# Form 10-Q

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

X	Quarterly Report Pursuant to Section 13 or 15(d) of
	the Securities Exchange Act of 1934.
	For the quarterly period ended March 31, 2004
	Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  For the transition period from to
	•

#### Commission File number 000-50210

#### **ATEL Capital Equipment Fund IX, LLC**

(Exact name of registrant as specified in its charter)

#### <u>California</u>

(State or other jurisdiction of incorporation or organization)

#### <u>94-3375584</u>

(I. R. S. Employer Identification No.)

#### 600 California Street, 6th Floor, San Francisco, California 94108-2733

(Address of principal executive offices)

Registrant's telephone number, including area code: (415) 989-8800

Securities registered pursuant to section 12(b) of the Act: None Securities registered pursuant to section 12(g) of the Act: Limited Liability Company Units

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗖

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes □ No 区

The number of Limited Liability Company Units outstanding as of March 31, 2004 was 12,065,016.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

None

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# Part I. FINANCIAL INFORMATION

# Item 1. Financial Statements (unaudited).

#### ATEL CAPITAL EQUIPMENT FUND IX, LLC

#### **BALANCE SHEETS**

#### MARCH 31, 2004 AND DECEMBER 31, 2003

#### **ASSETS**

		farch 31, 2004 Inaudited)	D	ecember 31, 2003
Cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts of \$37,179 in 2004 and	\$ 3	32,885,162	\$	29,429,383
\$13,000 in 2003		704,060		1,323,526
Due from Managing Member		63,583		-
Due from affiliate		-		4,142,025
Notes receivable		30,082		268,196
Other assets		201,069		310,158
Investments in leases	4	49,906,936		52,057,199
Total assets	\$ 8	33,790,892	\$	87,530,487
LIABILITIES AND MEMBERS' CAPITAL				
Accounts payable: Other Managing Member	\$	34,595 -	\$	476,740 18,804
Unearned operating lease income		161,081		128,928
Total liabilities		195,676		624,472
Members' capital:  Managing member Other members	8	- 33,595,216		- 86,906,015
Total members' capital	8	33,595,216		86,906,015
Total liabilities and members' capital	\$ 8	33,790,892	\$	87,530,487

#### STATEMENTS OF OPERATIONS

# THREE MONTH PERIODS ENDED MARCH 31, 2004 AND 2003 (Unaudited)

		2004		2003
Revenues:				
Leasing activities:				
Operating leases	\$	2,502,091	\$	2,150,244
Direct financing leases		153,793		48,779
Gain on sales of assets		10,069		-
Interest		87,511		230,755
Other		3,332		11,048
		2,756,796		2,440,826
Expenses:				
Depreciation of operating lease assets		2,058,727		1,678,545
Cost reimbursements to Managing Member		171,297		119,513
Provision for doubtful accounts		169,000		-
Amortization of initial direct costs		162,262		90,068
Asset management fees to Managing Member		145,625		119,965
Interest expense		135,165		84,512
Professional fees		102,867		32,834
Impairment losses		95,158		76,634
Other		93,105		48,275
		3,133,206		2,250,346
Net (loss) income	\$	(376,410)	\$	190,480
Net income (loss):				
Managing member	\$	220,079	\$	202,784
Other members	Ψ	(596,489)	Ψ	(12,304)
Other members		(530,403)		(12,304)
	\$	(376,410)	\$	190,480
Net loss per Limited Liability Company Unit	\$	(0.05)	\$	(0.00)
Weighted average number of Units outstanding	Ψ	12,065,016	Ψ	11,914,503
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#### STATEMENTS OF CHANGES IN MEMBERS' CAPITAL

# FOR THE YEAR ENDED DECEMBER 31, 2003 AND FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2004 (Unaudited)

	Other M <u>Units</u>	<u>1embers</u> <u>Amount</u>	Managing <u>Member</u>	<u>Total</u>
Balance December 31, 2002	11,037,141	\$ 88,816,997	\$ -	\$ 88,816,997
Capital contributions Less selling commissions to affiliates Other syndication costs to affiliates Limited Liability Company Units repurchased Distributions to members Net income (loss)	1,028,125 - - (250) - -	10,281,250 (976,719) (309,377) (1,923) (10,633,086) (271,127)	- - - (862,142) 862,142	10,281,250 (976,719) (309,377) (1,923) (11,495,228) 591,015
Balance December 31, 2003	12,065,016	86,906,015	-	86,906,015
Distributions to members Net income (loss)	<u>-</u>	(2,714,310) (596,489)	(220,079) 220,079	(2,934,389) (376,410)
Balance March 31, 2004	12,065,016	\$ 83,595,216	\$ -	\$ 83,595,216

#### STATEMENTS OF CASH FLOWS

# THREE MONTH PERIODS ENDED MARCH 31, 2004 AND 2003 (Unaudited)

		2004		2003
Operating activities:	φ	(276 440)	ф	100 490
Net (loss) income	\$	(376,410)	\$	190,480
Adjustments to reconcile net (loss) income to net cash provided by operating activities:				
Gain on sales of assets		(10,069)		_
Depreciation of operating lease assets		2,058,727		1,678,545
Amortization of initial direct costs		162,262		90,068
Provision for doubtful accounts		169,000		50,000
Impairment losses		95,158		76,634
Changes in operating assets and liabilities:		30,100		70,004
Accounts receivable		450,466		355,560
Due from Managing Member		(63,583)		-
Other assets		109,089		15,000
Accounts payable, Managing Member		(18,804)		135,980
Accounts payable, other		(442,145)		(48,453)
Unearned operating lease income		32,153		18,210
Net cash provided by operating activities		2,165,844		2,512,024
Net cash provided by operating activities		2,105,044		2,312,024
Investing activities:				
Purchases of equipment on operating leases		(325,787)		(3,587,004)
Due from affiliate		4,142,025		-
Proceeds from sales of assets		21,098		-
Reduction of net investment in direct financing leases		490,700		141,535
Payments of initial direct costs to Managing Member		(184,972)		(558,747)
Payments received on notes receivable		81,260		129,878
Purchases of equipment on direct financing leases				(650,000)
Net cash provided by (used in) investing activities		4,224,324		(4,524,338)
Financing activities:				
Distributions to members		(2,934,389)		(2,703,790)
Capital contributions received		(=,001,000)		10,281,250
Payment of syndication costs to Managing Member		-		(1,287,841)
Net cash (used in) provided by financing activities		(2,934,389)		6,289,619
not oddi (deca iii) provided by illianonig delivide		(2,001,000)		0,200,010
Net increase in cash and cash equivalents		3,455,779		4,277,305
Cash and cash equivalents at beginning of period		29,429,383		39,722,496
Cash and cash equivalents at end of period	\$	32,885,162	\$	43,999,801
Supplemental disclosures of cash flow information:				
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Cash paid during the period for interest	\$	135,165	\$	84,512

#### **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2004 (Unaudited)

#### 1. Summary of significant accounting policies:

Basis of presentation:

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. The unaudited interim financial statements reflect all adjustments which are, in the opinion of the Managing Member, necessary to a fair statement of financial position and results of operations for the interim periods presented. All such adjustments are of a normal recurring nature. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that effect reported amounts in the financial statements and accompanying notes. Therefore, actual results could differ from those estimates. Operating results for the three months ended March 31, 2004 are not necessarily indicative of the results for the year ending December 31, 2004.

These unaudited interim financial statements should be read in conjunction with the financial statements and notes thereto contained in the report on Form 10-K for the year ended December 31, 2003, filed with the Securities and Exchange Commission.

#### 2. Organization and Company matters:

ATEL Capital Equipment Fund IX, LLC (the Company) was formed under the laws of the state of California on September 27, 2000 for the purpose of acquiring equipment to engage in equipment leasing and sales activities. The Company may continue until December 31, 2019. The Company's offering was terminated as of January 15, 2003.

Upon the sale of the minimum amount of Units of Limited Liability Company interest (Units) of \$1,200,000 and the receipt of the proceeds thereof on February 21, 2001, the Company commenced operations.

The Company does not make a provision for income taxes since all income and losses will be allocated to the Members for inclusion in their individual tax returns.

ATEL Financial Services, LLC ("AFS"), an affiliated entity, acts as the Managing Member of the Company.

Certain prior period amounts have been reclassified to conform to current period presentation.

The Company is in its acquisition phase and is making distributions on a monthly and quarterly basis.

#### **NOTES TO FINANCIAL STATEMENTS**

#### MARCH 31, 2004 (Unaudited)

#### 3. Investment in leases:

The Company's investment in leases consists of the following:

	Balance December 31, 2003	<u>Additions</u>	Depreciation / Amortization Expense or Amortization of Direct Financing Leases	Reclass- ifications and <u>Dispositions</u>	Balance March 31, <u>2004</u>
Net investment in operating					
leases	\$ 43,443,437	\$ 325,787	\$ (2,058,727)	\$ (100,729)	\$ 41,609,768
Net investment in direct financing					
leases	6,357,227	-	(490,700)	-	5,866,527
Assets held for sale or lease, net of accumulated depreciation of \$170,300 in 2004 and					
zero in 2003	5,160	-	-	151,396	156,556
Initial direct costs, net of accumulated amortization of \$837,500 in 2004 and					
\$675,238 in 2003	2,251,375	184,972	(162,262)	-	2,274,085
	\$ 52,057,199	\$ 510,759	\$ (2,711,689)	\$ 50,667	\$ 49,906,936

#### Operating leases:

Property on operating leases consists of the following:

	Balance		Reclass-	Balance
	December 31,	Additions and	ifications and	March 31,
	<u>2003</u>	<b>Depreciation</b>	<b>Dispositions</b>	<u>2004</u>
Mining	\$ 25,521,984	\$ -	\$ -	\$ 25,521,984
Manufacturing	10,437,852	-	(239,487)	10,198,365
Marine vessels	11,200,000	-	-	11,200,000
Communications	3,033,933	-	-	3,033,933
Materials handling	5,879,564	325,787	(1,013)	6,204,338
Office furniture	562,248	-	-	562,248
Natural gas compressors	621,508		(52,048)	569,460
	57,257,089	325,787	(292,548)	57,290,328
Less accumulated depreciation	(13,813,652)	(2,058,727)	191,819	(15,680,560)
	\$ 43,443,437	\$ (1,732,940)	\$ (100,729)	\$ 41,609,768

The average assumed residual values for assets on operating leases were 28% at December 31, 2003 and at March 31, 2004.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2004 (Unaudited)

#### 3. Investment in leases (continued):

Direct financing leases:

As of March 31, 2004, investment in direct financing leases consists office furniture and materials handling equipment. The following lists the components of the Company's investment in direct financing leases as of March 31, 2004:

Total minimum lease payments receivable	\$ 6,107,788
Estimated residual values of leased equipment (unguaranteed)	649,809
Investment in direct financing leases	6,757,597
Less unearned income	(891,070)
Net investment in direct financing leases	\$ 5,866,527

All of the property on leases was acquired in 2001, 2002, 2003 and 2004.

At March 31, 2004, the aggregate amounts of future minimum lease payments are as follows:

	Direct					
		Operating		Financing		
		<u>Leases</u>		<u>Leases</u>		<u>Total</u>
Nine months ending December 31, 2004	\$	6,993,655	\$	1,927,799	\$	8,921,454
Year ending December 31, 2005		9,851,085		1,710,138		11,561,223
2006		8,247,762		1,162,042		9,409,804
2007		3,681,315		780,802		4,462,117
2008		1,646,561		414,840		2,061,401
Thereafter		1,154,256		112,167		1,266,423
	\$	31,574,634	\$	6,107,788	\$	37,682,422

#### 4. Related party transactions:

The terms of the Limited Company Operating Agreement provide that AFS and/or affiliates are entitled to receive certain fees for equipment acquisition, management and resale and for management of the Company.

The Limited Liability Company Operating Agreement allows for the reimbursement of costs incurred by AFS in providing services to the Company. Services provided include Company accounting, investor relations, legal counsel and lease and equipment documentation. AFS is not reimbursed for services where it is entitled to receive a separate fee as compensation for such services, such as acquisition and management of equipment. Reimbursable costs incurred by AFS are allocated to the Company based upon an estimate of actual time incurred by employees working on Company business and an allocation of rent and other costs based on utilization studies.

Substantially all employees of AFS record time incurred in performing services on behalf of all of the companies serviced by AFS. AFS believes that the costs reimbursed are the lower of (i) actual costs incurred on behalf of the Company or (ii) the amount the Company would be required to pay independent parties for comparable administrative services in the same geographic location and are reimbursable in accordance with the Limited Liability Company Operating Agreement.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2004 (Unaudited)

#### 4. Related party transactions (continued):

During the three month periods ended March 31, 2004 and 2003, AFS and/or affiliates earned fees, commissions and reimbursements, pursuant to the Limited Liability Company Agreement as follows:

	2004	2003
Costs reimbursed to AFS	\$ 171,297	\$ 119,513
Asset management fees to AFS	145,625	119,965
Selling commissions, equal to 9.5% of the selling price of the Limited Liability		
Company units, deducted from Other Members' capital	-	976,719
Reimbursement of other syndication costs to AFS, deducted from		
Other Members' capital	 -	 311,122
	\$ 316,922	\$ 1,527,319

#### 5. Line of credit:

The Company participates with AFS and certain of its affiliates in a \$61,400,000 revolving line of credit (comprised of an acquisition facility and a warehouse facility) with a financial institution that includes certain financial covenants. During the quarter ended March 31, 2004, the facility was extended for an additional year. At the same time, the total available under the facility was increased. The line of credit expires on June 28, 2005. As of March 31, 2004, borrowings under the facility were as follows:

Amount borrowed by the Company under the acquisition facility	\$ -
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition	
facility	26,500,000
Total borrowings under the acquisition facility	26,500,000
Amounts borrowed by AFS and its sister corporation under the warehouse facility	
Total outstanding balance	\$ 26,500,000
Total available under the line of credit	\$ 61,400,000
Total outstanding balance	(26,500,000)
Remaining availability	\$ 34,900,000

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Company and AFS.

The credit agreement includes certain financial covenants applicable to each borrower. The Company was in compliance with its covenants as of March 31, 2004.

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2004 (Unaudited)

#### 6. Member's capital:

As of March 31, 2004, 12,065,016 Units (\$120,650,160) were issued and outstanding. The Company is authorized to issue up to 15,000,050 Units, including the 50 Units issued to the Initial Members.

The Company's Net Income, Net Losses, and Distributions, as defined in the Limited Liability Company Operating Agreement, are to be allocated 92.5% to the Other Members and 7.5% to AFS.

Three Months

Distributions to the Other Members were as follows:

		111100	IVIOI	11110
	Ended March 31,			
		<u>2004</u>		<u>2003</u>
Distributions	\$	2,714,310	\$	2,501,006
Weighted average number of Units outstanding		12,065,016		11,914,503
Weighted average distributions per Unit	\$	0.22	\$	0.21

#### 7. Commitments:

At March 31, 2004, there were commitments to purchase lease assets totaling approximately \$20,363,000.

#### 8. Credit facility:

In August 2002, the Company established a \$102 million receivables funding program with a receivables financing company that issues commercial paper rated A1 from Standard and Poors and P1 from Moody's Investor Services. In this receivables funding program, the lenders would receive liens against the Company's assets. The lender will be in a first position against certain specified assets and will be in either a subordinated or shared position against the remaining assets. The program provides for borrowing at a variable interest rate and requires AFS, on behalf of the Company, to enter into interest rate swap agreements with certain hedge counterparties (also rated A1/P1) to mitigate the interest rate risk associated with a variable interest rate note. AFS anticipates that this program will allow the Company to have a more cost effective means of obtaining debt financing than available for individual non-recourse debt transactions.

As of March 31, 2004, the Company had not borrowed under the facility. In order to maintain the availability of the program, the Company is required to make payments of standby fees. These fees totaled \$135,165 and \$84,512 during the three month periods ended March 31, 2004 and 2003, respectively, and are included in interest expense in the Company's statement of operations.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Statements contained in this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q, which are not historical facts, may be forward-looking statements. Such statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Investors are cautioned not to attribute undue certainty to these forward-looking statements, which speak only as of the date of this Form 10-Q. We undertake no obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this Form 10-Q or to reflect the occurrence of unanticipated events, other than as required by law.

#### **Capital Resources and Liquidity**

During the first quarter of 2004, the Company's primary activity was engaging in equipment leasing and sales activities. During the first quarter of 2003, the Company's primary activities were raising funds through its offering of Limited Liability Company Units (Units) and engaging in equipment leasing activities. The Company's public offering of Limited Liability Company interests (Units) was completed as of January 15, 2003. As of that date, subscriptions for 12,065,266 Units (\$120,652,660) had been received and accepted, including the initial member's 50 Units (\$500). Until the Company's initial portfolio of equipment has been purchased, funds that have been received, but that have not yet been invested in leased equipment, are invested in interest-bearing accounts or high-quality/short-term commercial paper. As of March 31, 2004, 12,065,016 Units (\$120,650,160) were issued and outstanding. Significant cash balances remain from the public offering of Units. This cash is available to fund leasing transactions in future periods.

During the funding period, the Company's primary source of liquidity is subscription proceeds from the public offering of Units. The liquidity of the Company will vary in the future, increasing to the extent cash flows from leases exceed expenses, and decreasing as lease assets are acquired, as distributions are made to the members and to the extent expenses exceed cash flows from leases.

As another source of liquidity, the Company has contractual obligations with a diversified group of lessees for fixed lease terms at fixed rental amounts. As the initial lease terms expire, the Company will re-lease or sell the equipment. The future liquidity beyond the contractual minimum rentals will depend on AFS's success in re-leasing or selling the equipment as it comes off lease.

The Company participates with AFS and certain of its affiliates in a \$61,400,000 revolving line of credit (comprised of an acquisition facility and a warehouse facility) with a financial institution that includes certain financial covenants. During the quarter ended March 31, 2004, the facility was extended for an additional year. At the same time, the total available under the facility was increased. The line of credit expires on June 28, 2005. As of March 31, 2004, borrowings under the facility were as follows:

Amount borrowed by the Company under the acquisition facility	\$ -
Amounts borrowed by affiliated partnerships and limited liability companies under the acquisition	
facility	26,500,000
Total borrowings under the acquisition facility	26,500,000
Amounts borrowed by AFS and its sister corporation under the warehouse facility	-
Total outstanding balance	\$ 26,500,000
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Total available under the line of credit	\$ 61,400,000
Total outstanding balance	(26,500,000)
Remaining availability	\$ 34,900,000

Draws on the acquisition facility by any individual borrower are secured only by that borrower's assets, including equipment and related leases. Borrowings on the warehouse facility are recourse jointly to certain of the affiliated partnerships and limited liability companies, the Company and AFS.

Throughout the reinvestment period, the Company anticipates reinvesting a portion of lease payments from assets owned in new leasing transactions. Such reinvestment will occur only after the payment of all obligations, including debt service (both principal and interest), the payment of management and acquisition fees to AFS and providing for cash distributions to the members. At March 31, 2004, the Company had commitments to purchase lease assets totaling approximately \$20,363,000. No other commitments of capital have been made.

AFS or an affiliate may purchase equipment in its own name, the name of an affiliate or the name of a nominee, a trust or otherwise and hold title thereto on a temporary or interim basis for the purpose of facilitating the acquisition of such equipment or the completion of manufacture of the equipment or for any other purpose related to the business of the Company, provided, however that: (i) the transaction is in the best interest of the Company; (ii) such equipment is purchased by the Company for a purchase price no greater than the cost of such equipment to AFS or affiliate (including any out-of-pocket carrying costs), except for compensation permitted by the Operating Agreement; (iii) there is no difference in interest terms of the loans secured by the equipment at the time acquired by AFS or affiliate and the time acquired by the Company; (iv) there is no benefit arising out of such transaction to AFS or its affiliate apart from the compensation otherwise permitted by the Operating Agreement; and (v) all income generated by, and all expenses associated with, equipment so acquired will be treated as belonging to the Company.

The Company currently has available adequate reserves to meet contingencies, but in the event those reserves were found to be inadequate, the Company would likely be in a position to borrow against its current portfolio to meet such requirements. AFS envisions no such requirements for operating purposes.

The credit agreement includes certain financial covenants applicable to each borrower. The Company was in compliance with its covenants as of March 31, 2004.

If inflation in the general economy becomes significant, it may affect the Company inasmuch as the residual (resale) values and rates on re-leases of the Company's leased assets may increase as the costs of similar assets increase. However, the Company's revenues from existing leases would not increase, as such rates are generally fixed for the terms of the leases without adjustment for inflation.

If interest rates increase significantly, the lease rates that the Company can obtain on future leases will be expected to increase as the cost of capital is a significant factor in the pricing of lease financing. Leases already in place, for the most part, would not be affected by changes in interest rates.

In August 2002, the Company established a \$100 million receivables funding program with a receivables financing company that issues commercial paper rated A1 from Standard and Poors and P1 from Moody's Investor Services. In this receivables funding program, the lenders would receive liens against the Company's assets. The lender will be in a first position against certain specified assets and will be in either a subordinated or shared position against the remaining assets. The program provides for borrowing at a variable interest rate and requires AFS, on behalf of the Company, to enter into interest rate swap agreements with certain hedge counterparties (also rated A1/P1) to mitigate the interest rate risk associated with a variable interest rate note.

AFS anticipates that this program will allow the Company to have a more cost effective means of obtaining debt financing than available for individual non-recourse debt transactions. As of March 31, 2004, the Company had not borrowed under the facility. The program requires the Company to pay a standby fee equal to 0.3672% of the unused portion of the program. During the three month periods ended March 31, 2004 and 2003, the Company paid standby fees of \$104,805 and \$63,750, respectively.

#### **Cash Flows**

During the first quarters of 2004 and 2003, the Company's primary source of liquidity was the proceeds of its offering of Units which ended in January 2003.

In the first quarters of 2004 and 2003, the primary source of cash from operations was rents from operating leases.

Rents from direct financing leases accounted for as reductions in the Company's net investment in direct financing leases and payments received on notes receivable were the primary sources of cash from investing activities in the first quarter of 2003. Cash from direct financing leases has increased from \$141,535 in the three month period ended March 31, 2003 to \$490,700 in the three month period ended March 31, 2004 as a result of lease asset acquisitions over the last year. In the first quarter of 2004, the Company received payment of asset sales proceeds (\$4,142,025) that had been due from an affiliate as of December 31, 2003. In the first quarter of 2004, there was also a small amount of proceeds from sales of assets. Uses of cash for investing activities consisted of cash used to purchase operating (both 2004 and 2003) and direct financing (2003 only) lease assets, payments of initial direct costs associated with the lease asset purchases (both 2004 and 2003) and advances on notes receivable (2003 only).

There were no financing sources of cash in 2004. In the first quarter of 2003, the primary source of cash from financing activities was the proceeds of the Company's public offering of Units of Limited Liability Company interest of \$10,281,250. In 2004, financing uses of cash consisted of distributions to the members. In 2003, financing uses of cash consisted of payments of syndication costs associated with the offering and making distributions to the members. The amounts of such distributions in 2004 increased compared to 2003 as a result of sales of Units in the first quarter of 2003. The increase resulted from the increase in the weighted average number of Units outstanding in the first quarter of 2004 (12,065,016 Units) compared to the same period in 2003 (11,914,503 Units).

#### **Results of Operations**

On February 21, 2001, the Company commenced operations. Operations resulted in net income of \$190,480 in the quarter ended March 31, 2003 compared to a net loss of \$376,410 in the quarter ended March 31, 2004. The Company's primary source of revenues is from operating leases. Depreciation of operating lease assets was \$2,058,727 and \$1,678,545 during the quarters ended March 31, 2004 and 2003, respectively, and is related to operating lease assets and thus, to operating lease revenues. Amortization of initial direct costs was \$162,262 and \$90,068 during the quarters ended March 31, 2004 and 2003, respectively. Amortization of initial direct costs has increased in 2004 compared to 2003 as a result of the acquisitions of equipment that have taken place over the last year. Depreciation and amortization are expected to increase in future periods as acquisitions continue.

Asset management fees were \$145,625 and \$119,965 for the quarters ended March 31, 2004 and 2003, respectively, and are based on the gross lease rents of the Company plus proceeds from the sales of lease assets. They are limited to certain percentages of lease rents, distributions to members and certain other items. As additional assets are acquired, as lease rents are collected and distributions are made to the members, these fees are expected to increase.

Interest expense of \$135,165 and \$84,512 for the first quarters of 2004 and 2003, respectively, related primarily to maintaining the availability of the receivables funding facility established in August 2002.

In the first quarter of 2004, the Company provided \$169,000 for doubtful accounts related to the default of a borrower (Photuris, Inc.) on a note receivable.

Results of operations in future periods are expected to vary considerably from those of the first quarter of 2004 and 2003 as the Company continues to acquire significant amounts of lease assets.

#### Item 3. Quantitative and Qualitative Disclosures of Market Risk.

The Company, like most other companies, is exposed to certain market risks, including primarily changes in interest rates. The Company believes its exposure to other market risks, including foreign currency exchange rate risk, commodity risk and equity price risk, are insignificant to both its financial position and results of operations.

In general, the Company expects to manage its exposure to interest rate risk by obtaining fixed rate debt. The fixed rate debt is structured so as to match the cash flows required to service the debt to the payment streams under fixed rate lease receivables. The payments under the leases are assigned to the lenders in satisfaction of the debt. Furthermore, AFS has historically been able to maintain a stable spread between its cost of funds and lease yields in both periods of rising and falling interest rates. Nevertheless, the Company expects to frequently fund leases with its floating interest rate line of credit and will, therefore, be exposed to interest rate risk until fixed rate financing is arranged, or the floating interest rate line of credit is repaid. As of March 31, 2004, there was no outstanding balance on the floating interest rate line of credit.

Also, the Company entered into a receivables funding facility in 2002. Since interest on the outstanding balances under the facility will vary, the Company will be exposed to market risks associated with changing interest rates. To hedge its interest rate risk, the Company expects to enter into interest rate swaps, which will effectively convert the underlying interest characteristic on the facility from floating to fixed. Under the swap agreements, the Company expects to make or receive variable interest payments to or from the counterparty based on a notional principal amount. The net differential paid or received by the Company is recognized as an adjustment to interest expense related to the facility balances. The amount paid or received will represent the difference between the payments required under the variable interest rate facility and the amounts due under the facility at the fixed (hedged) interest rate. There were no borrowings under this facility as of March 31, 2004.

In general, it is anticipated that these swap agreements will eliminate the Company's interest rate risk associated with variable rate borrowings. However, the Company would be exposed to and would manage credit risk associated with the counterparty by dealing only with institutions it considers financially sound.

#### Item 4. Controls and procedures.

#### Evaluation of disclosure controls and procedures

Under the supervision and with the participation of our management (ATEL Financial Services, LLC as Managing Member of the registrant, including the chief executive officer and chief financial officer), an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures [as defined in Rules 240.13a-14(c) under the Securities Exchange Act of 1934] was performed as of the date of this report. Based upon this evaluation, the chief executive officer and the chief financial officer concluded that, as of the evaluation date, except as noted below, our disclosure controls and procedures were effective for the purposes of recording, processing, summarizing, and timely reporting information required to be disclosed by us in the reports that we file under the Securities Exchange Act of 1934; and that such information is accumulated and communicated to our management in order to allow timely decisions regarding required disclosure.

As disclosed in the Form 10-K for the year ended December 31, 2003, the chief executive and chief financial officer of the Managing Member of the Company had identified certain enhanced controls needed to facilitate a more effective closing of the Company's financial statements. During the first quarter of 2004 and since the end of the quarter, the Managing Member hired a new controller, added additional accounting staff personnel, and has instituted or revised existing procedures in order to ensure that the Company's ability to execute internal controls in accounting and reconciliation in the closing process is adequate in all respects. The Managing Member will continue to review its accounting procedures and practices to determine their effectiveness and adequacy and will take such steps as deemed necessary in the opinion of the Managing Member's chief executive and chief financial officers to ensure the adequacy of the Company's accounting controls and procedures.

The Managing Member's chief executive officer and chief financial officer have determined that no weakness in financial and accounting controls and procedures had any material effect on the accuracy and completeness of the Company's financial reporting and disclosure included in this report.

#### Changes in internal controls

There have been no significant changes in our internal controls or in other factors that could significantly affect our disclosure controls and procedures subsequent to the evaluation date nor were there any significant deficiencies or material weaknesses in our internal controls, except as described in the prior paragraphs.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings.

In the ordinary course of conducting business, there may be certain claims, suits, and complaints filed against the Company. In the opinion of management, the outcome of such matters, if any, will not have a material impact on the Company's financial position or results of operations. No material legal proceedings are currently pending against the Company or against any of its assets. The following is a discussion of legal matters involving the Company, but which do not represent claims against the Company or its assets.

Silicon Access Networks, Inc.:

Silicon Access Networks, Inc. ("SAN") advised AFS on July 8, 2002, that due to a further decline in expectations of future demand for SAN's products by potential customers in its target markets, SAN's Board of Directors had directed management to close a branch office located in North Carolina, which occurred in July 2002.

In September 2003, SAN defaulted on its note payable to the Company. Essentially all of the equipment financed was recovered and sold at auction in 2003. Assets remaining in inventory are carried at the estimated net realizable value of approximately \$5,200. On December 22, 2003, SAN filed for protection under the Bankruptcy Act. The Company's remaining claims are unsecured. No amounts relating to the unsecured claims have been included in the financial statements of the Company as of December 31, 2003.

Photuris, Inc.:

Photuris, a debtor of the Company, has ceased operations. As of this date, no legal action has been initiated against the debtor. The Company also owns Series C preferred stock of Photuris. The original cost of the stock was \$190,158. The value of the stock has been written off. The Company also had a promissory note from Photuris for \$300,000. The note has been written down to the expected value of the collateral (approximately \$60,000).

#### Item 2. Changes In Securities.

Inapplicable.

#### Item 3. Defaults Upon Senior Securities.

Inapplicable.

#### Item 4. Submission Of Matters To A Vote Of Security Holders.

Inapplicable.

#### Item 5. Other Information.

Inapplicable.

#### Item 6. Exhibits And Reports On Form 8-K.

- (a) Documents filed as a part of this report
  - 1. Financial Statement Schedules

All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

- 2. Other Exhibits
  - 31.1 Certification of Paritosh K. Choksi
  - 31.2 Certification of Dean L. Cash
  - 32.1 Certification Pursuant to 18 U.S.C. section 1350 of Dean L. Cash
  - 32.2 Certification Pursuant to 18 U.S.C. section 1350 of Paritosh K. Choksi
- (b) Report on Form 8-K

None

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:

May 11, 2004

# ATEL CAPITAL EQUIPMENT FUND IX, LLC (Registrant)

By: ATEL Financial Services LLC Managing Member of Registrant

By: /s/ Dean L. Cash

Dean L. Cash
President and Chief Executive Officer
of Managing Member

By: /s/ Paritosh K. Choksi

Paritosh K. Choksi Principal Financial Officer of Registrant

By: /s/ Donald E. Carpenter

Donald E. Carpenter Principal Accounting Officer of Registrant

#### Exhibit 31.1

#### **CERTIFICATIONS**

- I, Paritosh K. Choksi, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of ATEL Capital Equipment Fund IX, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 11, 2004

/s/ Paritosh K. Choksi
Paritosh K. Choksi
Principal Financial Officer of Registrant,
Executive Vice President of Managing Member

#### Exhibit 31.2

#### **CERTIFICATIONS**

I, Dean L. Cash, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of ATEL Capital Equipment Fund IX, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within the entity, particularly during the period in which this report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Date: May 11, 2004

/s/ Dean L. Cash

Dean L. Cash

President and Chief Executive Officer of Managing Member

#### Exhibit 32.1

#### **CERTIFICATION**

- I, Dean L. Cash, Chief Executive Officer of ATEL Financial Services, LLC, Managing Member of ATEL Capital Equipment Fund IX, LLC (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:
- 1. The Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: 5/11/2004

/s/ Dean L. Cash

Dean L. Cash
President and Chief Executive
Officer of Managing Member

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

#### Exhibit 32.2

#### CERTIFICATION

- I, Paritosh K. Choksi, Executive Vice President of ATEL Financial Services, LLC, Managing Member of ATEL Capital Equipment Fund IX, LLC (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:
- 1. The Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2004 (the "Report") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: 5/11/2004

/s/ Paritosh K. Choksi

Paritosh K. Choksi
Executive Vice President of Managing
Member, Principal Financial Officer of Registrant

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.