

## Contact

[www.linkedin.com/in/zachlark](http://www.linkedin.com/in/zachlark)  
(LinkedIn)

[www.cloudsway.com](http://www.cloudsway.com) (Other)

[www.sustainablegreencorp.com/](http://www.sustainablegreencorp.com/)  
(Other)

[www.lulyyang.com](http://www.lulyyang.com) (Other)

## Top Skills

Cloud Computing

Fundraising

Research

# Zachary Lark

CFO - COO - Corporate Governance  
Greater Seattle Area

## Experience

### Suncliff, Inc

Chief Operating Officer

June 2018 - Present (6 years 1 month)

Tacoma, Washington, United States

### ARGO Venture Group

Managing Director

May 2003 - Present (21 years 2 months)

Greater Seattle Area

ARGO Venture Group is a boutique venture consulting company with focus areas in businesses that have a core relationship to either technology, real estate or physical commodities.

Projects have include: Wine & spirits, premises mapping & security, MedTech, BTC & Blockchain technologies.

### Roilty, Inc

EVP Operations & Board Member

August 2015 - Present (8 years 11 months)

Washington

Roilty, Inc is a general services company providing real estate, brands and supply services.

### CloudSway, LLC

Principal

February 2011 - January 2013 (2 years)

Tacoma, WA

Financial Services Cloud Company

Corporate and Business Development roles

### Tacoma Venture Group

Principal

March 2000 - December 2012 (12 years 10 months)

Venture Consulting / Fundraising / Real Estate Investments / Brokerage Services

## Luly Yang Couture

### Principal

June 2000 - June 2009 (9 years 1 month)

Greater Seattle Area

Financial Officer / Business Planning / HR / OD

## Essential Markets, Inc

### Investor Relations

August 1999 - December 2001 (2 years 5 months)

Tacoma, Washington

Was originally called Libertybay.com, but changed name Essential Markets as it moved from Internet Delivery Services to an ASP (early version of SaaS).

Essential Markets was an e-procurement company that was focused on enabling the small suppliers of F-2000 to tie into the larger buying platforms.

My roles involved initially acting as ASP Manager, DSL Ntwk Manager and

when company pivoted to eProcurement from Internet access, I moved

into Corporate Development and Investor Relations as my experience &

knowledge in modeling complex systems along with communicating those was more needed in the C-suite operations.

## Telisphere Communications, LLC

### Principal / Sales Manager

December 1996 - December 2001 (5 years 1 month)

Tacoma, Washington

Local ISP / ASP / Network and Telco Consulting

Founded as Washington Internet Services, LLC (wa.net) in 1997

Changed name to Telisphere Communications as part of a merger.

## Seanet Corporation

### Business Development

June 1995 - September 1996 (1 year 4 months)

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## Education

### Hawaii Pacific University

International Business · (1986 - 1989)

### University of Puget Sound

· (1989 - 1990)

## Charles Wright Academy

Diploma · (1984 - 1986)

## Marine Military Academy

College Prep and Military Studies · (1982 - 1984)