



INVESTOR PRESENTATION  
Fourth Quarter 2005

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Statements contained herein that are not historical facts are forward-looking statements within the meaning of the Securities Act of 1933, as amended. Those statements include statements regarding the intent, belief or current expectations of Chembio and its management. Such statements reflect management's current views, are based on certain assumptions and involve risks and uncertainties. Actual results, events, or performance may differ materially from the above forward-looking statements due to a number of important factors, and will be dependent upon a variety of factors, including, but not limited to, Chembio's ability to obtain additional financing and the demand for Chembio's products. Chembio undertakes no obligation to publicly update these forward-looking statements to reflect events or circumstances that occur after the date hereof or to reflect any change in Chembio's expectations with regard to these forward-looking statements or the occurrence of unanticipated events. Factors that may impact Chembio's success are more fully disclosed in Chembio's most recent public filings with the U.S. Securities and Exchange Commission.

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ChemBio is a New York-based medical device manufacturer that is subject to the rules and regulations, among other federal, state and municipal regulatory bodies, of the United States Food and Drug Administration (FDA) and various divisions thereof including the Center for Biologics Evaluation and Research (CBER) and the Center for Devices and Radiological Health (CDRH). ChemBio's HIV rapid tests, which are currently manufactured and sold for export in accordance with relevant FDA export regulations, are not yet approved for sale in the United States, as they are currently under review by the FDA in connection with ChemBio's pending Pre-Market Approval (PMA) submission to the FDA. As such, no statement contained herein should be construed, expressly or impliedly, to suggest that these products are approved by the FDA.

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**Chembio Diagnostics, Inc.  
(CEMI:OTCBB) is a Growing New  
York-based Developer and  
Manufacturer Of Rapid Diagnostic  
Tests for HIV and Other Global  
Infectious Diseases**

# 40 Million Infected With HIV/AIDS Worldwide

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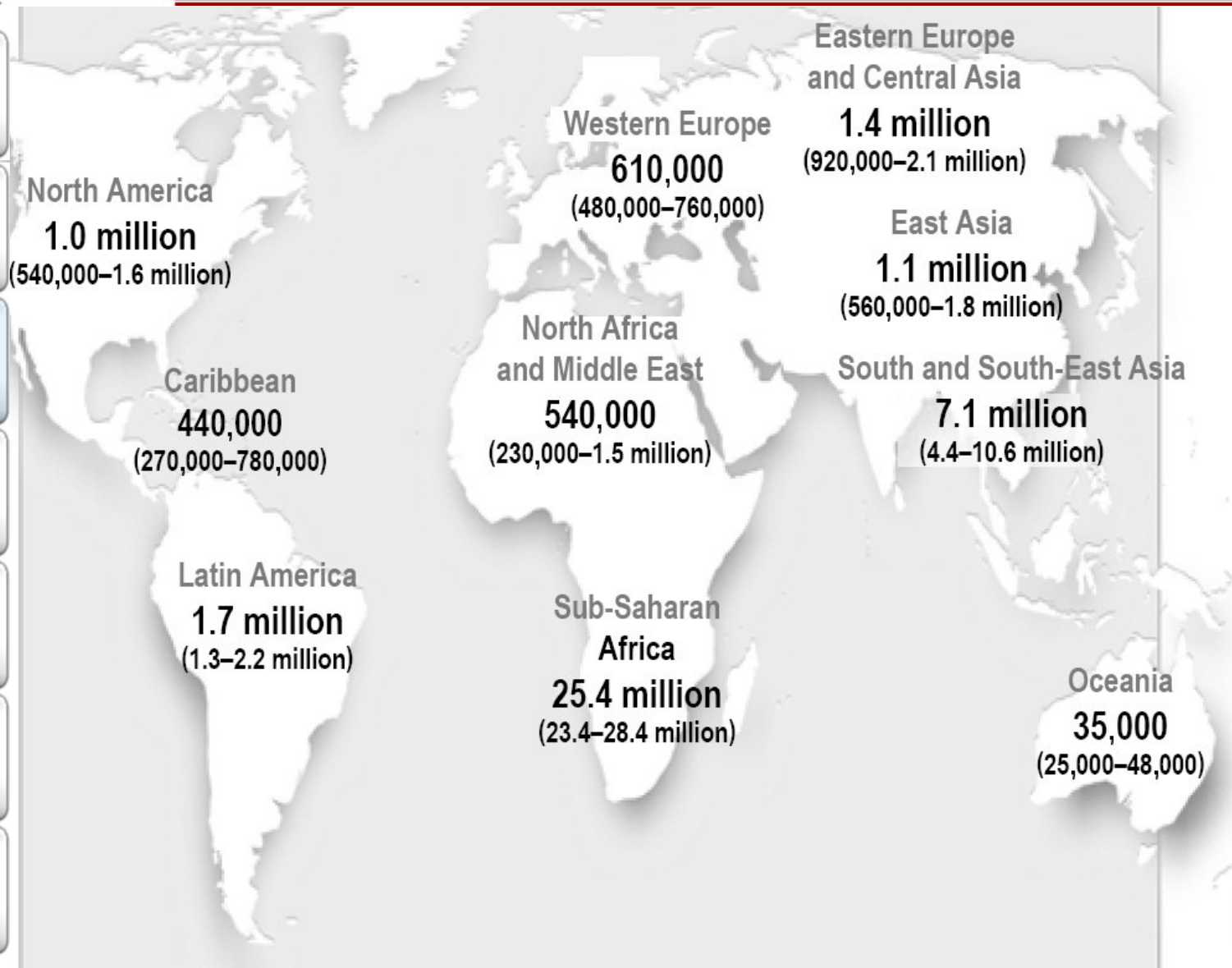
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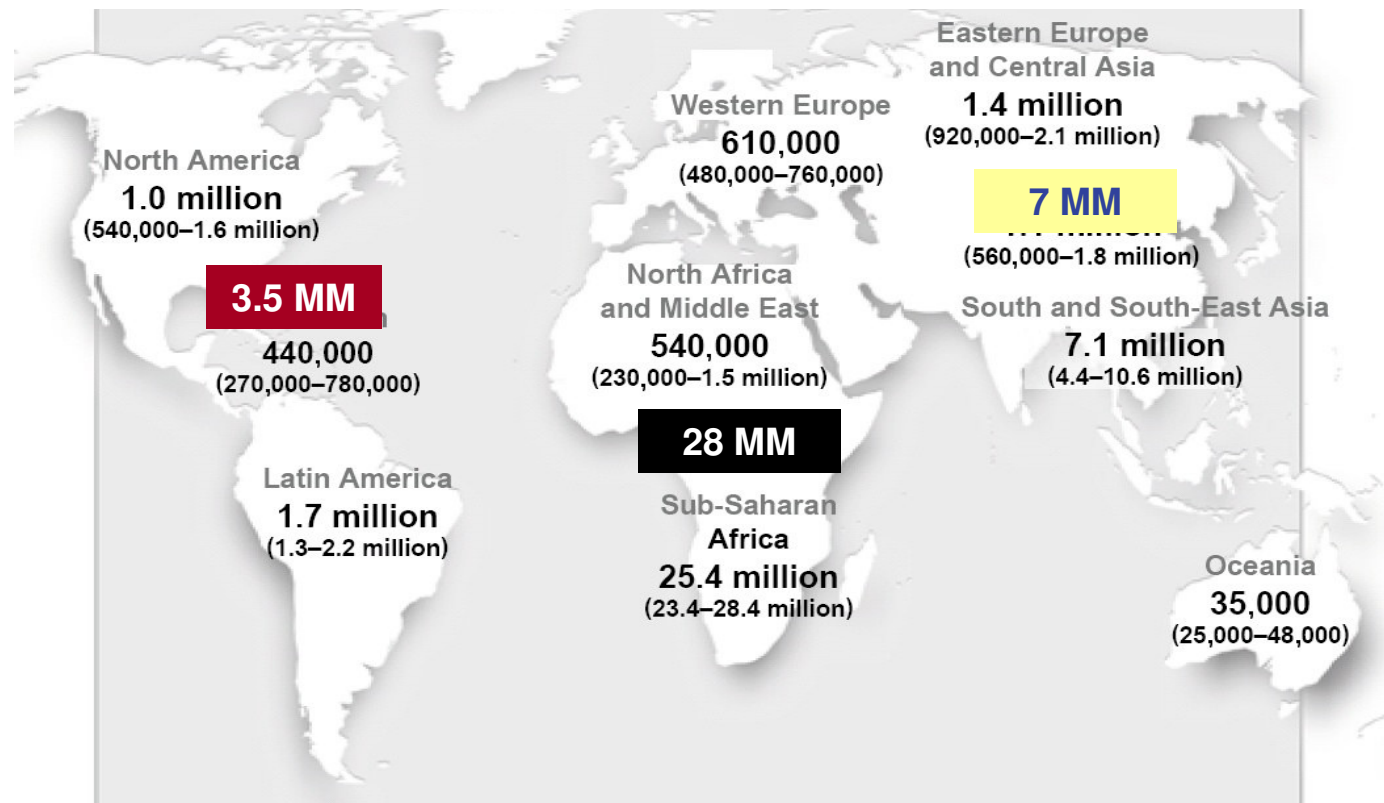
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## And Now a Reason to Be Tested

**Growth In Demand For Test Kits Has Arrived Because ARVs are Affordable and Funded**





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## FUNDING

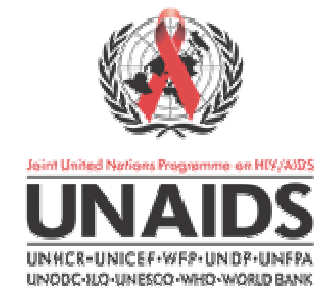
President's \$15 Billion Emergency Plan  
(PEPFAR= CDC/USAID)

The Global Fund



## FACILITATORS

UNAIDS, NGOs, Clinton HIV/AIDS



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## Sure Check™ HIV



Collect • Process • Analyze  
**3 in 1**


- Sample collection, processing and analysis in one device
- Individually packaged for use as needed
- Fingertick sample
- Uses only 3µl of whole blood
- On-site results in minutes
- Room temperature storage

For export use only. • This product not cleared for use in the U.S.

## HIV 1/2 Stat-Pak Dipstick

A rapid qualitative screening test kit for the detection of antibodies to HIV 1 & 2 in human serum, plasma or whole blood

- Simple two-step procedure
- Uses only 5 µl of fingertick or venous whole blood, serum or plasma
- Test results in 15 minutes or less
- Room temperature storage
- Lateral flow technology
- Cost competitive format



For export use only - This product not approved for use in the U.S.

## HIV 1/2 Stat-Pak

A rapid qualitative screening test kit for the detection of antibodies to HIV 1 & 2 in human serum, plasma or whole blood

- Simple two-step procedure
- Uses only 5 µl of fingertick or venous whole blood, serum or plasma
- Test results in 10 minutes or less
- Room temperature storage
- Lateral flow technology
- No special equipment required



For export use only - This product not cleared for use in the U.S.



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- Rapid – 15 minutes
- Safe, easy application
- Operator friendly
- Non-invasive whole blood sample – the standard
- Limits false negatives - True IgG Control
- 24 months shelf life
- Highly sensitive (99.6%) and specific (99.9%)

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## Prevents False Negatives

	<b>Chembio</b>	<b>Leading International Market Competitors</b>
<b>True IgG Control?</b>	<b>Yes</b>	<b>No</b>

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## Necessary for Field Conditions

Product	Shelf Life From Date of Manufacture
<b>ChemBio</b>	<b>24 Months</b>
<b>Leading US Competitor</b>	<b>6 Months</b>
<b>Leading International Competitors</b>	<b>12 Months</b>

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- **13 Year Technology Transfer and Supply Contract with Brazilian Government**
  - **Signed February 2004**
  - **450,000 Tests in 2004**
  - **Approximately 700,000 Tests in 2005**
  - **New Projects**

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- **Replicating Success in Uganda by Engagement of Stakeholders**
  - **Dr. Jay Drosin- East Africa**
  - **Dr. Joseph Nnorom- West Africa**

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- Large percentage of HIV+ in U.S. are not aware of their status
- US Markets Now Available Due to CLIA
  - Public Health, Prisons
  - Hospital, Physician Offices
  - Other Niche Markets



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ORIGINAL INVESTIGATION

## The Role of Rapid vs Conventional Human Immunodeficiency Virus Testing for Inpatients

*Effects on Quality of Care*

*Ronald Lubelchek, MD; Karen Kroc, BS; Bala Hota, MD; Rubina Sharief, MD; Uma Muppudi, MD; Joseph Pulvirenti, MD; Robert A. Weinstein, MD*

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- Living with HIV
  - More of a Chronic Disease
  - Encourages testing
- In Preliminary Discussions with US Marketing Partner



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## The New York Times

# *F.D.A. to Weigh At-Home Testing For AIDS Virus*

By GARDINER HARRIS

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Month	Date	US FDA PMA Milestones	Status
1-6	Jul.-Dec. 2004	Clinical Trials	
8	Feb. 2005	Full PMA Submitted	
15	Sep. 2005	Pre-Approval Inspection	
16-19	Oct. 2005 - Jan. 2006	Address Remaining Issues	Underway
20-21	Feb.-Mar. 2006	Labeling Meeting	To be scheduled
21-22	Mar.-Apr. 2006	FDA/CLIA Approval Expected	

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<i><b>HIV Test Revenues</b></i>	<i><b>QI</b></i>	<i><b>QII</b></i>	<i><b>QIII</b></i>	<i><b>YTD</b></i>
<i><b>2005</b></i>	<b>90</b>	<b>494</b>	<b>593</b>	<b>1,177</b>
<i><b>2004</b></i>	<b>176</b>	<b>279</b>	<b>42</b>	<b>497</b>



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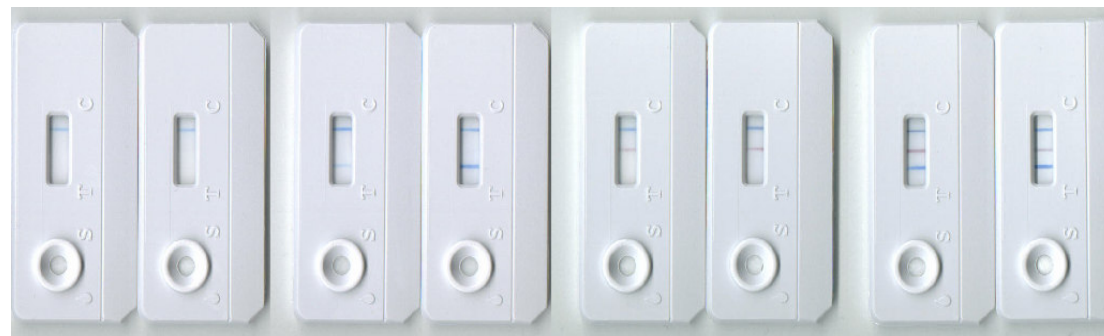
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- **Rapid TB market Larger than HIV market**
- **Leading cause of HIV-related mortality**
- **Existing Methods Inaccurate**
- **Chembio is developing a TB and Combo HIV/TB Test**
- **Patent-pending platforms**
  - **Colored latex**



← Control Line  
← HIV Test Line  
← TB Test Line



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- **Veterinary TB Leverages Our Expertise In TB Serology**
- **First Product Currently Under USDA Review for Approval**
- **Tests for Multiple Species Under Development**
  - **Single Largest Market Opportunity is in Cattle TB**

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- **Chagas Disease**
  - **Leading Rapid Test**
- **Other “Neglected” Diseases**
  - **Collaborative Efforts**
  - **Significant Upside Potential**

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<i><b>Name</b></i>	<i><b>Position</b></i>	<i><b>Years Experience</b></i>
<b>Lawrence Siebert</b>	<b>Chairman, President</b>	<b>24</b>
<b>Richard Larkin</b>	<b>CFO</b>	<b>25</b>
<b>Avi Pelossof</b>	<b>Sales, Marketing &amp; Bus. Dev.</b>	<b>17</b>
<b>Les Stutzman</b>	<b>Marketing</b>	<b>25</b>
<b>Javan Esfandiari</b>	<b>R&amp;D</b>	<b>18</b>
<b>Rick Bruce</b>	<b>Operations</b>	<b>28</b>
<b>Tom Ippolito</b>	<b>Regulatory</b>	<b>20</b>

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## ***Independent Board Members***

## ***Expertise; Experience***

**Alan Carus, CPA**

**Audit Chair; Former  
Senior Executive,  
NYSE Company,  
Former Partner, Ernst  
& Young**

**Gary Meller MD, MBA**

**Health Care  
Technology; Former  
CEO, Health Services  
Division, Humana Inc.**

**Gerald Eppner Esq.**

**Securities Law;  
Partner, Cadwalader  
Wickersham & Taft**

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## ***Advisory Board Members***

## ***Expertise; Experience***

**Dr. James Koziarz**

**HIV Diagnostics;  
Abbott Laboratories**

**Dr. Peter Andersen**

**TB Diagnostics;  
Staten Serum Institut**

**Allen Moore**

**Public Policy,  
Global Health;  
Senate & Exec. Branch**

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- **Global Health Market For Rapid Tests**
- **Growing Worldwide Demand**
- **Successful Execution in International Markets**
- **Pending FDA Approval of Two HIV Tests**
- **Pipeline of Complementary Products and Technologies**
- **Experienced Management Team**