

## Financial Supplement

The Phoenix Companies, Inc.

March 31, 2009

### The Phoenix Companies, Inc. Revised Financial Supplement

#### Wall Street Coverage

Firm
Barclays Capital
Credit Suisse Securities (USA)
Dowling & Partners

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### Analyst

Eric Berg Tom Gallagher Paul Goulekas / Sean Rourke Jimmy Bhullar Robert Glasspiegel Steven Schwartz Andrew Kligerman

#### Shareholder Information Security Listings

The common stock of The Phoenix Companies, Inc. is traded on the New York Stock Exchange (NYSE) under the symbol "PNX."

Our 7.45 percent bond is traded on the NYSE under the symbol "PFX."

#### **Transfer Agent and Registrar**

For information or assistance regarding your account, please contact our transfer agent and registrar:

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#### For More Information

To receive additional information, including financial supplements and Securities and Exchange Commission filings along with access to other shareholder services, visit the Investor Relations Section on our Web site at Phoenixwm.com or contact our Investor Relations Department at:

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For more information on our products and services, call your Phoenix representative or visit our Web site at Phoenixwm.com.

In managing our business, we analyze our performance on the basis of "operating income" which does not equate to net income as determined in accordance with GAAP. Rather, it is the measure of profit or loss used by our management to evaluate performance, allocate resources and manage our operations. We believe that operating income, and measures that are derived from or incorporate operating income, are appropriate measures that are useful to investors as will, because they identify the earnings of, and underlying profitability factors affecting, the ongoing operations of our business. Operating income is calculated by excluding realized investment gains (losses) and certain other items because we do not consider them to be related to our operating performance. The size and timing of realized investment gains (losses) are often subject to our discretion. Certain other items are also excluded from operating income if, in our opinion, they are not indicative of overall operating trends. The criteria used to identify an item that will be excluded from operating income include: whether the item is infrequent and is material to our income; or whether it results from a change in regulatory requirements, or relates to other unusual circumstances. Items excluded from operating income may vary from period to period. Because these items are excluded based on our discretion, inconsistencies in the application of our selection criteria may exist. Some of these items may be significant components of net income in accordance with GAAP. Accordingly, operating income, determined in accordance with GAAP and may be different from similarly titled measures of other companies.

Total operating return on equity ("ROE") is an internal performance measure used in the management of our operations, including our compensation plans and planning processes. Our management believes that this measure provides investors with a useful metric to assess our performance and effectiveness of our use of historic capital. ROE is calculated by dividing (i) total operating income, by (ii) average equity, excluding accumulated OCI, FIN 46-R and discontinued operations. Total operating return on tangible equity ("return on tangible equity") is also an internal performance measure used in the evaluation of our operations. Our management believes that this measure provides investors with a useful metric to assess our performance and the effectiveness of our use of current capital. Return on tangible equity is calculated by dividing (i) total operating income, by (ii) average equity, excluding accumulated OCI, FIN 46-R, discontinued operations and the carrying value of goodwill and intangible assets.

### The Phoenix Companies, Inc. Financial Supplement March 2009 (unaudited)

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### The Phoenix Companies, Inc. Financial Highlights

First Quarter 2009 (unaudited) (amount in millions, except per share data)

For the Period Ended:	Υ	TD March	December 31,								
		2008		2008		2007		2006		2005	
Balance Sheet Information		_									
General Account Invested Assets	\$	13,444.1	\$	13,822.8	\$	15,764.5	\$	16,113.6	\$	16,692.8	
Separate Account Assets		7,537.3		7,930.2		10,820.3		9,458.6		7,722.2	
Total Assets		24,825.7		25,768.8		30,418.3		29,026.2		27,744.4	
Indebtedness		452.1		458.0		627.7		628.2		659.9	
Total Stockholders' Equity		865.4		865.0		2,279.0		2,231.5		2,007.1	
Total Stockholders' Equity, excluding SFAS 115, other											
accumulated OCI and FIN 46-R	\$	1,545.2	\$	1,665.7	\$	2,470.0	\$	2,360.0	\$	2,118.9	
Average Equity, excluding other accumulated OCI, FIN 46-R and		•									
Discontinued Operations (1)	\$	1,632.5	\$	1,808.3	\$	2,381.8	\$	2,239.4	\$	2,017.1	
Total Operating Return on Equity (1)		-28.86%		-4.51%		5.38%		3.68%		4.99%	
Average Tangible Common Equity (2)	\$	1,602.4	\$	1,702.2	\$	1,703.1	\$	1,516.8	\$	1,280.4	
Total Operating Return on Average Tangible Equity (2)	1	-29.41%	*	-4.79%	•	7.94%	•	5.74%	•	7.86%	
Debt to Total Capitalization (4)		22.6%		21.6%		20.3%		21.0%		23.7%	
Book Value Per Share	\$	7.48	\$	7.56	\$	19.94	\$	19.63	\$	21.10	
Book Value Per Share, excluding SFAS 115 and other											
accumulated OCI	\$	13.36	\$	14.06	\$	21.15	\$	20.29	\$	21.72	
Book Value Per Share, excluding SFAS 115, other accumulated											
OCI and FIN 46-R	\$	13.36	\$	14.56	\$	21.61	\$	20.76	\$	22.28	
Period-end Common Shares Outstanding		115.6		114.4		114.3		113.7		95.1	
<u> </u>	-				_		_				
Indebtedness:											
Surplus Notes	\$	174.0	\$	174.0	\$	174.0	\$	174.0	\$	204.2	
Senior Unsecured Bonds - due 2008	*		*		•	153.7	•	153.7	•	153.7	
Senior Unsecured Bonds - due 2032		278.1		284.0		300.0		300.0		300.0	
Interest Rate Swap								0.5		2.0	
Total Indebtedness	\$	452.1	\$	458.0	\$	627.7	\$	628.2	\$	659.9	
Total Industration	=	102.1	<u> </u>	- 100.0	<u> </u>		<u> </u>	020.2	<u>~</u>	000.0	
Statutory Financial Data for Phoenix Life Insurance											
Company (3)											
Capital, Surplus and Surplus Notes	\$	619.1	\$	758.9	\$	848.1	\$	932.5	\$	885.5	
Asset Valuation Reserve (AVR)	Ψ	90.3	Ψ	94.4	Ψ	192.6	Ψ	187.8	Ψ	210.8	
Capital, Surplus, Surplus Notes and AVR	\$	709.4	\$	853.3	\$	1,040.7	\$	1,120.3	\$	1,096.3	
• • • • •	_				_		_				
Policyholder Dividend Liability	\$	329.3	\$	324.2	\$	355.6	\$	348.9	\$	356.1	
Interest Maintenance Reserve	\$	(44.9)	\$	(44.2)	\$	(44.4)	\$	(44.3)	\$	(23.1)	
Statutory Gain From Operations	\$	12.0	\$	53.4	\$	115.2	\$	131.6	\$	106.2	
Statutory Net Income (Loss)	\$	(15.7)	\$	(82.3)	\$	80.0	\$	162.0	\$	61.0	

- (1) This average equity is used for the calculation of total operating return on equity and represents the average of the monthly average of equity, excluding other accumulated OCI, the effects of FIN 46-R and the equity of discontinued operations.
- (2) This average equity is used for the calculation of total operating return on tangible equity and represents the average of the monthly average of equity, excluding other accumulated OCI, the effects of FIN 46-R, the equity of discontinued operations and the carrying value of goodwill and intangible assets.
- (3) Phoenix Life Insurance Company is required to file financial statements with state regulatory authorities prepared on an accounting basis prescribed or permitted by the Insurance Department of the State of New York. March 2009 amounts are preliminary.
- (4) This debt to total capitalization is based on total stockholders' equity, excluding SFAS 115, other accumulated OCI and FIN 46-R.

### The Phoenix Companies, Inc. Consolidated Income Statement

First Quarter 2009 (unaudited) (amount in millions, except per share data)

	YTD March											
		2009		2008		2008		2007		2006		2005
Consolidated Income Statement												
Premiums	\$	172.2	\$	180.2	\$	765.9	\$	798.3	\$	839.7	\$	928.7
Fees		158.9		149.7		622.2		516.9		414.9		346.1
Net Investment Income		185.3		245.5		909.5		1,037.6		1,024.3		1,059.8
Total Revenue		516.4		575.4		2,297.6		2,352.8		2,278.9		2,334.6
Policy Benefits and Increase in Policy Liabilities		318.8		335.8		1,370.9		1,318.5		1,341.1		1,376.7
Policyholder Dividends		50.3		89.2		327.7		375.6		353.1		376.9
Policy Acquisition Cost Amortization		66.2		46.0		434.8		192.8		149.2		114.5
Controllable and Other Expenses		80.2		79.3		283.2		268.9		251.6		289.0
Interest Expense on Indebtedness		8.5		10.2		36.7		44.2		49.2		46.6
Total Benefits and Expenses		524.0		560.5		2,453.3		2,200.0		2,144.2		2,203.7
Pre-tax Operating Income (Loss)		(7.6)		14.9		(155.7)		152.8		134.7		130.9
Applicable Income Taxes (Benefit)		110.2		5.8		(74.1)		28.9		40.8		27.8
Operating Income (Loss)		(117.8)		9.1		(81.6)		123.9		93.9		103.1
Net Realized Investment Gains (Losses)		44.8		(14.6)		(88.6)		(8.4)		21.0		25.8
Earnings on CDOs Consolidated Under FIN-46R				8.0		(4.2)		1.0		(1.0)		1.3
Discontinued Operations		(1.8)		(9.7)		(551.6)		1.1		(18.2)		(10.7)
Other Income (Expenses) Excluded from Operating										(0.4)		(4.4.4)
Income	_	(7.4.0)	_	(4.4.4)	_	(700.0)	_	447.0	_	(0.4)	_	(11.1)
Net Income (Loss)	<u>\$</u>	(74.8)	\$	(14.4)	<u>\$</u>	(726.0)	\$	117.6	<u>\$</u>	95.3	<u>\$</u>	108.4
-												
Earnings Per Share Basic												
Weighted-Average Shares Outstanding		115.6		114.3		114.4		114.1		110.9		95.0
Total Operating Income (Loss) Per Share	\$	(1.02)	\$	0.08	\$	(0.71)	\$	1.09	\$	0.85	\$	1.09
Net Income (Loss) Per Share	\$	(0.65)	\$	(0.13)	\$	(6.35)	\$	1.03	\$	0.86	\$	1.14
Net meeme (2003) i ei onare	Ψ	(0.00)	Ψ	(0.10)	Ψ	(0.00)	Ψ	1.00	Ψ	0.00	Ψ	1.17
Diluted												
Weighted-Average Shares Outstanding and Dilutive												
Potential Common Shares (1)		115.6		114.3		114.4		116.0		113.2		102.4
Total Operating Income (Loss) Per Share	\$	(1.02)	\$	0.08	\$	(0.71)	\$	1.07	\$	0.83	\$	1.01
Net Income (Loss) Per Share	\$	(0.65)	\$	(0.13)	\$	(6.35)	\$	1.01	\$	0.84	\$	1.06
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<sup>(1)</sup> For the three months ended March 31, 2009, the weighted average common shares outstanding and dilutive potential common shares were 116.2 million, which were used to calculate operating income per share. For the calculation of net loss per share, dilutive potential shares were not included because their effect would have been anti-dilutive.

### The Phoenix Companies, Inc. Consolidated Income Statement First Quarter 2009 (unaudited)

First Quarter 2009 (unaudited) (amount in millions, except per share data)

Quarters critica	2008									2009
	March June				Se	eptember		March		
Consolidated Income Statement										
Premiums	\$	180.2	\$	191.3	\$	195.2	\$	199.2	\$	172.2
Fees		149.7		154.4		157.8		160.3		158.9
Net Investment Income		245.5		244.4		216.5		203.1		185.3
Total Revenue		575.4		590.1		569.5		562.6		516.4
Policy Benefits and Increase in Policy Liabilities		335.8		327.0		336.6		371.5		318.8
Policyholder Dividends		89.2		95.5		68.9		74.1		50.3
Policy Acquisition Cost Amortization		46.0		59.0		72.1		257.7		66.2
Controllable and Other Expenses		79.3		72.5		64.9		66.5		80.2
Interest Expense on Indebtedness		10.2		8.8		8.8		8.9		8.5
Total Benefits and Expenses		560.5		562.8		551.3		778.7		524.0
Pre-tax Operating Income (Loss)		14.9		27.3		18.2		(216.1)		(7.6)
Applicable Income Taxes (Benefit)		5.8		8.0		10.8		(98.7)		110.2
Operating Income (Loss)		9.1		19.3		7.4		(117.4)		(117.8)
Net Realized Investment Gains (Losses)		(14.6)		(8.7)		(17.0)		(48.3)		44.8
Earnings on CDOs Consolidated Under FIN-46R		0.8		0.6		(4.4)		(1.2)		
Discontinued Operations		(9.7)		(5.0)		(325.5)		(211.4)	l	(1.8)
Net Income (Loss)	\$	(14.4)	\$	6.2	<u>\$</u>	(339.5)	<u>\$</u>	(378.3)	\$	(74.8)
Earnings Per Share Basic Weighted-Average Shares Outstanding		114.3		114.4		114.4		114.4		115.6
Total Operating Income (Loss) Per Share	\$	0.08	\$	0.17	\$	0.06	\$	(1.03)	\$	(1.02)
Net Income (Loss) Per Share	\$	(0.13)	\$	0.05	\$	(2.97)	\$	(3.31)	\$	(0.65)
<b>Diluted</b> Weighted-Average Shares Outstanding and Dilutive Potential Common Shares <sup>(1)</sup> Total Operating Income (Loss) Per Share	\$	114.3	\$	116.0 0.17	\$	114.4 0.06	\$	114.4 (1.03)	\$	115.6 (1.02)
Net Income (Loss) Per Share	\$	(0.13)	\$	0.05	\$	(2.97)	\$	(3.31)	\$	(0.65)

<sup>(1)</sup> Effective the second quarter of 2008 the Alternative Retirement Solutions line of business was reclassified from annuities to other life. Comparable amounts have been adjusted for all periods presented.

# The Phoenix Companies, Inc. Alternate Operating Income Statement Details excluding Regulatory Closed Block First Quarter 2009 (unaudited) (\$ in millions)

YTD March December 31. 2009 2008 2007 2005 2008 2006 Premiums \$ 12.4 \$ 4.7 \$ 46.6 52.7 \$ 53.1 47.1 Cost of insurance charges 121.9 103.0 441.4 340.7 262.8 186.6 Other fees 31.4 42.5 165.7 160.5 135.5 142.1 Surrender charges 5.6 4.2 15.1 15.7 16.6 17.4 Net investment income on assets backing 88.3 91.8 361.9 387.2 409.6 449.9 Net investment income on assets backing surplus 12.8 24.5 78.8 74.1 53.4 (6.7)**Total Revenue** 252.9 259.0 1,055.2 1,035.6 951.7 896.5 Benefits paid 120.5 125.4 463.1 436.7 447.9 428.6 Increases (decreases) in reserves (33.5)(94.1)(144.4)(38.4)(177.3)(223.3)Interest on policyholder funds 35.4 39.1 154.3 157.0 171.8 191.2 Policyholder dividends 0.1 0.1 0.6 0.7 0.6 8.0 Interest expense on indebtedness 8.5 10.2 36.7 44.2 49.2 46.6 Commissions and sales incentives, net of deferrals 6.7 13.4 43.1 36.9 37.3 37.9 Operating expenses, net of deferrals 69.8 62.3 230.0 223.9 207.6 242.5 Reinsurance allowance, net of deferrals (8.0)(3.4)(13.0)(13.4)(12.3)(11.4)Premium taxes 3.3 5.1 18.1 15.4 12.8 11.5 434.8 Policy acquisition cost amortization 66.2 46.0 192.8 149.2 114.5 **Total Benefits and Expenses** 276.2 259.8 886.8 1,273.6 949.8 838.9 Pre-tax Operating Income (Loss) excl. **Regulatory Closed Block** 85.8 64.9 57.6 (23.3)(8.0)(218.4)Pre-tax Operating Income - Regulatory Closed **Block** 15.7 15.7 62.7 67.0 69.8 73.2 **Total Pre-tax Operating Income (Loss)** (7.6)14.9 (155.7)152.8 134.7 130.8 Income tax (benefit) 110.2 5.8 (74.1)28.9 40.8 27.8 **Total Operating Income (Loss)** (117.8)9.1 (81.6)123.9 93.9 103.0

# The Phoenix Companies, Inc. Alternate Operating Income Statement Details excluding Regulatory Closed Block First Quarter 2009 (unaudited) (\$ in millions)

		2009						
	IV	larch	 June	S	eptember	De	ecember	March
Premiums	\$	4.7	\$ 12.4	\$	15.2	\$	14.3	\$ 12.4
Cost of insurance charges		103.0	106.4		113.7		118.3	121.9
Other fees		42.5	44.1		41.3		37.8	31.4
Surrender charges		4.2	3.9		2.8		4.2	5.6
Net investment income on assets backing liabilities		91.8	88.8		90.0		91.3	88.3
Net investment income on assets backing surplus		12.8	14.4		7.5		(10.2)	(6.7)
Total Revenue		259.0	 270.0		270.5		255.7	 252.9
Benefits paid		125.4	110.7		97.1		129.9	120.5
Increases (decreases) in reserves		(38.4)	(30.7)		(12.1)		(12.9)	(33.5)
Interest on policyholder funds		`39.1 <sup>′</sup>	`39.1 <sup>´</sup>		`38.7 <sup>′</sup>		`37.4 <sup>′</sup>	35.4
Policyholder dividends		0.1	0.2		0.1		0.2	0.1
Interest expense on indebtedness		10.2	8.8		8.8		8.9	8.5
Commissions and sales incentives, net of deferrals		13.4	12.9		9.3		7.5	6.7
Operating expenses, net of deferrals		62.3	56.2		54.3		57.2	69.8
Reinsurance allowance, net of deferrals		(3.4)	(2.5)		(4.3)		(2.8)	(8.0)
Premium taxes		5.1	4.9		4.1		4.0	3.3
Policy acquisition cost amortization		46.0	 59.0		72.1		257.7	 66.2
Total Benefits and Expenses		259.8	 258.6		268.1		487.1	276.2
Pre-tax Operating Income (Loss) excl. Regulatory Closed								
Block		(8.0)	11.4		2.4		(231.4)	(23.3)
Pre-tax Operating Income - Regulatory Closed Block		15.7	 15.9		15.8		15.3	 15.7
Total Pre-tax Operating Income (Loss)		14.9	27.3		18.2		(216.1)	(7.6)
Income tax (benefit)		5.8	 8.0		10.8		(98.7)	 110.2
Total Operating Income (Loss)	\$	9.1	\$ 19.3	\$	7.4	\$	(117.4)	\$ (117.8)

## The Phoenix Companies, Inc. Closed Block Assets First Quarter 2009 (unaudited)

(\$ in millions)

	YTD	March	December 31,								
	2009	2008	2008	2007	2006	2005					
Debt securities	\$ 5,969.3	\$ 6,826.5	\$ 6,011.4	\$ 6,919.4	\$ 7,000.5	\$ 6,992.0					
Equity securities	9.0	122.3	9.0	134.0	120.5	95.4					
Mortgage loans	7.8	11.9	8.9	12.7	66.5	109.9					
Venture capital partnerships	174.0	174.8	188.5	157.3	97.9	73.4					
Policy loans	1,411.6	1,358.8	1,377.0	1,357.1	1,346.6	1,349.2					
Other investments	146.5	131.2	153.3	123.7	85.5	69.3					
Total Closed Block investments	7,718.2	8,625.5	7,748.1	8,704.2	8,717.5	8,689.2					
Cash and cash equivalents	21.5	60.2	57.2	67.8	66.3	87.0					
Accrued investment income	112.5	115.6	113.0	112.1	112.8	118.2					
Receivables	53.8	44.6	49.5	44.7	46.7	40.9					
Deferred income taxes	419.3	324.7	418.3	329.3	329.8	328.0					
Other Closed Block assets	330.5	16.0	338.0	10.0	19.9	24.9					
Total Closed Block assets	8,655.8	9,186.6	8,724.1	9,268.1	9,293.0	9,288.2					
Policy liabilities and accruals	9,626.5	9,800.7	9,742.7	9,811.2	9,798.8	9,815.8					
Policyholder dividends payable	312.1	337.1	311.1	332.8	331.7	338.9					
Policyholder dividend obligation		149.8		246.0	326.9	334.1					
Other Closed Block liabilities	93.1	59.9	72.0	49.3	47.9	53.8					
Total Closed Block liabilities	10,031.7	10,347.5	10,125.8	10,439.3	10,505.3	10,542.6					
Excess of Closed Block liabilities over											
Closed Block assets	\$ 1,375.9	<u>\$ 1,160.9</u>	\$ 1,401.7	\$ 1,171.2	\$ 1,212.3	<u>\$ 1,254.4</u>					

The Phoenix Companies, Inc. Closed Block Assets
First Quarter 2009 (unaudited)
(\$ in millions)

		2009					
	March		 June	S	eptember	 December	March
Debt securities	\$	6,826.5	\$ 6,671.0	\$	6,317.4	\$ 6,011.4	\$ 5,969.3
Equity securities		122.3	118.0		109.4	9.0	9.0
Mortgage loans		11.9	10.1		9.5	8.9	7.8
Venture capital partnerships		174.8	187.7		187.0	188.5	174.0
Policy loans		1,358.8	1,368.7		1,365.7	1,377.0	1,411.6
Other investments		131.2	 139.2		150.0	 153.3	 146.5
Total Closed Block investments		8,625.5	8,494.7		8,139.0	7,748.1	7,718.2
Cash and cash equivalents		60.2	97.5		81.2	57.2	21.5
Accrued investment income		115.6	110.5		116.8	113.0	112.5
Receivables		44.6	48.2		58.2	49.5	53.8
Deferred income taxes		324.7	324.0		428.5	418.3	419.3
Other Closed Block assets		16.0	 36.2		18.7	 338.0	 330.5
Total Closed Block assets		9,186.6	 9,111.1		8,842.4	 8,724.1	 8,655.8
Policy liabilities and accruals		9,800.7	9,806.8		9,792.0	9,742.7	9,626.5
Policyholder dividends payable		337.1	339.3		340.0	311.1	312.1
Policyholder dividend obligation		149.8					
Other Closed Block liabilities		59.9	141.1		87.1	72.0	93.1
Total Closed Block liabilities		10,347.5	 10,287.2		10,219.1	 10,125.8	 10,031.7
Excess of Closed Block liabilities over Closed							
Block assets	\$	1,160.9	\$ 1,176.1	\$	1,376.7	\$ 1,401.7	\$ 1,375.9

### The Phoenix Companies, Inc. Variable Universal Life Funds Under Management

First Quarter 2009 (unaudited) (\$ in millions)

		YTD I	Marc	ch			Decem				
	2009 2008		2008	2008	2007		2006			2005	
Funds Under Management (FUM)											
Deposits, excluding Private Placement	\$	31.2	\$	38.1	\$ 142.2	\$	153.8	\$	149.0	\$	171.4
Surrenders, excluding Private Placement		(26.3)		(25.9)	 (105.4)		(102.1)		(85.9)		(84.4)
Net Sales, excluding Private Placement		4.9		12.2	36.8		51.7		63.1		87.0
Private Placement, Net Sales		4.8		3.8	 68.6		50.4		1.0		36.7
Total Net Sales		9.7		16.0	105.4		102.1		64.1		123.7
Deaths		(8.0)		(1.0)	(4.6)		(19.6)		(4.7)		(3.6)
Interest Credited		(74.3)		(115.4)	(713.0)		195.3		259.9		141.5
Acquisitions (Dispositions)					11.2		218.8				
Fees		(5.9)		(8.8)	(32.3)		(33.5)		(30.4)		(30.3)
Cost of Insurance		(22.7)		(20.8)	 (85.1)		(79.9)		(75.8)		(74.6)
Change in FUM		(94.0)		(130.0)	(718.4)		383.2		213.1		156.7
Beginning Balance		1,977.9		2,696.3	 2,696.3		2,313.1		2,100.0		1,943.3
Ending Fund Balance	\$	1,883.9	\$	2,566.3	\$ 1,977.9	\$	2,696.3	\$	2,313.1	\$	2,100.0
Gross Life Insurance In Force (1)	\$	24,664.6	\$	24,796.6	\$ 24,934.5	\$	24,714.2	\$	24,164.6	\$	24,767.7

<sup>(1) 2006</sup> and 2005 face amounts updated to include the term rider face amounts for all variable universal life products.

### The Phoenix Companies, Inc. Variable Universal Life Funds Under Management

First Quarter 2009 (unaudited) (\$ in millions)

			2009						
		March	June	S	eptember	I	December		March
Funds Under Management (FUM)			 						
Deposits, excluding Private Placement	\$	38.1	\$ 34.7	\$	34.0	\$	35.4	\$	31.2
Surrenders, excluding Private Placement		(25.9)	 (34.0)		(27.4)		(18.1)		(26.3)
Net Sales, excluding Private Placement		12.2	0.7		6.6		17.3		4.9
Private Placement, Net Sales		3.8	 41.9		11.9		11.0		4.8
Total Net Sales		16.0	42.6		18.5		28.3		9.7
Deaths		(1.0)	(1.4)		(1.6)		(0.6)		(8.0)
Interest Credited		(115.4)	10.5		(249.8)		(358.3)		(74.3)
Acquisitions (Dispositions)					11.2				
Fees		(8.8)	(9.2)		(7.5)		(6.8)		(5.9)
Cost of Insurance		(20.8)	 (21.1)		(20.9)		(22.3)	l	(22.7)
Change in FUM		(130.0)	21.4		(250.1)		(359.7)		(94.0)
Beginning Balance		2,696.3	 2,566.3		2,587.7		2,337.6		1,977.9
Ending Fund Balance	\$	2,566.3	\$ 2,587.7	\$	2,337.6	\$	1,977.9	\$	1,883.9
Gross Life Insurance In Force (1)	\$	24,796.6	\$ 24,845.0	\$	24,760.0	\$	24,934.5	\$	24,664.6

<sup>(1) 2008</sup> face amounts updated to include the term rider face amounts for all variable universal life products.

# The Phoenix Companies, Inc. Universal Life / Interest Sensitive Funds Under Management First Quarter 2009 (unaudited) (\$ in millions)

		YTD March						Decem				
		2009		2008		2008		2007		2006		2005
Funds Under Management (FUM)												<u> </u>
Deposits	\$	95.3	\$	179.1	\$	587.5	\$	540.9	\$	417.1	\$	297.8
Surrenders		(31.6)		(19.7)		(118.8)		(77.0)		(84.7)		(94.1)
Net Sales		63.7		159.4		468.7		463.9		332.4		203.7
Deaths		(7.3)		(9.0)		(28.4)		(22.9)		(20.5)		(22.3)
Interest Credited		24.0		23.8		97.7		86.3		79.6		78.7
Fees		(8.2)		(16.4)		(51.5)		(48.6)		(36.6)		(26.8)
Cost of Insurance		(98.1)		(81.7)		(354.4)		(258.9)		(184.9)		(109.9)
Change in FUM		(25.9)		76.1		132.1		219.8		170.0		123.4
Beginning Balance		2,256.0		2,123.9		2,123.9		1,904.1		1,734.1		1,610.7
Ending Fund Balance	\$	2,230.1	\$	2,200.0	\$	2,256.0	\$	2,123.9	\$	1,904.1	\$	1,734.1
					_				_			
Gross Life Insurance In Force	\$	33,631.1	\$	29,774.2	\$	33,351.1	\$	27,358.2	\$	20,402.1	\$	16,303.0
	Ŀ		] <u> </u>		÷		÷		÷		÷	

# The Phoenix Companies, Inc. Universal Life / Interest Sensitive Funds Under Management First Quarter 2009 (unaudited) (\$ in millions)

		2009						
		March	June	Se	eptember	[	December	March
Funds Under Management (FUM)								
Deposits	\$	179.1	\$ 149.7	\$	133.6	\$	125.1	\$ 95.3
Surrenders		(19.7)	(23.9)		(19.8)		(55.4)	(31.6)
Net Sales		159.4	125.8		113.8		69.7	63.7
Deaths		(9.0)	(8.3)		(2.8)		(8.3)	(7.3)
Interest Credited		23.8	24.3		24.7		24.9	24.0
Fees		(16.4)	(13.4)		(11.5)		(10.2)	(8.2)
Cost of Insurance		(81.7)	(84.8)		(92.3)		(95.6)	(98.1)
Change in FUM		76.1	43.6		31.9		(19.5)	(25.9)
Beginning Balance		2,123.9	2,200.0		2,243.6		2,275.5	2,256.0
Ending Fund Balance	\$	2,200.0	\$ 2,243.6	\$	2,275.5	\$	2,256.0	\$ 2,230.1
Gross Life Insurance In Force	<u>\$</u>	29,774.2	\$ 31,298.0	\$	32,610.0	\$	33,351.1	\$ 33,631.1

### The Phoenix Companies, Inc. Life and Private Placement Sales

First Quarter 2009 (unaudited) (\$ in millions)

		YTD N	/larch	l				Decem	nber	31,				
		2009		2009		2008		2008		2007		2006		2005
Life Insurance Sales														
Wholesaler Channel														
Variable Universal Life	\$	2.9	\$	6.8	\$	26.7	\$	21.9	\$	16.7	\$	16.1		
Universal Life/Interest Sensitive	·	11.9		101.4		229.9		308.2		221.9		104.4		
Term Life		4.0		5.0		21.6		22.2		20.3		16.4		
Life Insurance Annualized Premium (1)		18.8		113.2	_	278.2		352.3		258.9	_	136.9		
Variable Universal Life		0.6		1.1		9.3		8.0		8.6		6.4		
Universal Life/Interest Sensitive		9.2		11.2		54.2		65.0		61.8		49.2		
Life Insurance Single Premium		9.8		12.3		63.5	_	73.0		70.4		55.6		
Variable Universal Life		3.5		7.9		36.0		29.9		25.3		22.5		
Universal Life/Interest Sensitive		21.1		112.6		284.1		373.2		283.7		153.6		
Term Life		4.0		5.0		21.6		22.2		20.3		16.4		
Total Wholesaler Life Insurance Premium (2)	\$	28.6	\$	125.5	\$	341.7	\$	425.3	<u>\$</u>	329.3	\$	192.5		
Gross Life Insurance in Force	<u>\$ 10</u>	66,266.7	<u>\$ 1</u>	60,354.0	\$	166,781.0	\$	156,889.0	\$ 1	144,139.0	\$ ^	134,780.0		
Average face amount for life insurance sales	\$	1.0	\$	1.3	\$	1.0	\$	1.2	\$	1.2	\$	1.1		
Private Placement Life and Annuity Deposits														
Variable Universal Life (annualized and single)	\$	11.0	\$	13.8	\$	104.5	\$	59.2	\$	33.5	\$	46.5		
Annuity		23.4		27.8		198.2		399.7		1,020.2		773.8		
Total Private Placement Life and Annuity Deposits	\$	34.4	\$	41.6	\$	302.7	\$	458.9	\$	1,053.7	\$	820.3		
Private Placement Funds Under Management (FUM)	\$	4,009.4	\$	5,016.0	\$	4,073.9	\$	5,039.2	\$	4,055.5	\$	2,776.4		

- (1) Annualized Premium represents first year premiums on an annual basis.
- (2) Total Premium represents Annualized and Single premiums.

### The Phoenix Companies, Inc. Life and Private Placement Sales

First Quarter 2009 (unaudited) (\$ in millions)

										2009
		March		June	S	eptember		ecember		March
Life Insurance Sales				_		_				
Wholesaler Channel										
Variable Universal Life	\$	6.8	\$	5.5	\$	6.7	\$	7.7	\$	2.9
Universal Life/Interest Sensitive		101.4		58.3		43.5		26.7		11.9
Term Life		5.0		5.1		5.6		5.9		4.0
Life Insurance Annualized Premium (1)		113.2		68.9		55.8		40.3		18.8
Variable Universal Life		1.1		1.4		2.7		4.1		0.6
Universal Life/Interest Sensitive		11.2		11.5		14.5		17.0		9.2
Life Insurance Single Premium		12.3		12.9		17.2		21.1		9.8
										_
Variable Universal Life		7.9		6.9		9.4		11.8		3.5
Universal Life/Interest Sensitive		112.6		69.8		58.0		43.7		21.1
Term Life	_	5.0	_	5.1	_	5.6	_	5.9	_	4.0
Total Wholesaler Life Insurance Premium (2)	\$	125.5	\$	81.8	\$	73.0	\$	61.4	<u>\$</u>	28.6
Gross Life Insurance in Force	\$	160,354	\$	162,872	\$	165,118	\$	166,781	<u>\$</u>	166,267
Average face amount for life insurance sales	\$	1.3	\$	1.2	\$	1.0	\$	1.0	<u>\$</u>	1.0
Private Placement Life and Annuity Deposits									ŀ	
Variable Universal Life (annualized and single)	\$	13.8	\$	56.2	\$	12.2	\$	22.3	\$	11.0
Annuity	Ψ.	27.8	*	52.6	Ψ	94.1	Ψ.	23.7	_	23.4
Total Private Placement Life and Annuity Deposits	\$	41.6	\$	108.8	\$	106.3	\$	46.0	\$	34.4
Drivete Discoment Europe Huder Management (FHM)	œ.	E 016 0	ф —	F 250 4	φ	E 001 7	Φ.	4.072.0		4 000 4
Private Placement Funds Under Management (FUM)	Ф	5,016.0	\$	5,259.4	\$	5,091.7	\$	4,073.9	<b>→</b>	4,009.4

<sup>(1)</sup> Annualized Premium represents first year premiums on an annual basis.

<sup>(2)</sup> Total Premium represents Annualized and Single premiums.

### The Phoenix Companies, Inc. Annuities Funds Under Management and Annuities Supplementary Information

First Quarter 2009 (unaudited) (\$ in millions)

(\$ in millions)		YTD N	/lar	~h				Decen	nho	ar 31		
		2009	viait	2008	200	08		2007	IIDE	2006		2005
Funds Under Management (FUM) Deposits, excluding Discontinued Products and Private Placement	\$	97.7	\$	169.1		22.5	\$	627.0	\$	414.7	\$	312.9
Surrenders, excluding Discontinued Products and Private Placement	ľ	(130.6)	Ψ	(136.1)		11.2)		(609.2)	·	(690.2)	Ψ	(584.4)
Net Sales, excluding Discontinued Products and Private		, ,	_					<u> </u>	_	<u> </u>		<u>.</u>
Placement Net Sales, Private Placement		(32.9) (137.7)		33.0 (79.0)		11.3 86.6)		17.8 228.4		(275.5) 807.4		(271.5) 587.9
Net Sales, Private Placement  Net Sales, Discontinued Products		(42.1)		(116.1)	,	89.3)		(327.7)		(684.1)		(383.8)
Total Net Sales	_	(212.7)	_	(162.1)		64.6)	_	(81.5)	_	(152.2)	_	(67.4)
Deaths		(16.7)		(23.0)	•	75.4)		(77.3)		(87.0)		(80.2)
Interest Credited		(95.8)		(215.8)	•	73.4) 22.9)		783.3		949.6		545.8
Fees		(14.0)		(18.6)	•	70.0)		(72.6)		(70.9)		(63.0)
Change in FUM		(339.2)	_	(419.5)		32.9)	_	551.9		639.5	_	335.2
Beginning Balance		6,896.6		9,229.5	•	29.5		8,677.6		8,038.1		7,702.9
Ending Fund Balance	11	6,557.4	\$	8,810.0			_	9,229.5	\$	8,677.6	\$	8,038.1
VA Funds in Guaranteed Interest Accounts (1)	\$	608.0	\$	794.8	\$ 6	64.9	\$	809.3	\$	1,030.8	\$	1,553.8
Private Placements Funds (1)	\$	3,106.1	\$	3,935.2	\$ 3,1	61.1	\$	3,963.2	\$	3,302.8	\$	2,099.3
Discontinued Funds (1)	\$	602.2	\$	827.3	\$ 6	44.8	\$	946.6	\$	1,263.3	\$	1,727.1
(1) Amounts are included in the Annuities Funds Under Management (FUM) table above.												
Variable Annuity Guaranteed Minimum Death Benefits Death Benefit in Excess of Fund Value Death Benefit in Excess of Fund Value, Net of Reinsurance Statutory Reserve, Net of Reinsurance	\$	1,251.9 821.1 49.0	\$	336.3 135.9 14.5	7	05.5 09.6 39.0	\$	202.4 46.6 12.9	\$	238.8 51.4 13.2	\$	335.5 82.1 13.8
Variable Annuity Guaranteed Income Benefits												
Account Balance	\$	419.8	\$	659.7	\$ 4	64.1	\$	716.8	\$	620.1	\$	465.8
Statutory Reserve	ľ	72.7	ľ	7.7		34.7	•	6.9	·	4.4	•	2.2
Variable Annuity Guaranteed Accumulation Benefits Account Balance Statutory Reserve	\$	311.9 4.6	\$	389.4 2.8	\$ 3	35.6 4.3	\$	389.8 2.3	\$	210.6 0.8	\$	72.6 0.3
Variable Annuity Guaranteed Withdrawal Benefits Account Balance Statutory Reserve	\$	436.0 4.3	\$	282.9 1.2	\$ 4	13.2 3.5	\$	214.6 0.7	\$	30.1 0.1	\$	1.1
Variable Annuity Guaranteed Payout Annuity Floor Account Balance Statutory Reserve	\$	18.9 13.1	\$	37.6 3.8		22.7 11.2	\$	43.4 2.2	\$	49.8 2.1	\$	49.9 1.9

# The Phoenix Companies, Inc. Annuities Funds Under Management and Annuities Supplementary Information First Quarter 2009 (unaudited) (\$ in millions) Quarters ended

Quarters original				80					2009	
		March		June	S	eptember		December	_	March
Funds Under Management (FUM)	_		_		_		_			
Deposits, excluding Discontinued Products and Private Placement Surrenders, excluding Discontinued Products and Private	\$	169.1	\$	176.0	\$	154.4	\$	123.0	\$	97.7
Placement		(136.1)		(134.2)		(119.7)		(121.2)		(130.6)
Net Sales, excluding Discontinued Products and Private		(130.1)	_	(134.2)	_	(119.1)	_	(121.2)	-	(130.0)
Placement		33.0		41.8		34.7		1.8		(32.9)
Net Sales, Private Placement		(79.0)		(10.2)		18.7		(316.1)		(137.7)
Net Sales, Discontinued Products		(116.1)		(54.5)		(69.9)		(48.8)		(42.1)
Total Net Sales		(162.1)		(22.9)		(16.5)		(363.1)		(212.7)
Deaths		(23.0)		(17.5)		(20.5)		(14.4)		(16.7)
Interest Credited		(215.8)		214.6		(484.4)		(1,137.3)		(95.8)
Fees	_	(18.6)	_	(20.0)		(17.8)	_	(13.6)		(14.0)
Change in FUM Beginning Balance		(419.5) 9,229.5		154.2		(539.2)		(1,528.4) 8,425.0		(339.2) 6,896.6
Ending Fund Balance	\$	8,810.0	\$	8,810.0 <b>8,964.2</b>	\$	8,964.2 <b>8,425.0</b>	\$	6,896.6	\$	<b>6,557.4</b>
Lifting I this balance	Ψ	0,010.0	Ψ	0,304.2	Ψ	0,423.0	Ψ	0,030.0	Ψ	0,337.4
VA Funds in Guaranteed Interest Accounts (1)	\$	794.8	\$	770.5	\$	715.1	\$	664.9	\$	608.0
V/11 drids in Guardineed interest /1000drits	Ψ	704.0	Ψ	110.0	Ψ	7 10.1	Ψ_	004.5	Ψ_	000.0
Private Placements Funds (1)	\$	3,935.2	\$	4,131.6	\$	4,047.7	\$	3,161.1	\$	3,106.1
	<u> </u>		<u> </u>	.,	<u> </u>	.,	<u> </u>		<u>-</u>	
Discontinued Funds (1)	\$	827.3	\$	772.9	\$	698.4	\$	644.8	\$	602.2
(A) Assumb as included in the Assuming Foundation of the Assuming State of the Assuming										
(1) Amounts are included in the Annuities Funds Under Management (FUM) table above.										
Variable Annuity Guaranteed Minimum Death Benefits										
Death Benefit in Excess of Fund Value	\$	336.3	\$	342.3	\$	634.6	\$	1,105.5	\$	1,251.9
Death Benefit in Excess of Fund Value, Net of Reinsurance		135.9		146.1		362.6		709.6		821.1
Statutory Reserve, Net of Reinsurance		14.6		14.8		20.6		39.0		49.0
We tall Access to Occupant and December 1999										
Variable Annuity Guaranteed Income Benefits Account Balance	¢.	650.7	\$	640.0	\$	E70 1	\$	1611	\$	440.0
Statutory Reserve	\$	659.7 7.7	Ф	648.8 8.5	Ф	570.1 13.2	Ф	464.1 34.7	Ф	419.8 72.7
Statutory Reserve		1.1		0.5		13.2		34.7		12.1
Variable Annuity Guaranteed Accumulation Benefits										
Account Balance	\$	389.4	\$	430.3	\$	404.4	\$	335.6	\$	311.9
Statutory Reserve		2.8		3.3		10.8		4.3		4.6
Variable Annuity Guaranteed Withdrawal Benefits	_	000.5	_	0=0.5	_	46= 6	_	445.5		4000
Account Balance	\$	282.9	\$	372.9	\$	407.2	\$	413.2	\$	436.0
Statutory Reserve		1.2		1.9		3.4		3.5		4.3
Variable Annuity Guaranteed Payout Annuity Floor										
Account Balance	\$	37.6	\$	34.9	\$	30.3	\$	22.7	\$	18.9
Statutory Reserve	Ψ	37.0	Ψ	34.9	Ψ	6.2	Ψ	11.2	Ψ	13.1
Statutory (1000) Vo		5.0		5.7		0.2		11.4		10.1
									Ь—	

# The Phoenix Companies, Inc. Deferred Policy Acquisition Costs First Quarter 2009 (unaudited) (\$ in millions)

		YTD I	Marc	ch				Decem	ber	· 31,		
		2009		2008		2008		2007		2006		2005
Deferred Policy Acquisition Costs:												
Variable Universal Life	\$	330.4	\$	366.3	\$	336.9	\$	367.2	\$	371.3	\$	353.0
Universal Life		949.6		889.6		970.4		796.7		529.8		354.7
Variable Annuities		157.1		285.8		166.0		282.6		275.0		281.3
Fixed Annuities		5.5		10.1		6.5		12.8		20.3		38.8
Participating		481.5		576.7		478.6		566.9		559.0		544.2
Offset for Unrealized Investment (Gains) Losses		757.4		107.4		773.0		63.7		0.2		(16.0)
Total	\$	2,681.5	\$	2,235.9	\$	2,731.4	\$	2,089.9	\$	1,755.6	\$	1,556.0
	Ė		÷		_		÷		÷		÷	
Deferred Policy Acquisition Costs:												
Policy acquisition costs deferred	\$	36.1	\$	142.2	\$	341.7	\$	463.9	\$	329.2	\$	187.7
Costs amortized to expenses:												
Recurring costs		(66.2)		(46.0)		(435.3)		(192.8)		(149.2)		(114.5)
Realized investment gains (losses)		0.4		6.0		25.8		(0.2)		3.4		(17.6)
Offsets to net unrealized investment gains or losses								, ,				, ,
included in other comprehensive income		(15.6)		43.8		709.3		63.4		16.2		70.5
Cumulative effect of FSP FAS 115-2 and 124-2		`(4.6)										
Change in deferred policy acquisition costs	_	(49.9)	_	146.0	_	641.5	_	334.3	_	199.6	_	126.1
Deferred policy acquisition costs, beginning of year		2,731.4		2,089.9		2,089.9		1,755.6		1,556.0		1,429.9
Deferred policy acquisition costs, end of year	\$	2,681.5	\$	2,235.9	\$	2,731.4	\$	2,089.9	\$	1,755.6	\$	1,556.0
	_	,	<u> </u>	,	Ť	<del>,</del>	_	,,,,,,,,,	<u> </u>	,		,

# The Phoenix Companies, Inc. Deferred Policy Acquisition Costs First Quarter 2009 (unaudited) (\$ in millions)

2008 March June Sentember Decemb									2009	
	March		June	S	eptember	D	ecember		March	
\$	366.3	\$	362.0	\$	361.3	\$	336.9	\$	330.4	
•		•		*		•		1	949.6	
									157.1	
									5.5	
									481.5	
_		_		_		_		_	757.4	
\$	2,235.9	\$	2,351.0	<u>\$</u>	2,460.5	\$	2,731.4	<u>\$</u>	2,681.5	
\$	142.2	\$	105.9	\$	87.0	\$	6.6	\$	36.1	
	(46.0)		(59.0)		(72.1)		(258.2)		(66.2)	
	. ,		,				, ,		0.4	
	0.0		0.1		0.1		10.0		0.1	
	/3 B		64.8		01.2		500 5		(15.6)	
	43.0		04.0		91.2		509.5		, ,	
_	1100	_		_	100.5		0700	l	(4.6)	
									(49.9)	
_				_				1	2,731.4	
\$	2,235.9	\$	2,351.0	\$	2,460.5	\$	2,731.4	\$	2,681.5	
	\$ \$	\$ 366.3 889.6 285.8 10.1 576.7 107.4 \$ 2,235.9 \$ 142.2 (46.0) 6.0 43.8 146.0 2,089.9	\$ 366.3 \$ 889.6 285.8 10.1 576.7 107.4 \$ 2,235.9 \$ \$ \$ (46.0) 6.0 43.8	\$ 366.3 \$ 362.0 889.6 938.4 285.8 290.6 10.1 9.0 576.7 578.8 107.4 172.2 \$ 2,235.9 \$ 2,351.0 \$ 142.2 \$ 105.9 (46.0) (59.0) 6.0 3.4 43.8 64.8 146.0 2,089.9 2,235.9	\$ 366.3 \$ 362.0 \$ 889.6 938.4 285.8 290.6 10.1 9.0 576.7 578.8 107.4 172.2 \$ 2,235.9 \$ 2,351.0 \$ \$ (46.0) (59.0) 6.0 3.4 43.8 64.8	\$ 366.3 \$ 362.0 \$ 361.3 889.6 938.4 957.5 285.8 290.6 287.0 10.1 9.0 8.0 576.7 578.8 583.4 107.4 172.2 263.3 \$ 2,235.9 \$ 2,351.0 \$ 87.0 (46.0) (59.0) (72.1) 6.0 3.4 3.4 43.8 64.8 91.2 146.0 2,089.9 2,235.9 160.5	\$ 366.3 \$ 362.0 \$ 361.3 \$ 889.6 938.4 957.5 285.8 290.6 287.0 10.1 9.0 8.0 576.7 578.8 583.4 107.4 172.2 263.3 \$ 2,235.9 \$ 2,351.0 \$ 87.0 \$ \$ (46.0) (59.0) (72.1) 6.0 3.4 3.4 43.8 64.8 91.2 146.0 2,089.9 2,235.9 2,351.0	\$ 366.3 \$ 362.0 \$ 361.3 \$ 336.9 889.6 938.4 957.5 970.4 285.8 290.6 287.0 166.0 10.1 9.0 8.0 6.5 576.7 578.8 583.4 478.6 107.4 172.2 263.3 773.0 \$ 2,235.9 \$ 2,351.0 \$ 87.0 \$ 6.6 (46.0) (59.0) (72.1) (258.2) 6.0 3.4 3.4 13.0 43.8 64.8 91.2 509.5 146.0 2,089.9 2,235.9 2,351.0 2 2,460.5	\$ 366.3 \$ 362.0 \$ 361.3 \$ 336.9 \$ 889.6 938.4 957.5 970.4 285.8 290.6 287.0 166.0 10.1 9.0 8.0 6.5 576.7 578.8 583.4 478.6 107.4 172.2 263.3 773.0 \$ 2,235.9 \$ 2,351.0 \$ 2,460.5 \$ 2,731.4 \$ \$ 43.8 64.8 91.2 509.5 \$ 2,089.9 2,235.9 \$ 2,351.0 \$ 2,351.0 270.9 2,460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,235.0 2,460.5 \$ 2,235.0 \$ 2,235.0 \$ 2,235.0 \$ 2,2460.5 \$ 2,235.0 \$ 2,235.0 \$ 2,2460.5 \$ 2,2460.5 \$ 2,235.0 \$ 2,235.0 \$ 2,2460.5 \$ 2,2460.5 \$ 2,235.0 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,2460.5 \$ 2,235.0 \$ 2,2460.5 \$	

### The Phoenix Companies, Inc. Consolidated Statement of Income - GAAP Format <sup>(1)</sup>

First Quarter 2009 (unaudited)

(\$ in millions)

		YTD I	March			Decem	ber	31,	
		2009		2008	2008	2007		2006	2005
Revenues									
Premiums	\$	172.2	\$	180.2	\$ 765.9	\$ 798.3	\$	839.7	\$ 928.7
Insurance, Investment Management and Product Fees		158.9		149.6	622.6	516.4		414.1	341.2
Net Investment Income		185.6		248.2	915.6	1,058.8		1,048.5	1,098.6
Net Realized Investment Gains (Losses), excluding									
Impairment Losses		63.7		(6.3)	(50.8)	45.9		84.1	69.9
Other-than-Temporary Impairment Losses (2)	l	(38.3)		(40.4)	(245.0)	 (51.9)		(8.9)	 (35.3)
Total Revenues		542.1		531.3	 2,008.3	 2,367.5		2,377.5	2,403.1
Benefits and Expenses									
Policy Benefits and Increase in Policy Liabilities		318.8		335.8	1,370.9	1,318.5		1,341.1	1,376.7
Policyholder Dividends		37.8		73.7	207.5	380.0		399.1	364.4
Policy Acquisition Cost Amortization		65.7		40.0	409.0	193.0		145.8	132.1
Interest Expense on Indebtedness		8.5		10.2	36.7	44.2		49.2	46.6
Interest Expense on Non-recourse Collateralized									
Obligations				3.2	11.8	15.4		18.7	29.4
Other Operating Expenses		78.3		75.2	263.7	 277.9		258.2	300.0
Total Expenses	l	509.1		538.1	2,299.6	 2,229.0		2,212.1	 2,249.2
Income (Loss) from Continuing Operations before									
Income Taxes		33.0		(6.8)	(291.3)	138.5		165.4	153.9
Applicable Income Taxes (Benefit)		106.0		(2.1)	(116.9)	 21.9		51.6	44.9
Income (Loss) from Continuing Operations		(73.0)		(4.7)	(174.4)	116.6		113.8	109.0
Discontinued Operations:									
Income (Loss) from Discontinued Operations		(1.8)		(9.7)	 (551.6)	 1.0		(18.5)	 (0.6)
Net Income (Loss)	\$	(74.8)	\$	(14.4)	\$ (726.0)	\$ 117.6	\$	95.3	\$ 108.4

<sup>(1)</sup> Certain reclassifications have been made to prior periods to conform with the current presentation.

<sup>(2)</sup> The 2009 amount represents gross impairments of \$57.7 million less \$19.8 million, which was recognized in other comprehensive loss.

### The Phoenix Companies, Inc. Consolidated Statement of Income - GAAP Format <sup>(1)</sup>

First Quarter 2009 (unaudited) (\$ in millions)

Quarters Linded				2009						
	N	/larch		June	Se	ptember	De	ecember		March
Revenues										
Premiums	\$	180.2	\$	191.3	\$	195.2	\$	199.2	\$	172.2
Insurance, Investment Management and Product Fees		149.6		154.2		157.8		161.0		158.9
Net Investment Income		248.2		246.0		218.0		203.4		185.6
Net Realized Investment Gains (Losses), excluding Impairment Losses	3	(6.3)		(50.4)		(54.3)		60.2		63.7
Other-than-Temporary Impairment Losses (2)		(40.4)		24.9		(5.4)		(224.1)		(38.3)
Total Revenues		531.3	_	566.0		511.3		399.7	_	542.1
Benefits and Expenses										
Policy Benefits and Increase in Policy Liabilities		335.8		327.0		336.6		371.5		318.8
Policyholder Dividends		73.7		86.0		43.4		4.4		37.8
Policy Acquisition Cost Amortization		40.0		55.6		68.0		245.4		65.7
Interest Expense on Indebtedness		10.2		8.8		8.8		8.9		8.5
Interest Expense on Non-recourse Collateralized Obligations		3.2		1.9		5.6		1.1		
Other Operating Expenses		75.2		72.1		59.9		56.5		78.3
Total Expenses		538.1		551.4		522.3		687.8		509.1
Income (Loss) from Continuing Operations before Income Taxes		(6.8)		14.6		(11.0)		(288.1)		33.0
Applicable Income Taxes (Benefit)		(2.1)	_	3.4		2.9		(121.1)		106.0
Income (Loss) from Continuing Operations Discontinued Operations:		(4.7)		11.2		(13.9)		(167.0)		(73.0)
Income (Loss) from Discontinued Operations		(9.7)		(5.0)		(325.6)		(211.3)		(1.8)
Net Income (Loss)	\$	(14.4)	\$	6.2	<u>\$</u>	(339.5)	\$	(378.3)	<u>\$</u>	(74.8)

<sup>(1)</sup> Certain reclassifications have been made to prior periods to conform with the current presentation.

<sup>(2)</sup> The 2009 amount represents gross impairments of \$57.7 million less \$19.8 million, which was recognized in other comprehensive loss.

# The Phoenix Companies, Inc. Condensed Consolidated Balance Sheet - Preliminary First Quarter 2009 (unaudited) (\$ in millions, except par value)

	YTD I	March		Decem	ber 31,	
	2009	2008	2008	2007	2006	2005
ASSETS:						
Available-for-Sale Debt Securities, at fair value	\$ 9,802.3	\$ 11,659.4	\$ 9,831.0	\$ 11,970.0	\$ 12,696.8	\$ 13,404.6
Available-for-Sale Equity Securities, at fair value	25.1	192.2	25.2	191.8	173.6	169.6
Policy Loans, at unpaid principal balances	2,595.2	2,402.9	2,535.7	2,380.5	2,322.0	2,245.0
Venture Capital Partnerships, at equity in net assets	185.7	195.4	200.8	173.7	116.8	145.1
Other Investments	618.2	430.5	616.9	507.3	433.3	450.8
Fair value option investments	64.9	70.8	84.1			
	13,291.4	14,951.2	13,293.7	15,223.3	15,742.5	16,415.1
Available-for-Sale Debt and Equity Securities Pledged						
as Collateral, at fair value		185.9	148.0	219.1	267.8	304.4
Total Investments	13,291.4	15,137.1	13,441.7	15,442.4	16,010.3	16,719.5
Cash and Cash Equivalents	152.7	341.5	381.1	541.2	371.1	277.7
Accrued Investment Income	212.2	215.8	203.4	209.6	215.8	225.8
Receivables	406.9	169.2	411.5	321.4	192.1	123.7
Deferred Policy Acquisition Costs	2,681.5	2,235.9	2,731.4	2,089.9	1,755.6	1,556.0
Deferred Income Taxes	346.5	65.5	456.7	53.9	53.2	88.1
Goodwill	30.1	30.1	30.1	30.1	16.7	13.3
Other Assets	167.1	863.1	182.7	909.5	952.8	1,018.1
Separate Account Assets	7,537.3	10,344.2	7,930.2	10,820.3	9,458.6	7,722.2
Total Assets	<u>\$ 24,825.7</u>	<u>\$ 29,402.4</u>	<u>\$ 25,768.8</u>	<u>\$ 30,418.3</u>	<u>\$ 29,026.2</u>	<u>\$ 27,744.4</u>
LIABILITIES:						
Policy Liabilities and Accruals	\$ 13,907.2	\$ 13,808.0	\$ 14,008.8	\$ 14,002.4	\$ 13,525.7	\$ 13,246.2
Policyholder Deposit Funds	1,540.4	1,723.3	1,616.6	1,808.9	2,228.4	3,060.7
Indebtedness	452.1	474.0	458.0	627.7	628.2	659.9
Other Liabilities	523.3	527.6	645.0	562.1	609.8	658.4
Non-recourse Collateralized Obligations	7.507.0	270.5	245.2	317.9	344.0	389.9
Separate Account Liabilities	7,537.3	10,344.2	7,930.2	10,820.3	9,458.6	7,722.2
Total Liabilities	23,960.3	27,147.6	24,903.8	28,139.3	26,794.7	25,737.3
STOCKHOLDERS' EQUITY:						
Common stock, \$.01 par value, 1.0 billion shares						
authorized;115,618,972 shares outstanding						
(March 31, 2009)	1.3	1.3	1.3	1.3	1.3	1.1
Additional paid-in capital	2,625.9	2,619.5	2,626.4	2,616.1	2,600.3	2,437.6
Accumulated Deficit	(902.5)	(38.0)	(839.5)	(20.7)	(115.9)	(193.1)
Treasury stock, at cost: 11,382,827 shares (March 31,	(470.5)	(450 5)	(4=0 =)	(430.5)	(430.5)	(4=0=:
2009)	(179.5)	(179.5)	(179.5)	(179.5)	(179.5)	(179.5)
Accumulated Other Comprehensive Loss	(679.8)	(148.5)	(743.7)	(138.2)	(74.7)	(59.0)
Total Stockholders' Equity	865.4	2,254.8	865.0	2,279.0	2,231.5	2,007.1
Total Liabilities, Minority Interest and Stockholders'	¢ 04 005 7	¢ 20 402 4	¢ 05 700 0	£ 20 440 2	¢ 20 020 0	¢ 07 744 4
Equity	\$ 24,825.7	\$ 29,402.4	\$ 25,768.8	\$ 30,418.3	\$ 29,026.2	\$ 27,744.4
	1					

### The Phoenix Companies, Inc. General Account Investment Portfolio Summary (1) First Quarter 2009 (unaudited)

(\$ millions)

		Total Debt			Public Deb				Private Deb	-		
Debt Securities by Credit Quality (Carrying Value)	_	3/31/09	_	12/31/08	_	3/31/09	_	12/31/08	_	3/31/09	_	12/31/08
Debt Securities by Credit Quality (Carrying Value)												
AAA/AA/A	\$	5,892.8	\$	6,124.7	\$	4,614.8	\$	4,801.8	\$	1,278.0	\$	1,322.9
BBB		2,911.0		2,901.2		1,625.5		1,584.7		1,285.5		1,316.5
Total Investment Grade		8,803.8		9,025.9		6,240.3		6,386.5		2,563.5		2,639.4
BB		579.2		475.3		382.9		347.3		196.3		128.0
В		238.2		212.4		132.7		112.6		105.5		99.8
CCC and Lower		110.7		103.7		76.5		70.4		34.2		33.3
In or Near Default		70.4		13.7		44.5		3.8		25.9		9.9
Total Debt Securities	\$	9,802.3	\$	9,831.0	\$	6,876.9	\$	6,920.6	\$	2,925.4	\$	2,910.4
% Below Investment Grade				8.2%				7.7%				9.3%

#### **Unrealized Gains and Losses on Debt and Equity Securities**

As of 3/31/09

	To	otal		(	Outside Cl	ose	d Block	Closed	Blo	ck
	Gains		Losses		Gains		Losses	Gains		Losses
Total Debt Securities	\$ 146.9	\$	(1,721.6)	\$	41.0	\$	(870.9)	\$ 105.9	\$	(850.7)
Equity Securities	1.1		(0.2)		1.1		(0.1)	_		(0.1)
Total Unrealized Gains (Losses)	148.0		(1,721.8)		42.1		(871.0)	105.9		(850.8)
Applicable PDO	105.9		(160.3)		_		_	105.9		(160.3)
Applicable DAC (Credit)	18.4		(775.8)		18.4		(473.6)			(302.2)
Applicable Deferred Income Tax (Benefit)	8.3		(275.0)		8.3		(139.1)			(135.9)
Total Offsets to Net Unrealized Gains (Losses)	 132.6		(1,211.1)		26.7		(612.7)	105.9		(598.4)
Net Unrealized Gains (Losses)	\$ 15.4	\$	(510.7)	\$	15.4	\$	(258.3)	\$ 0.0	\$	(252.4)
Net Unrealized Losses	\$ (495.3)			\$	(242.9)			\$ (252.4)		

<sup>(1)</sup> Excludes debt and equity securities pledged as collateral.

### The Phoenix Companies, Inc. General Account GAAP Net Investment Income Yields (1) First Quarter 2009 (unaudited)

(\$ in millions)

Qualities chaca		YTD	Marc	ch			706.6 \$ 774.4 4.3 8.2 1.0 1.7 187.0 179.5 (4.7) 27.0 7.5 18.8 3.8 8.3 13.4 43.9 918.9 1,061.8 9.1 9.6 907.7 \$ 1,043.1 7.1% 6.6% 4.6% 4.1% 8.7% 11.0% 7.7% 7.9% -2.3% 17.3% 2.2% 4.1% 2.4% 11.6%			r 31.		
		2009		2008		2008				2006		2005
GAAP Net Investment Income												
Debt Securities	\$	176.3	\$	183.3	\$	706.6	\$	774.4	\$	800.7	\$	804.6
Equity Securities				1.0		4.3		8.2		7.0		7.5
Mortgages		0.2		0.2		1.0		1.7		6.2		20.2
Policy Loans		47.4		45.0		187.0		179.5		169.3		165.8
Venture Capital		(20.5)		5.8		(4.7)				3.3		23.8
Cash & Cash Equivalents		0.1		3.6		7.5		18.8		16.3		7.6
Other Income		1.8		1.9		3.8		8.3				
Other Investments (2)	<u> </u>	(17.1)		7.0			_			40.0		47.8
Total Cash and Invested Assets		188.2		247.8		918.9		1,061.8		1,042.8		1,077.3
Discontinued Operations		0.2		1.0		3.0		9.1		8.1		6.5
Investment Expenses		2.4		1.8		8.2		9.6		5.3		4.4
Total Net Investment Income	\$	185.6	\$	245.0	\$	907.7	\$	1,043.1	\$	1,029.4	\$	1,066.4
Annualized Yields												
Debt Securities		7.3%		6.4%		7.1%		6.6%		6.5%		6.2%
Equity Securities				1.9%		4.6%		4.1%		3.7%		3.0%
Mortgages		7.5%		5.4%				11.0%		8.1%		15.3%
Policy Loans		7.7%		7.8%		7.7%		7.9%		7.6%		7.7%
Venture Capital		-35.2%		13.4%		-2.3%		17.3%		2.7%		12.8%
Cash & Cash Equivalents				3.1%		2.2%		4.1%		4.7%		5.2%
Other Investments (2)		-9.8%		7.0%		2.4%		11.6%		13.6%		16.4%
Total Cash and Invested Assets		5.7%		6.6%		6.8%	_	7.0%	_	6.7%	_	6.6%
Investment Expenses and Discontinued Operations		0.1%		0.1%		0.1%		0.1%		0.1%		0.1%
Total Net Investment Income yields	-	5.6%		6.5%		6.7%		6.9%		6.6%	-	6.6%
,	-	21270	=		_		_		_		_	21270

- (1) Excludes debt and equity securities pledged as collateral.
- Includes real estate, affiliates and other invested assets.

### The Phoenix Companies, Inc. General Account GAAP Net Investment Income Yields (1) First Quarter 2009 (unaudited)

(\$ in millions)

Quarters enace				2009						
						ptember	De	cember		March
GAAP Net Investment Income								<u> </u>		
Debt Securities	\$	183.3	\$	178.0	\$	175.7	\$	169.4	\$	176.3
Equity Securities				1.2		1.2		0.9		
Mortgages		0.2		0.4		0.2		0.2		0.2
Policy Loans						47.4		48.8		47.4
Venture Capital		5.8		8.8		(8.4)		(10.9)		(20.5)
Cash & Cash Equivalents		3.6		1.8		1.7		0.4		0.1
Other Income		1.9		0.3		0.1		1.5		1.8
Other Investments (2)		7.0		11.0		1.2		(5.8)	l	(17.1)
Total Cash and Invested Assets	_	247.8		247.3		219.1		204.5		188.2
Discontinued Operations		1.0		8.0		0.6		0.6		0.2
Investment Expenses		1.8		2.5		2.6		1.3	l	2.4
Total Net Investment Income	<u>\$</u>	245.0	\$	244.0	\$	215.9	\$	202.6	\$	185.6
Annualized Yields										
Debt Securities		6.4%		6.4%		6.6%		6.8%		7.3%
Equity Securities		1.9%		2.4%		2.7%		3.8%		
Mortgages		5.4%		12.3%		6.6%		6.9%		7.5%
Policy Loans		7.8%		7.8%		7.9%		8.1%		7.7%
Venture Capital		13.4%		19.1%		-15.1%		-19.7%		-35.2%
Cash & Cash Equivalents		3.1%		1.8%		1.8%		0.5%		
Other Investments (2)		7.0%		10.9%		1.0%		-4.1%		-9.8%
Total Cash and Invested Assets		6.6%		6.7%		6.1%		6.0%		5.7%
Investment Expenses and Discontinued Operations		0.1%		0.1%		0.1%		0.1%		0.1%
Total Net Investment Income yields	_	6.5%	_	6.5%	_	5.9%		5.9%		5.6%

Excludes debt and equity securities pledged as collateral. (1)

Includes real estate, affiliates and other invested assets. (2)

## The Phoenix Companies, Inc. General Account Realized Investment Gains and Losses First Quarter 2009 (unaudited)

(\$ Millions)

	YTD March									
	2009		2008		2008	200	7	2006		2005
Realized Investment Gains and Losses					,			•		
Debt Security	\$ (31	.4)	\$ (32.	3) \$	(224.0)	\$ (4	3.7)	\$ (7.9)	\$	(31.2)
Equity Security		•	(0.	5)	(2.7)	(	0.5)			(2.1)
Mortgage Loan										(8.0)
Debt and Equity Securities Pledged as Collateral					(2.3)	(	(8.0	(1.0)		(1.2)
Other Invested Asset	(6	6.9)	(7.	3) _	(16.0)	(	3.9)			
Total Impairment Losses	(38	3.3)	(40.	4)	(245.0)	(5	1.9)	(8.9)		(35.3)
Debt Security Net Transaction		0.6	(2.	3)	(9.8)	1	1.6	42.0		(18.0)
Equity Security Net Transaction	2	2.2	(0.	2)	(29.5)		9.5	21.9		2.9
Venture Capital Net Investment	(	).4			(3.0)			2.4		(13.9)
Mortgage Loan Net Transaction	(0	).1)	(0.	1)	(0.1)		1.4	3.2		
Affiliate Equity Security Transaction						1	3.7	10.4		3.7
Real Estate Net Transaction					2.4		1.4			(0.6)
Settlement of HRH Stock Purchase Contracts										86.3
Other Invested Asset Net Transactions	(0	).2)	0.		(0.9)		3.7	4.2		7.2
Debt and Equity Securities Pledged as Collateral			0.	8	2.2		1.8			2.5
CDO Deconsolidation		7.0								
Total Net Transactions		9.9	(1.	7) _	(38.7)		3.1	84.1		70.1
Realized Gains (Losses) on Fair Value Option Securities	(2	2.3)	(3.	3)	(18.4)		3.8	1.4		
Realized Losses on Derivative Assets and Liabilities	6	3.1	(1.	<u>)</u> _	6.3	(	1.0)	(0.1)		(0.2)
Net Realized Investment Gains (Losses)	25	5.4	(46.	7)	(295.8)	(	3.0)	76.5		34.6
	;									
Closed Block Applicable PDO (Reduction)	(12	2.5)	(15.	5)	(120.2)		4.4	46.0		(12.4)
Applicable Deferred Acquisition Costs (Credit)		).4)	`(6.	O)	(25.7)		0.2	(3.5)		`17.6 <sup>′</sup>
Applicable Deferred Income Tax (Credit)		i.0)	(9.	1)	(50.2)		5.6)	11.8		13.0
Net Realized Investment Gains (Losses) Included in Net Income										
(Loss)	\$ 43	3.3	\$ (16.	1) \$	(99.7)	\$ (	5.0) \$	\$ 22.2	\$	16.4
							<del></del>			

## The Phoenix Companies, Inc. General Account Realized Investment Gains and Losses First Quarter 2009 (unaudited)

(\$ Millions)

gaunters chaca	2008									2009		
	March		June		September		December		March			
Realized Investment Gains and Losses												
Debt Security	\$	(32.6)	\$	(24.9)	\$	(37.1)	\$	(129.4)	\$	(31.4)		
Equity Security		(0.5)		(0.1)		(1.0)		(1.1)				
Debt and Equity Securities Pledged as Collateral						(0.7)		(1.6)				
Other Invested Asset		(7.3)		(1.5)				(7.2)		(6.9)		
Total Impairment Losses		(40.4)		(26.5)		(38.8)		(139.3)		(38.3)		
Debt Security Net Transactions		(2.8)				(8.0)		1.0		0.6		
Equity Security Net Transactions		(0.2)		2.3		(2.5)		(29.1)		2.2		
Venture Capital Net Investment								(3.0)		0.4		
Mortgage Loan Net Transactions		(0.1)								(0.1)		
Affiliate Equity Security Transactions												
Real Estate Net Transactions								2.4				
Other Invested Asset Net Transactions		0.6		(0.2)		(0.6)		(0.7)		(0.2)		
Debt and Equity Securities Pledged as Collateral		8.0		0.6		0.1		0.7				
CDO Deconsolidation										57.0		
Total Net Transactions		(1.7)		2.7		(11.0)		(28.7)		59.9		
Realized Gains (Losses) on Fair Value Option Securities		(3.6)		0.2		(4.6)		(10.4)		(2.3)		
Realized Losses on Derivative Assets and Liabilities		(1.0)		(1.9)		(5.3)		14.5		6.1		
Net Realized Investment Gains (Losses)		(46.7)		(25.5)		(59.7)		(163.9)		25.4		
					-		-					
Closed Block Applicable PDO (Reduction)		(15.5)		(9.5)		(25.6)		(69.6)		(12.5)		
Applicable Deferred Acquisition Costs (Credit)		(6.0)		(3.6)		(3.9)		(12.2)		(0.4)		
Applicable Deferred Income Tax (Credit)		(9.1)		(4.6)		(10.3)		(26.2)		(5.0)		
Net Realized Investment Gains (Losses) Included in Net Income												
(Loss)	\$	(16.1)	\$	(7.8)	\$	(19.9)	\$	(55.9)	\$	43.3		
			_				-	<del></del>		*		