

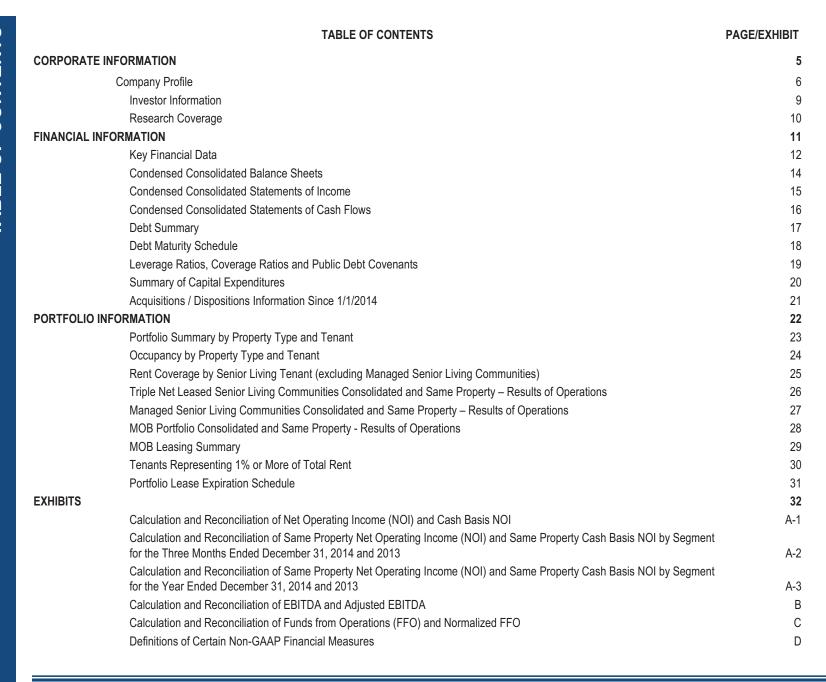
### **Senior Housing Properties Trust Fourth Quarter 2014**



Supplemental Operating and Financial Data



All amounts in this report are unaudited.





### WARNING CONCERNING FORWARD LOOKING STATEMENTS



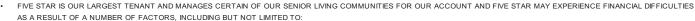
THIS PRESENTATION OF SUPPLEMENTAL OPERATING AND FINANCIAL DATA CONTAINS STATEMENTS THAT CONSTITUTE FORWARD LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND OTHER SECURITIES LAWS. ALSO, WHENEVER WE USE WORDS SUCH AS "BELIEVE", "EXPECT", "ANTICIPATE", "INTEND", "PLAN", "ESTIMATE" OR SIMILAR EXPRESSIONS, WE ARE MAKING FORWARD LOOKING STATEMENTS. THESE FORWARD LOOKING STATEMENTS ARE BASED UPON OUR PRESENT INTENT, BELIEFS OR EXPECTATIONS, BUT FORWARD LOOKING STATEMENTS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR. FORWARD LOOKING STATEMENTS IN THIS PRESENTATION OF SUPPLEMENTAL OPERATING AND FINANCIAL DATA RELATE TO VARIOUS ASPECTS OF OUR BUSINESS, INCLUDING:

- OUR ACQUISITIONS AND SALES OF PROPERTIES.
- OUR ABILITY TO COMPETE FOR ACQUISITIONS AND TENANCIES EFFECTIVELY.
- OUR ABILITY TO RAISE EQUITY OR DEBT CAPITAL,
- OUR ABILITY TO PAY DISTRIBUTIONS TO OUR SHAREHOLDERS AND THE AMOUNT OF SUCH DISTRIBUTIONS.
- OUR ABILITY TO RETAIN OUR EXISTING TENANTS. ATTRACT NEW TENANTS AND MAINTAIN OR INCREASE CURRENT RENTAL RATES.
- THE CREDIT QUALITIES OF OUR TENANTS,
- OUR POLICIES AND PLANS REGARDING INVESTMENTS AND FINANCINGS.
- THE FUTURE AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY.
- OUR ABILITY TO PAY INTEREST ON AND PRINCIPAL OF OUR DEBT.
- OUR TAX STATUS AS A REAL ESTATE INVESTMENT TRUST, OR REIT.
- OUR BELIEF THAT THE AGING U.S. POPULATION WILL INCREASE THE DEMAND FOR EXISTING SENIOR LIVING COMMUNITIES.
- OUR BELIEF THAT FIVE STAR QUALITY CARE, INC., OR FIVE STAR, OUR FORMER SUBSIDIARY, WHICH IS OUR LARGEST TENANT AND WHICH MANAGES CERTAIN OF OUR SENIOR LIVING
  COMMUNITIES FOR OUR ACCOUNT, HAS ADEQUATE FINANCIAL RESOURCES AND LIQUIDITY TO MEET ITS OBLIGATIONS TO US AND TO MANAGE OUR SENIOR LIVING COMMUNITIES
  SUCCESSFULLY.
- OUR EXPECTATION THAT WE WILL BENEFIT FINANCIALLY BY PARTICIPATING IN AFFILIATES INSURANCE COMPANY, OR AIC, WITH REIT MANAGEMENT & RESEARCH LLC, OR RMR, AND
  COMPANIES TO WHICH RMR PROVIDES MANAGEMENT SERVICES, AND
- OTHER MATTERS.

OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE CONTAINED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR FORWARD LOOKING STATEMENTS AND UPON OUR BUSINESS, RESULTS OF OPERATIONS, FINANCIAL CONDITION, FUNDS FROM OPERATIONS, OR FFO, NORMALIZED FUNDS FROM OPERATIONS, OR NORMALIZED FFO, NET OPERATING INCOME, OR NOI, CASH BASIS NOI, EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION, OR EBITDA. EBITDA AS ADJUSTED. OR ADJUSTED EBITDA. CASH FLOWS. LIQUIDITY AND PROSPECTS INCLUDE. BUT ARE NOT LIMITED TO:

- THE IMPACT OF CHANGES IN THE ECONOMY AND THE CAPITAL MARKETS ON US AND OUR TENANTS AND MANAGERS.
- THE IMPACT OF THE PATIENT PROTECTION AND AFFORDABLE CARE ACT, AS AMENDED BY THE HEALTHCARE AND EDUCATION RECONCILIATION ACT, OR COLLECTIVELY, THE ACA, AND OTHER EXISTING OR PROPOSED LEGISLATION OR REGULATIONS ON U.S., ON OUR TENANTS AND MANAGERS AND ON THEIR ABILITY TO PAY OUR RENTS AND RETURNS,
- ACTUAL AND POTENTIAL CONFLICTS OF INTEREST WITH OUR MANAGING TRUSTEES, FIVE STAR, RMR, AIC, D&R YONKERS LLC, SELECT INCOME REIT, OR SIR, AND THEIR RELATED
  PERSONS AND ENTITIES.
- COMPLIANCE WITH, AND CHANGES TO, FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS, ACCOUNTING RULES, TAX LAWS AND SIMILAR MATTERS.
- LIMITATIONS IMPOSED ON OUR BUSINESS AND OUR ABILITY TO SATISFY COMPLEX RULES IN ORDER FOR US TO QUALIFY AS A REIT FOR U.S. FEDERAL INCOME TAX PURPOSES.
- · COMPETITION WITHIN THE HEALTHCARE AND REAL ESTATE INDUSTRIES, AND
- ACTS OF TERRORISM. OUTBREAKS OF SO CALLED PANDEMICS OR OTHER MANMADE OR NATURAL DISASTERS BEYOND OUR CONTROL.

### FOR EXAMPLE:



- MATERIAL WEAKNESSES IN ITS INTERNAL CONTROLS,
- CHANGES IN MEDICARE AND MEDICAID PAYMENTS, INCLUDING THOSE THAT MAY RESULT FROM THE ACA AND OTHER EXISTING OR PROPOSED LEGISLATION OR REGULATIONS, WHICH COULD RESULT IN REDUCED RATES OR A FAILURE OF SUCH RATES TO COVER FIVE STAR'S COSTS,
- · CHANGES IN REGULATIONS AFFECTING FIVE STAR'S OPERATIONS,
- · CHANGES IN THE ECONOMY GENERALLY OR GOVERNMENTAL POLICIES WHICH REDUCE THE DEMAND FOR THE SERVICES FIVE STAR OFFERS,
- INCREASES IN INSURANCE AND TORT LIABILITY AND OTHER COSTS,
- . INEFFECTIVE INTEGRATION OF NEW ACQUISITIONS, AND
- INSUFFICIENT ACCESS TO CAPITAL AND FINANCING,
- IF FIVE STAR'S OPERATIONS BECOME UNPROFITABLE, FIVE STAR MAY BECOME UNABLE TO PAY OUR RENTS AND WE MAY NOT RECEIVE OUR EXPECTED RETURN ON OUR INVESTED CAPITAL OR ADDITIONAL AMOUNTS FROM OUR SENIOR LIVING COMMUNITIES THAT ARE MANAGED BY FIVE STAR,
- OUR OTHER TENANTS MAY EXPERIENCE LOSSES AND BECOME UNABLE TO PAY OUR RENTS.
- CONTINUED AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY IS SUBJECT TO OUR SATISFYING CERTAIN FINANCIAL COVENANTS AND MEETING OTHER
  CUSTOMARY CREDIT FACILITY CONDITIONS.
- ACTUAL COSTS UNDER OUR REVOLVING CREDIT FACILITY OR OTHER FLOATING RATE CREDIT FACILITIES WILL BE HIGHER THAN LIBOR PLUS A PREMIUM BECAUSE OF OTHER FEES AND
  EXPENSES ASSOCIATED WITH SUICH FACILITIES.
- THE MAXIMUM BORROWING AVAILABILITY UNDER OUR REVOLVING CREDIT FACILITY AND TERM LOAN MAY BE INCREASED TO UP TO \$2.2 BILLION ON A COMBINED BASIS IN CERTAIN
  CIRCUMSTANCES; HOWEVER, INCREASING THE MAXIMUM BORROWING AVAILABILITY UNDER OUR REVOLVING CREDIT FACILITY ANDTERM LOAN IS SUBJECT TO OUR OBTAINING
  ADDITIONAL COMMITMENTS FROM LENDERS, WHICH MAY NOT OCCUR,
- WE HAVE THE OPTION TO EXTEND THE MATURITY DATE OF OUR REVOLVING CREDIT FACILITY SUBJECT TO MEETING CERTAIN TERMS AND CONDITIONS AND PAYMENT OF A FEE.
   HOWEVER, THE APPLICABLE CONDITIONS MAY NOT BE MET,
- THE MARGINS USED TO DETERMINE THE INTEREST RATE ON OUR REVOLVING CREDIT FACILITY AND TERM LOAN AND THE FACILITY FEE WE PAY ON OUR REVOLVING CREDIT FACILITY
  ARE BASED ON OUR CREDIT RATINGS, FUTURE CHANGES IN OUR CREDIT RATINGS MAY CAUSE THE INTEREST AND FEES WE PAY TO CHANGE.
- CONTINGENCIES IN OUR ACQUISITION AND SALE AGREEMENTS MAY NOT BE SATISFIED AND OUR PENDING SALES OR ACQUISITIONS AND ANY RELATED MANAGEMENT AGREEMENTS
  MAY NOT OCCUR, MAY BE DELAYED, OR THE TERMS OF SUCH TRANSACTIONS MAY CHANGE,
- WE MAY BE UNABLE TO REPAY OUR DEBT OBLIGATIONS WHEN THEY BECOME DUE.
- OUR ABILITY TO MAKE FUTURE DISTRIBUTIONS DEPENDS UPON A NUMBER OF FACTORS, INCLUDING OUR FUTURE EARNINGS, CAPITAL COSTS TO LEASE AND OPERATE OUR PROPERTIES, WORKING CAPITAL REQUIREMENTS AND DEBT SERVICE OBLIGATIONS. WE MAY BE UNABLE TO MAINTAIN OUR CURRENT RATE OF DISTRIBUTIONS AND FUTURE DISTRIBUTIONS MAY BE SUSPENDED.
- OUR ABILITY TO GROW OUR BUSINESS AND INCREASE OUR DISTRIBUTIONS DEPENDS IN LARGE PART UPON OUR ABILITY TO BUY PROPERTIES AND ARRANGE FOR THEIR PROFITABLE OPERATION OR LEASE THEM FOR RENTS, LESS PROPERTY OPERATING EXPENSES, THAT EXCEED OUR CAPITAL COSTS. WE MAY BE UNABLE TO IDENTIFY PROPERTIES THAT WE WANT TO ACQUIRE OR TO NEGOTIATE ACCEPTABLE PURCHASE PRICES, ACQUISITION FINANCING, MANAGEMENT CONTRACTS OR LEASE TERMS FOR NEW PROPERTIES,
- SOME OF OUR TENANTS MAY NOT RENEW EXPIRING LEASES, AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN OR INCREASE THE HISTORICAL OCCUPANCY RATES
  OF, OR RENTS FROM, OUR PROPERTIES.
- · RENTS THAT WE CAN CHARGE AT OUR PROPERTIES MAY DECLINE BECAUSE OF CHANGING MARKET CONDITIONS OR OTHERWISE, AND
- WE BELIEVE THAT OUR CONTINUING RELATIONSHIPS WITH FIVE STAR, RMR, AIC, D&R YONKERS LLC, SIR AND THEIR AFFILIATED AND RELATED PERSONS AND ENTITIES MAY BENEFIT
  US AND PROVIDE US WITH COMPETITIVE ADVANTAGES IN OPERATING AND GROWING OUR BUSINESS. IN FACT, THE ADVANTAGES WE BELIEVE WE MAY REALIZE FROM THESE
  RELATIONSHIPS MAY NOT MATERIALIZE.

THESE RESULTS COULD OCCUR DUE TO MANY DIFFERENT CIRCUMSTANCES, SOME OF WHICH ARE BEYOND OUR CONTROL, SUCH AS CHANGED MEDICARE AND MEDICAID RATES, NEW LEGISLATION OR REGULATIONS AFFECTING OUR BUSINESS OR THE BUSINESSES OF OUR TENANTS OR MANAGERS, CHANGES IN OUR TENANTS' OR MANAGERS' REVENUES OR COSTS, CHANGES IN OUR TENANTS' OR MANAGERS' FINANCIAL CONDITIONS, CHANGES IN CAPITAL MARKETS OR THE ECONOMY GENERALLY, OR NATURAL DISASTERS.

THE INFORMATION CONTAINED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION, OR SEC, INCLUDING UNDER THE CAPTION "RISK FACTORS" IN OUR PERIODIC REPORTS, OR INCORPORATED THEREIN, IDENTIFIES OTHER IMPORTANT FACTORS THAT COULD CAUSE DIFFERENCES FROM OUR FORWARD LOOKING STATEMENTS. OUR FILINGS WITH THE SEC ARE AVAILABLE ON THE SEC'S WEBSITE AT WWW.SEC.GOV.

YOU SHOULD NOT PLACE UNDUE RELIANCE UPON OUR FORWARD LOOKING STATEMENTS.

EXCEPT AS REQUIRED BY LAW, WE DO NOT INTEND TO UPDATE OR CHANGE ANY FORWARD LOOKING STATEMENTS AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.



### **CORPORATE INFORMATION**



### The Company:

SNH

Senior Housing Properties Trust, or SNH, we, our or us, is a real estate investment trust, or REIT, which owns independent and assisted living communities, continuing care retirement communities, nursing homes, wellness centers, and properties leased to medical providers, medical related businesses, clinics and biotech laboratory tenants, or MOBs, located throughout the U.S. We are included in a number of stock indices, including the S&P 400 MidCap Index, Russell 1000® Index, the MSCI US REIT Index, FTSE EPRA/NAREIT United States Index and the S&P REIT Composite Index.

**COMPANY PROFILE** 

### Management:

SNH is managed by Reit Management & Research LLC, or RMR, RMR was founded in 1986 to manage public investments in real estate. As of December 31, 2014, RMR managed a large portfolio of publicly owned real estate, including approximately 1,050 properties located in 48 states, Washington, D.C., Puerto Rico and Canada. In addition to managing SNH, RMR also manages Hospitality Properties Trust, or HPT, a publicly traded REIT that owns hotels and travel centers, Government Properties Income Trust, a publicly traded REIT that primarily owns buildings majority leased to government tenants throughout the U.S. and Select Income REIT, a publicly traded REIT that is focused on owning and investing in net leased, single tenant properties. RMR also provides management services to Five Star Quality Care, Inc., or Five Star, a senior living and healthcare services company which is our largest tenant and which manages certain of our senior living communities, and TravelCenters of America LLC, an operator of travel centers which is a tenant of HPT. An affiliate of RMR. Sonesta International Hotels Corporation, is one of HPT's hotel managers, and another affiliate of RMR, RMR Advisors, Inc., is the investment manager of a publicly owned mutual fund, which principally invests in securities of unaffiliated real estate companies. The public companies managed by RMR and its affiliates had combined total gross assets of approximately \$19 billion as of December 31, 2014. We believe that being managed by RMR is a competitive advantage for SNH because RMR provides us with a depth and quality of management and experience which may be unequaled in the real estate industry. We also believe RMR provides management services to us at costs that are lower than we would have to pay for similar quality services.

### **Corporate Headquarters:**

Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 796-8350 (f) (617) 796-8349

### Stock Exchange Listing:

New York Stock Exchange

### Trading Symbols:

Common Shares -- SNH 5.625% Senior Notes due 2042 -- SNHN

### Senior Unsecured Debt Ratings:

Moody's -- Baa3 Standard & Poor's -- BBB-

### COMPANY PROFILE (continued)



### Portfolio Concentration by Facility Type (as of December 31, 2014) (\$ in 000) (1):

		Number of							
	Number of	Units/Beds or		Carr	ying Value of	% of Total			% of Q4 2014
	Properties	Square Feet		ln۱	vestment (2)	Investment	Q4 2	014 NOI <sup>(3)</sup>	Total NOI
Independent living (4)	63	15,352		\$	1,947,723	31.3%	\$	44,686	30.7%
Assisted living (4)	154	11,424			1,367,947	21.9%		32,824	22.6%
Nursing homes (4)	44	4,638			200,506	3.2%		5,938	4.1%
Subtotal senior living communities	261	31,414	=		3,516,176	56.4%		83,448	57.4%
Medical office buildings (MOBs) (5)	98	9,141,724	sq.ft.		2,543,948	40.7%		57,537	39.5%
Wellness centers	10	812,000	sq.ft.		180,017	2.9%		4,518	3.1%
Total	369			\$	6,240,141	100.0%	\$	145,503	100.0%

### Operating Statistics by Tenant / Managed Prop

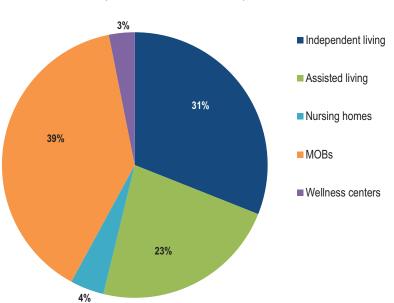
Operating Statistics by Tenant / Managed Properties (a	s of December 31, 2014	4) (\$ in 000) <sup>(1)</sup> :				Tenant/Mana	aged Properties
		Number of				Operating	Statistics (6)
	Number of	Units/Beds or				Rent	
	Properties	Square Feet		Q4 2	2014 NOI <sup>(3)</sup>	Coverage	Occupancy
Five Star	181	20,003		\$	53,387	1.21x	84.4%
Sunrise Senior Living, Inc. / Marriott (7)	4	1,619			5,232	1.96x	92.0%
Brookdale Senior Living, Inc.	18	894			4,016	2.56x	94.5%
6 private senior living companies (combined)	12	1,620			2,720	1.94x	85.3%
Subtotal triple net leased senior living communities	215	24,136			65,355	1.34x	85.4%
Managed senior living communities (8)	46	7,278			18,093	NA	88.3%
Subtotal senior living communities	261	31,414			83,448	1.34x	86.0%
MOBs <sup>(5)</sup>	98	9,141,724	sq.ft.		57,537	NA	95.9%
Wellness centers	10	812,000	sq.ft.		4,518	2.03x	100.0%
Total	369			\$	145.503	1.39x	

- (1) Excludes properties classified in discontinued operations as well as properties sold during the periods presented.
- (2) Amounts are before depreciation, but after impairment write downs, if any. Amounts include carrying values as of December 31, 2014 for senior living properties classified as held for sale in the amount of \$1,530, which are included in Other Assets on the Condensed Consolidated Balance Sheets.
- (3) See Exhibit A-1 for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income determined in accordance with U.S. generally accepted accounting principles, or GAAP.
- (4) Properties are categorized by the type of living units/beds which constitute the largest number of the total living units/beds at the property.
- (5) These 98 MOB properties are comprised of 122 buildings.
- (6) Operating data for multi-tenant MOBs are presented as of December 31, 2014; operating data for other tenants and managers are presented based upon the operating results provided by our tenants and managers for the 12 months ended September 30, 2014, or the most recent prior period for which tenant and manager operating results are available to us. Rent coverage is calculated as operating cash flow from our tenants' operations of our properties, before subordinated charges, divided by rents payable to us. We have not independently verified our tenants' operating data. The table excludes data for periods prior to our ownership of
- (7) Marriott International, Inc., or Marriott, guarantees the lessee's obligations under these leases.
- (8) These 46 senior living communities are managed by Five Star and include properties leased to our taxable REIT subsidiaries, or TRSs. The occupancy for the twelve month period ended or, if shorter, from the dates of acquisitions through December 31, 2014, was 88.5%.

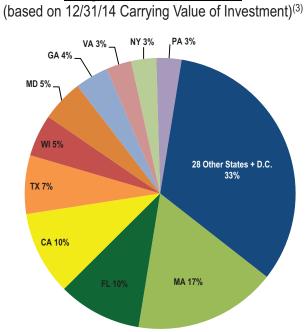
### **COMPANY PROFILE (continued)**



### Property Mix<sup>(1)</sup> (based on Q4 2014 NOI)<sup>(2)</sup>



### Geographic Diversification(1)



- (1) Excludes properties classified in discontinued operations as well as properties sold during the periods presented.
- (2) See Exhibit A-1 for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income determined in accordance with U.S. generally accepted accounting principles, or GAAP.
- (3) Amounts are before depreciation, but after impairment write downs, if any. Amounts include carrying values as of December 31, 2014 for senior living properties classified as held for sale in the amount of \$1,530, which are included in Other Assets on the Condensed Consolidated Balance Sheets.

### **INVESTOR INFORMATION**



### **Board of Trustees**

John L. Harrington Independent Trustee Jeffrey P. Somers
Independent Trustee

Frederick N. Zeytoonjian Independent Trustee

Adam D. Portnoy

Managing Trustee

Barry M. Portnoy

Managing Trustee

### **Senior Management**

David J. Hegarty

President & Chief Operating Officer

Richard A. Doyle

Treasurer & Chief Financial Officer

### **Contact Information**

### **Investor Relations**

Senior Housing Properties Trust Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 796-8350 (f) (617) 796-8349 (email) info@snhreit.com (website) www.snhreit.com

### Inquiries

Financial inquiries should be directed to Richard A. Doyle, Treasurer & Chief Financial Officer, at (617) 219-1405, or rdoyle@snhreit.com.

Investor and media inquiries should be directed to Kimberly Brown, Director, Investor Relations, at (617) 796-8237, or kbrown@snhreit.com.

### **RESEARCH COVERAGE**

### **Equity Research Coverage**



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### **Rating Agencies**

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Standard & Poor's

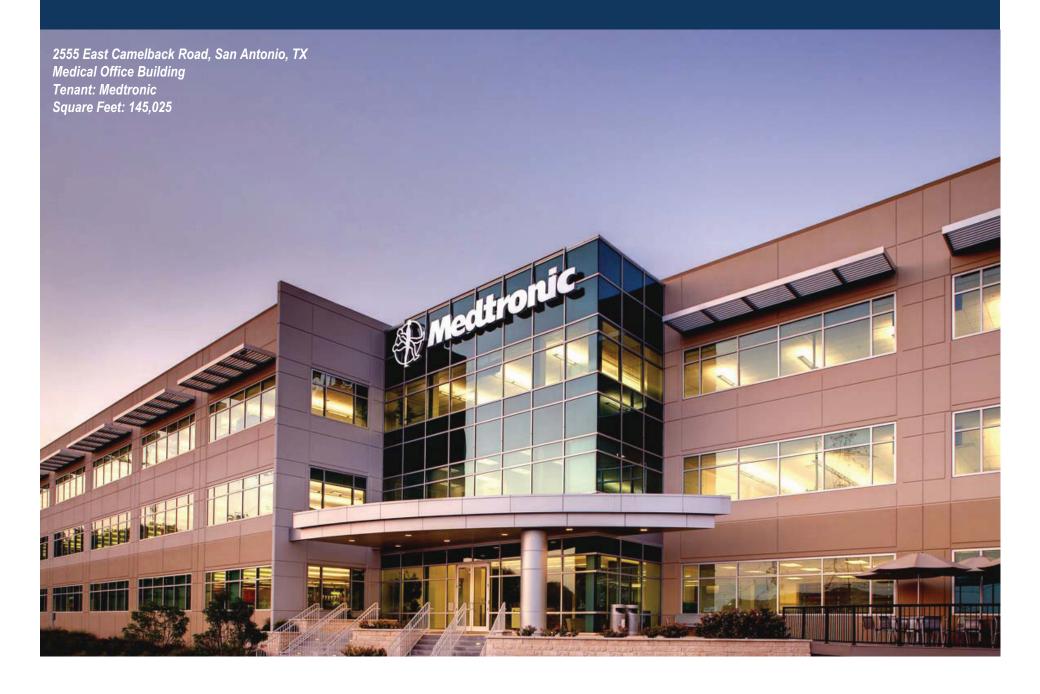
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SNH is followed by the equity research analysts and its publicly held debt is rated by the rating agencies listed above. Please note that any opinions, estimates or forecasts regarding SNH's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of SNH or its management. SNH does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.



### **FINANCIAL INFORMATION**





### **KEY FINANCIAL DATA**

(share amounts and dollars appearing in the table below are in thousands, except per share data)

				As of and F	or the	Three Months E	nded			
	1	12/31/2014	(	9/30/2014		6/30/2014		3/31/2014	1	2/31/2013
Shares Outstanding:										
Common shares outstanding (at end of period)		203,910		203,873		203,756		188,188		188,168
Weighted average common shares outstanding during period - basic		203,742		203,647		199,830		188,026		187,271
Weighted average common shares outstanding during period - diluted <sup>(1)</sup>		203,754		203,675		199,867		188,045		187,414
Common Share Data:										
Price at end of period	\$	22.11	\$	20.92	\$	24.29	\$	22.47	\$	22.23
High during period	\$	23.08	\$	24.50	\$	24.60	\$	22.96	\$	25.35
Low during period	\$	20.72	\$	20.87	\$	21.82	\$	20.70	\$	21.66
Annualized dividends paid per share <sup>(2) (3)</sup>	\$	1.56	\$	1.56	\$	1.56	\$	1.56	\$	1.56
Annualized dividend yield (at end of period) (2)(3)		7.1%		7.5%		6.4%		6.9%		7.0%
Annualized Normalized FFO multiple (at end of period) (4)		12.3x		11.9x		14.1x		13.1x		12.9x
Annualized net operating income (NOI) (5) / total market capitalization		8.0%		7.6%		6.6%		7.4%		8.1%
Market Capitalization:										
Total debt (book value)	\$	2,800,704	\$	2,762,283	\$	2,765,654	\$	1,934,326	\$	1,892,764
Plus: market value of common shares (at end of period)		4,508,450		4,265,023		4,949,233	_	4,228,584	_	4,182,975
Total market capitalization	\$	7,309,154	\$	7,027,306	\$	7,714,887	\$	6,162,910	\$	6,075,739
Total debt / total market capitalization		38.3%		39.3%		35.8%		31.4%		31.2%
Book Capitalization:										
Total debt	\$	2,800,704	\$	2,762,283	\$	2,765,654	\$	1,934,326	\$	1,892,764
Plus: total shareholders' equity		2,952,407		2,984,215		3,029,581	_	2,740,718		2,776,989
Total book capitalization	\$	5,753,111	\$	5,746,498	\$	5,795,235	\$	4,675,044	\$	4,669,753
Total debt / total book capitalization		48.7%		48.1%		47.7%		41.4%		40.5%

<sup>(1)</sup> Represents weighted average common shares outstanding adjusted to include unvested common shares issued under our equity compensation plan and contingently issuable common shares under our business management agreement with RMR, if any.

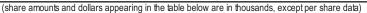
<sup>(2)</sup> The amounts stated are based on the amounts paid during the periods.

<sup>(3)</sup> On January 12, 2015, we declared a quarterly common share dividend of \$0.39 per share (\$1.56 per year annualized) payable on or about February 24, 2015 to shareholders of record on January 23, 2015.

<sup>(4)</sup> See Exhibit C for the calculation of Normalized FFO and a reconciliation of net income determined in accordance with GAAP to Normalized FFO. Adjustments were made to prior period amounts to conform to the current period Normalized FFO calculation.

<sup>(5)</sup> See Exhibit A-1 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP.

### **KEY FINANCIAL DATA (Continued)**





			As of and F	or the	Three Months E	nded	l		
	1	2/31/2014	9/30/2014		6/30/2014		3/31/2014	1	2/31/2013
Selected Balance Sheet Data:									
Total assets	\$	5,968,269	\$ 5,989,122	\$	6,016,855	\$	4,778,668	\$	4,764,666
Total liabilities	\$	3,015,862	\$ 3,004,907	\$	2,987,274	\$	2,037,950	\$	1,987,677
Gross book value of real estate assets (1)	\$	6,238,611	\$ 6,184,068	\$	6,167,692	\$	5,283,335	\$	5,263,625
Total debt / gross book value of real estate assets (1)		44.9%	44.7%		44.8%		36.6%		36.0%
Selected Income Statement Data:									
Total revenues (2)	\$	229,809	\$ 216,873	\$	206,708	\$	191,497	\$	200,336
NOI (3)	\$	145,541	\$ 134,167	\$	126,922	\$	113,695	\$	123,351
NOI margin <sup>(4)</sup>		63.3%	61.9%		61.4%		59.4%		61.6%
Adjusted EBITDA (5)	\$	128,548	\$ 127,375	\$	122,152	\$	110,356	\$	110,474
Net income	\$	45,288	\$ 37,112	\$	37,659	\$	38,580	\$	72,206
Normalized FFO (6)	\$	91,264	\$ 89,585	\$	86,591	\$	80,122	\$	80,525
Common distributions paid (7) (8)	\$	79,515	\$ 79,469	\$	73,397	\$	73,386	\$	73,386
Per Share Data:									
Net income (basic and diluted)	\$	0.22	\$ 0.18	\$	0.19	\$	0.21	\$	0.38
Normalized FFO (basic and diluted) (6)	\$	0.45	\$ 0.44	\$	0.43	\$	0.43	\$	0.43
Common distributions paid (7)(8)	\$	0.39	\$ 0.39	\$	0.39	\$	0.39	\$	0.39
Normalized FFO payout ratio (basic and diluted) (6) (7) (8)		86.7%	88.6%		90.7%		90.7%		90.7%
Coverage Ratios:									
Adjusted EBITDA (5) / interest expense		3.6x	3.5x		3.6x		3.8x		3.8x
Total debt / annualized Adjusted EBITDA (5)		5.4x	5.4x		5.7x		4.4x		4.3x

- (1) Gross book value of real estate assets is real estate properties, at cost, before depreciation, but after impairment write downs, if any.
- (2) During the fourth quarters of 2014 and 2013, we recognized \$10.2 million and \$9.2 million of percentage rent for the years ended December 31, 2014 and 2013, respectively.
- (3) See Exhibit A-1 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP.
- (4) NOI margin is defined as NOI as a percentage of total revenues. See Exhibit A-1 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP.
- (5) See Exhibit B for the calculation of EBITDA and Adjusted EBITDA and a reconciliation of net income determined in accordance with GAAP to EBITDA and Adjusted EBITDA. Adjustments were made to prior period amounts to conform to the current period Adjusted EBITDA calculation.
- (6) See Exhibit C for the calculation of Normalized FFO and a reconciliation of net income determined in accordance with GAAP to Normalized FFO. Adjustments were made to prior period amounts to conform to the current period Normalized FFO calculation.
- (7) The amounts stated are based on the amounts paid during the periods.
- (8) On January 12, 2015, we declared a quarterly common share dividend of \$0.39 per share (\$1.56 per year annualized) payable on or about February 24, 2015 to shareholders of record on January 23, 2015.

### **CONDENSED CONSOLIDATED BALANCE SHEETS**

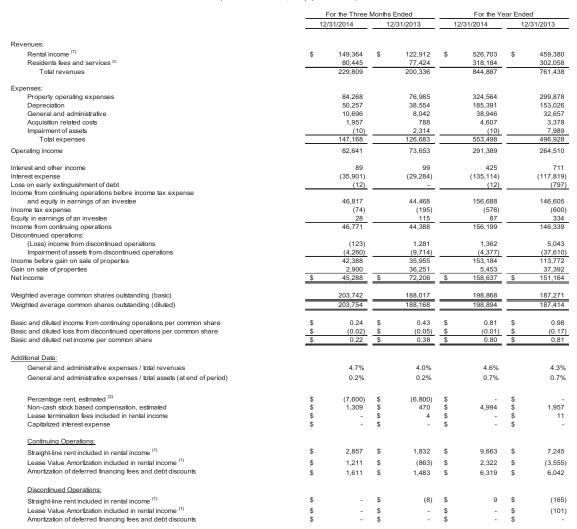
(amounts in thousands, except share and per share data)



Buildings, improvements and equipment   5,554,632   4,639,86   6,238,611   5,263,626   1,263,611   5,263,626   1,263,611   1			As of		As of
Real estate properties:   Land		Dece	mber 31, 2014	Dece	mber 31, 2013
Land   \$ 683,979   \$ 623,75   \$ 623,75   \$ 623,651   \$ 623,651   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,236,611   \$ 6,226,611   \$ 6,226,611   \$ 6,226,611   \$ 6,236,611   \$ 6,226,611   \$ 6,236,611   \$ 6,2	<u>ASSETS</u>				
Buildings, improvements and equipment   5,554,632   4,639,86   6,238,611   5,263,626   1,263,611   5,263,626   1,263,611   1	Real estate properties:				
Less accumulated depreciation         6,238,611 993,850 993,850 840,76 1 5,254,761         5,265,626 993,850 840,76 1 5,254,761         5,265,761 4,22,86 840,76 1 5,254,761         4,422,86 4,22,86 1 4,22,86 1 5,254,761         4,422,86 1 4,22,86 1 5,254,761         4,422,86 1 3,223 1 3,223 1 3,223 1 3,223 1 3,234 1 3,249 1 2,51 1 3,249 1 3,24	Land	\$	683,979	\$	623,756
Less accumulated depreciation         983,850         840,76           Cash and cash equivalents         27,594         39,23           Restricted cash         10,544         12,51           Deferred financing fees, net         30,549         27,97           Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$5,968,269         \$4,764,66           LIABILITIES AND SHAREHOLDERS' EQUITY         \$80,000         \$100,00           Unsecured revolving credit facility         \$80,000         \$100,00           Unsecured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies         72,286         66,54           Shareholders' equity:         2,03         1,887,67           Common shares of beneficial interest, \$.01 par value:         2,20,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively	Buildings, improvements and equipment		5,554,632		4,639,869
Cash and cash equivalents         27,594         39,23           Restricted cash         10,544         12,51           Deferred financing fees, net         30,549         27,97           Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$ 5,968,269         \$ 4,764,66           LIABILITIES AND SHAREHOLDERS' EQUITY         \$ 80,000         \$ 100,00           Unsecured revolving credit facility         \$ 80,000         \$ 100,00           Unsecured term loan         350,000         \$ 80,000         \$ 100,00           Senior unsecured notes, net of discount         1,743,628         1,093,33         \$ 80,000         \$ 80,000         \$ 100,00           Secured debt and capital leases         627,076         699,42         \$ 80,000         \$ 15,83           Assumed real estate lease obligations, net         122,826         12,52         \$ 12,52           Other liabilities         72,286         66,54           Total liabilities         72,286         66,54           Total liabilities         20,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,987,67 <td></td> <td></td> <td>6,238,611</td> <td></td> <td>5,263,625</td>			6,238,611		5,263,625
Cash and cash equivalents         27,594         39,23           Restricted cash         10,544         12,51           Deferred financing fees, net         30,549         27,97           Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$ 5,968,269         \$ 4,764,66           LIABILITIES AND SHAREHOLDERS' EQUITY         \$ 80,000         \$ 100,00           Unsecured revolving credit facility         \$ 80,000         \$ 100,00           Unsecured iterm loan         350,000         \$ 100,00           Senior unsecured notes, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,63           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies         2         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         1,353,622         1,1	Less accumulated depreciation		983,850		840,760
Restricted cash         10,544         12,51           Deferred financing fees, net         30,549         27,97           Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$5,968,269         \$4,764,666           LIABILITIES AND SHAREHOLDERS' EQUITY         \$80,000         \$100,00           Unsecured revolving credit facility         \$80,000         \$100,00           Unsecured term loan         350,000         \$5,000           Senior unsecured notes, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Common shares of beneficial interest, \$.01 par value:         220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net inc			5,254,761		4,422,865
Deferred financing fees, net         30,549         27,97           Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$ 5,968,269         \$ 4,764,66           LIABILITIES AND SHAREHOLDERS' EQUITY         Secured revolving credit facility         \$ 80,000         \$ 100,000           Unsecured term loan         350,000         \$ 1,093,33           Senior unsecured notes, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and confingencies         5         1,22,266         6,54           Total liabilities         220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         3,329         8,41	Cash and cash equivalents		27,594		39,233
Acquired real estate leases and other intangible assets, net         472,788         103,49           Other assets         172,033         158,58           Total assets         \$ 5,968,269         \$ 4,764,666           LIABILITIES AND SHAREHOLDERS' EQUITY         \$ 80,000         \$ 100,00           Unsecured revolving credit facility         \$ 80,000         \$ 100,00           Unsecured term loan         350,000         \$ 1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies         5         72,286         66,54           Total liabilities         20,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59         2           Cumulative net income         1,353,622         1,194,98           Cumulative other comprehensive income         3,329         8,41 <td>Restricted cash</td> <td></td> <td>10,544</td> <td></td> <td>12,514</td>	Restricted cash		10,544		12,514
Offer assets         172,033         158,58           Total assets         \$ 5,968,269         \$ 4,764,66           LIABILITIES AND SHAREHOLDERS' EQUITY           Unsecured revolving credit facility         \$ 80,000         \$ 100,00           Unsecured term loan         350,000         \$ 80,000         \$ 100,00           Senior unsecured notes, net of discount         1,743,628         1,093,33         \$ 627,076         699,42           Accrued interest         20,046         15,83         15,83         Assumed real estate lease obligations, net         122,826         12,52         0,65,4         10,81         10,	Deferred financing fees, net		30,549		27,975
Total assets   \$ 5,968,269   \$ 4,764,66	Acquired real estate leases and other intangible assets, net		472,788		103,494
LIABILITIES AND SHAREHOLDERS' EQUITY           Unsecured revolving credit facility         \$ 80,000         \$ 100,000           Unsecured term loan         350,000         \$ 1,093,33           Senior unsecured noties, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Common shares of beneficial interest, \$.01 par value:           220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         1,353,622         1,194,98           Cumulative other comprehensive income         3,329         8,41           Cumulative distributions         (2,231,646)         (1,925,87	Other assets		172,033		158,585
Unsecured revolving credit facility         \$ 80,000         \$ 100,000           Unsecured term loan         350,000         \$ 1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42         4 69,42         4 7,52         6 6,54         4 7,52         6 6,54         7 7,286         6 6,54         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 7,286         7 8,286         7 8,286         7 8,286         7 8,286         7 8,286         7 8,286         7 8,286         7 8,286	Total assets	\$	5,968,269	\$	4,764,666
Unsecured term loan         350,000           Senior unsecured notes, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies         Shareholders' equity:         200,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         1,353,622         1,194,98           Cumulative other comprehensive income         3,329         8,41           Cumulative distributions         (2,231,646)         (1,925,87	LIABILITIES AND SHAREHOLDERS' EQUITY				
Senior unsecured notes, net of discount         1,743,628         1,093,33           Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies		\$	80,000	\$	100,000
Secured debt and capital leases         627,076         699,42           Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value:         220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued         40,000,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued         40,000,000,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued         40,000,000,000,000,000,000,000,000,000,	Unsecured term loan		350,000		-
Accrued interest         20,046         15,83           Assumed real estate lease obligations, net         122,826         12,52           Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value:           220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued           and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         1,353,622         1,194,98           Cumulative other comprehensive income         3,329         8,41           Cumulative distributions         (2,231,646)         (1,925,87)	Senior unsecured notes, net of discount		1,743,628		1,093,337
Assumed real estate lease obligations, net 122,826 12,52 Other liabilities 72,286 66,54 Total liabilities 3,015,862 1,987,67  Commitments and contingencies  Shareholders' equity:  Common shares of beneficial interest, \$.01 par value: 220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively 2,039 1,88 Additional paid in capital 3,825,063 3,497,59 Cumulative net income 1,353,622 1,194,98 Cumulative other comprehensive income 3,329 8,41 Cumulative distributions (2,231,646) (1,925,87)	Secured debt and capital leases		627,076		699,427
Other liabilities         72,286         66,54           Total liabilities         3,015,862         1,987,67           Commitments and confingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value:           220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued           and outstanding at December 31, 2014 and December 31, 2013, respectively         2,039         1,88           Additional paid in capital         3,825,063         3,497,59           Cumulative net income         1,353,622         1,194,98           Cumulative other comprehensive income         3,329         8,41           Cumulative distributions         (2,231,646)         (1,925,87	Accrued interest		20,046		15,839
Total liabilities         3,015,862         1,987,67           Commitments and confingencies         1,987,67           Shareholders' equity:         20,000,000         20,000,000         203,910,305         20,000,000         203,910,305         20,000,000         20,000,000         20,000,000         20,000,000         20,000,000         20,000,000         20,000,000         1,88         20,000,000         20,000,000         20,000,000         20,000,000         1,88         20,000,000         20,000,000         20,000,000         1,88         20,000,000         20,000,000         1,88         20,000,000         20,000,000         20,000,000         20,000,000         1,88         20,000,000	Assumed real estate lease obligations, net		122,826		12,528
Commitments and contingencies  Shareholders' equity:  Common shares of beneficial interest, \$.01 par value:  220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively  Additional paid in capital  Cumulative net income  1,353,622  1,194,98  Cumulative other comprehensive income  3,329  8,41  Cumulative distributions  (2,231,646)  (1,925,87)	Other liabilities		72,286		66,546
Shareholders' equity:  Common shares of beneficial interest, \$.01 par value:  220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively  Additional paid in capital  Cumulative net income  Cumulative other comprehensive income  Cumulative distributions  Shareholders' equity:  2,039 1,88 3,825,063 3,497,59 1,194,98 2,194 2,205 3,329 3,41 2,194 3,329 3,41 3,21 3,21 3,22 3,23 3,41 3,23 3,23 3,41 3,23 3,24 3,41 3,32 3,32 3,41 3,32 3,41 3,32 3,41 3,32 3,41 3,41 3,41 3,41 4,41 4,41 4,41 4,41	Total liabilities		3,015,862		1,987,677
Common shares of beneficial interest, \$.01 par value:       220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued         and outstanding at December 31, 2014 and December 31, 2013, respectively       2,039       1,88         Additional paid in capital       3,825,063       3,497,59         Cumulative net income       1,353,622       1,194,98         Cumulative other comprehensive income       3,329       8,41         Cumulative distributions       (2,231,646)       (1,925,87)	Commitments and contingencies				
220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued and outstanding at December 31, 2014 and December 31, 2013, respectively       2,039       1,88         Additional paid in capital       3,825,063       3,497,59         Cumulative net income       1,353,622       1,194,98         Cumulative other comprehensive income       3,329       8,41         Cumulative distributions       (2,231,646)       (1,925,87)	Shareholders' equity:				
and outstanding at December 31, 2014 and December 31, 2013, respectively       2,039       1,88         Additional paid in capital       3,825,063       3,497,59         Cumulative net income       1,353,622       1,194,98         Cumulative other comprehensive income       3,329       8,41         Cumulative distributions       (2,231,646)       (1,925,87)	Common shares of beneficial interest, \$.01 par value:				
Additional paid in capital       3,825,063       3,497,59         Cumulative net income       1,353,622       1,194,98         Cumulative other comprehensive income       3,329       8,41         Cumulative distributions       (2,231,646)       (1,925,87)	220,000,000 shares authorized, 203,910,305 and 188,167,643 shares issued				
Cumulative net income       1,353,622       1,194,98         Cumulative other comprehensive income       3,329       8,41         Cumulative distributions       (2,231,646)       (1,925,87)	and outstanding at December 31, 2014 and December 31, 2013, respectively		2,039		1,881
Cumulative other comprehensive income3,3298,41Cumulative distributions(2,231,646)(1,925,87)	Additional paid in capital		3,825,063		3,497,590
Cumulative distributions (2,231,646) (1,925,87)	Cumulative net income		1,353,622		1,194,985
	Cumulative other comprehensive income		3,329		8,412
Total charachalderal aguity 0.050,407 0.770,00	Cumulative distributions		(2,231,646)		(1,925,879)
1 Otal Shareholder's equity	Total shareholders' equity		2,952,407		2,776,989
Total liabilities and shareholders' equity \$ 5,968,269 \$ 4,764,66	Total liabilities and shareholders' equity	\$	5,968,269	\$	4,764,666

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(amounts in thousands, except per share data)



<sup>(1)</sup> We report rental income on a straight line basis over the terms of the respective leases. Rental income includes non-cash amortization of intangible lease assets and liabilities. See also foothole (3) below.



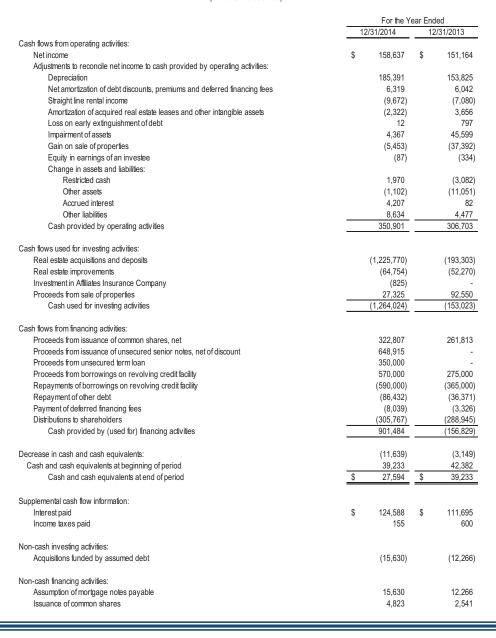
<sup>(2)</sup> Forty-six (46) senior living communities are managed by Five Star and include properties leased to our TRSs. We recognize residents fees and services as services are provided.

<sup>(</sup>a) In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the fourth quarter, which is when all confingencies are met and the income is earned. Although we defer recognition of this revenue until the fourth quarter for purposes of calculating net income, we include estimated amounts of percentage rent in our calculation of Normalized FFO for each of the first three quarters of the year, and the fourth quarter Normalized FFO calculation excludes the amounts that had been included during the first three quarters. During the fourth quarters of 2014 and 2013, we recognized \$10.2 million and \$9.2 million of percentage rent for the years ended December 31, 2014 and 2013, respectively.

## OF CASH FLOWS **CONSOLIDATED STATEMENTS**

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

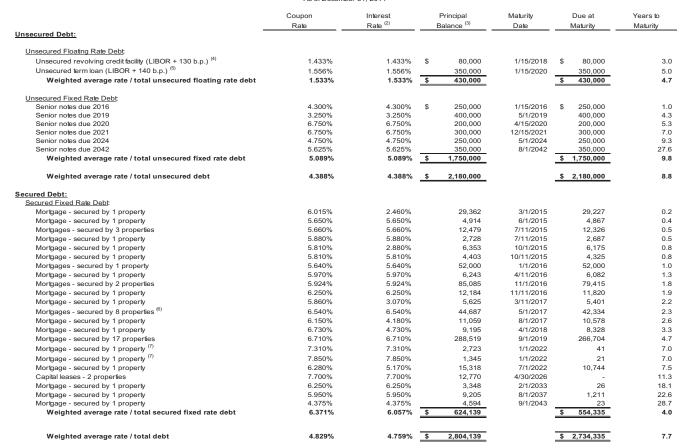


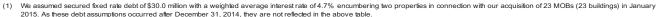




(dollars appearing in the table below are in thousands)

As of December 31, 2014





Includes the effect of mark to market accounting for certain assumed mortgages, and premiums and discounts on certain mortgages and unsecured notes. Excludes effects of offering and



<sup>(3)</sup> The principal balances are the amounts actually payable pursuant to contracts. In accordance with GAAP, our carrying values and recorded interest expense may be different because of market conditions at the time we assumed certain of these debts.

Represents amount outstanding under our \$750.0 million revolving credit facility at December 31, 2014. At our option and the payment of a fee and subject to our meeting certain other terms and conditions, the maturity date of the revolving credit facility may be extended by one year to January 15, 2019.

<sup>(5)</sup> Represents amount outstanding under our \$350.0 million term loan at December 31, 2014. Our term loan is prepayable without penalty at any time.

Includes eight first mortgages at a weighted average interest rate of 6.54% and seven second mortgages with a weighted average interest rate of 6.50%. The weighted average interest rate on these mortgages is 6.54%

<sup>(7)</sup> These two mortgages are secured by the same property

### **DEBT MATURITY SCHEDULE** (1)



(dollars appearing in the table below are in thousands)
As of December 31, 2014

Year	F	nsecured Floating ate Debt		Insecured Fixed Rate Debt	Fi	Secured xed Rate Debt <sup>(2)</sup>	Total
2015 2016 2017	\$	- - -	-	\$ 250,000	\$	71,541 160,660 65,941	\$ 71,541 410,660 65,941
2018 2019		80,000	(3)	400,000		16,197 271,757	96,197 671,757
2020 2021 2022 2023		350,000 - - -	(4)	200,000 300,000		2,847 3,082 12,988 1,968	552,847 303,082 12,988 1,968
Thereafter	\$	430,000	-	\$ 600,000 1,750,000	\$	17,158 624,139	\$ 617,158 2,804,139
Percent of total debt		15.3%	_	62.4%		22.3%	100.0%

- (1) We assumed secured fixed rate debt of \$30.0 million with a weighted average interest rate of 4.7% encumbering two properties in connection with our acquisition of 23 MOBs (23 buildings) in January 2015. As these debt assumptions occurred after December 31, 2014, they are not reflected in the above table.
- (2) Includes \$12.8 million of capital lease obligations due in April 2026.
- (3) Represents amounts outstanding under our \$750.0 million revolving credit facility at December 31, 2014. At our option and upon the payment of a fee and subject to our meeting other certain terms and conditions, the maturity date of the revolving credit facility may be extended by one year to January 15, 2019.
- (4) Represents the outstanding balance of our unsecured term loan at December 31, 2014. Our term loan is prepayable without penalty at any time.



### LEVERAGE RATIOS, COVERAGE RATIOS AND PUBLIC DEBT COVENANTS

		As of and Fo	or the Three Month	s Ended	
	12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013
Leverage Ratios:					
Total debt / total market capitalization	38.3%	38.0%	35.8%	31.4%	31.2%
Total debt / total book capitalization	48.7%	48.1%	47.7%	41.4%	40.5%
Total debt / total assets	46.9%	46.1%	46.0%	40.5%	39.7%
Total debt / gross book value of real estate assets (1)	44.9%	44.7%	44.8%	36.6%	36.0%
Secured debt / total assets	10.5%	11.2%	11.2%	14.6%	14.7%
Variable rate debt / total debt	15.4%	12.7%	12.7%	7.5%	5.3%
Coverage Ratios:					
Adjusted EBITDA (2) / interest expense	3.6x	3.5x	3.6x	3.8x	3.8x
Total debt / annualized Adjusted EBITDA (2)	5.4x	5.4x	5.7x	4.4x	4.3x
Public Debt Covenants (3):					
Total debt / adjusted total assets - allowable maximum 60.0%	40.7%	40.3%	40.3%	34.6%	34.2%
Secured debt / adjusted total assets - allowable maximum 40.0%	9.1%	9.7%	9.8%	12.5%	12.6%
Consolidated income available for debt service / debt service - required minimum 1.50x	3.75x	3.69x	3.75x	3.99x	3.96x
Total unencumbered assets to unsecured debt - required minimum 1.50x	2.65x	2.69x	2.70x	3.46x	3.59x

- (1) Gross book value of real estate assets is real estate properties, at cost, before depreciation, but after impairment write downs, if any.
- (2) See Exhibit B for the calculation of EBITDA and Adjusted EBITDA and a reconciliation of net income in accordance with GAAP to EBITDA and Adjusted EBITDA. Adjustments were made to prior period amounts to conform to the current period Adjusted EBITDA calculation.
- (3) Adjusted total assets and unencumbered assets include original cost of real estate assets before depreciation, but after impairment write downs, and exclude accounts receivable and intangible assets. Consolidated income available for debt service is earnings from operations, excluding interest expense, depreciation and amortization, taxes, gains and losses on sales of property and amortization of deferred charges.



### **SUMMARY OF CAPITAL EXPENDITURES**

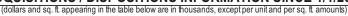
(dollars and sq. ft. in thousands, except per sq. ft. and per unit data)

For the	Three	Months	Ended
---------	-------	--------	-------

	12	/31/2014	9/	30/2014	6/	30/2014	3/3	31/2014	12/	31/2013
MOB tenant improvements (1) (2)	\$	1,620	\$	2,294	\$	1,330	\$	1,807	\$	1,286
MOB leasing costs (1)(3)		2,731		907		1,291		684		541
MOB building improvements (1) (4)		830		1,813		1,862		1,172		1,806
Managed senior living communities capital improvements		1,909		2,509		2,100		2,432		2,489
Recurring capital expenditures		7,090		7,523		6,583		6,095		6,122
Development, redevelopment and other activities (5)		4,312		4,206		5,843		2,423		3,703
Total capital expenditures	\$	11,402	\$	11,729	\$	12,426	\$	8,518	\$	9,825
MOB avg. sq. ft. during period		9,142		9,143		8,928		8,713		8,682
Managed senior living communities avg. units during period		7,165		7,051		7,051		7,051		6,911
MOB building improvements per avg. sq. ft. during period	\$	0.09	\$	0.20	\$	0.21	\$	0.13	\$	0.21
Managed senior living communities capital improvements per avg. units during period	\$	266	\$	356	\$	298	\$	345	\$	360

- (1) Excludes expenditures at properties classified in discontinued operations.
- (2) MOB tenant improvements generally include capital expenditures to improve tenants' space or amounts paid directly to tenants to improve their space.
- (3) MOB leasing costs generally include leasing related costs, such as brokerage commissions and tenant inducements.
- (4) MOB building improvements generally include expenditures to replace obsolete building components and expenditures that extend the useful life of existing assets.
- (5) Development, redevelopment and other activities generally include (i) major capital expenditures that are identified at the time of a property acquisition and incurred within a short period after acquiring the property; and (ii) major capital expenditure projects that reposition a property or result in new sources of revenue.

### **ACQUISITIONS / DISPOSITIONS INFORMATION SINCE 1/1/2014**



Date Acquired	Location	Type of Property <sup>(2)</sup>	Number of Properties	Number of Buildings	Units		urchase Price <sup>(3)</sup>	F	chase Price er Unit	Initial Lease / Cap Rate <sup>(4)</sup>	Tenant
12/1/2014 12/1/2014	Jackson, WI Madison, WI	Assisted Living Independent Living	1	1 1	52 176	\$ \$	7,000 40,430	\$	135 230	8.4% 6.8%	Our TRS Our TRS
	Total/Wtd. Avg. Senior L	iving Acquisitions	2	2	228	\$	47,430	\$	208	7.1%	

### MOB Acquisitions:

Senior Living Acquisitions: (1)

Date Acquired	Location	Number of Properties	Number of Buildings	Sq. Ft	Purchase Price (3)	F	rchase Price Sq. Ft	Cap Rate <sup>(4)</sup>	Weighted Average Remaining Lease Term <sup>(5)</sup>	Occupancy (6)	Major Tenant
4/10/2014	San Antonio, TX	1	1	125	\$ 32,932	\$	263	8.9%	7.8	97.0%	Ear Medical Group
5/7/2014	Boston, MA	1	2	1,651	\$ 1,124,031	\$	681	7.0%	14.8	100.0%	Vertex Pharmaceuticals, Inc.
1/29/2015	Various	23	23	2,170	\$ 539,000	\$	248	6.4%	9.5	100.0%	Various
	Total/Wtd. Avg. MOB Acquisitions	25	26	3,946	\$ 1,695,963	\$	430	6.8%	13.0	<u>-</u> -	

### Dispositions:

_	4	

Sold	Location	Type of Property	Properties	Number of Buildings	_Sa	ale Price	Net Book Value		on Sale	
1/22/2014	Kerrville, TX	Assisted Living Facility	1	1	\$	2,400	\$	2,244	\$ 156	
4/17/2014	Manchester, NH	MOB	1	1	\$	5,000	\$	5,000	\$ -	
6/1/2014	Clintonville, WI	SNF	2	2	\$	4,500	\$	2,104	\$ 2,396	
6/12/2014	Greensburg, PA	MOB	1	1	\$	6,000	\$	6,000	\$ -	
9/12/2014	Lincoln, RI	MOB	1	1	\$	675	\$	675	\$ -	
10/1/2014	Richmond, VA	Assisted Living Facility	1	1	\$	2,850	\$	2,667	\$ 183	
10/31/2014	Yuma, AZ	Assisted Living Facility / SNF	2	2	\$	5,900	\$	3,183	\$ 2,717	
2/17/2015	Pittsburgh, PA	Assisted Living Facility	1	1	\$	250	\$	250	\$ \$ - \$ - \$ 183	
	Total Dispositions		10	10	\$	27,575	\$	22,123	\$ 5,452	7)

- During the quarter and year ended December 31, 2014, we purchased from Five Star, at cost, \$2.0 million and \$25.8 million, respectively, of improvements made to our properties leased by Five Star, and as a result, Five Star's annual rent payable to us increased approximately \$163,000 and \$2.1 million, respectively, pursuant to the terms of our leases with Five Star. These amounts are not included in the table above.
- Senior living properties are categorized by the type of living units or beds which constitute a majority of the total living units / beds at the property.
- Represents the gross contract purchase price, including assumed debt, if any, and excludes acquisition costs, amounts necessary to adjust assumed liabilities to their fair values and purchase price allocations (3)
- Represents the ratio of the estimated GAAP based annual rental income, exicuding the impact of above and below market lease amortization, less estimated annual property operating expenses, if any, to the purchase price on the date of acquisition, excluding acquisition costs.
- Weighted average remaining lease term based on rental income at the time of acquisition.
- Occupancy based on leasable square footage as of acquisition date.
- The gain on sale related to the February 2015 disposition in Pittsburgh, PA will be recognized in the first quarter of 2015 when all of the costs of the sale are known.

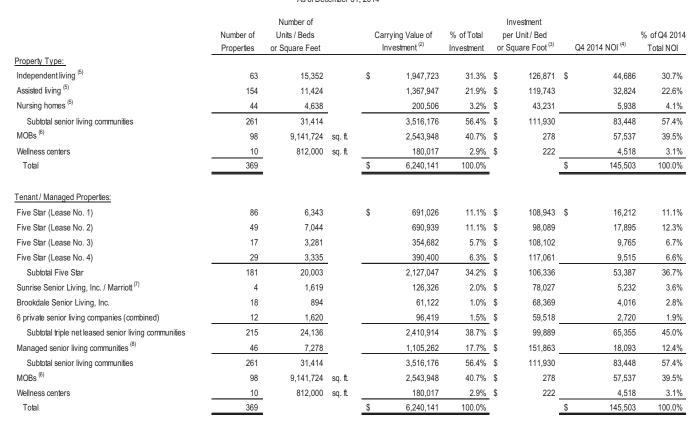




PORTFOLIO INFORMATION

### PORTFOLIO SUMMARY BY PROPERTY TYPE AND TENANT (1)

(dollars in thousands, except investment per unit / bed or square foot)
As of December 31, 2014





<sup>(2)</sup> Amounts are before depreciation, but after impairment write downs, if any. Amounts include carrying values as of December 31, 2014 for senior living properties classified as held for sale in the amount of \$1,530, which are included in Other Assets on the Condensed Consolidated Balance Sheets.



<sup>(3)</sup> Represents investment carrying value divided by the number of living units, beds or leased square feet at December 31, 2014.

<sup>(4)</sup> See Exhibit A-1 for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income determined in accordance with GAAP. Q4 2014 NOI presented in the table above excludes \$38 of NOI related to three senior living communities formerly leased to Five Star that we sold in October 2014.

<sup>(5)</sup> Senior living properties are categorized by the type of living units or beds which constitute the largest number of the total living units/beds at the property.

<sup>(6)</sup> These 98 MOB properties are comprised of 122 buildings. Our MOB leases include both triple net leases where, in addition to paying fixed rents, the tenants assume the obligation to operate and maintain the properties at their expenses, and some net and modified gross leases where we are responsible to operate and maintain the properties, and we charge tenants for some or all of the property operating costs. A small percentage of our MOB leases are so-called "full-service" leases where we receive fixed rent from our tenants and no reimbursement for our property operating costs.

<sup>(7)</sup> Marriott guarantees the lessee's obligations under these leases.

<sup>(8)</sup> These 46 senior living communities are managed by Five Star and include properties leased to our TRSs.

### OCCUPANCY BY PROPERTY TYPE AND TENANT (1)



	For the Twelve Months Ended (2)						
	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013		
Property Type:							
Independent living	87.8%	87.7%	87.6%	87.6%	87.5%		
Assisted living	86.5%	86.4%	86.3%	86.4%	86.8%		
Nursing homes	79.2%	79.2%	79.0%	78.8%	78.9%		
Weighted average occupancy senior living communities	86.0%	86.0%	85.9%	85.8%	85.9%		
MOBs (3)	95.6%	95.6%	95.0%	94.9%	95.0%		
Wellness centers	100.0%	100.0%	100.0%	100.0%	100.0%		
Tenant / Managed Properties:							
Five Star (Lease No. 1)	84.4%	84.4%	84.4%	84.7%	85.2%		
Five Star (Lease No. 2)	81.9%	81.7%	81.8%	81.8%	81.9%		
Five Star (Lease No. 3)	86.9%	87.2%	87.6%	87.8%	88.2%		
Five Star (Lease No. 4)	87.5%	87.4%	86.8%	86.4%	85.9%		
Weighted average occupancy Five Star	84.4%	84.4%	84.4%	84.5%	84.6%		
Sunrise Senior Living, Inc. / Marriott (4)	92.2%	92.0%	91.9%	92.3%	92.7%		
Brookdale Senior Living, Inc.	94.5%	94.6%	94.9%	95.1%	95.3%		
6 private senior living companies (combined)	85.3%	85.5%	85.3%	85.1%	84.8%		
Weighted average occupancy triple net leased senior living communities	85.4%	85.3%	85.3%	85.4%	85.5%		
Managed senior living communities (5)	88.3%	88.0%	87.8%	87.4%	87.4%		
Weighted average occupancy senior living communities	86.0%	86.0%	85.9%	85.8%	85.9%		
MOBs (3)	95.6%	95.6%	95.0%	94.9%	95.0%		
Wellness centers	100.0%	100.0%	100.0%	100.0%	100.0%		

- (1) Excludes properties classified in discontinued operations as well as properties that have been sold during the periods presented.
- (2) Operating data for multi-tenant MOBs are presented as of the end of the period shown; operating data for other tenants are presented for the twelve month period ended on the dates shown, or the most recent prior twelve month period for which tenant and manager operating results are available to us.
- (3) MOB occupancy data is as of quarter end and includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants. MOB occupancy as of December 31, 2014 was 95.9%.
- (4) Marriott guarantees the lessee's obligations under these leases.
- (5) These 46 senior living communities are managed by Five Star and include properties leased to our TRSs. The occupancy for the twelve month period ended or, if shorter, from the date of acquisitions through December 31, 2014, was 88.5%.

All tenant operating data presented are based upon the operating results provided by our tenants for the indicated periods. We report our operating data one quarter in arrears as this is the most recent prior period for which tenant operating results are available to us from our tenants. We have not independently verified our tenants' operating data. Excludes historical data for periods prior to our ownership of certain properties.



### RENT COVERAGE BY SENIOR LIVING TENANT (EXCLUDING MANAGED SENIOR LIVING COMMUNITIES) (1)

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ΓUI	ule	i weive	Months	Ellueu

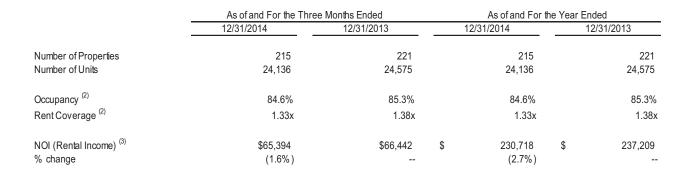
	Totalo Twolve Monale Ended									
Tenant	9/30/2014	6/30/2014	3/31/2014	12/31/2013	9/30/2013					
Five Star (Lease No. 1)	1.12x	1.17x	1.16x	1.20x	1.24x					
Five Star (Lease No. 2)	1.10x	1.11x	1.12x	1.15x	1.15x					
Five Star (Lease No. 3)	1.57x	1.60x	1.61x	1.63x	1.65x					
Five Star (Lease No. 4)	1.19x	1.21x	1.19x	1.18x	1.17x					
Weighted average rent coverage Five Star	1.21x	1.23x	1.24x	1.26x	1.27x					
Sunrise Senior Living, Inc. / Marriott (2)	1.96x	1.97x	1.91x	1.91x	1.93x					
Brookdale Senior Living, Inc.	2.56x	2.52x	2.51x	2.51x	2.50x					
6 private senior living companies (combined)	1.94x	1.89x	1.89x	1.94x	1.95x					
Weighted average rent coverage senior living communities	1.34x	1.36x	1.36x	1.38x	1.39x					
Wellness centers	2.03x	2.09x	2.13x	2.18x	2.23x					
Total	1.39x	1.41x	1.41x	1.43x	1.45x					

- (1) Excludes properties that have been sold during the periods presented.
- (2) Marriott guarantees the lessee's obligations under these leases.

All tenant operating data presented are based upon the operating results provided by our tenants for the indicated periods. We report our operating data one quarter in arrears as this is the most recent prior period for which tenant operating results are available to us from our tenants. We have not independently verified our tenants' operating data. Excludes historical data for periods prior to our ownership of certain properties. Rent coverage is calculated as operating cash flow from our tenants' facility operations, before subordinated charges, if any, divided by rent payable to us.

### TRIPLE NET LEASED SENIOR LIVING COMMUNITIES CONSOLIDATED - RESULTS OF OPERATIONS (1)

(dollars in thousands)



### TRIPLE NET LEASED SENIOR LIVING COMMUNITIES SAME PROPERTY - RESULTS OF OPERATIONS (1)

(dollars in thousands)

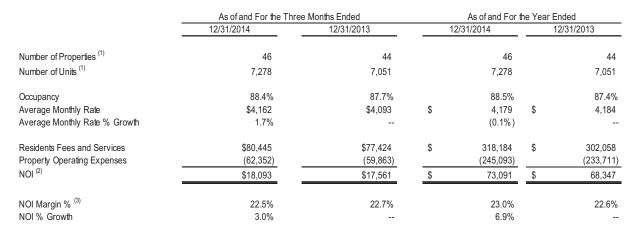
	As of and For the Three	As of and For the Three Months Ended (4)			As of and For the Year Ended <sup>(5)</sup>				
	12/31/2014	12/31/2013		12/31/2014		12/31/2013			
Number of Properties	215	215		214		214			
Number of Units	24,136	24,136		23,986		23,986			
Occupancy (2)	85.4%	85.5%		85.3%		85.5%			
Rent Coverage (2)	1.34x	1.39x		1.34x		1.39x			
NOI (Rental Income) (3)	\$65,356	\$63,146	\$	227,943	\$	222,348			
% change	3.5%			2.5%					

- (1) Includes independent and assisted living communities and nursing homes.
- (2) All tenant operating data presented are based upon the operating results provided by our tenants for the 12 months ended September 30, 2014 and 2013 or the most recent prior period for which tenant operating results are available to us. Rent coverage is calculated as operating cash flow from our triple net lease tenants' operations of our properties, before subordinated charges, if any, divided by triple net lease minimum rents payable to us. We have not independently verified our tenants' operating data. The table excludes data for periods prior to our ownership of some of these properties.
- (3) See Exhibits A-1, A-2, and A-3 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP, as well as a calculation and reconciliation of same property NOI and same property cash basis NOI by segment.
- (4) Consists of triple net leased senior living communities owned continuously since October 1, 2013.
- 5) Consists of triple net leased senior living communities owned continuously since January 1, 2013.



### MANAGED SENIOR LIVING COMMUNITIES CONSOLIDATED - RESULTS OF OPERATIONS

(dollars in thousands, except average monthly rate)





(dollars and sq. ft. in thousands, except average monthly rate)

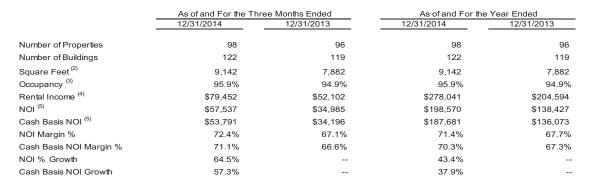
	As of and For the Three	Months Ended (4)		As of and For the Year Ended (5)				
	12/31/2014	12/31/2013	12/31/2014		1	12/31/2013		
Number of Properties	42	42		39		39		
Number of Units	6,924	6,924		6,678		6,678		
Occupancy	88.3%	87.8%		88.2%		87.3%		
Average Monthly Rate	\$4,174	\$4,101	\$	4,225	\$	4,198		
Average Monthly Rate % Growth	1.8%			0.6%				
Residents Fees and Services	\$78,289	\$76,465	\$	303,076	\$	297,950		
Property Operating Expenses	(60,708)	(59,164)		(233,489)		(230,657)		
NOI (2)	\$17,581	\$17,301	\$	69,587	\$	67,293		
NOI Margin % <sup>(3)</sup>	22.5%	22.6%		23.0%		22.6%		
NOI % Growth	1.6%			3.4%				

- (1) Includes only those managed senior living communities owned in the periods presented.
- (2) See Exhibits A-1, A-2, and A-3 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP, as well as a calculation and reconciliation of same property NOI and same property cash basis NOI by segment.
- (3) NOI margin % is defined as NOI as a percentage of residents fees and services.
- (4) Consists of managed senior living communities owned continuously since October 1, 2013.
- Consists of managed senior living communities owned continuously since January 1, 2013.



### MOB PORTFOLIO CONSOLIDATED - RESULTS OF OPERATIONS (1)

(dollars and sq. ft. in thousands)



### MOB SAME PROPERTY - RESULTS OF OPERATIONS (1)

(dollars and sq. ft. in thousands)

	As of and For the Thre	e Months Ended (6)	As of and For the	Year Ended <sup>(7)</sup>	
	12/31/2014	12/31/2013	12/31/2014	12/31/2013	
Number of Properties	93	93	90	90	
Number of Buildings	116	116	112	112	
Square Feet (2)	7,818	7,818	7,495	7,495	
Occupancy (3)	95.3%	95.0%	95.1%	94.7%	
Rental Income (4)	\$52,855	\$52,050	\$199,441	\$197,494	
NOI (5)	\$35,905	\$34,922	\$134,014	\$132,719	
Cash Basis NOI (5)	\$35,742	\$34,135	\$133,003	\$130,691	
NOI Margin %	67.9%	67.1%	67.2%	67.2%	
Cash Basis NOI Margin %	67.8%	66.6%	67.0%	66.9%	
NOI % Growth	2.8%		1.0%		
Cash Basis NOI Growth	4.7%		1.8%		

- (1) Excludes properties classified in discontinued operations.
- (2) Prior periods exclude space remeasurements made subsequent to those periods.
- (3) Occupancy includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.
- (4) Includes some triple net lease rental income.
- (5) See Exhibits A-1, A-2, and A-3 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP, as well as a calculation and reconciliation of same property NOI and same property cash basis NOI by segment.
- (6) Consists of MOBs owned continuously since October 1, 2013.
- (7) Consists of MOBs owned continuously since January 1, 2013.





(dollars and sq. ft. in thousands, except per sq. ft. data)



	As of and For the Three Months Ended (1)									
	12/3	31/2014	9	9/30/2014		30/2014		31/2014	12/	31/2013
Properties		98		98		98		96		96
Buildings		122		122		122		119		119
Total sq. ft. (2)		9,142		9,142		9,143		7,882		7,882
Occupancy (3)		95.9%		95.6%		95.6%		95.0%		94.9%
Leasing Activity (sq. ft.):										
New leases		50		25		36				39
Renewals		204		53		291				110
Total		254		78		327	\$ 22.89 \$ 40.33 \$ 33.27 \$ 1,245 717 \$ 1,962 \$ 33.65 \$ 13.28 \$ 21.56		149	
Rent Rate on New and Renewed Leases										
New leases	\$	23.72	\$	36.48	\$	22.81			\$	28.30
Renewals	\$	29.05	\$	38.37	\$	26.27			\$	24.30
Average net annual rent	\$	28.01	\$	37.76	\$	25.88	\$	33.27	\$	25.35
Leasing Costs and Concession Commitments (4):										
New leases	\$	2,556	\$	1,716	\$	1,565	\$	1,245	\$	1,187
Renewals		4,400		740		3,194				732
Total	\$	6,956	\$	2,456	\$	4,759	\$	1,962	\$	1,919
Leasing Costs and Concession Commitments per Sq. Ft. (4):										
New leases	\$	51.12	\$	68.64	\$	43.47	\$		\$	30.44
Renewals	\$	21.57	\$	13.96	\$	10.98	\$	13.28	\$	6.65
All new and renewed leases	\$	27.39	\$	31.49	\$	14.55	\$	21.56	\$	12.88
Weighted Average Lease Term by Sq. Ft. (years) (5):										
New leases		7.1		8.3		12.3		7.7		6.5
Renewals		7.4		5.4		5.8		5.0		3.7
All new and renewed leases		7.3		6.3		6.4		5.7		4.5
Leasing Costs and Concession Commitments per Sq. Ft. per Year (4):										
New leases	\$	7.20	\$	8.27	\$	3.53	\$	4.37	\$	4.68
Renewals	\$	2.91	\$	2.59	\$	1.89	\$	2.66	\$	1.80
All new and renewed leases	\$	3.75	\$	5.00	\$	2.27	\$	3.78	\$	2.86

<sup>(1)</sup> Excludes properties classified in discontinued operations.

The above leasing summary is based on leases executed during the periods indicated.

<sup>(2)</sup> Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

<sup>(3)</sup> Occupancy includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased but is not occupied or is being offered for sublease by tenants.

<sup>(4)</sup> Includes commitments made for leasing expenditures and concessions, such as tenant improvements, leasing commissions, tenant reimbursements and free rent

<sup>(5)</sup> Weighted based on annualized rental income pursuant to existing leases as of December 31, 2014, including straight line rent adjustments, and estimated recurring expense reimbursements and excluding lease value amortization.



### TENANTS REPRESENTING 1% OR MORE OF TOTAL RENT (1)

(dollars in thousands)

			Annualized	% of	
			Rental Income	Annualized Rental	
	Tenant	Facility Type	12/31/2014 <sup>(2)</sup>	Income (2)	Expiration
1	Five Star	Senior living	\$ 196,415	31.3%	2024 - 2032
2	Vertex Pharmaceuticals, Inc.	MOB	89,870	14.3%	2028
3	Aurora Health Care, Inc.	MOB	16,896	2.7%	2024
4	Sunrise Senior Living, Inc. / Marriott	Senior living	14,630	2.3%	2018
5	Cedars-Sinai Medical Center	MOB	11,528	1.8%	2015 - 2025
6	Life Time Fitness, Inc.	Wellness center	10,550	1.7%	2028
7	The Scripps Research Institute	MOB	10,164	1.6%	2019
8	Brookdale Senior Living, Inc.	Senior living	9,277	1.5%	2017
9	Reliant Medical Group, Inc.	MOB	7,661	1.2%	2019
10	Starmark Holdings, LLC (Wellbridge)	Wellness Center	7,303	1.2%	2023
	All Other Tenants (3)		253,820	40.4%	2015 - 2035
	Total Tenants		\$ 628,114	100.0%	

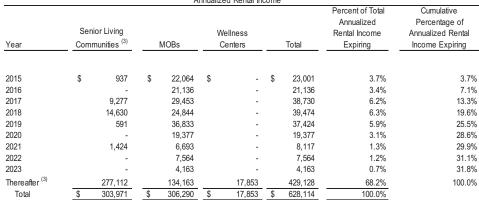
- (1) Excludes properties classified in discontinued operations.
- (2) Annualized rental income is rents pursuant to existing leases as of December 31, 2014, includes estimated percentage rents, straight line rent adjustments, estimated recurring expense reimbursements for certain net and modified gross leases and excludes lease value amortization at certain of the MOBs and wellness centers; and includes NOI (three months ended December 31, 2014, annualized) from our managed senior living communities.
- (3) Includes NOI (three months ended December 31, 2014, annualized) from our managed senior living communities.

# PORTFOLIO LEASE EXPIRATION SCHEDULE

### PORTFOLIO LEASE EXPIRATION SCHEDULE (1)

(dollars in thousands)

Annualized Rental Income	(2)



Average remaining lease term for all properties (weighted by annualized rental income): 10.4 years

### Number of Living Units / Beds or Square Feet with Leases Expiring

,		Living Units / Beds				Square F	eet	
Year	Senior Living Communities (Units / Beds) (4)	Percent of Total Living Units / Beds Expiring	Cumulative Percentage of Total Living Units / Beds Expiring	MOBs (Square Feet)	Wellness Centers (Square Feet)	Total Square Feet	Percent of Total Square Feet Expiring	Cumulative Percent of Total Square Feet Expiring
2015	140	0.4%	0.4%	835,203	-	835,203	8.7%	8.7%
2016	-	0.0%	0.4%	874,940	-	874,940	9.1%	17.8%
2017	894	2.8%	3.2%	1,084,847	-	1,084,847	11.3%	29.1%
2018	1,619	5.2%	8.4%	742,389	-	742,389	7.8%	36.9%
2019	175	0.6%	9.0%	1,167,398	-	1,167,398	12.2%	49.1%
2020	-	0.0%	9.0%	881,102	-	881,102	9.2%	58.3%
2021	361	1.1%	10.1%	250,525	-	250,525	2.6%	60.9%
2022	-	0.0%	10.1%	256,480	-	256,480	2.7%	63.6%
2023	-	0.0%	10.1%	127,181	-	127,181	1.3%	64.9%
Thereafter (4)	28,225	89.9%	100.0%	2,542,342	812,000	3,354,342	35.1%	100.0%
Total	31,414	100.0%		8,762,407	812,000	9,574,407	100.0%	

<sup>(1)</sup> Excludes properties classified in discontinued operations.



<sup>(2)</sup> Annualized rental income is rents pursuant to existing leases as of December 31, 2014, includes estimated percentage rents, straight line rent adjustments, estimated recurring expense reimbursements for certain net and modified gross leases and excludes lease value amortization at certain of the MOBs and wellness centers; and includes NOI (three months ended December 31, 2014, annualized) from our managed senior living communities.

<sup>(3)</sup> Includes leased and managed independent living communities, assisted living communities, continuing care retirement communities and nursing homes. Includes NOI (three months ended December 31, 2014, annualized) from our managed senior living communities.

<sup>(4)</sup> Includes 7,278 living units leased to our TRSs.



### **EXHIBITS**

### CALCULATION AND RECONCILIATION OF NET OPERATING INCOME (NOI) AND CASH BASIS NOI (1)

(amounts appearing in the table below are in thousands)



**EXHIBIT A-1** 

		For the Three	Months Ende	ed		For the Ye	ear Ended	ar Ended	
	1:	2/31/2014	12	2/31/2013	12	2/31/2014	12	/31/2013	
Calculation of NOI and Cash Basis NOI <sup>(2)</sup> :									
Revenues:									
Rental income	\$	149,364	\$	122,912	\$	526,703	\$	459,380	
Residents fees and services		80,445		77,424		318,184		302,058	
Total revenues		229,809		200,336		844,887		761,438	
Property operating expenses		84,268		76,985		324,564		299,878	
Property net operating income (NOI):		145,541		123,351		520,323		461,560	
Non cash straight line rent adjustments		(2,857)		(1,832)		(9,663)		(7,245)	
Lease value amortization		(1,211)		863		(2,322)		3,555	
Lease termination fees		-		(4)		-		(11)	
Cash Basis NOI	\$	141,473	\$	122,378	\$	508,338	\$	457,859	
Reconciliation of Cash Basis NOI to Net Income:									
Cash Basis NOI	\$	141,473	\$	122,378	\$	508,338	\$	457,859	
Non cash straight line rent adjustments		2,857		1,832		9,663		7,245	
Lease value amortization		1,211		(863)		2,322		(3,555)	
Lease termination fees		-		4		-		11	
Property NOI	-	145.541		123,351		520.323		461.560	
Depreciation expense		(50,257)		(38,554)		(185,391)		(153,026)	
General and administrative expense		(10,696)		(8,042)		(38,946)		(32,657)	
Acquisition related costs		(1,957)		(788)		(4,607)		(3,378)	
Impairment of assets		10		(2,314)		10		(7,989)	
Operating income		82,641		73,653		291,389		264,510	
Interest and other income		89		99		425		711	
Interest expense		(35,901)		(29,284)		(135,114)		(117,819)	
Loss on early extinguishment of debt		(12)				(12)		(797)	
Income before income tax expense and						<u>, , , , , , , , , , , , , , , , , , , </u>			
equity in earnings of an investee		46,817		44,468		156,688		146,605	
Income tax expense		(74)		(195)		(576)		(600)	
Equity in earnings of an investee		28		115		87		334	
Income from continuing operations		46,771		44,388		156,199		146,339	
Discontinued operations									
(Loss) income from discontinued operations		(123)		1,281		1,362		5,043	
Impairment of assets from discontinued operations		(4,260)		(9,714)		(4,377)		(37,610)	
Income before gain on sale of properties		42,388		35,955		153,184		113,772	
Gain on sale of properties		2,900		36,251		5,453		37,392	
Net income	\$	45,288	\$	72,206	\$	158,637	\$	151,164	
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<sup>(1)</sup> Please see Exhibit D for a definition of NOI and Cash Basis NOI and reasons why management believes they are appropriate supplemental measures and any additional purposes for which management uses these measures.

<sup>(2)</sup> Excludes properties classified in discontinued operations.



**EXHIBIT A-2** 

### Calculation and Reconciliation of Same Property Net Operating Income (NOI) and Same Property Cash Basis NOI by Segment (1)

(amounts appearing in the table below are in thousands)

	For the Three Months Ended December 31, 2014									For the Three Months Ended December 31, 2013									
Calculation of NOI to Same Property NOI <sup>(2)</sup> :	Triple Net Leased Senior Living Communities <sup>(3)</sup>		Managed Senior Living Communities <sup>(4)</sup>		MOBs (5)	OBs <sup>(5)</sup> Non-Segment <sup>(6)</sup>		Total	Sen	Triple Net Leased Senior Living Communities <sup>(3)</sup>		anaged ior Living munities <sup>(4)</sup>	MOBs (5)	Non-Segment <sup>(6)</sup>		Total			
Rental income / residents fees and services	\$	65,394	\$	80,445	\$ 79,452	\$	4,518	\$ 229,809	\$	66,442	S	77,424	\$ 52,102	\$	4,368	\$ 200,336			
Property operating expenses	•	-	*	(62,352)	(21,916)	Ψ	-	(84,268)	Ť	-	•	(59,863)	(17,122)	Ÿ	-	(76,985)			
Property net operating income (NOI)		65,394		18,093	57,536		4,518	145,541		66,442		17,561	34,980		4,368	123,351			
Less:																			
NOI not included in same property		38		512	21,631		-	22,181		3,296		260	58		-	3,614			
Same property NOI (7)	\$	65,356	\$	17,581	\$ 35,905	\$	4,518	\$ 123,360	\$	63,146	\$	17,301	\$ 34,922	\$	4,368	\$ 119,737			
Same property NOI growth		3.5%		1.6%	2.8%		3.4%	3.0%											
Reconciliation of Same Property NOI to Same Property Cash Basis NOI:																			
Same property NOI (7)	\$	65,356	\$	17,581	\$ 35,905	\$	4,518	\$ 123,360	\$	63,146	\$	17,301	\$ 34,922	\$	4,368	\$ 119,737			
Less:																			
Non cash straight line rent adjustments		129		-	918		138	1,185		(9)		-	1,701		138	1,830			
Lease value amortization		-		-	(755)		55	(700)		-		-	(918)		55	(863)			
Lease termination fees				-			-					-	4		-	4			
		129		-	163		193	485		(9)		-	787		193	971			
Same property cash basis NOI	\$	65,227	\$	17,581	\$ 35,742	\$	4,325	\$ 122,875	\$	63,155	\$	17,301	\$ 34,135	\$	4,175	\$ 118,766			
Same property cash basis NOI growth		3.3%		1.6%	4.7%		3.6%	3.5%											

<sup>(1)</sup> Please see Exhibit A-1 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP, as well as Exhibit D for a definition of NOI and Cash Basis NOI and reasons why management believes they are appropriate supplemental measures and any additional oursposes for which management uses these measures.

<sup>(2)</sup> Excludes properties classified in discontinued operations.

<sup>(3)</sup> Includes triple net senior living communities that provide short term and long term residential care and dining services for residents.

<sup>(4)</sup> Includes managed senior living communities that provide short term and long term residential care and dining services for residents.

<sup>(5)</sup> Includes properties where medical related activities occur but where residential overnight stays and dining services are not provided.

<sup>(6)</sup> Includes the operating results of certain properties that offer fitness, wellness and spa services to members.

<sup>(7)</sup> Consists of properties owned continuously since October 1, 2013.

### **EXHIBIT A-3**



### Calculation and Reconciliation of Same Property Net Operating Income (NOI) and Same Property Cash Basis NOI by Segment (1)

(amounts appearing in the table below are in thousands)

	For the Year Ended December 31, 2014									For the Year Ended December 31, 2013									
Calculation of NOI to Same Property NOI (2):	Senior Living				MOBs (5)	Non-Segment <sup>(6)</sup>		Total		Senio	e Net Leased nior Living mmunities <sup>(3)</sup>		Managed nior Living nmunities <sup>(4)</sup>	MOBs (5)	Non-Segment <sup>(6)</sup>		Total		
Rental income / residents fees and services	\$	230,718	\$	318,184	\$ 278,041	\$	17,944	\$ 844,887	-	5	237,209	\$	302,058	\$ 204,594	\$	17,577	\$ 761,438		
Property operating expenses		-		(245,093)	(79,471)		-	(324,564)	_		-		(233,711)	(66,167)		-	(299,878)		
Property net operating income (NOI)		230,718		73,091	198,570		17,944	520,323	_		237,209		68,347	138,427		17,577	461,560		
Less:																			
NOI not included in same property		2,775		3,504	64,556		-	70,835			14,861		1,054	5,708		-	21,623		
Same property NOI (7)	\$	227,943	\$	69,587	\$ 134,014	\$	17,944	\$ 449,488	-	3	222,348	\$	67,293	\$ 132,719	\$	17,577	\$ 439,937		
Same property NOI growth		2.5%		3.4%	1.0%		2.1%	2.2%	_										
Reconciliation of Same Property NOI to Same Property Cash Basis NOI:																			
Same property NOI (7)	\$	227,943	\$	69,587	\$ 134,014	\$	17,944	\$ 449,488	9	5	222,348	\$	67,293	\$ 132,719	\$	17,577	\$ 439,937		
Less:									_										
Non cash straight line rent adjustments																			
Lease value amortization		280		-	3,810		550	4,640			(104)		-	5,689		1,129	6,714		
Lease termination fees		-		-	(2,799)		221	(2,578)			-		-	(3,672)		221	(3,451)		
				-					_				-	11_		-	11_		
Same property cash basis NOI		280			1,011		771	2,062	_		(104)		-	2,028		1,350	3,274		
Same property cash basis NOI growth	\$	227,663	\$	69,587	\$ 133,003	\$	17,173	\$ 447,426		5	222,452	\$	67,293	\$ 130,691	\$	16,227	\$ 436,663		
		2.3%		3.4%	1.8%		5.8%	2.5%	_										

<sup>(1)</sup> Please see Exhibit A-1 for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP, as well as Exhibit D for a definition of NOI and Cash Basis NOI and reasons why management believes they are appropriate supplemental measures and any additional purposes for which management uses these measures.

<sup>(2)</sup> Excludes properties classified in discontinued operations.

<sup>(3)</sup> Includes triple net senior living communities that provide short term and long term residential care and dining services for residents.

<sup>(4)</sup> Includes managed senior living communities that provide short term and long term residential care and dining services for residents.

<sup>(5)</sup> Includes properties where medical related activities occur but where residential overnight stays and dining services are not provided.

<sup>(6)</sup> Includes the operating results of certain properties that offer fitness, wellness and spa services to members.

<sup>(7)</sup> Consists of properties owned continuously since January 1, 2013.

### CALCULATION AND RECONCILIATION OF EBITDA AND ADJUSTED EBITDA (1)

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**EXHIBIT B** 

(dollars appearing in the table below are in thousands)

		For the Three M	onths l	Ended		For the	Year Ende	led	
		12/31/2014		12/31/2013	12/31/2014		12	2/31/2013	
Net income		45,288	\$	72,206	\$	158,637	\$	151,164	
Interest expense		35,901		29,284		135,114		117,819	
Income tax expense		74		195		576		600	
Depreciation expense from continuing operations		50,257		38,554		185,391		153,026	
Depreciation expense from discontinued operations		-		-		-		799	
EBITDA		131,520		140,239		479,718		423,408	
General and administrative expense paid in common shares (2)		1,309		470		4,994		2,032	
Acquisition related costs from continuing operations		1,957		788		4,607		3,378	
Impairment of assets from continuing operations		(10)		2,314		(10)		7,989	
Loss on early extinguishment of debt from continuing operations		12		-		12		797	
Gain on sale of properties		(2,900)		(36,251)		(5,453)		(37,392)	
Impairment of assets from discontinued operations		4,260		9,714		4,377		37,610	
Estimated percentage rent adjustment (3)		(7,600)		(6,800)					
Adjusted EBITDA	\$	128,548	\$	110,474	\$	488,245	\$	437,822	

- (1) Please see Exhibit D for a definition of EBITDA and Adjusted EBITDA and reasons why management believes they are appropriate supplemental measures.
- (2) Amounts represent the portion of business management fees that are payable in our common shares as well as equity based compensation for our trustees, officers and certain employees of RMR. Adjustments were made to prior period amounts to conform to the current period Adjusted EBITDA calculation.
- (3) In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the fourth quarter, which is when all contingencies are met and the income is earned. Although we defer recognition of this revenue until the fourth quarter for purposes of calculating net income, we include these amounts in our calculation of Adjusted EBITDA for each quarter of the year. The fourth quarter Adjusted EBITDA calculation excludes the amounts included during the first three quarters.

### CALCULATION AND RECONCILIATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO (1)

(amounts appearing in the table below are in thousands, except per share data)

For the Three Months Ended



**EXHIBIT C** 

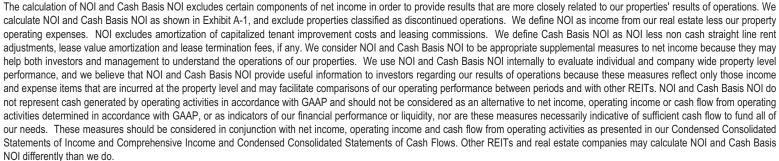
For the Vear Ended

		For the Three	Months End	led					
	12	2/31/2014	1	2/31/2013	12	2/31/2014		12/31/2013	
Net income	\$	45,288	\$	72,206	\$	158,637	\$	151,164	
Depreciation expense from continuing operations		50,257		38,554		185,391		153,026	
Depreciation expense from discontinued operations		-		-		-		799	
Gain on sale of properties		(2,900)		(36,251)		(5,453)		(37,392)	
Impairment of assets from continuing operations		(10)		2,314		(10)		7,989	
Impairment of assets from discontinued operations		4,260		9,714		4,377		37,610	
FFO		96,895		86,537		342,942		313,196	
Estimated business management incentive fees (2)		-		-		-		75	
Acquisition related costs from continuing operations		1,957		788		4,607		3,378	
Loss on early extinguishment of debt		12		-		12	797		
Estimated percentage rent adjustment (3)		(7,600)		(6,800)		<u> </u>		-	
Normalized FFO	\$	91,264	\$	80,525	\$	347,561	\$	317,446	
Weighted average common shares outstanding (basic)		203,742		188,017		198,868		187,271	
Weighted average common shares outstanding (diluted)		203,754		188,168		198,894		187,414	
FFO per common share (basic and diluted)	\$	0.48	\$	0.46	\$	1.72	\$	1.67	
Normalized FFO per common share (basic and diluted)	\$	0.45	\$	0.43	\$	1.75	\$	1.69	

- (1) Please see Exhibit D for a definition of FFO and Normalized FFO and reasons why management believes they are appropriate supplemental measures and any additional purposes for which management uses these measures.
- Amounts represent estimated incentive fees under our business management agreement payable in common shares after the end of each calendar year calculated: (i) prior to 2014 based upon increases in Normalized FFO per share, and (ii) beginning in 2014 based on common share total return. In calculating net income in accordance with GAAP, we recognize estimated business management incentive fee expense, if any, each quarter. Although we recognize this expense, if any, each quarter for purposes of calculating net income, we do not include these amounts in the calculation of Normalized FFO until the fourth quarter, which is when the actual expense amount for the year is determined. Adjustments were made to prior period amounts to conform to the current period Normalized FFO calculation.
- In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the fourth quarter, which is when all contingencies are met and the income is earned. Although we defer recognition of this revenue until the fourth quarter for purposes of calculating net income, we include these amounts in our calculation of Normalized FFO for each quarter of the year. The fourth quarter Normalized FFO calculation excludes the amounts included during the first three quarters.

### **DEFINITIONS OF CERTAIN NON-GAAP FINANCIAL MEASURES**

### **NOI and Cash Basis NOI**



### **EBITDA and Adjusted EBITDA**

We calculate EBITDA and Adjusted EBITDA as shown in Exhibit B. We consider EBITDA and Adjusted EBITDA to be appropriate measures of our operating performance, along with net income, net income available for common shareholders, operating income and cash flow from operating activities. We believe that EBITDA and Adjusted EBITDA provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA and Adjusted EBITDA may facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA do not represent cash generated by operating activities in accordance with GAAP and should not be considered an alternative to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as an indicator of financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash flows. Other REITs and real estate companies may calculate EBITDA and Adjusted EBITDA differently than we do.

### **FFO and Normalized FFO**

We calculate FFO and Normalized FFO as shown in Exhibit C. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or NAREIT, which is net income, calculated in accordance with GAAP, excluding any gain or loss on sale of properties and impairment of real estate assets, plus real estate depreciation and amortization, as well as certain other adjustments currently not applicable to us. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we include estimated percentage rent in the period to which we estimate that it relates rather than when it is recognized as income in accordance with GAAP, include estimated business management incentive fees, if any, only in the fourth quarter versus the quarter they are recognized as expense in accordance with GAAP and exclude acquisition related costs, gain or loss on early extinguishment of debt, gain or loss on lease terminations and loss on impairment of intangible assets, if any, We consider FFO and Normalized FFO to be appropriate measures of operating performance for a REIT. along with net income, operating income and cash flow from operating activities. We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO may facilitate a comparison of our operating performance between periods and with other REITs. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to maintain our status as a REIT, limitations in our revolving credit facility agreement, term loan agreement and public debt covenants, the availability of debt and equity capital, our expectation of our future capital requirements and operating performance, and our expected needs and availability of cash to pay our obligations. FFO and Normalized FFO do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income, operating income or cash flow from operating activities, determined in accordance with GAAP, or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. These measures should be considered in conjunction with net income, operating income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate FFO and Normalized FFO differently than we do.



**EXHIBIT D**