

**Form 10-Q**  
**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

- Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the quarterly period ended September 30, 2004
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 333-47196**

**ATEL Capital Equipment Fund IX, LLC**

(Exact name of registrant as specified in its charter)

**California**

(State or other jurisdiction of  
incorporation or organization)

**94-3375584**

(I. R. S. Employer  
Identification No.)

**600 California Street, 6th Floor, San Francisco, California 94108-2733**

(Address of principal executive offices)

Registrant's telephone number, including area code: (415) 989-8800

Securities registered pursuant to section 12(b) of the Act: None  
Securities registered pursuant to section 12(g) of the Act: Limited Liability Company Units

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act) Yes  No

The number of Limited Liability Company Units outstanding as of September 30, 2004 was 12,058,516.

**DOCUMENTS INCORPORATED BY REFERENCE**

None

# ATEL CAPITAL EQUIPMENT FUND IX, LLC

## Index

### **Part I. Financial Information**

#### Item 1. Financial Statements (Unaudited)

Balance Sheets, September 30, 2004 and December 31, 2003.

Statements of Operations for the nine and three month periods ended September 30, 2004 and 2003.

Statements of Changes in Members' Capital for the year ended December 31, 2003 and for the nine month period ended September 30, 2004.

Statements of Cash Flows for the nine and three month periods ended September 30, 2004 and 2003.

Notes to Financial Statements

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

#### Item 4. Controls and Procedures

### **Part II. Other Information**

#### Item 1. Legal Proceedings

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Item 3. Defaults Upon Senior Securities

#### Item 4. Submission of Matters to a Vote of Security Holders

#### Item 5. Other Information

#### Item 6. Exhibits

## Part I. FINANCIAL INFORMATION

### Item 1. Financial Statements.

#### ATEL CAPITAL EQUIPMENT FUND IX, LLC

#### BALANCE SHEETS

SEPTEMBER 30, 2004 AND DECEMBER 31, 2003  
(Unaudited)

#### ASSETS

	September 30, 2004 (Unaudited)	December 31, 2003
Cash and cash equivalents	\$ 15,547,317	\$ 29,429,383
Accounts receivable, net of allowance for doubtful accounts of \$38,667 in 2004 and \$13,000 in 2003	710,686	1,323,526
Due from affiliate	-	4,142,025
Notes receivable	4,121,687	268,196
Other assets	171,070	310,158
Investments in leases	57,735,563	52,057,199
Total assets	<u>\$ 78,286,323</u>	<u>\$ 87,530,487</u>

#### LIABILITIES AND MEMBERS' CAPITAL

Accounts payable:		
Managing Member	\$ 179,360	\$ 18,804
Other	82,732	476,740
Deposits due to lessees	187,291	-
Unearned operating lease income	176,246	128,928
Total liabilities	<u>625,629</u>	<u>624,472</u>
Members' capital	<u>77,660,694</u>	<u>86,906,015</u>
Total liabilities and Members' capital	<u>\$ 78,286,323</u>	<u>\$ 87,530,487</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**STATEMENTS OF OPERATIONS**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months Ended September 30,		Three Months Ended September 30,	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Revenues:				
Leasing activities:				
Operating leases	\$ 7,836,301	\$ 7,105,252	\$ 2,822,119	\$ 2,575,002
Direct financing leases	451,417	148,133	158,402	90,342
Gain on sales of assets	13,608	106,694	3,539	2,321
Interest:				
Interest earned on cash deposits	223,709	468,676	53,568	63,782
Interest earned on notes receivable	202,206	139,969	123,966	33,798
Other	(1,999)	82,821	11,518	36,642
	<u>8,725,242</u>	<u>8,051,545</u>	<u>3,173,112</u>	<u>2,801,887</u>
Expenses:				
Depreciation of operating lease assets	6,515,295	5,671,618	2,373,708	2,074,165
Amortization of initial direct costs	510,736	340,733	179,934	137,627
Cost reimbursements to Managing Member	506,757	454,199	191,975	142,141
Asset management fees to Managing Member	438,535	401,404	179,641	144,633
Interest expense	358,163	289,519	107,820	122,716
Provision for doubtful accounts	204,000	250,000	12,000	250,000
Professional fees	186,945	70,749	16,998	14,103
Impairment losses	95,158	76,634	-	-
Franchise fees and state taxes	91,620	72,682	1,754	-
Insurance	23,430	97,780	23,344	97,780
Other	205,773	149,582	72,771	72,387
	<u>9,136,412</u>	<u>7,874,900</u>	<u>3,159,945</u>	<u>3,055,552</u>
Net income (loss)	<u>\$ (411,170)</u>	<u>\$ 176,645</u>	<u>\$ 13,167</u>	<u>\$ (253,665)</u>
Net income (loss):				
Managing Member	\$ 660,055	\$ 642,048	\$ 159,038	\$ 220,095
Other Members	(1,071,225)	(465,403)	(145,871)	(473,760)
	<u>\$ (411,170)</u>	<u>\$ 176,645</u>	<u>\$ 13,167</u>	<u>\$ (253,665)</u>
Net loss per Limited Liability Company Unit	(\$0.09)	(\$0.04)	(\$0.01)	(\$0.04)
Weighted average number of Units outstanding	12,061,766	12,021,795	12,058,516	12,065,016

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**  
**STATEMENT OF CHANGES IN MEMBERS' CAPITAL**  
**FOR THE YEAR ENDED DECEMBER 31, 2003**  
**AND FOR THE NINE MONTH PERIOD ENDED**  
**SEPTEMBER 30, 2004**  
**(Unaudited)**

	<u>Other Members</u>		<u>Managing Member</u>	<u>Total</u>
	<u>Units</u>	<u>Amount</u>		
Balance December 31, 2002	11,037,141	\$ 88,816,997	\$ -	\$ 88,816,997
Capital contributions	1,028,125	10,281,250	-	10,281,250
Less selling commissions to affiliates	-	(976,719)	-	(976,719)
Other syndication costs to affiliates	-	(309,377)	-	(309,377)
Limited Liability Company Units repurchased	(250)	(1,923)	-	(1,923)
Distributions to Members	-	(10,633,086)	(862,142)	(11,495,228)
Net income (loss)	-	(271,127)	862,142	591,015
Balance December 31, 2003	12,065,016	86,906,015	-	86,906,015
Rescissions of capital contributions	(1,000)	(10,000)	-	(10,000)
Limited liability company units repurchased	(5,500)	(46,093)	-	(46,093)
Syndication costs recovered on rescission	-	1,344	-	1,344
Syndication costs reimbursed	-	21,340	-	21,340
Distributions to Members	-	(8,140,687)	(660,055)	(8,800,742)
Net income (loss)	-	(1,071,225)	660,055	(411,170)
Balance September 30, 2004	<u>12,058,516</u>	<u>\$ 77,660,694</u>	<u>\$ -</u>	<u>\$ 77,660,694</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**STATEMENTS OF CASH FLOWS**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months		Three Months	
	<u>Ended September 30,</u>		<u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Operating activities:</b>				
Net income (loss)	\$ (411,170)	\$ 176,645	\$ 13,167	\$ (253,665)
Adjustments to reconcile net income (loss) to cash provided by operating activities:				
Gain on sales of assets	(13,608)	(106,694)	(3,539)	(2,321)
Depreciation of operating lease assets	6,515,295	5,671,618	2,373,708	2,074,165
Amortization of initial direct costs	510,736	340,733	179,934	137,627
Provision for doubtful accounts	204,000	250,000	12,000	250,000
Impairment losses	95,158	76,634	-	-
Changes in operating assets and liabilities:				
Accounts receivable	408,840	394,071	396,501	279,223
Other assets	139,088	44,999	15,000	15,000
Accounts payable, Managing Member	160,556	(308,305)	(316,512)	(429,736)
Accounts payable, other	(394,008)	(19,204)	517	(17,872)
Deposits due to lessees	187,291	-	9,858	-
Unearned operating lease income	47,318	164,470	(29,205)	103,732
<b>Net cash provided by operating activities</b>	<u>7,449,496</u>	<u>6,684,967</u>	<u>2,651,429</u>	<u>2,156,153</u>

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**STATEMENTS OF CASH FLOWS  
(Continued)**

**NINE AND THREE MONTH PERIODS ENDED  
SEPTEMBER 30, 2004 AND 2003  
(Unaudited)**

	Nine Months <u>Ended September 30,</u>		Three Months <u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Investing activities:</b>				
Purchases of equipment on operating leases	(10,257,100)	(10,731,246)	(5,653,051)	(1,952,175)
Due from affiliate	4,142,025	-	469,838	-
Note receivable advances	(4,405,267)	(46,196)	(998,771)	(46,196)
Purchases of equipment on direct financing leases	(2,998,913)	(4,693,865)	(1,877,315)	(4,077,916)
Reduction of net investment in direct financing leases	1,701,063	417,345	686,316	278,920
Payments of initial direct costs to Managing Member	(1,124,739)	(1,462,748)	(509,344)	(402,250)
Payments received on notes receivable	394,922	445,249	265,661	163,873
Proceeds from sales of lease assets	50,598	1,107,143	10,001	19,480
<b>Net cash used in investing activities</b>	<u>(12,497,411)</u>	<u>(14,964,318)</u>	<u>(7,606,665)</u>	<u>(6,016,264)</u>
<b>Financing activities:</b>				
Distributions to Other Members	(8,140,687)	(7,918,514)	(2,713,369)	(2,714,422)
Distributions to Managing Member	(660,055)	(642,048)	(159,038)	(220,095)
Repurchase of limited liability company units	(46,093)	(1,923)	(23,343)	-
Rescissions of capital contributions	(10,000)	-	-	-
Syndication costs recovered on rescission	1,344	-	-	-
Syndication costs reimbursed	21,340	-	21,340	-
Capital contributions received	-	10,281,250	-	-
Payment of syndication costs to Managing Member	-	(1,286,096)	-	42,934
<b>Net cash (used in) provided by financing activities</b>	<u>(8,834,151)</u>	<u>432,669</u>	<u>(2,874,410)</u>	<u>(2,891,583)</u>
<b>Net decrease in cash and cash equivalents</b>	(13,882,066)	(7,846,682)	(7,829,646)	(6,751,694)
<b>Cash and cash equivalents at beginning of period</b>	<u>29,429,383</u>	<u>39,722,496</u>	<u>23,376,963</u>	<u>38,627,508</u>
<b>Cash and cash equivalents at end of period</b>	<u>\$ 15,547,317</u>	<u>\$ 31,875,814</u>	<u>\$ 15,547,317</u>	<u>\$ 31,875,814</u>
<b>Supplemental disclosures of cash flow information:</b>				
Cash paid during the period for interest	<u>\$ 358,163</u>	<u>\$ 289,519</u>	<u>\$ 107,820</u>	<u>\$ 122,716</u>

See accompanying notes.

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**1. Summary of significant accounting policies:**

Basis of presentation:

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The unaudited interim financial statements reflect all adjustments which are, in the opinion of the Managing Member, necessary to a fair statement of financial position and results of operations for the interim periods presented. All such adjustments are of a normal recurring nature. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that effect reported amounts in the financial statements and accompanying notes. Therefore, actual results could differ from those estimates. Operating results for the nine months ended September 30, 2004 are not necessarily indicative of the results for the year ending December 31, 2004.

These unaudited interim financial statements should be read in conjunction with the financial statements and notes thereto contained in the report on Form 10-K for the year ended December 31, 2003, filed with the Securities and Exchange Commission.

**2. Organization and Company matters:**

ATEL Capital Equipment Fund IX, LLC (the Company) was formed under the laws of the state of California on September 27, 2000 for the purpose of acquiring equipment to engage in equipment leasing and sales activities. The Company may continue until December 31, 2019. The Company's offering was terminated as of January 15, 2003.

Upon the sale of the minimum amount of Units of Limited Liability Company interest (Units) of \$1,200,000 and the receipt of the proceeds thereof on February 21, 2001, the Company commenced operations.

The Company does not make a provision for income taxes since all income and losses will be allocated to the Members for inclusion in their individual tax returns.

ATEL Financial Services, LLC ("AFS"), an affiliated entity, acts as the Managing Member of the Company.

Certain prior period amounts have been reclassified to conform to current period presentation.

The Company is in its acquisition phase and is making distributions on a monthly or quarterly basis.



**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**3. Investment in leases:**

The Company's investment in leases consists of the following:

	Balance December 31, 2003	Additions	Depreciation / Amortization Expense or Amortization of Direct Financing Leases	Reclass- ifications and Dispositions	Balance September 30, 2004
Net investment in operating leases	\$ 43,443,437	\$ 10,257,100	\$ (6,515,295)	\$ (126,690)	\$ 47,058,552
Net investment in direct financing leases	6,357,227	2,998,913	(1,701,063)	-	7,655,077
Assets held for sale or lease, net of accumulated depreciation of \$170,300 in 2004 and zero in 2003	5,160	-	-	151,396	156,556
Initial direct costs, net of accumulated amortization of \$1,185,975 in 2004 and \$675,238 in 2003	2,251,375	1,124,739	(510,736)	-	2,865,378
	<u>\$ 52,057,199</u>	<u>\$ 14,380,752</u>	<u>\$ (8,727,094)</u>	<u>\$ 24,706</u>	<u>\$ 57,735,563</u>

*Net investment in operating leases:*

Property on operating leases consists of the following:

	Balance December 31, 2003	Additions and Depreciation	Reclass- ifications and Dispositions	Balance September 30, 2004
Mining	\$ 25,521,984	\$ 575,937	\$ -	\$ 26,097,921
Marine vessels	11,200,000	-	-	11,200,000
Manufacturing	10,437,852	2,570,179	38,633	13,046,664
Materials handling	5,879,564	3,676,354	(322,099)	9,233,819
Transportation	-	3,081,360	-	3,081,360
Communications	3,033,933	-	-	3,033,933
Natural gas compressors	621,508	-	(52,048)	569,460
Furniture and Equipment	562,248	353,270	-	915,518
	<u>57,257,089</u>	<u>10,257,100</u>	<u>(335,514)</u>	<u>67,178,675</u>
Less accumulated depreciation	<u>(13,813,652)</u>	<u>(6,515,295)</u>	<u>208,824</u>	<u>(20,120,123)</u>
	<u>\$ 43,443,437</u>	<u>\$ 3,741,805</u>	<u>\$ (126,690)</u>	<u>\$ 47,058,552</u>

The average assumed residual values for assets on operating leases were 28% at December 31, 2003 and 27% at September 30, 2004.

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**3. Investment in leases (continued):**

*Net investment in direct financing leases:*

As of September 30, 2004, net investment in direct financing leases consists of office furniture and materials handling equipment. The following lists the components of the Company's net investment in direct financing leases as of September 30, 2004:

Total minimum lease payments receivable	\$ 7,724,007
Estimated residual values of leased equipment (unguaranteed)	<u>919,338</u>
Investment in direct financing leases	8,643,345
Less unearned income	<u>(988,268)</u>
Net investment in direct financing leases	<u><u>\$ 7,655,077</u></u>

All of the property on leases was acquired in 2001, 2002, 2003 and 2004.

At September 30, 2004, the aggregate amounts of future minimum lease payments are as follows:

Year ending <u>December 31,</u>	Operating <u>Leases</u>	Direct Financing <u>Leases</u>	<u>Total</u>
Three months ending December 31, 2004	\$ 2,438,232	\$ 840,394	\$ 3,278,626
Year ending December 31, 2005	11,416,214	2,501,316	13,917,530
2006	9,818,423	1,915,294	11,733,717
2007	4,945,912	1,311,613	6,257,525
2008	2,650,343	830,712	3,481,055
2009	1,542,137	324,678	1,866,815
Thereafter	<u>235,265</u>	<u>-</u>	<u>235,265</u>
	<u><u>\$ 33,046,526</u></u>	<u><u>\$ 7,724,007</u></u>	<u><u>\$ 40,770,533</u></u>

**4. Notes receivable:**

The Company has various notes receivable from parties who have financed the purchase of equipment through the Company. The terms of the notes receivable are 18 to 60 months and bear interest at rates ranging from 11% to 22%. The notes are secured by the equipment financed. As of September 30, 2004, the minimum future payments receivable are as follows:

Year ending <u>December 31,</u>	
Three months ending December 31, 2004	\$ 344,198
Year ending December 31, 2005	1,367,186
2006	983,967
2007	535,210
2008	447,024
2009	<u>1,818,006</u>
	5,495,591
Less portion representing interest	<u>(1,373,904)</u>
	<u><u>\$ 4,121,687</u></u>

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**5. Related party transactions:**

The terms of the Limited Company Operating Agreement provide that AFS and/or affiliates are entitled to receive certain fees for equipment acquisition, management and resale and for management of the Company.

The Limited Liability Company Operating Agreement allows for the reimbursement of costs incurred by AFS in providing services to the Company. Services provided include Company accounting, investor relations, legal counsel and lease and equipment documentation. AFS is not reimbursed for services where it is entitled to receive a separate fee as compensation for such services. Reimbursable costs incurred by AFS are allocated to the Company based upon an estimate of actual time incurred by employees working on Company business and an allocation of rent and other costs based on utilization studies.

Substantially all employees of AFS record time incurred in performing services on behalf of all of the companies serviced by AFS. AFS believes that the costs reimbursed are the lower of (i) actual costs incurred on behalf of the Company or (ii) the amount the Company would be required to pay independent parties for comparable administrative services in the same geographic location and are reimbursable in accordance with the Limited Liability Company Operating Agreement.

During the nine and three month periods ended September 30, 2004 and 2003, AFS and/or affiliates earned fees, commissions and reimbursements, pursuant to the Limited Liability Company Agreement as follows:

	Nine Months		Three Months	
	<u>Ended September 30,</u>		<u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Payments of initial direct costs to AFS	\$ 1,124,739	\$ 1,462,748	\$ 509,344	\$ 402,250
Costs reimbursed to AFS	506,757	454,199	191,975	142,141
Asset management fees to AFS	438,535	401,404	179,641	144,633
Reimbursements of other payments made by the Managing Member on behalf of the Company	342,984	264,898	85,368	138,618
Selling commissions (equal to 9.5% of the selling price of the Limited Liability Company units, deducted from Other Members' capital)	-	976,719	-	-
Reimbursement of other syndication costs to AFS	<u>(22,684)</u>	<u>309,377</u>	<u>(21,340)</u>	<u>(42,934)</u>
	<u>\$ 2,390,331</u>	<u>\$ 3,869,345</u>	<u>\$ 944,988</u>	<u>\$ 784,708</u>

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004  
(Unaudited)**

**6. Financing arrangement:**

The Company participates with AFS and certain of its affiliates in a financing arrangement (comprised of a term loan to AFS, an acquisition facility and a warehouse facility) with a group of financial institutions that includes certain financial covenants. The available financing arrangement was amended during the current quarter and the overall financing arrangement was increased by \$4,300,000 to \$70,000,000 and expires in June 2006. The availability of borrowings available to the Company under this financing arrangement is reduced by the amount AFS has outstanding as a term loan. As of September 30, 2004 borrowings under the facility were as follows:

Total amount available under the financing arrangement	\$ 70,000,000
Term loan to AFS as of September 30, 2004	<u>(2,809,091)</u>
Total available under the acquisition and warehouse facilities	67,190,909
Amount borrowed by the Company under the acquisition facility	-
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	<u>(14,300,000)</u>
Total remaining available under the acquisition and warehouse facilities	<u>\$ 52,890,909</u>

Subsequent to quarter end the revolving line of credit was increased \$5,000,000 to an overall available credit limit of \$75,000,000.

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Company and AFS.

The credit agreement includes certain financial covenants applicable to each borrower. The Company was in compliance with its covenants as of September 30, 2004.

**7. Member's capital:**

As of September 30, 2004, 12,058,516 Units were issued and outstanding. The Company is authorized to issue up to 15,000,050 Units, including the 50 Units issued to the initial members.

The Company's Net Income, Net Losses, and Distributions as defined in the Limited Liability Company Operating Agreement are to be allocated 92.5% to the Members and 7.5% to AFS.

Distributions to the Other Members were as follows:

	Nine Months <u>Ended September 30,</u>		Three Months <u>Ended September 30,</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Distributions	\$ 8,140,687	\$ 7,918,514	\$ 2,713,369	\$ 2,714,422
Weighted average number of Units outstanding	12,061,766	12,021,795	12,058,516	12,065,016
Weighted average distributions per Unit	\$ 0.67	\$ 0.66	\$ 0.23	\$ 0.22

**ATEL CAPITAL EQUIPMENT FUND IX, LLC**

**NOTES TO FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2004**  
**(Unaudited)**

**8. Commitments:**

As of September 30, 2004, the Company had outstanding commitments to purchase lease equipment totaling approximately \$53,407,000.

**9. Credit facility:**

In August 2002, the Company established a \$102 million receivables funding program with a receivables financing company that issues commercial paper rated A1 from Standard and Poors and P1 from Moody's Investor Services. In this receivables funding program, the lenders would receive liens against the Company's assets. The lender will be in a first position against certain specified assets and will be in either a subordinated or shared position against the remaining assets. The program provides for borrowing at a variable interest rate and requires AFS, on behalf of the Company, to enter into interest rate swap agreements with certain hedge counterparties (also rated A1/P1) to mitigate the interest rate risk associated with a variable interest rate note.

AFS anticipates that this program will allow the Company to have a more cost effective means of obtaining debt financing than available for individual non-recourse debt transactions. As of September 30, 2004, the Company had not borrowed under the facility. The program requires the Company to pay an annual standby fee equal to 0.3672% of the unused portion of the program. During the nine month periods ended September 30, 2004 and 2003, the Company paid standby fees of \$290,445 and \$195,500, respectively. During the three month periods ended September 30, 2004 and 2003, the Company paid standby fees of \$92,820 and \$64,458, respectively.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Statements contained in this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q, which are not historical facts, may be forward-looking statements. Such statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Investors are cautioned not to attribute undue certainty to these forward-looking statements, which speak only as of the date of this Form 10-Q. We undertake no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this Form 10-Q or to reflect the occurrence of unanticipated events, other than as required by law.

### **Capital Resources and Liquidity**

During 2004 and 2003, the Company's primary activity was engaging in equipment leasing activities. Through January 15, 2003, the Company had received subscriptions for 12,065,266 Units (\$120,652,660). The Company's offering was terminated as of that date. As of September 30, 2004, 12,058,516 Units (\$120,585,160) were issued and outstanding.

During the funding period, the Company's primary source of liquidity is subscription proceeds from the public offering of Units. The liquidity of the Company will vary in the future, increasing to the extent cash flows from leases exceed expenses, and decreasing as lease assets are acquired, as distributions are made to the members and to the extent expenses exceed cash flows from leases.

As another source of liquidity, the Company has contractual obligations with a diversified group of lessees for fixed lease terms at fixed rental amounts. As the initial lease terms expire, the Company will re-lease or sell the equipment. The future liquidity beyond the contractual minimum rentals will depend on AFS's success in re-leasing or selling the equipment as it comes off lease.

The Company participates with AFS and certain of its affiliates in a financing arrangement (comprised of a term loan to AFS, an acquisition facility and a warehouse facility) with a group of financial institutions that includes certain financial covenants. The available financing arrangement was amended during the current quarter and the overall financing arrangement was increased by \$4,300,000 to \$70,000,000 and expires in June 2006. The availability of borrowings available to the Company under this financing arrangement is reduced by the amount AFS has outstanding as a term loan. As of September 30, 2004 borrowings under the facility were as follows:

Total amount available under the financing arrangement	\$ 70,000,000
Term loan to AFS as of September 30, 2004	<u>(2,809,091)</u>
Total available under the acquisition and warehouse facilities	67,190,909
Amount borrowed by the Company under the acquisition facility	-
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition facility	<u>(14,300,000)</u>
Total remaining available under the acquisition and warehouse facilities	<u><u>\$ 52,890,909</u></u>

Subsequent to quarter end the revolving line of credit was increased \$5,000,000 to an overall available credit limit of \$75,000,000.

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Company and AFS.

Throughout the reinvestment period, the Company anticipates reinvesting a portion of lease payments from assets owned in new leasing transactions. Such reinvestment will occur only after the payment of all obligations, including debt service (both principal and interest), the payment of management and acquisition fees to AFS and providing for cash distributions to the members. At September 30, 2004, the Company had commitments to purchase lease assets totaling \$53,407,000. No other commitments of capital have been made.

AFS or an affiliate may purchase equipment in its own name, the name of an affiliate or the name of a nominee, a trust or otherwise and hold title thereto on a temporary or interim basis for the purpose of facilitating the acquisition of such equipment or the completion of manufacture of the equipment or for any other purpose related to the business of the Company, provided, however that: (i) the transaction is in the best interest of the Company; (ii) such equipment is purchased by the Company for a purchase price no greater than the cost of such equipment to AFS or affiliate (including any out-of-pocket carrying costs), except for compensation permitted by the Operating Agreement; (iii) there is no difference in interest terms of the loans secured by the equipment at the time acquired by AFS or affiliate and the time acquired by the Company; (iv) there is no benefit arising out of such transaction to AFS or its affiliate apart from the compensation otherwise permitted by the Operating Agreement; and (v) all income generated by, and all expenses associated with, equipment so acquired will be treated as belonging to the Company.

The credit agreement includes certain financial covenants applicable to each borrower. The Company was in compliance with its covenants as of September 30, 2004.

The Company currently has available adequate reserves to meet contingencies, but in the event those reserves were found to be inadequate, the Company would likely be in a position to borrow against its current portfolio to meet such requirements. AFS envisions no such requirements for operating purposes.

If inflation in the general economy becomes significant, it may affect the Company inasmuch as the residual (resale) values and rates on re-leases of the Company's leased assets may increase as the costs of similar assets increase. However, the Company's revenues from existing leases would not increase, as such rates are generally fixed for the terms of the leases without adjustment for inflation.

If interest rates increase significantly, the lease rates that the Company can obtain on future leases will be expected to increase as the cost of capital is a significant factor in the pricing of lease financing. Leases already in place, for the most part, would not be affected by changes in interest rates.

In August 2002, the Company established a \$102 million receivables funding program with a receivables financing company that issues commercial paper rated A1 from Standard and Poors and P1 from Moody's Investor Services. In this receivables funding program, the lenders would receive liens against the Company's assets. The lender will be in a first position against certain specified assets and will be in either a subordinated or shared position against the remaining assets. The program provides for borrowing at a variable interest rate and requires AFS, on behalf of the Company, to enter into interest rate swap agreements with certain hedge counterparties (also rated A1/P1) to mitigate the interest rate risk associated with a variable interest rate note.

AFS anticipates that this program will allow the Company to have a more cost effective means of obtaining debt financing than available for individual non-recourse debt transactions. As of September 30, 2004, the Company had not borrowed under the facility. The program requires the Company to pay an annual standby fee equal to 0.3672% of the unused portion of the program. During the nine month periods ended September 30, 2004 and 2003, the Company paid standby fees of \$290,445 and \$195,500, respectively. During the three month periods ended September 30, 2004 and 2003, the Company paid standby fees of \$92,820 and \$64,458, respectively.

### **Cash Flows**

During the first three quarters of 2004, the Company's primary source of liquidity was operating lease rents and the uninvested proceeds of the public offering (which terminated in 2003). During the first three quarters of 2003, the Company's primary source of liquidity was the proceeds of its offering of Units which ended January 2003.

In 2004 and 2003, the primary source of cash from operations was rents from operating leases.

Rents from direct financing leases accounted for as reductions in the Company's net investment in direct financing leases and payments received on notes receivable were the primary sources of cash from investing activities in the first nine months of 2003. Cash from direct financing leases increased from \$417,345 in the nine month period ended September 30, 2003 to \$1,701,063 in the nine month period ended September, 2004. Cash from direct financing leases has increased from \$278,920 in the three month period ended September 30, 2003 to \$686,316 in the three month period ended September, 2004. The increases were a result of lease asset acquisitions over the last year.

In the first three quarters of 2004, the Company received asset sales proceeds (\$4,142,025) that had been due from an affiliate as of December 31, 2003. Proceeds from sales of lease assets for the nine month period in 2004 were \$50,598, as compared to \$1,107,143 in the comparable period in 2003. Proceeds from asset sales were not significant during the three month periods ended September 30, 2004 and 2003. Uses of cash for investing activities consisted of cash used to purchase operating and direct financing lease assets, payments of initial direct costs associated with the lease asset purchases and advances on notes receivable in both years.

There were no significant financing sources of cash in 2004. In the first three quarters of 2003, the primary source of cash from financing activities was the proceeds of the Company's public offering of Units of Limited Liability Company interest of \$10,281,250. In 2004, financing uses of cash consisted of distributions to the members, repurchases of Units and rescissions of capital contributions. In 2004, financing uses of cash consisted of payments of syndication costs associated with the offering and making distributions to the members. The amounts of such distributions in 2004 increased compared to 2003 as a result of sales of Units in the first quarter of 2003. The increase resulted from the increase in the weighted average number of Units outstanding in the first three quarters of 2004 (12,061,766 Units - nine months and 12,058,516 - three months) compared to the same period in 2003 (12,021,795 Units - nine months and 12,065,016 - three months).

### **Results of operations**

On February 21, 2001, the Company commenced operations. In 2003, operations resulted in net income of \$176,645 for the nine month period ended September 30 and net loss of \$253,665 for the three month period then ended. In 2004, operations resulted in a net loss of \$411,170 for the nine month period ended September 30 and net income of \$13,167 for the three month period then ended. The Company's primary source of revenues is from operating leases.

Depreciation of operating lease assets was \$6,515,295 and \$5,671,618 during the nine month periods ended September 30, 2004 and 2003, respectively. Depreciation of operating lease assets was \$2,373,708 and \$2,074,165 during the three month periods ended September 30, 2004 and 2003, respectively. Depreciation expense is related to operating lease assets and thus, to operating lease revenues. Amortization of initial direct costs was \$510,736 and \$340,733 during the nine month periods ended September 30, 2004 and 2003, respectively. Amortization of initial direct costs was \$179,934 and \$137,627 during the three month periods ended September 30, 2004 and 2003, respectively. Amortization of initial direct costs and depreciation expense have increased in 2004 compared to 2003 as a result of the acquisitions of equipment that have taken place over the last year. Depreciation and amortization are expected to increase in future periods as acquisitions continue.

Asset management fees were \$438,535 and \$401,404 for the nine month periods ended September 30, 2004 and 2003, respectively. Asset management fees were \$179,641 and \$144,633 for the three month periods ended September 30, 2004 and 2003, respectively. Asset management fees are based on the gross lease rents of the Company plus proceeds from the sales of lease assets. They are limited to certain percentages of lease rents, distributions to members and certain other items. As additional assets are acquired, as lease rents are collected and distributions are made to the members, these fees are expected to increase.

Interest expense of \$358,163 and \$289,519 for the nine month periods ended September 30, 2004 and 2003, respectively, related primarily to maintaining the availability of the receivables funding facility established in August 2002.

In the first quarter of 2004, the Company provided \$169,000 for doubtful accounts related to the default of a borrower (Photuris, Inc.) on a note receivable. The Company has provided for an additional allowance for doubtful accounts, related to other accounts receivable, in the amounts of \$23,000 and \$12,000 for the quarters ending June 30 and September 30, 2004, respectively.

Results of operations in future periods are expected to vary considerably from those of the first three quarters of 2004 and 2003 as the Company continues to acquire significant amounts of lease assets.



### **Item 3. Quantitative and Qualitative Disclosures of Market Risk.**

The Company, like most other companies, is exposed to certain market risks, including primarily changes in interest rates. The Company believes its exposure to other market risks, including foreign currency exchange rate risk, commodity risk and equity price risk, are insignificant to both its financial position and results of operations.

In general, the Company expects to manage its exposure to interest rate risk by obtaining fixed rate debt. The fixed rate debt is structured so as to match the cash flows required to service the debt to the payment streams under fixed rate lease receivables. The payments under the leases are assigned to the lenders in satisfaction of the debt. Furthermore, AFS has historically been able to maintain a stable spread between its cost of funds and lease yields in both periods of rising and falling interest rates. Nevertheless, the Company expects to frequently fund leases with its floating interest rate line of credit and will, therefore, be exposed to interest rate risk until fixed rate financing is arranged, or the floating interest rate line of credit is repaid. As of September 30, 2004, there was no outstanding balance on the floating interest rate line of credit.

Also, the Company entered into a receivables funding facility in 2002. Since interest on the outstanding balances under the facility will vary, the Company will be exposed to market risks associated with changing interest rates. To hedge its interest rate risk, the Company expects to enter into interest rate swaps, which will effectively convert the underlying interest characteristic on the facility from floating to fixed. Under the swap agreements, the Company expects to make or receive variable interest payments to or from the counterparty based on a notional principal amount. The net differential paid or received by the Company is recognized as an adjustment to interest expense related to the facility balances. The amount paid or received will represent the difference between the payments required under the variable interest rate facility and the amounts due under the facility at the fixed (hedged) interest rate. There were no borrowings under this facility as of September 30, 2004.

In general, it is anticipated that these swap agreements will eliminate the Company's interest rate risk associated with variable rate borrowings. However, the Company would be exposed to and would manage credit risk associated with the counterparty by dealing only with institutions it considers financially sound.

### **Item 4. Controls and procedures.**

#### Evaluation of disclosure controls and procedures

Under the supervision and with the participation of our management (ATEL Financial Services, LLC as Managing Member of the registrant, including the chief executive officer and chief financial officer), an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures [as defined in Rules 240.13a-14(c) under the Securities Exchange Act of 1934] was performed as of the date of this report. Based upon this evaluation, the chief executive officer and the chief financial officer concluded that, as of the evaluation date, except as noted below, our disclosure controls and procedures were effective for the purposes of recording, processing, summarizing, and timely reporting information required to be disclosed by us in the reports that we file under the Securities Exchange Act of 1934; and that such information is accumulated and communicated to our management in order to allow timely decisions regarding required disclosure.

As disclosed in the Form 10-K for the year ended December 31, 2003, the chief executive and chief financial officer of the Managing Member of the Company had identified certain enhanced controls needed to facilitate a more effective closing of the Company's financial statements. During and since the first quarter of 2004, the Managing Member hired a new controller, added additional accounting staff personnel, and has instituted or revised existing procedures in order to ensure that the Company's ability to execute internal controls in accounting and reconciliation in the closing process is adequate in all respects. The Managing Member will continue to review its accounting procedures and practices to determine their effectiveness and adequacy and will take such steps as deemed necessary in the opinion of the Managing Member's chief executive and chief financial officers to ensure the adequacy of the Company's accounting controls and procedures.

The Managing Member's chief executive officer and chief financial officer have determined that no weakness in financial and accounting controls and procedures had any material effect on the accuracy and completeness of the Company's financial reporting and disclosure included in this report.

### Changes in internal controls

There have been no significant changes in our internal controls or in other factors that could significantly affect our disclosure controls and procedures subsequent to the evaluation date nor were there any significant deficiencies or material weaknesses in our internal controls, except as described in the prior paragraphs.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

In the ordinary course of conducting business, there may be certain claims, suits, and complaints filed against the Company. In the opinion of management, the outcome of such matters, if any, will not have a material impact on the Company's financial position or results of operations. No material legal proceedings are currently pending against the Company or against any of its assets. The following is a discussion of legal matters involving the Company, but which do not represent claims against the Company or its assets.

#### *Silicon Access Networks, Inc.:*

Silicon Access Networks, Inc. ("SAN") advised AFS on July 8, 2002, that due to a further decline in expectations of future demand for SAN's products by potential customers in its target markets, SAN's Board of Directors had directed management to close a branch office located in North Carolina, which occurred in July 2002.

In September 2003, SAN defaulted on its note payable to the Company. Essentially all of the equipment financed was recovered and sold at auction in 2003. Assets remaining in inventory are carried at the estimated net realizable value of approximately \$5,200. On December 22, 2003, SAN filed for protection under the Bankruptcy Act. The Company's remaining claims are unsecured. No amounts relating to the unsecured claims have been included in the financial statements of the Company as of December 31, 2003 or as of September 30, 2004.

#### *Photuris, Inc.:*

Photuris, a debtor of the Company, has ceased operations. As of this date, no legal action has been initiated against the debtor. The Company also owns Series C preferred stock of Photuris. The original cost of the stock was \$190,158. The value of the stock was written off in the first quarter of 2004. The Company also had a promissory note from Photuris for \$300,000. The note has been written down to the expected value of the collateral (approximately \$60,000) in the first quarter of 2004.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

Inapplicable.

### **Item 3. Defaults Upon Senior Securities.**

Inapplicable.

### **Item 4. Submission Of Matters To A Vote Of Security Holders.**

Inapplicable.

**Item 5. Other Information.**

Inapplicable.

**Item 6. Exhibits.**

(a) Documents filed as a part of this report

1. Financial Statement Schedules

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

2. Other Exhibits

31.1 Certification of Paritosh K. Choksi

31.2 Certification of Dean L. Cash

32.1 Certification Pursuant to 18 U.S.C. section 1350 of Dean L. Cash

32.2 Certification Pursuant to 18 U.S.C. section 1350 of Paritosh K. Choksi

(b) Report on Form 8-K

None

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:  
November 11, 2004

### **ATEL CAPITAL EQUIPMENT FUND IX, LLC (Registrant)**

By: ATEL Financial Services, LLC  
Managing Member of Registrant

By: /s/ Dean L. Cash  
Dean L. Cash  
President and Chief Executive  
Officer of Managing Member

By: /s/ Paritosh K. Choksi  
Paritosh K. Choksi  
Executive Vice President of  
Managing Member, Principal  
financial officer of registrant

By: /s/ Donald E. Carpenter  
Donald E. Carpenter  
Principal accounting  
officer of registrant

## CERTIFICATIONS

I, Paritosh K. Choksi, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Capital Equipment Fund IX, LLC;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 11, 2004

/s/ Paritosh K. Choksi  
Paritosh K. Choksi  
Principal Financial Officer of Registrant,  
Executive Vice President of Managing Member

**CERTIFICATIONS**

I, Dean L. Cash, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ATEL Capital Equipment Fund IX, LLC;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: November 11, 2004

/s/ Dean L. Cash

Dean L. Cash

President and Chief Executive Officer of  
Managing Member

Exhibit 32.1

**CERTIFICATION**

I, Dean L. Cash, Chief Executive Officer of ATEL Financial Services, LLC, Managing Member of ATEL Capital Equipment Fund IX, LLC (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: 11/11/2004

/s/ Dean L. Cash  
Dean L. Cash  
President and Chief Executive  
Officer of Managing Member

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION**

I, Paritosh K. Choksi, Executive Vice President of ATEL Financial Services, LLC, Managing Member of ATEL Capital Equipment Fund IX, LLC (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

1. The Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: 11/11/2004

/s/ Paritosh K. Choksi  
Paritosh K. Choksi  
Executive Vice President of Managing  
Member, Principal Financial Officer of Registrant

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.