

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

DIVISION OF CORPORATION FINANCE

December 6, 2012

<u>Via E-mail</u> Angela K. Shaffer Vice President and Corporate Secretary Manulife Financial Corporation 200 Bloor Street East, North Tower 10 Toronto, Ontario, Canada M4W 1E5

> Re: Manulife Financial Corporation Form 40-F for the Fiscal Year Ended December 31, 2011 Filed March 16, 2012 File No. 001-14942

Dear Ms. Shaffer:

We have completed our review of your filing. We remind you that our comments or changes to disclosure in response to our comments do not foreclose the Commission from taking any action with respect to the company or the filing and the company may not assert staff comments as a defense in any proceeding initiated by the Commission or any person under the federal securities laws of the United States. We urge all persons who are responsible for the accuracy and adequacy of the disclosure in the filing to be certain that the filing includes the information the Securities Exchange Act of 1934 and all applicable rules require.

Sincerely,

/s/ Joel Parker

Joel Parker Accounting Branch Chief