate holdings.

Private Equity

Our private equity holdings are reflected in other investments and are accounted for using the equity method of accounting. We assess these holdings for impairments based on whether an entity has:

- announced that a restructuring will occur;
- severe liquidity problems that cannot be resolved;
- a bankruptcy filing;
- a financial condition which suggests that future payments are highly unlikely;
- a deteriorating financial condition and quality of underlying assets;
- sustained significant losses during the current year;
- announced adverse changes or events such as changes or planned changes in senior management, restructurings; and/or
- any other factors that indicate that the fair value of the investment may have been negatively impacted.

Unrealized Gains and Losses

The following tables present certain information with respect to our gross unrealized losses related to our investments in general account debt securities, both outside and inside the closed block, as of September 30, 2009. In the tables, we separately present information that is applicable to unrealized losses both outside and inside the closed block. See Note 4 to our consolidated financial statements in this Form 10-Q for more information regarding the closed block. Applicable deferred policy acquisition costs and deferred income taxes further reduce the effect on our comprehensive income.

Gross and Unrealized Gains (Losses): *($ in millions)*	As of September 30, 2009					
	Total		Outside Closed Block		Closed Block	
	Gains	Losses	Gains	Losses	Gains	Losses
Debt securities						
Number of positions	2,355	1,640	1,480	1,184	875	456
Unrealized gains (losses)	**$ 373.7**	**$ (777.3)**	**$ 101.1**	**$ (442.6)**	**$ 272.6**	**$ (334.7)**
Applicable policyholder dividend obligation (reduction)	272.6	(284.4)	—	—	272.6	(284.4)
Applicable deferred policy acquisition costs (benefit)	20.1	(256.8)	20.1	(233.7)	—	(23.1)
Applicable deferred income taxes (benefit)	28.3	(82.7)	28.3	(73.2)	—	(9.5)
Offsets to net unrealized gains (losses)	321.0	(623.9)	48.4	(306.9)	272.6	(317.0)
Unrealized gains (losses) after offsets	**$ 52.7**	**$ (153.4)**	**$ 52.7**	**$ (135.7)**	**$ —**	**$ (17.7)**
Net unrealized losses after offsets		**$ (100.7)**		**$ (83.0)**		**$ (17.7)**
Equity securities						
Number of positions	61	6	39	3	22	3
Unrealized gains (losses)	$ **1.1**	**$ (0.2)**	**$ 1.1**	**$ (0.1)**	**$ —**	**$ (0.1)**
Applicable policyholder dividend obligation (reduction)	—	(0.1)	—	—	—	(0.1)
Applicable deferred income taxes (benefit)	0.4	—	0.4	—	—	—
Offsets to net unrealized gains (losses)	0.4	(0.1)	0.4	—	—	(0.1)
Unrealized gains (losses) after offsets	**$ 0.7**	**$ (0.1)**	**$ 0.7**	**$ (0.1)**	**$ —**	**$ —**
Net unrealized gains (losses) after offsets	**$ 0.6**		**$ 0.6**		**$ —**	

Total net unrealized losses on debt and equity securities as of September 30, 2009 were $402.7 million (unrealized gains of $374.8 million less unrealized losses of $777.5 million). Of that net amount, $340.5 million was outside the closed block ($82.4 million after offsets for taxes and deferred policy acquisition costs) and $62.2 million was in the closed block ($17.7 million after offsets for taxes, deferred policy acquisition costs and policy dividend obligation).

Net unrealized investment gains and losses on securities classified as available-for-sale and certain other assets are included in the consolidated balance sheet as a component of accumulated other comprehensive income (loss) ("AOCI"). The table below presents the special category of AOCI for debt securities that are other-than-temporarily impaired when the impairment loss has been split between the credit loss component (in earnings) and the non-credit component (separate category of AOCI) and the subsequent changes in fair value.

Net Unrealized Gains (Losses) on Fixed Maturities on which an Other-than-Temporary Impairment has been Recognized (Non-Credit Losses): *($ in millions)*	**Nine Months Ended Sept 30, 2009**
AOCI Related to Net Investment Gains (Losses)	
Cumulative impact of adoption of ASC 320-10-65, beginning balance	**$** (36.0)
Changes in net investment gains (losses) arising during the period	(25.6)
Reclassification adjustment for amounts included in net income[(1)]	42.3
Balance of fixed maturity non-credit losses in AOCI, September 30, 2009	**(19.3)**
All other net unrealized investment gains (losses) in AOCI	(383.4)
Total net unrealized investment gains (losses) in AOCI	**$ (402.7)**

(1) Other-than-temporary impairment gains (losses) are included in net income upon sale or maturity of the security, if the Company intends to sell the security, or if it is more likely than not that the Company will be required to sell the security.

Fixed Maturity Securities on which an OTTI Loss has been Recognized, by Type: *($ in millions)*	**Sept 30, 2009[1]**	**Dec 31, 2008**
U.S. government and agency	$ —	$ —
State and political subdivision	—	—
Foreign government	—	—
Corporate	(7.8)	—
Commercial mortgage-backed	—	—
Residential mortgage-backed	(12.5)	—
CDO/CLO	(31.5)	—
Other asset-backed	—	—
Fixed maturity non-credit losses in AOCI	**$ (51.8)**	**$ —**

(1) Represents the amount of other-than-temporary impairment losses in accumulated other comprehensive income (loss) (AOCI) which, from January 1, 2009, were not included in earnings, excluding net unrealized gains or losses on impaired securities relating to changes in value of such securities subsequent to the impairment date.

Duration of Gross Unrealized Losses on General Account Securities Outside Closed Block: *($ in millions)*	**As of September 30, 2009**			
	Total	**0 – 6 Months**	**6 – 12 Months**	**Over 12 Months**
Debt securities outside closed block				
Total fair value	$ 1,668.7	$ 68.2	$ 77.4	$ 1,523.1
Total amortized cost	2,111.3	78.1	94.1	1,939.1
Unrealized losses	$ (442.6)	$ (9.9)	$ (16.7)	$ (416.0)
Unrealized losses after offsets	$ (136.0)	$ (4.0)	$ (5.4)	$ (126.6)
Number of securities	1,184	46	61	1,077
Investment grade:				
Unrealized losses	$ (218.0)	$ (5.5)	$ (2.8)	$ (209.7)
Unrealized losses after offsets	$ (69.5)	$ (2.3)	$ (0.9)	$ (66.3)
Below investment grade:				
Unrealized losses	$ (224.6)	$ (4.4)	$ (13.9)	$ (206.3)
Unrealized losses after offsets	$ (66.5)	$ (1.7)	$ (4.5)	$ (60.3)
Equity securities outside closed block				
Unrealized losses	$ (0.1)	$ —	$ —	$ (0.1)
Unrealized losses after offsets	$ (0.1)	$ —	$ —	$ (0.1)
Number of securities	3	1	1	1

For debt securities outside of the closed block with gross unrealized losses, 51.1% of the unrealized losses after offsets pertain to investment grade securities and 48.9% of the unrealized losses after offsets pertain to below investment grade securities at September 30, 2009.

The following table represents those securities whose fair value is less than 80% of amortized cost (significant unrealized loss) that have been at a significant unrealized loss position on a continuous basis.

Duration of Gross Unrealized Losses on General Account Securities Outside Closed Block: *($ in millions)*	**As of September 30, 2009**			
	Total	**0 – 6 Months**	**6 – 12 Months**	**Over 12 Months**
Debt securities outside closed block				
Unrealized losses over 20% of cost	$ (335.2)	$ (16.7)	$ (161.6)	$ (156.9)
Unrealized losses over 20% of cost after offsets	$ (99.8)	$ (6.2)	$ (47.2)	$ (46.4)
Number of securities	398	29	197	172
Investment grade:				
Unrealized losses over 20% of cost	$ (135.1)	$ (7.9)	$ (53.2)	$ (74.0)
Unrealized losses over 20% of cost after offsets	$ (41.6)	$ (3.0)	$ (14.6)	$ (24.0)
Below investment grade:				
Unrealized losses over 20% of cost	$ (200.1)	$ (8.8)	$ (108.4)	$ (82.9)
Unrealized losses over 20% of cost after offsets	$ (58.2)	$ (3.2)	$ (32.6)	$ (22.4)
Equity securities outside closed block				
Unrealized losses over 20% of cost	$ —	$ —	$ —	$ —
Unrealized losses over 20% of cost after offsets	$ —	$ —	$ —	$ —
Number of securities	1	1	—	—

Duration of Gross Unrealized Losses on General Account Securities Inside Closed Block: *($ in millions)*	**As of September 30, 2009**			
	Total	**0 – 6 Months**	**6 – 12 Months**	**Over 12 Months**
Debt securities inside closed block				
Total fair value	$ 1,798.5	$ 79.4	$ 119.3	$ 1,599.8
Total amortized cost	2,133.2	87.5	141.9	1,903.8
Unrealized losses	$ (334.7)	$ (8.1)	$ (22.6)	$ (304.0)
Unrealized losses after offsets	$ (17.8)	$ (0.4)	$ (1.2)	$ (16.2)
Number of securities	456	21	38	397
Investment grade:				
Unrealized losses	$ (219.4)	$ (6.7)	$ (15.2)	$ (197.5)
Unrealized losses after offsets	$ (11.6)	$ (0.4)	$ (0.8)	$ (10.4)
Below investment grade:				
Unrealized losses	$ (115.3)	$ (1.4)	$ (7.4)	$ (106.5)
Unrealized losses after offsets	$ (6.2)	$ —	$ (0.4)	$ (5.8)
Equity securities inside closed block				
Unrealized losses	$ (0.1)	$ —	$ —	$ (0.1)
Unrealized losses after offsets	$ —	$ —	$ —	$ —
Number of securities	3	2	—	1

For debt securities inside the closed block with gross unrealized losses, 65.6% of the unrealized losses after offsets pertain to investment grade securities and 34.4% of the unrealized losses after offsets pertain to below investment grade securities at September 30, 2009.

The following table represents those securities whose fair value is less than 80% of amortized cost (significant unrealized loss) that have been at a significant unrealized loss position on a continuous basis.

Duration of Gross Unrealized Losses on General Account Securities Inside Closed Block: *($ in millions)*	**As of September 30, 2009**			
	Total	**0 – 6 Months**	**6 – 12 Months**	**Over 12 Months**
Debt securities inside closed block				
Unrealized losses over 20% of cost	$ (233.3)	$ (16.5)	$ (78.5)	$ (138.3)
Unrealized losses over 20% of cost after offsets	$ (6.8)	$ (0.5)	$ (2.3)	$ (4.0)
Number of securities	153	12	64	77
Investment grade:				
Unrealized losses over 20% of cost	$ (138.5)	$ (12.8)	$ (36.6)	$ (89.1)
Unrealized losses over 20% of cost after offsets	$ (4.1)	$ (0.4)	$ (1.1)	$ (2.6)
Below investment grade:				
Unrealized losses over 20% of cost	$ (94.8)	$ (3.7)	$ (41.9)	$ (49.2)
Unrealized losses over 20% of cost after offsets	$ (2.7)	$ (0.1)	$ (1.2)	$ (1.4)
Equity securities inside closed block				
Unrealized losses over 20% of cost	$ —	$ —	$ —	$ —
Unrealized losses over 20% of cost after offsets	$ —	$ —	$ —	$ —
Number of securities	1	1	—	—

In determining that the securities giving rise to the previously mentioned unrealized losses were not other-than-temporarily impaired, we considered and evaluated the factors cited above. In making these evaluations, we exercised considerable judgment. Accordingly, there can be no assurance that actual results will not differ from our judgments and that such differences may require the future recognition of other-than-temporary impairment charges that could have a material effect on our financial position and results of operations. In addition, the value of, and the realization of any loss on, a debt security or equity security is subject to numerous risks, including interest rate risk, market risk, credit risk and liquidity risk. The magnitude of any loss incurred by us may be affected by the relative concentration of our investments in any one issuer or industry. We have established specific policies limiting the concentration of our investments in any single issuer and industry and believe our investment portfolio is prudently diversified.

Liquidity and Capital Resources

In the normal course of business, we enter into transactions involving various types of financial instruments such as debt and equity securities. These instruments have credit risk and also may be subject to risk of loss due to interest rate and market fluctuations.

Liquidity refers to the ability of a company to generate sufficient cash flow to meet its cash requirements. The following discussion includes both liquidity and capital resources as these subjects are interrelated.

The Phoenix Companies, Inc. (consolidated)

Summary Consolidated Cash Flows: *($ in millions)*	**Nine Months Ended September 30,**		**Increase (decrease) and percentage change**	
	2009	**2008**	**2009 vs. 2008**	
Continuing operations				
Cash from (for) operating activities	$ (499.2)	$ 20.9	$ (520.1)	NM
Cash from investing activities	440.7	192.0	248.7	130%
Cash for financing activities	(173.0)	(473.3)	300.3	(63%)
	$ (231.5)	$ (260.4)	$ 28.9	(11%)
Discontinued operations				
Cash for operating activities	$ (35.3)	$ (33.3)	$ (2.0)	6%
Cash from investing activities	11.4	42.0	(30.6)	(73%)
	$ (23.9)	$ 8.7	$ (32.6)	(375%)

Not meaningful (NM)

Nine months ended September 30, 2009 vs. September 30, 2008

Cash from continuing operations decreased by $231.5 million in the first nine months of 2009. The primary drivers of this decrease were policy benefits and surrenders of $1.6 billion and net deposit fund withdrawals of $162.4 million. The $1.6 billion primarily consisted of surrenders of $1.0 billion and death benefits of $0.3 billion. The surrenders included approximately $328.3 million of policy loans which are reflected in the cash from investing activities. These were partially offset by premiums and fees collected of $976.0 million.

Cash from investing activities increased by $248.7 million for the first nine months of 2009. The primary driver of this increase was $226.1 million of policy loans repaid upon one large cash surrender.

See Note 8 to our consolidated financial statements in this Form 10-Q for additional information on financing activities.

The Phoenix Companies, Inc. Sources and Uses of Cash (parent company only)

In addition to existing cash and securities, our primary sources of liquidity consist of dividends from Phoenix Life. Under New York Insurance Law, Phoenix Life is permitted pay stockholder dividends to the holding company in any calendar year without prior approval from the New York Superintendent of Insurance in the amount of the lesser of 10% of Phoenix Life's surplus to policyholders as of the immediately preceding calendar year or Phoenix Life's statutory net gain from operations for the immediately preceding calendar year, not including realized capital gains. Based on this calculation, Phoenix Life would be able to pay a dividend of $53.4 million in 2009. See Note 22 to our consolidated financial statements in our 2008 Annual Report on Form 10-K for more information on Phoenix Life statutory financial information and regulatory matters.

At December 31, 2008, the Company and its subsidiary, Phoenix Life (Phoenix Life, together with the Company, the "Borrowers") had a $100 million unsecured senior revolving credit facility. The Company terminated the credit facility effective March 13, 2009. As of the termination date, there were no borrowings on the credit facility. The Company will evaluate the costs and benefits of replacing the facility as part of its ongoing liquidity management.

On January 6, 2009, we filed an automatic shelf registration statement with the SEC (our "prior shelf registration statement") for the potential offering and sale of up to $750 million of debt and equity securities. Because we were a well-known seasoned issuer ("WKSI") at the time of filing, as defined in Rule 405 under the Securities Act of 1933, the existing shelf registration statement went effective immediately upon filing. On March 5, 2009, the filing date of our Annual Report on Form 10-K, we lost our status as a WKSI as a result of not satisfying the related minimum market capitalization requirement, which means we may no longer issue debt and equity securities utilizing our prior shelf registration statement. On June 17, 2009, we filed a non-automatic shelf registration with the SEC (our "new shelf registration statement") for the potential offering and sale of up to $650 million of debt and equity securities. The SEC has indicated that it has no further comments related to the new shelf registration statement. We will evaluate the costs and benefits of having the new shelf registration statement declared effective as part of our ongoing liquidity management.

In 2008, we paid dividends of $0.16 per share, totaling $18.8 million. In February 2009, our Board of Directors determined that the Company will not pay an annual dividend on its common stock during fiscal year 2009.

We sponsor postemployment benefit plans through pension and savings plans for employees of Phoenix Life. Funding of these obligations is provided by Phoenix Life on a 100% cost reimbursement basis through administrative services agreements with the holding company. See Note 18 to our consolidated financial statements in our 2008 Annual Report on Form 10-K for additional information.

Future minimum annual principal payments on indebtedness as of September 30, 2009 are: in 2032, $259.5 million and in 2034, $175.0 million.

Interest Expense on Indebtedness, including Amortization of Debt Issuance Costs:	**Three Months Ended September 30,**		**Nine Months Ended September 30,**	
($ in millions)	**2009**	**2008**	**2009**	**2008**
Surplus notes	$ 3.1	$ 3.1	$ 9.5	$ 9.5
Senior unsecured bonds	5.1	5.7	15.6	16.9
Equity units	—	—	—	1.4
Interest expense on indebtedness	**$ 8.2**	**$ 8.8**	**$ 25.1**	**$ 27.8**

Our principal needs at the holding company level are debt service (approximately $20.1 million in 2009), income taxes and operating expenses.

The Company and its subsidiaries may, from time to time, purchase our 7.45% Quarterly Interest Bonds, due 2032, in the open market subject to considerations including, but not limited to, market conditions, relative valuations, capital allocation and the continued determination that it is in the best interest of the Company and its shareholders.

Ratings

Rating agencies assign Phoenix Life financial strength ratings and assign the holding company debt ratings based in each case on their opinions of the relevant company's ability to meet its financial obligations. Rating declines may result in lower sales, higher surrenders and increased or decreased interest costs in connection with future borrowings.

In the second half of 2008, A.M. Best Company, Inc., Moody's Investors Service and Standard & Poor's each revised its outlook for the U.S. life insurance sector to negative from stable, citing, among other things, the significant deterioration and volatility in the credit and equity markets, economic and political uncertainty, and the expected impact of realized and unrealized investment losses on life insurers' capital levels and profitability.

On September 8, 2009, Moody's Investor Services downgraded our financial strength rating of Baa2 to Ba1 and lowered our senior debt rating from Ba2 to B1. They maintained their negative outlook on all ratings. On March 10, 2009, Moody's Investor Service downgraded our financial strength rating to Baa2 from Baa1 and downgraded our senior debt rating to Ba2 from Ba1.

On August 6, 2009, Standard & Poor's downgraded our financial strength rating of BBB- to BB and lowered our senior debt rating from B+ to B-. They maintained their negative outlook on all ratings. On May 7, 2009, Standard & Poor's affirmed our financial strength rating of BBB- and lowered our senior debt rating to B+ from BB-. They maintained their negative outlook on all ratings. On March 10, 2009, Standard & Poor's downgraded our financial strength rating to BBB- from BBB and downgraded our senior debt rating to BB- from BB and maintained its negative outlook.

On March 10, 2009, A.M. Best Company, Inc. downgraded our financial strength rating to B++ from A and downgraded our senior debt rating to bb+ from bbb and maintained its negative outlook.

On May 4, 2009, we informed Fitch Ratings Ltd. that, due to our expense management initiatives, we would no longer provide non-public information to the agency and would cease paying annual rating fees.

Given these developments, it is possible that rating agencies will heighten the level of scrutiny that they apply to us, will increase the frequency and scope of their credit reviews, will request additional information from us, and may adjust upward the capital and other requirements employed in their models for maintenance of certain ratings levels.

We cannot predict what additional actions rating agencies may take, or what actions we may take in response to the actions of rating agencies, which could adversely affect our business. As with other companies in the financial services industry, our ratings could be changed at any time and without any notice by any rating agency.

The financial strength and debt ratings as of November 6, 2009 were as follows:

Rating Agency	Financial Strength Rating of Phoenix Life	Outlook	Senior Debt Rating of PNX	Outlook
A.M. Best Company, Inc.	B++ (“Good”)	Negative	bb+ (“Speculative”)	Negative
Moody’s	Ba1 (“Questionable”)	Negative	B1 (“Poor”)	Negative
Standard & Poor’s	BB (“Marginal”)	Negative	B- (“Weak”)	Negative

These ratings are not a recommendation to buy, hold or sell any of our securities.

Life Companies Sources and Uses of Cash

The Life Companies’ liquidity requirements principally relate to: the liabilities associated with various life insurance and annuity products; the payment of dividends by Phoenix Life to the parent company; operating expenses; contributions to subsidiaries; and payment of principal and interest by Phoenix Life on its outstanding debt obligations. Liabilities arising from life insurance and annuity products include the payment of benefits, as well as cash payments in connection with policy surrenders, withdrawals and loans. The Life Companies also have liabilities arising from the runoff of the remaining group accident and health reinsurance discontinued operations.

Historically, our Life Companies have used cash flow from operations and investing activities to fund liquidity requirements. Their principal cash inflows from life insurance and annuities activities come from premiums, annuity deposits and charges on insurance policies and annuity contracts. In the case of Phoenix Life, cash inflows also include dividends, distributions and other payments from subsidiaries. Principal cash inflows from investing activities result from repayments of principal, proceeds from maturities, sales of invested assets and investment income. The principal cash inflows from our discontinued group accident and health reinsurance operations come from our reinsurance, recoveries from other retrocessionaires and investing activities.

See our 2008 Annual Report on Form 10-K for additional information as to liquidity and capital resources related to our Life Companies.

Consolidated Financial Condition

Consolidated Balance Sheet: *($ in millions)*	**Sept 30, 2009**	**Dec 31, 2008**	**Increase (decrease) and percentage change 2009 vs. 2008**	
ASSETS				
Available-for-sale debt securities, at fair value	$ 10,545.5	$ 9,831.0	$ 714.5	7%
Available-for-sale equity securities, at fair value	22.0	25.2	(3.2)	(13%)
Venture capital partnerships, at equity in net assets	186.5	200.8	(14.3)	(7%)
Policy loans, at unpaid principal balances	2,422.0	2,535.7	(113.7)	(4%)
Other investments	556.2	616.9	(60.7)	(10%)
Fair value option investments	67.4	84.1	(16.7)	(20%)
	13,799.6	13,293.7	505.9	4%
Available-for-sale debt and equity securities pledged as collateral, at fair value	—	148.0	(148.0)	(100%)
Total investments	**13,799.6**	**13,441.7**	**357.9**	**3%**
Cash and cash equivalents	127.0	381.1	(254.1)	(67%)
Accrued investment income	205.4	203.4	2.0	1%
Receivables	360.2	368.0	(7.8)	(2%)
Deferred policy acquisition costs	2,095.8	2,731.4	(635.6)	(23%)
Deferred income taxes	195.6	456.7	(261.1)	(57%)
Goodwill	3.1	30.1	(27.0)	(90%)
Other assets	195.2	226.2	(31.0)	(14%)
Separate account assets	8,429.9	7,930.2	499.7	6%
Total assets	**$ 25,411.8**	**$ 25,768.8**	**$ (357.0)**	**(1%)**
LIABILITIES				
Policy liabilities and accruals	$ 13,409.6	$ 14,008.8	$ (599.2)	(4%)
Policyholder deposit funds	1,379.5	1,616.6	(237.1)	(15%)
Indebtedness	433.6	458.0	(24.4)	(5%)
Other liabilities	574.3	645.0	(70.7)	(11%)
Non-recourse collateralized debt obligations	—	245.2	(245.2)	(100%)
Separate account liabilities	8,429.9	7,930.2	499.7	6%
Total liabilities	**24,226.9**	**24,903.8**	**(676.9)**	**(3%)**
STOCKHOLDERS' EQUITY				
Common stock and additional paid in capital	2,628.5	2,627.7	0.8	0%
Accumulated deficit	(1,040.3)	(839.5)	(200.8)	24%
Accumulated other comprehensive loss	(223.8)	(743.7)	519.9	(70%)
Treasury stock	(179.5)	(179.5)	—	0%
Total stockholders' equity	**1,184.9**	**865.0**	**319.9**	**37%**
Total liabilities and stockholders' equity	**$ 25,411.8**	**$ 25,768.8**	**$ (357.0)**	**(1%)**

September 30, 2009 compared to December 31, 2008

Assets

- Available-for-sale debt securities increased primarily due to unrealized gains on debt securities from spread tightening across all sectors in the first nine months of 2009.
- Available-for-sale debt and equity securities pledged as collateral decreased to zero from the deconsolidation of the remaining two CDOs in the first quarter of 2009 (See Note 10) with a corresponding decrease to zero in non-recourse collateralized debt obligations.
- Cash and cash equivalents decreased primarily as a result of higher policy benefits and a continued shift from cash equivalents to investments in highly liquid securities that are classified as available-for-sale debt securities.
- Deferred policy acquisition costs decreased by $635.6 million primarily due to lower unrealized losses on debt securities.
- The deferred income tax asset decreased due to the net increase in the valuation allowance recorded in the first nine months of 2009 and the effect of significant net unrealized appreciation in available-for-sale securities.

Liabilities and Stockholders' Equity

- Non-recourse collateralized debt obligations decreased to zero from the deconsolidation of the remaining two CDOs in the first quarter of 2009 (See Note 10) with a corresponding decrease to zero in available-for-sale debt and equity securities pledged as collateral.
- The accumulated deficit increased due to continued net losses for the Company in the first nine months of 2009.
- The accumulated other comprehensive loss decreased primarily as a result of unrealized gains on available-for-sale debt securities and the favorable impact of the deconsolidation of two CDOs in the first quarter of 2009.

Composition of Deferred Policy Acquisition Costs by Product: *($ in millions)*	**Sept 30, 2009**	**Dec 31, 2008**	**Increase (decrease) and percentage change 2009 vs. 2008**	
Variable universal life	$ 319.1	$ 336.9	$ (17.8)	(5%)
Universal life	968.3	1,215.3	(247.0)	(20%)
Variable annuities	259.2	321.3	(62.1)	(19%)
Fixed annuities	7.1	10.4	(3.3)	(32%)
Traditional life	542.1	847.5	(305.4)	(36%)
Total deferred policy acquisition costs	**$ 2,095.8**	**$ 2,731.4**	**$ (635.6)**	**(23%)**

Contractual Obligations and Commercial Commitments

During the normal course of business, the Company enters into agreements to fund limited partnerships that make debt and equity investments. As of September 30, 2009, the Company had unfunded commitments of $291.0 million under such investments.

Commitments Related to Recent Business Combinations

Under the terms of purchase agreements related to certain business combinations, we are subject to certain contractual obligations and commitments related to additional purchase consideration and other purchase arrangements as described in our 2008 Annual Report on Form 10-K.

Off-Balance Sheet Arrangements

As of September 30, 2009 and December 31, 2008, we did not have any significant off-balance sheet arrangements as defined by Item 303(a)(4)(ii) of SEC Regulation S-K. See Note 10 to our consolidated financial statements in this Form 10-Q for information on variable interest entities.

Reinsurance

We maintain life reinsurance programs designed to protect against large or unusual losses in our life insurance business. Due to the recent downgrade of Scottish Re in February 2009, we are continuing to closely monitor its financial situation and will periodically assess the recoverability of the reinsurance recoverable during the remainder of 2009. As of September 30, 2009, Scottish Re was current on all its obligations to the Company. Based on our review of its financial statements, reputation in the reinsurance marketplace and other relevant information, we believe that we have no material exposure to uncollectible life reinsurance.

Statutory Capital and Surplus

Phoenix Life's and its subsidiaries' combined statutory basis capital and surplus (including AVR) decreased from $853.7 million at December 31, 2008 to $600.5 million at September 30, 2009. The principal factors resulting in this decrease were losses from operations of $13.3 million, net realized losses of $105.5 million, unrealized investment losses of $99.9 million and changes in deferred taxes and non-admitted assets of $25.5 million. Statutory results are preliminary until filed with the regulatory authorities.

Obligations Related to Pension and Postretirement Employee Benefit Plans

As of September 30, 2009, there were no material changes to our obligations related to pension and postretirement employee benefit plans as described in our 2008 Annual Report on Form 10-K.

Phoenix Life made a contribution of $1.9 million to the pension plan during the second quarter of 2009 and $1.6 million during the third quarter of 2009. Over the next 12 months, Phoenix Life expects to make contributions of approximately $52.0 million, of which approximately $44.0 million will be funded in the first quarter of 2010.

See Note 14 to our consolidated financial statements in this Form 10-Q for additional information.

Enterprise Risk Management

We have a comprehensive, enterprise-wide risk management program. Our Chief Risk Officer reports to the Chief Financial Officer and monitors our risk management activities. We have established an Enterprise Risk Management Committee, chaired by the Chief Executive Officer, to establish risk management principles, monitor key risks and oversee our risk-management practices. Several management committees oversee and address issues pertaining to all our major risks—operational, market and product—as well as capital management.

See our 2008 Annual Report on Form 10-K for more information regarding our enterprise risk management. There were no material changes in our exposure to operational and market risk exposure at September 30, 2009 in comparison to December 31, 2008.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information about our management of market risk, see the Enterprise Risk Management section of Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2008 Annual Report on Form 10-K. There were no material changes in our exposure to operational and market risk exposure at September 30, 2009 in comparison to December 31, 2008.

Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

We have carried out an evaluation under the supervision and with the participation of our management, including our Principal Executive Officer and our Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation of the previously identified material weakness in our internal control over financial reporting, as disclosed in our 2008 Annual Report on Form 10-K and further discussed below under "Previously Identified Material Weakness," these officers have concluded that, as of September 30, 2009, our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) were not effective to provide reasonable assurance that information required to be disclosed in the reports we file and submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms.

However, giving full consideration to the material weakness discussed below, we have performed additional analyses and other procedures in order to provide assurance that our Consolidated Financial Statements included in this Quarterly Report on Form 10-Q were prepared in accordance with GAAP and present fairly, in all material respects, our financial position, results of operations and cash flows for the periods presented in conformity with GAAP. We intend to continue to perform these additional analyses and other procedures until both full remediation and testing of the remediation of the material weakness are complete. As a result of our consideration of the events and circumstances giving rise to the material weakness and these additional analyses and procedures, we concluded that the Consolidated Financial Statements included in this Quarterly Report on Form 10-Q present fairly, in all material respects, our financial position, results of operations and cash flows for the periods presented in conformity with GAAP.

Previously Identified Material Weakness

As disclosed in our 2008 Annual Report on Form 10-K, management concluded that, as of December 31, 2008, the Company had a material weakness in its internal control over financial reporting designed to ensure proper accounting for income taxes, including the allocation of its income tax provision (benefit) among income from continuing operations, income from discontinued operations and other comprehensive loss. This material weakness, or difficulties encountered in implementing new or improved controls or remediation, could prevent the Company from accurately reporting its financial results, result in material misstatements in its financial statements or cause it to fail to meet its reporting obligations. Additionally, this control deficiency could have resulted in misstatement of the consolidated financial statements that would not be prevented or detected. Accordingly, management determined that this control deficiency constitutes a material weakness in the Company's internal control over financial reporting. Because of this material weakness, management concluded that our internal control over financial reporting was not effective as of December 31, 2008 based on criteria in *Internal Control – Integrated Framework* issued by the COSO.

In response, the Company has substantially completed a remediation plan as described below. However, because these remedial actions have not yet been tested, we were not able to conclude that this material weakness has been remediated. As a result, management concluded that our internal control over financial reporting was not effective as of September 30, 2009.

Remediation Plan

We have engaged external resources to provide expertise for income tax accounting. These resources will complete control reviews of the effective tax rate reconciliation, the allocation of the income tax provision and other supporting tax workpapers as well as applying relevant tax accounting guidance to the circumstances of the Company, including transaction-related activity.

Changes in Internal Control over Financial Reporting

During the nine months ended September 30, 2009, there were no changes that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. As discussed above, in the third quarter of 2009, we have completed the engagement of external resources to provide dedicated expertise to ensure proper accounting for income taxes.

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

We are regularly involved in litigation and arbitration, both as a defendant and as a plaintiff. In addition, various regulatory bodies regularly make inquiries of us and, from time to time, conduct examinations or investigations concerning our compliance with, among other things, insurance laws, securities laws, laws governing the activities of broker-dealers and other laws and regulations affecting our registered products. It is not feasible to predict or determine the ultimate outcome of all legal or regulatory proceedings or to provide reasonable ranges of potential losses. We believe that the outcomes of our litigation and regulatory matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation and regulatory matters, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods. See Item 1A, "Risk Factors" below and Note 18 to our consolidated financial statements in this Form 10-Q for additional information.

Item 1A. RISK FACTORS

In addition to the normal risks of business, we are subject to significant risks and uncertainties, including those listed below. You should carefully consider the following risk factors before investing in our securities, any of which could have a significant or material adverse effect on our business, financial condition, operating results or liquidity. This information should be considered carefully together with the other information contained in this report and the other reports and materials we file with the SEC. The risks described below are not the only ones we face. Additional risks may also have an adverse effect on our business, financial condition, operating results or liquidity. The following risk factors amend and restate the risk factors presented in our 2008 Annual Report on Form 10-K in their entirety.

Our business, financial condition, and results of operations have been, and are expected to continue to be, materially and adversely affected by unfavorable general economic developments, as well as by specific related factors such as the performance of the debt and equity markets and changes in interest rates.

Over the past 18 months, the U.S. economy has experienced unprecedented credit and liquidity issues and entered into recession. Following several years of rapid credit expansion, a sharp contraction in mortgage lending coupled with dramatic declines in home prices, rising mortgage defaults and increasing home foreclosures, resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs, initially of mortgage-backed securities but spreading to most sectors of the credit markets, and to credit default swaps and other derivative securities, have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions, to be subsidized by the U.S. government and, in some cases, to fail. Reflecting concern about the stability of the financial markets generally and the strength of counterparties many lenders and institutional investors have reduced and, in some cases, ceased to provide funding to borrowers, including other financial institutions. These factors, combined with declining business and consumer confidence and increased unemployment, have precipitated an economic slowdown and fears of a prolonged recession.

Even under more favorable market conditions, general factors such as the availability of credit, consumer spending, business investment, capital market conditions and inflation affect our business. For example, in an economic downturn, higher unemployment, lower family income, lower corporate earnings, lower business investment and lower consumer spending may depress the demand for life insurance, annuities and investment products. In addition, this type of economic environment may result in higher lapses or surrenders of policies. Accordingly, the risks we face related to general economic and business conditions are more pronounced given the severity and magnitude of recent adverse economic and market conditions experienced.

More specifically, our business is exposed to the performance of the debt and equity markets, which have been materially and adversely affected by recent economic developments over the past 18 months. These adverse conditions included, but are not limited to, a lack of buyers for certain assets, volatility, credit spread changes, and benchmark interest rate changes. Each of these factors has and may continue to impact the liquidity and value of our investments. These effects include, but are not limited to, the following:

- The value of our investment portfolio has declined which has resulted in, and may continue to result in, higher realized and/or unrealized losses. While the unrealized loss position of our investment portfolio has had significant improvement in 2009, the valuations on our investments are still under stress, with an unrealized loss position of $403.6 million before offsets, at September 30, 2009. In addition to general interest rate increases or credit spread widening, the value of our investment portfolio can also be depressed by illiquidity and by changes in assumptions or inputs we use in estimating fair value. Certain types of securities in our investment portfolio, such as asset-backed securities supported by residential and commercial mortgages, have been disproportionately affected and could experience further realized and/or unrealized losses if the delinquency rates of the underlying mortgage loans increase.
- Changes in interest rates also have other effects related to our investment portfolio. In periods of increasing interest rates, life insurance policy loans, surrenders and withdrawals could increase as policyholders seek investments with higher returns. This could require us to sell invested assets at a time when their prices are depressed by the increase in interest rates, which could cause us to realize investment losses. Conversely, during periods of declining interest rates, we could experience increased premium payments on products with flexible premium features, repayment of policy loans and increased percentages of policies remaining in force. We would obtain lower returns on investments made with these cash flows. In addition, borrowers may prepay or redeem bonds in our investment portfolio so that we might have to reinvest those proceeds in lower yielding investments. As a consequence of these factors, we could experience a decrease in the spread between the returns on our investment portfolio and amounts credited to policyholders and contract owners, which could adversely affect our profitability.
- Our investments in alternative asset classes, such as hedge funds, private equity funds and limited partnership interests, were adversely affected in the first half of this year and produced a net loss of $55.3 million before offsets. While there has been significant improvement in the third quarter of 2009 which resulted in a net gain of $4.4 million before offsets for these asset classes, there may be similar adverse effects in the future. In addition, alternative assets generate returns that are more volatile than other asset classes. These assets are also relatively illiquid and may be harder to value or sell in adverse market conditions.
- Poor performance of the debt and equity markets diminishes our fee revenues by reducing the value of the assets we manage within our variable annuity and variable life products.
- The attractiveness of certain of our products may decrease because they are linked to the equity markets and assessments of our financial strength, resulting in lower profits. Increasing consumer concerns about the returns and features of our products or our financial strength may cause existing clients to surrender policies or withdraw assets, and diminish our ability to sell policies and attract assets from new and existing clients, which would result in lower sales and fee revenues.
- Significant accounting estimates may be materially affected by the equity and debt markets and their impact on our customers' behavior. For example, in setting amortization schedules for our deferred policy acquisition costs, we make assumptions about future market performance and policyholder behavior. Also, we analyze our ability to utilize deferred tax assets based on projected financial results which reflect the impact of financial markets on our business. At December 31, 2008, we carried a valuation allowance of $287.9 million on $744.6 million of deferred tax assets. In the first nine months of 2009, we decreased the valuation allowance by $51.5 million to a balance of $236.4 million on deferred tax assets of $432.0 million at September 30, 2009.
- The funding requirements of our pension plan have increased. The funding requirements of our pension plan are dependent on the performance of the debt and equity markets. The value of the assets supporting the pension plan decreased by $143.4 million in 2008, thereby increasing the requirement for future funding. Future market declines could result in additional funding requirements. Also, the funding requirements of our pension plan are sensitive to interest rate changes. Should interest rates decrease materially, the value of the liabilities under the plan would increase, as would the requirement for future funding. We made contributions of $3.5 million to the pension plan during the first nine months of 2009. Over the next 12 months, Phoenix Life expects to make contributions of approximately $52.0 million, of which approximately $44.0 million will be funded in the first quarter of 2010.

Economic and market conditions have materially and adversely affected us. While there are some signs of an economic and market recovery, it is difficult to predict how long it will take for a sustainable economic and market recovery to take hold or whether the financial markets will once again deteriorate. The lack of credit, lack of confidence in the financial sector, volatility in the financial markets and reduced business activity are likely to continue to materially and adversely affect our business, financial condition and results of operations.

Continuing adverse capital and credit market conditions may significantly affect our ability to meet liquidity needs, our access to capital and our cost of capital.

Continued adverse capital and credit market conditions may limit our access to liquidity and affect the availability and cost of borrowed funds. We need liquidity to meet policyholder obligations and to pay operating expenses and interest on our debt, as well as any shareholder dividends declared by our board of directors. Without sufficient liquidity, we could be forced to curtail certain of our operations, resulting in reduced profits. The principal internal sources of our liquidity are insurance premiums, annuity considerations, deposit funds and cash flow from our investment portfolio and assets, consisting mainly of cash or assets that are readily convertible into cash. Under normal circumstances, we maintain access to external sources of liquidity, including the potential issuance of debt and equity securities.

The availability of external sources of liquidity depends on a variety of factors such as market conditions, the general availability of credit, the overall availability of credit to the financial services industry, and our credit ratings and credit capacity. The current uncertainty or volatility in the financial markets has reduced our ability to obtain new financing in support of our business on favorable terms, and eliminated our ability to access certain markets at all.

Losses due to defaults by others, including issuers of fixed income securities (which include structured securities such as commercial mortgage backed securities and residential mortgage backed securities or other high yielding bonds) could adversely affect our business, financial condition and results of operations.

Issuers or borrowers whose securities or loans we hold, customers, trading counterparties, counterparties under swaps and other derivative contracts, reinsurers, clearing agents, exchanges, clearing houses and other financial intermediaries and guarantors may default on their obligations to us due to bankruptcy, insolvency, lack of liquidity, adverse economic conditions, operational failure, fraud or other reasons. Such defaults could have a material adverse effect on business, financial condition and results of operations. Additionally, the underlying assets supporting our structured securities may deteriorate causing these securities to incur losses. Our investment portfolio includes investment securities in the financial services sector that have experienced defaults recently. Further defaults could have a material adverse effect on our business, financial condition and results of operations.

Our valuation of fixed maturity, equity and trading securities may include methodologies, estimations and assumptions that are subject to differing interpretations and could result in changes to investment valuations that may materially adversely affect our results of operations or financial condition.

The unprecedented current market conditions have made it difficult to value certain illiquid securities in our investment portfolio because trading has become less frequent and/or market data less observable. As a result, valuations may include inputs and assumptions that are less observable or require greater estimation and judgment as well as valuation methods which are more complex. These values may not be ultimately realizable in a market transaction, and such values may change very rapidly as market conditions change and valuation assumptions are modified. Decreases in value may have a material adverse effect on our results of operations or financial condition.

The decision on whether to record other-than-temporary impairments or write-downs is determined in part by our assessment of the financial condition and prospects of a particular issuer, projections of future cash flows and recoverability of the particular security as well as management's assertion of our intention to sell the security, and if it is more likely than not that we will sell the securities before recovery. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates" for further information regarding our impairment decision-making process. Given current market conditions and liquidity concerns, our determinations of whether a decline in value is other than temporary have placed greater emphasis on our analysis of the underlying credit and our intention and ability not to have to sell the security, versus the extent and duration of a decline in value. Our conclusions on such assessments may ultimately prove to be incorrect as facts and circumstances change.

Guaranteed benefits within our products that protect policyholders against significant downturns in equity markets may decrease our earnings, increase the volatility of our results if hedging strategies prove ineffective, result in higher hedging costs and expose us to increased counterparty risk, which may have a material adverse effect on our profitability, financial condition and liquidity.

Certain of our products include guaranteed benefits. These include guaranteed minimum death benefits, guaranteed minimum accumulation benefits, guaranteed minimum withdrawal benefits and guaranteed minimum income benefits. Periods of significant and sustained downturns in equity markets, increased equity volatility or reduced interest rates could result in an increase in the valuation of the future policy benefit associated with such products, resulting in a reduction to earnings. For example, in 2008 we experienced a loss of $20.8 million after tax associated with the effect of adverse market conditions on our guaranteed benefit reserves. We use derivative instruments to hedge the liability exposure and the volatility of earnings associated with some of these liabilities, and even when these and other actions would otherwise successfully mitigate the risks related to these benefits, we remain liable for the guaranteed benefits in the event that derivative counterparties are unable or unwilling to pay. In addition, we are subject to the risk that hedging and other management procedures prove ineffective or that unanticipated policyholder behavior, including increased withdrawals or mortality, combined with adverse market events, produces economic losses beyond the scope of the risk management techniques employed. Hedging instruments we hold to manage product and other risks have not, and may continue to not, perform as intended or expected, resulting in higher realized losses and unforeseen cash needs. Market conditions can also increase the cost of executing product related hedges and such costs may not be recovered in the pricing of the underlying products being hedged. For example, in 2008, we experienced increased hedging costs of $38.1 million due to increased execution costs and hedge inefficiency. These factors, individually or collectively, may adversely affect our profitability, financial condition or liquidity.

The amount of statutory capital that we have and the amount of statutory capital that we must hold to meet rating agency and other requirements can vary significantly from time to time and is sensitive to a number of factors outside of our control, including equity market and credit market conditions and changes in rating agency models.

We conduct the vast majority of our business through our insurance company subsidiaries. Accounting standards and statutory capital and reserve requirements for these entities are prescribed by the applicable insurance regulators and the National Association of Insurance Commissioners ("NAIC"). The NAIC has established regulations that provide minimum capitalization requirements based on risk-based capital ("RBC") formulas for our insurance company subsidiaries. The RBC formula for our insurance company subsidiaries establishes capital requirements relating to insurance, business, asset and interest rate risks.

In any particular year, statutory surplus amounts and RBC ratios may increase or decrease depending on a variety of factors: the amount of statutory income or losses generated by our insurance subsidiaries (which itself is sensitive to equity market and credit market conditions), the amount of additional capital our insurance subsidiaries must hold to support business growth, changes in equity market levels, the value of certain fixed-income and equity securities in our investment portfolio, the value of certain derivative instruments that do not get hedge accounting, changes in interest rates and foreign currency exchange rates, as well as changes to the NAIC RBC formulas. Most of these factors are outside of our control. Our financial strength and credit ratings are significantly influenced by the statutory surplus amounts and RBC ratios of our insurance company subsidiaries. In addition, rating agencies may implement changes to their internal models that have the effect of increasing or decreasing the amount of statutory capital they believe we should hold. Further, in extreme scenarios of equity market declines, such as those experienced recently, the amount of additional statutory reserves that we are required to hold for our variable annuity guarantees increases at a disproportionate rate. This reduces the statutory surplus used in calculating our RBC ratios. We have recently taken capital management actions to bolster our capitalization and RBC ratio including, but not limited to, the sale of certain securities in our portfolio and entry into reinsurance arrangements.

Downgrades to debt and financial strength ratings could increase policy surrenders and withdrawals, adversely affect relationships with distributors, reduce new sales and increase our future borrowing costs.

Rating agencies assign Phoenix Life and its subsidiaries financial strength ratings, and assign us debt ratings, based in each case on their opinions of the company's ability to meet its financial obligations.

Our ratings relative to other companies in the industry affect our competitive position. Downgrades have adversely affected our reputation and, hence, our relationships with existing distributors and our ability to establish additional distributor relationships. We have also experienced a decline in sales of our products and the persistency of existing customers. At this time, we cannot estimate the impact of specific future rating agency actions on sales or persistency. Any rating downgrades may also result in increased interest costs in connection with future borrowings. Such an increase would decrease our earnings and could reduce our ability to finance our future growth on a profitable basis.

We have recently been downgraded and had our outlook revised adversely.

- On September 8, 2009, Moody's Investor Services downgraded our financial strength rating of Baa2 to Ba1 and lowered our senior debt rating from Ba2 to B1. They maintained their negative outlook on all ratings.
- On August 6, 2009, Standard & Poor's downgraded our financial strength rating of BBB- to BB and lowered our senior debt rating from B+ to B-. They maintained their negative outlook on all ratings.
- On March 10, 2009, A.M. Best Company, Inc. downgraded our financial strength rating to B++ from A and downgraded our senior debt rating to bb+ from bbb and maintained its negative outlook.

On May 4, 2009, we informed Fitch Ratings Ltd. that, due to our expense management initiatives, we would no longer provide non-public information to the agency and would cease paying annual rating fees.

Accordingly, further downgrades and outlook revisions related to us or the life insurance industry may occur in the future at any time and without notice by any rating agency. These downgrades have materially and adversely affected new sales, persistency, our relationships with distributors and our financial results, and have reduced our ability to borrow. Further declines in ratings would likely also materially and adversely affect our sales, persistency, our relationships with distributors and our financial results. These could also increase our future borrowing costs.

In light of the difficulties experienced recently by many financial institutions, including insurance companies, rating agencies have increased the frequency and scope of their credit reviews and requested additional information from the companies that they rate, including us. They may also adjust upward the capital and other requirements employed in the rating agency models for maintenance of certain ratings levels. We cannot predict what actions rating agencies may take, or what actions we may take in response.

Our profitability may decline if investment returns, mortality rates, persistency rates, funding levels, expenses or other factors differ significantly from our pricing expectations.

We set prices for many of our insurance and annuity products based upon expected investment returns, claims, expected persistency of these policies and the expected level and pattern of premium payments into these policies. We use assumptions for equity market returns, investment portfolio yields, and mortality rates, or likelihood of death, of our policyholders in pricing our products. Pricing also incorporates the expected persistency of these products, which is the probability that a policy or contract will remain in force from one period to the next, as well as the assumed level and pattern of premium payments and the cost we incur to acquire and administer policies.

Recent trends in the life insurance industry may affect our mortality, persistency and funding levels. The evolution of the financial needs of policyholders and the emergence of a secondary market for life insurance suggest that the reasons for purchasing our products are changing, and we have experienced an increase in life insurance sales to older individuals. The effect that these changes may have on our actual experience and profitability is not yet well understood.

Significant deviations in actual experience from our pricing assumptions could have an adverse effect on the profitability of our products. Although most of our current products permit us to increase charges and adjust crediting rates during the life of the policy or contract (subject to guarantees in the policies and contracts), the permitted adjustments may not be sufficient to maintain profitability. In addition, increasing charges on inforce policies or contracts may adversely affect our relationships with distributors and future sales. Furthermore, some of our inforce business consists of products that do not permit us to adjust the charges and credited rates of inforce policies or contracts.

Deviations in actual experience from our pricing assumptions could also cause us to increase the amortization of deferred policy acquisition costs, which would have an adverse impact on profitability. We incur significant costs in connection with acquiring new and renewal business. Costs, that vary with, and are primarily related to the production of new and renewal business, are deferred and amortized over time. The recovery of deferred policy acquisition costs is dependent upon the future profitability of the related business. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates." The amount of future profit or margin is dependent on investment returns, surrender and lapse rates, interest margin, mortality, premium persistency, funding patterns and expenses. These factors enter into management's estimates of gross profits or margins, which generally are used to amortize such costs. In particular, equity market movements and our performance have a significant effect on investment returns. Accordingly, sustained and significant changes in the equity markets, such as we have experienced recently, could have an effect on deferred policy acquisition cost amortization. If the estimates of gross profits or margins cannot support the continued amortization or recovery of deferred policy acquisition costs, as was the case in 2008, the amortization of such costs is accelerated in the period in which the assumptions are changed, resulting in a charge to income. For example, in 2008 we had an unlocking of deferred policy acquisition costs of $183.8 million, of which $136.7 million related to declines in the markets, primarily related to our annuity products. We have not had an unlocking of prospective assumptions for our deferred policy acquisition costs through year-to-date of 2009. Accordingly, such adjustments have had, and may in the future have, a material adverse effect on our results of operations or financial condition.

We may incur losses if our reinsurers are unwilling or unable to meet their obligations under reinsurance contracts. The availability, pricing and terms of reinsurance may not be sufficient to protect us against losses.

We utilize reinsurance to reduce the severity and incidence of claims costs, and to provide relief with regard to certain reserves. As of December 31, 2008, 64.5% of the total face amount of our written policies was ceded to reinsurers. Under these reinsurance arrangements, other insurers assume a portion of our losses and related expenses; however, we remain liable as the direct insurer on all risks reinsured. Consequently, reinsurance arrangements do not eliminate our obligation to pay claims and we assume credit risk with respect to our ability to recover amounts due from our reinsurers. Although we regularly evaluate the financial condition of our reinsurers, the inability or unwillingness of any reinsurer to meet its financial obligations could negatively affect our operating results. Recent adverse economic and market conditions may exacerbate the inability or unwillingness of our reinsurers to meet their obligations. In addition, market conditions beyond our control determine the availability and cost of reinsurance. No assurances can be made that reinsurance will remain available to the same extent and on the same terms and rates as have been historically available. Recent adverse economic and market conditions may decrease the availability and increase the cost of reinsurance. If we are unable to maintain our current level of reinsurance or purchase new reinsurance protection in amounts that we consider sufficient and at prices that we consider acceptable, we would have to either accept an increase in our net exposure, reduce the amount of business we write, or develop other alternatives to reinsurance. Any of these alternatives may adversely affect our business, financial condition or operating results.

We depend on non-affiliated distribution for our product sales. Our relationships with several of our distributors have been materially and adversely affected by recent downgrades to our debt and financial strength ratings. Accordingly, we have suffered a loss in revenues and we could suffer further losses in revenues in the future.

We distribute our products through non-affiliated advisors, broker-dealers and other financial intermediaries. There is substantial competition for business within most of these distributors. We believe that our sales through these distributors depend on a variety of factors, such as our financial strength, the quality and pricing of our products and the support services we provide. In 2008, our largest individual distributor of life insurance was State Farm. Our largest distributors of annuities in 2008 were State Farm and National Life Group. In 2008, State Farm accounted for approximately 27% of our total life insurance premiums. In 2008, State Farm accounted for approximately 68% and National Life Group accounted for approximately 14% of our annuity deposits. Since our relationship with State Farm began in mid-2001, it has generated $260 million in cumulative new total life premiums and $1.6 billion in annuity deposits. Our distributors are generally free to sell products from a variety of providers. In March 2009, State Farm suspended the sale of our products pending a re-evaluation of the relationship between the companies and National Life Group suspended the sale of our products. This has materially adversely affected our revenues.

We may not be able to maintain or establish satisfactory relationships with key distribution partners if our ratings, products or services are not competitive. Further, in light of recent adverse economic and market developments, our access to, the reliability of, and service levels provided by our non-affiliated distribution intermediaries may be adversely affected. Accordingly, our business, sales, redemptions, revenues and profitability may be materially affected.

While we restructured our agreement with State Farm in July 2009, to amend the existing agreement to clarify the service and support we will provide to customers who purchased their policies and contracts through a State Farm agent, the restructured agreement does not provide for any new sales of our products through the State Farm distribution system. There are approximately 90,000 in-force Phoenix policies and contracts sold through State Farm agents.

Our business operations and profitability could be adversely affected by inadequate performance of third-party relationships.

We are dependent on certain third-party relationships to maintain essential business operations. These services include, but are not limited to, information technology infrastructure, application systems support, transfer agent and cash management services, custodial services, records storage management, backup tape management, security pricing services, medical information, payroll, and employee benefit programs.

We periodically negotiate provisions and renewals of these relationships and there can be no assurance that such terms will remain acceptable to such third parties or us. An interruption in our continuing relationship with certain of these third parties or any material delay or inability to deliver essential services could materially affect our business operations and adversely affect our profitability.

We might be unable to attract or retain personnel who are key to our business.

The success of our business is dependent to a large extent on our ability to attract and retain key employees. Competition in the job market for professionals such as securities analysts, portfolio managers, sales personnel, underwriters, technology professionals and actuaries can be intense. In general, our employees are not subject to employment contracts or non-compete agreements. Any inability to retain our key employees, or attract and retain additional qualified employees, could have a negative impact on us.

We face strong competition in our businesses from insurance companies and other financial services firms. This competition could impair our ability to retain existing customers, attract new customers and maintain our profitability.

We face strong competition in our businesses. We believe that our ability to compete is based on a number of factors, including product features, investment performance, service, price, distribution capabilities, scale, commission structure, name recognition and financial strength ratings. While there is no single company that we identify as a dominant competitor in our business overall, our actual and potential competitors include a large number of insurance companies and other financial services firms, many of which have advantages over us in one or more of the above competitive factors. Recent domestic and international consolidation in the financials services industry, driven by regulatory action and other opportunistic transactions in response to adverse economic and market developments, has resulted in an environment in which larger competitors with better financial strength ratings, greater financial resources, marketing and distribution capabilities are better positioned competitively. Larger firms are able better withstand further market disruption, able to offer more competitive pricing, and have superior access to debt and equity capital.

We may also be subject to claims by competitors that our products infringe on their patents. In addition, some of our competitors are regulated differently than we are, which may give them a competitive advantage. If we fail to compete effectively in this environment, our profitability and financial condition could be materially and adversely affected.

In light of recent downgrades to our financial strength ratings and the loss or impairment of our relationships with several key distribution partners, we have initiated a new business plan that leverages existing manufacturing strengths and partnering capabilities to shift the focus of new business development to areas that are less capital intensive, less ratings sensitive and not dependent on particular distribution partners. This plan shifts the focus of new business development to private labeling, expanding alternative retirement product solutions, and selling core products within existing distribution relationships as well as through new distribution channels. This new business plan may not succeed and may adversely affect our ability to retain existing customers, attract new customers or maintain our profitability.

Because we are a holding company with no direct operations, the inability of our subsidiaries to pay dividends to us in sufficient amounts would harm our ability to meet our obligations and pay future dividends.

We are a holding company, and we have no direct operations. Our principal asset is the capital stock of our subsidiaries. Our ability to meet our obligations for payment of interest and principal on outstanding debt obligations and to pay dividends to shareholders and corporate expenses depends upon the surplus and earnings of our subsidiaries and the ability of our subsidiaries to pay dividends or to advance or repay funds to us. When economic or market conditions deteriorate, as they have recently, the ability of our subsidiaries to pay dividends or to advance or repay funds may be impaired. This is especially true of our insurance company subsidiaries. Payments of dividends and advances or repayment of funds to us by our insurance company subsidiaries are restricted by the applicable laws of their respective jurisdictions, including laws establishing minimum solvency and liquidity thresholds. For example, the ability of Phoenix Life to pay dividends without special regulatory approval declined from $83.8 million for 2008 to $53.4 million for 2009. Changes to these laws, especially those of New York State, the domiciliary state of Phoenix Life, could constrain the ability of our subsidiaries to pay dividends or to advance or repay funds to us in sufficient amounts and at times necessary to meet our debt obligations and corporate expenses.

Difficult market conditions have also affected our ability to pay dividends to the shareholders of our common stock. In February 2009, our Board of Directors determined that we will not pay an annual dividend on our common stock during fiscal year 2009. We may elect not to pay annual dividends in future fiscal years.

We might need to fund deficiencies in our closed block, which would result in a reduction in net income and could result in a reduction in investments in our on-going business.

We have allocated assets to our closed block to produce cash flows that, together with additional revenues from the closed block policies, are reasonably expected to support our obligations relating to these policies. Our allocation of assets to the closed block was based on actuarial assumptions about the performance of policies in the closed block and the continuation of the non-guaranteed policyholder dividend scales in effect for 2000, as well as assumptions about the investment earnings the closed block assets will generate over time. Since actual performance is likely to be different from these assumptions, it is possible that the cash flows generated by the closed block assets and the anticipated revenues from the policies included in the closed block will prove insufficient to provide for the benefits guaranteed under these policies even if the non-guaranteed policyholder dividend scale were to be reduced. If this were to occur, we would have to fund the resulting shortfall from assets outside of the closed block, which could adversely affect our profitability.

Changes in tax laws may decrease sales and profitability of products and increase our tax costs.

Under current federal and state income tax law, certain products we offer, primarily life insurance and annuities, receive favorable tax treatment. This favorable treatment may give certain of our products a competitive advantage over noninsurance products. Congress from time to time considers legislation that would reduce or eliminate the favorable policyholder tax treatment currently applicable to life insurance and annuities. Congress also considers proposals to reduce the taxation of certain products or investments that may compete with life insurance and annuities. Legislation that increases the taxation on insurance products or reduces the taxation on competing products could lessen the advantage or create a disadvantage for certain of our products making them less competitive. Such proposals, if adopted, could have a material adverse effect on our financial position or ability to sell such products and could result in the surrender of some existing contracts and policies. In addition, changes in the federal estate tax laws could negatively affect the demand for the types of life insurance used in estate planning.

We also benefit from certain tax benefits, including but not limited to, performance-based compensation that exceeds $1.0 million, tax-exempt bond interest, dividends-received deductions, tax credits (such as foreign tax credits), and insurance reserve deductions. Congress, as well as foreign, state and local governments, also considers from time to time legislation that could modify or eliminate these benefits, thereby increasing our tax costs. If such legislation were to be adopted, our consolidated net income or loss could decline.

There can be no assurance that actions and initiatives of the U.S. Government will improve adverse economic and market conditions or our business, financial condition and results of operations.

In response to the financial crises affecting the banking system and financial markets, the U.S. government has taken, and may continue to take, various measures, including, but not limited to, the Emergency Economic Stabilization Act of 2008 (the "EESA") and the American Recovery and Reinvestment Tax Act of 2009. The U.S. government has taken, or is considering taking, other monetary and fiscal policy actions to address the financial crisis that could further impact our business. There is no guarantee that past, present or future actions taken by the U.S. government will achieve their intended effect and we cannot predict with any certainty the effect these actions will have on the economy or the financial markets, or on our business, results of operations, cash flows and financial condition.

Potential changes in federal and state regulation may increase our business costs and required capital levels, which could adversely affect our business, consolidated operating results, financial condition or liquidity.

We are subject to extensive laws and regulations. These laws and regulations are complex and subject to change. This is particularly the case given recent adverse economic and market developments. Moreover, they are administered and enforced by a number of different governmental authorities. These authorities include foreign regulators, state insurance regulators, state securities administrators, the SEC, the New York Stock Exchange, the Financial Industry Regulatory Authority ("FINRA"), the U.S. Department of Justice, and state attorneys general. In light of recent events involving certain financial institutions and the current financial crisis, it is likely that the U.S. government will heighten its oversight of the financial services industry, including possibly through a federal system of insurance regulation. In addition, it is possible that these authorities may adopt enhanced or new regulatory requirements intended to prevent future crises in the financial services industry and to assure the stability of institutions under their supervision. We cannot predict whether this or other regulatory proposals will be adopted, or what impact, if any, such regulation could have on our business, consolidated operating results, financial condition or liquidity.

Each of the authorities that regulate us exercises a degree of interpretive latitude. Consequently, we are subject to the risk that compliance with any particular regulator's or enforcement authority's interpretation of a legal issue may not result in compliance with another regulator's or enforcement authority's interpretation of the same issue, particularly when compliance is judged in hindsight. In addition, there is risk that any particular regulator's or enforcement authority's interpretation of a legal issue may change over time to our detriment, or that changes in the overall legal environment may, even absent any particular regulator's or enforcement authority's interpretation of a legal issue changing, cause us to change our views regarding the actions we need to take from a legal risk management perspective, thus necessitating changes to our practices that may, in some cases, limit our ability to grow and improve the profitability of our business.

State insurance laws regulate most aspects of our U.S. insurance businesses, and our insurance subsidiaries are regulated by the insurance departments of the states in which they are domiciled and licensed. State insurance regulators and the National Association of Insurance Commissioners ("NAIC") regularly re-examine existing laws and regulations applicable to insurance companies and their products. State laws in the U.S. grant insurance regulatory authorities broad administrative powers with respect to, among other things:

- licensing companies and agents to transact business;
- calculating the value of assets to determine compliance with statutory requirements;
- mandating certain insurance benefits; regulating certain premium rates; reviewing and approving policy forms;
- regulating unfair trade and claims practices, including through the imposition of restrictions on marketing and sales practices, distribution arrangements and payment of inducements;
- establishing statutory capital and reserve requirements and solvency standards;
- fixing maximum interest rates on insurance policy loans and minimum rates for guaranteed crediting rates on life insurance policies and annuity contracts;
- approving changes in control of insurance companies;
- restricting the payment of dividends and other transactions between affiliates; and
- regulating the types, amounts and valuation of investments.

Changes in all of these laws and regulations, or in interpretations thereof, are often made for the benefit of the consumer at the expense of the insurer and thus could have a material adverse effect on our business, consolidated operating results, financial condition and liquidity. Compliance with these laws and regulations is also time consuming and personnel-intensive, and changes in these laws and regulations may increase materially our direct and indirect compliance costs and other expenses of doing business, thus having an adverse effect on our business, consolidated operating results, financial condition and liquidity.

Legal and regulatory actions are inherent in our businesses and could result in financial losses or harm to our businesses.

We are regularly involved in litigation and arbitration, both as a defendant and as a plaintiff. In the last few years we have been involved in disputes relating to certain portions of our discontinued group accident and health reinsurance business. For example, in the three months ended June 30, 2009, we received and evaluated additional claims information that became available from certain ceding companies. We also resolved a dispute with a ceding company that had been the subject of arbitration. Based on management's best estimate, we increased reserves and recorded a pre-tax charge of $25.0 million in discontinued operations. Our total net reserves are $19.3 million as of September 30, 2009.

In addition, various regulatory bodies regularly make inquiries of us and, from time to time, conduct examinations or investigations concerning our compliance with, among other things, insurance laws, securities laws, and laws governing the activities of broker-dealers. During the past several years, there has been a significant increase in federal and state regulatory activity relating to financial services companies, with a number of recent regulatory inquiries focusing on late-trading, market timing and valuation issues. Financial services companies have also been the subject of broad industry inquiries by state regulators and attorneys general which do not appear to be company-specific. We have had inquiries relating to market timing and distribution practices in the past, and we continue to cooperate with the applicable regulatory authorities in these matters. While no regulatory authority has ever taken action against us with regard to these inquiries, we may be subject to further related or unrelated inquiries or actions in the future. In light of recent events involving certain financial institutions, it is possible that the U.S. government will heighten its oversight of the financial services industry in general or of the insurance industry in particular. Further, recent adverse economic and market events may have the effect of encouraging litigation, arbitration and regulatory action in response to the increased frequency and magnitude of investment losses, which may result in unfavorable judgments, awards and settlements, regulatory fines and an increase in our related legal expenses.

It is not feasible to predict or determine the ultimate outcome of all legal or regulatory proceedings or to provide reasonable ranges of potential losses. We believe that the outcomes of our litigation and regulatory matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation and regulatory matters, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods.

Changes in accounting standards issued by the Financial Accounting Standards Board or other standard-setting bodies may adversely affect our financial statements.

Our financial statements are subject to the application of accounting principles generally accepted in the United States of America ("GAAP"), which is periodically revised and/or expanded. Accordingly, from time to time we are required to adopt new or revised accounting standards or guidance issued by recognized authoritative bodies, including the Financial Accounting Standards Board.

For example, the U.S. government, under the EESA, conducted an investigation of fair value accounting during the fourth quarter of 2008 and has granted the SEC the authority to suspend fair value accounting for any registrant or group of registrants in its discretion. Similar actions may take place in the future. The impact of such actions on registrants who apply fair value accounting cannot be readily determined at this time; however, actions taken could have a material adverse effect on the financial condition and results of operations of companies, including ours, that apply fair value accounting.

It is possible that these and other future accounting standards we are required to adopt could change the current accounting treatment that we apply to our consolidated financial statements and that such changes could significantly affect our reported financial condition and results of operations.

We may be adversely affected by the spin-off of our former asset management business.

On December 31, 2008, we spun off our former asset management business through a dividend of the stock of Virtus Investment Partners, Inc. ("Virtus") to our stockholders. The spin-off and related transactions pose certain risks. Additionally, our asset management business provides certain benefits, the absence of which could have an adverse impact on our results of operations and financial position. Risks associated with our decision to spin off the asset management business into an independent publicly-traded company include, but are not limited to, the following:

- We expect to take additional actions to reduce expenses in addition to those taken year-to-date that were formerly allocated to the asset management business. Our failure to effectively and expeditiously achieve these savings could increase our expense levels and thereby depress our profitability.
- We are a smaller, less diversified company than prior to the spin-off. We now have fewer sources of liquidity in our holding company, and our primary source of liquidity is dividends from our regulated life insurance subsidiary. These dividends are subject to the earnings of our subsidiary and are restricted by the applicable laws of New York State. Constraints on the dividend capacity of our subsidiary could adversely affect our ability to meet holding company obligations.
- We have certain mutual rights and responsibilities related to agreements executed in connection with the spin-off of Virtus, including, but not limited to, a separation agreement, a tax matters agreement, an employee matters agreement and a loan agreement related to intercompany debt that was outstanding prior to the spin-off. If Virtus is unwilling or unable to meet its obligations under these agreements, our business, financial position or operating results may be adversely affected.

We reported a material weakness in our internal control over financial reporting, and if we are unable to improve our internal controls, our financial results may not be accurately reported.

Management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2008 and September 30, 2009 identified a material weakness in its internal control over financial reporting designed to ensure proper accounting for income taxes, including the allocation of its income tax provision (benefit) among income from continuing operations, income from discontinued operations and other comprehensive loss. As a result of this material weakness, management determined that our disclosure controls and procedures were not effective as of December 31, 2008 and September 30, 2009. The material weakness is described in Part I, Item 4 entitled "Controls and Procedures" of this Quarterly Report on Form 10-Q. This material weakness, or difficulties encountered in implementing new or improved controls or remediation, could prevent us from accurately reporting our financial results, result in material misstatements in our financial statements or cause us to fail to meet our reporting obligations.

We are exposed to the risks of natural and man-made disasters, which may adversely affect our operations and financial condition.

The occurrence of natural disasters, including hurricanes, floods, earthquakes, tornadoes, fires, explosions and pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our operations or financial condition. For example, a natural disaster or pandemic could adversely affect the mortality or morbidity experience of the Company or its reinsurers. A severe natural disaster or pandemic could result in a substantial increase in mortality experience and have a significant negative impact on our capital and surplus. In addition, a pandemic could result in large areas being subject to quarantine, with the result that economic activity slows or ceases, adversely affecting the marketing or administration of our business within such area and the general economic climate, which in turn could have an adverse affect on us. The possible macroeconomic effects of a pandemic could also adversely affect our investment portfolio. While recent widespread outbreaks of communicable diseases, such as the outbreak of swine flu experienced world-wide in April 2009, have not risen to the pandemic level and we have not been adversely affected thus far, a worsening of this outbreak, or the occurrence of another outbreak of a different communicable disease, may adversely affect our operations or financial condition in the future.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) During the three months ended September 30, 2009, we issued 133,740 restricted stock units ("RSUs") to 14 of our independent directors, without registration under the Securities Exchange Act of 1934 in reliance on exemptions from registration set forth in Section 4(2) under the Securities Act of 1933 and Regulation D promulgated thereunder. Each RSU is potentially convertible into one share of our common stock.

(b) Not applicable.

(c) Not applicable.

Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

For a discussion of the matters submitted to a vote of our shareholders during our Annual Meeting held on May 1, 2009, please see Part II, Item 4. "Submission of Matters to a Vote of Security Holders" in our Quarterly Report on Form 10-Q for the period ended March 31, 2009.

Item 5. OTHER INFORMATION

(a) Not applicable.

(b) No material changes.

Item 6. EXHIBITS

Exhibit

2.1 Plan of Reorganization (incorporated herein by reference to Exhibit 2.1 to the Phoenix Companies, Inc. Registration Statement on Form S-1 (Registration No. 333-55268), filed February 9, 2001, as amended)

3.1 Amended and Restated Certificate of Incorporation of The Phoenix Companies, Inc. (incorporated herein by reference to Exhibit 3.1 to The Phoenix Companies, Inc. Registration Statement on Form S-l (Registration No. 333-73896), filed November 21, 2001, as amended)

3.2 By-Laws of The Phoenix Companies, Inc., as amended June 5, 2003 (incorporated herein by reference to Exhibit 3.2 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 11, 2005)

4.1 Amended and Restated Certificate of Incorporation and By-Laws of The Phoenix Companies, Inc. (incorporated herein by reference to Exhibits 3.1 and 3.2 hereto, respectively)

4.2 Stockholder Rights Agreement, dated as of June 19, 2001, between The Phoenix Companies, Inc. and Equiserve Trust Company, N.A. as Rights Agent (incorporated by reference to Exhibit 10.24 to The Phoenix Companies, Inc. Registration Statement on Form S-1 (Registration No. 333-73896), filed November 21, 2001, as amended)

4.3 Form of Certificate of Designation, Preferences and Rights of Series A Junior Participating Preferred Stock of The Phoenix Companies, Inc. (attached as Exhibit A to the Stockholder Rights Agreement filed as Exhibit 4.2 hereto)

4.4 Form of Right Certificate (attached as Exhibit B to the Stockholder Rights Agreement filed as Exhibit 4.2 hereto)

4.5 Form of Share Certificate for Common Stock, par value $0.01 per share (incorporated by reference to Exhibit 4.1 to The Phoenix Companies, Inc. Registration Statement on Form S-1 (Registration No. 333-55268), filed February 9, 2001, as amended)

10.1 The Phoenix Companies, Inc. Stock Incentive Plan, as amended and restated (incorporated herein by reference to Exhibit 10.2 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.2 First Amendment to The Phoenix Companies, Inc. Stock Incentive Plan, as amended and restated (incorporated herein by reference to Exhibit 10.2 to The Phoenix Companies, Inc. Annual Report on 10-K filed March 5, 2009)

10.3 Form of Incentive Stock Option Agreement under The Phoenix Companies, Inc. Stock Incentive Plan (incorporated herein by reference to Exhibit 10.3 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 11, 2005)

10.4 Form of Non-Qualified Stock Option Agreement under The Phoenix Companies, Inc. Stock Incentive Plan (incorporated herein by reference to Exhibit 10.4 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 11, 2005)

10.5 The Phoenix Companies, Inc. Directors Stock Plan, as amended and restated (incorporated herein by reference to Exhibit 10.6 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.6 The Phoenix Companies, Inc. Excess Benefit Plan, as amended and restated (incorporated herein by reference to Exhibit 10.9 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.7 The Phoenix Companies, Inc. Non-Qualified Deferred Compensation Plan (incorporated herein by reference to Exhibit 10.13 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.8 First Amendment to The Phoenix Companies, Inc. Non-Qualified Deferred Compensation Plan*

10.9 The Phoenix Companies, Inc. Non-Qualified Excess Investment Plan (incorporated herein by reference to Exhibit 10.14 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.10 The Phoenix Companies, Inc. Non-Qualified Excess Investment Plan amended and restated as of September 1, 2009*

10.11 The Phoenix Companies, Inc. Nonqualified Supplemental Executive Retirement Plan, as amended and restated (incorporated herein by reference to Exhibit 10.9 to The Phoenix Companies, Inc. Annual Report on 10-K filed March 5, 2009)

10.12 The Phoenix Companies, Inc. Nonqualified Supplemental Executive Retirement Plan B, as amended and restated (incorporated herein by reference to Exhibit 10.10 to The Phoenix Companies, Inc. Annual Report on 10-K filed March 5, 2009)

10.13 The Phoenix Companies, Inc. 2003 Restricted Stock, Restricted Stock Unit and Long-Term Incentive Plan, as amended and restated (incorporated herein by reference to Exhibit 10.22 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.14 Form of Award Letter under The Phoenix Companies, Inc. 2003 Restricted Stock, Restricted Stock Unit and Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed February 8, 2006)

10.15 Form of Description of Long Term Incentive Cycle under The Phoenix Companies, Inc. 2003 Restricted Stock, Restricted Stock Unit and Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.2 to The Phoenix Companies, Inc. Current Report on Form 8-K filed February 8, 2006)

10.16 Form of Restricted Stock Units Agreement of The Phoenix Companies, Inc. (incorporated herein by reference to Exhibit 10.27 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 10, 2006)

10.17 Form of Restricted Stock Units Agreement Individual for Performance-Based Incentive Grants (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed February 28, 2007)

10.18 Form of Restricted Stock Units Agreement for Cliff Vested Grants (incorporated herein by reference to Exhibit 10.21 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 1, 2007)

10.19 Form of Restricted Stock Units Agreement for Performance-Based Grants Tied to Business Line Metrics (incorporated herein by reference to Exhibit 10.22 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 9, 2007)

10.20 Form of Restricted Stock Units Agreement for 3-Year Performance-Based Long-Term Incentive Cycles (incorporated herein by reference to Exhibit 10.23 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 9, 2007)

10.21 The Phoenix Companies, Inc. Executive Severance Allowance Plan, as amended and restated (incorporated herein by reference to Exhibit 10.33 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.22 The Phoenix Companies, Inc. Annual Incentive Plan for Executive Officers, as amended and restated (incorporated herein by reference to Exhibit 10.35 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.23 The Phoenix Companies, Inc. Equity Deferral Plan (incorporated herein by reference to Exhibit 10.36 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.24 The Phoenix Companies, Inc. Directors Equity Deferral Plan (incorporated herein by reference to Exhibit 10.37 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.25 The Phoenix Companies, Inc. Directors Cash Deferral Plan (incorporated herein by reference to Exhibit 10.38 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2008)

10.26 Form of Change in Control Agreement (for employees receiving reimbursement for certain excise taxes) (incorporated herein by reference to Exhibit 10.29 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed November 1, 2007)

10.27 Form of Change in Control Agreement (for use in all other instances) (incorporated herein by reference to Exhibit 10.30 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed November 1, 2007)

10.28 Offer Letter dated February 9, 2004 by The Phoenix Companies, Inc. to Philip K. Polkinghorn (incorporated herein by reference to Exhibit 10.50 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 22, 2004)

10.29 Discussion of compensation of James D. Wehr (incorporated herein by reference to The Phoenix Companies, Inc. Current Report on Form 8-K filed May 4, 2009)

10.30 Discussion of compensation of Peter A. Hofmann (incorporated herein by reference to The Phoenix Companies, Inc. Current Report on Form 8-K filed November 14, 2007)

10.31 Discussion of compensation of David R. Pellerin (incorporated herein by reference to The Phoenix Companies, Inc. Current Report on Form 8-K filed November 14, 2007)

10.32 Form of Cash Agreement for Long-Term Incentive Cycle Performance-Based Grants with Post-Performance Service-Vesting Criteria (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed April 24, 2009)

10.33 Form of Restricted Stock Units Agreement (Performance and Service-Vesting Awards) (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed May 4, 2009)

10.34 Form of Non-Qualified Stock Option Agreement (Performance and Service-Vesting Awards) (incorporated herein by reference to Exhibit 10.2 to The Phoenix Companies, Inc. Current Report on Form 8-K filed May 4, 2009)

10.35 Stockholder Rights Agreement dated as of June 19, 2001 (incorporated herein by reference to Exhibit 4.2 hereto)

10.36	Fiscal Agency Agreement dated as of December 15, 2004 between Phoenix Life Insurance Company and The Bank of New York (incorporated herein by reference to Exhibit 10.38 to The Phoenix Companies, Inc. Annual Report on Form 10-K filed March 11, 2005)
10.37	Agreement, dated as of April 16, 2008, among The Phoenix Companies, Inc. Oliver Press Partners, LLC and certain of its affiliates party thereto (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed April 16, 2008)
10.38	Investment and Contribution Agreement, dated as of October 30, 2008, by and among The Phoenix Companies, Inc., Phoenix Investment Management Company, Virtus Holdings, Inc. and Harris Bankcorp, Inc. (incorporated by reference herein to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed November 5, 2008)
10.39	Separation Agreement, Plan of Reorganization and Distribution by and between The Phoenix Companies, Inc. and Virtus Investment Partners, Inc. dated as of December 18, 2008 (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K filed December 23, 2008)
10.40	Transition Services Agreement by and between The Phoenix Companies, Inc. and Virtus Investment Partners, Inc. dated as of December 18, 2008 (incorporated herein by reference to Exhibit 10.2 to The Phoenix Companies, Inc. Current Report on Form 8-K filed December 23, 2008)
10.41	Tax Separation Agreement by and between The Phoenix Companies, Inc. and Virtus Investment Partners, Inc. dated as of December 18, 2008 (incorporated herein by reference to Exhibit 10.3 to The Phoenix Companies, Inc. Current Report on Form 8-K filed December 23, 2008)
10.42	Amendment to Tax Separation Agreement by and between The Phoenix Companies, Inc. and Virtus Investment Partners, Inc. dated as of April 8, 2009 (incorporated herein by reference to Exhibit 10.39 to The Phoenix Companies, Inc. Quarterly Report on Form 10-Q filed May 8, 2009)
10.43	Employee Matters Agreement by and between The Phoenix Companies, Inc. and Virtus Investment Partners, Inc. dated as of December 18, 2008 (incorporated herein by reference to Exhibit 10.4 to The Phoenix Companies, Inc. Current Report on Form 8-K filed December 23, 2008)
10.44	Amended and Restated Technology Services Agreement by and among Phoenix Life Insurance Company and Electronic Data Systems, LLC dated January 1, 2009 (incorporated herein by reference to Exhibit 10.1 to The Phoenix Companies, Inc. Current Report on Form 8-K dated January 6, 2009)
12	Ratio of Earnings to Fixed Charges*
31.1	Certification of James D. Wehr, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2	Certification of Peter A. Hofmann, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32	Certification by James D. Wehr, Chief Executive Officer and Peter A. Hofmann, Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*

* Filed herewith

We will furnish any exhibit upon the payment of a reasonable fee, which fee shall be limited to our reasonable expenses in furnishing such exhibit. Requests for copies should be directed to: Corporate Secretary, The Phoenix Companies, Inc., One American Row, P.O. Box 5056, Hartford, Connecticut 06102-5056.

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE PHOENIX COMPANIES, INC.

Date: November 6, 2009

By: /s/ Peter A. Hofmann
Peter A. Hofmann
Senior Executive Vice President and Chief Financial Officer