## Sonoma Valley Bank Electronic EDGAR Proof

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| Documents |  |
| 10-Q | june3010_10q.htm |
|  | Second quatrer 2010-10-Q |
| EX-31.1 | june3010_exhibit31-1.htm |
|  | CEO Certification |
| EX-31.2 | june3010_exhibit31-2.htm |
|  | CFO Certification |
| EX-32 | june3010_exhibit32-1.htm |
|  | Sox Certification |
| 10-Q | june3010_10q.pdf |
|  | Second quarter 2010-10-Q |

Module and Segment References

## SEC EDGAR XFDL Submission Header

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UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549
FORM 10-Q

区
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarterly period ended: June 30, 2010

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period ended: $\qquad$ to $\qquad$
Commission File Number: 000-31929

## SONOMA VALLEY BANCORP

(Exact name of registrant as specified in its charter)

| CALIFORNIA | $68-0454068$ |
| :---: | :---: |
| (State of Incorporation) | (I.R.S. Employer Identification No.) |

202 West Napa Street Sonoma, California
95476
(Address of principal executive offices)
(Zip Code)
(707) 935-3200
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

```
Yes \
No
```

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | $\square$ | Accelerated filer $\square$ |
| :--- | :--- | :--- |
| Non-accelerated filer | $\square$ (Do not check if a smaller reporting company) | Smaller reporting company $\boxtimes$ |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.

$$
\begin{array}{ll}
\text { Yes } \square & \text { No } \boxtimes
\end{array}
$$

The number of shares outstanding of the registrant's Common Stock, no par value, as of August 1, 2010 was 2,324,403.


## Part I

Item 1. The information furnished in these interim statements reflects all adjustments and accruals which are, in the opinion of management, necessary for a fair statement of the results for such periods. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

## FINANCIAL STATEMENTS

## SONOMA VALLEY BANCORP AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (Unaudited)

|  |  | June 30, 2010 | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ | 4,268,625 | \$ | 4,709,249 | \$ | 5,090,908 |
| Interest-bearing due from banks |  | 44,049,071 |  | 28,940,255 |  | 17,356,713 |
| Total cash and cash equivalents |  | 48,317,696 |  | 33,649,504 |  | 22,447,621 |
| Investment securities available-for-sale at fair value |  | 15,894,976 |  | 20,450,100 |  | 6,503,448 |
| Investment securities held-to-maturity (fair value of $\$ 5,198,108, \$ 13,285,165$ and $\$ 13,863,926$ respectively) |  | 5,130,958 |  | 12,899,779 |  | 13,569,659 |
| Loans and lease financing receivables, net |  | 240,660,682 |  | 258,171,969 |  | 277,574,850 |
| Premises and equipment, net |  | 530,980 |  | 591,271 |  | 662,733 |
| Accrued interest receivable |  | 1,256,484 |  | 1,604,544 |  | 1,678,394 |
| Other real estate owned |  | 2,308,171 |  | 3,852,349 |  | 243,610 |
| Cash surrender value of life insurance |  | 11,352,678 |  | 11,161,018 |  | 10,962,563 |
| Other assets |  | 11,728,397 |  | 15,385,104 |  | 8,879,017 |
| Total assets | \$ | 337,181,022 | \$ | 357,765,638 | \$ | 342,521,895 |
| LIABILITIES |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 54,198,323 | \$ | 51,902,932 | \$ | 48,107,294 |
| Interest-bearing transaction deposits |  | 38,083,165 |  | 33,110,822 |  | 28,164,005 |
| Savings and money market deposits |  | 77,896,798 |  | 96,053,335 |  | 92,803,924 |
| Time deposits, \$100,000 and over |  | 54,611,279 |  | 75,730,229 |  | 56,469,137 |
| Other time deposits |  | 30,680,751 |  | 34,911,841 |  | 36,449,080 |
| Total deposits |  | 255,470,316 |  | 291,709,159 |  | 261,993,440 |
| Other borrowings |  | 60,000,000 |  | 40,000,000 |  | 35,000,000 |
| Accrued interest payable and other liabilities |  | 3,478,344 |  | 7,208,298 |  | 7,400,750 |
| Total liabilities |  | 318,948,660 |  | 338,917,457 |  | 304,394,190 |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Preferred stock, no par value; $\$ 1,000$ per share liquidation preference; 2,000,000 shares authorized; 8,653 Series A and 433 Series B shares at June 30, 2010 , December 31, 2009 and June 30, 2009 issued and outstanding 8,756,389 $8,718,330$ <br> 8,680,271 |  |  |  |  |  |  |
| Common stock, no par value; 20,000,000 shares authorized; 2,324,403 shares at June 30, 2010, 2,326,803 shares at December 31, 2009 and June 30, 2009 issued and outstanding |  | 16,852,765 |  | 16,852,765 |  | 16,690,015 |
| Additional paid-in-capital |  | 2,708,987 |  | 2,630,473 |  | 2,731,467 |
| Retained earnings(accumulated deficit) |  | (10,240,606) |  | $(9,245,376)$ |  | 10,052,017 |
| Accumulated other comprehensive (loss) income |  | 154,827 |  | $(108,011)$ |  | $(26,065)$ |
| Total shareholders' equity |  | 18,232,362 |  | 18,848,181 |  | 38,127,705 |
| Total liabilities and shareholders' equity | \$ | 337,181,022 | \$ | 357,765,638 | \$ | 342,521,895 |

The accompanying notes are an integral part of these financial statements.

## SONOMA VALLEY BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| INTEREST INCOME |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 3,497,208 | \$ | 4,437,219 | \$ | 7,374,959 | \$ | 8,884,806 |
| Taxable securities |  | 92,727 |  | 28,615 |  | 197,430 |  | 81,478 |
| Tax-exempt securities |  | 107,707 |  | 133,518 |  | 233,830 |  | 268,294 |
| Federal funds sold and other |  | 18,037 |  | 6,298 |  | 41,041 |  | 13,164 |
| Dividends |  | 4 |  | 45 |  | 37 |  | 97 |
| Total interest income |  | 3,715,683 |  | 4,605,695 |  | 7,847,297 |  | 9,247,839 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Interest-bearing transaction deposits |  | 9,839 |  | 8,789 |  | 20,230 |  | 17,430 |
| Savings and money market deposits |  | 119,965 |  | 221,050 |  | 260,583 |  | 449,584 |
| Time deposits, \$100,000 and over |  | 238,847 |  | 370,076 |  | 519,215 |  | 755,970 |
| Other time deposits |  | 126,946 |  | 203,921 |  | 260,917 |  | 427,991 |
| Other borrowings |  | 324,982 |  | 177,183 |  | 630,196 |  | 413,345 |
| Total interest expense |  | 820,579 |  | 981,019 |  | 1,691,141 |  | 2,064,320 |
| NET INTEREST INCOME |  | 2,895,104 |  | 3,624,676 |  | 6,156,156 |  | 7,183,519 |
| Provision for loan and lease losses |  | 2,300,000 |  | 4,250,000 |  | 4,200,000 |  | 4,880,000 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES |  | 595,104 |  | $(625,324)$ |  | 1,956,156 |  | 2,303,519 |
| NON-INTEREST INCOME |  | 706,026 |  | 502,447 |  | 1,151,576 |  | 981,611 |
| NON-INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 1,021,706 |  | 1,231,013 |  | 2,366,802 |  | 2,588,229 |
| Premises and equipment |  | 246,617 |  | 250,609 |  | 500,032 |  | 494,343 |
| Other |  | 1,301,488 |  | 1,086,877 |  | 4,462,167 |  | 2,131,279 |
| Director and Employee retirement plan termination |  | $(3,499,908)$ |  | 0 |  | $(3,499,908)$ |  | 0 |
| Total non-interest expense |  | $(930,097)$ |  | 2,568,499 |  | 3,829,093 |  | 5,213,851 |
| Income before provision for income taxes |  | 2,231,227 |  | (2,691,376) |  | $(721,361)$ |  | $(1,928,721)$ |
| Provision for income taxes |  | 0 |  | $(1,213,543)$ |  | 0) |  | $(1,008,774)$ |
| NET INCOME(LOSS) | \$ | 2,231,227 | \$ | (1,477,833) | \$ | $(721,361)$ | \$ | $(919,947)$ |
| Preferred stock dividends and amortization of preferred stock discount |  | $(136,935)$ |  | $(136,852)$ |  | $(273,869)$ |  | $(197,578)$ |
| NET INCOME(LOSS) AVAILABLE TO COMMON SHAREHOLDERS |  | 2,094,292 |  | $(1,614,685)$ |  | $(995,230)$ |  | $(1,117,525)$ |
| EARNINGS(LOSS) PER SHARE AVAILABLE TO COMMON SHAREHOLDERS |  |  |  |  |  |  |  |  |
| Basic | \$ | . 90 | \$ | (0.70) | \$ | (.43) | \$ | (.49) |
| Diluted | \$ | . 90 | \$ | (0.70) | \$ | (.43) | \$ | (.49) |
| Dividends declared per common share | \$ | . 00 | \$ | . 00 | \$ | . 00 | \$ | . 30 |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING |  |  |  |  |  |  |  |  |
| Basic |  | 2,316,403 |  | 2,295,633 |  | 2,316,403 |  | 2,295,633 |
| Diluted |  | 2,316,403 |  | 2,295,633 |  | 2,316,403 |  | 2,295,633 |

The accompanying notes are an integral part of these financial statements.

## SONOMA VALLEY BANCORP AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Unaudited)


# SONOMA VALLEY BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY <br> (Unaudited) 

|  | Comprehensive Income(Loss) | Preferred Stock |  | Common Stock |  | Additional <br> Paid-in <br> Capital | Retained <br> Earnings (Accumulated Deficit) |  | Accumulated Other Comprehensive Income(Loss) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Shares | Amount |  |  |  |  |  |  |
| BALANCE AT <br> DECEMBER 31, 2009 |  | \$ | 8,718,330 | 2,326,803 | \$16,852,765 | \$ 2,630,473 | \$ | $(9,245,376)$ | \$ | $(108,011)$ | \$18,848,181 |
| Dividends on preferred stock |  |  |  |  |  |  |  | $(235,810)$ |  |  | $(235,810)$ |
| Amortization/ Accretion of preferred stock, net |  |  | 38,059 |  |  |  |  | $(38,059)$ |  |  | 0 |
| Stock options vested |  |  |  |  |  | 26,014 |  |  |  |  | 26,014 |
| Restricted stock vested |  |  |  |  |  | 52,500 |  |  |  |  | 52,500 |
| Restricted stock forfeited |  |  |  | $(2,400)$ |  |  |  |  |  |  |  |
| Net loss for the year | $(721,361)$ |  |  |  |  |  |  | $(721,361)$ |  |  | $(721,361)$ |
| Other comprehensive loss, net of tax: Unrealized holding gain on securities available- for-sale arising during the year, net of taxes of $\$ 183,819$ | 262,838 |  |  |  |  |  |  |  |  |  |  |
| Other comprehensive loss, net of taxes | 262,838 |  |  |  |  |  |  |  |  | 262,838 | 262,838 |
| Total comprehensive loss | \$ (458,523) |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| BALANCE AT JUNE 30, 2010 |  | \$ | 8,756,389 | $\underline{\text { 2,324,403 }}$ | \$16,852,765 | \$ 2,708,987 |  | $\underline{(10,240,606)}$ | \$ | 154,827 | \$18,232,362 |

$\underline{\underline{\text { The accompanying notes are an integral part of these financial statements. }}}$

## SONOMA VALLEY BANCORP AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

For the six months ended June 30, 2010 and 2009

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |  |
| Net loss | \$ | $(721,361)$ | \$ | $(919,947)$ |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan and lease losses |  | 4,200,000 |  | 4,880,000 |
| Depreciation |  | 94,084 |  | 115,788 |
| Amortization and other |  | 37,119 |  | 30,475 |
| Stock-based compensation expense |  | 78,514 |  | 114,994 |
| Provision for foreclosed real estate |  | 1,751,178 |  | 42,055 |
| Net change in interest receivable |  | 348,060 |  | 153 |
| Net change in cash surrender value of life insurance |  | $(191,660)$ |  | $(185,081)$ |
| Net change in other assets |  | 3,472,888 |  | $(1,390,031)$ |
| Net change in interest payable and other liabilities |  | $(3,965,764)$ |  | 87,959 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES |  | 5,103,058 |  | 2,776,365 |
| INVESTING ACTIVITIES |  |  |  |  |
| Purchases of securities available-for-sale |  | $(4,512,969)$ |  | $(5,499,027)$ |
| Proceeds from maturing securities held-to-maturity |  | 670,000 |  | 265,000 |
| Proceeds from sale of securities held-to-maturity |  | 7,076,452 |  | 0 |
| Proceeds from maturing securities available-for-sale |  | 9,500,000 |  | 5,500,000 |
| Proceeds from sale of OREO |  | 567,000 |  | 0 |
| Net change in loans and leases |  | 12,537,287 |  | $(20,078,066)$ |
| Purchases of premises and equipment |  | $(33,793)$ |  | $(44,430)$ |
| NET CASH PROVIDED(USED) FOR INVESTING ACTIVITIES |  | 25,803,977 |  | $(19,856,523)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Net change in demand, interest-bearing transaction and savings deposits |  | $(10,888,803)$ |  | 1,415,470 |
| Net change in time deposits |  | $(25,350,040)$ |  | 6,632,469 |
| Proceeds from issuance of Preferred stock |  | 0 |  | 8,653,000 |
| Cash dividend paid |  | 0 |  | $(694,146)$ |
| Proceeds from FHLB borrowings |  | 20,000,000 |  | 5,000,000 |
| Repayments of FHLB borrowings |  | 0 |  | 0 |
| Stock options exercised |  | 0 |  | 287,931 |
| NET CASH (USED)PROVIDED BY FINANCING ACTIVITIES |  | $(16,238,843)$ |  | 21,294,724 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS |  | 14,668,192 |  | 4,214,566 |
| Cash and cash equivalents at beginning of period |  | 33,649,504 |  | 18,233,055 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ | 48,317,696 | \$ | 22,447,621 |

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

| Cash paid during the year for: |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Interest expense | $\$$ | $1,762,592$ | $\$$ | $2,088,781$ |
| Income taxes | $\$$ | 0 | $\$$ | 465,570 |
| SUPPLEMENTAL DISCLOSURES OF NONCASH ACTIVITIES: | $\$$ | 774,000 |  |  |
| Loans transferred to other real estate owned | $\$$ | 446,657 | $\$$ | $(72,280)$ |
| Net change in unrealized gains and losses on securities | $\$$ | $(183,819)$ | $\$$ | 29,746 |
| Net change in deferred income taxes on unrealized gains on securities | $\$$ | $(235,810)$ | $\$$ | $(170,307)$ |
| Accrued preferred stock dividends | $\$$ | $(38,059)$ | $\$$ | $(27,271)$ |
| Amortization/Accretion of preferred stock discount/premium, net |  |  |  |  |

The accompanying notes are an integral part of these financial statements.

## SONOMA VALLEY BANCORP AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> June 30, 2010 <br> (Unaudited)

## Note 1 - Basis of Presentation

In the opinion of Management, the unaudited interim consolidated financial statements contain all adjustments of a normal recurring nature, which are necessary to present fairly the financial condition of Sonoma Valley Bancorp and Subsidiary (the "Company") at June 30, 2010 and results of operations and cash flows for the six months then ended.

Certain information and footnote disclosures presented in our annual financial statements are not included in these interim financial statements. Accordingly, the accompanying unaudited interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our 2009 Annual Report on Form 10K. The results of operations and cash flows for the six months ended June 30, 2010 are not necessarily indicative of the results to be expected for the year ending December 31, 2010.

The interim condensed financial statements have been prepared on a going concern basis of accounting, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. The ability of the Company to continue as a going concern is dependent upon, among other things, the FDIC's acceptance of the Bank's revised capital restoration plan filed on April 26, 2010 and the Company's ability to implement such capital restoration plan. The Company continues to act upon strategic alternatives to raise capital and restructure its balance sheet to satisfy FDIC requirements. However, there are no assurances that we will be able to complete any such measures within the time required by the FDIC, and accordingly, there is substantial doubt about the Company's ability to continue as a going concern. The condensed financial statements do not include any adjustments relating to the recoverability of recorded asset amounts or the amount of liabilities that might be necessary should the Company be unable to continue as a going concern.

## Note 2 - Consolidation

The consolidated financial statements include the accounts of Sonoma Valley Bancorp and its wholly owned subsidiary, Sonoma Valley Bank. All material intercompany accounts and transactions have been eliminated in consolidation.

Note 3: Commitments
We had no outstanding performance letters of credit at June 30, 2010 and June 30, 2009.

Note 4 - Investment Securities
The amortized cost and approximate fair value of investment securities are summarized as follows:

|  | Amortized <br> Cost |  | Unrealized <br> Gain |  | Unrealized <br> Losses |  | Fair Value |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Contractual maturities of investment securities at June 30, 2010 were as follows:

|  | Securities Available-For-Sale |  |  |  | Securities Held-To-Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| Due in one year or less | \$ | 509,589 | \$ | 509,844 | \$ | 946,375 | \$ | 951,345 |
| Due after one year through five years |  | 15,074,839 |  | 15,371,407 |  | 3,144,562 |  | 3,201,529 |
| Due after five years through ten years |  | 0 |  | 0 |  | 1,040,021 |  | 1,045,234 |
| Equity securities |  | 47,440 |  | 13,725 |  | 0 |  | 0 |
|  | \$ | 15,631,868 | \$ | 15,894,976 | \$ | 5,130,958 | \$ | 5,198,108 |

The Company did not sell any securities available-for-sale during the first quarter.
As of June 30, 2010, investment securities with a carrying value of $\$ 576,763$ were pledged as collateral for public deposits, in accordance with federal and state requirements. Investment securities with a carrying amount and fair value of $\$ 15,881,251$ at June 30, 2010, were pledged to meet the requirements of the Federal Reserve Bank, Federal Home Loan Bank and the U.S. Department of Justice.

Note 4 - Investment Securities (continued)
The following table shows gross unrealized losses and fair value aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2010.


There were two municipal securities and fifteen equity securities in an unrealized loss position at June 30, 2010. The unrealized losses on these securities were caused by interest rate increases or, in the case of the equity securities, market disfavor with financial institutions stock. The Company purchased small amounts of various bank equity securities in order to track and analyze peer group banks and the potential loss is relatively small. In the case of the municipal securities, the contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investment. Because the Company has the ability and intent to hold these investments until a recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2010.

Note 5 - Net Income (Loss) Per Common Share
Net income per share available for common shareholders is calculated by using the weighted average common shares outstanding. The weighted average number of common shares used in computing the net income per common share for the period ending June 30 , 2010 was $2,316,403$ and for the period ending June 30,2009 was 2,295,633.

Net income per share (diluted) is typically calculated by using the weighted average common shares (diluted) outstanding. The dilutive effect of stock options and restricted stock are not considered for the period ending June 30, 2010 and June 30, 2009, because of the reported net loss available to common shareholders.

## Note 6 - Stock Option Accounting

We have a stock-based employee and director compensation plan in which compensation cost is recognized over the employee requisite service period, based on the fair value of the award at grant date. Options were granted in 2004, 2007 and 2008 under the fair value method. Awards under our plan generally vest over five years. Restricted stock was granted in July 2006 that vests over three and five years beginning July 2007. The cost related to stock-based employee and director compensation is included in the determination of net income for the periods ended June 30, 2010 and 2009.

## Note 7: Employee Benefit Plans

We have retirement plans benefiting key officers and directors. The plans are unfunded and provide for payment to the officers and directors specified amounts for specified periods after retirement. On June 30, 2010, certain current and former officers and directors of the Company agreed to cancel their participation in the plans. One retired officer and one retired director continue to participate in the plan and continue to receive retirement benefits. The amount of pension expense related to this plan, and the components of pension expense, and the termination for the six months ended June 30, 2010 and 2009 are as follows:

|  | Directors |  |  |  | Officers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Service cost | \$ | 0 | \$ | 24,077 | \$ | 0 | \$ | 52,457 |
| Interest cost on projected benefit obligation |  | 5,853 |  | 18,563 |  | 8,004 |  | 110,080 |
| Amortization of unrecognized liability at transition |  | 0 |  | $(5,277)$ |  | 0 |  | 11,511 |
| Terminations |  | $(415,342)$ |  | 0 |  | $(3,084,566)$ |  | 0 |
| Net periodic pension cost recognized | \$ | $(409,489)$ | \$ | 37,363 | \$ | (3,076,562) | \$ | 174,048 |

Note 8- Fair Value Measurement
FASB ASC 825-10-50 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases could not be realized in immediate settlement of the instruments. FASB ASC 825-10-50 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company as a whole.

The estimated fair values of the Company and Subsidiary's financial instruments are as follows at June 30:

|  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | Estimated Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and due from banks | \$ | 4,268,625 | \$ | 4,268,625 |
| Interest-bearing due from banks |  | 44,049,071 |  | 44,049,071 |
| Investment securities available-for-sale |  | 15,894,976 |  | 15,894,976 |
| Investment securities held- to-maturity |  | 5,130,958 |  | 5,198,108 |
| Loans and lease financing receivable, net |  | 240,660,682 |  | 239,620,000 |
| Accrued interest receivable |  | 1,256,484 |  | 1,256,484 |
| Cash surrender value of life insurance |  | 11,352,678 |  | 11,352,678 |
|  |  |  |  |  |
| Financial liabilities: |  |  |  |  |
| Deposits |  | 255,470,316 |  | 256,401,000 |
| Accrued interest payable |  | 55,059 |  | 55,059 |
| Federal Home Loan Bank Borrowings |  | 60,000,000 |  | 60,896,000 |

The carrying amounts in the preceding table are included in the balance sheet under the applicable captions.
The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:
Cash, due from banks and federal funds sold: The carrying amount is a reasonable estimate of fair value.
Investment securities: Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying amount of accrued interest receivable approximates its fair value.

Loans and lease financing receivables, net: For variable-rate loans and leases that reprice frequently and fixed rate loans and leases that mature in the near future, with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other fixed rate loans and leases are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans or leases with similar terms to borrowers of similar credit quality. Loan and lease fair value estimates include judgments regarding future expected loss experience and risk characteristics and are adjusted for the allowance for loan and lease losses. The carrying amount of accrued interest receivable approximates its fair value.

Cash surrender value of life insurance: The carrying amount approximates its fair value.
Deposits: The fair values disclosed for demand deposits (for example, interest-bearing checking accounts and passbook accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits. The carrying amount of accrued interest payable approximates fair value.

Federal Home Loan Bank borrowings: The carrying amount of overnight borrowings approximates fair value. The fair value of the long-term borrowings is estimated using a discounted cash flow calculation that applies current interest rates on similar borrowings with similar terms.

US GAAP defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurement. In general, fair values determined by:

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any market activity for the asset or liability.

The following table presents information about the Company's assets and liabilities measured at fair value on a recurring basis as of June 30, 2010, and indicate the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value.

At June 30, 2010

|  | Total |  | Level 1 |  | Level 2 |  | Level 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale securities | \$ | 15,894,976 | \$ | 13,725 | \$ | 15,881,251 | \$ | 0 |

The following methods were used to estimate the fair value of each class of financial instrument above:
Securities available-for-sale - Securities classified as available-for-sale are reported at fair value utilizing Level 1 inputs for equity securities and Level 2 inputs for all other investment securities. For equity securities, the Company obtains the fair value measurements from NASDAQ and for investment securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions among other things.

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. Assets measured at fair value on a nonrecurring basis are included in the table below.

June 30, 2010

|  | Total |  | Level 1 |  | Level 2 |  | Level 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Impaired Loans | $\$ 39,937,213$ | $\$$ | 0 | $\$$ | $39,937,213$ | $\$$ | 0 |
| Other Real Estate Owned | $\$$ | $2,308,171$ | $\$$ | 0 | $\$$ | $2,308,171$ | $\$$ |

Impaired loans and other real estate owned - The fair value of impaired loans and other real estate owned is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans or loans for which the impairment has already been charged off. At June 30, 2010, all of the impaired loans were evaluated based on the fair value of the collateral or discounted cash flows. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as nonrecurring Level 2. When the fair value of the impaired loans is based on discounted cash flows, the Company records the impaired loan as nonrecurring Level 3.

## Note 9 - Stockholder's Equity

On February 20, 2009, we completed the issuance of $\$ 8,653,000$ of Series A preferred stock and related warrant for Series B preferred stock under the U.S. Department of Treasury's Capital Purchase Program. We issued 8,653 shares of Series A preferred stock and a warrant to acquire 433 shares of Series B preferred stock for the aggregate purchase price (collectively the "Preferred Stock"). The warrant was exercised immediately and the 433 shares issued. The Series A preferred stock has a cumulative dividend of $5 \%$ per annum for five years and, unless redeemed, $9 \%$ thereafter. The liquidation amount is $\$ 1,000$ per share. The Series B preferred stock pays a dividend of $9 \%$. The Preferred Stock has no maturity date and ranks senior to the Company's common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. The Preferred Stock is generally non-voting, other than class voting on certain matters that could adversely affect the Preferred Stock.

Preferred stock dividend accrual, amortization of the premium and accretion of the discount totaled $\$ 273,869$ for the first and second quarter in 2010. Due to regulatory exam effective February 2010, the payment of preferred stock dividends have been suspended.

## SONOMA VALLEY BANCORP

## AVERAGE BALANCES/YIELDS AND RATES PAID

For the six months ended June 30, 2010 and 2009

(1) Fully tax equivalent adjustments are based on a federal income tax rate of $34 \%$ in 2010 and 2009.
(2) Non accrual loans have been included in loans for the purposes of the above presentation. Loan fees of approximately $\$ 96,715$ and $\$ 135,944$ for the six months ended June 30, 2010 and 2009, respectively, were amortized to the appropriate interest income categories.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-Looking Statements

With the exception of historical facts stated herein, the matters discussed in this Form 10-Q are "forward-looking" statements that involve risks and uncertainties that could cause actual results to differ materially from projected results. Such "forwardlooking" statements include, but are not necessarily limited to statements regarding anticipated levels of future revenues and earnings from the operation of Sonoma Valley Bancorp and its wholly owned subsidiary, Sonoma Valley Bank ("Bank"), projected costs and expenses related to operations of our liquidity, capital resources, and the availability of future equity capital on commercially reasonable terms. Factors that could cause actual results to differ materially include, in addition to the other factors discussed in our Form 10-K for the year ended December 31, 2009, and subsequent periodic reports, the following; (i) increased competition from other banks, savings and loan associations, thrift and loan associations, finance companies, credit unions, offerors of money market funds, and other financial institutions; (ii) the risks and uncertainties relating to general economic and political conditions, both domestically and internationally, including, but not limited to, inflation, or natural disasters affecting the primary service area of our major industries; or (iii) changes in the laws and regulations governing the Bank's activities at either the state or federal level. Readers of this Form 10-Q are cautioned not to put undue reliance on "forward-looking" statements which, by their nature, are uncertain as reliable indicators of future performance. We disclaim any obligation to publicly update these "forward-looking" statements, whether as a result of new information, future events, or otherwise.

## For the Six Month Periods

## Ended June 30, 2010 and 2009

## Overview

We recorded a net loss of $\$ 721,361$ for the six months ended June 30, 2010. This represents an increase of $\$ 198,586$ from a loss of $\$ 919,947$ during the period ended June 30, 2009. The increase in earnings relates to a one time offset to salaries and benefits of $\$ 3.1$ million due to the voluntary termination by four of the executives of their interest in the Supplemental Executive Retirement Plan and a one time reversal of expense of $\$ 415,342$, net of current year expense for the voluntary termination of the Director Retirement Plan by nine of the directors offset by $\$ 1.8$ million in write downs on Other Real Estate Owned (OREO and an accrual of $\$ 4.2$ million in provision for loan losses. The increase in the provision for loan losses for the six month period ended June 30, 2010 reflects deterioration in regional economic conditions, decline in regional real estate values and updated assessments of the financial condition of borrowers. Non-interest income showed an increase of $17.3 \%$ or $\$ 169,965$ and non-interest expense showed an increase of $40.6 \%$ or $\$ 2.1$ million. A discussion of the increase in loan losses is further described on Page 18 under "Provision for Loan Losses".

Net loss available to common shareholders improved from a net loss of $\$ 1,117,525$ during the six months ended June 30, 2009 to a net loss of $\$ 995,230$ or $\$(.43)$ per share for the six months ended June 30, 2010. This represents an increase of $\$ 122,295$ from a loss of $\$ 1,117,525$ or $\$(.49)$ per diluted share during the period ended June 30, 2009. Included in the current year loss was the net income statement loss described above of $\$ 995,230$ plus $\$ 273,869$ which represents dividends accrued and discount amortized on preferred stock.

Total assets at June 30, 2010 were $\$ 337.2$ million, a decrease of $\$ 20.6$ million from the $\$ 357.8$ million at December 31, 2009. Cash and due from banks increased by $\$ 14.6$ million from $\$ 33.7$ million at December 31, 2009 to $\$ 48.3$ million at June 30, 2010 and investment securities decreased by $\$ 12.3$ million to $\$ 21.0$ million at June 30, 2010. Loans net of unearned fees decreased $\$ 18.3$ million. Deposits decreased by $\$ 36.2$ million from $\$ 291.7$ million at December 31, 2009 to $\$ 255.5$ million at June 30, 2010. Total shareholders' equity decreased by $\$ 615,819$ from $\$ 18.8$ million at December 31, 2009 to $\$ 18.2$ million at June 30, 2010. This decline is a result of the six months loss of $\$ 721,361$ as described above.

The loss on average total assets on an annualized basis for the six month period was ( $0.41 \%$ ) in 2010 and ( $0.56 \%$ ) in 2009 based on net loss of $\$ 721,361$ as of June 30, 2010. The increase in the return on assets is the result of the $\$ 198,586$ increase in net income offset by growth of $\$ 29.0$ million or $8.8 \%$ in average assets from $\$ 329.4$ million at June 30, 2009 to $\$ 358.4$ million at June 30, 2010. The loss on average shareholders' equity on an annualized basis at the end of the second quarter 2010 and 2009 was $(8.26 \%)$ and ( $4.98 \%$ ), respectively. The decline in return (loss) on equity is the result of the decline in equity from $\$ 37.2$ million in 2009 to $\$ 18.2$ million in 2010. The loss in 2010 is a higher percentage of the smaller equity number.

## RESULTS OF OPERATIONS

## Net Interest Income

Net interest income is the difference between total interest income and total interest expense. Net interest income, adjusted to a fully taxable equivalent basis, as shown on the table- Average Balances/Yields and Rates Paid, on page 15 is higher than net interest income on the statement of income because it reflects adjustments applicable to tax-exempt income from certain securities and loans ( $\$ 148,030$ in 2010 and $\$ 167,367$ in 2009, based on a $34 \%$ federal income tax rate).

The decrease in net interest income for the six months ended June 30, 2010 (stated on a fully tax equivalent basis) is a result of the net effect of a $\$ 1.4$ million decrease in interest income offset by a decrease in interest expense of $\$ 373,179$, showing a net decrease of $\$ 1.05$ million. As of June 30, 2009 the federal funds rate and Wall Street Journal prime rate remained at $0.25 \%$ and $3.25 \%$, respectively.

Net interest income (stated on a fully taxable equivalent basis) expressed as a percentage of average earning assets, is referred to as net interest margin. In 2010, our net interest margin declined 101 basis points to $3.77 \%$, from $4.78 \%$ for the same period in 2009. The decline in the net interest margin is a result of asset yields repricing downward faster than the yields on earning liabilities. Additionally, with the increase in non-accrual loans, earnings on loans have significantly declined.

## Interest Income

As previously stated, interest income (stated on a fully taxable equivalent basis) declined by $\$ 1.4$ million to $\$ 8.0$ million in the first six months of 2010 , a $15.1 \%$ decrease from the $\$ 9.4$ million realized during the same period in 2009 . The $\$ 1.4$ million decrease was the result of the 134 basis point decrease in the yield on earning assets to $4.78 \%$ for the six months ended June 30, 2010 from $6.12 \%$ for the same period in 2009. Average balances of interest-bearing assets increased $\$ 27.6$ million or $8.9 \%$ from $\$ 310.0$ million as of June 30, 2009 to $\$ 337.6$ million as of June 30, 2010.

The gain in volume of average earning assets was responsible for a $\$ 221,963$ decrease in interest income, and the decrease in interest rates contributed $\$ 1.198$ million, for a net decrease in interest income of $\$ 1.420$ million.

## Interest Expense

Total interest expense for the first six months of 2010 decreased by $\$ 373,179$ to $\$ 1.691$ million from $\$ 2.064$ million for the same period in 2009. The average rate paid on all interest-bearing liabilities decreased from $1.76 \%$ in the first six months of 2009 to $1.21 \%$ in the same period in 2010, a decrease of 55 basis points. Average balances of interest-bearing liabilities increased from $\$ 236.2$ million to $\$ 281.6$ million, a $\$ 45.4$ million or $19.2 \%$ increase in interest-bearing liabilities.

The gain in volume of average balances was responsible for a $\$ 368,980$ increase in interest expense and the lower interest rates paid were responsible for a $\$ 742,159$ decrease in interest expense for a net decrease of $\$ 373,179$.

Individual components of interest income and interest expense are provided in the table-Average Balances/Yields and Rates Paid on page 15.

## Provision for Loan Losses

The provision for loan losses charged to operations as of June 30 , 2010 was $\$ 4.2$ million compared to $\$ 4.9$ million in 2009. The provision for loan losses is based on our evaluation of the loan portfolio and the adequacy of the allowance for loan losses in relation to total loans outstanding. Like many community banks, the Bank does have a significant concentration in commercial real estate loans. At the present time, due to severe economic recession, significant decrease in real estate values, and the lack of available financing options, local commercial real estate values have declined considerably. This severely impacts the Bank's commercial real estate portfolio causing additional provisions for loan losses. The Bank has been proactive in obtaining current appraisals on loans secured by commercial real estate. Per regulatory and accounting guidelines, the Bank is required to writedown collateral-dependant loans to the fair market value of the collateral and set a reserve for potential selling costs. As these loans are charged off against the loan loss reserve, the reserve is reduced to a level that does not take into consideration the inherent risk in the remaining portfolio, and thus needs to be replenished. Additionally, due to the increased risk associated with a faltering economy and an increase in the Bank's loss history, the Bank increased reserves on all non-classified loans. Although the economy has shown some signs of stabilization, conditions in the commercial real estate market are anticipated to worsen further which may result in additional provisions for loan loss throughout 2010.

The non-performing assets to total loans ratio was $16.27 \%$ as of June 30,2010 compared to $4.09 \%$ as of June 30, 2009. Non accrual loans were $\$ 39.4$ million as of June 30, 2010 compared to $\$ 11.1$ million as of June 30, 2009, an increase of $253.4 \%$. Loans charged-off are $\$ 5.4$ million and recoveries are $\$ 407,000$ for 2010 year to date compared with $\$ 1.3$ million in charge-offs and $\$ 59,000$ in recoveries for the same period in 2009. The increase in charge-offs in 2010 is a result of multiple causes including a continuing recession which caused more business failures and borrowers to become delinquent and unable to payback their loans, a material drop in real estate values and the application of regulatory and accounting guidance which require certain assets to be written down to fair market value of the collateral, in some cases as much as $60 \%$ of the previous appraised value. Refer to page 26 for an analysis in the changes in allowance for loan losses including charge-offs and recoveries.

## Non-interest Income

Non-interest income for the first six months of $\$ 1.2$ million increased $17.3 \%$ or $\$ 169,965$ over the $\$ 981,611$ recorded in the comparable period in 2009. The increase is largely a result of the $\$ 238,610$ non-recurring gain on sale of securities.

Year-to-date income from service charges on deposit accounts has declined $13.6 \%$, or $\$ 87,338$, from $\$ 644,524$ in 2009 to $\$ 557,186$ in 2010. There was a decrease of $\$ 85,053$ in income from overdrafts and checks drawn against insufficient funds and a decline of $\$ 11,545$ in income on business accounts.

Other fee income showed a decrease of $\$ 5,962$ or $4.3 \%$ to $\$ 133,119$ for the first six months in 2010 from $\$ 139,081$ for the same period in 2009. This is due to a drop of $\$ 16,486$ in credit card merchant processing fees offset by a $\$ 7,177$ increase in miscellaneous income and $\$ 4,542$ increase in loan referral income.

All other non-interest income showed a $3.5 \%$, or $\$ 6,832$, increase from $\$ 198,006$ in 2009 to $\$ 204,838$ in 2010. This is a result of an increase in the income generated by bank owned life insurance policies. Income on the policies was $\$ 185,081$ as of June 30, 2009 compared to $\$ 191,660$ as of June 30, 2010, an increase of $\$ 6,579$.

## Non-Interest Expense

Total non-interest expense declined $\$ 1.4$ million, or $26.6 \%$, to $\$ 3.8$ million for the first six months of 2010 from $\$ 5.2$ million in the comparable period in 2009. Non-interest expense on an annualized basis represented $2.15 \%$ of average total assets in 2010 compared with $3.19 \%$ in the comparable period in 2009.

The items which caused the $\$ 1.4$ million decline in non-interest expense was the termination of the Supplemental Executive Retirement Plan (SERP), and the termination of the Director Retirement Plan, a reversal to income of $\$ 3.1$ million and $\$ 415,342$, respectively. These are non recurring credits to expense. Although these accounts are normally included with Salaries and Benefits and with Professional Fees they have been excluded from that discussion to better discuss year over year comparisons.

Salaries and benefits decreased $\$ 221,427$, or $8.6 \%$, from $\$ 2.588$ million for the six months ended June 30, 2009 to $\$ 2.367$ million for the six months ended June 30, 2010. Management tries to utilize efficiencies to stabilize the growth in full-time equivalent employees. At June 30, 2010 total full time equivalent employees were 48 compared to 53 as of June 30, 2009. As of June 30, 2010 , assets per employee were $\$ 7.0$ million compared with $\$ 6.5$ million as of June 30, 2009.

Expenses related to premises and equipment increased $1.2 \%$ to $\$ 500,032$ in 2010 from $\$ 494,343$ for the same period in 2009. Software expense increased $\$ 15,054$ or $31.5 \%$ from $\$ 47,815$ to $\$ 62,869$ as of June 30,2009 and 2010, respectively. Lease expense increased for the first six months of 2010 to $\$ 209,719$ from $\$ 203,310$ for the same period of 2009, an increase of $3.2 \%$ or \$6,409.

Other operating expenses increased $109.37 \%$ to $\$ 4.5$ million in 2010 from $\$ 2.1$ million in 2009, an increase of $\$ 1.9$ million. Loan and collection expense increased $\$ 1.9$ million from $\$ 140,784$ as of June 30,2009 to $\$ 2.0$ million as of June 30,2010 . We have seen increases in expense on foreclosed property, which reflects costs associated with that property, as well as a $\$ 1.7$ million writedown on the market value of OREO. Additionally, we have experienced higher appraisal expense due to the need to re-evaluate non-accrual loans secured by real estate. Loan collection expense has also increased as we have increased our efforts to collect loans. Also showing increases over 2009 are FDIC and other insurance and professional fees. Professional fees have increased $\$ 342,536(46.3 \%)$ to $\$ 1.1$ million as of June 30, 2010 from $\$ 740,495$ a year ago. This increase is predominately a result of legal fees and other professional assistance in our loan collection efforts. The accrual for FDIC insurance has increased $\$ 179,808$ from $\$ 425,000$ as of June 30, 2009 to $\$ 604,808$ at the period ending June 30, 2010 an increase of $42.3 \%$.

## Provision (Benefit) for Income Taxes

As of June 30, 2010, we recorded no income tax benefit related to the pre-tax loss generated in the six months ended June 30, 2010. This compares to an income tax benefit of $\$ 1.0$ million, as of June 30,2009 . No tax benefit was recorded in 2010 due to the Company maintaining a partial valuation allowance against the deferred tax assets and not recording additional deferred tax assets. Management determined that it is "more likely than not" that we will be able to fully recognize our net deferred tax assets after the valuation allowance. The valuation allowance is based on future projected earning.

## BALANCE SHEET ANALYSIS

## Investments

Investment securities were $\$ 21.0$ million at June 30, 2010, a $37.0 \%$ decrease from $\$ 33.3$ million at December 31, 2009 and a $4.7 \%$ increase from $\$ 20.0$ million at June 30, 2009. The decrease in the portfolio from December 31, 2009 is a result of calls, maturities and sales of securities. We will usually maintain an investment portfolio of securities rated "A" or higher by Standard and Poor's or Moody's Investors Service. Local tax-exempt bonds are occasionally purchased without an "A" rating. In this uncertain time, with the downgrades of the credit rating agencies, some purchased bonds now have an underlying rating of less than an "A" rating, although all except two have an Investment Grade bond rating.

Securities are classified as held to maturity (HTM) if we have both the intent and the ability to hold these securities to maturity. As of June 30, 2010, we had securities totaling $\$ 5.1$ million with a market value of $\$ 5.2$ million categorized as HTM. Decisions to acquire municipal securities, which are generally placed in this category, are based on tax planning needs and pledge requirements.

Securities are classified as available for sale (AFS) if we intend to hold these debt securities for an indefinite period of time, but not necessarily to maturity. Investment securities which are categorized as AFS are acquired as part of the overall asset and liability management function and serve as a primary source of liquidity. Decisions to acquire or dispose of different investments are based on an assessment of various economic and financial factors, including, but not limited to, interest rate risk, liquidity and capital adequacy. Securities held in the AFS category are recorded at market value, which was $\$ 15.89$ million compared to an amortized cost of $\$ 15.88$ million as of June 30, 2010.

There were fifteen equity securities with a fair value of $\$ 13,725$ and two municipal securities with a book value of $\$ 391,572$ in the HTM portfolio that are temporarily impaired as of June 30, 2010. Unrealized losses totaled $\$ 33,715$ on equity securities and $\$ 1,139$ on municipal securities. Of the above, fourteen equity securities or $\$ 10,526$ in the AFS portfolio and two municipal securities or $\$ 391,572$ in the HTM portfolio have been in a continuous loss position for 12 months or more as of June 30, 2010. The primary cause of the impairment in the securities is interest rate volatility due to market volatility and downgrades of municipal insurers causing municipal securities to rely on the underlying rating of the municipality which is typically lower than AAA rated. One municipal security totaling $\$ 51,027$ has been downgraded to C by Standard and Poors as the municipal entity is only recently out of bankruptcy. We have continued to receive interest payments as scheduled and anticipate full recovery of both principal and interest. It is our intention to carry the securities to maturity date, at which time we will have received face value for the securities at no loss. The equity securities are minimal shares of local and peer group banks which we hold so that we may better review their financial and compensation information. All small financial institution stocks have severely declined in value and are very thinly traded.

Although the quoted market values fluctuate, investment securities are generally held to maturity, and accordingly, gains and losses to the income statement are recognized upon sale, or at such time as management determines that a permanent decline in value exists. In our opinion, there was no investment in securities at June 30, 2010 that constituted a material credit risk to the Company. The lower market value to amortized costs was a result of the increase in market interest rates and not an indication of lower credit quality except as stated above. At the present time there is some uncertainty in the market relative to the companies insuring the municipal securities that we hold. We are monitoring this situation very closely and believe that the municipalities will be able to fulfill their obligations and there will be no need to rely on the insurance companies for payment. If the insurance companies are downgraded it could lower the rating on the securities and therefore affect the fair value.

## Loans

Our loans, net of unearned loan fees were $\$ 252.9$ million at June 30, 2010, or $99.0 \%$ of total deposits. This compares with $\$ 271.2$ million, or $93.0 \%$ of total deposits, at December 31, 2009 and $\$ 286.2$ million, or $109.2 \%$ of total deposits, at June 30, 2009. A comparative schedule of average loan balances is presented in the table on page 15; period-end and year-end balances are presented in the following table.

|  |  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | Percentage of Total |  | $\begin{aligned} & \text { December 31, } \\ & 2009 \end{aligned}$ | Percentage of Total |  | June 30, 2009 | Percentage of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One to four family residential | \$ | 58,577,180 | 23.1\% | \$ | 63,852,298 | 23.5\% | \$ | 61,492,880 | 21.4\% |
| Multifamily residential |  | 20,673,011 | 8.2\% |  | 21,860,559 | 8.1\% |  | 28,870,783 | 10.1\% |
| Farmland |  | 8,912,662 | 3.5\% |  | 8,923,453 | 3.3\% |  | 8,520,039 | 3.0\% |
| Commercial real estate |  | 108,478,306 | 42.9\% |  | 109,146,997 | 40.2\% |  | 116,528,633 | 40.7\% |
| Construction/Land Development 1-4 family |  | 18,490,756 | 7.3\% |  | 27,604,056 | 10.2\% |  | 27,204,748 | 9.5\% |
| Other construction/land development |  | 14,849,305 | 5.9\% |  | 16,007,666 | 5.9\% |  | 18,996,596 | 6.6\% |
| Consumer loans |  | 2,657,679 | 1.1\% |  | 3,273,139 | 1.2\% |  | 3,922,398 | 1.4\% |
| Other loans to farmers |  | 3,811,829 | 1.5\% |  | 3,934,468 | 1.4\% |  | 3,954,221 | 1.4\% |
| Commercial, non real estate |  | 14,646,975 | 5.8\% |  | 14,881,960 | 5.5\% |  | 14,848,196 | 5.2\% |
| Municipalities |  | 1,982,833 | 0.7\% |  | 1,982,833 | 0.7\% |  | 2,099,035 | 0.7\% |
| Total gross loans |  | 253,080,536 | 100.0\% |  | 271,467,429 | 100.0\% |  | 286,437,529 | 100.0\% |
| Deferred loan fees |  | $(180,364)$ |  |  | $(229,407)$ |  |  | $(232,293)$ |  |
| Loans net of deferred loan fees |  | 252,900,172 |  | \$ | 271,238,022 |  |  | 286,205,236 |  |

As indicated above, the majority of the Company's loan portfolio is secured by real estate. As of June 30, 2010 and June 30, 2009, approximately $91.0 \%$ and $91.1 \%$, respectively, of the Bank's loans were secured by real estate. As of June 30, 2010, commercial real estate properties were identified as a concentration of credit as it represented $42.9 \%$ of the loan portfolio. Another significant concentration is loans secured by one to four family residential properties, which represented $23.1 \%$ of the loan portfolio.

The substantial decline in the economy in general and the decline in residential and commercial real estate values in the Company's primary market area in particular have had an adverse impact on the collectability of certain of these loans and have required increases in the provision for loan losses. The Bank monitors the effects of current and expected market conditions as well as other factors on the collectability of real estate loans. Management believes that the adverse impact on the collectability of certain of these loans will continue in 2010, as the combined effects of declining commercial real estate values and deteriorating economic conditions will place continued stress on the Bank's small business and commercial real estate investor borrowers.

As of June 30, 2010, there was $\$ 108.5$ million in commercial real estate loans representing $42.9 \%$ of the loan portfolio. Commercial real estate loans have been identified as a higher risk concentration based on the impact of the economic conditions and supported by the rise in delinquencies and requests for payment deferments. Many of these loans have been assigned to a special asset manager for enhanced monitoring. Updated financial data is being obtained from borrowers. The allowance for loan losses may be increased in the coming quarters if there is further deterioration in the credit quality of the commercial real estate loan portfolio, or if collateral values continue to drop.

Construction loans are primarily interim loans to finance the construction of commercial and single family residential property. These loans are typically short-term. Maturities on real estate loans other than construction loans are generally restricted to five years (on an amortization of thirty years with a balloon payment due in five years). Any loans extended for greater than five years generally have re-pricing provisions that adjust the interest rate to market rates at times prior to maturity.

Commercial loans and lines of credit are made for the purpose of providing working capital, covering fluctuations in cash flows, financing the purchase of equipment, or for other business purposes. Such loans and lines of credit include loans with maturities ranging from one to five years.

Consumer loans and lines of credit are made for the purpose of financing various types of consumer goods and other personal purposes. Consumer loans and lines of credit generally provide for the monthly payment of principal and interest or interest only payments with periodic principal payments.

In extending credit and commitments to borrowers, the Bank generally requires collateral and/or guarantees as security. The repayment of such loans is expected to come from cash flow or from proceeds from the sale of selected assets of the borrowers. The Bank's requirement for collateral and/or guarantees is determined on a case-by-case basis in connection with management's evaluation of the creditworthiness of the borrower. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, income-producing properties, residences and other real property. The Bank protects its collateral interests by perfecting its security interest in business assets, obtaining deeds of trust, or outright possession among other means.

## Risk Elements

The majority of our loan activity is with customers located within Sonoma County. Approximately $91.0 \%$ of the total loan portfolio is secured by real estate located in our service area. Significant concentrations of credit risk may exist if a number of loan customers are engaged in similar activities and have similar economic characteristics.

As of June 30, 2010, the Company had nine borrowing relationships that exceeded $25 \%$ of risk-based capital. Additionally, the Company identified three geographic concentrations in developments located in Santa Rosa, Petaluma and Windsor.

Based on its risk management review and a review of its loan portfolio, management believes that its allowance for loan losses as of June 30, 2010, is sufficient to absorb losses inherent in the loan portfolio. This assessment is based upon the best available information and does involve uncertainty and matters of judgment. Accordingly, the adequacy of the loan loss reserve cannot be determined with precision, but is subject to periodic review, and could be susceptible to significant change in future periods.

## Loan Commitments and Letters of Credit

Loan commitments are written agreements to lend to customers at agreed upon terms, provided there are no violations of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Loan commitments may have variable interest rates and terms that reflect current market conditions at the date of commitment. Because many of the commitments are expected to expire without being drawn upon, the amount of total commitments does not necessarily represent our anticipated future funding requirements. Unfunded loan commitments were $\$ 36.2$ million at June 30, 2010 and $\$ 40.3$ million at June 30, 2009.

## Non-Performing Assets

The Bank manages credit losses by enforcing administration procedures and aggressively pursuing collection efforts with troubled debtors. The Bank closely monitors the market in which it conducts its lending operations and continues its strategy to control exposure to loans with high credit risk and to increase diversification of earning assets. Internal and external loan reviews are performed periodically using grading standards and criteria similar to those employed by bank regulatory agencies. Management has evaluated loans that it considers to carry additional risk above the normal risk of collectability, and by taking actions where possible to reduce credit risk exposure by methods that include, but are not limited to, seeking liquidation of the loan by the borrower, seeking additional tangible collateral or other repayment support, converting the property through judicial or non-judicial foreclosure proceedings, selling loans and other collection techniques.

The Bank has a process to review all nonperforming loans on a quarterly basis. The Bank considers a loan to be impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Impaired loans as of June 30,2010 were $\$ 34.1$ million compared to $\$ 31.7$ million as of December 31, 2009. The evaluation of impaired loans will continue in the coming quarters as the Bank receives updated appraisals, financial information, and economic trends relevant to individual non-accrual loans.

We had loans of $\$ 39.4$ million in non-accrual status at June 30, 2010 and $\$ 22.2$ million at December 31, 2009. There were $\$ 27.8$ million in loans 90 days or more past due at June 30, 2010 and $\$ 10.9$ million at December 31, 2009. We have more loans in nonaccrual status than are 90 days past due because management determined the continued collection of principal or interest is unlikely, given the information available today. This is further discussed in the guidelines in the paragraph below.

Management classifies all loans as non-accrual loans when they become more than 90 days past due as to principal or interest, or when the timely collection of interest or principal becomes uncertain, if earlier, unless they are adequately secured and in the process of collection. In addition, some loans secured by real estate with temporarily impaired values and commercial loans to borrowers experiencing financial difficulties are placed on non accrual status even though the borrowers continue to repay the loans as scheduled. Such loans are classified by management as "performing nonaccrual" and are included in total non accrual loans. Any interest accrued, but unpaid, is reversed against current income. Interest received on non-accrual loans is applied to principal until the loan has been repaid in full or the loan is brought current and potential for future payments appears reasonably certain, at which time the interest received is credited to income. Generally, a loan remains in a non-accrual status until both principal and interest have been current for six months and it meets cash flow or collateral criteria, or when the loan is determined to be uncollectible and is charged off against the allowance for loan losses, or in the case of real estate loans, is transferred to other real estate owned upon foreclosure.

A loan is classified as a restructured loan when the interest rate is reduced, when the term is extended beyond the original maturity date, or other concessions are made by us, because of the inability of the borrower to repay the loan under the original terms. We had $\$ 5.7$ million in restructured loans as of June 30, 2010 and $\$ 7.3$ million as of December 31, 2009.

The following table provides information with respect to the components of nonperforming assets at the dates indicated:


When appropriate or necessary to protect the Bank's interest, real estate taken as collateral on a loan may be taken by the Company through foreclosure or a deed in lieu of foreclosure. Real property acquired in this manner is known as other real estate owned (OREO). OREO is carried on the books as an asset at the lower of the loan balance or the fair value less estimated costs to sell. OREO represents an additional category of "nonperforming assets." The Company had four OREO properties as of June 30, 2010 for $\$ 2.3$ million and three OREO properties for $\$ 3.9$ million as of December 31, 2009.

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The allowance is increased by provisions charged to operating expense and reduced by charge-offs, net of recoveries. The allowance is based on estimates, and ultimate losses may vary from the current estimates. These estimates are reviewed monthly and, as adjustments become necessary, they are reported in earnings in the periods in which they become known.

In keeping with the FASB ASC 310 (formerly) Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan ("SFAS No. 114") and No. 5, Accounting for Contingencies ("SFAS No. 5"), a review process is performed to identify loan customers who may be experiencing financial difficulties. Management reviews problem loans on a quarterly basis and determines which loans are considered to be "Impaired Loans". Those considered to be "Impaired" will be individually evaluated and have a specific reserve set aside. The impairment of collateral dependent loans will be charged-off. Loans not considered impaired under SFAS No. 114 will be reserved for based on its operational loss factor. Loans that are not subject to SFAS No. 114 are reserved for under SFAS No. 5. Loans subject to SFAS No. 5 are grouped together into pools based on similar risk characteristics. Other factors considered by management in evaluating the adequacy of the allowance include: loan volume, historical net loan loss experience, the condition of industries and geographic areas experiencing or expected to experience economic adversities, credit evaluations and current economic conditions. The allowance for loan losses is not a precise amount, but based on risk categories assigned such as "watch", "substandard", or "doubtful" and the factors above, represents management's best estimate of losses that may be ultimately realized from the current loan portfolio.

Worsening conditions in the general economy and real estate markets will likely continue to adversely affect the loan portfolio, which could necessitate larger provisions for loan losses than in prior periods. The drastic changes in the availability of credit during 2009 and continuing into 2010 has negatively impacted most asset values which serve as collateral to the majority of the Bank's loans. However, as of June 30, 2010, we believe the overall allowance for loan losses is adequate based on our analysis of conditions at that time.

At June 30, 2010, the allowance for loan losses was $\$ 12.2$ million, or $4.84 \%$ of period-end loans, compared with $\$ 13.1$ million, or $4.82 \%$, at December 31, 2009 and $\$ 8.6$ million, or $3.02 \%$, at June 30, 2009. The increase in the allowance is a result of the increase in the non-accrual loans and deterioration in collateral values securing these loans. Real estate values continue to deteriorate and economic conditions remain poor.

Net charge-offs to average loans increased when compared with June 30, 2009. We recorded net charge-offs of $\$ 5.0$ million or $3.83 \%$ of average loans as of June 30, 2010 compared to June 30, 2009, which showed net charge-offs of $\$ 1.3$ million or $0.93 \%$ of average loans. The increase in charge-offs is a direct result of the economic downturn, falling asset values and increased risk associated with borrowers of all types.

An analysis of the changes in the allowance for loan losses, including charge-offs and recoveries by loan categories, is presented below.

|  | For the Six Months Ended 6/30/10 |  | For the YearEnded$12 / 31 / 09$ |  | For the Six Months Ended 6/30/09 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 13,066,053 | \$ | 5,032,500 | \$ | 5,032,500 |
| Provision for loan and lease losses |  | 4,200,000 |  | 31,130,000 |  | 4,880,000 |
| Loans charged off: |  |  |  |  |  |  |
| Commercial |  | $(3,669,265)$ |  | $(18,890,415)$ |  | $(769,937)$ |
| Consumer |  | $(740,798)$ |  | $(1,013,025)$ |  | $(85,099)$ |
| Real Estate Construction |  | $(954,959)$ |  | (2,368,456) |  | 0 |
| Real Estate Loans |  | $(24,920)$ |  | $(961,920)$ |  | $(466,439)$ |
| Leases |  | 0 |  | $(17,634)$ |  | 0 |
| Overdrafts |  | $(43,607)$ |  | $(144,164)$ |  | $(20,070)$ |
| Total charge-offs |  | (5,433,549) |  | $(23,395,614)$ |  | $(1,341,545)$ |
| Recoveries: |  |  |  |  |  |  |
| Commercial |  | 191,977 |  | 266,497 |  | 55,729 |
| Consumer |  | 48,678 |  | 12,074 |  | 3,229 |
| Real Estate Loans |  | 122,202 |  | 0 |  | 0 |
| Leases |  | 0 |  | 17,634 |  | 0 |
| Overdrafts |  | 44,129 |  | 2,962 |  | 473 |
| Total recoveries |  | 406,986 |  | 299,167 |  | 59,431 |
| Net recoveries (charge-offs) |  | (5,026,563) |  | (23,096,447) |  | (1,282,114) |
| Ending balance | \$ | 12,239,490 | \$ | 13,066,053 | \$ | 8,630,386 |

## Deposits

A comparative schedule of average deposit balances is presented in the table on page 15; period-end and year-end deposit balances are presented in the following table.

|  | $\begin{gathered} \text { June } 30, \\ 2010 \\ \hline \end{gathered}$ | Percentage of Total | $\begin{gathered} \text { December } \\ 31, \\ 2009 \end{gathered}$ | Percentage of Total | $\begin{gathered} \text { June } 30, \\ 2009 \\ \hline \end{gathered}$ | Percentage of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing transaction deposits | \$ 38,083,165 | 14.9\% | \$ 33,110,822 | 11.3\% | \$ 28,164,005 | 10.7\% |
| Savings deposits | 77,896,798 | 30.6\% | 96,053,335 | 32.9\% | 92,803,924 | 35.4\% |
| Time deposits, \$100,000 and over | 54,611,279 | 21.3\% | 75,730,229 | 26.0\% | 56,469,137 | 21.6\% |
| Other time deposits | 30,680,751 | 12.0\% | 34,911,841 | 12.0\% | 36,449,080 | 13.9\% |
| Total interest-bearing deposits | 201,271,993 | 78.8\% | 239,806,227 | 82.2\% | 213,886,146 | 81.6\% |
| Demand deposits | 54,198,323 | 21.2\% | 51,902,932 | 17.8\% | 48,107,294 | 18.4\% |
| Total deposits | \$255,470,316 | 100.0\% | \$291,709,159 | 100.0\% | \$261,993,440 | 100.0\% |

Total deposits decreased by $\$ 36.2$ million, or $12.4 \%$, during the six months of 2010 to $\$ 255.5$ million from $\$ 291.7$ million at December 31, 2009, and decreased by $2.5 \%$ from $\$ 262.0$ million as of June 30, 2009. Time deposits greater than $\$ 100,000$, savings deposits and other time deposits showed decreases over year-end 2009. Time deposits greater than $\$ 100,000$ showed the largest decline of $27.9 \%$, or $\$ 21.1$ million, and were $\$ 54.6$ million as of June 30,2010 compared to $\$ 75.7$ million at year-end 2009. Savings deposits of $\$ 77.9$ million decreased $\$ 18.2$ million, or $18.9 \%$, from $\$ 96.1$ million at December 31, 2009. Other time deposits declined $12.1 \%$, or $\$ 4.2$ million, and were $\$ 30.7$ million as of June 30, 2010 compared to $\$ 34.9$ million at December 31, 2009.

Both non-interest bearing demand deposits and interest bearing checking showed increases. Non-interest bearing demand increased $\$ 2.3$ million, or $4.4 \%$, from $\$ 51.9$ million as of December 2009 to $\$ 54.2$ million as of June 30,2010 . Interest-bearing checking increased to $\$ 38.1$ million, a $15.0 \%$, or $\$ 5.0$ million increase from $\$ 33.1$ million as of December 31, 2009. The bank was aware that certain customers deposited funds for short time period and would be withdrawing such funds in the first quarter to satisfy various obligations. Of the $\$ 21.1$ million decline in time deposits greater that $\$ 100,000, \$ 9.3$ million was an anticipated withdrawal of funds. Additionally, due to our low capital ratios, the Bank has had to allow our CDARS reciprocal deposits to run off. This has contributed to the decline of time deposits and likewise the increase in interest-bearing transaction accounts as the customers move the renewing time deposits to FDIC insured transaction accounts.

## Capital

The Bank is subject to FDIC regulations governing capital adequacy. The FDIC has adopted risk-based capital guidelines which establish a risk-adjusted ratio relating capital to different categories of assets and off-balance sheet exposures. Under the current guidelines, as of June 30, 2010, the Bank was required to have minimum Tier I and total risk-based capital ratios of $4 \%$ and $8 \%$, respectively. To be well capitalized under Prompt Corrective Action Provisions requires minimum Tier I and total risk-based capital ratios to be $6 \%$ and $10 \%$, respectively.

The FDIC has also adopted minimum leverage ratio guidelines for compliance by banking organizations. The guidelines require a minimum leverage ratio of $4 \%$ of Tier 1 capital to total average assets. Banks experiencing high growth rates are expected to maintain capital positions well above the minimum levels. The leverage ratio, in conjunction with the risk-based capital ratio, constitutes the basis for determining the capital adequacy of banking organizations.

Based on the FDIC's guidelines, the Bank's total risk-based capital ratio at June 30, 2010 was $6.59 \%$ and its Tier 1 risk-based capital ratio was $5.30 \%$. The Bank's leverage ratio was $4.20 \%$.

The total risk-based capital, Tier 1 risk based capital and leverage ratios for the Company at June 30, 2010, were $6.27 \%$, 4.98\% and $3.94 \%$, respectively. The capital ratios for the Company at June 30, 2009, were $13.35 \%, 12.08 \%$ and $10.85 \%$, respectively.

On February 1, 2010, the FDIC notified the Bank by letter that it was "undercapitalized" within the meaning of the Federal Deposit Insurance Act ("FDI Act") prompt corrective action ("PCA") capital requirements (12 U.S.C. § 18310), and directed the Bank to submit, as required by laws and regulations, a Capital Restoration Plan ("CRP") to the FDIC by March 17, 2010. The Bank is subject to Section 38 of the FDI Act with respect to undercapitalized institutions requiring that the FDIC monitor the condition of the Bank; requiring submission of a CRP; restricting the growth of the Bank's assets; and acquiring prior approval for acquisitions, branching and new lines of business. In addition, the Bank must cease paying dividends, is prohibited from paying management fees to a controlling person and is prohibited from accepting or renewing any brokered deposits. The Company submitted a CRP to the FDIC on March 17, 2010.

On April 14, 2010, the Company received a Supervisory Prompt Corrective Action Directive ("Directive") from the FDIC, dated April 13, 2010, due to the Bank's "undercapitalized" status as of December 31, 2009 under regulatory capital guidelines. On April 26, 2010, the Bank revised its capital restoration plan for resubmission to the FDIC, and the Bank appealed the Directive in order to extend the time period within which to become compliant. On June 22, 2010, the Bank received notice from the FDIC that the appeal was rejected.

The Directive required that by May 13th, 2010, the Bank must have (1) sold enough voting shares or obligations of the Bank so that the Bank is "adequately capitalized" under regulatory capital guidelines and/or (2) accepted an offer to be acquired by a depository institution holding company or combined with another insured depository institution. The Bank did not meet the above requirements by the timeline set forth in the Directive. The Bank continues to act upon strategic alternatives to raise capital and restructure its balance sheet to satisfy the requirement of the Directive.

Although already subject to certain limitations, the Directive also prohibits the Bank from: (1) paying interest on deposits in excess of prescribed limits; (2) accepting, renewing or rolling over any brokered deposits; (3) making any capital distributions or dividend payments to the Company or any affiliate of the Bank or the Company; (4) paying any bonus to, or increasing the compensation of, any director or officer of the Bank without the prior approval of the FDIC; (5) establishing or acquiring a new branch or, without the prior approval of the FDIC, relocating, selling or disposing of any existing branch. In addition, the Bank must comply with Section 23A of the Federal Reserve Act without the exemption for transactions with certain affiliated institutions.

As a result of the Bank's recent annual regulatory examination by the FDIC and the California Department of Financial Institutions ("CDFI") and the Bank's current status as "undercapitalized", on May 17, 2010 the Bank entered into a Stipulation to the Issuance of a Consent Order ("Consent Order") with the FDIC and the CDFI. The Consent Order, among other things, requires that the Bank must, within 90 days from the issuance of the Consent Order: (1) increase and maintain the Bank's Tier 1 capital in such amount to ensure the Bank's leverage ratio equals or exceeds $10 \%$; (2) increase and maintain the Bank's total risk-based capital ratio in such amount as to equal or exceed $12 \%$; and (3) develop and adopt a plan to meet and maintain the capital requirements of the Consent Order.

## Liquidity Management

Liquidity management for banks requires that funds always be available to pay anticipated deposit withdrawals and maturing financial obligations such as certificates of deposit promptly and fully in accordance with their terms and to fund new loans. Liquidity management also considers the potential for unanticipated deposit withdrawals, unanticipated loan demand and reductions in borrowing capacities. Liability management for banks involves evaluation and selection of the type, maturities, amounts, rates and availability associated with deposits, borrowings and other liabilities that a bank could undertake. Liability management is integral to the liquidity management process.

The Bank's major sources of funds include retail deposit inflows, payments and maturities of loans, sale of loans, investment security sales, investment security maturities and pay-downs, Federal Home Loan Bank (FHLB) advances and other borrowings. The Bank's primary use of funds are for advances on loans, the purchase of investment securities, the redemption of maturing CD's, checking and savings deposit withdrawals, repayment of borrowings, payment of operating expenses and dividends to common shareholders and Company obligations (when authorized).

Our liquidity is determined by the level of assets (such as cash, Federal funds sold and available-for-sale securities) that are readily convertible to cash to meet customer withdrawal and borrowing needs. Deposit growth also contributes to our liquidity. We review our liquidity position on a regular basis to verify that it is adequate to meet projected loan funding and potential withdrawal of deposits. We have a comprehensive Capital and Liquidity Risk Management policy and a Contingency Funding Plan Policy which we use to monitor and determine adequate levels of liquidity.

To meet liquidity needs, the Bank maintains a portion of funds in cash deposits at other banks, Federal funds sold, excess reserves at Federal Reserve Bank and investment securities. As of June 30, 2010, primary liquidity was comprised of $\$ 4.3$ million in cash and cash equivalents, $\$ 44.1$ million in interest-bearing deposits at Federal Reserve Bank and $\$ 15.9$ million in available-for-sale securities. This primary liquidity totaled $19.05 \%$ of total assets at June 30, 2010, compared to $14.7 \%$ at December 312009.

In addition to liquid assets, liquidity can be enhanced, if necessary, through short or long term borrowings which the Bank classifies as available liquidity. Available liquidity, which includes the ability to borrow at FHLB, was $13.05 \%$ or $\$ 44.0$ million as of June 30, 2010 and $15.69 \%$ or $\$ 57.6$ million as of December 31, 2009.

The Bank also tries to maintain contingent sources of liquidity such as Federal funds lines, a $25 \%$ reserve of FHLB advances, and other borrowings. At June 30, 2010, contingent liquidity declined to $\$ 10.2$ million or $3.03 \%$ of total assets compared with $\$ 45.3$ million or $12.3 \%$ as of December 31, 2009.

During the fourth quarter of 2009, two correspondent banks suspended the Bank's unsecured Federal funds purchased lines of credit totaling $\$ 11.0$ million. During the first quarter of 2010, an additional two banks suspended their unsecured Federal funds purchased lines of credit totaling $\$ 8.0$ million. The Bank is also a member of the FHLB San Francisco and has a secured credit limit for advances, the total usable amount of which is dependent on the borrowing capacity of pledged loans. In January, 2010, the Bank borrowed an additional $\$ 20.0$ million from the FHLB to increase our on balance sheet liquidity and to lock in low interest rates for five years. In February, the FHLB reduced the Bank's overall secured credit limit and required the physical delivery of pledged loans and the Bank responded by transferring a security as additional collateral to offset the effect of the reduction in the credit limit. Additionally, upon further review of the collateral and additional reduction in the percentages of collateral available, the Bank has purchased certificates of deposit in the amount of $\$ 16.0$ million and pledged to support the borrowing. At the present time the Bank has additional borrowing capacity at the FHLB of $\$ 6.8$ million. The FHLB has discretionary right going forward to take actions to manage the risk of its credit relationship with the Bank, which potential actions include further reducing the Bank's overall credit limit and reducing the borrowing capacity of pledged loans.

At quarter end, the Bank also maintained a $\$ 3.5$ million secured borrowing line with the Federal Reserve Bank of San Francisco's Discount Window, which was not drawn upon at June 30, 2010. There were no borrowings outstanding collateralized by the investment portfolio as of June 30, 2010, although $\$ 250,000$ of securities in the available-for-sale portfolio were pledged for Treasury, Tax \& Loan deposits and US Bankruptcy deposits at the Federal Reserve Bank and \$577,000 securities in the held-to-maturity portfolio pledged with Union Bank of California for public entity deposits and \$50,000 pledged at Union Bank for outstanding letters of credit. $\$ 4.6$ million in the held-to-maturity portfolio was free and available to pledge as collateral at Federal Reserve Bank. To the extent that the investment securities are used as collateral for outstanding borrowings, these securities cannot be sold unless alternative collateral is substituted to collateralize the outstanding borrowings. The inability to sell these securities would reduce our available liquidity.

Management anticipates that cash and cash equivalents, investment, deposits in financial institutions, potential loan sales and borrowing capacities from the FHLB and the Federal Reserve should provide adequate liquidity for the Bank's operating, lending, investing, customer deposit withdrawal and maturing borrowing needs and to meet it regulatory liquidity requirements for the foreseeable future.

## Market Risk Management

Overview. Market risk is the risk of loss from adverse changes in market prices and rates. Our market risk arises primarily from interest rate risk inherent in our loan, investment and deposit functions. Our Board of Directors has overall responsibility for the interest rate risk management policies. Sonoma Valley Bank has an Asset and Liability Management Committee (ALCO) that establishes and monitors guidelines to control the sensitivity of earnings to changes in interest rates.

Asset/Liability Management. Activities involved in asset/liability management include but are not limited to lending, accepting and placing deposits and investing in securities. Interest rate risk is the primary market risk associated with asset/liability management. Sensitivity of earnings to interest rate changes arises when yields on assets change in a different time period or in a different amount from that of interest costs on liabilities. To mitigate interest rate risk, the structure of the balance sheet is managed with the goal that movements of interest rates on assets and liabilities are correlated and contribute to earnings even in periods of volatile interest rates. When interest rates increase, the market value of securities held in the investment portfolio declines. Generally, this decline is offset by an increase in earnings. When interest rates decline, the market value of securities increases while earnings decrease due to our asset sensitivity caused by the variable rate loans. Usually we are able to mitigate the risk from changes in interest rates with this balance sheet structure. The asset/liability management policy sets limits on the acceptable amount of variance in net interest margin and market value of equity under changing interest environments. We use simulation models to forecast earnings, net interest margin and market value of equity.

Simulation of earnings is the primary tool used to measure the sensitivity of earnings to interest rate changes. Using computer-modeling techniques, we are able to estimate the potential impact of changing interest rates on earnings. A balance sheet forecast is prepared quarterly using inputs of actual loans, securities and interest bearing liabilities (i.e. deposits/borrowings) positions as the beginning base. The forecast balance sheet is usually processed against nine interest rate scenarios. The scenarios usually include $100,200,300$ and 400 basis point rising rate forecasts, a flat rate forecast and $100,200,300$ and 400 basis point falling rate forecasts which take place within a one year time frame. The net interest income is measured during the year assuming a gradual change in rates over the twelve-month horizon.

Our 2010 net interest income, as forecast below, was modeled utilizing a forecast balance sheet projected from June 30, 2010 balances. The following table summarizes the effect on net income of $+100,+200,+300,+400$ and -25 basis point changes in interest rates as measured against a constant rate (no change) scenario.

Interest Rate Risk Simulation of Net Interest Income as of June 30, 2010
(dollars in thousands)

| Variation from a constant rate scenario | \$ Change in NII |
| :---: | :---: |
| + | $\$ 2,354$ |
| + | +300 bp |
|  | $\$ 1,613$ |
| + | +100 bp |
|  | $\$ 948$ |
|  | $\$ \mathrm{bp}$ |

The simulations of earnings do not incorporate any management actions, which might moderate the negative consequences of interest rate deviations. Therefore, they do not reflect likely actual results, but serve as conservative estimates of interest rate risk. Since the primary tool used by management to measure and manage interest rate exposure is a simulation model, use of the model to perform simulations reflecting changes in interest rates over a twelve month horizon enables management to develop and initiate strategies for managing exposure to interest rate risks. Our management believes that both individually and in the aggregate its modeling assumptions are reasonable, but the complexity of the simulation modeling process results in a sophisticated estimate, not an absolutely precise calculation of exposure.

Interest Rate Sensitivity Analysis. Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-bearing assets and liabilities are subject to change in interest rates either at replacement, repricing or maturity. Interest rate sensitivity management focuses on the maturity of assets and liabilities and their repricing during periods of change in market interest rates. Interest rate sensitivity is measured as the difference between the volumes of assets and liabilities in the current portfolio that are subject to repricing at various time horizons. The differences are known as interest sensitivity gaps.

A positive cumulative gap may be equated to an asset sensitive position. An asset sensitive position in a rising interest rate environment will cause a bank's interest rate margin to expand. This results as floating or variable rate loans reprice more rapidly than fixed rate certificates of deposit that reprice as they mature over time. Conversely, a declining interest rate environment will cause the opposite effect. A negative cumulative gap may be equated to a liability sensitive position. A liability sensitive position in a rising interest rate environment will cause a bank's interest rate margin to contract, while a declining interest rate environment will have the opposite effect. The table above shows net interest income declining when rates decline and increasing when rates increase. We are usually asset sensitive, which causes the Bank's net interest margin to expand when rates increase.

The following table sets forth the dollar amounts of maturing and/or repricing assets and liabilities for various periods. This does not include the impact of prepayments or other forms of convexity caused by changing interest rates. Historically, this has been immaterial and estimates for them are not included.

We have more liabilities than assets repricing during the next year. However, because our asset rates change more than deposit rates, our interest income will change more than the cost of funds when rates change. The table below indicates that we are liability sensitive throughout the next year. At the end of the twelve month cycle, the rate sensitive gap shows $\$ 49.9$ million more in liabilities than assets with a repricing opportunity.

We control long-term interest rate risk by keeping long term fixed rate assets (longer than 5 years) less than its long term fixed rate funding, primarily demand deposit accounts and capital. The following table sets forth cumulative maturity distributions as of June 30, 2010 for our interest-bearing assets and interest-bearing liabilities, and our interest rate sensitivity gap as a percentage of total interest-earning assets. Of the $\$ 165.8$ million in fixed rate assets repricing in the over 12 months category, shown in the table below, $\$ 16.3$ million are long term assets with a maturity over five years. This $\$ 16.3$ million compares favorably to our long term funding of $\$ 72.8$ million which includes demand and core deposits and equity.

| June 30, 2010 <br> (dollars in thousands) | Immediate Reprice |  | Up to 3 <br> Months |  | 4 to 6 <br> Months |  | 7 to 12 <br> Months |  | Over 12 <br> Months |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FFS + overnight IBB | \$ | 44,049 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 44,049 |
| Securities + Other IBB |  | 0 |  | 590 |  | 334 |  | 667 |  | 19,435 |  | 21,026 |
| Loans |  | 34,583 |  | 7,064 |  | 18,365 |  | 34,277 |  | 146,372 |  | 240,661 |
| Total RSA | \$ | 78,632 | \$ | 7,654 | \$ | 18,699 | \$ | 34,944 | \$ | 165,807 | \$ | 305,736 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| MMDA/NOW/SAV | \$ | 115,979 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 115,979 |
| CD's < $\$ 100 \mathrm{k}$ |  | 0 |  | 7,608 |  | 8,463 |  | 8,463 |  | 6,147 |  | 30,681 |
| CD's >\$100k |  | 0 |  | 9,209 |  | 20,106 |  | 5,027 |  | 20,270 |  | 54,612 |
| Borrowings |  | 0 |  | 5,000 |  | 5,000 |  | 5,000 |  | 45,000 |  | 60,000 |
| Total RSL | \$ | 115,979 | \$ | 21,817 | \$ | 33,569 | \$ | 18,490 | \$ | 71,417 | \$ | 261,272 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| GAP | \$ | $(37,347)$ | \$ | $(14,163)$ | \$ | $(14,870)$ | \$ | 16,454 | \$ | 94,390 | \$ | 44,464 |
| Cumulative | \$ | $(37,347)$ | \$ | $(51,510)$ | \$ | $(66,380)$ | \$ | $(49,926)$ | \$ | 44,464 |  |  |
| \% Assets |  | -11.1\% |  | -15.3\% |  | -19.7\% |  | -14.8\% |  | 13.2 |  |  |

Market risk in securities. Market risk in securities shows the amount of gain or loss (before tax) in the securities portfolio. Portfolio volume, sector distribution, duration, and quality all affect market valuation. The adjusted equity ratio is Tier 1 capital adjusted for the market gain or loss less any applicable tax effect divided by average total assets for leverage capital purposes for the most recent quarter.

The ratio is designed to show Tier 1 capital if the securities portfolio had to be liquidated and all gains and losses recognized. If the ratio remains strong after a $+2 \%,+3 \%$ or $+4 \%$ rate shock, market risk is reasonable in relation to the level of capital. A bank has flexibility and strength when the securities portfolio can be liquidated for liquidity purposes without affecting capital adequacy.

We have only moderate market risk in investments because the average maturity in the portfolio is not very long, except for municipals, which are held to maturity (see page 20 for a discussion of investments). The portfolio should decline in value only about $0.7 \%$ or $\$ 477,000$ for a $1 \%$ increase in rates. The gain in value if rates fall would be somewhat less, because there are some callable bonds. Marking-to-market available for sale securities when rates change would add only modest volatility to a strong level of equity. This market risk acts to offset the interest rate risk (i.e. if rates decline and NIM is squeezed, there would be a concurrent gain in the value of securities).

## SONOMA VALLEY BANCORP

## AVERAGE BALANCES/YIELDS AND RATES PAID

For the three months ended June 30, 2010 and 2009

(1) Fully tax equivalent adjustments are based on a federal income tax rate of $34 \%$ in 2010 and 2009.
(2) Non accrual loans have been included in loans for the purposes of the above presentation. Loan fees of approximately $\$ 49,042$ and $\$ 75,093$ for the three months ended June 30, 2010 and 2009, respectively, were amortized to the appropriate interest income categories.

## For the Three Month Period

## Ended June 30, 2010 and 2009

## Overview

We reported net income of $\$ 2.23$ million for the second quarter of 2010 compared with a net loss of ( $\$ 1.48$ ) million for the second quarter of 2009. On a per share basis, net income for the three months ended June 30, 2010 equaled $\$ 0.90$ per basic weighted average share compared with net loss of $(\$ 0.70)$ per share during the same period in 2009. See page 4 for the comparative detail. The increase in earnings relates to a $\$ 3.5$ million one time offset to salaries and benefits of $\$ 3.1$ million due to the voluntary termination by four of the executives of their interest in the Supplemental Executive Retirement Plan (SERP) and a one time reversal of expense of $\$ 415,342$ for the voluntary termination of the Director Retirement Plan by nine of the directors.

Return (loss) on average total assets on an annualized basis for the three months ended June 30, 2010 and 2009 was $2.57 \%$ and ( $1.77 \%$ ), respectively. Return (loss) on average shareholders' equity on an annualized basis for the three months ended June 30,2010 and 2009 was $55.33 \%$ and (14.79)\%, respectively. The increase in the return on equity is a result of the increase in earnings and the smaller average equity experienced in the second quarter of 2010 when compared to 2009. Net income (loss) allocable to common shareholders increased from a net loss of $\$ 1.61$ million during the three months ended June 30 2009 to net income of $\$ 2.09$ million during the same period 2010.

## RESULTS OF OPERATIONS

## Net Interest Income

Net interest income, adjusted to a fully taxable equivalent basis, decreased by $\$ 744,000$ to $\$ 3.0$ million for the three months ended June 30,2010 , from $\$ 3.7$ million during the comparable period of 2009. Net interest income on a fully taxable equivalent basis, as shown on the table -Average Balances/Yields and Rates Paid on page 34 is higher than net interest income on the statements of income because it reflects adjustments applicable to tax-exempt income from certain securities and loans ( $\$ 69,000$ in 2010 and $\$ 83,000$ in 2009, based on a $34 \%$ federal income tax rate).

Net interest income (stated on a fully taxable equivalent basis) expressed as a percentage of average earning assets, is referred to as net interest margin. Our net interest margin for the second quarter of 2010 decreased 112 basis points to $3.60 \%$ from $4.72 \%$ for the quarter ended June 30, 2009. The decrease in net interest margin is the result of yields on earning assets declining faster than the yields on earning liabilities. For the three months ended June 30, 2010, the yield on average earning assets has decreased 137 basis points, while the yield on interest-bearing liabilities decreased 45 basis points from $1.66 \%$ for the three months of 2009 to $1.21 \%$ for the three months period ended June 30, 2010. As of June 30, 2010 the federal funds rate was $0.00 \%-0.25 \%$ and the prime rate was $3.25 \%$.

## Interest Income

Interest income for the three months ended June 30, 2010 decreased by $\$ 904,000$ to $\$ 3.8$ million, a $19.3 \%$ decrease from the $\$ 4.7$ million realized during the same period in 2009. The decline in volume of average balances was responsible for a $\$ 264,000$ decrease in interest income and a $\$ 640,000$ decrease in interest income was related to lower interest rates, resulting in a net decline in interest income of $\$ 904,000$. Also contributing to the lower interest income number is the significant amount of loans we are carrying in non-accrual status.

## Interest Expense

Total interest expense for the three months ended June 30, 2010 decreased by $\$ 160,000$ to $\$ 821,000$ compared with $\$ 981,000$ in the same period of 2009. The average rate paid on all interest-bearing liabilities for the second quarter of 2010 decreased 45 basis points to $1.21 \%$ from $1.66 \%$ in the second quarter of 2009. Average interest-earning deposit balances for the second quarter of 2010 increased to $\$ 271.1$ million from $\$ 237.6$ million in the same period of 2009 , a $14.1 \%$ gain.

The gain in volume of average balances accounted for a $\$ 171,000$ increase in interest expense while a decline of $\$ 331,000$ was related to lower interest rates paid, resulting in a $\$ 160,000$ decrease in interest expense for the second quarter of 2010.

Individual components of interest income and interest expense are provided in the table - Average Balances/Yields and Rates Paid on page 34.

## Provision for Loan Losses

The provision for loan losses was $\$ 2.30$ million during the second quarter of 2010 compared to the $\$ 4.25$ million provision for the second quarter of 2009. The Company continues to accrue based on the assessment of the loan portfolio in light of current economic conditions. See page 18 for a more in depth discussion.

## Non-interest Income

Non-interest income of $\$ 706,000$ for the second quarter of 2010 represented an increase of $\$ 204,000$, or $40.4 \%$, from the $\$ 502,000$ for the comparable period in 2009. The increase is largely a result of the $\$ 238,610$ non-recurring gain on sale of securities.

Income from service charges on deposit accounts has declined $14.7 \%$, or $\$ 49,000$ from $\$ 334,000$ to $\$ 285,000$ for the three months ended June 30, 2009 and June 30, 2010, respectively. There was a decrease of $\$ 41,000$ in income from overdrafts and checks drawn against insufficient funds and a decline of $\$ 7,000$ in income on business accounts

Other fee income was $\$ 58,000$ for second quarter 2010, a decrease of $\$ 16,000$ or $21.8 \%$ from $\$ 74,000$ for the same period of 2009. This is due to a drop of $\$ 14,000$ in credit card merchant processing fees and a decline of $\$ 2,000$ in wire transfer fees.

All other non-interest income showed a $13.0 \%$ or $\$ 12,000$ increase from $\$ 95,000$ for second quarter 2009 to $\$ 107,000$ in 2010. This is a result of an increase in the income generated by bank owned life insurance. Income on the policies was $\$ 88,000$ for the three months ended June 30,2009 compared to $\$ 100,000$ for the three months ended June 30 , 2010, and increase of $\$ 12,000$.

## Non-interest Expense

For the second quarter of 2010, non-interest expense was (\$930,000) compared with $\$ 2.6$ million for the same period in 2009, representing a decrease of $\$ 3.5$ million. The items which caused the $\$ 3.5$ million decline in non-interest expense was the termination of the Supplemental Executive Retirement Plan (SERP), and the termination of the Director Retirement Plan, a reversal to income of $\$ 3.3$ million and $\$ 454,000$, respectively. These are non recurring credits to expense. Although these accounts are normally included with Salaries and Benefits and with Professional Fees they have been excluded from that discussion to better discuss year over year comparisons.

Salaries and benefits decreased $\$ 209,307$, or $17.6 \%$, from $\$ 1.231$ million for the three months ended June 30,2009 to $\$ 1.022$ million for the three months ended June 30, 2010. Management tries to utilize efficiencies to stabilize the growth in full-time equivalent employees. At June 30, 2010 total full time equivalent employees were 48 compared to 53 as of June 30, 2009. As of June 30, 2010 , assets per employee were $\$ 7.0$ million compared with $\$ 6.5$ million as of June 30, 2009.

Expenses related to premises and equipment decreased $\$ 1.6 \%$ or $\$ 4,000$ to $\$ 247,000$ from $\$ 251,000$ for the three months ended June 30, 2010 and 2009, respectively. The $\$ 4,000$ decrease in expense for the second quarter is the result of various leasehold improvements and furniture and equipment being fully depreciated.

Other operating expenses increased $19.7 \%$ to $\$ 1.3$ million for the three months ended June 30, 2010 from $\$ 1.1$ million in 2009, an increase of $\$ 215,000$. Loan and collection expense increased $\$ 53,000$ from $\$ 27,000$ for the second quarter of 2009 to $\$ 80,000$ as of June 30, 2010. We have seen increases in expense on foreclosed property, which reflects costs associated with that property. Loan collection expense has also increased as we have increased our efforts to collect loans. Also showing increases over second quarter 2009 are FDIC and other insurance and professional fees. Professional fees have increased $\$ 151,000$ or $37.9 \%$ to $\$ 550,000$ for the quarter ending June 30,2010 from $\$ 399,000$ for the same period of 2009. This increase in predominately a result of legal fees and other professional assistance in our loan collection efforts. The accrual for FDIC insurance has increased $\$ 43,000$ from $\$ 260,000$ in 2009 to $\$ 303,000$ for the quarter ending June 30,2010 , an increase of $16.7 \%$.

## Provision (Benefit) for Income Taxes

As of June 30, 2010, we recorded no income tax provision related to the pre-tax income generated in the second quarter. This compares to an income tax benefit of $\$ 1.2$ million, as of June 30, 2009. Management determined that it is "more likely than not" that we will be able to fully recognize all of our net deferred tax assets after the valuation allowance.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Not Required for Smaller Reporting Companies.

## Item 4. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

Disclosure controls and procedures are designed with the objective of ensuring that information required to be disclosed in reports filed by the Company under the Exchange Act, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Disclosure controls and procedures are also designed with the objective of ensuring that such information is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

## Evaluation of Disclosure Controls and Procedures

The Company carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, about the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act"). Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that, as of the end of period covered by this Quarterly Report on Form 10-Q, the Company's disclosure controls and procedures were effective.

## Inherent Limitations on Effectiveness of Controls

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within a company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

## Changes in Internal Control over Financial Reporting

During the quarter ended June 30, 2010, there have been no changes in our internal control over financial reporting, or to our knowledge, in other factors, that have materially affected or, are reasonably likely to materially affect our internal controls over financial reporting.

## Part II

## Item 1. LEGAL PROCEEDINGS

From time to time we are involved in litigation incidental to the conduct of our business. While the outcome of lawsuits and other proceedings against us cannot be predicted with certainty, in the opinion of management, individually, or in the aggregate, no such lawsuits are expected to have a material effect on our financial position or results of operations.

## Item 1A. Risk Factors

The risks identified in the Annual Report on Form 10-K for the year ended December 31, 2009, have not changed in any material respect, except that additional risk factors are added at the end of the list of risk factors under Item 1A to read in its entirety as follows:

## If Economic Conditions Deteriorate, Our Results of Operations and Financial Condition could be Adversely Impacted.

Our financial results may be adversely affected by changes in prevailing economic conditions, including decreases in real estate values, changes in interest rates which may cause a decrease in interest rate spreads, adverse employment conditions, the monetary and fiscal policies of the federal government and other significant external events, including credit availability from correspondent banks. Adverse changes in the economy may also have a negative effect of the ability of borrowers to make timely repayments of their loans, which could have an adverse impact on earnings.

## Our Securities Portfolio may be Negatively Impacted by Fluctuations in Market Value.

Our securities portfolio may be impacted by fluctuations in market value, potentially reducing accumulated other comprehensive income and/or earnings. Fluctuations in market value may be caused by decreases in interest rates, lower market prices for securities and lower investor demand. Our securities portfolio is evaluated for other-than-temporary impairment on at least a quarterly basis. If this evaluation shows an impairment to cash flow connected with one or more securities, a potential loss to earnings may occur.

## Current levels of market volatility are unprecedented.

The market for certain investment securities has become highly volatile or inactive, and may not stabilize or resume in the near term. This volatility can result in significant fluctuations in the prices of those securities, which may affect the Company's results of operations.

Our business has been and may continue to be adversely affected by current conditions in the financial markets and economic conditions generally.

The global and U.S. economies are experiencing significantly reduced business activity and consumer spending as a result of, among other factors, disruptions in the capital and credit markets during the past year. Dramatic declines in the housing market during the past years, with falling home prices and increasing foreclosures and unemployment, have resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks.

A sustained weakness or weakening in business and economic conditions generally or specifically in the principal markets in which we do business could have one or more of the following adverse effects on our business:

- a decrease in the demand for loans or other products and services offered by us;
- a decrease in the value of our loans or other assets secured by consumer or commercial real estate;
- a decrease to deposit balances due to overall reductions in the accounts of customers;
- an impairment of certain intangible assets or investment securities;
- an increase in the number of borrowers who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to us. An increase in the number of delinquencies, bankruptcies or defaults could result in a higher level of nonperforming assets, net charge-offs and provision for credit losses.

Additional requirements under our regulatory framework, especially those imposed under the American Recovery and Reinvestment Act of 2009 ("ARRA"), the Emergency Economic Stabilization Act of 2008 ("EESA") or other legislation intended to strengthen the U.S. financial system, could adversely affect us.

Recent government efforts to strengthen the U.S. financial system, including the implementation of ARRA, EESA, the FDIC's Temporary Liquidity Guaranty Program ("TLGP") and special assessments imposed by the FDIC, subject participants to additional regulatory fees and requirements, including corporate governance requirements, executive compensation restrictions, restrictions on declaring or paying dividends, restrictions on share repurchases, limits on executive compensation tax deductions and prohibitions against golden parachute payments. These requirements, and any other requirements that may be subsequently imposed, may have a material and adverse affect on our business, financial condition, and results of operations.

If we are unable to redeem the Series A Preferred Stock within five years, the cost of this capital to us will increase substantially.

If we are unable to redeem the Series A Preferred Stock prior to February 20, 2014, the cost of the Series A Preferred Stock will increase substantially on that date, from $5.0 \%$ per annum to $9.0 \%$ per annum. Depending on our financial condition at the time, this increase in the annual dividend rate on the Series A Preferred Stock could have a material negative effect on our liquidity.

Certain restrictions will affect our ability to declare or pay dividends and repurchase our shares as a result of our decision to participate in the Treasury's Capital Purchase program (the "CPP").

As a result of our participation in the CPP, our ability to declare or pay dividends on any of our common stock has been limited. Specifically, we are not able to declare dividend payments on our common, junior preferred or pari passu preferred stock if we are in arrears on the dividends on our Preferred Stock.

Further, we are not permitted to increase dividends on our common stock without the Treasury's approval until the third anniversary of the investment unless the Preferred Stock has been redeemed or transferred. In addition, our ability to repurchase our shares has been restricted. The Treasury's consent generally will be required for us to make any stock repurchases until the tenth anniversary of the investment by the Treasury unless the Preferred Stock has been redeemed or transferred.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

## Item 3. DEFAULTS UPON SENIOR SECURITIES

None
Item 4.
(Removed and Reserved)

## Item 5. OTHER INFORMATION

None

## Item 6. EXHIBITS

## Exhibits

The following Exhibits are attached or incorporated herein by reference:
10.1 Stipulation to the Issuance of a Consent Order dated May17, 2010 filed as exhibit 10.1 on the Form 8-K filed on May 24, 2010.
10.2 Consent Order dated May 18, 2010 filed as exhibit 10.2 on the Form 8-K filed on May 24, 2010.
31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act
31.2 Certification of Principal Financial Officer and Principal Accounting Officer pursuant to Section 302 of the SarbanesOxley Act
32 Certification of CEO and CFO pursuant to Section 906 of the Sarbanes-Oxley Act

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SONOMA VALLEY BANCORP
(Registrant)

/s/Sean C. Cutting
Sean C. Cutting
President and Chief Executive Officer
(Principal Executive Officer)
/s/Mary Dieter Smith
Mary Dieter Smith
Executive Vice President and Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)

## CERTIFICATIONS

I, Sean C. Cutting, certify that:

1. I have reviewed this Form 10-Q of Sonoma Valley Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:
August 11, 2010
/s/Sean C. Cutting
Sean C. Cutting
President and Chief Executive Officer
(Principal Executive Officer)

## CERTIFICATIONS

I, Mary Dieter Smith, certify that:

1. I have reviewed this Form 10-Q of Sonoma Valley Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated:
August 11, 2010
/s/Mary Dieter Smith
Mary Dieter Smith
Executive Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

## CERTIFICATION PURSUANT TO

## 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Sonoma Valley Bancorp (the ACompany@on Form 10-Q for the period ended June 30, 2010, as filed with the Securities and Exchange Commission on the date hereof (the AReport@ we, Sean C. Cutting, Chief Executive Officer and Mary Dieter Smith, Chief Financial Officer, of the Company certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of our knowledge:
(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
Date: $\quad$ August 11, 2010

Date: $\quad$ August 11, 2010
/s/Sean C. Cutting
Sean C. Cutting
President and Chief Executive Officer
(Principal Executive Officer)
/s/Mary Dieter Smith
Mary Dieter Smith
Executive Vice President and Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)

